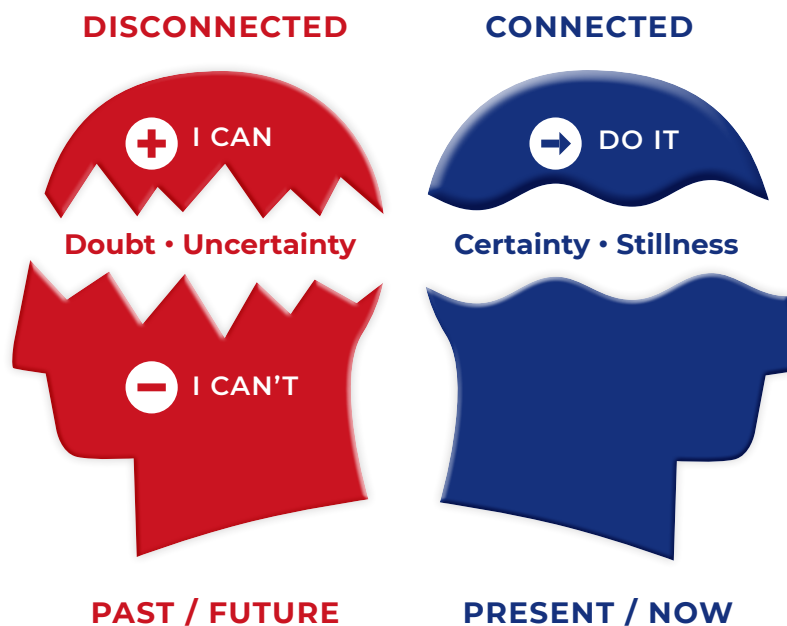


RECOGNITION

DIVERTED

Red Indicators

- ✓ **General Demeanour and Energy**
 - Lethargic or Over hyped
 - Stifled or Tense Movement
 - Heads down closed body language / Fragile
 - Disengaged location / Avoiding
- ✓ **Communication & Response**
 - Reactive / Unclear / Unconnected detail
 - Unchecked understanding
- ✓ **Decision Making**
 - Rushed information / Outcome overwhelm / Risk Averse
 - Fixated on one option / Too Certain
- ✓ **Execution**
 - Hesitant or Foolhardy



ON TASK

Blue Indicators

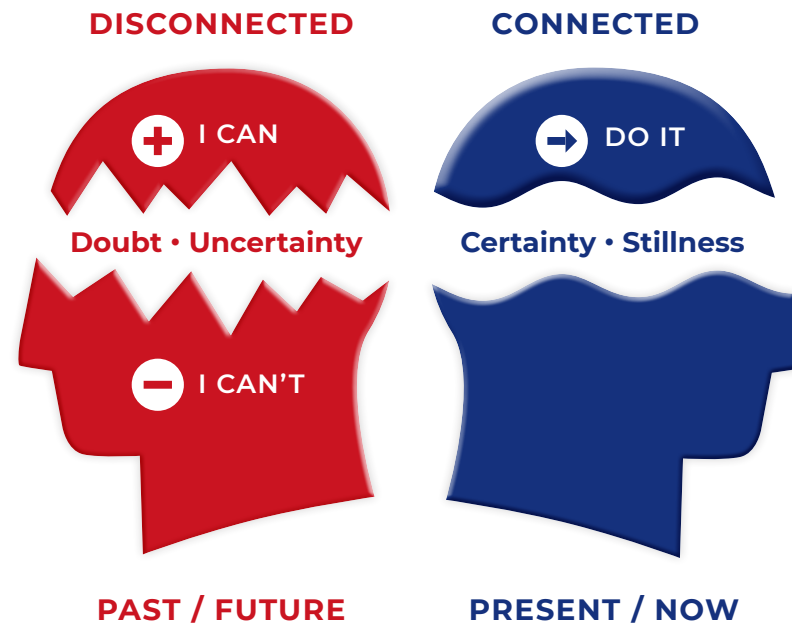
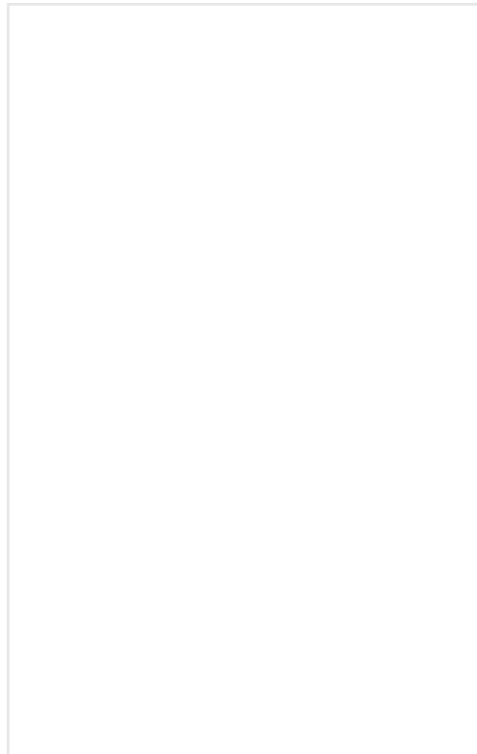
- ✓ **General Demeanour and Energy**
 - Calm Intensity
 - Smooth and Deliberate Movement
 - Heads up open body language / Resilient
 - Engaged location / Leaning in
- ✓ **Communication & Response**
 - Proactive / Clear overview / Prioritised detail
 - Confirmed understanding
- ✓ **Decision Making**
 - Seeks accurate information/ Outcome aware / Calculated Risk
 - Considered options / Check backs
- ✓ **Execution**
 - Deliberate / Intense / Adaptive

BUILDING YOUR OWN SPECIFIC RECOGNITION TEMPLATE

- What are the typical indicators that you are performing from the Red. How would being diverted manifest itself for you / your team?
- What are the typical indicators that you are performing from the Blue. What would being on task look like for you / your team?

DIVERTED

Red Indicators



ON TASK

Blue Indicators

