

# Radoslav Bonev

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## ABOUT ME:

Hello, I'm Radoslav Bonev, an experienced professional with a strong background in IT and a passion for sales, customer relations, and content management. Throughout my career, I have acquired valuable expertise in various IT domains, enabling me to effectively leverage technology to drive business growth and customer satisfaction.

## EXPERIENCE:

**Business Development Specialist at Tide (Jan 2021 - Feb 2022):**

As a Business Development Specialist, I worked on a temporary project focused on upselling to registered customers.

**Customer Retention Account Manager at CMSG (Jun 2020 - Dec 2020):**

In this remote role, I served as a customer retention sales account manager, onboarding new clients and resolving issues related to payments, profit and loss monitoring, and KYC documentation/verification.

**Telemarketing Sales Agent at Matrix Digital Agency (Dec 2019 - May 2020):**

I worked as a telemarketing conversion sales agent for an FX-oriented company, leveraging my communication skills to convert leads into customers.

**Freelance Copywriter (May 2019 - Sep 2019):**

During my freelance period, I successfully completed various projects across different themes, demonstrating adaptability in writing.

**Copywriter/Content Creator at MENA Software (Jun 2018 - Oct 2018):**

As a copywriter, I crafted engaging content focused on describing different financial tools, assets, and cryptocurrencies.

## EDUCATION:

**Bachelors Degree in International Business from the University of Economics - Varna (2018 - 2022):**

Throughout my studies, I developed a solid foundation in international business and honed my English language skills.

## SKILLS:

Proficient in web development technologies such as HTML, CSS, Bootstrap, JavaScript, and experience with CSS frameworks like CSS3 and HTML5.

Familiarity with content management systems (CMS) including WordPress, enabling efficient website creation and management.

Strong analytical skills, allowing me to analyze data and make informed decisions.

Proficient in Microsoft Office suite, facilitating effective documentation, communication, and data analysis.

Excellent communication skills, both written and verbal, facilitating clear and concise interaction with team members and clients.

Motivated and enthusiastic about learning new technologies, staying up-to-date with industry trends and advancements.

Adaptability to different technologies/platforms, allowing me to quickly learn and leverage new tools.

## TECHNOLOGY STACK:

Proficient in both Windows Server and Linux systems, ensuring versatility in working with different operating environments.

Familiarity with web servers and load balancers, facilitating efficient and scalable web applications.

Knowledge of databases including MS SQL Server, MySQL, and Oracle, ensuring proficiency in managing and querying data.

Experience with public cloud technologies, enabling the deployment and management of scalable and reliable cloud solutions.

Familiarity with containerization tools like Docker, allowing efficient deployment and management of applications.

With my strong IT skills, experience in sales and customer relations, and a drive for continuous learning, I am well-equipped to contribute to the success of your organization.

I thrive in dynamic environments and possess excellent analytical and communication skills, making me a valuable asset to any team.

