**cv**

Permanent address:

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S.N.ROY CHOWDHURY

Objective: Value Creating Business Professional.

**Organisation:** Kajaria Sanitaryware Pvt. Ltd., Morbi, Gujarat (From August’2013 to Till Date)

**Designation:** GM (Production)

**Organisation:** Eros for Sanitary ware, Morbi, Gujarat (From Mar’2013 to July’2013)

**Designation:** GM (Production)

**Organisation:** Ceramic Consultant (From Oct’2011 to Jan’2013)

**Designation:** Ceramic Consultant

Blast Furnace and Coke oven refractory job

**Organisation:** Kohler India Corp. Pvt. Ltd. Bharuch, Gujarat

**Designation:**  GM (Manufacturing)

**Duration:** From Feb 2007 to Feb 2011

**Responsibilities:**

**Production:**

* Responsible for Productivity, Safety, Quality, Cost, Delivery,
* Responsible for Slip Making, Glaze, Mould Making, Casting, Spray, Kiln, Refire and Quality Control
* Responsible for Production Planning
* Responsible for Installation and Commissioning of all the Equipments and Machineries of all departments during the Green Field Project.
* Preparation of PFMEA before start-up of all the Machineries and Equipments.
* Responsible for finalization of Operation Certification Activities of all the Production Departments.

**New Product Development:**

* Responsible for new product development and launching.
* Co-ordination with Marketing and sales team for new product introduction for coming years.
* Check the availability of product globally and bring the moulds in plant for development.
* Co-ordinate with NPD and production team for launching schedule.
* Track launching and give feedback to marketing and sales team.

**Major Achievement**

* Got Silver and Bronze Level in Operations Certification with 1.5 years of start-up.
* Achieved 2.5 million man hour safe working.
* Got State Award for Safest Plant in 2010.
* Crossed 500 MT of Production within 2 years of Operation.
* Achieved 3 times Production Volume from last year.
* Achieved 70% of Production Volumes for export , namely USA, Europe and other Asian Countries .
* Commercialized 34 New Products within 2 years of Operation.
* Doubled the Productivity in Cast Shop.
* Increased the Productivity in Quality Control by 30% by Implementation of TAKT time, and Line Balancing.
* Taken Initiative for Training of new entrants in Casting, Spraying, Mould Making and Quality Inspection departments
* Commercialized 4 Colours within 2 years of Operation
* Finalized all trials in body and glaze in our China factory before setting up our India plant.
* Visited to Thailand, China and Morocco factories to pick up best practices for sanitary ware production.

**Organisation:** Hindustan Sanitary ware & Industries Ltd, Haryana

**Designation:**  Manager (Production)

**Duration:** 2003 - 2006

**Responsibilities:**

* Responsible for Slip Making, Mould Making & Casting
* Responsible for Production Planning
* Leading a team consisting of around 400 frontliners & 25 Officers.
* Daily Slip Production around 60 Mt. Formulated different Slip Composition with the available clay in India. Presently three different types of slip are supplied to Casting Shop for different Products. Started maintaining Fresh, Return & Scrap ratio to achieve homogeneity.
* Daily Mould Production is around 120 Moulds /Day. Different Plasters from different source have been tried out for making better mould. Presently recipe of combination of three plasters is formulated to get better result. Vibrating spring has been introduced in Block keeping benches to get rid of air pocket in Moulds.
* Production planning is derived from Monthly Sales requirement & then closely followed up regularly from Plan Vs. Actual Statement.

**Organisation:** E.I.D. Parry (i) Ltd, Alwar Rajasthan

**Designation:**  Dy. Manager (Ceramics)

**Duration:** 1997–2002

**Responsibilities:**

* Taken Care of Slip Making & Mould Making Department.
* Head of Small Group activities & Performance improvement Project.
* Led the Slip & Mould Making team apart from lot of front liners & Officers from different Department were involved in Small Group Activities.
* Daily Slip Production of around 40 Mt. Formulated different Slip Compositions. Reduction of Blunging Time was done & Introduced single stage blunging from Double Stage.
* Total 25 teams were working in Small Group Activities and teams were formed in different Departments including Personnel & Administration, Maintenance and Cost reduction was possible in Power & Fuel Area.
* Training was given to Glazers & Casters & importance of this project was explained. Later when result started coming in different areas all the participants were charged up and actively took part & aired their views without any fear. Number of teams produced good result in reducing Body Crack & Glaze defects and in other areas.
* When Capillary Casting was unsuccessful, the plant was running in loss. And a team of three executives (myself one of them) were formed to see the cost benefit and Conversion of Capillary Machines to Bench Casting Machine. Conversion was made & bottom line started showing black and then we never looked back.

**Organisation:** E.I.D. Parry (i) Ltd, Alwar Rajasthan

**Designation:**  Senior Executive (Production)

**Duration:** 1992–1997

\*Head of Casting & Glazing Section.

\*Involved in Business Process Re-engineering exercise.

\*Additional responsibility was given for Production Planning for one year.

Led the Casting and Glazing team. Around 250 Front liners & 12 Officers.

\*Before I took over, three Labour Strikes happened from Glazing. I broke the trend by talking to Glazing Front liners and there after Alwar factory had no Labour unrest .Brought down waviness by introducing 1.5 mm aperture Gun Nozzle and altering Spraying Method.

\*In Business Process Re-engineering we tried out for Single Product Line which consists of a team of Casters, Glazers, and Placers for the same product.

**Organisation: Falcon Gulf Ceramics Ltd. Rajasthan**

**Designation:**  Ceramic Engineer

**Duration:** 1988–1992

**Responsibilities:**

* Involved from commissioning Stage & responsible for Slip Making
* Joined the unit when it was in Commissioning Stage & Learnt to make Slip & Stabilized the process of Slip Making and that time it was double stage blunging.

**Organisation: Jayashree Insulator, Rishra, West Bengal**

**Designation:**  Ceramic Engineer

**Duration:** 1986-1988

**Responsibilities:**

* Responsible for day to day testing in R&D and Laboratory.
* Like Particle Size Distribution test, Green & Fired Shrinkage of Body, Moisture content of Green wares, Analysis of different clays etc.

**Other Exposure:**

* Internal Auditor for ISO 9001-2000
* Training on ISO Documentation
* SAP
* Computer Working in MS-Office
* Attended training Programme on Managerial Effectiveness at IIM – Lucknow for a week.

**Major Achievement**

**Hindustan Sanitary ware & Industries Ltd , Haryana and E.I.D. Parry(i) Ltd, Alwar Rajasthan**

* Reduction of blunging time for Slip Making
* Making of Standard Operating Procedure of Different Products & Processes.
* Started using SQC tools in Process areas.
* Reduction of Bloating.
* Reduction of Body Cracks.
* Started Process Audit
* Reclamation of Glazes
* Reduction of Crawling & waviness.
* Reduction of Pin-Holes.
* Different Slip Recipe.
* Usage of combination of different type POP
* Trained 20 front liners at Alwar in Computer for working in Excel.
* 22 Staff were given training at Alwar in Product Knowledge & Fittings

**Education**

**1981–1985 College of Ceramic Technology West Bengal**

B.TECH in Ceramic Technology (Calcutta University).

Date of birth: 4th October’1961

Passport no: G0863193

Date of Issue: 20/11/2006

Place of issue: Delhi Date of expiry: 19/11/2016

S.N.ROY CHOWDHURY