# 19/Club Do-good Crowdfunding Canvas

## **Campaign Plan**

## **?** Initiator & why

Who is the campaigner? Explain why this campaign is so important for you.

## **Team**

Who will you work with? Leading a successful campaign needs lots of man and girl power, don't be afraid to ask for help. Make sure you share responsibilities to get things done quicker.

# **₽** Pitch

Describe the 'why' of your campaign in 3 sentences. Create a catchy title and say how much money you want to crowdfund in how much time.

# **Campaign Lifecycle**

## Pre-campaign

Create a strategy and get your network ready. Ask your friends if they can help and do everything you can to make sure you start with a bang. (e.g. prepare a newsletter)

### During-campaign

Share your campaign, keep everyone up-to-date and plan fundraising events.

### Post-campaign

Celebrate your success and share every update. The good news about your progress is what you can give back to your supporters. (e.g. 'Thank you' video)

# **Campaign Community**

## **1** Family, friends, fools

This group of people is your starting point; they will be your first supporters. Make a list of who you can count on.

#### Goal

Estimate how much and/ or in what other ways your network can contribute to your campaign.

### **Your network**

This group includes your colleagues, neighbours and anyone else who might be interested via Facebook or LinkedIn.

#### Goal

If you have a good estimate, you will know what a realistic target amount is.

#### **General Public**

After activating the first two groups you should contact (local) media. But remember, this group is not where you should start campaigning (however they will want to promote a good story or join a successful one).

#### Goal