

Curriculum Vitae
Bamidele Theophilus Kolapo
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Personal profile

I am a very resourceful, motivated, responsible and competent graduate; I have completed a full time study in BSc. Computer Science alongside my part time job as a sales manager at water production Factory. This required me to manage my time effective in order to be able to excel at both responsibilities. I am very hard working and always ready to take on any given task, I am quick to learn and I have series of experience, which includes over 4 years working experience in series of customer service focused environment, which includes both face-to-face communication, virtual communication and over the phone assistance.

I am currently completing my Masters in MSc in Computer Science, I have been highly involved in High risk portfolios demonstrating expertise in analytics and techniques and strong Know how of how the subject are works and I can tailor this to any situation I find myself.

After completing my first degree I immediately took on roles which involved me working as part of a team, as an active member within the team, giving me in-depth knowledge of various business environments, this also offered the opportunities to work on different projects, attending Charity events.

Key skills includes : MS Word, Excel, CorelDraw, Power point, Adobe Photoshop, kotlin, Html, CSS & JavaScript

Education and qualification

2023- Till date Staffordshire University
MSc. Computer Science

2014 – 2019 Ajayi Crowther University Oyo, Oyo state.
BSc. Computer Science (ICT Option)

The courses I studied at the Ajayi Crowther University Oyo, Oyo state provided me with the knowledge and skills I need to work any field either within the Computer sector or business sector, which looks in-depth at the importance of being digitally savvy to meet the needs of the society as a whole by placing the customer at the heart of the organisation. This is one of the major requirements for this role, which gives me the confidence; I need to carry out the requirements of this role to the best of my ability placing the customers' interest as my objective.

2011-2014 Chapel Secondary School, Ilorin, Kwara State, Nigeria
West African Senior Certificate Examination (WASSCE)

June 2015 Peace Secondary School, Mokwa, Niger State, Nigeria
West African Senior Certificate Examination (WASSCE)

EMPLOYMENT HISTORY

Date: 2021-2022

Job Title: IT Support & Sale Manager

Employer: KENSUNGUN HERITAGE NIGERIA ENTERPRISES

Duties: Duties & responsibilities

- Achieving growth and hitting sales targets by successfully managing sales teams and by assessing the teams strengths and weaknesses
- Establishing productive and professional relationships with key personnel in assigned customer accounts
- Building and promoting healthy, long-lasting customer relations by partnering with them
- Developing and implementing new sales initiatives, strategies and programmes to capture key demographics

Date.2020-2021

Job Title: Science Tutor (NYSC)

Employer: GOD's OWN PRIVATE SCHOOL, LAGOS NIGERIA.

Duties: Duties and responsibilities

- Communicating effectively with the pupils so they are clear about the objectives of each lesson and project.

- Encouraging and supporting pupils in their own research for science projects.
- Working closely with colleagues in the science department, coordinating lessons and instructing Laboratory Technicians and Teaching Assistants (TAs).
- Setting homework and carrying out assessments.

Date: 2016-2018

Job Title: Sale Manager

Employer: ORIGBEMI VENTURES (Timbee Pure Water Factory)

Duties: Duties & responsibilities

- Implementing strategic sales plans that expand a company’s customer base and solidify its presence
- Achieving growth and hitting sales targets by successfully managing sales teams and by assessing the team’s strengths and weaknesses
- Establishing productive and professional relationships with key personnel in assigned customer accounts
- Building and promoting healthy, long-lasting customer relations by partnering with them
- Developing and implementing new sales initiatives,

Date: 2018-2019

Job Title: Intern Student (Graphic Design)

Employer: FEMTECH INFORMATION TECHNOLOGY

Duties: Duties & responsibilities

- Assist with website and blog updates via WordPress
- Assist with collateral updates and version control
- Creation of various logos for products
- Creation and updates to various sales collateral
- Assist with video production (shooting, editing, etc)
- Other projects as assigned

References

Available upon request