

MD.ROBIUL HOSSAIN

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Career Objective:

Provide strategic oversight of operational and financial functions for the firm specializing in technical and business area, including the establishment of annual and quarterly planning processes, profit and operations reporting.

Career Summary:

Visionary Chief Operating Officer adept at repositioning assets to maximize profits. Especially efficient at working within challenging business markets. Specialize in developing accurate business models and achieving goals through solid leadership and negotiating abilities.

Special Qualification:

Fluent on both Oral and Technical/business communication and Report Documentation.

Employment History:

Total Year of Experience: 16.8 yrs

1. **CEO (2.7 yrs)**

(December 1, 2019 - Continuing)

e-World Ltd

Area of Expertise:

Business Development or Operation Management (0.7 yr), Strategic Planning (0.7 yr), Team Building Skill (0.7 yr)

Duties/Responsibilities:

- * Manage in house Cross-Functional Teams & multi-functional global team.
- * Manage day to day operation of Engineering Business Unit, Technical Business Unit & Telecom Business Unit.
- * Provide company strategy and align all the team with the same track.
- * Identified and researched potential new markets.
- * Work with the board of directors to determine values and mission, and plan for short and long term strategy.
- * Overall Business Driver.

2. **Chief Operating Officer (1.8 yrs)**

(January 16, 2018 - November 30, 2019)

AJRA Technologies Ltd

Area of Expertise:

Business Analyst (0.6 yr), IT System Management (0.6 yr), Project Manager (Software) (0.6 yr)

Duties/Responsibilities:

- # Developed quarterly business plans and evaluated cost projections.
- # Process Mapping, Process Modeling & Gap Analysis.
- # Determined and implemented the company vision and developed objectives accordingly.
- # Manage in house software development team, Cross-Functional Teams & multi-functional global team.
- # Decision maker for new drive of business & technical feasibility analysis.
- # Remained aware of competitor activities.

3. **Cheif Operating Officer (8.3 yrs)**

(September 6, 2009 - January 15, 2018)

VU Mobile Ltd.

Area of Expertise:

Project Manager (IT System) (2.8 yrs), Project Manager (Software) (2.8 yrs), Software Architect (2.8 yrs)

Duties/Responsibilities:

- # Manage in house software development team, Cross-Functional Teams & multi-functional global team.
- # Analyze and develop conceptual design (via POC/ POV/ Prototyping/ Wireframes) of the system components.
- # Process Mapping, Process Modeling & Gap Analysis.
- # Found creative ways to increase profits while minimizing staff reductions
- # Reviewed financial reports budget estimates and profitability reports
- # Orchestrated extensive research and analysis studies
- # Developed and implemented community involvement projects
- # Identified and researched potential new markets
- # Oversaw all corporate operations
- # Held regular meetings with department heads
- # Maintained awareness of market factors
- # Remained aware of competitor activities.
- # Presentation to the end user stake holder.

4. **Software Development Manager (3.0 yrs)**

(September 1, 2006 - September 5, 2009)

AccessInfo Tech Ltd.

Area of Expertise:

Programmer/ Software Engineer (1.5 yrs), Test Engineer (1.5 yrs)

Duties/Responsibilities:

- Â¥ Determined and implemented the company vision and developed objectives accordingly.
- Â¥ Oversaw operations and coordinated with managers to increase quarterly profits.
- Â¥ Responded to Board of Directorsâ concerns at monthly and special meetings.
- Â¥ Evaluated operating procedures and looked for ways to improve efficiency.
- Â¥ Coordinated with department heads to evaluate business opportunities.
- Â¥ Developed quarterly business plans and evaluated cost projections.
- Â¥ Evaluated production and budget reports.

5. **Application Developer (0.6 yr)**

(January 1, 2006 - August 30, 2006)

Black Stone technologies

Area of Expertise:

Programmer/ Software Engineer (0.6 yr)

Duties/Responsibilities:

Design & Develop the RF and emmbeded technologies with the VB.Net (dot Net framework 2.0),SQL Server-2000 and Crystal Report Enterprise Edition-10.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
MS in Computer Science	Computer Science	American International University Bangladesh	CGPA:3.81 out of 4	2011	1 Year
B.S.C (Hons) in computer science	Computer Science	American International University Bangladesh	CGPA:2.91 out of 4	2005	4 years
HSC	Science	Govt. science college	First Division, Marks :69%	2000	2 years
SSC	Science	I.E.T govt high school	First Division, Marks :83%	1998	10 years

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
Trining On .Net	VB.Net,SQL SERVER-2000,Crystal Report Enterprisr Edition-10	BIPL	BSNGLADESH	DHAKA	2005	6 Month

Professional Qualification:

Certification	Institute	Location	From	To
Advance Certification on Business Administration (ACBA)		Dhaka, Bangladesh	December 1, 2016	June 15, 2017

Career and Application Information:

Looking For : Top Level Job
Available For : Full Time
Present Salary : Tk. 150000
Expected Salary : Tk. 130,000
Preferred Job Category : General
Management/Admin,IT/Telecommunication,Production/Operation
Preferred District : Dhaka
Preferred Country : American Samoa,Canada,New Zealand
Preferred Organization Types : Telecommunication,Software Company,Garments,Agro based firms
(incl. Agro Processing/Seed/GM)

Specialization:

Fields of Specialization	Description
<ul style="list-style-type: none">ASP.NETC#MS SQL ServerMS Project ServerUMLVB.NetVisual Basic 6.0Visual SourceSafe	<ul style="list-style-type: none"># Vast experience with business practices and economic conditions# Substantial ability to assess competitors and solidify a solid market share# Solid ability to allocate business resources and delegate responsibilities# Excellent ability to quickly close deals with an emphasis on profitability# Remarkable leadership and motivational skills# Impressive communications abilities

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	Medium
Hindi	Low	Low	High

Personal Details :

Father"s Name : Late MD.Ataher Hossain
Mother"s Name : Mrs.Shamsun Naher Begum
Date of Birth : November 11, 1981
Gender : Male
Marital Status : Married
Nationality : Bangladeshis
Religion : Islam
Permanent Address : Basundhara R/A, Road#8, Block-C, H# 181, Level-6, Gulshan Model Town,
Gulshan, Dhaka 1212
Current Location : Dhaka
Blood Group : O+
