## Onkar Bhargava

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# **CURRICULUM VITAE**

**Objective:** - To be integral part of ever expanding industry & reach a level were I am strategic decision making body of a reputed house.

Summary of Skill & Experience: -

* Over 27 year experience in the area of production, sourcing and marketing.
* Well versed in managing, motivating and leading teams for running successful operations & extensive experience of developing procedures, standards and policies for business excellence.
* Resourceful at maintaining cordial relation with buyers and providing value added services, ensuring quality and service norms to achieve buyer’s satisfaction.
* Have affinity to work independently, to lead, to accept responsibilities.
* Have Strength in honesty and loyalty, punctuality.
* Have good sense of team spirit, courageous, confident & Have good managing ability.
* Traveled almost most parts of India in search of vendor development(places visited, karur,Madurai, Ahmedabad, Surat, Solapur, Panipat,Badhoi,Sitapur and Fatehpur sikri)

**Foreign Exposure:-**

* Worked with Multinational Companies Like Sumitomo Corporation Japan, Yashika Japan, Mountcheer International Taiwan, XS cargo Canada.
* Traveled also many country for marketing(Japan,Taiwan,South korea,Hong kong,Singapore,Dubai,Germany and Ukraine).
* Managing the activities of a particular product line including, Sourcing, New Program development.

**Leadership Pills:-**

* When building a team, always look for people who love to win,   
  if you can’t find any, search people who hate to loose.
* It is wonder when the people believe in their leader, but it is  
   more wonderful when the leader believes in the people.
* Never talk Defeat, use words like Hope, Belief, & Faith, Victory.

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**Responsibilities Handled:-**

* Fabric/Product Development, Production capacity reservation, order placement, sourcing & development.
* Interact with Manufacturing management, Operational sourcing/material management, and design projects.
* Correspondence with buyers & with the factories.
* Order handling and order acknowledgement.
* Coordinating between various departments to optimize and work  
   to the fullest and efficient capacity and ensure the shipment on
* Planning, Production and to chase all the departments to meet   
  their dead line.
* Handling a Team of Assistants & QA
* Make sure that all the procedure are communicated to sub-supplier and these are know, understood and fulfilled for E.g. samples approval, Production, Delivery Time.
* To maintain procedure of traceability and/or unique identification of individual batches have raw material of products during all stages of production, records, supports traceability, from date stamp to material batch.
* looking after all aspects right from costing, sourcing, technical data and handling all buyers independently
* Vendor Management, Maintain Client relations & Co-ordination.
* To conduct timely meetings to ensure smooth flow in work.
* Finalized the start-up process before zero series or production starts.
* To create a correction action plan for all the defects traced during zero series.

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* Review of the design, Technical description, specification, drawing and specified standards to assure NC’s to the applicable regulatory requirement.
* Maintain all document control samples procedure is dated, marked with edition; be approved and signed by authorized person. Testing also manage to send the sample for the required tests and update the

Buyer.

* Assistance to the purchaser in cases where corrective action needed.
* Witness Testing in accordance with the buyer’s requirements.
* To manage the development & pricing of new design/products for buyers as per requirements.
* **SKILL:**
* Knowledge with vast range of Products (Cushion Covers, Quilts, sheets Set, Duvet Covers **)**
* Costing
* Good communication skills
* Experience in the use of computers

**QUALIFICATION:**  Passed Out School from SENIOR SECONDERY SCHOOL,KRISHNA NAGAR,DELHI-110051 and Graduate in Bsc from SHAYAM LAL COLLEDGE,DELHI UNIVERSITY

**MARITAL STATUS** Married

**LANGUAGE SPOKEN** English, Hindi

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**Date of Birth** 05rd AUGUST. 1961

**Nationality** Indian

**Sex**  Male

(ONKAR BHARGAVA)

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