# **Gartner Data & Analytics Summit Summit 2018**

22 - 23 May 2018 / São Paulo, Brazil

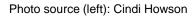


# Doing Good With Data: How to Impact Society and Create a "Data for Good" Culture

Cindi Howson @Blscorecard



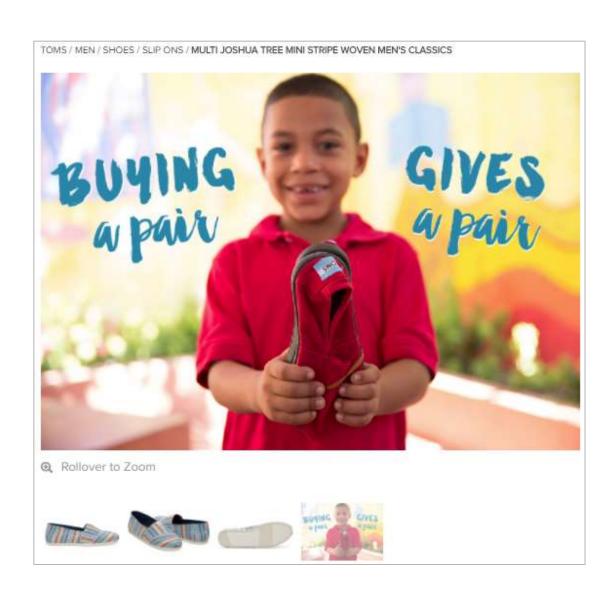


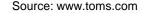




### **Social Purpose: Marketing or Movement?**









Data for Good is a movement in which people and organizations transcend boundaries to use data to improve society.



#### **Key Issues**

- 1. Why does this matter and who's doing this?
- 2. What resources and organizations can you leverage?
- 3. How can individuals and companies participate and missteps to avoid?



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#### Data for Good: Why It Matters

Provide meaning to our work.

Technology buyers assess vendors ethics and social responsibility.

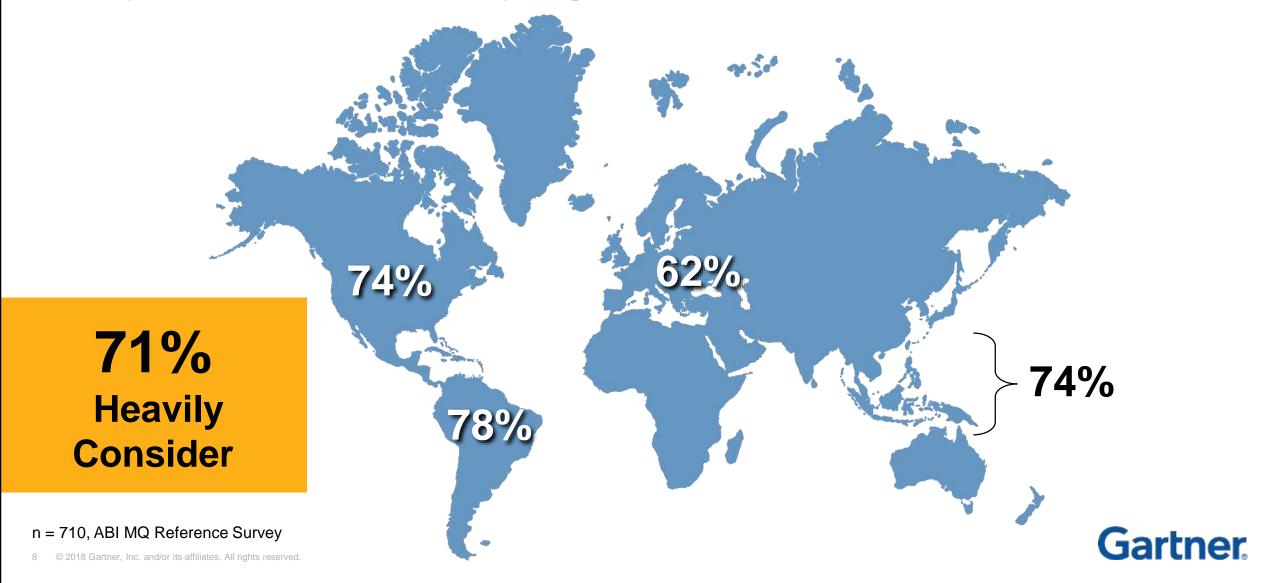
Employers with social initiatives are more attractive employers, in hiring, developing and retaining the best data and analytics workers.

Social ethics influences consumer spending.

Valuation of firms with better environmental and social performance correlates with higher growth and lower cost of capital.



# How a Vendor's Ethics, Culture, Diversity Impacts BI and Analytics Customer Buying Decisions



#### Data for Good Initiatives in Analytics and BI

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have foundations or data for good programs.

An additional 7 are emerging.

5 of 7

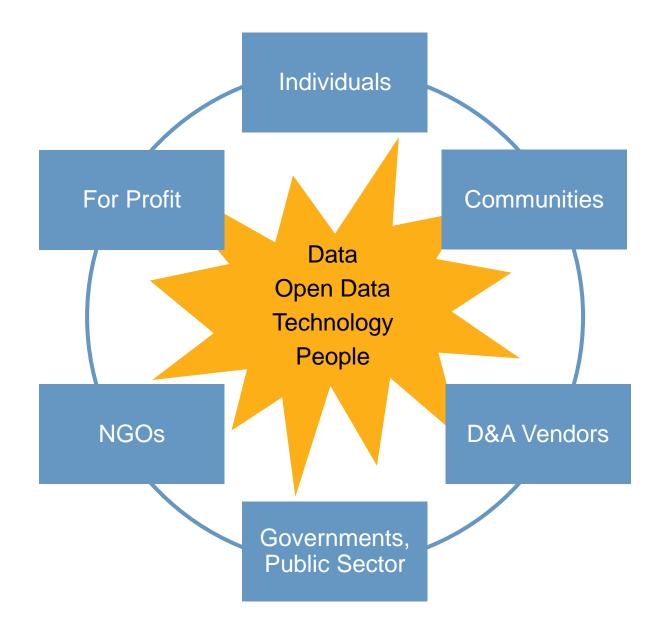
vendors in the
Visionaries quadrant
have foundations
or data for good
programs.

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vendors in the
Leaders quadrant
have foundations
or data for good
programs.



## Who Is Doing This?



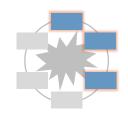


# **Government and Individuals: Homelessness**





#### **Individuals, Vendors, and Nonprofits:** Harold, Tableau Software and World Wildlife Fund







# **Government Agencies Plus:** NOAA, deepsense.ai — Save Whales

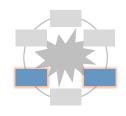








### **Vendors and Nonprofits: Qlik and Crossroads Foundation**









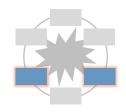
### **Vendors With Nonprofit: SAS** and NetHope in Puerto Rico

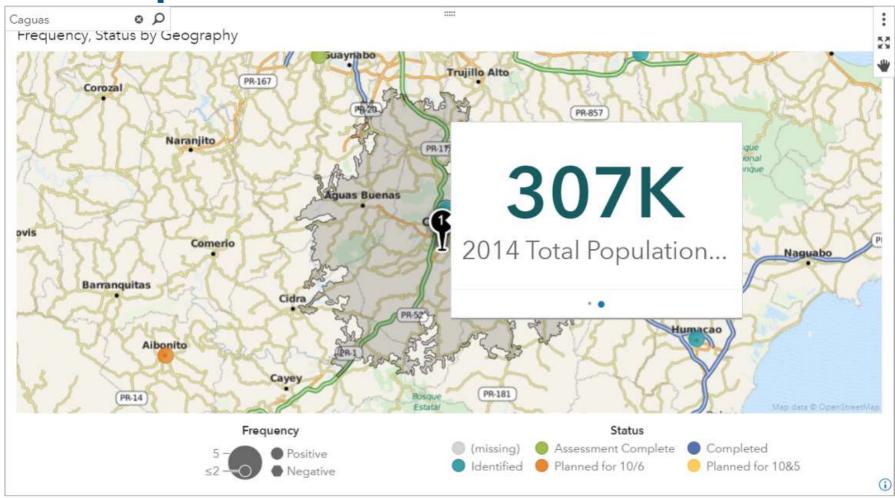






# **Vendors With Nonprofit: SAS and NetHope in Puerto Rico**







### Data for Good as Business Model: Digital Reasoning, Police and Government



#### CULTURE

At Digital Reasoning, we're writing the next great chapter in technology. It's an exciting narrative where passionate people make smarter software to build a better world.



6000 sex trafficking victims rescued

Source: www.digitalreasoning.com



#### For-Profit Spinoff: MasterCard Center for Inclusive Growth; **Smart City Initiatives in Bike Sharing and Free Wi-Fi**



Data **Expertise Technology Philanthropy** 





### For-Profit Spinoff: Nationwide Insurance and Learning Circle to Improve Reading, Math, Student Outcomes







### **Key Issues**

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#### **Resources for You**

- 1. Advice on launching your own data for good initiative
- 2. Software and technology discounted or free
- 3. Services and expertise
- 4. Community support
- 5. Data



#### Core Business Is Data for Social Good: DataKind

Launched in 2011, headquartered in New York City with six global chapters



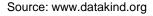














#### **Core Business Is Data for Social Good**

- ODI 2012, London, International
- Digital Impact 2012, The Stanford Center on Philanthropy and Civil Society, World Tour, Worldwide Grants.
- Data Orchard 2013. England, Community and Neighborhoods.
- Bayes Impact 2014, San Francisco and Paris. Focus on Health, Unemployment, Justice.
- DrivenData 2015, for Profit Within Harvard Innovation Lab, Hosts Contests.
- Minerva Collective Sydney, Founded in 2016 With Funding From Data Republic.
   Battered Women, Societal Well-Being, Youth Mental Health.
- Big Data Social Justice Foundation 2017.



#### **Universities and Communities**

- University of Chicago, Data Science for Social Good
- Bloomberg 2014, Annual New York Event, #d4GX
- University of Utah, Sorenson Impact Center
- University of North Carolina, Charlotte 2018, Extending to Portugal
- Goethe University, Frankfurt Big Data Lab 2015
- INFORMS The Institute for Operations Research and the Management Sciences, Annual Competition
- Viz for Social Good 600 Volunteers
- Nesta U.K., Primarily Innovation but With Data for **Good Grants**
- Kaggle Data Analytics Competitions







# Sample Vendors With Well Established Data for Good Programs

- Alteryx for Good
- Qlik Change Our World
- Salesforce 1-1-1 Philanthropic Model
- SAS GatherIQ Mobile Application
- Tableau Foundation and Tableau Public
- Teradata Cares



#### **Salesforce: 1-1-1 Initiative**





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#### **Getting Started With Doing Good With Data**

- 1. Praise and shame. Engage in the conversation.
- 2. Look internally for opportunities:
  - Reduce emissions, measure carbon footprint, recycling.
- 3. Evaluate your internal data; how could it be used externally for social good?
  - Do you own data that could be actionable when combined with others?
- 4. Start a data for good program as part of internal charitable and giving initiatives.



#### Where to Start?

Biggest, most impactful cause?





Easiest,

data?

#### **Money Matters**



- 1. Pursue grant opportunities
- 2. Seek funding from foundations
- 3. Several organizations in this space are now defunct



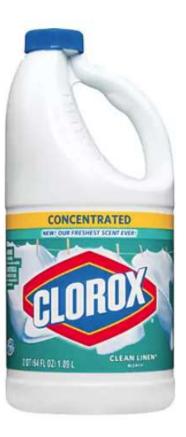
#### Does the Purpose Align to Brand and Values

Dove: Real Beauty



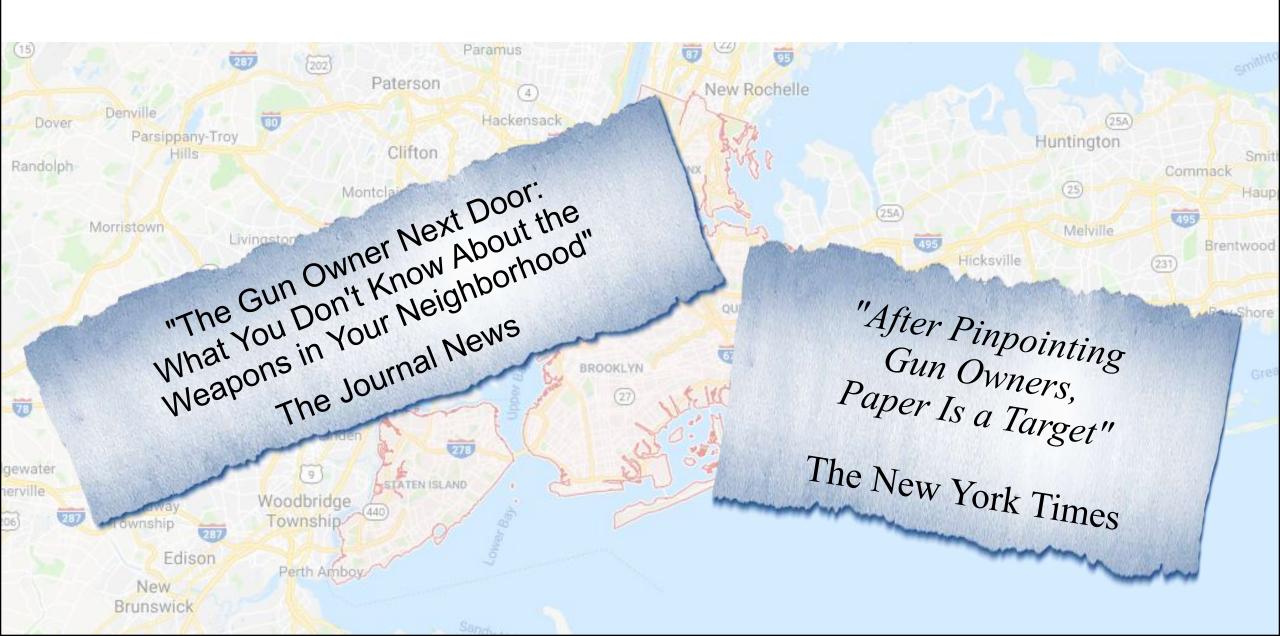
Clorox: Green Works







### Missteps to Avoid: Open Data to Shame



# **Not Sharing Data** Leads to Social Harm



#### Recommendations

- Get active as an individual:
  - Donate your skills and time to causes you are passionate about.
- Evaluate and pursue open data initiatives.
- Develop and implement clear data ethics and usage rules.
- Think about how this relates to your organizations goals and values.
- ✓ Be realistic about backlash and missteps ... but keep going!



#### Where Is Gartner in **Data for Good?**

- Gartner Gives
- Individual Efforts
- BI Bake-Off:
  - Homelessness
  - College Tuition and Value
  - Traffic Fatalities
  - Opioid Epidemic
- Facilitating the Conversation



Cindi Howson



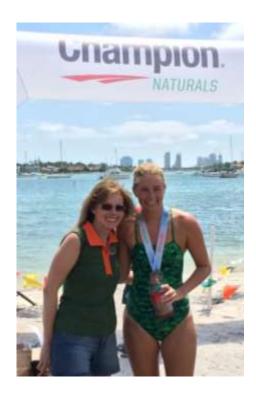
Carlie Idoine



Mark Beyer



Lydia **Clougherty Jones** 





#### Recommended Gartner Research

- ► Research Presentation for 'The CIO's Guide to Digital Ethics: Getting it Right in the Digital Society Frank Buytendijk, Heather Colella and Christie Struckman (G00335855)
- Build Alliances to Thrive in Business Ecosystems Remi Gulzar (G00314260)
- ► <u>Measuring Employee Engagement:</u> Past, Present, Future Ron Hanscome and Helen Poitevin (G00345724)
- **▶** Differentiate Your Brand on Social Impact Jay Wilson (G00320088)

