

RECOGNITION

DIVERTED

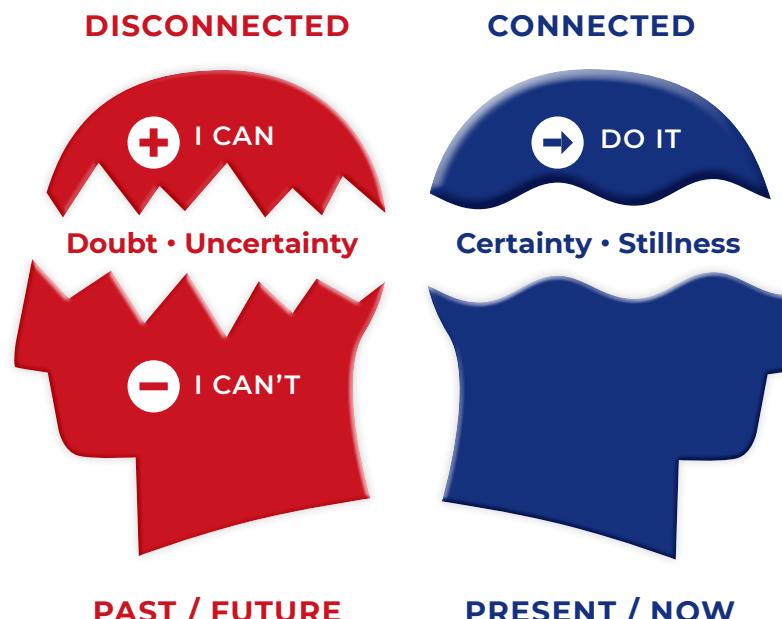
Red Indicators

- General Demeanour and Energy
- Lethargic or Over hyped
 - Stifled or Tense Movement
 - Heads down closed body language / Fragile
 - Disengaged location / Avoiding

- Communication & Response
- Reactive / Unclear / Unconnected detail
 - Unchecked understanding

- Decision Making
- Rushed information / Outcome overwhelm / Risk Averse
 - Fixated on one option / Too Certain

- Execution
- Hesitant or Foolhardy



ON TASK

Blue Indicators

- General Demeanour and Energy
- Calm Intensity
 - Smooth and Deliberate Movement
 - Heads up open body language / Resilient
 - Engaged location / Leaning in

- Communication & Response
- Proactive / Clear overview / Prioritised detail
 - Confirmed understanding

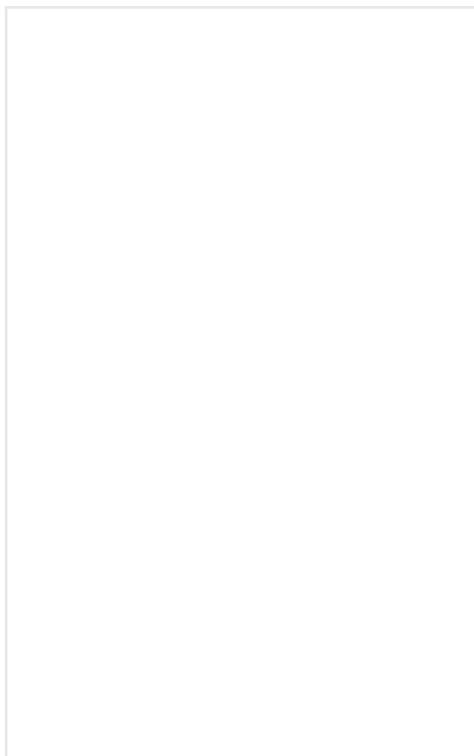
- Decision Making
- Seeks accurate information/ Outcome aware / Calculated Risk
 - Considered options / Check backs

- Execution
- Deliberate / Intense / Adaptive

BUILDING YOUR OWN SPECIFIC RECOGNITION TEMPLATE

DIVERTED

Red Indicators

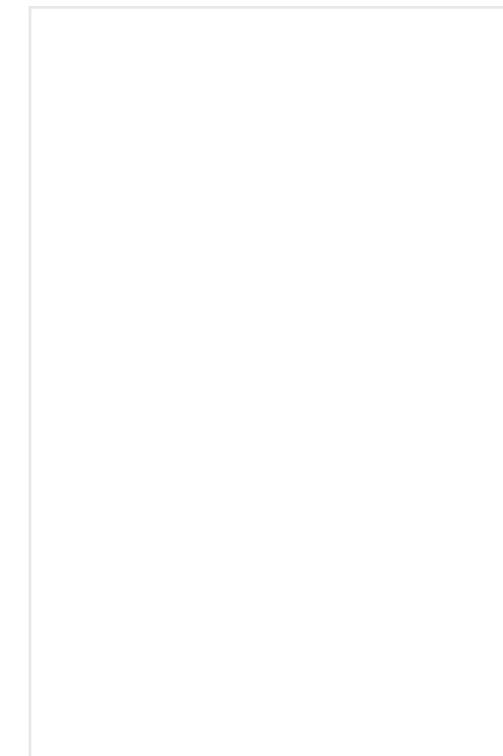


DISCONNECTED



ON TASK

Blue Indicators



- What are the typical indicators that you are performing from the Red. How would being diverted manifest itself for you / your team?
- What are the typical indicators that you are performing from the Blue. What would being on task look like for you / your team?