NAZISH SHAH SIDDIQUI

Marketing & Finance

ADDITIONAL CERTIFICATES

Business Analytics

Marketing & Business Strategy

Retail Business Management

Introduction to MS Excel

Introduction to Management Accounting

ENRICHMENT ACTIVITIES

Won Chhattisgarh Super Singer Award

Participated in Aapla Pune Cyclothon, 2021

Volunteer at All India Payam E Insaniyat Forum(NGO)

Contributed in family business (for 3 yrs.):

- Business Development
- Direct selling
- Customer handling

CONTACT DETAILS

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Current Location: Pune, Maharashtra - 411021

Hometown: Raipur, Chhattisgarh - 492001

CAREER HISTORY

BUSINESS DEVELOPMENT & INSIDER SALES INTERN

TATA TELE BUSINESS SERVICES, PUNE   **June 2022- July 2022**

- Developing and executing sales plans to meet the assigned goals.
- Building business relationships with current and potential clients.
- Identifying new business opportunities & developing new leads.
- To make outbound calls to potential customers.
- Creation and maintenance of customer database.
- Preparation of comprehensive reports relating to sales & marketing data.

DATA ANALYTICS CONSULTING INTERN

KPMG   **July 2020 – Aug 2020**

- To complete a task based on data quality assessment.
- To develop the data insights.
- To analyze the data insights and prepare a dashboard in a presentation

ACADEMIC HISTORY

RAMACHANDRAN INTERNATIONAL INSTITUTE OF MANAGEMENT, PUNE

Master of Business Administration (Marketing & Finance)   8.6 CGPA
June 2021 - Aug 2023

PT. RAVISHANKAR SHUKLA UNIVERSITY, RAIPUR (C.G.)

Bachelor of Business Administration (General Management)
June 2017 - July 2020

HARINATH ACADEMY, RAIPUR (C.G.) (CGBSE) [12TH]

Stream: Commerce
2016 – 2017

KENDRIYA VIDYALAYA, RAIPUR (C.G.) (CBSE) [10TH]
2014-2015

SKILLS ACQUIRED

- Interpersonal & Presentation
- Team Building & Leadership
- Networking & Relationship Building
- Problem Solving & Solution Selling
- Market Analysis
- Data Mining & Management
- Business Emails