

# THE PROFITABLE PROGRAMMER ROADMAP

## FUNDAMENTALS OF PYTHON

Learn the basics of python but focusing specially on web app development. Meaning instead of doing boring math problems, work on making simple web apps..



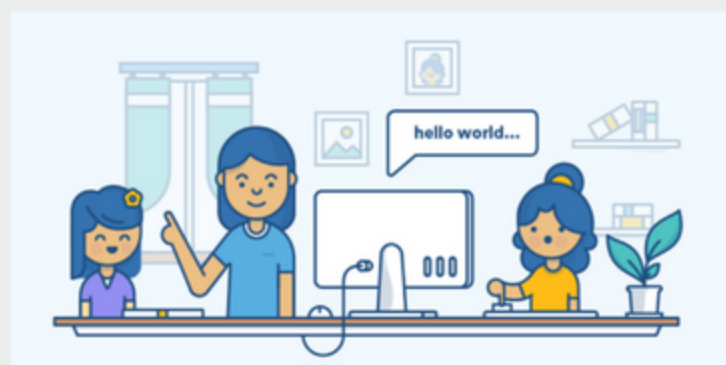
## COACHING Clients (OPTIONAL BUT STRONGLY RECOMMENDED)

This is your ultimate shortcut to starting to freelance. This will help you EARN while you are learning. This will help you become a developer in MONTHS, not years.



## WEB DEVELOPMENT

If you build a web app or two with a python web framework like Django or Flask... You should be ready to move onto the 3rd optional stage.



## FREELANCING

This is the most exciting part. This is where you go from the client attraction stage to making money with coding & build apps with python. The sheet below has The Python Client-Getting Blueprint...

# THE PYTHON CLIENT-GETTING BLUEPRINT

## CLIENT ATTRACTION STAGE (PRE-GAME)



Find someone  
with burning  
python problem



Come up  
with a way  
to solve it



Propose  
solution  
to client



Research,  
schedule, and  
get on that  
damn call

## LAND THE CLIENT STAGE



Qualify  
client



Shoot over  
project  
mockup +  
proposal



7 day  
proposal  
follow up  
(optional)



Send project  
agreement +  
sign NDA



Send  
project  
invoice  
(or charge  
hourly)

## PYTHON APP BUILDING STAGE (PARTY)



Map out  
what's  
needed



Plain  
English



Confirm  
Assumptions



Start  
Coding



Client  
Feedback

## ONCE IT'S ALL OVER STAGE (AFTER PARTY)



Parting  
words with  
client



Project  
stacking



Testimonial  
collection



Proof  
stacking

CLEVERPROGRAMMER.COM