Phase 2: Org Setup & Configuration

Overview

In this phase, the Salesforce Developer Edition org was set up to provide the base environment for the AlumniConnect CRM project. The focus was on configuring only the most essential settings to keep the system secure, structured, and ready for building alumni engagement features such as donation tracking, event management, and communication automation.

Activities Done

1. Salesforce Edition

- Selected **Developer Edition**, which provides essential CRM features such as custom objects, automation, reports, and dashboards.
- Chosen because it is free, easy to use, and suitable for student, prototype, and training projects.

2. Company Profile Setup

- Company Name: AlumniConnect CRM.
- Currency: **INR and USD** (to handle international alumni donations).
- Locale/Time Zone: English (India), IST (GMT+05:30).

3. Business Hours & Holidays

- Business Hours: Configured as **9:00 AM 6:00 PM** (standard university office hours).
- Holidays Added: Graduation Day, Founders' Day, Diwali, Christmas, New Year.

4. Fiscal Year Settings

• Fiscal cycle configured as **April** – **March** to align with common university financial and fundraising practices.

5. User Setup

- Added the following users for simulation:
 - System Administrator Full access (project owner).
 - o Alumni Relations Officer To manage alumni data.
 - o **Event Manager** To organize reunions and track attendance.
 - Fundraising Coordinator To manage campaigns and donations.
- Assigned available licenses (limited in Developer Edition).

6. Profiles & Roles

- Profiles Created: Admin, Alumni Officer, Event Manager, Fundraising Officer.
- Roles Defined: University Management → Officers → Staff (basic hierarchy for data visibility).

7. Security Settings

- OWD (Organization-Wide Defaults):
 - Alumni object = **Private** (sensitive contact/donation info).
 - o Campaigns = **Public Read/Write** (event details visible to staff).
- MFA (Multi-Factor Authentication): Enabled for secure logins.
- **Sharing Rules:** Created to allow officers from different departments to access cross-alumni engagement data.



