BHALERAO MAHESH ASHOKRAO

BE (Instrumentation)

Email: [bhalerao734@gmail.com](mailto:bhalerao734@gmail.com)

Mobile: +91-9028281254

**CAREER OBJECTIVE:**

To contribute to the organization, all my technical potential and capabilities, conform to the organization’s requirements and develop innovative applications, and simultaneously cultivate myself professionally by learning from the organization**.**

**EDUCATIONAL QUALIFICATIONS:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **QUALIFICATION** | **INSTITUTE** | **UNIVERSITY/ BOARD** | **PASSING YEAR** | **PERCENTAGE** |
| B.E.  (Instrumentation  & Control Engg.) | Dr.D.Y.P.I.E.T.  Pimpri, Pune | Savitribai Phule Pune University | 2016 | 65.26 |
| HSC | Shree Shivaji college parbhani | MSBTE | 2011 | 62.00 |
| SSC | Javahar vidyalaya  Jintur | MSBTE | 2009 | 74.92 |

**TECHNICAL QUALIFICATION:**

* Obtained **C**ertified **A**utomation **E**ngineer**(CAE)** from Technocrat Automation Pvt Limited (IAO Accredited), Chennai.

**EXPERIENCE**:

* **Ocean Engineering Works (Business Development Engineer)**

**(Aug 2022- Till Date)**

* Contacting potential clients to establish rapport and arrange meetings
* Research organizations and individuals to find new opportunities.
* Arrange meetings with clients / Do regular follow-ups.
* Preparing BOM Reports at the site.
* Involvement at the quotation stage.
* Tracking payments from clients and market outstanding.
* Aftersales inquiries.
* **Sky Touch Engineering (Sales Executive)**

**(Aug 2019-Aug 2022)**

* Responsibilities-
* B2B lead generation.
* Taking Followups.
* Preparing Quotations.
* Closing Deals.

**ACHIEVEMENTS AND EXTRACURRICULAR ACTIVITIES:**

* Participated in project competition in Innovita 2016, DYPIET.
* Participated in Paper Presentation- Zion 2016.
* Attended PCB Workshop at DYPIET.
* Achieved 2nd rank in Box cricket held at D.Y.P.I.E.T. 2014

**PERSONAL PROFILE:**

* Fathers Name: Bhalerao Ashok Vishwanathrao
* Date of Birth: January 11, 1994
* Gender: Male
* Language Known: English, Hindi, Marathi
* Hobbies: Bike Riding, Watching Movies
* Address : A/P Gadadgavhan Tal.-jintur, Dist.-parbhani, Pincode -431509.

**DECLARATION:**

I hereby declare that the above particulars furnished by me are true to the best of my knowledge and belief.

Date:

Place: Pune (Bhalerao Mahesh Ashokrao)