

SHIJIN PATRIC

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Summary

Mechanical Engineer with Post Graduation Diploma in Hydro Power Engineering. Having 2 years of experience in tendering and business development filed. Experienced in determining of mechanical & electrical systems for Small Hydro Power Plants.

Experience

Assistant Engineer – Marketing
Mecamidi HPP India Pvt. Ltd.

Key Performance Highlights:

- Tendering/Bidding works for Small Hydro Projects.
- Preparation of estimation based on client's requirement and preparing project execution plan / work methodology, coordinating with joint venture / subcontract partners for various EPC projects.
- Realizations & Tender Studies for effective & optimized quotations.
- Preparation of Tenders and Budgetary Offers.
- Support Procurement procedures like enquiries, price comparison and finalization of vendors for MIV, Speed Increasers, Generators & transformers.
- Cost – Estimation of complete Electro- Mechanical Equipment's, including Hydro Turbines, Generators, Speed Increasers, MIV's, Transformers & Balancing of Plant.
- Handling pre-bid, submission & post bid meetings.
- Quoting for Tender in stipulated time, utilizing the available resources to their best.
- Handling Post- Bid clarifications & reverting with effective & satisfactory resources till Award of Contract.
- Handling Techno-Commercial discussions/negotiations of contracts for Electro – Mechanical Packages of Hydro Power Plants.
- Handling clients and assisting them in visits to sites and manufacturing facilities.
- Guiding and validating schemes for SLD & GA Drawings.
- Coordinating with Vendors and Sub – Contractors for design/ documentations, including timely resubmission until Final Approval.