

## Product catalog

### Starter packages - everything for immediate move-in

For immediate occupancy in a furnished or partially furnished apartment. Ideal for temporary living.

PARCEL	CONTENT	PRICE UP TO 6 MONTHS RENTAL PERIOD	PRICE FROM 6 MONTHS RENTAL PERIOD
<b>BASIC</b>	Bed linen set, mattress topper, 2 shower towels, kitchen basics (cutlery, plates, pot, pan), small tool set	28€ per month	24€ per month
<b>STUDY &amp; STAY</b>	Basic + small table, chair, desk lamp	45€ per month	38€ per month
<b>FULL COMFORT</b>	Study & Stay + shelf, microwave, clothes rack, plant & decoration set	70€ per month	60€ per month

### Single furniture for rent

All furniture is of high quality, used and carefully prepared.

CATEGORY	FURNITURE	PRICE UP TO 6 MONTHS RENTAL PERIOD	PRICE FROM 6 MONTHS RENTAL PERIOD
<b>BEDROOM</b>	Bed (90cm)	14€ per month	11€ per month
<b>BEDROOM</b>	Bedside table	2.50€ per month	2€ per month
<b>BEDROOM</b>	Wardrobe	26.50€ per month	21€ per month
<b>BEDROOM</b>	Cloth rack	3€ per month	2€ per month

<b>BEDROOM</b>	Lamp	1.50€ per month	1€ per month
<b>BEDROOM</b>	Bed linen*	7€ per month	5.50€ per month
<b>BEDROOM</b>	Duvet/pillow	6€ per month	5€ per month
<b>BEDROOM</b>	Mattress topper	10€ per month	8€ per month
<b>BATHROOM</b>	Towel set*	4.50€ per month	4€ per month
<b>LIVING ROOM</b>	Shelf	5€ per month	4€ per month
<b>LIVING ROOM</b>	Sofa (2 seater)	28.50€ per month	23€ per month
<b>LIVING ROOM</b>	Armchair	12.50€ per month	10€ per month
<b>LIVING ROOM</b>	Coffee table	4€ per month	3€ per month
<b>WORK</b>	Desk chair	14€ per month	11.50€ per month
<b>WORK</b>	Desk	14€ per month	11.50€ per month
<b>KITCHEN</b>	Dining table	14€ per month	11.50€ per month
<b>KITCHEN</b>	Chair	9.50€ per month	7€ per month
<b>KITCHEN</b>	Pot set	9.50€ per month	8€ per month
<b>KITCHEN</b>	Microwave	12.50€ per month	10€ per month
	Toolset	2€ per month	1.50€ per month

\* only rented once no cleaning fee

## Services

SERVICE	DESCRIPTION	PRICE
<b>DELIVERY &amp; ASSEMBLY</b>	Furniture is brought and set up	59€ one-time*
<b>REPATRIATION AND TESTING</b>	Furniture is picked up & cleaned	Included in the rental price
<b>EXCHANGE SERVICE</b>	Within 30 days	10€ per piece
<b>RENT WITH OPTION TO BUY</b>	Rental costs (up to 50%) can be credited at the time of purchase	On request

\* Delivery always costs shipping, depending on the order these vary. When booking a set-up service, these are omitted.

## Bundles – for those who want more

Bundles are a combination of furniture and the starter packs. So if you have an empty apartment, you can quickly find what you are looking for here

PARCEL	CONTENT	PRICE UP TO 6 MONTHS RENTAL PERIOD	PRICE FROM 6 MONTHS RENTAL PERIOD
<b>STARTER STUDY</b>	Bed (90 cm), Desk + chair, Basic Package	53€ per month	45€ per month
<b>CHILL AND COOK</b>	Sofa Dining table + 2 chairs, Full Comfort Package	107€ per month	91€ per month
<b>ALL IN</b>	Bedside table, Wardrobe, Coffee Table, Full Comfort Package	126€ per month	107€ per month

## Price breakdown

### Formula for the monthly price calculation

Price of the piece of furniture/by the expected service life in months + 15% repair payment + 10% cleaning surcharge + 20% logistics + 15% profit margin = monthly rate

### Price breakdown – Full Comfort package (over 6 months)

The cost of the packages is reduced due to lower storage and cleaning costs.

MATTER OF EXPENSE		AMOUNT
ACQUISITION COSTS		52.47€
CLEANING AND REPROCESSING	+5%	2.62€
WEAR AND REPAIR BUFFER	+5%	2.62€
LOGISTICS (TRANSPORT AND WAREHOUSING)	+15%	7.87€
PROFIT MAGE / RESERVES	+10%	5.25€
<b>TOTAL</b>		<b>70.83€</b>

### Price comparison of the Study&Stay Starter Package

Here the prices are compared with the cheapest/medium-priced product from Ikea\*

CONTENT	COST OF BUYING NEW IKEA	SOFA SO GOOD
BED LINE	30€	5.52€
DUVET/PILLOW	50€	5.06€
MATTRESS TOPPERS	80€	8.10€
2X HANDTUCHSET	40€	7.36€
DESK	150€	11.39€
DESK CHAIR	150€	11.39€

LAMP	20€	0.76€
POT SET + PAN	50€	7.59€
SMALL TOOL SET	10€	1.50€
TOTAL	580€ one-time	38€ per month (after 6 months = 228€)

All calculations:

