

Tucker's 1 Core Thing

We all shoot ourselves in the foot occasionally.

But when we do that same thing repeatedly....

That familiar situation – that familiar feeling – that familiar action – that familiar result. Ouch.

Tucker's 1 core thing involved bypassing his direct superior to make connections with more powerful people. He did it four specific times in three different contexts.

- 1) Tucker lost high-profile positions at two bulge bracket banks because of his natural inclination to connect with senior leadership.
- 2) Tucker was both on the board of directors and a consultant to a large not-for-profit.

As a consultant he reported to the Executive Director, as a board member the Executive Director reported to Tucker.

- 3) And, having strained relationships with his parents, Tucker was raised primarily by his grandparents.

This threatened to derail his career – he was getting a reputation.

He didn't see it at first. But when he did, Tucker made three important pivots:

- 1) He knew that he would not like it if one of his reports went around him.
- 2) He vowed to learn from everyone, especially his direct superiors.
- 3) He decided to ask permission rather than ask for an apology.

We are all a bit like Tucker. We all make mistakes.

And we often don't see them clearly (or we wouldn't keep making them).

Do you know your one core thing?

