## Carl Storms

## Technology Evangelist | BIM Crusader | AECO Professional

With 25+ years of AECO experience, Carl excels in BIM and VDC, blending innovation with practicality. A curious learner of coding, automation, and Al-driven solutions, he explores cutting-edge technologies and shares insights through blogging, podcasting, and speaking. Always eager to discuss the latest industry workflows and trends.

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#### **WORK EXPERIENCE**

## **Technical Success Manager**

Newforma 🗷

01/2020 - Present

- Driving product adoption and customer success through advocacy and education.
- · Equipped sales teams with industry knowledge, product demos, and strategic insights, to improve conversion rates and streamline the sales process.
- Conducted in-depth analysis of current and emerging industry platforms, creating training materials and content to inform sales strategies and product positioning. Oversee special projects within the organization for emerging technologies.

## **Solutions Consultant** IMAGINIT Technologies 3

08/2012 - 01/2020

- Assess client's current business processes to recommend and implement solutions and application support for client BIM workflows
- Deliver application training to our clients, and industry-related technical presentations at seminars, workshops, conferences, user groups, both onsite and remotely. Customize training solutions where applicable
- Act as a brand ambassador seizing opportunities to increase IMAGINIT's visibility in the AEC marketplace

## BIM Coordinator, IFP - Calgary International **Airport**

EllisDon Construction Services

05/2011 - 08/2012

- · Led BIM/VDC coordination on projects, facilitating consultants, trades, and subcontractors through project phases.
- Managed 3D modeling processes for estimating, scheduling, logistics, and coordination, ensuring project-specific implementation.
- Provided project deployment support, including software setup, training, and 4D scheduling collaboration.

#### **EDUCATION**

**Architectural Technician Diploma** 

Algonquin College 🗷

1995 - 1998

### **SKILLS**



#### SOFT SKILLS



#### SPEAKING ENGAGEMENTS

165+ Presentations at Conferences, Trade Shows, User Groups, Webinars & More (2013 - Present)

AU, BCS, BILT, bSNC, DBWa, DCW, HxGN, RTC & more

 For over 10 years, I've had the privilege of speaking worldwide about BIM, VDC, AECO, and AI - from major conferences to local user groups, live or virtual. Along the way, I've been honored as a top speaker eight times. Full list

#### **VOLUNTEER EXPERIENCE**

Caregiver, Foster & Fundraiser Cats Home Foundation & CATE

08/2022 - Present

## **Industry Expert**

CCA, AECO Task Force on BIM

03/2015 - 08/2018

**Industry Advisor for Capstone** University of Calgary

09/2011 - 05/2012

## INTERESTS

