



SAKSHI KONDAWAR

Contact Details: 9921172483

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Maharashtra - 444004

Gender: Female

DOB : 16<sup>th</sup> March 1999

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#### Career Objective: -

An organized and creative professional with desire to learn more in the area of Marketing and Management, and to hold a strategic position in a dynamic organization which demands high degree of excellence, competency, hard work and which can provide the scope of growth for career and personality along with excellent exposure to multifaceted aspects of corporate environment.

#### Professional Qualification:-

MBA- Master of Business Administration (Savitribai Phule Pune University), from SaiBalaji International Institute of Management Human Resource and Development (IIMHRD Pune) Batch 2021-2023 Specialization-  
- Marketing

MBA Semester	1st	2nd	3rd	4th
Marks (SGPA)	9.27	7.13	7.4	Pursuing

#### Academic Record:-

Education	University Name	Institution	Year of Passing	Marks (%)
B.s.c (Bachelor of Science)	Sant Gadge Baba Amravati University	RTL College Of Science Akola	2020	79.51%
HSC	Maharashtra State	Jyoti Janolkar Mahavidyalaya Akola	2017	70.31%
SSC	Maharashtra State	Hindu Dnyanpeeth Convent , Akola	2015	79.80%

#### Work experience

**IFAS Educate Institute – Pune  
(Business Development Executive) – One year Experience**

**July2022 – Till Date**

- 1-Worked in a highly motivated team environment, with positive communication and Organization skills.
- 2-Developed business plans to establish revenue and growth.
- 3-Identified and quantified new business opportunities for an Industry leading Customer Communication technology provider.
- 4- Achieved specific program objectives and goals through initiation of telephone/email / communicating with prospects.
- 5- Utilized my Professional Communication, Marketing and Consultative skills.
- 6- Maintained detailed communication documentation through database management functions.
- 7-Lead generation, follow-ups and conducting webinars.
- 8- Conducted 500+ webinars.
- 9- Managed and mentored team of 8 to deliver exceptional service and achieved target.

## **Summer internship**

**Company Name** : Gloval - Business consultant and Advisory

**Project Title** : Research and Data collection

**Project profile** : Market Research

**Duration** : 15 April - 15 June 2022

**Key Learnings** :

1. Various data collection methods
2. Complete task in given time
3. Advance mail communication
4. Service knowledge

## **Certificates :-**

- NSS.
- Disaster Management Club
- MS – CIT
- Typing – 30 WPM
- Digital marketing
- Marketing analytics

## **Achievements/ Participation**

- Participated in the Two days “Inter Collegiate Plant Anatomy workshop” organized by Holy Basil Club, Department of Botany.
- Participated in Three days skill development Training program on “Fresh Water Aqua Culture”.
- Completed University Level NSS camp.
- Completed state level NSS camp.
- Manage the event of digital poster competition.

## **Computer Proficiency:**

- MS-office
- Microsoft Excel

- Microsoft Power Point

**Language Known:**

- English
- Hindi
- Marathi
- Japanese (Beginner)

**Hobbies:-**

- Travelling
- Watching motivational videos
- Reading motivational thoughts.
- Event management
- Public speaking
- Hosting

**Declaration: -**

I hereby declare that the information provided by above is true to the best of my knowledge and belief.

Date:

Place : Pune

(Sakshi Kondawar )

