

The Exceptionalists CRM Report

Report generated by: adria, Thu Feb 04 22:49:13 CET 2021

This file contains all reports and stats available at the exceptionalists CRM

Count of Opportunities by Sales Reps Where Closed Lost

- **María Aguilar:** 1

Count of Opportunities by City Where Closed Lost

- **Madrid:** 1

Count of Opportunities By Sales Rep

- **Maria Aguilar:** 7

Count of Opportunities by City

- **Eisenach:** 3

- **Madrid:** 4

Count of Opportunities by Industry Where Closed Won

- **ECOMMERCE:** 2

Count of Leads by Product

- **HYBRID:** 3

- **BOX:** 3

- **FLATBED:** 3

Count of Opportunities by Industry Where Closed Lost

- **ECOMMERCE:** 1

Count of Opportunities by Country Where Open

- **Germany:** 3

- **Spain:** 1

Count of Opportunities by City Where Closed Won

- **Madrid:** 2

Count of Opportunities by Product

- **HYBRID:** 3

- **BOX:** 2
- **FLATBED:** 2

Count of Opportunities by Country Where Closed Won

- **Spain:** 2

Count of Opportunities by Product Where Closed Lost

- **FLATBED:** 1

Count of Opportunities by Sales Reps Where Closed Open

- **Maria Aguilar:** 4

Count of Leads by Sales Reps

- **Maria Aguilar:** 3

Count of Leads by City

- **Eisenach:** 9

Count of Opportunities by Industry Where Open

- **PRODUCE:** 3
- **ECOMMERCE:** 1

Count of Opportunities by City Where Open

- **Eisenach:** 3
- **Madrid:** 1

Count of Opportunities by Country

- **Germany:** 3
- **Spain:** 4

Count of Opportunities by Product Where Open

- **HYBRID:** 2
- **BOX:** 1
- **FLATBED:** 1

Count of Leads by Industry

- **PRODUCE:** 9

Count of Leads by Country

- **Germany:** 9

Count of Opportunities by Industry

- **PRODUCE:** 3
- **ECOMMERCE:** 4

Count of Opportunities by Product Where Closed Won

- **BOX:** 1
- **HYBRID:** 1

Count of Opportunities by Sales Reps Where Closed Won

- **María Aguilar:** 2

Count of Opportunities by Country Where Closed Lost

- **Spain:** 1

Stats:

Mean of Quantity: 16.4286

Max of employee Count: 200.0

Max of quantity: 30.0

Median of quantity: 10.0

Median of employee Count: 111.5

Max of opportunities in Accounts: 4.0

Min of Opportunities in Accounts: 3.0

Mean of employee Count: 111.5

Min of employee Count: 23.0

Min of quantity: 23.0

Mean of Opportunities in accounts: 3.5

Median of Opportunities in Accounts: 3.5