

Why the subway?









What do we want to improve?



Less waiting time in lines



No more malfunctioning ticket machines



Easier access to schedules



Quick access to the best routes

How will we do it?

Create

Mobile app

Focus

Every commuter
Suitable for occasional travellers

Objective

Provide real-time information that users need to know when they need it

Value Proposition Canvas

Product

- Server containing updated schedule information
 - Backend with logistics implemented
 - GPS tracking device

App

- Wider variety of paying methods
- Easy to access app filled with information
- Different types of subscriptions according to hours of day used

Customer

- Easy access to platform and information
- Best route calculated
- Easy card request
- Schedule display
- Authentication
- Check Schedule

subscription

Paying

- Platform full
 - Lack of information
 - Limited paying methods
 - Huge lines of people in queue

Business Model Canvas

Key Partners

- Transportation companies
- Ad service companies

Key Activities

- Software Development
- Software and server maintenance
- Analysing and improving customer service through feedback

Key Resources

- Human Resources (Software Developers)
- Physical Assets(Servers)

Value Propositions

- Huge amount of relevant information displayed
- Best course calculation
- Wider variety of payment methods
- Quick access

Customer Relationships

- Call Center
- FAQ
- Customer Support Chat

Customer Segments

- Usual commuters (mostly workers and students)
- Tourists



- Application
- Website (Social Media)





Cost Structure

- Software Development
- Software and Servers maintenance
- Salaries



Revenue Streams

- Free
- Fees from transportation company
- Ads



