

Alex (AJ) Dorfman

Web Developer

Contact

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Hard Skills

- JavaScript
- Git
- HTML
- CSS
- React.js
- Node.js
- CSS
- SQL
- Visual Studio Code

Soft Skills

- Critical Thinker
- Multi-tasker
- Resourceful
- Detail Oriented
- Analytical
- Communicative
- Problem Solver
- Customer Service
- Sales Skills

Projects

- Library Project
- Weather App

Summary

I am a website developer who is passionate about creating user-friendly and visually appealing websites that meet the needs of my clients. In my spare time, I enjoy experimenting with new technologies and contributing to open-source projects. I have exceptional communication and sales skills, thrive in collaborative environments, am a team player, and I always strive to exceed expectations and deliver exceptional results.

Education

TrueCoders: Advanced Technical Training

February 2023- April 2023

- Project based training in programming languages and other technologies
- Built Frontend, Backend and Full Stack projects in Visual Studio MySQL Workbench
- Projects tracked in Git and Github for source control
- Managed SQL databases using the CRUD operations in MYSQL Workbench

San Diego State University

Bachelor of Arts - Economics

August 2012-June 2016

Professional Experience

Marketing Consultant | Southern California Golfers Community

(7,000-member online community)

December 2022-Present

Develops and executes marketing strategy to generate revenue through advertisements and event sponsorships
Establishes sale process and tools, including a price sheet

Crexi (real estate SaaS)

Account Executive

June 2022-January 2023

- Conducted thorough and effective product demonstrations to potential new customers
- Attended events and conferences and made 40+ cold calls daily to promote the Crexi product

Marcus & Millichap

Commercial Real Estate Investment Associate

May 2020- May 2022

- Marketed multi-family investment properties to potential buyers
 - Analyzed ownership records, market data and industry trends to identify sales opportunities
 - Fostered client relationships and created individualized investment plans
- Recipient of 2021 Rising Star Award