**ANDRÉ RAOUL JANKOWITZ**Zelglistrasse 40, 8122 Binz, Zurich   
+41 79 257 80 28 [andre@thesynergygroup.ch](mailto:andre@thesynergygroup.ch)   
Swiss and South African Citizenship

**Senior Business Analyst & Strategic Solutions Leader | Translating Complex Business Needs into Scalable, Compliant, and Data-Driven Solutions**

**🧭 Key Competencies**

* **Business Requirements Engineering**
* **Process Mapping & Optimisation**
* **Stakeholder Alignment** & Facilitation
* **Automation & Workflow Design** (Automation Anywhere, Alteryx)
* **Dashboard Development & Data Visualisation** (Excel, Power BI)
* **Agile & Scrum** Methodologies
* **Risk & Governance** Oversight
* **Functional Specification** Documentation

**🌟 Soft Skills**

* **Systems Thinking** & Big Picture Perspective
* **Analytical Clarity & Critical Thinking**
* **Calm**, Clarity & Focus Under Pressure
* High **Emotional Intelligence** & Diplomacy
* **Trusted Partner** & People Developer

**✅ Trusted Endorsements**

* “*Systematic, structured, and exceptionally strong in analysis*.” **UBS Managing Director**
* “*Imagination and enthusiasm for new ideas set him apart. His proactive approach is outstanding***.” HP EMEA Director**

**🚀 Your Business Partner in Analysis, Insight & Delivery**

Business Analyst and transformation strategist with 30+ years of experience bridging compliance, operations, and data intelligence across global finance. I excel at identifying business needs, clarifying requirements, and leading cross-functional collaboration to deliver scalable, regulatory-aligned solutions. From dashboards to documentation automation, I turn complexity into clarity.

**🏆 Key Achievements**

* **Led** regulatory analysis and rollout for PAR USA/EU across 10+ jurisdictions
* **Designed** automated dashboard tracking $1.4Bn in renewals across EMEA (HP)
* **Developed** tools enabling performance tracking, onboarding, and business rule mapping
* **Integrated** CHF 40M private banking AUM with structured onboarding logic
* **Implemented** risk control automation supporting Risk Radar team (Automation Anywhere)
* **Integrated** global private client base and CHF 40M AUM at Banque Louis SA

**💼 Professional Experience**

**Exploration & Professional Development Sabbatical**   
*Self-Initiated, Southeast Asia (*September 2024 – April 25)

* **Explored remote and tech-driven work models** while travelling through Southeast Asia, following early retirement from UBS.
* **Attended the Digital Nomad Conference in Thailand**, gaining insights into decentralized collaboration, productivity tools, and location-independent team structures.
* **Researched and experimented with AI automation platforms**, including AI agents and multi-component systems (MCPs), to assess their potential for business process improvement.
* **Maintained robust digital access via Starlink**, ensuring continuity in ongoing tech upskilling, project ideation, and systems research in varied environments.

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**Business Risk Manager / Senior Project Manager (Jan 2017 – Aug 2024)**

UBS Global Wealth Management — Business Risk Services, Zurich, Switzerland

* **Led** cross-border compliance rollouts (PAR USA/EU, Shareholder Rights Directive) across 10+ countries.
* **Implemented** risk control automation supporting Risk Radar team (Automation Anywhere).
* **Applied** prompt engineering to automate compliance documentation workflows.
* **Managed** regulatory compliance for EU Securitisation, PRIPP, beneficial owner data.
* **Provided** root cause analysis and L3 ORI journal oversight.
* **Coordinated** stakeholders globally, ensuring audit readiness.

**Founder & Managing Director (Aug 2013 – Dec 2016)**

Business Insights Group AG, Zurich, Switzerland

* **Created** and scaled 101BusinessInsights.info, an online gamified platform for entrepreneurs.
* **Developed** performance dashboards, quizzes, and virtual currency systems.
* **Conducted** PhD research on monetising social practices.

**Manager, Business Initiatives (Worldwide) & Sales Operations (EMEA) (Apr 2011 – Jul 2013)**

Hewlett-Packard — Software Support Sales, Zurich, Switzerland

* **Developed** tools and an EMEA executive dashboard safeguarding over $1.4Bn in software renewals.
* **Streamlined** multi-source data integration for licensing and renewals.
* **Won** HP Innovation Award, Software Star Award nominee.

**Director & Senior Roles (2003 – 2010)**

Louis Group International & Banque Louis SA, Zurich & Cape Town

* **Swiss** Executive at Banque Louis SA: integrated global private client base and managed CHF 40M AUM.
* **Directed** turnarounds across financial services, insurance, hotels, and travel subsidiaries.
* **Increased** hotel sales by 40%+ and occupancy from 40% to 67%+.

**Founder & Managing Director (1997 – 2003)**

Dynamic Management Solutions, Cape Town, South Africa

* **Founded** and scaled consulting business delivering database-driven web solutions and CRM projects.
* **Successfully** delivered a Siebel e-finance project for a financial client.
* **Launched** one of South Africa’s first national tourism platforms.

**🎓 Education & Certifications**

* **PhD in Finance** (Candidate), Swiss Management Centre University, Zug
* **Executive MBA**, Graduate School of Business, University of Cape Town
* **Siebel Certified** Professional, Amsterdam
* Certified **Scrum Master**
* **Automation Anywhere** Certified Professional
* Diploma in **Datametrics**, UNISA, Pretoria
* Certificate in **Organisation & Work-Study**, Pretoria Technikon

**🌐 Languages**

* English (native)
* German (B1, progressing to B2)

**🎯 Interests**

* **X** & **Chess**
* Skateboarding & **Snowboarding**
* Off-Road **Electric Scootering**
* Volleyball & Mountain Biking
* **AI Prompt Engineering**
* **Entrepreneurship**

**📜 References**

I am happy to provide references from:

* UBS Switzerland AG
* HP Software Services EMEA
* Cogito Projects
* Louis Gorup Int.

**Quote**

“*Andre doesn’t just analyze — he listens, clarifies, and translates business problems into action.*” ***Former Team Lead, UBS***