**CURRICULUM VITAE**

**Personal Details**

Name : Mr. Jignesh Popat

Father’s Name : Mr. Mahesh Popat

Date of Birth : 4th, Julyl, 1977

Marital Status : Married

Hobbies : Music, Sports

**Contact Details**

Address : “Pitru Ashish”,

Panchshil Society, Plot No. 12/B/1

B/H Z-Blue Show Room,

B/h. P.D.M. College,

Gondal Road

Rajkot – 360004 (Gujarat)

Cell No. +91 99789 99195

Email – jignesh.popat@srei.com

**Languages Known** : English, Hindi & Gujarati

**Educational Qualification**

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **B.Com** | **HSC** | **SSC** |
| **Institution Attended** | P.D.M College | Lal Bahadur Sashtri Vidhyalay | Lal Bahadur Sashtri Vidhyalay |
| **Location** | Rajkot | Rajkot | Rajkot |
| **Board / University** | Saurashtra University | GSEB | GSEB |
| **Major Areas of Study** | Advance Account | Economics | English |
| **Marks in %** | 58.43% | 61% | 59.43% |
| **Degree Expected/ Received in** | 1997 | 1994 | 1992 |

**Computers literacy :** MS Office - Word, Excel,

Having good typing speed

**Professional Experience**

* + Presently Working with **Srei Equipment Finance Ltd** from July 2012 & promoted from relationship manger to state head from May ‘ 2014 & looking CE & CV business re-finance business of all Gujarat

Job Profile

* Currently handling 8 RM’s team in Gujarat
* Responsible for CV & CE refinance business of all Gujarat
* Handling 45 DSA’s in all Gujarat to run this business
* Handling direct & DSA business module in all Gujarat
* Responsible for NS & ED cases of all Gujarat
* At the stage of RM, I was responsible for CV business for all Saurashtra Area
* I was responsible for process the CV business from A to Z
* Having good relation with dealer of all the Saurashtra Area
* Due to best performance, I was promoted as a State Head in CV & CE refinance business on June ‘ 2014.
* **Got best performance award of pan India best RM award for the year of 2013-2014**
  + Earlier Worked with **Tata Motors Finance** in CV department as a ‘**Sales Manager**’ from 10th July, 2007 to 30th June, 2012 at **Rajkot**

Job Profile

* I was handled CV business of all the Saurashtra Area
* I was handled more than 10 DSA & 10 sales executive
* I was responsible for achieve a yearly/quarterly & monthly target
* I was responsible for non-starter collection customer
* Having good relation with dealer of all the Saurashtra Area
* Having good relation with DSA of all the Saurashtra Area
  + Earlier Worked with **Indusind Bank Ltd** in CV & CE department as a ‘**Assistant Sales Manager**’ from Nov, 2006 to May ‘ 2012 at **Rajkot**

Job Profile

* I was handled CV & CE business of Rajkot Branch
* I was handled more than 5 to 7 DSA
* I was responsible for achieve a yearly/quarterly & monthly target
* I was responsible for non-starter collection customer
* Having good relation with dealer of all the Rajkot Area
* Having good relation with DSA of all the Saurashtra Area
  + Earlier Worked with **HBL Global Pvt Ltd** in CV department as a ‘**Sales Executive**’ from May, 2005 to May ‘ Oct ‘ 2006 at **Rajkot**

Job Profile

* I was handled CV business of Rajkot Branch
* I was responsible for achieve a yearly/quarterly & monthly target
* I was responsible for non-starter collection customer
* Having good relation with dealer of all the Rajkot Area
* Having good relation with DSA of all the Saurashtra Area

**Reference**

1. **Mr. Amit Doshi** 2) **Mr. Amit Desai**

State Head Regional Sales Manager

Tata Motors Finance Ltd Srei Equipment Finance

Mob. 08462933444 Mob. 9909913124