## **AtliQ Hardwares**



## **FILTERS**

division All P&L customer All By Fiscal Years region All All values in usd

Note: 21 VS 20 is not the part of pivot table

Fiscal Years	ſS	Year	scal	F
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Fiscal Years						
Row Labels	2019	2020	2021	21 VS 20		
Australia						
Net_Sales	3.9M	10.7M	21.0M	196.2%		
COGS	2.2M	5.8M	14.1M	243.2%		
Gross_Margi	1.7M	4.9M	6.9M	140.8%		
GM %	42.6%	45.9%	32.9%	71.8%		
Austria						
Net_Sales		0.1M	2.8M	2401.3%		
COGS		0.1M	2.0M	2272.4%		
Gross_Margi	n	0.0M	0.9M	2765.4%		
GM %		26.1%	30.1%	115.2%		
Bangladesh						
Net_Sales	0.5M	2.3M	7.0M	307.7%		
COGS	0.3M	1.4M	4.5M	333.5%		
Gross_Margi	0.1M	0.9M	2.4M	268.4%		
GM %	28.7%	39.6%	34.5%	87.2%		
Canada						
Net_Sales	4.8M	12.2M	35.1M	288.1%		
COGS	2.8M	7.1M	21.7M	306.4%		
Gross_Margi	2.0M	5.1M	13.4M	262.6%		
GM %	41.7%	41.9%	38.2%	91.2%		
China						
Net_Sales	1.4M	5.4M	22.9M	422.0%		
COGS	0.8M	3.3M	13.5M	405.5%		
Gross_Margi	0.6M	2.1M	9.4M	448.1%		
GM %	44.9%	38.7%	41.1%	106.2%		
France						
Net_Sales	4.0M	7.5M	25.9M	347.2%		
COGS	2.3M	4.3M	14.7M	346.4%		
Gross_Margi	1.8M	3.2M	11.2M	348.3%		
GM %	44.1%	43.1%	43.2%	100.3%		
Germany						
Net_Sales	2.6M	4.7M	12.0M	256.2%		
COGS	1.6M	3.0M	8.9M	293.8%		
Gross_Margi	0.9M	1.7M	3.1M	188.3%		
GM %	37.0%	35.6%	26.2%	73.5%		
India						

India

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				_	
Net_Sales	30.8M	49.8M	161.3M	324.0%	
COGS	17.8M	33.7M	109.7M	325.0%	
Gross_Margi	13.1M	16.0M	51.6M	322.0%	
GM %	42.4%	32.2%	32.0%	99.4%	
Indonesia				-	
Net_Sales	2.5M	6.2M	18.4M	296.7%	
COGS	1.5M	3.5M	11.3M	320.1%	
Gross_Margi	1.1M	2.7M	7.1M	265.6%	
GM %	42.0%	42.9%	38.4%	89.5%	
Italy				III	
Net_Sales	2.9M	4.5M	11.7M	262.5%	
COGS	1.6M	3.1M	8.2M	264.6%	
Gross_Margi	1.3M	1.4M	3.5M	257.8%	
GM %	45.6%	30.7%	30.1%	98.2%	
Japan					
Net_Sales		1.9M	7.9M	421.1%	
COGS		1.2M	4.2M	357.3%	
Gross Margi	n	0.7M	3.7M	530.0%	
GM %		37.0%	46.5%	125.9%	
Netherlands		37.070	40.570	123.570	
Net_Sales	0.2M	3.4M	8.0M	237.9%	
_				=	
COGS	0.1M	1.8M	4.6M	264.2%	
Gross_Margi	0.1M	1.6M	3.4M	209.2%	
GM %	36.4%	47.8%	42.0%	87.9%	
Newzealand					
Net_Sales		2.0M	11.4M	574.3%	
COGS		1.5M	5.9M	403.8%	
Gross_Margi	n	0.5M	5.5M	1050.7%	
GM %		26.4%	48.2%	183.0%	
Norway				_	
Net_Sales		2.5M	13.7M	551.8%	
COGS		1.5M	9.6M	625.0%	
Gross Margi	n	0.9M	4.0M	431.0%	
GM %	11				
		37.7%	29.5%	78.1%	
Pakistan				III	
Net_Sales	0.6M	4.7M	5.7M	120.5%	
COGS	0.4M	2.7M	3.6M	134.3%	
Gross_Margi	0.2M	2.0M	2.0M	102.0%	
GM %	39.7%	42.8%	36.2%	84.6%	
Philiphines					
Net_Sales	5.7M	13.4M	31.9M	238.4%	
cogs	3.4M	7.3M	19.4M	264.6%	
Gross_Margi	2.3M	6.0M	12.5M	206.5%	
GM %	39.9%	45.1%	39.1%	86.6%	
Poland	33.370	.3.170	33.170	30.070	
Net_Sales	0.4M	2.8M	5.2M	100 00/	
_				185.8%	
COGS	0.3M	1.7M	3.0M	178.5%	

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	Gross_Margi	0.2M	1.1M	2.2M	196.7%
	GM %	37.4%	40.2%	42.6%	105.9%
Portugal					
	Net_Sales	0.7M	3.6M	11.8M	329.8%
	COGS	0.5M	2.3M	6.8M	298.9%
	Gross_Margi	0.3M	1.3M	5.0M	384.5%
	GM %	39.3%	36.1%	42.1%	116.6%
•	South Korea				
	Net_Sales	12.8M	17.3M	49.0M	283.3%
	COGS	6.7M	12.1M	31.4M	258.7%
	Gross_Margi	6.1M	5.2M	17.6M	341.3%
	GM %	47.5%	29.8%	35.9%	120.5%
•	Spain				
	Net_Sales		1.8M	12.6M	711.4%
	COGS		1.1M	8.4M	763.2%
	Gross_Margi	n	0.7M	4.2M	625.7%
	GM %		37.7%	33.1%	87.9%
	Sweden				
	Net_Sales	0.1M	0.2M	1.8M	781.9%
	COGS	0.0M	0.1M	1.1M	835.6%
	Gross_Margi	0.0M	0.1M	0.7M	713.8%
	GM %	38.3%	44.1%	40.2%	91.3%
-	United Kingdon	า			
	Net_Sales	2.0M	8.1M	34.2M	422.7%
	COGS	1.3M	5.3M	18.7M	352.1%
	Gross_Margi	0.7M	2.8M	15.4M	559.0%
	GM %	36.2%	34.1%	45.1%	132.2%
-	USA				
	Net_Sales	11.5M	31.9M	87.8M	275.0%
	cogs	7.7M	19.5M	55.3M	283.9%
	Gross_Margi	3.8M	12.4M	32.5M	261.0%
	GM %	32.8%	39.0%	37.0%	94.9%