**Joseph Goncalves**

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**EDUCATION**

**American University, College of Arts & Science, Kogod School of Business Washington, DC**

*Bachelor of Science in Data Science May 2026*

*Bachelor of Science in Business Administration: Marketing, and Information Systems*

**WORK EXPERIENCE**

**Phoenix Fire and Security Solutions LLC Woodbridge, NJ**

*Data Researcher & Analyst Intern May 2024 – August 2024*

* Built several large Python programs that solved customer acquisition problems.
* Managed Excel sheets & used Tableau to display findings.
* Developed programs that utilized locally run AI models, government database APIs, GUIs, and web scraping.
* Organized multimodule roadmaps for programs in Python & R.

**Phoenix Fire and Security Solutions LLC Woodbridge, NJ**

*Customer Acquisition & Technology Intern June 2023 - August 2023*

* Reached out via email and phone to new clients and maintained ongoing relationships with customers.
* Utilized Excel to create and manage project spreadsheets, budgets, expenses, and timelines.
* Used Bluebeam software to provide accurate data of electrical estimations.

**Top Shelf Electric Corp. Woodbridge, NJ**

*Assistant Intern July 2022 – August 2022*

* Attended meetings with project planners and supervisors, learned about business practices in the industry.
* Observed negotiation. estimation, and bidding on large electrical contracting projects.
* Assisted with administrative and maintenance tasks.

**Infinity Platforms Woodbridge, NJ**

*Social Media & Technology Intern July 2021 – August 2021*

* Managed 3 different social media accounts of Infinity Platforms.
* Cooperated with staff to solve all technology problems, including recovering old software.
* Reached out to potential customers and gathered contact information for further use.

**LEADERSHIP EXPERIENCE**

**American University Photography Collective Washington, D.C.**

*Social Media Coordinator September 2023 – Present*

* Created graphics for photography club events, staff introductions.
* Helped make decisions on the executive board of the club regarding club policy and trips.
* Worked with a team to recruit new members to the club.

**American University “The Eagle” Newspaper Washington, D.C.**

*Photography Contributor April 2024 – Present*

* Attended pitches for school newspaper stories.
* Contributed photographs to be published on The Eagle newspaper website.
* Grew close to a team full of passionate staffers.

**SKILLS AND INTERESTS**

**Computer**: R Markdown, Python, SQL, LLM Implementation, RapidMiner, Tableau, VSCode, Microsoft, Adobe, and Google Suite.

**Language**: English, Spanish, Portuguese **Interests**: Automobiles, Photography, AI