

# Oloyede Solamipe Akinola

## Technical Product Manager | Chief Product Officer

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### Professional Summary

Experienced and forward-thinking Technical Product Manager and Chief Product Officer with over **6 years** of experience delivering high-impact products across **fintech, social apps, luxury tech, e-commerce, blockchain, AI, and Web3**. Proven expertise in product strategy, system design, and leading high-performing cross-functional teams. Adept at transforming insights into features that drive measurable growth.

- **Key Achievement:** Led the design and implementation of a new feature that increased product usage by **72%**, leveraging behavioral data from **3,000+ users**.
- **Technical leader** who combines deep domain knowledge with strategic execution, having managed **multi-million-dollar product portfolios** and scaled products used by **10,000+ active users**.

### Experience

#### MOBI Automation – Dubai (Fulltime)

**Chief Product Officer** · May 2024 – Present

- Promoted from Technical Product Manager to Chief Product Officer due to strong performance.
- Designed and led development of AI and blockchain platforms with **10,000+ users**.
- Directed multiple associate product managers across distinct verticals and oversaw product roadmaps.
- Managed portfolios worth **\$2M+**, driving measurable growth in ROI and user engagement.
- Contributed to investment strategy and community feedback loops to improve satisfaction.

**Technical Product Manager** · Mar 2022 – Apr 2024

- Introduced a customer feedback loop that improved user satisfaction by **20%** and decreased negative reviews.
- Built and launched an admin dashboard managing activity across **5 blockchain networks**, reducing churn by **91%** in 6 months.
- Delivered strategic direction and feature development across **6+ major product lines**.

## Product Manager · Oct 2021 – Feb 2022

- Managed a 10+ person team that launched products generating **\$1M in revenue** within 4 months.
  - Launched a mobile-responsive dApp, increasing engagement by **50%** and DAU by **25%**.
  - Led collaboration among 24+ team members to drive **35% user base growth** and **67% increase in profitability**.
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## Luxor – Lagos (Contract)

### AI Product Consultant · Feb 2024 – May 2024

- Designed and developed an AI-powered luxury authentication system utilizing machine learning and computer vision, achieving a **92% accuracy rate in identifying counterfeit luxury items** across beta test datasets.
  - Collaborated with product, design, and R&D teams to align AI product flows with ultra-high-net-worth (UHNW) user expectations, contributing to a **38% increase in early adopter interest** during pre-launch.
  - Architected and deployed an LLM benchmarking system to enhance intelligent access control to user data, improving data query speed by **40%** and lowering error rates by **22%**.
  - Applied prompt engineering techniques to decentralized LLM environments, resulting in a **55% boost in retrieval precision** during internal quality tests for high-context queries.
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## DockHive – Remote (Contract)

### Technical Product Manager · Jul 2023 – Dec 2023

- Led a research initiative with **100+ users** to uncover key pain points in cloud infrastructure.
  - Built a decentralized cloud service platform with a team of 10+, optimizing backend performance.
  - Reduced post-launch bugs by **30%** through rigorous testing.
  - Iterated features based on feedback, improving satisfaction by **35%** and cutting support tickets by **20%**.
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## CredPal (YC W19) – Lagos, Nigeria

Technical Product Manager · Aug 2021 – Oct 2021

- Conducted user research to prioritize 10+ features, resulting in **77% satisfaction improvement**.
  - Launched a “Fractional Repayment” feature, reducing defaults by **34%** and raising app rating from **3.5 to 4.2**.
  - Enhanced KYC flows, reducing outstanding monthly debt by **56%**.
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## PaceSwap – Nigeria (Contract)

Technical Product Manager · Jan 2021 – Jun 2021

- Surveyed **2,000 crypto users**, integrating feedback that improved satisfaction by **45%**.
  - Reduced development cycle time by **30%** through improved workflows among 15+ team members.
  - Implemented robust multi-factor security, reducing incidents by **60%**.
  - Launched iOS & Android wallets with **100,000+ downloads** in the first month and **25% MoM active user growth**.
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## OneWildcard – Lagos, Nigeria

Software Developer · Nov 2020 – Oct 2021

- Developed and deployed a fully functional eCommerce platform (**pizzajungleng.com**) using **Next.js**, **GraphQL**, and **WordPress**, resulting in a **120% increase in online orders** within 3 months post-launch.
  - Optimized frontend performance by refactoring query logic and reducing page load time by **47%**, improving overall user experience.
  - Integrated custom payment APIs and order tracking workflows, leading to a **30% reduction in cart abandonment rates**.
  - Worked closely with UI/UX designers to implement mobile-first designs, achieving a **4.6-star average user rating** across devices.
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## BlocMe – Ottawa, Canada

**Product Manager** · Apr 2019 – Jan 2021

- Led extensive product discovery efforts, conducting **70+ customer interviews** that informed the MVP and shaped end-to-end user journey flows.
  - Delivered the MVP within 3 months, enabling the team to secure **\$150K in early-stage funding** and a **beta waitlist of 1,200+ users**.
  - Defined and prioritized a product backlog of 30+ features using user feedback and business goals, resulting in a **40% increase in user activation during pilot testing**.
  - Coordinated bi-weekly agile sprints with a cross-functional team of 8 engineers and designers, maintaining an average **on-time delivery rate of 92%**.
  - Implemented an early analytics loop using Mixpanel to track onboarding flow, identifying a key drop-off and improving sign-up completion by **35%**.
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## AFREAL – Lagos, Nigeria

**Frontend Engineer** · Oct 2018 – Dec 2020

- Translated Figma designs into responsive, pixel-perfect UIs using **React.js**, improving design implementation speed by **40%**.
  - Implemented **Formik** and **Yup** for advanced form validation, reducing user input errors by **65%** across 3 core features.
  - Leveraged **Redux** for scalable state management across multiple frontend modules, enhancing feature extensibility.
  - Collaborated with backend developers to integrate 10+ APIs, reducing frontend/backend integration issues by **50%** during QA cycles.
  - Contributed to UI components reused across 3 projects, increasing dev team efficiency and maintaining visual consistency.
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## Education

**University of Lagos** · B.Sc., Electrical & Electronics Engineering (2013–2018)

## Certifications

- Certified Blockchain Expert – Blockchain Council
- Certified Metaverse Expert – Blockchain Council
- Becoming a Product Manager – LinkedIn Learning

## Core Skills

- **Product & Business:** Product Management, Market Research, Business Strategy, User Experience Design, Agile Leadership, Roadmapping
- **Technical:** Blockchain (Security, Tokenomics), Web3, AI/ML Product Strategy, Technical Architecture, Software Development
- **Leadership:** Cross-functional Team Management, Stakeholder Engagement, Go-to-Market Execution

## Tools & Stack

- **PM & Dev Tools:** Jira, ClickUp, Confluence, GitHub, Gitbook, Postman, VSCode, Chrome DevTools
- **Design Tools:** Figma
- **Frontend:** HTML, CSS, Sass, JavaScript, React, Next.js, WordPress, TailwindCSS, Material UI, Bootstrap
- **Backend:** Node.js, NestJS, Python, SQL, MongoDB, GraphQL
- **Blockchain & Infra:** Solidity, C++, Web3.js, Security Auditing