# The Exceptionalists CRM Report

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This file contains all reports and stats available at the exceptionalists CRM

Count of Opportunities by Sales Reps Where Closed Lost

- María Aguilar: 1

Count of Opportunities by City Where Closed Lost

- Madrid: 1

Count of Opportunities By Sales Rep

- Maria Aguilar: 7

Count of Opportunities by City

- Eisenach: 3 - Madrid: 4

Count of Opportunities by Industry Where Closed Won

- ECOMMERCE: 2

Count of Leads by Product

HYBRID: 3BOX: 3

- FLATBED: 3

Count of Opportunities by Industry Where Closed Lost

- ECOMMERCE: 1

Count of Opportunities by Country Where Open

- Germany: 3

- Spain: 1

Count of Opportunities by City Where Closed Won

- Madrid: 2

Count of Opportunities by Product

- **HYBRID**: 3

- **BOX**: 2
- FLATBED: 2

Count of Opportunities by Country Where Closed Won

- **Spain**: 2

Count of Opportunities by Product Where Closed Lost

- FLATBED: 1

Count of Opportunities by Sales Reps Where Closed Open

- Maria Aguilar: 4

Count of Leads by Sales Reps

- Maria Aguilar: 3

Count of Leads by City

- Eisenach: 9

Count of Opportunities by Industry Where Open

PRODUCE: 3ECOMMERCE: 1

Count of Opportunities by City Where Open

- Eisenach: 3 - Madrid: 1

Count of Opportunities by Country

- Germany: 3

- Spain: 4

Count of Opportunities by Product Where Open

- **HYBRID:** 2

- **BOX**: 1

- FLATBED: 1

Count of Leads by Industry

- PRODUCE: 9

#### Count of Leads by Country

- Germany: 9

#### Count of Opportunities by Industry

PRODUCE: 3ECOMMERCE: 4

## Count of Opportunities by Product Where Closed Won

BOX: 1HYBRID: 1

# Count of Opportunities by Sales Reps Where Closed Won

- María Aguilar: 2

## Count of Opportunities by Country Where Closed Lost

- Spain: 1

#### Stats:

Mean of Quantity: 16.4286

Max of employee Count: 200.0

Min of Opportunities on Accounts: 3.0

Max of quantity: 30.0

Max of opportunities On Accounts: 4.0

Mean of employee Count: 111.5

Min of employee: 23.0 Min of quantity: 23.0

**Mean of Opportunities in accounts: 3.5**