

# Revenue Management Problem Second Attempt

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November 28th, 2022

## 1 Mathematics

Given  $m$  nurses and  $n$  shifts, we have:

- $P \in \mathbb{R}^{m \times n}$ , the probability that nurse  $i$  will select shift  $j$ . Note that the probabilities are all independent.
- $Q \in \mathbb{R}^{m \times n}$ , the probability that nurse  $i$  will show up to shift  $j$ .
- $R \in \mathbb{R}^{m \times n}$ , the revenue that is gained when nurse  $i$  covers shift  $j$ .
- $Y \in \{0, 1\}^{m \times n}$ , whether or not we will show nurse  $i$  shift  $j$ .

We express the expected value of a given policy as

$$\mathbb{E}[R] = \sum_{i=1}^m \sum_{j=1}^n R_{ij} P_{ij} Q_{ij} Y_{ij} A(i, j)$$

Let  $A(i, j)$  be the probability that shift  $j$  is available for nurse  $i$ . Shift  $j$  is only open if all previous nurses did not schedule the shift. A nurse  $k$  schedules shift  $j$  with probability  $Y_{kj} P_{kj}$ . We consider all nurses before  $i$  and find the probability as the product of each previous nurse  $k < i$  not scheduling shift  $j$ . This works since all  $P$  are independent.

$$A(i, j) = \prod_{k=1}^{i-1} (1 - Y_{kj} P_{kj})$$