

VERGES AMON



Contact

@ amonverges7@gmail.com

8886490487

Greenland Residency, Hirai Sitai Rd,
Hinjawadi Village, Pimpri-Chinchwa
d, Maharashtra, India 411057

Skills

Communication Skills 80%

Pre-sales Activities 100%

Active Listening 80%

Negotiation Skills 80%

Sales CRM 100%

Cold Calling 100%

Social Selling 80%

Languages

French

English

German

Interests

OBJECTIVE

Build a strong career

EXPERIENCE

ABBM Groups

November

BUSINESS DEVELOPMENT / SALES MANAGER

2019 -

Responsible of Managing the CRM Leadhawks by
uploading Lead details and status

May

2022

Training and Managing a team of 5 people

Ensure customer satisfaction towards company
services

Create Sales Strategies and bring new business

BARE INTERNATIONAL

November

Business Development Representative

2020 -

Generate Sales Meeting for the Account Executive.

November

2021

Responsible of Meeting and exceeding my sales quotas

Create Sales Strategies to meet my goals

Iresearch Services Pvt Ltd

November

Sales Development / Lead Generation Associate

2021 -

Generate Lead interest for the sales department

October

2022

Booking Appointment and Meeting for the Sales Team

Updating the CRM software account of Lead

InEvent

October

Sales Development Representative

2022 -

Responsible of secure or booking Meeting for the Account
Executive

June

2023

Responsible of Meeting my sales meeting quotas

Meeting my KPI in the CRM Pipedrive

EDUCATION

Adikavi Nannaya University

2019

Bachelor of Business Administration
B

REFERENCE

Ouattara Djakaridja - ABBM Groups

Director of Operations

od@abbmresearch.com

9642529348

Football

Movies

Anime