# BeAware



# ConferenceCaptioning Solving Audio Accessibility for Live Events



# And the Problem is Universal

10% of the population is hard of hearing and the numbers are on the rise

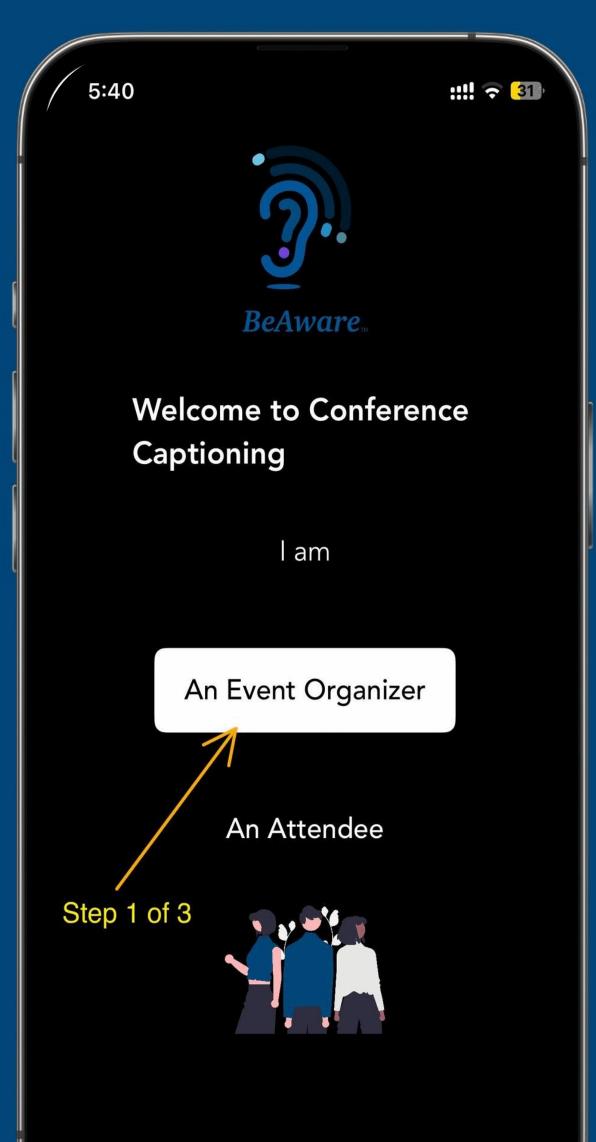
15% of the USA, 22% of
 + Canada is foreign born, those numbers increase every year.

Population doubles in 25 years

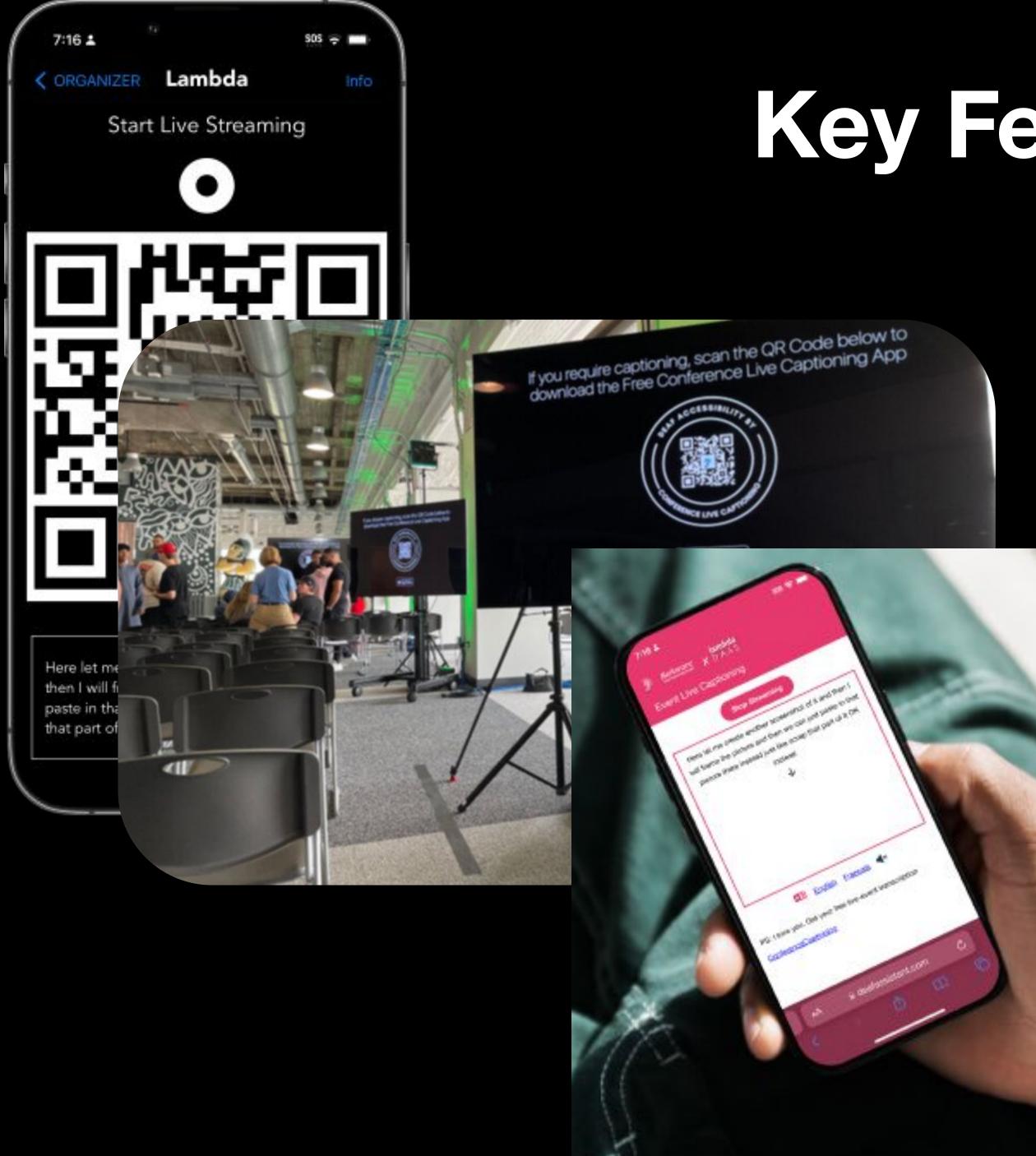


### Conference Captioning by BeAware

The event accessibility software you need!



- → Real-Time Transcription across Deaf Spectrum
- → Seamless Integration & Easy setup
- → No software, installation or experience needed
- → Multilingual Support for over 50+ Languages



# Key Features

- → 10-second setup!
- → Al trained on 2 billion seconds of audio
- → Live-translate to 30+ languages
- Picks accents, sentence punctuations
- → Versatility of event size & setup
- Branded customizations & domains

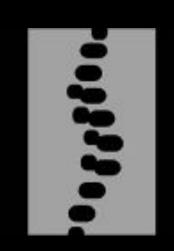
## Just a few of our customers

Conferences

# TRAVELABILITY



Association chiropratique canadienne



Canadian Chiropractic Association



### Community Orgs









### **AV Companies**









# Just a few of our customers

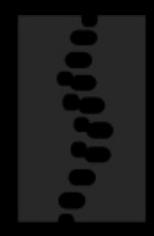
Conferences

**Community Orgs** 

**AV Companies** 



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# Pricing Strategy



### 81





**Start** 

**Standard** 

**Premium** 

**Entreprise** 

Live transcription for events

15 minute limit per stream/speaker

Supports 20+ languages

15-second 3-tap setup & use

Customizable Branding

No streaming daily time-limit

8 events per month

Discount available for Non-profits

7 day trial & Training

All elements in standard +

Unlimited events per month

24 hour customer support

Custom AV Setup Consultation

Extreme translation speed

Everything in premium +

White-labeling & Reseller rights

Advanced Reporting

API access

Additional customizations

FREE

\$400 per month

\$800 per month

Contact
our Sales team for an estimate



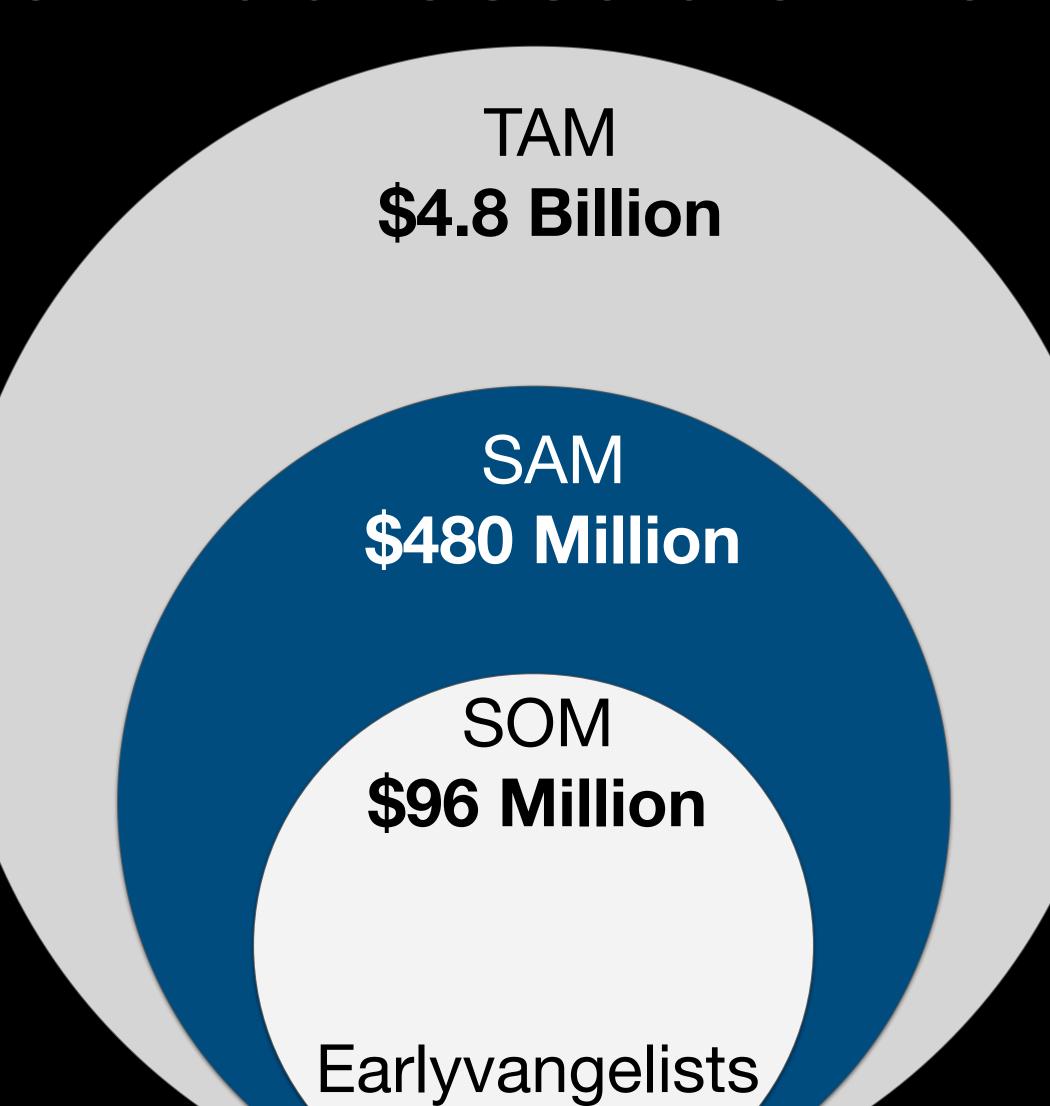
Single event pricing - \$250 per unlimited stream per day

# Why Us

| Features & Benefits                   | BeAware CONFERENCE CAPTIONING | Biggest<br>Competitor | Live<br>Interpreter | Computer<br>Hardware |
|---------------------------------------|-------------------------------|-----------------------|---------------------|----------------------|
|                                       |                               |                       |                     |                      |
| Accessibility for Disability Spectrum |                               | X                     | X                   | X                    |
| Ease to Manage, Setup & Use           |                               | X                     | X                   | X                    |
| On-Device Transcription/Translation   |                               | X                     | X                   | X                    |
| Customizable Streaming Page           |                               | X                     | X                   | X                    |
| <u>Pricing</u>                        | \$                            | \$\$\$                | \$\$\$              | \$\$\$               |
|                                       |                               |                       |                     |                      |

### Total Addressable Market

Over 1.8 million live in-person meetings/ trade-shows/ conventions in the US annually\*



\$1 Million

Slice of the events industry based on revenue from events & monthly subscriptions

Organizations that would find value in our solution

Revenue based on 20k monthly subscribers

Revenue based on 200 monthly subscribers

(\*Source: Convention Industry Council)

# Team & Advisors

#### Founders



Saamer Mansoor Engineer, Founder & CEO Risk Taker, Snowboarder

slalom



Fadoua Amrou Scientist, CTO Realist, Fashionista





Colleen Hau

10+ years Director of Global
Innovation. Product Advisor



David Webber
StockX Unicorn Founding
Engineer, Al Advisor



Michael Antaran
Founder, Carrot Wellness
VC Advisor



# Marketing & Sales Strategy

#### Marketing

- Current:SEO, Targeted Internet Ads, LinkedIn, White paper
- → Future:Accessibility consultants & influencers, Social Media, Affiliates

#### Sales

- → Inbound Free trial. Outbound Direct outreach
- > Partnerships Tech Solution providers, Event Ticketing Platform







# Questions



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