# Market research: Expanding a Restaurant chain into the market in Bengaluru city, India.

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# 1. Introduction

# 1.1 Background

Vasudev Krishna a hotelier runs a chain of Indian restaurants under the brand name of Vaikunta Experience in the city of Mumbai, India. Building on the success of his venture he wants to expand his business into the city of Bengaluru, India. While doing his research Vasudev finds out that his friend Arjuna, an aspiring data scientist has recently completed the IBM DATA SCIENCE professional certificate. Vasudev has requested Arjuna to help him with his problem.

Bengaluru (also called Bangalore) is the capital of India's southern Karnataka state. The centre of India's high-tech industry, the city is also known for its parks and nightlife.

# 1.2 Business Problem

Vasudev wants to expand his restaurant chain into the markets of Bengaluru, India. But first, he must do some research. His main dilemma is to decide as to where will he locate his restaurants in Bengaluru. He wants to expand into areas that have the least Indian restaurants in their vicinity, neighbourhoods that are not known for their restaurants. He is confident that his food will find takers as his food is literally the food of the gods. Hence, he enlists the help of his dear friend Arjuna, who with his recent experience with machine learning techniques and the foursquare API has promised Vasudev that he will solve his dilemma. Arjuna has promised Vasudev that he will look up details on all the neighbourhoods in Bengaluru and find out which of them have popular Indian restaurants within them and will suggest locations in Bengaluru where Vasudev can establish his restaurants.

#### 1.3 Interest

The findings of this project will not only help the fictional Vasudev Krishna but will be helpful for anyone who is looking to bring their business into Bengaluru. The Jupyter notebook is available <u>here</u>.[1] By editing the fields one can adapt the code to suit the business problem pertaining to the city of Bengaluru.

# 2. Data acquisition and cleaning

#### 2.1 Data sources

First most, a list of neighbourhoods in Bengaluru will be needed. This list will be obtained from <a href="here">here</a> [2], a table containing neighbourhood names with respect to its postal code. This table will have to be read into a data frame.

Next, we will need the latitude and longitude for each neighbourhood. for this we will use the google maps search nearby function. (data complied into a csv file available <a href="here">here</a>)[3]

Next, we will use the Foursquare API to make calls (The tutorial can be found <u>here</u>)[4] to get the top 10 venues in each neighbourhood.

# 2.2 Data Cleaning

The list of Bengaluru neighbourhoods is as such:

Table 1. Raw data scraped from <a href="here">here</a>.[2]

|   | Neighborhood          | Pin_Code |
|---|-----------------------|----------|
| 1 | A F station yelahanka | 560063   |
| 2 | Adugodi               | 560030   |
| 3 | Agara                 | 560034   |
| 4 | Agram                 | 560007   |
| 5 | Air Force hospital    | 560007   |

Here multiple neighbourhoods have the same Pin code and hence they had to be merged together as such:

Table 2. Raw data merged based on common Pin code.

|    | Pin_Code | Neighborhood                                   |
|----|----------|--|
| 0  | 560001   | Bangalore Bazaar,Bangalore.,Brigade Road,Cubba |
| 1  | 560002   | Avenue Road,Bangalore City,Bangalore Corporati |
| 2  | 560003   | Aranya Bhavan,Malleswaram,Palace Guttahalli,Sw |
| 3  | 560004   | Basavanagudi,Lalbagh West,Mavalli,Pasmpamahaka |
| 4  | 560005   | Fraser Town, Jeevanahalli                      |
|    |          |  |
| 94 | 562107   | Attibele,Bidaraguppe,Mayasandra,Neralur,Yadava |
| 95 | 562125   | Dommasandra,Handenahalli,Kugur,Sarjapura       |
| 96 | 562130   | Chikkanahalli,Chunchanakuppe,Kadabagere,Tavare |
| 97 | 562149   | Bagalur,Bandikodigehalli,Doddagubbi,Kannur     |
| 98 | 562157   | Bettahalsur,Chikkajala,Doddajala,Hunasamaranah |

Next, all these neighbourhoods need location data that contains the latitude and longitude. The google maps search nearby function was used to collect the location data, the geocoder package geopy may also be used for the same. The compiled data is as such:

Table 3. Raw data with location data.

|   | Pin_Code | Neighborhood                                      | Latitude  | Longitude |
|---|----------|---|-----------|-----------|
| 0 | 560001   | Bangalore Bazaar,Bangalore.,Brigade Road,Cubba    | 12.977776 | 77.599500 |
| 1 | 560002   | Avenue Road, Bangalore City, Bangalore Corporati  | 12.963811 | 77.582112 |
| 2 | 560003   | Aranya Bhavan, Malleswaram, Palace Guttahalli, Sw | 13.002018 | 77.571651 |
| 3 | 560004   | Basavanagudi,Lalbagh West,Mavalli,Pasmpamahaka    | 12.943886 | 77.573945 |
| 4 | 560005   | Fraser Town, Jeevanahalli                         | 12.998097 | 77.622781 |

# 3. Methodology

# 3.1 Exploratory Data Analysis

The collected data is visualised by superimposing the collected data on a map of Bengaluru. Python folium library was used for this purpose to get the visuals.

SH85

SH9

SH104

SH3

SH104

SH3

SH3

SH104

Floring

Nelamangala

RH44

RH44

Floring

NH75

SH85

NH88

SH85

Fig 1. Raw data visualised on a map of Bengaluru.

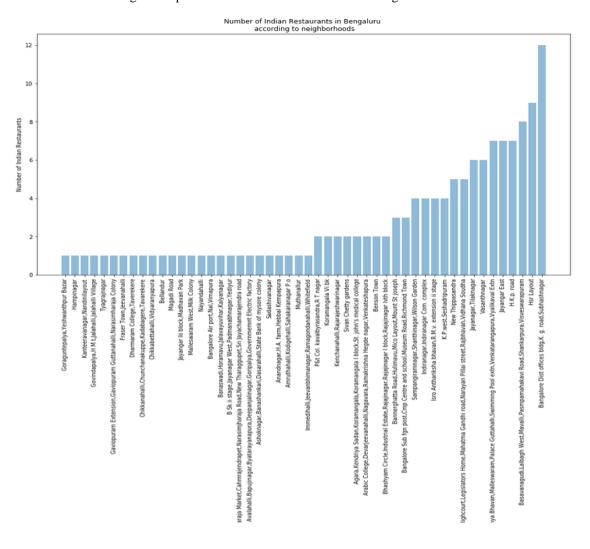
To further our analysis, Foursquare API[5] is used to get the top 100 venues for each neighbourhood and compiled into a table.

Table 4. A collection of top 100 venues for each neighbourhood.

|   | Neighborhood   | Neighborhood<br>Latitude | Neighborhood<br>Longitude | Venue                        | Venue<br>Latitude | Venue<br>Longitude | Venue<br>Category      |
|---|--|--------------------------|---------------------------|------------------------------|-------------------|--------------------|------------------------|
| 0 | Bangalore<br>Bazaar,Bangalore.,Brigade<br>Road,Cubba | 12.977776                | 77.5995                   | M.<br>Chinnaswamy<br>Stadium | 12.978144         | 77.599223          | Cricket<br>Ground      |
| 1 | Bangalore<br>Bazaar,Bangalore.,Brigade<br>Road,Cubba | 12.977776                | 77.5995                   | Hard Rock Cafe<br>Bengaluru  | 12.976389         | 77.601468          | American<br>Restaurant |
| 2 | Bangalore<br>Bazaar,Bangalore.,Brigade<br>Road,Cubba | 12.977776                | 77.5995                   | Shiro, UB City               | 12.976748         | 77.599066          | Lounge                 |
| 3 | Bangalore<br>Bazaar,Bangalore.,Brigade<br>Road,Cubba | 12.977776                | 77.5995                   | Cubbon Park                  | 12.977042         | 77.595277          | Park                   |
| 4 | Bangalore<br>Bazaar,Bangalore.,Brigade<br>Road,Cubba | 12.977776                | 77.5995                   | Church Street<br>Social      | 12.975559         | 77.602579          | Pub                    |

Now this is grouped by neighbourhoods to show the count of Indian restaurants and is visualised in a bar plot.

Fig 2. Bar plot of Indian restaurants in different neighbourhoods.



# 3.2 K Means Clustering

In summary 147 unique venue categories are returned by the Foursquare API and the top 10 venue categories for each neighbourhood was summarised in a table.

2nd Most 3rd Most 4th Most 7th Most 1st Most 5th Most 6th Most Neighborhood Common Common Common Common Common Common Common Venue Venue Venue Venue Venue Venue Venue Eastern Airport Women's Fast Food Farmers 0 A F station yelahanka European Field Farm Service Store Restaurant Market Restaurant Bus Fast Food Women's Farmers Falafel Adugodi, Hosur Road Café Farm Station Restaurant Store Market Restaurant Furniture / **Fastern** Agara, Kendriya Indian Ice Cream Fast Food Farmers 2 Café Home European Sadan, Koramangala, Koramangala I... Restaurant Shop Restaurant Market Store Restaurant Convenience Fast Food Farmers Falafel 3 Agram, Air Force hospital ATM Field Farm Store Restaurant Market Restaurant Amruthahalli, Kodigehalli, Sahakaranagar Sandwich Light Rail Snack Ice Cream Indian Café Bakery Place Station Place Shop Restaurant

Table 5. Top 10 venues per neighbourhood.

We have some common venue categories in neighbourhoods. For this reason, the unsupervised machine learning K-means algorithm is used to cluster the neighbourhoods. K-Means algorithm is one of the most common cluster methods of unsupervised learning.

In order to determine the optimal number of clusters, the elbow method was used wherein the distortions and inertia was compared as follows.

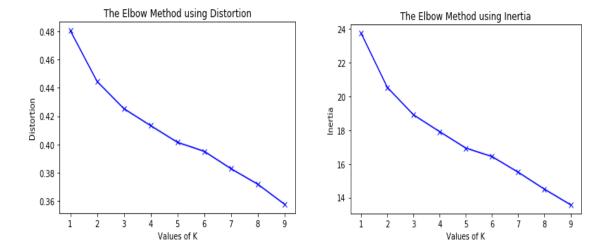


Fig 3. Plots for elbow method used to determine the optimum number of clusters.

We find the Elbow: the point after which the distortion/inertia start decreasing in a linear fashion to be 6. Hence the optimum number of clusters are 6.

After clustering the data, the following table was generated containing neighbourhood data with their cluster numbers.

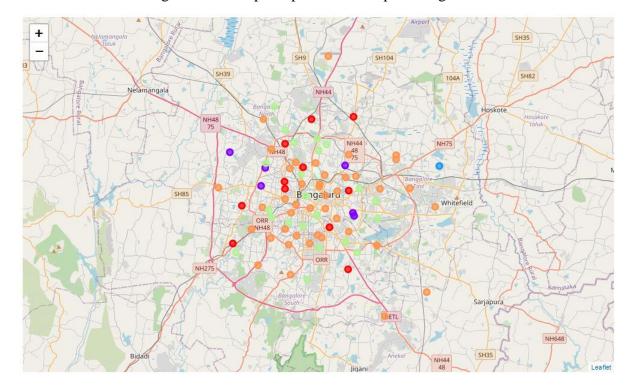
Table 6. Neighbourhood data with cluster labels.

|   | Cluster<br>Labels | Neighborhood                                      | 1st Most<br>Common<br>Venue | 2nd Most<br>Common<br>Venue | 3rd Most<br>Common<br>Venue       | 4th Most<br>Common<br>Venue  | 5th Most<br>Common<br>Venue       | 6th Most<br>Common<br>Venue | 7 <sup>-</sup><br>C<br>V |
|---|-------------------|---|-----------------------------|-----------------------------|-----------------------------------|------------------------------|-----------------------------------|-----------------------------|--------------------------|
| 0 | 5                 | A F station yelahanka                             | Airport<br>Service          | Women's<br>Store            | Eastern<br>European<br>Restaurant | Field                        | Fast Food<br>Restaurant           | Farmers<br>Market           | F                        |
| 1 | 0                 | Adugodi,Hosur Road                                | Bus<br>Station              | Fast Food<br>Restaurant     | Café                              | Women's<br>Store             | Farmers<br>Market                 | Farm                        | F<br>R                   |
| 2 | 4                 | Agara,Kendriya<br>Sadan,Koramangala,Koramangala I | Indian<br>Restaurant        | Café                        | Ice Cream<br>Shop                 | Furniture /<br>Home<br>Store | Eastern<br>European<br>Restaurant | Fast Food<br>Restaurant     | F<br>M                   |
| 3 | 1                 | Agram,Air Force hospital                          | АТМ                         | Convenience<br>Store        | Field                             | Fast Food<br>Restaurant      | Farmers<br>Market                 | Farm                        | F<br>R                   |
| 4 | 0                 | Amruthahalli,Kodigehalli,Sahakaranagar<br>P.o     | Café                        | Bakery                      | Ice Cream<br>Shop                 | Indian<br>Restaurant         | Sandwich<br>Place                 | Light Rail<br>Station       | S<br>P                   |

# 3.2 Examination of clusters

The clusters are visualised on a map of Bengaluru.

Fig 4. Cluster superimposed on a map of Bengaluru.



# Each cluster is isolated to find its differentiating factor.

Table 7. Cluster 1

|    | Neighborhood                                   | Cluster<br>Labels | 1st Most<br>Common<br>Venue         | 2nd Most<br>Common<br>Venue | 3rd Most<br>Common<br>Venue | 4th Most<br>Common<br>Venue | 5th Most<br>Common<br>Venue       |
|----|--|-------------------|-------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|
| 7  | H.A.I ii stage,Hulsur Bazaar,Someswarapura     |                   | Pool                                | Bakery                      | Burger<br>Joint             | Women's<br>Store            | Electronics<br>Store              |
| 9  | Bhashyam Circle,Industrial Estate,Rajajinagar, | 0                 | Bakery                              | Indian<br>Restaurant        | Café                        | Breakfast<br>Spot           | Snack<br>Place                    |
| 20 | Gayathrinagar,Okalipuram,Ramachandrapuram,Srir |                   | Café                                | Fast Food<br>Restaurant     | Park                        | Bakery                      | Eastern<br>European<br>Restaurant |
| 29 | Adugodi,Hosur Road                             |                   | Bus Station                         | Fast Food<br>Restaurant     | Café                        | Women's<br>Store            | Farmers<br>Market                 |
| 50 | M S r road, Mathikere, Msrit                   | 0                 | Music Venue                         | Park                        | Indie<br>Movie<br>Theater   | Bakery                      | Women's<br>Store                  |
| 54 | Rv Niketan                                     | 0                 | Vegetarian /<br>Vegan<br>Restaurant | Bakery                      | Women's<br>Store            | Electronics<br>Store        | Field                             |

Table 8. Cluster 2

|    | Neighborhood                                       | Cluster<br>Labels | 1st Most<br>Common<br>Venue | 2nd Most<br>Common<br>Venue | 3rd Most<br>Common<br>Venue       | 4th Most<br>Common<br>Venue | 5th Most<br>Common<br>Venue | 6th Most<br>Common<br>Venue | 7th N<br>Comr<br>Venu |
|----|--|-------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------|
| 6  | Agram,Air Force hospital                           | 1                 | АТМ                         | Convenience<br>Store        | Field                             | Fast Food<br>Restaurant     | Farmers<br>Market           | Farm                        | Falafe<br>Resta       |
| 53 | Peenya I stage,Peenya Ii<br>stage,Peenya Small in  | 1                 | АТМ                         | Convenience<br>Store        | Field                             | Fast Food<br>Restaurant     | Farmers<br>Market           | Farm                        | Falafe<br>Resta       |
| 65 | Domlur   | 1                 | ATM                         | Bakery                      | Electronics<br>Store              | Field                       | Fast Food<br>Restaurant     | Farmers<br>Market           | Farm                  |
| 73 | Basaveshwaranagar,K H b colony,Kamakshipalya       | 1                 | АТМ                         | Home<br>Service             | Eastern<br>European<br>Restaurant | Fast Food<br>Restaurant     | Farmers<br>Market           | Farm                        | Falafe<br>Resta       |
| 76 | Kacharakanahalli,Lingarajapuram,St.<br>thomas town | 1                 | ATM                         | Bakery                      | Electronics<br>Store              | Field                       | Fast Food<br>Restaurant     | Farmers<br>Market           | Farm                  |
| 78 | Avani Sringeri<br>mutt,Basaveswaranagar li stage,  | 1                 | ATM                         | Bakery                      | Department<br>Store               | Pizza<br>Place              | Hockey<br>Arena             | Field                       | Cricke<br>Groun       |

Table 9. Cluster 3

|    | Neighborhood                                   | Cluster<br>Labels | 1st Most<br>Common<br>Venue  | Most             | 3rd<br>Most<br>Common<br>Venue | Common                  | 5th Most<br>Common<br>Venue |      |
|----|--|-------------------|------------------------------|------------------|--------------------------------|-------------------------|-----------------------------|------|
| 61 | Devanagundi,Kadugodi,Kalkunte,Kannamangala,Med | 2                 | Furniture<br>/ Home<br>Store | Women's<br>Store | Flea<br>Market                 | Fast Food<br>Restaurant |                             | Farm |

# Table 10. Cluster 4

|    | Neighborhood L                                 |   | 1st Most<br>Common<br>Venue | Most             | Common               | 4th Most<br>Common<br>Venue |                         | 6th Mc<br>Commo<br>Venue |
|----|--|---|-----------------------------|------------------|----------------------|-----------------------------|-------------------------|--------------------------|
| 98 | Bettahalsur,Chikkajala,Doddajala,Hunasamaranah | 3 | Dhaba                       | Women's<br>Store | Electronics<br>Store | l Field                     | Fast Food<br>Restaurant |                          |

# Table 11. Cluster 5

|    | Neighborhood                                      | Cluster<br>Labels | 1st Most<br>Common<br>Venue | 2nd Most<br>Common<br>Venue         | 3rd Most<br>Common<br>Venue | 4th Most<br>Common<br>Venue | 5th Most<br>Common<br>Venue      |
|----|---|-------------------|-----------------------------|-------------------------------------|-----------------------------|-----------------------------|----------------------------------|
| 2  | Aranya Bhavan,Malleswaram,Palace<br>Guttahalli,Sw | 4                 | Indian<br>Restaurant        | Vegetarian /<br>Vegan<br>Restaurant | Coffee<br>Shop              | Pizza Place                 | Ice Cream<br>Shop                |
| 3  | Basavanagudi,Lalbagh<br>West,Mavalli,Pasmpamahaka | 4                 | Indian<br>Restaurant        | Restaurant                          | Fast Food<br>Restaurant     | Convenience<br>Store        | Athletics & Sports               |
| 8  | Bangalore Dist offices bldg,K. g. road,Subhash    | 4                 | Indian<br>Restaurant        | Hotel                               | Bed &<br>Breakfast          | Bus Station                 | Dessert<br>Shop                  |
| 12 | Govindapalya,H M t,Jalahalli,Jalahalli Village    | 4                 | Fast Food<br>Restaurant     | Plaza                               | Indian<br>Restaurant        | Shopping<br>Mall            | Eastern<br>European<br>Restauran |
| 16 | Bangalore Air port,Nal,Vimapura                   | 4                 | Food<br>Truck               | Indian<br>Restaurant                | Garden                      | Café                        | Departmer<br>Store               |
| 18 | Gaviopuram Extension,Gaviopuram Guttanahalli,N    | 4                 | Fast Food<br>Restaurant     | Indian<br>Restaurant                | Breakfast<br>Spot           | South Indian<br>Restaurant  | Women's<br>Store                 |
| 23 | Anandnagar,H.A. farm,Hebbal Kempapura             | 4                 | Indian<br>Restaurant        | Train Station                       | Bakery                      | Lake                        | Women's<br>Store                 |
| 25 | Avalahalli,Bapujinagar,Byatarayanapura,Deepanj    | 4                 | Metro<br>Station            | Indian<br>Restaurant                | Travel &<br>Transport       | Café                        | Departmer<br>Store               |

Table 12. Cluster 6

|    | Neighborhood                                   | Cluster |                      | 2nd Most<br>Common<br>Venue | 3rd Most<br>Common<br>Venue         | 4th Most<br>Common<br>Venue | 5th<br>Co<br>Ve |
|----|--|---------|----------------------|-----------------------------|-------------------------------------|-----------------------------|-----------------|
| 0  | Bangalore Bazaar,Bangalore.,Brigade Road,Cubba | 5       | Indian<br>Restaurant | Lounge                      | Café                                | Chinese<br>Restaurant       | Fa:<br>Re:      |
| 1  | Avenue Road,Bangalore City,Bangalore Corporati | 5       | Theater              | South Indian<br>Restaurant  | Indian<br>Restaurant                | Market                      | Ele<br>Stc      |
| 4  | Fraser Town,Jeevanahalli                       | 5       | Coffee Shop          | Indian<br>Restaurant        | Shopping<br>Mall                    | Chinese<br>Restaurant       | Ca              |
| 5  | J.C.nagar,Training Command iaf                 | 5       | Field                | Farmers<br>Market           | Vegetarian /<br>Vegan<br>Restaurant | Event Space                 | Bu:             |
| 10 | Jayangar lii block,Madhavan Park               | 5       | Stadium              | Indian<br>Restaurant        | Clothing<br>Store                   | Jewelry Store               | Loı             |
| 11 | Science Institute                              | 5       | Bookstore            | Women's<br>Store            | Flea Market                         | Fast Food<br>Restaurant     | Fai<br>Ma       |

The examination of the clusters reveals that the cluster 5 with cluster label=4 has Indian restaurant and other eateries as the top common venues.

Hence the cluster 5 will be removed from our final neighbourhood data. The remaining clusters are grouped together and examined. The instances of Indian restaurants occurring in the other clusters as top venue is dropped as well.

# 4. Results

The clustering exercise has grouped Bengaluru neighbourhoods into 6 clusters and it is found that one of the clusters have Indian restaurants and other eateries as their differentiating factors. The remaining clusters are grouped together to give the final list of neighbourhoods to the client. Hence out of the 99 available neighbourhoods 57 viable neighbourhoods have been isolated that do not have Indian restaurants as their top common venue.

Table 13. Final data

|    | Dia Cada | Ni a i alala a al | 1 -4:41- |          | Dia Cada | Cl t l - | 1-+ 11+ 6         | 2          | 2 \ \ 4 + 4 | 446 8444   | T+1- 0.4+ (       |
|----|----------|-------------------|----------|----------|----------|----------|-------------------|------------|-------------|------------|-------------------|
| 1  |          | Neighborh         |          |          |          |          |                   |            |             |            | 5th Most (        |
| 1  |          | Avenue R          |          |          | 560002   |          |                   | South Indi |             |            | Electronic        |
| 2  |          | Fraser Tov        | 12.9981  | 77.62278 | 560005   |          | Coffee Sh         |            |             |            |                   |
| 3  |          | J.C.nagar,        |          |          | 560006   |          | Field             |            | _           |            | Bus Statio        |
| 4  |          | Agram,Air         |          |          | 560007   |          | ATM               | Convenie   |             |            | Farmers N         |
| 5  | 560008   | H.A.l ii sta      | 12.98297 | 77.6261  | 560008   | 0        | Pool              | Bakery     | -           | Women's    | Electronic        |
| 6  | 560010   | Bhashyam          | 12.98541 | 77.55344 | 560010   | 0        | Bakery            | Indian Res |             |            | Snack Plac        |
| 7  | 560011   | Jayangar I        | 12.9339  | 77.59005 | 560011   | 5        | Stadium           | Indian Res | Clothing S  | Jewelry S  | Lounge            |
| 8  | 560012   | Science In        | 13.01427 | 77.56575 | 560012   | 5        | Bookstore         | Women's    | Flea Mark   | Fast Food  | Farmers N         |
| 9  | 560015   | Jalahalli V       | 13.06275 | 77.52851 | 560015   | 5        | Gym               | Women's    | Eastern Eu  | Fast Food  | Farmers N         |
| 10 | 560016   | Doorvanir         | 13.0178  | 77.68054 | 560016   | 5        | IT Services       | Supermar   | Optical Sh  | ATM        | Vegetaria         |
| 11 | 560018   | Chamrajpe         | 12.9587  | 77.55992 | 560018   | 5        | Juice Bar         | Vegetaria  | Movie The   | Eastern Eu | Fast Food         |
| 12 | 560020   | K.P.west,         | 12.99075 | 77.57252 | 560020   | 5        | Clothing S        | Indian Res | Fast Food   | Coffee Sh  | Donut Sho         |
| 13 | 560021   | Gayathrin         | 12.99309 | 77.55277 | 560021   | 0        | Café              | Fast Food  | Park        | Bakery     | Eastern Ει        |
| 14 | 560022   | Goragunte         | 13.02964 | 77.53709 | 560022   | 5        | Seafood R         | Bar        | Wine Bar    | Mediterra  | Hotel             |
| 15 | 560023   | Magadi Rc         | 12.97367 | 77.55302 | 560023   | 5        | Toll Plaza        | Indian Res | Fast Food   | Shopping   | Multiplex         |
| 16 | 560025   | Bangalore         | 12.96279 | 77.59932 | 560025   | 5        | Chinese R         | Hotel      | Indian Res  | Pizza Plac | Coffee Sh         |
| 17 | 560028   | Tyagrajna         | 12.93269 | 77.56654 | 560028   | 5        | Convenie          | Indian Res | Departme    | Park       | Arts & Cra        |
| 18 | 560029   | Dharmara          | 12.93063 | 77.59474 | 560029   | 5        | Pub               | Tea Room   | Bookstore   | Indian Res | Departme          |
| 19 | 560030   | Adugodi, F        | 12.9426  | 77.6042  | 560030   | 0        | <b>Bus Statio</b> | Fast Food  | Café        | Women's    | Farmers N         |
| 20 | 560033   | Malkand L         | 12.99901 | 77.63448 | 560033   | 5        | Fast Food         | Clothing S | Departme    | Shopping   | Multiplex         |
| 21 | 560036   | Devasand          | 13.02274 | 77.68014 | 560036   | 5        | IT Services       | Mobile Ph  | Supermar    | Electronic | Fast Food         |
| 22 | 560039   | Nayandah          | 12.94013 | 77.51466 | 560039   | 5        | Auto Gara         | Miscellan  | Indian Res  | Optical Sh | South Indi        |
| 23 | 560040   | Chandra L         | 12.9647  | 77.52701 | 560040   | 5        | South Indi        | Café       | Farmers N   | Sandwich   | Restauran         |
| 24 | 560042   | Sivan Che         | 12.98265 | 77.613   | 560042   | 5        | Women's           | Indian Res | Clothing S  | Shopping   | Jewelry St        |
| 25 | 560043   | Banaswad          | 13.023   | 77.62591 | 560043   | 5        | Shopping          | Indian Res | Chinese R   | Tea Room   | Women's           |
| 26 | 560047   | Austin Tov        | 12.95268 | 77.61197 | 560047   | 5        | Cosmetics         | Spa        | Field       | Fast Food  | Farmers N         |
| 27 | 560048   | Hoodi,Ma          | 12.98591 | 77.69615 | 560048   | 5        | Coffee Sh         | Chinese R  | Shoe Stor   | Sandwich   | <b>Bus Statio</b> |
| 28 | 560050   | Ashoknag          | 12.94007 | 77.55309 | 560050   | 5        | Hotel             | Indian Res | Fried Chic  | Café       | Snack Plac        |
| 29 | 560053   | Balepete,         | 12.96805 | 77.56563 | 560053   | 5        | Coffee Sh         | Shopping   | Multiplex   | Women's    | Eastern Ει        |
| 30 | 560054   | M S r road        | 13.03517 | 77.55289 | 560054   | 0        | Music Ver         | Park       | Indie Mov   | Bakery     | Women's           |
| 31 | 560055   | Malleswai         | 13.00818 | 77.55874 | 560055   | 5        | Café              | Chinese R  | Italian Res | Supermar   | Multiplex         |
| 32 | 560058   | Peenya I s        | 13.02595 | 77.49006 | 560058   | 1        | ATM               | Convenie   | Field       | Fast Food  | Farmers N         |
| 33 | 560059   | Rv Niketai        | 12.92429 | 77.49356 | 560059   | 0        | Vegetaria         | Bakery     | Women's     | Electronic | Field             |
| 34 | 560061   | Chikkalasa        | 12.90019 | 77.52235 | 560061   | 5        | Food Truc         | Afghan Re  | Ice Cream   | Farm       | Noodle Ho         |
| 35 | 560063   | A F statior       | 13.13282 | 77.60274 | 560063   |          | Airport Se        |            |             |            | Fast Food         |
| 36 | 560066   | Immediha          | 12.96519 | 77.72486 | 560066   |          |                   |            |             |            | Eastern Eu        |
| 37 | 560067   | Devanagu          | 13.01067 | 77.7297  | 560067   | 2        | Furniture         | Women's    | Flea Mark   | Fast Food  | Farmers N         |
| 38 | 560068   | Bommana           | 12.89516 | 77.62499 | 560068   | 0        | Departme          | Bakery     | Women's     | Electronic | Field             |

| 39 | 560070 | B Sk ii stag | 12.92282 | 77.55726 | 560070 | 5 | South Ind         | Convenie   | Jewelry S  | t Electronic | Restauran   |
|----|--------|--------------|----------|----------|--------|---|-------------------|------------|------------|--------------|-------------|
| 40 | 560071 | Domlur       | 12.95518 | 77.6319  | 560071 | 1 | ATM               | Bakery     | Electronic | Field        | Fast Food   |
| 41 | 560072 | Nagarbha     | 12.96621 | 77.50375 | 560072 | 0 | Sandwich          | Breakfast  | Café       | Women's      | Fast Food   |
| 42 | 560077 | Kothanur     | 13.06533 | 77.63155 | 560077 | 0 | Photograp         | Asian Res  | Kerala Re  | Café         | Middle Ea   |
| 43 | 560078 | J P nagar,J  | 12.8897  | 77.5592  | 560078 | 5 | <b>Bus Statio</b> | Boarding I | Indie Mov  | Tennis Co    | Women's     |
| 44 | 560079 | Basaveshy    | 12.98865 | 77.52571 | 560079 | 1 | ATM               | Home Ser   | Eastern E  | Fast Food    | Farmers N   |
| 45 | 560080 | Sadashiva    | 13.00904 | 77.57377 | 560080 | 0 | Playgroun         | Dessert Sl | Fast Food  | Bakery       | Café        |
| 46 | 560084 | Kacharaka    | 13.01138 | 77.6216  | 560084 | 1 | ATM               | Bakery     | Electronic | Field        | Fast Food   |
| 47 | 560085 | Banashanl    | 12.93041 | 77.53703 | 560085 | 5 | Juice Bar         | Snack Plac | Park       | Donut Sho    | Farmers N   |
| 48 | 560086 | Avani Srin   | 13.00865 | 77.53019 | 560086 | 1 | ATM               | Bakery     | Departme   | Pizza Plac   | Hockey Ar   |
| 49 | 560091 | Viswanee     | 12.98638 | 77.47721 | 560091 | 5 | Gas Statio        | Restauran  | Women's    | Fast Food    | Farmers N   |
| 50 | 560092 | Amruthah     | 13.06262 | 77.58308 | 560092 | 0 | Café              | Bakery     | Ice Cream  | Indian Res   | Sandwich    |
| 51 | 560093 | C.V.ramar    | 12.98542 | 77.66145 | 560093 | 5 | Burger Joi        | Women's    | Flea Mark  | Fast Food    | Farmers N   |
| 52 | 560095 | Koramang     | 12.93731 | 77.62564 | 560095 | 5 | Pub               | Pizza Plac | Café       | Indian Res   | Italian Res |
| 53 | 560099 | Muthanall    | 12.84327 | 77.66748 | 560099 | 5 | Hotel             | Coffee Sh  | Forest     | Café         | Indian Res  |
| 54 | 560103 | Bellandur    | 12.9224  | 77.65799 | 560103 | 5 | Bike Shop         | Lake       | Indian Re  | Coffee Sh    | Field       |
| 55 | 562125 | Dommasa      | 12.87034 | 77.71496 | 562125 | 5 | Cricket Gr        | Baseball S | Women's    | Electronic   | Field       |
| 56 | 562130 | Chikkanah    | 12.9224  | 77.65799 | 562130 | 5 | Bike Shop         | Lake       | Indian Re  | Coffee Sh    | Field       |
| 57 | 562157 | Bettahalsı   | 13.18755 | 77.56299 | 562157 | 3 | Dhaba             | Women's    | Electronic | Field        | Fast Food   |
|    |        |              |          |          |        |   |                   |            |            |              |             |

#### 5. Discussions

Bengaluru is a big city with diverse population. With a population of about 8500000, there is a huge market for any kind of business. This project dealt with the problem of expanding an existing business into a new city. Having knowledge about the competition beforehand can give a big advantage.

K means clustering algorithm was used to get clusters. The number of clusters being determined by elbow method. Many neighbourhoods were not grouped into any clusters and had to be dropped. This can be remedied by setting different values of clusters; however, this is for a future project.

The real estate prices can also be introduced into the data for clustering to give more meaning to the analysis, however such data required for this project is not easily available and hence in a future project this can be implemented.

# 6. Conclusion

Computing power has increased significantly over the years and computers have become affordable. Cloud services can also be used to warehouse data and one can also rent powerful computers on the cloud to conduct data analysis and machine learning projects.

With the variety, velocity and volume of data generated everyday it is paramount that we make use of the data to get ahead of the competition.

This project has given a very small glimpse into the world of data analysis and machine learning showing us the infinite potential of machine learning and artificial intelligence.

# **References**

[1] The jupyter notebook containing python codes used for the project.

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