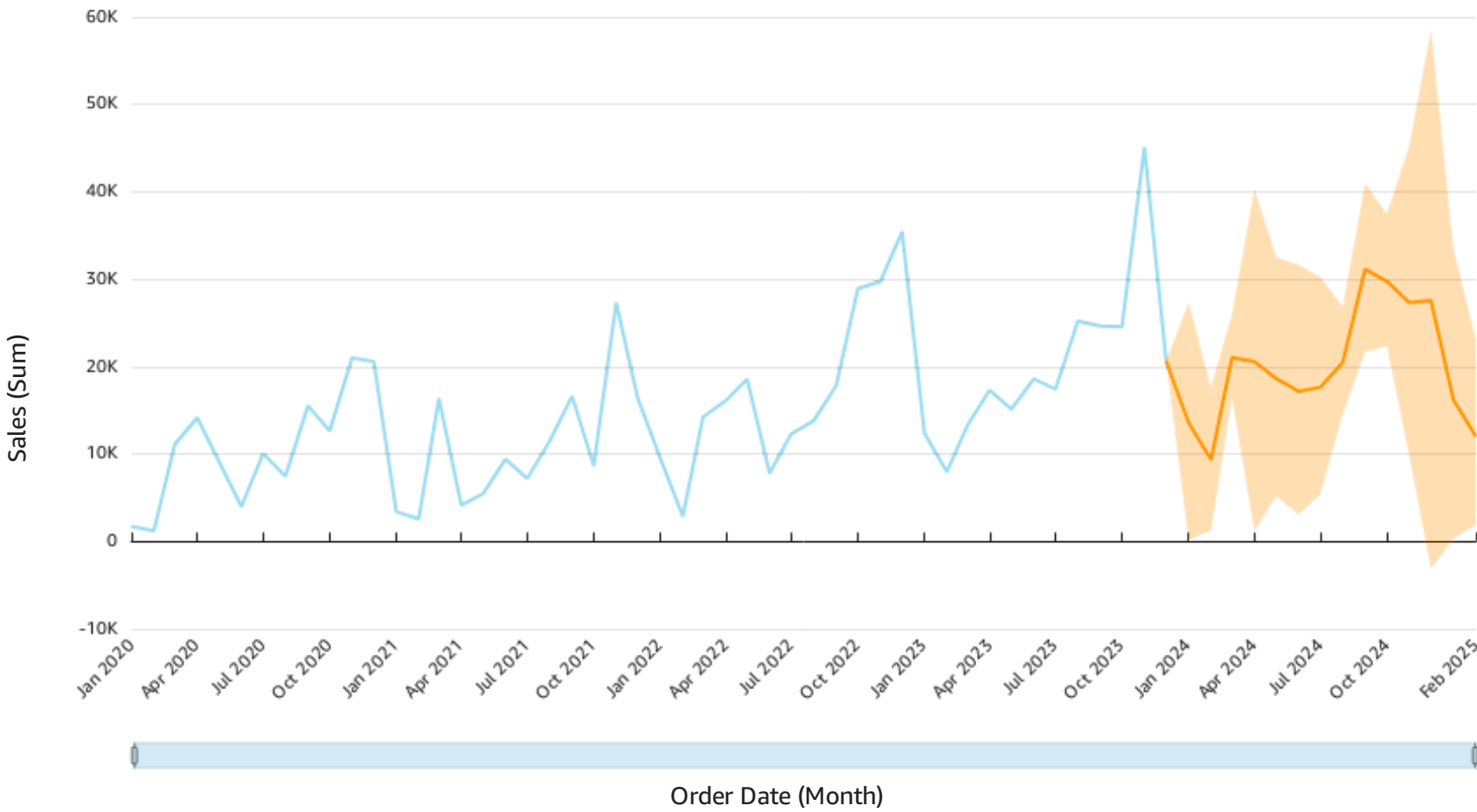


Sum of Sales by Order Date



Segment equals

Strategic

Sales

242,011.23

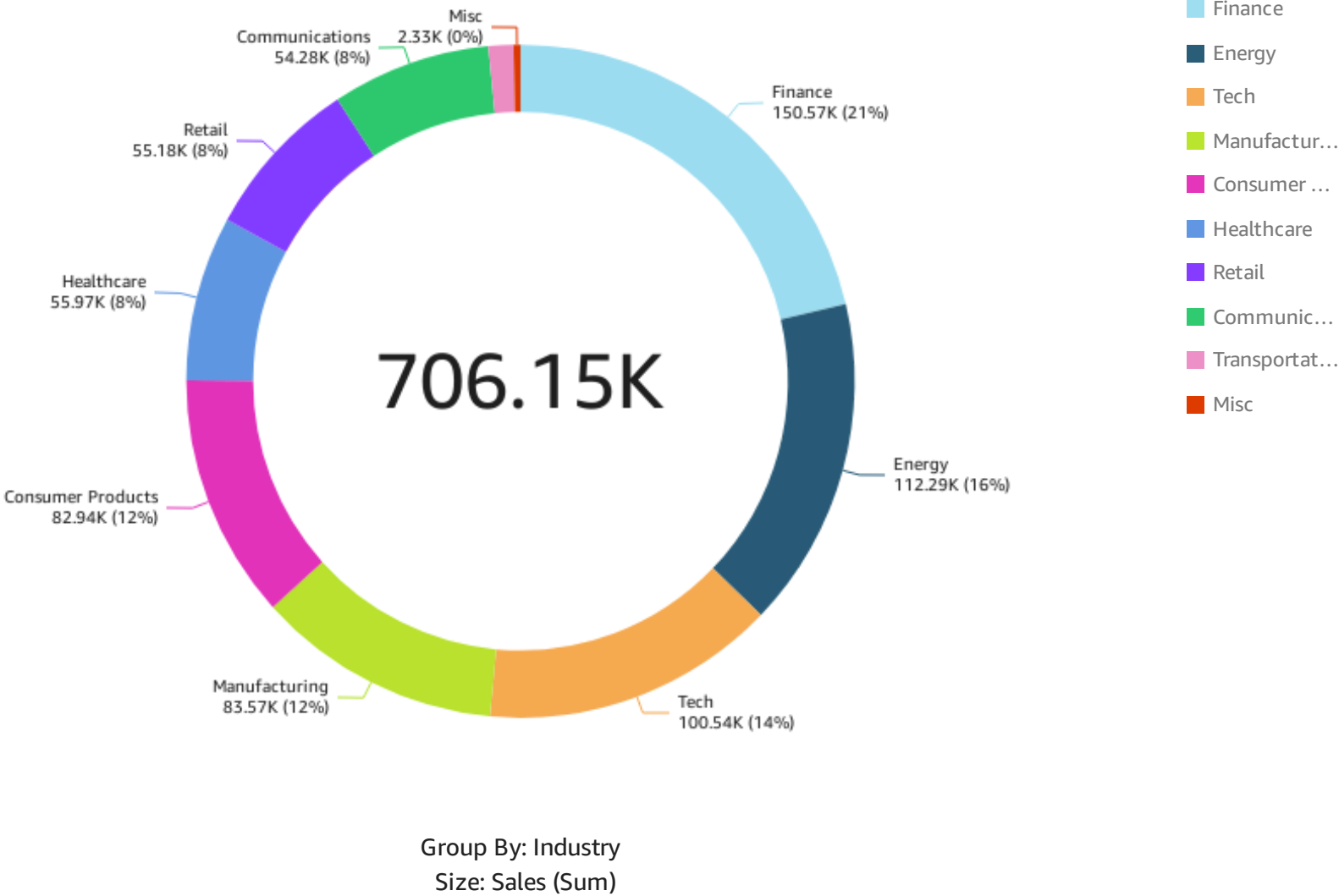
2023

2022 206,942.95 ▲ 16.95%

Maximum

Highest month is Nov 2023 with total Sales of 45,066.78

Sum of Sales by Industry



Forecast

Total Sales is forecasted to be 12,008.2 for Feb 2025

Sum of Sales by Region, Subregion, and Order Date

Region	Subregion	Order Date			
		2023	2022	2021	2020
AMER	LATAM	22,027.08	29,934.52	16,661.94	13,165.29
	NAMER	76,445.43	50,794.62	29,105.34	30,556.44
	AMER Subtotal	98,472.51	80,729.14	45,767.28	43,721.73
APJ	ANZ	6,981.75	3,469.33	4,623.89	2,179.08
	APAC	10,865.35	5,176.94	8,283.62	11,109.66
	IND	8,444.04	21,859.6	874.25	610.85
	JAPN	13,705.74	15,133.5	10,192.78	14,876.1
	APJ Subtotal	39,996.88	45,639.37	23,974.54	28,775.69
EMEA	EU	3,177.37	7,798.58	1,026.74	392.94
	EU-EAST	3,756.56	9,648.09	1,967.71	3,589.93
	EU-WEST	28,809.78	32,247.09	23,389.02	31,202.05
	MEA	10,276.85	3,981.16	7,662.84	4,243.24
	NOR	24,832.6	8,290.03	3,585.27	3,312.25
	UKIR	32,688.7	18,609.49	21,383.92	13,197.03
	EMEA Subtotal	103,541.85	80,574.45	59,015.49	55,937.45