





# MOVIES

#### **OVERVIEW**

WHAT AFFECTS THE
POPULARITY
&
PROFITABILITY
OF A MOVIE?



DATA
SOURCES

→ Box Office Mojo

→ IMDB

→ TheMovieDB.org



#### Top 100 Movies

Mean Runtime: 121.34 minutes

Median Runtime: 121.50 minutes

#### **Bottom 100 Movies**

Mean Runtime: 86.43 minutes

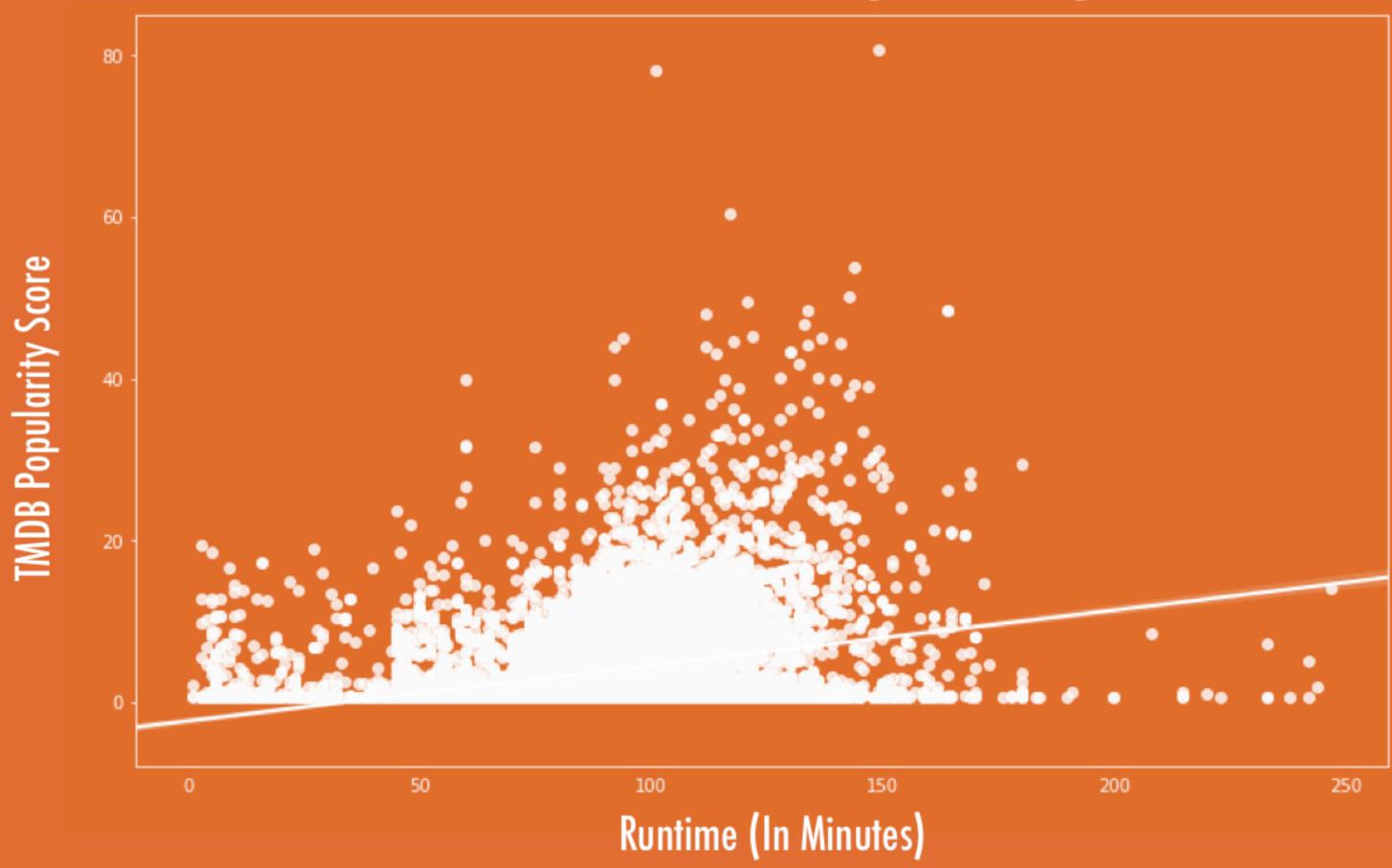
Median Runtime: 88.00 minutes

#### **Conclusion?**

With a correlation coefficient less than .5, runtime and popularity are not necessarily closely tied.

However, looking at the mean and median for the most popular and least popular movies, it might be a good idea to produce a movie closer to 2 hours long.

## Runtime v. Popularity



Correlation Coefficient: 0.2772

#### Top 100 Movies

Mean Runtime : 117.17 minutes Median Runtime : 122.00 minutes

#### **Bottom 100 Movies**

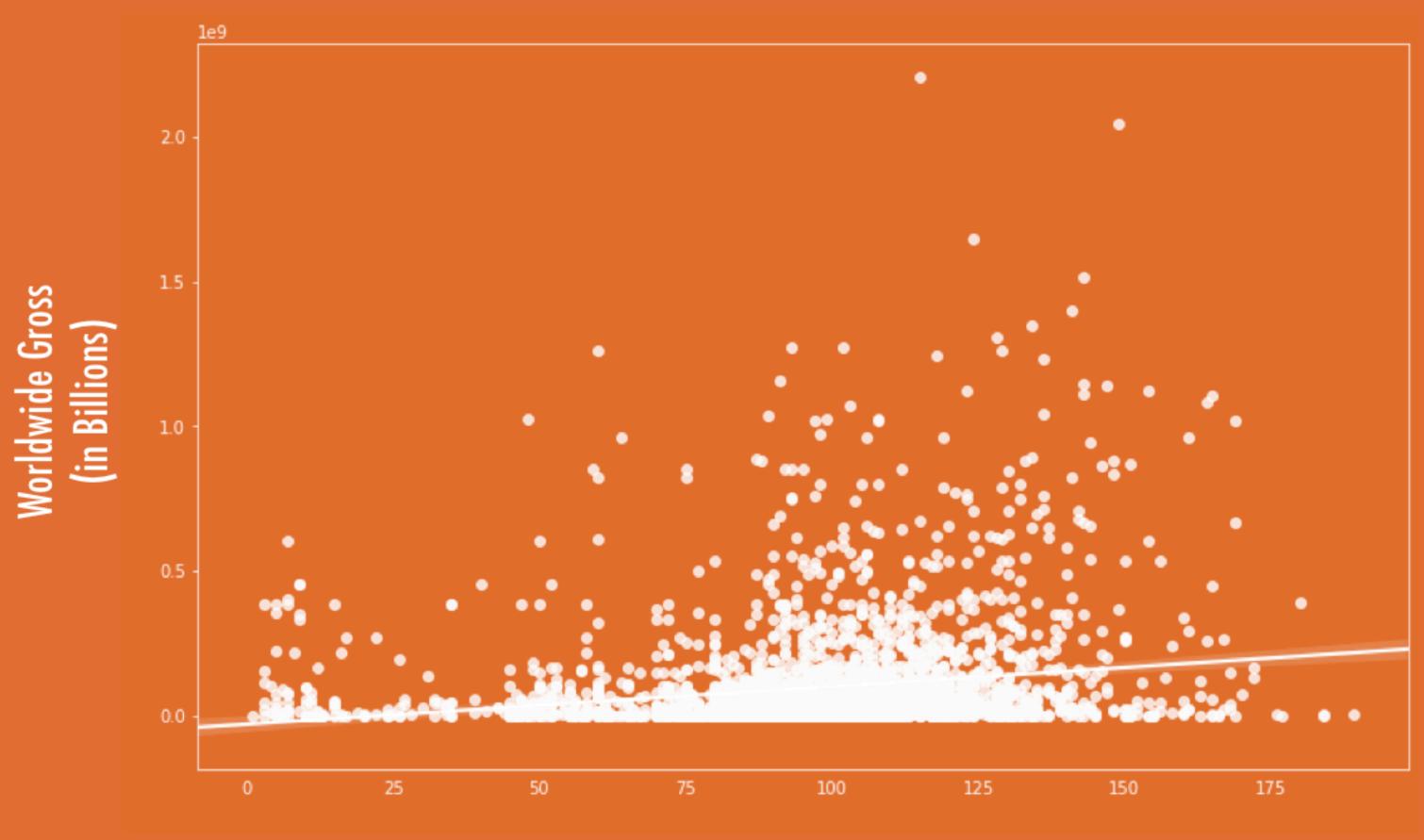
Mean Runtime: 90.18 minutes
Median Runtime: 93.00 minutes

#### **Conclusion?**

Runtime and worldwide gross are correlated even less than popularity and worldwide gross.

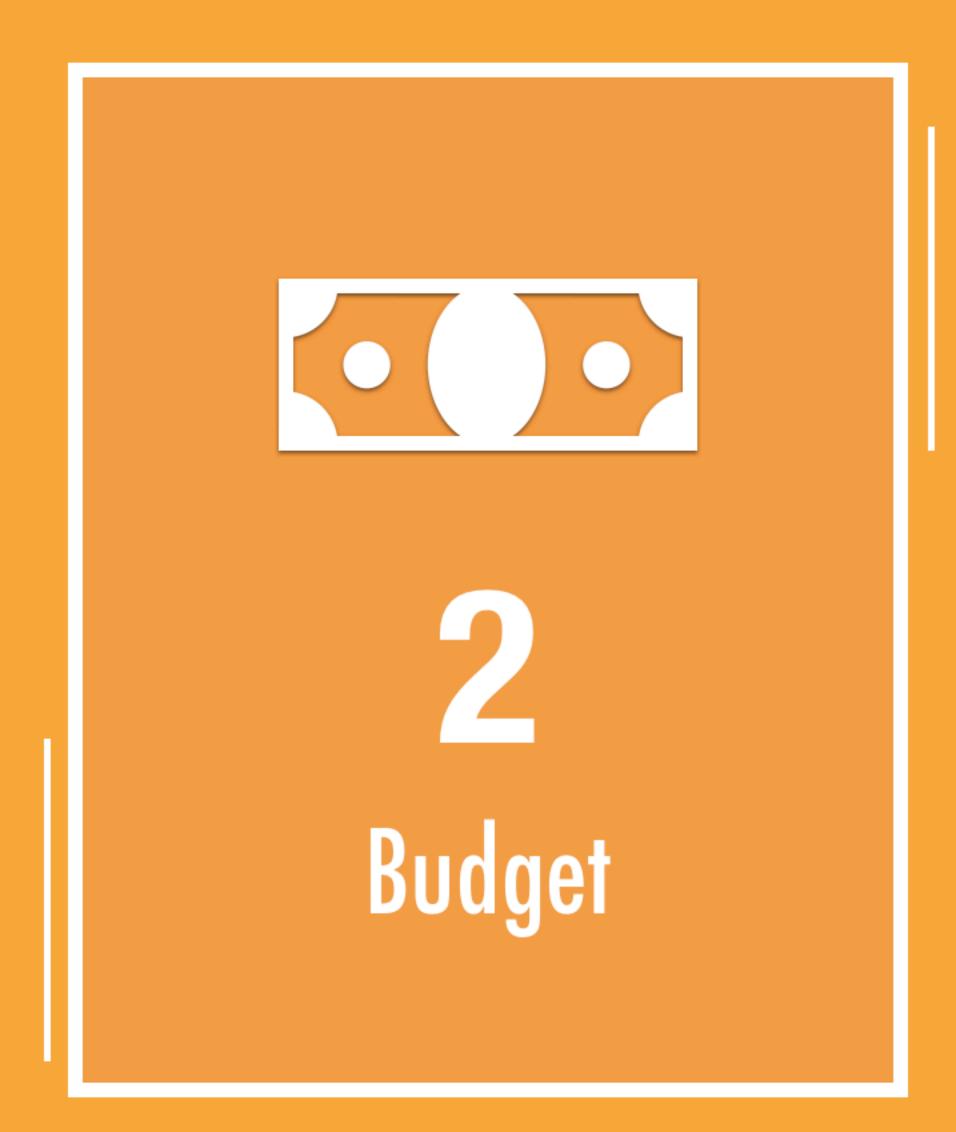
However, I still think this is an interesting metric and useful to point out the average runtimes of the highest grossing movies v. the lowest grossing movies.

## Runtime v. Worldwide Gross

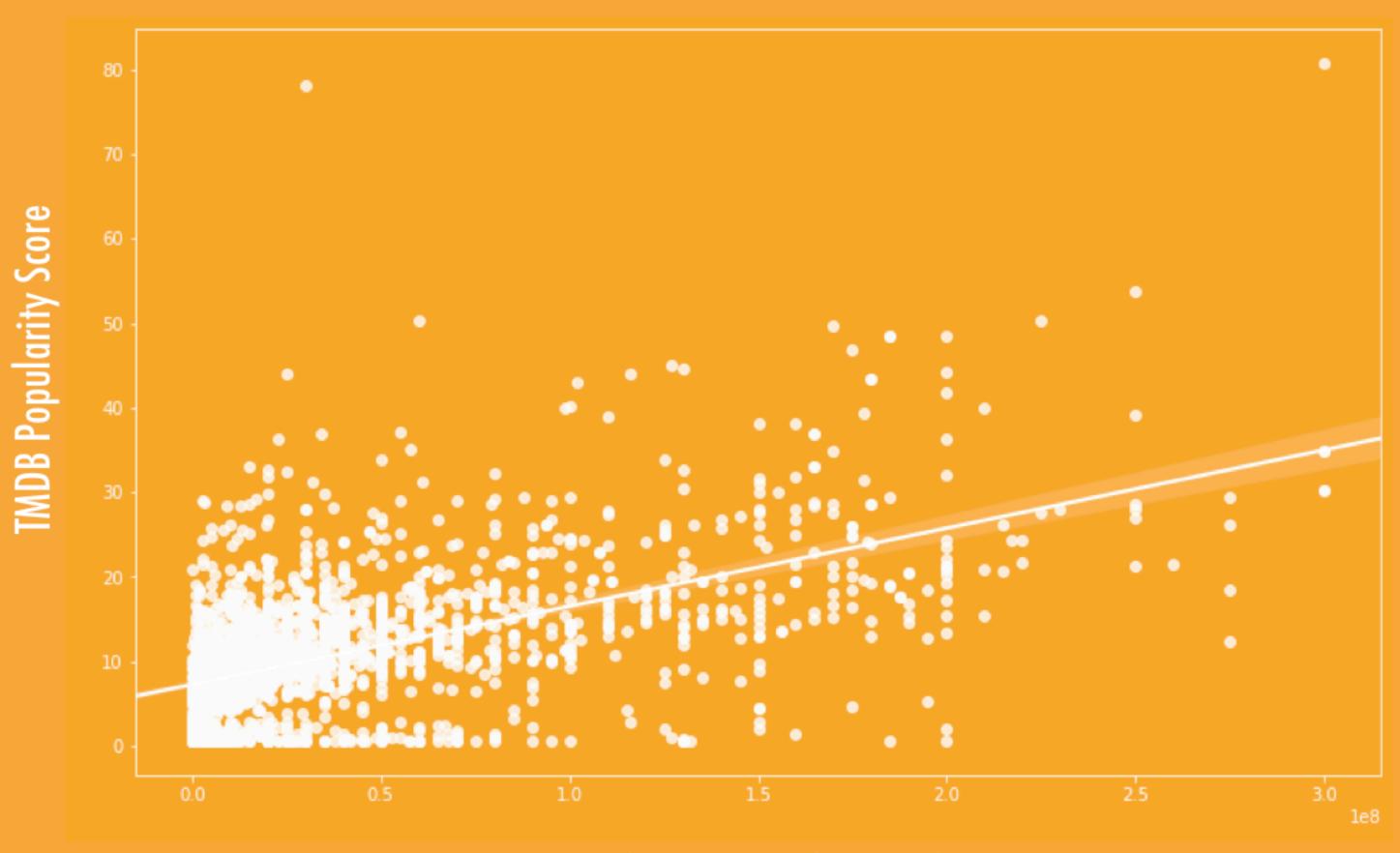


Runtime (In Minutes)

**Correlation Coefficient: 0.1845** 



## Budget v. Popularity



Budget (in Billions of Dollars)

Correlation Coefficient: 0.5636

#### Top 200 Movies

Mean Budget: \$114.72 m Median Budget: \$106.00 m

#### **Bottom 200 Movies**

Mean Budget: \$21.65 m Median Budget: \$5.95 m

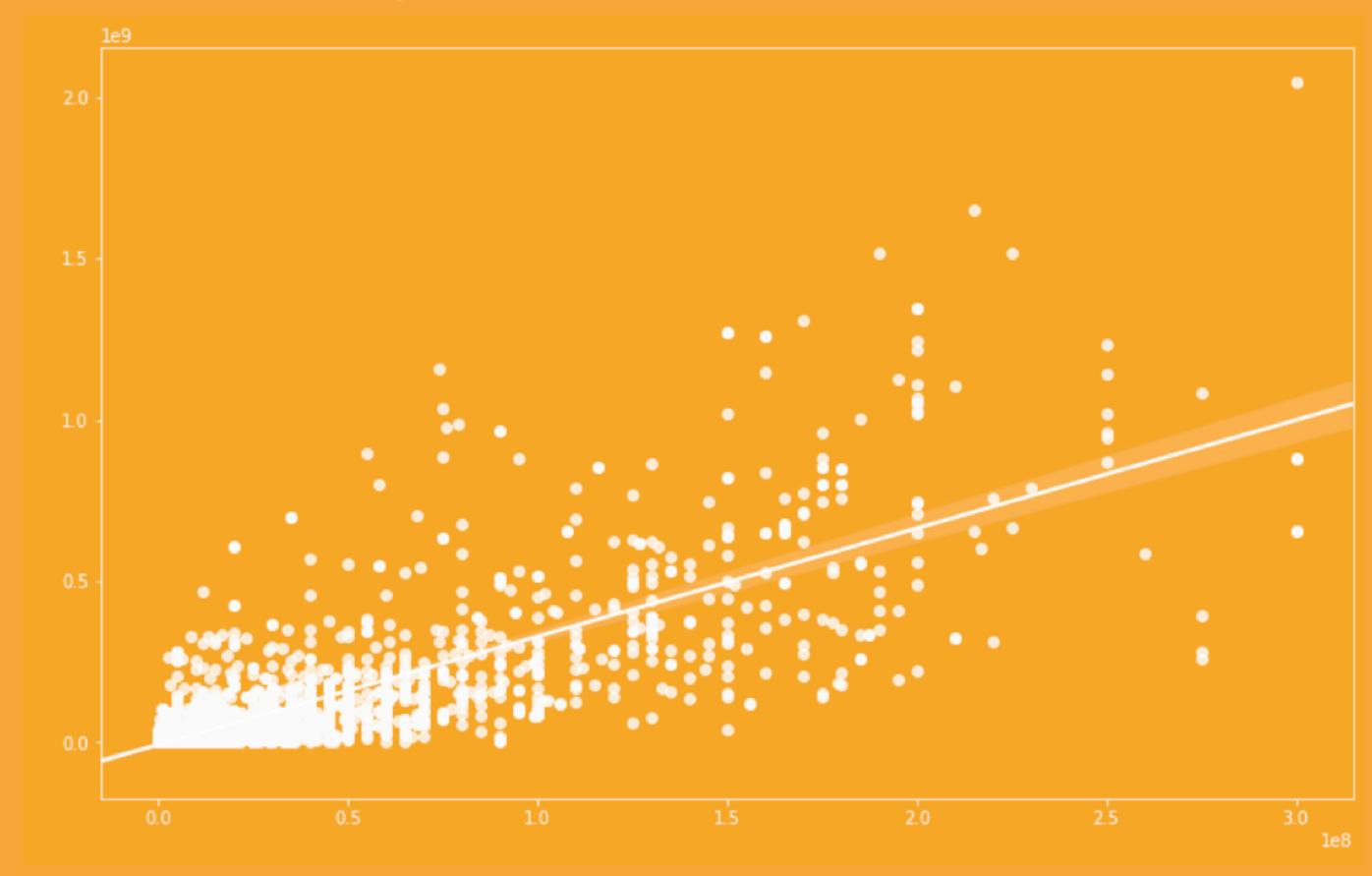
#### **Conclusion?**

The results are clear: get a bigger budget.

Budget and popularity have a fairly strong correlation and there is a significant difference between the budgets for the most popular and least popular films.

## dwide Gross Billions)

## Budget v. Worldwide Gross



Budget (in Billions of Dollars)

Correlation Coefficient: 0.7865

#### Top 200 Movies

Mean Budget: \$144.86 m Median Budget: \$150.00 m

#### **Bottom 200 Movies**

Mean Budget: \$4.46 m Median Budget: \$1.80 m

#### Conclusion?

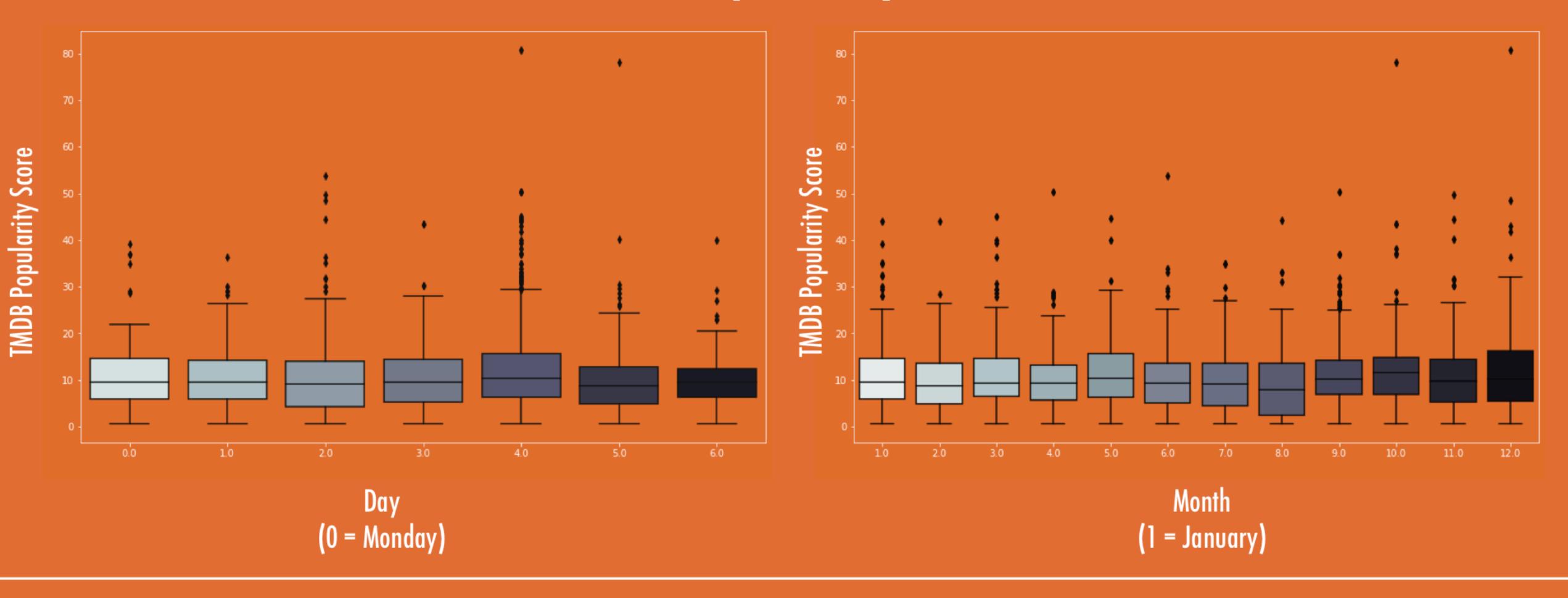
This reiterates my previous point - you truly have to spend money to make money.

With a correlation coefficient of .7865, these two factors are closely linked.

Also check the differences in budgets for the highest grossing films v. the lowest grossing.



## Popularity





Monday: 10.650

Tuesday: 10.225

Wednesday: 11.101

Thursday: 10.343

Friday: 12.003 Saturday: 9.675

**Sunday: 9.742** 

## **MEANS**

January: 10.628 | April: 10.006 |

February: 9.671

March: 11.008

May: 11.381

June: 10.149

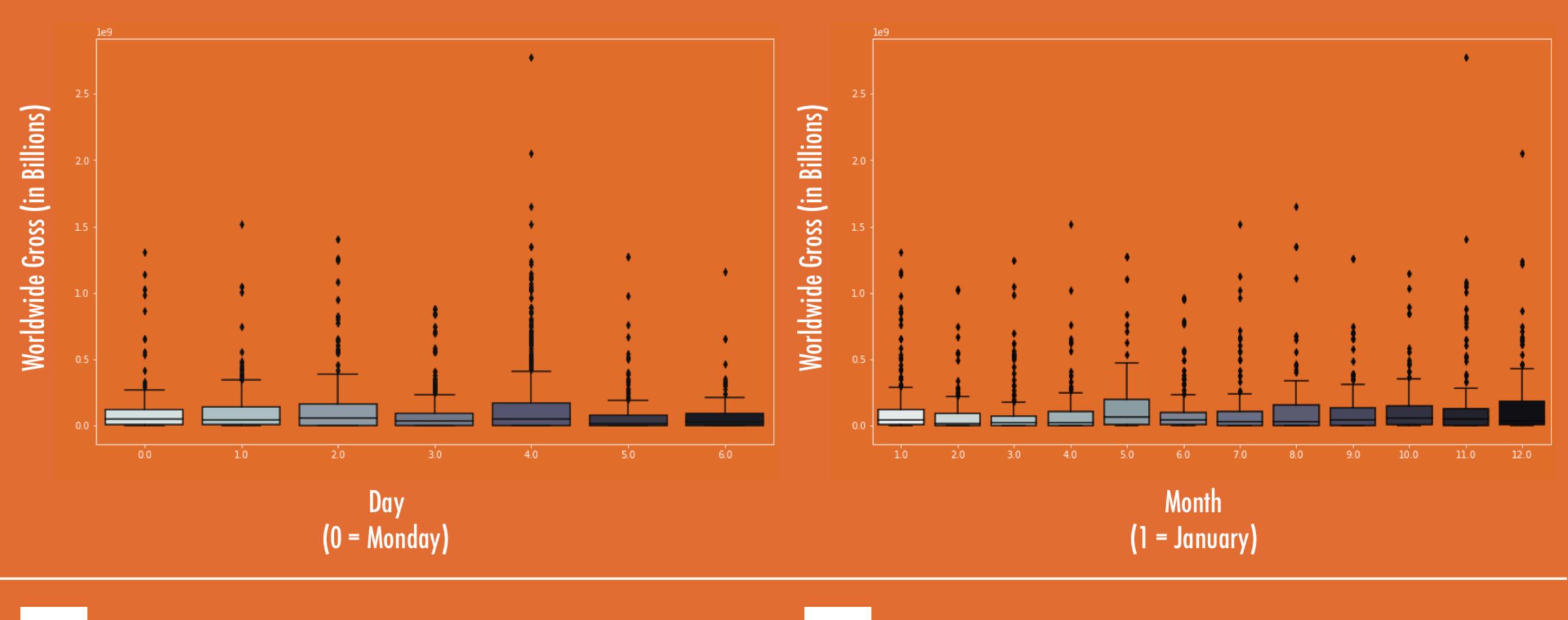
August: 9.543

September: 11.575 December: 12.601

July: 10.108 | October: 11.857

November: 10.737

## Worldwide Gross



Monday: 129.7m Tuesday: 102.3m

Wednesday: 161.5m

Thursday: 111.5m Friday: 164.3m Saturday: 77.3m Sunday: 81.9m

MEAN

January: 116.7m | April: 97.1m | February: 107.2m

March: 103.9m

May: 152.2m

June: 102.7m | September: 116.8m | December: 164.3m

July: 138.1m | October: 118.3m

August: 154.7m November: 158.3m



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Genre

### Top 5 Genres

Action: 78

Adventure: 76

Drama: 43

Fantasy: 37

Sci-Fi: 33

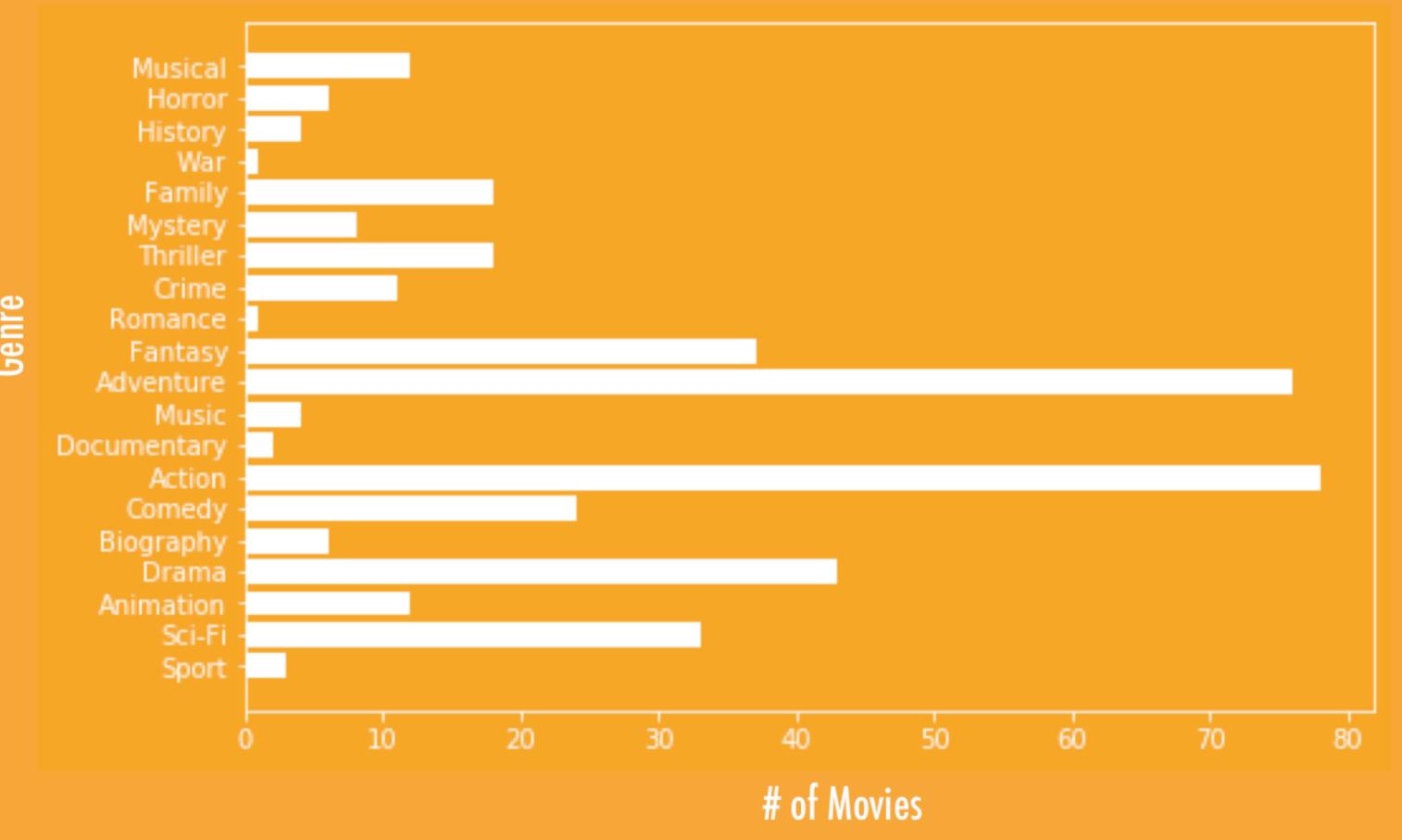
#### **Conclusion?**

People love serious movies!

Want something that is almost guaranteed to be popular? Make an action-packed, adventure-filled, drama fantasy that takes place in space.

Star Wars, anyone?

## Genre Counts for Top 150 Popular Movies\*



<sup>\*</sup> Total will be greater than 150 due to movies being categorized into more than one genre

### Top 5 Genres

Adventure: 96

Action: 64

Sci-Fi: 36

Worldwide Gross (in Billions)

Comedy: 36

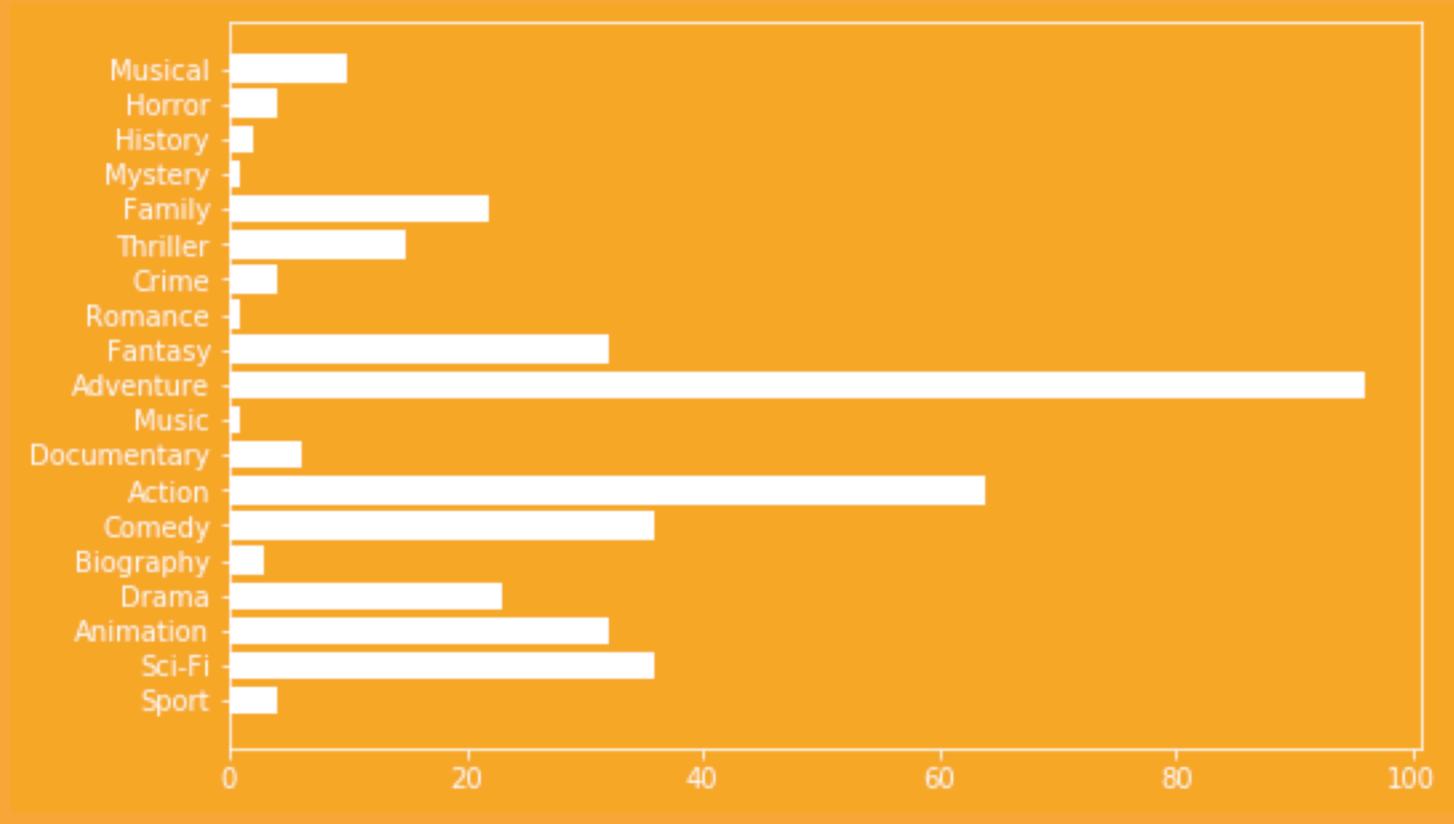
Fantasy: 32

#### **Conclusion?**

We get a slightly different story when looking at the top 150 grossing movies.

The overall theme still supports Adventure/Action films but now we have the genre of Comedy introduced.

## Genre Counts for Top 150 Grossing Movies\*



# of Movies

<sup>\*</sup> Total will be greater than 150 due to movies being categorized into more than one genre

## CONCLUSION



The two most important factors to consider when making a new movie?

Budget & Genre.

Movies require significant investment if you want a significant return.

Also consider making a movie in the highest grossing, most popular genres: Action, Adventure, Sci-Fi, and Fantasy.



The next interesting factor you should pay attention to is the release day and release month.

Not all weekend days are created equal.

Friday is the best performing release day by far and you should actively avoid releasing a movie on Saturday or Sunday.

Also consider the highest grossing months: Dec., Nov., Aug., and May.



Lastly - keep an eye on your runtime.

While there was a fairly low correlation coefficient between runtime and popularity/gross, the top movies trended closer to 2 hours long while the bottom movies were closer to 1.5 hours.

## FUTURE ANALYSIS

- Sentiment analysis on reviews from the top/bottom movies
  - Can look for key words on what people liked/disliked the most
- Best performing actors/directors
  - Look for highest ROI balancing name recognition with budget

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