



## TP ICAP strengthens Institutional Services division with new hires

**London, February 2018:** TP ICAP, the global firm of professional intermediaries, has today strengthened its **Institutional Services** division with a number of senior hires.

**Mark Allen** has joined Institutional Services as **Chief Operating Officer**, moving across from TP ICAP's Electronic Markets business, where he held the same role. Prior to joining TP ICAP, Mark was Managing Director, Head of FX Sales and Trading for EMEA, at RBC.

TP ICAP's Institutional Services division provides advisory, sales and execution services to a sophisticated client base including institutional asset managers and hedge funds. It has also made senior hires within **Mirexa Capital**, **Coex Partners** and **Tullett Prebon Alternative Investments**, financial market intermediaries that sit within the division.

**Paul McNee** has joined **Mirexa** as **Head of FX, APAC**. Prior to joining, Paul spent 30 years with ANZ bank in a variety of senior roles, most recently as the Senior Manager in FX Investor Sales.

**Giorgio Fossi** has joined **Mirexa** in **FX & Listed Derivatives Sales, EMEA**. Giorgio has held senior roles at Société Générale, Barclays and, most recently, as Executive Director for Hedge Fund Rates Sales for Credit Agricole.

**John Buckley** has joined **Mirexa** as **Listed Derivatives Execution Specialist, EMEA**. John has over 20 years of experience, with Head of Desk roles at various broking houses including MF Global, JB Drax and ED&F Man Capital.

**John Allender** has joined **Mirexa, Rates Sales, EMEA**. He joins from RBS where he was working on the XVA desk managing several capital and liquidity management projects.

**Shanmei Lim** has moved across to **Mirexa's FX division** in **New York** from Tullett Prebon where she was an FX Options broker. She previously worked at Barclays as an FX Option Trader.

**Andrew Jeyarajah** has also moved across to **Mirexa, Rates Sales, EMEA**, from Tullett Prebon, where he worked in Inflation-linked products. Prior to that Andrew was in rates sales at BNP Paribas.

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**John Martin** has joined **Coex Partners** as **Managing Director** in **New York** to expand the Coex offering into Equity Derivatives and cross asset solutions. John previously worked for Raymond James and Newedge group in which he ran Equity derivative and cross asset sales in North America.

John is joined by **Ernest Brooks** who previously worked at Newedge in cross asset sales

**Nick Ahmed** also joined **Coex Partners** in a **Senior Sales** role, **EMEA** concentrating on servicing the asset management and real money accounts. Prior to joining Coex, Nick worked for Marex Spectron.

**Paul Chappell** has joined **Tullett Prebon Alternative Investments** as an **Alternative Investments Specialist** from Quest Fund Placement, where he focused on Primary Capital Raising for Mid-Market European buyout managers.

**Commenting on the appointments, Sam Ruiz, CEO, TP ICAP Institutional Services, said:**  
"These appointments are another important step in the global development of TP ICAP's Institutional Services team. I am delighted that we have once again been able to attract such strong talent to our team. With a wealth of experience across the industry, these appointments are an important step for our Institutional Services team as we build and develop our global buy side franchise."

**ENDS**

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**About TPICAP**

TP ICAP brings together buyers and sellers in global financial, energy and commodities markets. It is the world's largest wholesale market intermediary, with a portfolio of businesses that provide broking services, data & analytics and market intelligence, trusted by clients around the world. We operate from offices in 31 countries, supporting award-winning brokers with market-leading technology.  
[www.tpicap.com](http://www.tpicap.com)

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