

Chicago Divvy Case Study

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Divvy Customer Usage analysis

This analysis is based on the Divvy case study “‘Sophisticated, Clear, and Polished’: Divvy and Data Visualization” written by Kevin Hartman (found here: <https://artsience.blog/home/divvy-dataviz-case-study>). The purpose of this script is to consolidate downloaded Divvy data into a single dataframe and then conduct simple analysis to help answer the key question:

“In what ways do members and casual riders use Divvy bikes differently?”

Including required packages.

```
library(tidyverse) #helps wrangle data
```

```
## -- Attaching packages ----- tidyverse 1.3.1 --
```

```
## v ggplot2 3.3.5      v purrr   0.3.4
## v tibble  3.1.6      v dplyr  1.0.8
## v tidyr   1.2.0      v stringr 1.4.0
## v readr   2.1.2      v forcats 0.5.1
```

```
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()     masks stats::lag()
```

```
library(lubridate) #helps wrangle date attributes
```

```
##
## Attaching package: 'lubridate'
```

```
## The following objects are masked from 'package:base':
##
##     date, intersect, setdiff, union
```

```
library(ggplot2) #helps visualize data
library(readxl) #importing excel files
library(tinytex) #knitting to PDF
```

Step 1: Importing Data

The data for this study was made publicly available by Divvy via: <https://divvy-tripdata.s3.amazonaws.com/index.html>

Throughout this report, *membership riders* will refer to riders who have a membership, while *casual riders* will refer to riders who pay by the ride.

```
jan_2021 <- read_excel("202101-divvy-tripdata.xlsx")
feb_2021 <- read_excel("202102-divvy-tripdata.xlsx")
march_2021 <- read_excel("202103-divvy-tripdata.xlsx")
april_2021 <- read_excel("202104-divvy-tripdata.xlsx")
may_2021 <- read_excel("202105-divvy-tripdata.xlsx")
june_2021 <- read_excel("202106-divvy-tripdata.xlsx")
july_2021 <- read_excel("202107-divvy-tripdata.xlsx")
aug_2021 <- read_excel("202108-divvy-tripdata.xlsx")
sept_2021 <- read_excel("202109-divvy-tripdata.xlsx")
oct_2021 <- read_excel("202110-divvy-tripdata.xlsx")
nov_2021 <- read_excel("202111-divvy-tripdata.xlsx")
dec_2021 <- read_excel("202112-divvy-tripdata.xlsx")
jan_2022 <- read_excel("202201-divvy-tripdata.xlsx")
```

Step 2: Wrangling Data

Now that the data has been imported, it needs to be combined into one large dataframe. To do this, first manually check each dataframes column names to make sure they are the same, then append all the rows together.

```
colnames(jan_2021)
```

```
## [1] "ride_id"           "rideable_type"      "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"     "start_lat"
## [10] "start_lng"         "end_lat"            "end_lng"
## [13] "member_casual"     "ride_length"        "day_of_week"
```

```
colnames(feb_2021)
```

```
## [1] "ride_id"           "rideable_type"      "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"     "start_lat"
## [10] "start_lng"         "end_lat"            "end_lng"
## [13] "member_casual"     "ride_length"        "day_of_week"
```

```
colnames(march_2021)
```

```
## [1] "ride_id"           "rideable_type"      "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"     "start_lat"
## [10] "start_lng"         "end_lat"            "end_lng"
## [13] "member_casual"     "ride_length"        "day_of_week"
```

```
colnames(april_2021)
```

```
## [1] "ride_id"           "rideable_type"     "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"    "start_lat"
## [10] "start_lng"         "end_lat"           "end_lng"
## [13] "member_casual"     "ride_length"       "day_of_week"
```

```
colnames(may_2021)
```

```
## [1] "ride_id"           "rideable_type"     "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"    "start_lat"
## [10] "start_lng"         "end_lat"           "end_lng"
## [13] "member_casual"     "ride_length"       "day_of_week"
```

```
colnames(june_2021)
```

```
## [1] "ride_id"           "rideable_type"     "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"    "start_lat"
## [10] "start_lng"         "end_lat"           "end_lng"
## [13] "member_casual"     "ride_length"       "day_of_week"
```

```
colnames(july_2021)
```

```
## [1] "ride_id"           "rideable_type"     "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"    "start_lat"
## [10] "start_lng"         "end_lat"           "end_lng"
## [13] "member_casual"     "ride_length"       "day_of_week"
```

```
colnames(aug_2021)
```

```
## [1] "ride_id"           "rideable_type"     "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"    "start_lat"
## [10] "start_lng"         "end_lat"           "end_lng"
## [13] "member_casual"     "ride_length"       "day_of_week"
```

```
colnames(sept_2021)
```

```
## [1] "ride_id"           "rideable_type"     "started_at"
## [4] "ended_at"          "start_station_name" "start_station_id"
## [7] "end_station_name"  "end_station_id"    "start_lat"
## [10] "start_lng"         "end_lat"           "end_lng"
## [13] "member_casual"     "ride_length"       "day_of_week"
```

```
colnames(oct_2021)
```

```
## [1] "ride_id"          "rideable_type"    "started_at"
## [4] "ended_at"         "start_station_name" "start_station_id"
## [7] "end_station_name" "end_station_id"   "start_lat"
## [10] "start_lng"        "end_lat"          "end_lng"
## [13] "member_casual"    "ride_length"      "day_of_week"
```

```
colnames(nov_2021)
```

```
## [1] "ride_id"          "rideable_type"    "started_at"
## [4] "ended_at"         "start_station_name" "start_station_id"
## [7] "end_station_name" "end_station_id"   "start_lat"
## [10] "start_lng"        "end_lat"          "end_lng"
## [13] "member_casual"    "ride_length"      "day_of_week"
```

```
colnames(dec_2021)
```

```
## [1] "ride_id"          "rideable_type"    "started_at"
## [4] "ended_at"         "start_station_name" "start_station_id"
## [7] "end_station_name" "end_station_id"   "start_lat"
## [10] "start_lng"        "end_lat"          "end_lng"
## [13] "member_casual"    "ride_length"      "day_of_week"
```

```
colnames(jan_2022)
```

```
## [1] "ride_id"          "rideable_type"    "started_at"
## [4] "ended_at"         "start_station_name" "start_station_id"
## [7] "end_station_name" "end_station_id"   "start_lat"
## [10] "start_lng"        "end_lat"          "end_lng"
## [13] "member_casual"    "ride_length"      "day_of_week"
```

```
all_trips <- bind_rows(jan_2021, feb_2021, march_2021, april_2021, may_2021, june_2021, july_2021, aug_2021)
```

Step 3: Cleaning Up Data and Preparing for Analysis

Now that all of the data is in one dataframe, it's time to inspect that data frame.

```
colnames(all_trips) #List of column names
```

```
## [1] "ride_id"          "rideable_type"    "started_at"
## [4] "ended_at"         "start_station_name" "start_station_id"
## [7] "end_station_name" "end_station_id"   "start_lat"
## [10] "start_lng"        "end_lat"          "end_lng"
## [13] "member_casual"    "ride_length"      "day_of_week"
```

```
nrow(all_trips) #How many rows are in data frame?
```

```
## [1] 5698833
```

```
dim(all_trips) #Dimensions of the data frame?
```

```
## [1] 5698833      15
```

```
head(all_trips) #See the first 6 rows of data frame.
```

```
## # A tibble: 6 x 15
##   ride_id rideable_type started_at      ended_at      start_station_n~
##   <chr>   <chr>         <dtm>         <dtm>         <chr>
## 1 E19E6F~ electric_bike 2021-01-23 16:14:19 2021-01-23 16:24:44 California Ave ~
## 2 DC88F2~ electric_bike 2021-01-27 18:43:08 2021-01-27 18:47:12 California Ave ~
## 3 EC45C9~ electric_bike 2021-01-21 22:35:54 2021-01-21 22:37:14 California Ave ~
## 4 4FA453~ electric_bike 2021-01-07 13:31:13 2021-01-07 13:42:55 California Ave ~
## 5 BE5E8E~ electric_bike 2021-01-23 02:24:02 2021-01-23 02:24:45 California Ave ~
## 6 5D8969~ electric_bike 2021-01-09 14:24:07 2021-01-09 15:17:54 California Ave ~
## # ... with 10 more variables: start_station_id <chr>, end_station_name <chr>,
## #   end_station_id <chr>, start_lat <dbl>, start_lng <dbl>, end_lat <dbl>,
## #   end_lng <dbl>, member_casual <chr>, ride_length <dtm>, day_of_week <dbl>
```

```
tail(all_trips) #See the last 6 rows of data frame.
```

```
## # A tibble: 6 x 15
##   ride_id rideable_type started_at      ended_at      start_station_n~
##   <chr>   <chr>         <dtm>         <dtm>         <chr>
## 1 9C80CD~ electric_bike 2022-01-09 18:56:50 2022-01-09 19:02:50 Broadway & Wave~
## 2 8788DA~ electric_bike 2022-01-18 12:36:48 2022-01-18 12:46:19 Clinton St & Wa~
## 3 C6C3B6~ electric_bike 2022-01-27 11:00:06 2022-01-27 11:02:40 Racine Ave & Ra~
## 4 CA281A~ electric_bike 2022-01-10 16:14:51 2022-01-10 16:20:58 Broadway & Wave~
## 5 44E348~ electric_bike 2022-01-19 13:22:11 2022-01-19 13:24:27 Racine Ave & Ra~
## 6 E477C5~ electric_bike 2022-01-13 17:24:43 2022-01-13 17:28:14 Clinton St & Wa~
## # ... with 10 more variables: start_station_id <chr>, end_station_name <chr>,
## #   end_station_id <chr>, start_lat <dbl>, start_lng <dbl>, end_lat <dbl>,
## #   end_lng <dbl>, member_casual <chr>, ride_length <dtm>, day_of_week <dbl>
```

```
str(all_trips) #See list of columns and data types (numeric, character, etc)
```

```
## tibble [5,698,833 x 15] (S3: tbl_df/tbl/data.frame)
##  $ ride_id           : chr [1:5698833] "E19E6F1B8D4C42ED" "DC88F20C2C55F27F" "EC45C94683FE3F27" "4FA453~" ...
##  $ rideable_type      : chr [1:5698833] "electric_bike" "electric_bike" "electric_bike" "electric_bike" ...
##  $ started_at         : POSIXct[1:5698833], format: "2021-01-23 16:14:19" "2021-01-27 18:43:08" ...
##  $ ended_at           : POSIXct[1:5698833], format: "2021-01-23 16:24:44" "2021-01-27 18:47:12" ...
##  $ start_station_name : chr [1:5698833] "California Ave & Cortez St" "California Ave & Cortez St" "California Ave & Cortez St" ...
##  $ start_station_id   : chr [1:5698833] "17660" "17660" "17660" "17660" ...
##  $ end_station_name   : chr [1:5698833] NA NA NA NA ...
##  $ end_station_id     : chr [1:5698833] NA NA NA NA ...
##  $ start_lat          : num [1:5698833] 41.9 41.9 41.9 41.9 41.9 ...
##  $ start_lng          : num [1:5698833] -87.7 -87.7 -87.7 -87.7 -87.7 ...
##  $ end_lat            : num [1:5698833] 41.9 41.9 41.9 41.9 41.9 ...
##  $ end_lng            : num [1:5698833] -87.7 -87.7 -87.7 -87.7 -87.7 ...
##  $ member_casual      : chr [1:5698833] "member" "member" "member" "member" ...
##  $ ride_length        : POSIXct[1:5698833], format: "1899-12-31 00:10:25" "1899-12-31 00:04:04" ...
##  $ day_of_week        : num [1:5698833] 7 4 5 5 7 7 2 5 7 1 ...
```

```
summary(all_trips) #Statistical summary of data.
```

```
##      ride_id      rideable_type      started_at
## Length:5698833 Length:5698833 Min. :2021-01-01 00:02:05
## Class :character Class :character 1st Qu.:2021-06-08 14:51:48
## Mode :character Mode :character Median :2021-08-03 01:18:38
##                                     Mean :2021-08-01 10:30:05
##                                     3rd Qu.:2021-09-27 15:07:19
##                                     Max. :2022-01-31 23:58:37
##
##      ended_at      start_station_name start_station_id
## Min. :2021-01-01 00:08:39 Length:5698833 Length:5698833
## 1st Qu.:2021-06-08 15:16:41 Class :character Class :character
## Median :2021-08-03 02:12:44 Mode :character Mode :character
## Mean :2021-08-01 10:51:53
## 3rd Qu.:2021-09-27 15:27:45
## Max. :2022-02-01 01:46:16
##
##      end_station_name end_station_id      start_lat      start_lng
## Length:5698833 Length:5698833 Min. :41.64 Min. : -87.84
## Class :character Class :character 1st Qu.:41.88 1st Qu.: -87.66
## Mode :character Mode :character Median :41.90 Median : -87.64
##                                     Mean :41.90 Mean : -87.65
##                                     3rd Qu.:41.93 3rd Qu.: -87.63
##                                     Max. :45.64 Max. : -73.80
##
##      end_lat      end_lng      member_casual
## Min. :41.39 Min. : -88.97 Length:5698833
## 1st Qu.:41.88 1st Qu.: -87.66 Class :character
## Median :41.90 Median : -87.64 Mode :character
## Mean :41.90 Mean : -87.65
## 3rd Qu.:41.93 3rd Qu.: -87.63
## Max. :42.17 Max. : -87.49
## NA's :4857 NA's :4857
##      ride_length      day_of_week
## Min. :1899-12-30 23:01:58 Min. :1.000
## 1st Qu.:1899-12-31 00:06:41 1st Qu.:2.000
## Median :1899-12-31 00:11:54 Median :4.000
## Mean :1899-12-31 00:21:49 Mean :4.109
## 3rd Qu.:1899-12-31 00:21:37 3rd Qu.:6.000
## Max. :1900-02-07 20:24:09 Max. :7.000
##
```

Adding additional columns to aggregate the data by.

```
all_trips$date <- as.Date(all_trips$started_at) #The default format is yyyy-mm-dd
all_trips$month <- format(as.Date(all_trips$date), "%m")
all_trips$day <- format(as.Date(all_trips$date), "%d")
all_trips$year <- format(as.Date(all_trips$date), "%Y")
all_trips$hour <- format(all_trips$started_at, "%H")
all_trips$day_of_week <- format(as.Date(all_trips$date), "%A")
```

Adding a ride_length calculation and reformatting it to use in later calculations.

```
# https://stat.ethz.ch/R-manual/R-devel/library/base/html/difftime.html
all_trips$ride_length <- difftime(all_trips$ended_at, all_trips$started_at)
is.factor(all_trips$ride_length)
```

```
## [1] FALSE
```

```
all_trips$ride_length <- as.numeric(as.character(all_trips$ride_length))
is.numeric(all_trips$ride_length)
```

```
## [1] TRUE
```

```
str(all_trips)
```

```
## tibble [5,698,833 x 20] (S3: tbl_df/tbl/data.frame)
##  $ ride_id          : chr [1:5698833] "E19E6F1B8D4C42ED" "DC88F20C2C55F27F" "EC45C94683FE3F27" "4FA..."
##  $ rideable_type     : chr [1:5698833] "electric_bike" "electric_bike" "electric_bike" "electric_bike" ...
##  $ started_at        : POSIXct[1:5698833], format: "2021-01-23 16:14:19" "2021-01-27 18:43:08" ...
##  $ ended_at          : POSIXct[1:5698833], format: "2021-01-23 16:24:44" "2021-01-27 18:47:12" ...
##  $ start_station_name: chr [1:5698833] "California Ave & Cortez St" "California Ave & Cortez St" "California Ave & Cortez St" ...
##  $ start_station_id  : chr [1:5698833] "17660" "17660" "17660" "17660" ...
##  $ end_station_name  : chr [1:5698833] NA NA NA NA ...
##  $ end_station_id    : chr [1:5698833] NA NA NA NA ...
##  $ start_lat         : num [1:5698833] 41.9 41.9 41.9 41.9 41.9 ...
##  $ start_lng         : num [1:5698833] -87.7 -87.7 -87.7 -87.7 -87.7 ...
##  $ end_lat           : num [1:5698833] 41.9 41.9 41.9 41.9 41.9 ...
##  $ end_lng           : num [1:5698833] -87.7 -87.7 -87.7 -87.7 -87.7 ...
##  $ member_casual     : chr [1:5698833] "member" "member" "member" "member" ...
##  $ ride_length       : num [1:5698833] 625 244 80 702 43 ...
##  $ day_of_week       : chr [1:5698833] "Saturday" "Wednesday" "Thursday" "Thursday" ...
##  $ date              : Date[1:5698833], format: "2021-01-23" "2021-01-27" ...
##  $ month             : chr [1:5698833] "01" "01" "01" "01" ...
##  $ day               : chr [1:5698833] "23" "27" "21" "07" ...
##  $ year              : chr [1:5698833] "2021" "2021" "2021" "2021" ...
##  $ hour              : chr [1:5698833] "16" "18" "22" "13" ...
```

The dataframe includes entries where `ride_length` was negative that need to be removed, as well as rides lasting longer than a day, which are likely errors due to missing bikes or locking/unlocking issues. Creating a new dataframe (`v2`) to remove these data.

```
all_trips_v2 <- all_trips[!(all_trips$ride_length <= 0 |
                           all_trips$ride_length > 86400),]
#checking to make sure new numbers make sense
mean(all_trips$ride_length)
```

```
## [1] 1308.833
```

```
mean(all_trips_v2$ride_length)
```

```
## [1] 1161.638
```

Step 4: Descriptive Analysis

A quick check of the summary statistics to get a feel for the data and see if everything is making sense.

```
# Descriptive analysis on ride_length (all figures in seconds)
summary(all_trips_v2$ride_length)
```

```
##      Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
##         1      401      714    1162    1295    86397
```

```
# Compare members and casual users
aggregate(all_trips_v2$ride_length ~ all_trips_v2$member_casual, FUN = mean)
```

```
##      all_trips_v2$member_casual all_trips_v2$ride_length
## 1                                casual          1608.3574
## 2                                member           800.9731
```

```
aggregate(all_trips_v2$ride_length ~ all_trips_v2$member_casual, FUN = median)
```

```
##      all_trips_v2$member_casual all_trips_v2$ride_length
## 1                                casual              954
## 2                                member             572
```

```
aggregate(all_trips_v2$ride_length ~ all_trips_v2$member_casual, FUN = max)
```

```
##      all_trips_v2$member_casual all_trips_v2$ride_length
## 1                                casual          86395
## 2                                member          86397
```

```
aggregate(all_trips_v2$ride_length ~ all_trips_v2$member_casual, FUN = min)
```

```
##      all_trips_v2$member_casual all_trips_v2$ride_length
## 1                                casual              1
## 2                                member              1
```

```
# See how members vs casual rides vary by month
aggregate(all_trips_v2$ride_length ~ all_trips_v2$member_casual + all_trips_v2$month, FUN = mean)
```

```
##      all_trips_v2$member_casual all_trips_v2$month all_trips_v2$ride_length
## 1                                casual             01          1163.3250
## 2                                member             01           727.7236
## 3                                casual             02          1820.1485
## 4                                member             02           948.5144
## 5                                casual             03          1885.5581
## 6                                member             03           832.0296
## 7                                casual             04          1866.3993
## 8                                member             04           870.8224
## 9                                casual             05          1897.9637
## 10                               member             05           867.4332
## 11                               casual             06          1761.9078
```



```
## 12          member          06          864.8334
## 13          casual          07          1651.1498
## 14          member          07          843.6786
## 15          casual          08          1579.9378
## 16          member          08          832.2806
## 17          casual          09          1514.6118
## 18          member          09          811.2417
## 19          casual          10          1371.5517
## 20          member          10          734.4471
## 21          casual          11          1123.7972
## 22          member          11          665.9314
## 23          casual          12          1091.4501
## 24          member          12          649.2855
```

```
# Setting order for the days of week when sorting
```

```
all_trips_v2$day_of_week <- ordered(all_trips_v2$day_of_week, levels=c("Sunday", "Monday", "Tuesday", "Wednesday", "Thursday", "Friday", "Saturday", "Sunday"))
```

```
# Average ride time by each day for members vs casual users
```

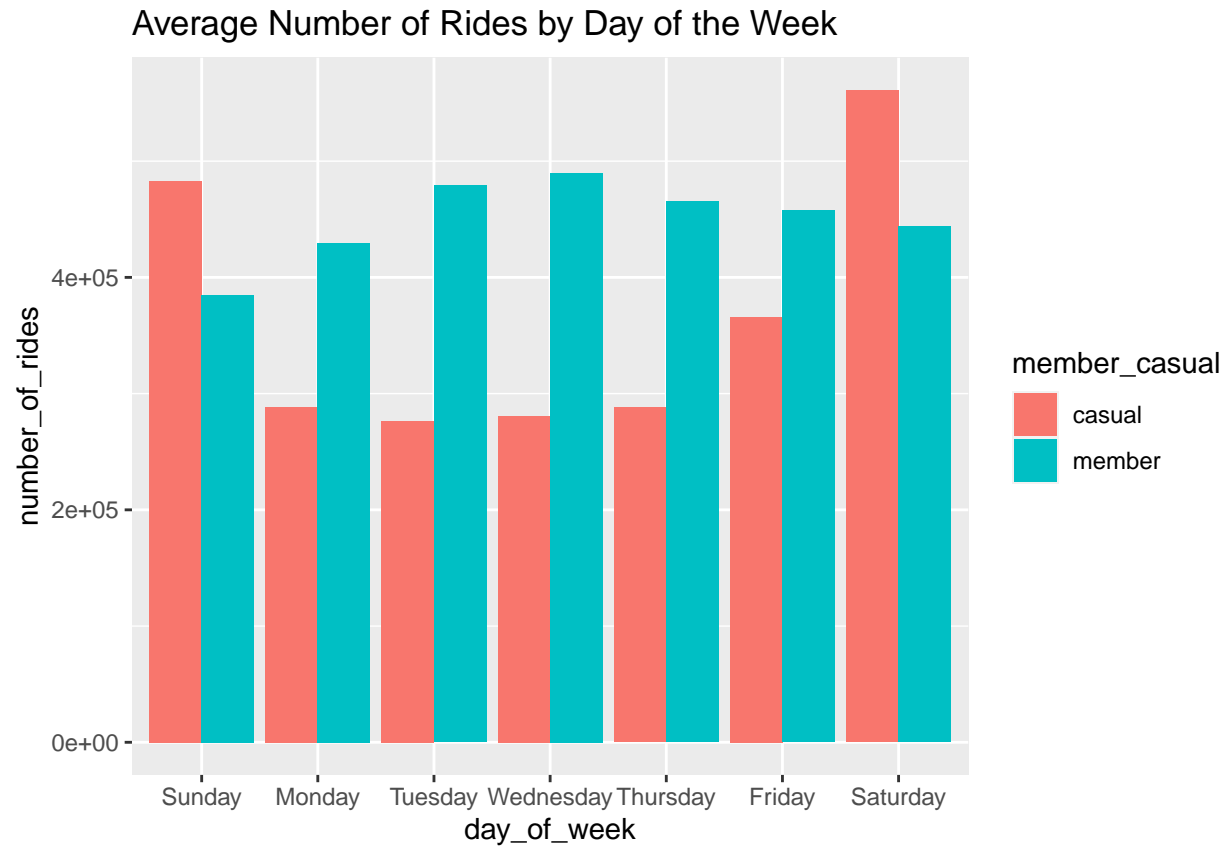
```
aggregate(all_trips_v2$ride_length ~ all_trips_v2$member_casual + all_trips_v2$day_of_week, FUN = mean)
```

```
##      all_trips_v2$member_casual all_trips_v2$day_of_week all_trips_v2$ride_length
## 1          casual          Sunday          1860.4478
## 2          member          Sunday          913.8312
## 3          casual          Monday          1629.6212
## 4          member          Monday          776.8454
## 5          casual          Tuesday          1465.4033
## 6          member          Tuesday          755.0585
## 7          casual          Wednesday          1393.3015
## 8          member          Wednesday          757.5224
## 9          casual          Thursday          1386.4415
## 10         member          Thursday          751.5171
## 11         casual          Friday          1493.2978
## 12         member          Friday          783.8712
## 13         casual          Saturday          1747.7280
## 14         member          Saturday          893.4363
```

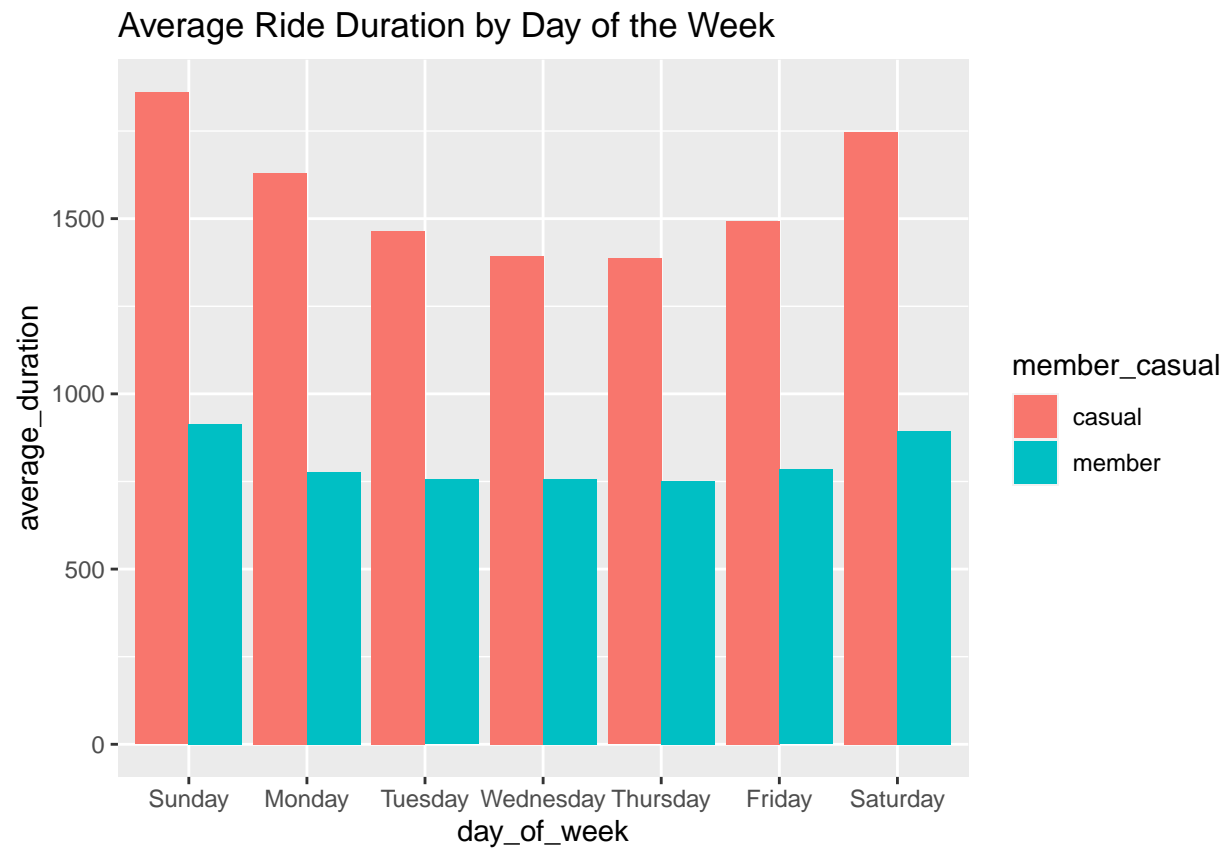
Step 5: Visualizations

Creating visuals to get a clearer picture of the data and see what suspected trends might or might not exist.

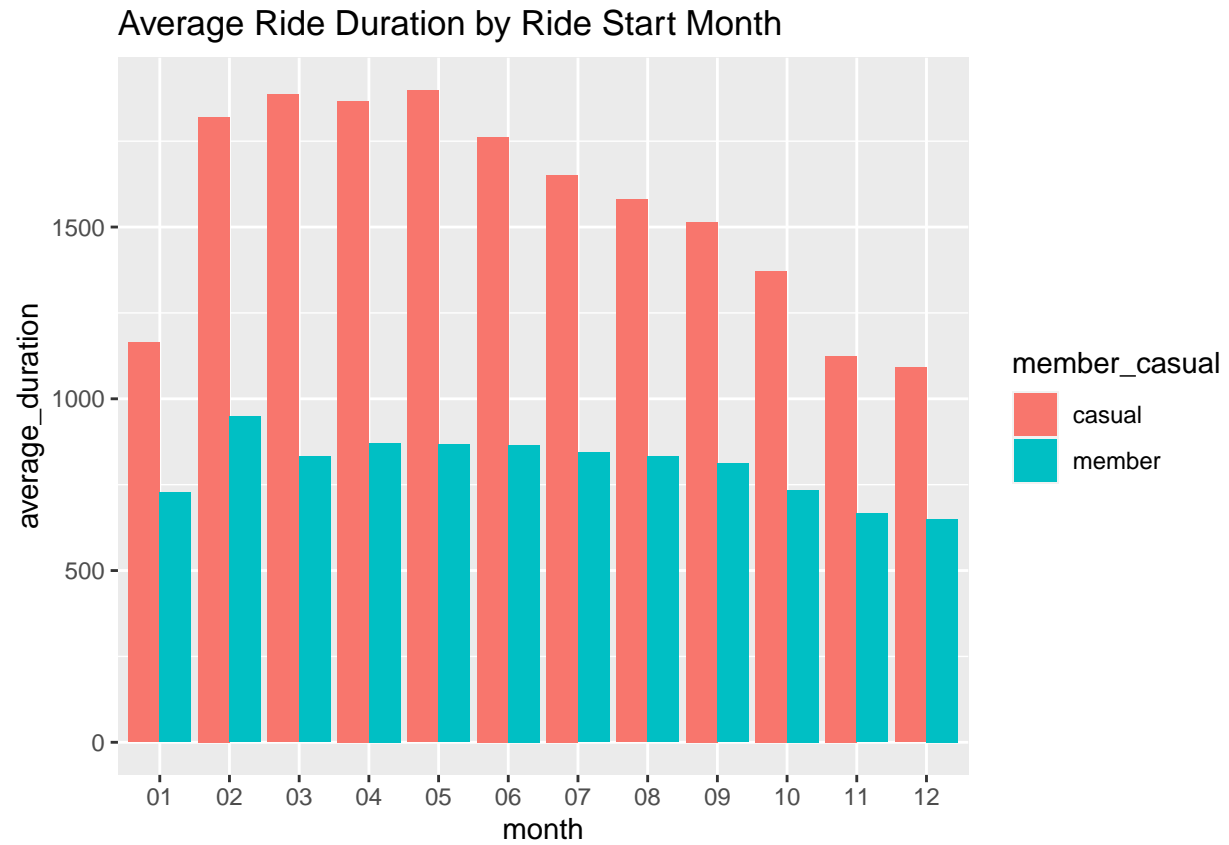
```
## 'summarise()' has grouped output by 'member_casual'. You can override using the
## '.groups' argument.
```



```
## 'summarise()' has grouped output by 'member_casual'. You can override using the  
## '.groups' argument.
```

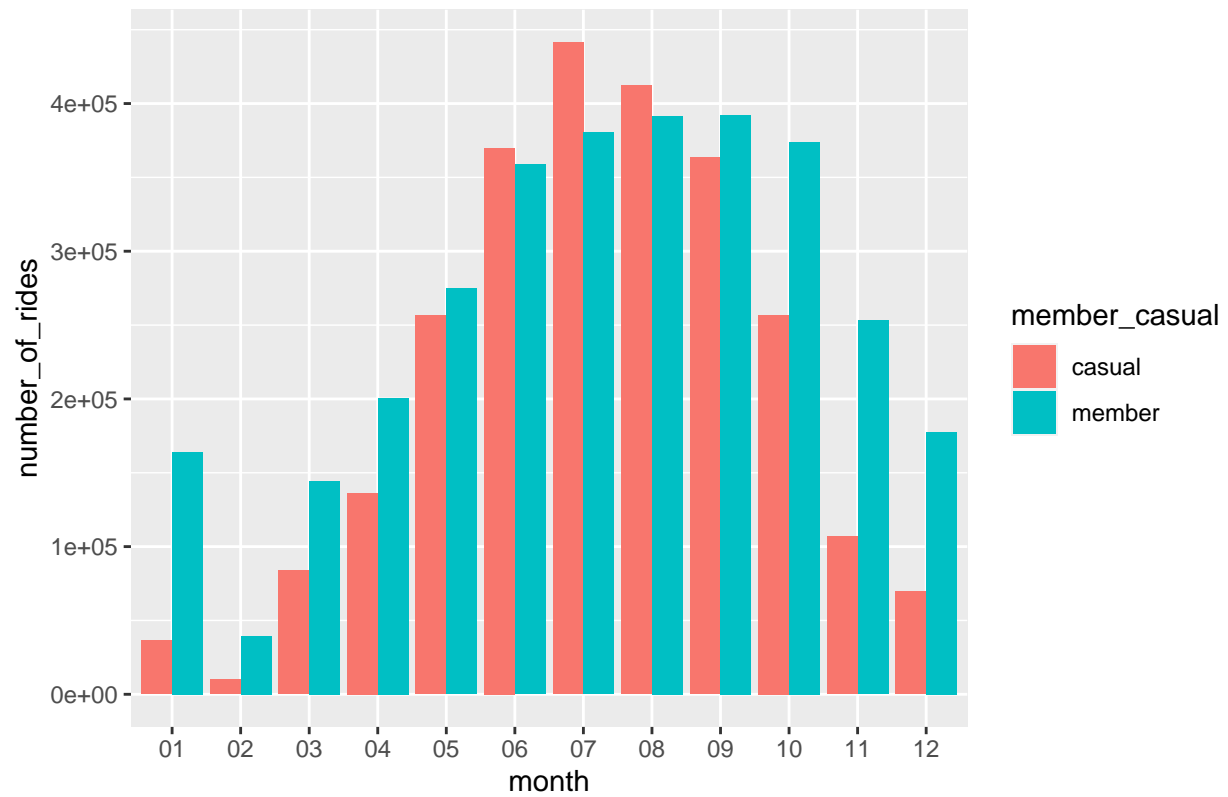


```
## 'summarise()' has grouped output by 'member_casual'. You can override using the  
## '.groups' argument.
```



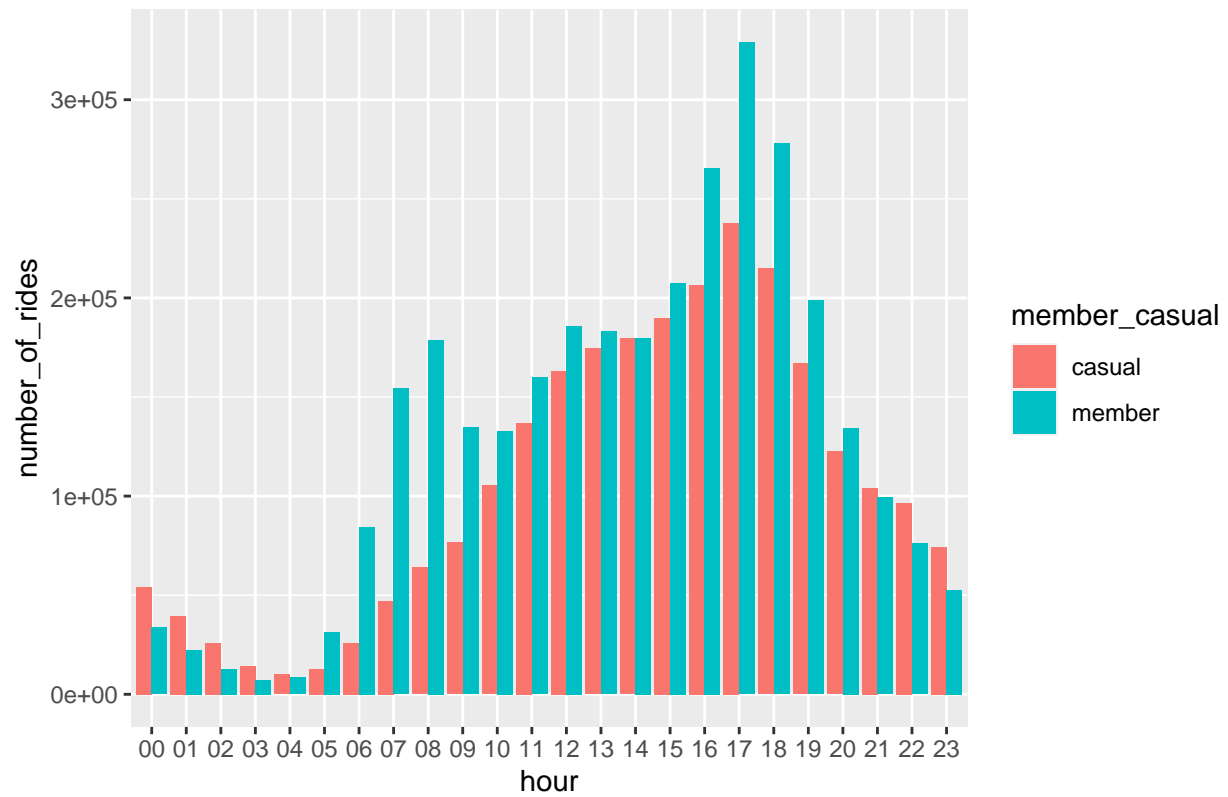
```
## 'summarise()' has grouped output by 'member_casual'. You can override using the  
## '.groups' argument.
```

Average Number of Rides by Ride Start Month



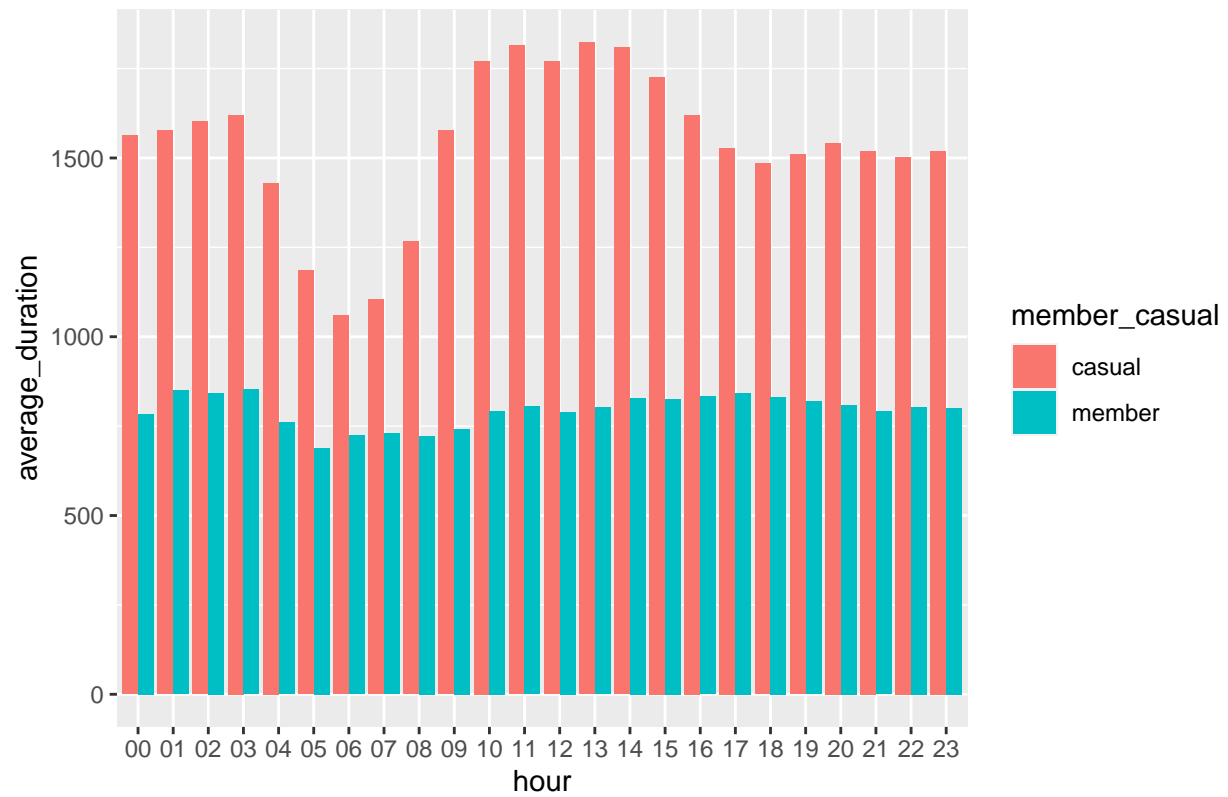
```
## 'summarise()' has grouped output by 'member_casual'. You can override using the  
## '.groups' argument.
```

Average Number of Rides by Ride Start Hour

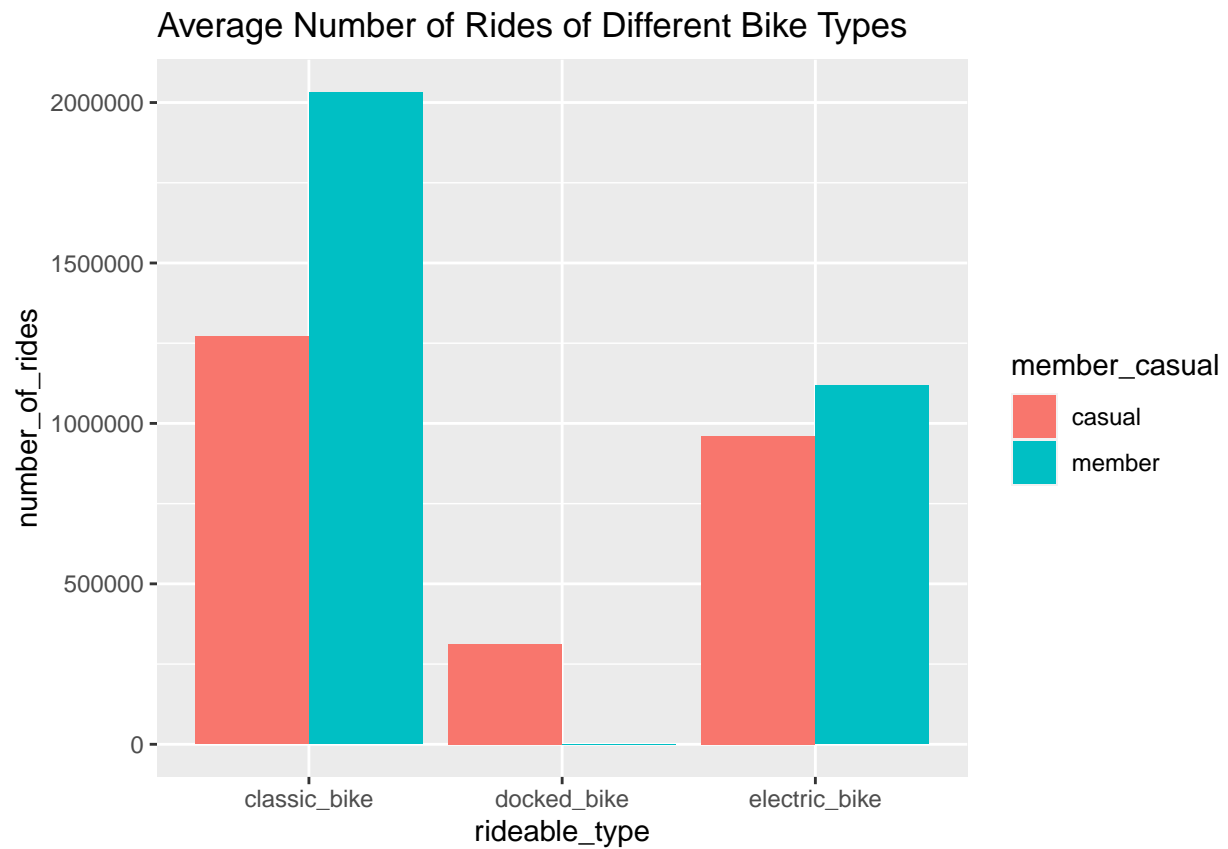


```
## 'summarise()' has grouped output by 'member_casual'. You can override using the
## '.groups' argument.
```

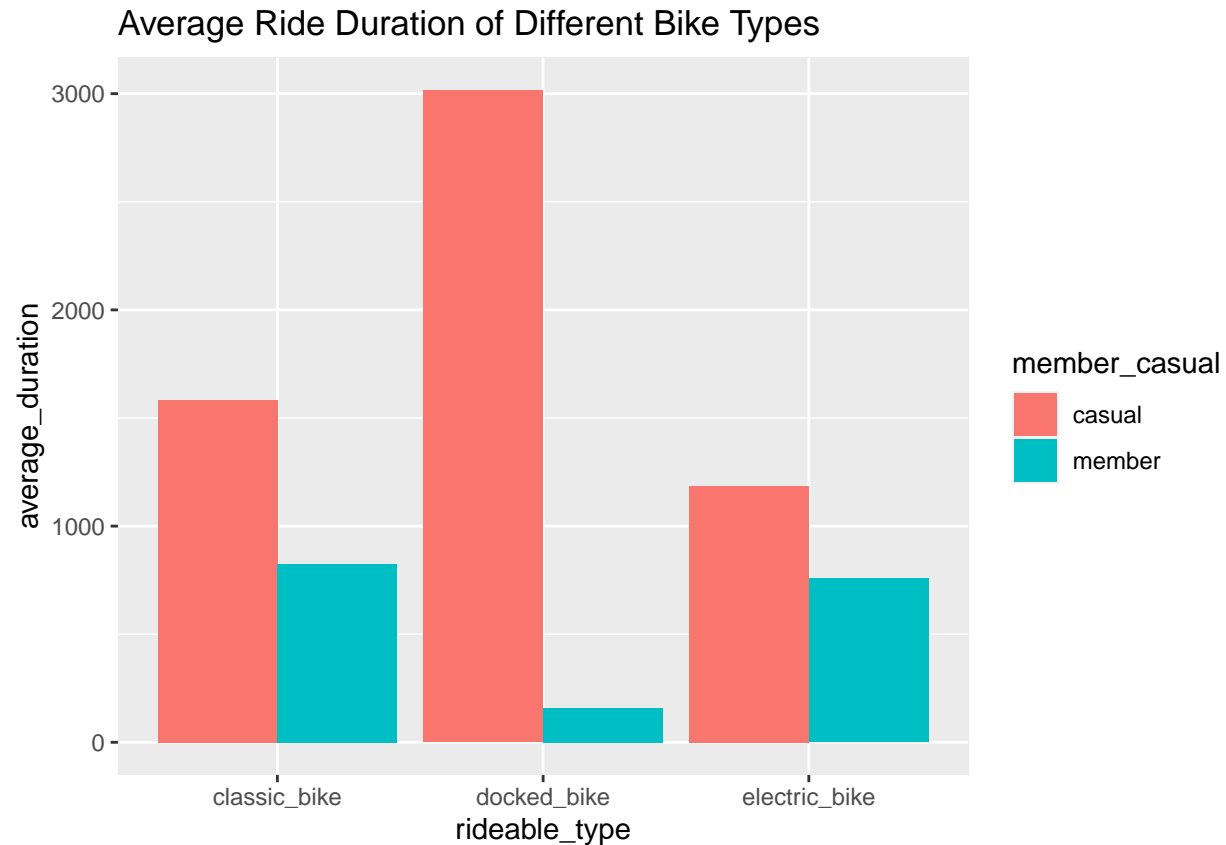
Average Ride Duration by Ride Start Hour



```
## 'summarise()' has grouped output by 'member_casual'. You can override using the  
## '.groups' argument.
```



```
## 'summarise()' has grouped output by 'member_casual'. You can override using the  
## '.groups' argument.
```

Step 6: Exporting Results

Below was used to export summary files for further analysis in Tableau.

```
# counts <- aggregate(all_trips_v2$ride_length ~ all_trips_v2$member_casual +
#                               all_trips_v2$day_of_week + all_trips_v2$month +
#                               all_trips_v2$hour, FUN = mean)
#
# write.csv(counts, file = '~/Documents/counts.csv')
#
# write.csv(all_trips_v2, file = '~/Documents/all_trips_vs.csv')
# #Above file was too large for Tableau, so making a smaller one.
# tableau_data <- all_trips_v2 %>%
#   select(-c(ended_at, end_station_name, end_station_id, end_lat, end_lng))
#
# write.csv(tableau_data, file='~/Documents/tableau_data.csv')
```

Conclusions

Overall, membership riders take more rides than casual riders, but casual riders have a longer average ride time. This is likely caused by the pricing structure (fee to undock a bike every ride) incentivizing casual riders to take fewer, but longer trips, whereas membership riders have no price incentive since undocking is free for them.

Additionally, membership riders are likely to use Divvy to commute to work, while casual riders appear to use it more for leisure purposes, which could be contributing to the decreased ride duration for members compared to casual riders. This is supported by the weekday data, which shows membership riders having their highest number of rides during the week, while casual riders most popular days of use are on the weekends. Further support of this comes from inspecting the hourly number of rides, which shows two peaks for membership riders, one at 8am and one at 5pm, which would be representative of typical commute hours.

Both casual and membership ridership peak during the summer months and trail off as winter approaches, with the lowest ridership occurring during the month of February. This is primarily due to the weather in Chicago during the winter months and the large amount of snow accumulation that can make riding both uncomfortable and dangerous. It is worth noting that casual riders have a more extreme difference in rides taken between summer and winter months compared to membership riders. This is likely due to a combination of membership riders still relying on Divvy bikes to commute in the winter, as well as the sunk cost of an annual membership incentivizing membership riders to continue riding, whereas casual riders have no sunk cost.

Finally, when it comes to bike preference, both casual riders and membership riders seem to prefer classic bikes over electric bikes. This preference appears to be stronger amongst membership riders and, for both types of riders, appears to be driven by the increased cost of the electric bike compared to a classic bike.

Recommendations

The following are just a few available options that could help convert more riders from casual riders to membership riders:

- Make a marketing push in the early summer to convert casual riders to membership riders as this is when Divvy is most in demand.
- Explore varying price structure on weekdays vs weekends to see if casual riders can be incentivized to convert to memberships.
- Explore allowing members to reserve bikes during certain weekend hours when bikes would be most in-demand.

Additional work could be done in the following areas to provide a clearer picture of what motivates Divvy users:

- Explore the relationship between start/end ride locations and rider type (member vs casual).
- Investigate more precisely how weather relates to members/casual riders willingness to ride (in both summer and winter months).
- Investigate how large city events (Lollapalooze, Chicago Marathon, etc.) affect ridership.
- Investigate what affect bike supply (electric vs classic), weather, time of day, etc. has on rider selection.