GlobalService Co. Report

Report generated by: ironhacker, Thu Feb 04 23:06:45 CET 2021

This file contains all reports and stats extracted from DÉJÀ VU CRM, developed by The Exceptionalists

Count of Opportunities by Sales Reps Where Closed Lost

- María Aguilar: 1

Count of Opportunities by City Where Closed Lost

- Madrid: 1

Count of Opportunities By Sales Rep

- Maria Aguilar: 7

Count of Opportunities by City

- Eisenach: 3 - Madrid: 4

Count of Opportunities by Industry Where Closed Won

- ECOMMERCE: 2

Count of Leads by Product

HYBRID: 5BOX: 4

- FLATBED: 4

Count of Opportunities by Industry Where Closed Lost

- ECOMMERCE: 1

Count of Opportunities by Country Where Open

Germany: 3Spain: 1

Count of Opportunities by City Where Closed Won

- Madrid: 2

Count of Opportunities by Product

- **HYBRID:** 3

- **BOX:** 2

- FLATBED: 2

Count of Opportunities by Country Where Closed Won

- **Spain:** 2

Count of Opportunities by Product Where Closed Lost

- FLATBED: 1

Count of Opportunities by Sales Reps Where Closed Open

- Maria Aguilar: 4

Count of Leads by Sales Reps

- Maria Aguilar: 4

Count of Leads by City

Eisenach: 9Madrid: 4

Count of Opportunities by Industry Where Open

- PRODUCE: 3 - ECOMMERCE: 1

Count of Opportunities by City Where Open

- Eisenach: 3 - Madrid: 1

Count of Opportunities by Country

- Germany: 3 - Spain: 4

Count of Opportunities by Product Where Open

- **HYBRID**: 2

- **BOX:** 1

- FLATBED: 1

Count of Leads by Industry

PRODUCE: 9ECOMMERCE: 4

Count of Leads by Country

Germany: 9Spain: 4

Count of Opportunities by Industry

PRODUCE: 3ECOMMERCE: 4

Count of Opportunities by Product Where Closed Won

- BOX: 1 - HYBRID: 1

Count of Opportunities by Sales Reps Where Closed Won

- María Aguilar: 2

Count of Opportunities by Country Where Closed Lost

- Spain: 1

Stats:

Min of Employee Count: 23.0 Mean of Quantity: 16.4286

Mean of Employee Count: 111.5

Min of Quantity: 23.0

Mean of Opportunities in Accounts: 3.5 Max of opportunities in Accounts: 4.0 Min of Opportunities in Accounts: 3.0

Median of Quantity: 10.0

Max of Employee Count: 200.0 Median of Employee Count: 111.5

Max of Quantity: 30.0

Median of Opportunities in Accounts: 3.5