## DOMESTIC COURIER SERVICE FEE

This quotation is not included 18, 5% fuel surchage charge and 10% VAT

1. <i>EXF</i>	PRESS QUOTATION (EXP)								
			Destination						
No.	Weight	Within province	To 100 km	Danang, Hanoi	Other province	Remark			
1	Up to 2.000 gr	23,100	51,700	64,900	64,900				
2	For each next 500 gr	3,000	4,500	14,100	14,100				
3	DSR additional charge/ bill	25,000	35,000	100,000	150,000				
	Thời gian nhận hàng Time for cargos receiving	From 10.30 to 17.00	h From 10.30 to 17.00	From 09.00 to 16.30	From 10.30 to 17.00				
	Time for cargos delivery	Before 9.000 of next day	Before 18.00 Before 9.000 of next day	Before 19.00 of the same day Before 9.00 of next day at Ha Noi & 11.00 at Danang	As agreement				

2. <i>HO</i> N	2. HOME COURIER QUOTATION (CPN)										
	Weight		Desti	nation		Special Route					
				Outside province							
No.		Within province	To 100 km	To 300km	Over 300km	HCM-DAN	HCM-HAN	HCM- NTR			
1	Up to 50 gr	8,000	8,000	8,500	10,000	8,000	9,000	9,000			
2	$50 \sim 100 \text{ gr}.$	8,000	11,500	12,500	13,500	12,500	13,000	13,000			
3	$100 \sim 250 \text{ gr.}$	9,500	16,000	16,500	21,000	17,500	18,500	19,000			
4	$250 \sim 500 \text{ gr.}$	12,500	23,500	24,000	26,500	24,500	25,500	26,000			
5	$500 \sim 1.000 \text{ gr.}$	16,000	31,000	33,000	41,500	37,500	38,500	39,000			

6	1.000 ~ 1.500 gr.	19,000	39,000	41,000	51,000	48,500	49,000	50,000
7	$1.500 \sim 2.000$ gr.	21,000	48,000	49,000	61,500	53,500	59,500	58,500
8	For each next 500 gr	1,600	3,000	4,000	9,100	7,100	8,850	6,600
	Time for cargos delivery	8h - 12h	12h-24h	24h-36h	24h-48h	24h-36h	24h-36h	24h-36h

#### Remark

 $Regards \ to \ the \ postals \ which \ are \ delivered \ to \ district, \ commune, far \ region, \ is land: \ extra \ cost \ of \ 20\% \ of \ the \ fare.$ 

For bulky postal items, or light goods, use the formula for calculating the weight of the conversion

Conversion weight = (Length x Width x Height) (cm3) / 6000

3. <i>DEI</i>	LIVERY BY TRUCK (CPT)										
					Destinati	ion					
No.	Weight	Zone 5	Zone 7	Zone 8	Zone 4	Zone 1	Zone 3	Zone 6	Zone 2		
Noi gửi/ Sendi ng place	Trọng lượng Weight	Đồng Nai, Bình Dương, Hồ Chí Minh, Long An	Bình Phước, Đắc Nông, Đắc Lắc, Tây Ninh, Vũng Tàu	Tiền Giang, Bến Tre, Vĩnh Long, Cần Thơ, Kiên Giang, Trà Vinh, Đồng Tháp, Sóc Trăng, Bạc Liêu, Cà Mau, Hậu Giang, An Giang	Huế, Quảng Nam, Đà Nẵng, Khánh Hòa	Hà Nội, Bắc Ninh, Bắc Giang, Hưng Yên, Hải Dương, Hải Phòng, Quảng Ninh, Hà Nam, Nam Định, Thái Bình, Ninh Bình, Vĩnh Phúc, Thái Nguyên,	Thanh Hóa, Nghệ An, Hà Tĩnh, Quảng Bình, Quảng Trị, Quảng Ngãi, Bình Định, Phú Yên, Ninh Thuận, Bình	Kon Tum, Gia Lai, Lâm Đồng	Hà Giang, Tuyên Quang, Cao Bằng, Bắc Cạn, Lai Châu, Điện Biên, Lào Cai, Sơn La, Hòa Bình, Yên Bái, Lạng Sơn		
	Up to 5kg	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000		
		For each next kg									
	Over 5-50kg	2,000	3,300	2,500	3,000	3,200	3,100	6,000	6,000		
South	Over 50-200kg	1,900	3,000	2,300	2,800	3,000	2,900	5,800	5,800		
Regio	Over 200-500kg	1,800	2,800	2,100	2,600	2,800	2,700	5,500	5,500		
n	Over 500-2000kg	1,700	2,600	1,900	2,400	2,600	2,500	5,300	5,300		
	Over 2000-5000kg	1,600	2,400	1,700	2,200	2,400	2,300	5,000	5,000		
	Over 5000-100000kg	1,500	2,200	1,600	2,000	2,200	2,000	4,600	4,600		
	Over 10 tons	1,400	2,000	1,500	1,800	2,000	1,800	3,900	3,900		
	Leadtime	1-2 days	1-3 days	2-3 days	2-4 days	3-5 days	2-5 days	2-3 days	5-7 days		

For bulky postal items, or light goods, use the formula for calculating the Conversion weight =  $(Length \ x \ Width \ x \ Height) (cm3) / 3000$ 

CONN	CONNECTION COST FOR PACKAGE SERVICE TO DISTRICT COMMUNE								
No.	Weight	Connecting fee	Remark						
1	Up to first 5kg	25,000 VND							
2	From 5kg to 100kg	Adding 2.000VND/kg							
3	Over 100 kg	Adding 20% cost							

## 4. VALUE ADDED SERVICES

No.	Service	Adding cost	Remark				
1	Cargo insurance	2% of cargo declared value					
2	Confirmation Delivery (return green note)	5.000 VNĐ/bill					
3	Delivery with checking goods at the spot by both parties	1.000 VND/unit					
4	Deliver to end user	10.000 VNÐ/bill					
5	Delivery and return (cargo)	The same with delivery fee					
6	Hoàn BBBG/ Handover minutes Return	10.000/ bill					
7	Handover minutes Return	8000 đ/bill					
8	Delivery to supermarket	200.000đ/ 1 bill					
9	Packing service	As agreement					
10	Lifting charge for monolithic cargo (from 150kg upwards)	1,500,000đ or as agreement					
11	Cash on Delivery (COD)	In the city: 1% of the collecting amount of money .In the suburb: 2% of the collecting amount of money .At least 15,000đ/bill					
12	Delivery on Sunday, Holiday, after working time		VND 50,000/bill, Other provinces: VND 100,000/bill VND100,000/bill, other provinces: VND 200,000/bill				
13	Bids		Add VND 200.000/bill				
14	Vacxin,Cold goods	Plus VND 3.000 per kg for next kg > 2kg and add extra cost VND 150.000/bill					
15	High value cargo	Plus 3,000VND per kg for the next kg> 2k g					
16	VAT Invoice		10.000/ bill				

5. <i>ADL</i>	5. ADDITIONAL CHARGE FOR POSTALS CONNECTING TO SPECIAL DESTINATION									
			Cargo (charge per box)							
No.	Destination	Mail	under 5kg	From 5kg to 50kg	Over 50kg					
1	Kỳ Anh - Hà Tĩnh	No charge	No charge	300,000	500,000					
2	Phú Quốc	50,000	250,000	250,000	300,000					
3	Cát Bà	300,000	400,000	400,000	500,000					

# BẢNG GIÁ DỊCH VỤ CHUYỂN PHÁT QUỐC TẾ/ INTERNATIONAL COURIER SERVICE FEE

										ĐƠN VỊ TÍ UNIT:	
STT NO.	PHÂN VÙNG <i>ZONE</i>	VÙNG A ZO <i>NE A</i>	VÙNG B ZONE B	VÙNG C ZONE C	VÙNG D Z <i>ONE D</i>	VÙNG E ZONE E	VÙNG F ZONE F	VÙNG G ZONE G	VÙNG H ZONE H	VÙNG I ZONE I	VÙNG J ZONE J
			Indonesia, Laos, Taiwan	China I	Japan	China II, Korea (South), China II		,,	Germany, Italia, UK	Czech, Norway, Portugal	South Africa
	THỜI GIAN/ TIME	1-2 NGÀY 1-2 DAYS	2-3 NGÀY 2-3 DAYS	2-3 NGÀY 2-3 DAYS	3-4 NGÀY <i>3-4 DAYS</i>	2-3 NGÀY 2-3 DAYS	2-3 NGÀY 2-3 DAYS	3-4 NGÀY 3-4 DAYS	4-5 NGÀY <i>4-5 DAYS</i>	4-5 NGÀY <i>4-5 DAYS</i>	5-6 NGÀY 5-6 <i>DAYS</i>
	chứng từ/ document 0.5	534,563	592,296	635,417	592,296	635,417	635,417	708,118	722,016	794,360	939,049
	1.0	616,886	715,602	779,036	757,297	779,036	779,036	893,433	928,001	1,083,024	1,330,705
	1.5	699,208	838,907	922,656	922,299	922,656	922,656	1,078,748	1,133,986	1,371,688	1,722,362
	2.0	781,531	962,213	1,066,275	1,087,301	1,066,275	1,066,275	1,264,063	1,339,971	1,660,352	2,114,018
	2.5	863,854	1,085,519	1,209,894	1,252,303	1,209,894	1,209,894	1,449,378	1,545,956	1,949,016	2,505,674
	bưu kiện/ parcel 0.5 KG	577,684	664,283	693,150	678,895	693,150	693,150	750,883	780,105	837,482	1,011,037
	1	660,007	787,589	836,769	843,897	836,769	836,769	936,198	986,090	1,126,146	1,402,693
	1.5	742,330	910,895	980,388	1,008,898	980,388	980,388	1,121,513	1,192,075	1,414,810	1,794,349
	2	824,652	1,034,201	1,124,008	1,173,900	1,124,008	1,124,008	1,306,828	1,398,060	1,703,474	2,186,006
	2.5	906,975	1,157,507	1,267,627	1,338,902	1,267,627	1,267,627	1,492,143	1,604,045	1,992,138	2,577,662
	3	989,298	1,280,813	1,411,246	1,503,904	1,411,246	1,411,246	1,677,458	1,810,030	2,280,802	2,969,319
	3.5	1,071,620	1,404,118	1,554,865	1,668,905	1,554,865	1,554,865	1,862,773	2,016,015	2,569,466	3,360,975
	4	1,153,943	1,527,424	1,698,484	1,833,907	1,698,484	1,698,484	2,048,089	2,222,000	2,858,130	3,752,631
	4.5	1,236,266	1,650,730	1,842,104	1,998,909	1,842,104	1,842,104	2,233,404	2,427,985	3,146,793	4,144,288
	5	1,318,588	1,774,036	1,985,723	2,163,911	1,985,723	1,985,723	2,418,719	2,633,969	3,435,457	4,535,944
	5.5	1,390,576	1,498,914	1,916,230	1,949,729	2,146,092	2,258,706	2,631,118	2,681,011	3,469,313	4,024,546
	6	1,442,251	1,556,291	2,027,062	2,056,998	2,269,398	2,389,140	2,782,934	2,827,838	3,690,978	4,265,812
	6.5	1,493,925	1,613,667	2,137,895	2,164,267	2,392,703	2,519,573	2,934,750	2,974,664	3,912,644	4,507,078

7	1,545,599	1,671,044	2,248,728	2,271,536	2,516,009	2,650,006	3,086,566	3,121,491	4,134,309	4,748,344
7.5	1,597,274	1,728,420	2,359,561	2,378,805	2,639,315	2,780,440	3,238,382	3,268,317	4,355,975	4,989,610
8	1,648,948	1,785,796	2,470,393	2,486,074	2,762,621	2,910,873	3,390,198	3,415,144	4,577,640	5,230,876
8.5	1,700,623	1,843,173	2,581,226	2,593,343	2,885,927	3,041,306	3,542,014	3,561,971	4,799,305	5,472,142
9	1,752,297	1,900,549	2,692,059	2,700,612	3,009,233	3,171,740	3,693,829	3,708,797	5,020,971	5,713,408
9.5	1,803,972	1,957,926	2,802,891	2,807,881	3,132,538	3,302,173	3,845,645	3,855,624	5,242,636	5,954,674
10	1,855,646	2,015,302	2,913,724	2,915,150	3,255,844	3,432,606	3,997,461	4,002,450	5,464,302	6,195,940
10.5	1,895,204	2,072,678	2,962,191	2,982,861	3,316,428	3,497,110	4,074,082	4,090,119	5,600,081	6,372,702
11	1,934,761	2,130,055	3,010,658	3,050,572	3,377,012	3,561,614	4,150,703	4,177,787	5,735,860	6,549,464
11.5	1,974,319	2,187,431	3,059,125	3,118,283	3,437,596	3,626,118	4,227,323	4,265,455	5,871,639	6,726,226
12	2,013,877	2,244,808	3,107,592	3,185,995	3,498,179	3,690,622	4,303,944	4,353,124	6,007,418	6,902,989
12.5	2,053,434	2,302,184	3,156,059	3,253,706	3,558,763	3,755,126	4,380,565	4,440,792	6,143,197	7,079,751
13	2,092,992	2,359,561	3,204,526	3,321,417	3,619,347	3,819,630	4,457,185	4,528,460	6,278,976	7,256,513
13.5	2,132,549	2,416,937	3,252,993	3,389,129	3,679,931	3,884,134	4,533,806	4,616,129	6,414,755	7,433,275
14	2,172,107	2,474,313	3,301,460	3,456,840	3,740,515	3,948,638	4,610,427	4,703,797	6,550,533	7,610,037
14.5	2,211,665	2,531,690	3,349,927	3,524,551	3,801,098	4,013,142	4,687,047	4,791,465	6,686,312	7,786,799
15	2,251,222	2,589,066	3,398,394	3,592,263	3,861,682	4,077,646	4,763,668	4,879,134	6,822,091	7,963,561
15.5	2,290,780	2,646,443	3,446,861	3,659,974	3,922,266	4,142,150	4,840,289	4,966,802	6,957,870	8,140,323
16	2,330,338	2,703,819	3,495,328	3,727,685	3,982,850	4,206,653	4,916,909	5,054,470	7,093,649	8,317,086
16.5	2,369,895	2,761,195	3,543,795	3,795,396	4,043,434	4,271,157	4,993,530	alue	7,229,428	8,493,848
17	2,409,453	2,818,572	3,592,263	3,863,108	4,104,017	4,335,661	5,070,151	5,229,807	7,365,207	8,670,610
17.5	2,449,011	2,875,948	3,640,730	3,930,819	4,164,601	4,400,165	5,146,771	5,317,475	7,500,986	8,847,372
18	2,488,568	2,933,325	3,689,197	3,998,530	4,225,185	4,464,669	5,223,392	5,405,143	7,636,765	9,024,134
18.5	2,528,126	2,990,701	3,737,664	4,066,242	4,285,769	4,529,173	5,300,013	5,492,812	7,772,544	9,200,896
19	2,567,684	3,048,078	3,786,131	4,133,953	4,346,353	4,593,677	5,376,633	5,580,480	7,908,323	9,377,658
19.5	2,607,241	3,105,454	3,834,598	4,201,664	4,406,936	4,658,181	5,453,254	5,668,148	8,044,102	9,554,420
20	2,646,799	3,162,830	3,883,065	4,269,375	4,467,520	4,722,685	5,529,875	5,755,817	8,179,881	9,731,183

#### Ghi Chú / Remark

- 1. Phí trên chưa bao gồm:10% VAT, 5% phụ phí xăng dầu, phí bảo hiểm cho hàng hóa giá trị cao hoặc dễ vỡ/ Above service fee is exceluded 10% VAT & 5 % fuel surcharge, Insuran
- 2. Không bao gồm thuế nhập khẩu nếu có phát sinh/ Excluding any duty & import tax
- 3. Không bao gồm chi phí đặc biệt như lưu kho, kiểm dịch, kiểm định, hàng nặng và công kềnh/Excluding special charges (storage, sanitary, qaurantine, heavy & bulky cargoes
- 4. Cách tính phí như sau: Trọng lượng thực tế hoặc lấy (D x R x C)cm/6000 cho hàng nhẹ và cồng kềnh. / For light cargo & heavy, bulhy cargoes will be counted as belows: Actual wei
- 5. Mỗi kiện hàng không quá 20kgs. / For carton is not over 20kgs
- 6. Qui định về dịch vụ/ Service information
- \* Những điều kiện về chuyển phát được ghi rõ ràng mặt sau chủ không vận đơn/ Conditions of carriage written on the back of House air way bill
- \* Thông tin về hàng hóa phải được báo vào buổi sáng/ Receiving information in morning time
- \* Thời gian nhận hàng chuyển trong ngày: Trước 16:00 từ thứ Hai Thứ Sáu (Thứ Bảy chỉ nhận hàng trước 12g)/ Pick up time: before 16.00 from Monday to Friday (On Saturday, pick
- \* Thông tin về hàng hóa phải được báo vào buổi sáng/ Cargo information will notify to Sagawa in morning time

- \* Riêng các khu vực: Long An, Mỹ Phước, Long Thành, Trắng bàng nhân hàng vào buổi sáng/ Except Long An, My Phuoc, Long Thanh, Trang Bang pick up time is in morning time
- \* Điều kiện chi trả: Khách hàng có thể trả trước bên VN hoặc người nhận trả sau/ Payment term: shipper can pay in Vietnam side or conginee can pay after receiving cargo
- \* Thời gian chi trả: trả trước bằng VND khi nhận hàng hoặc trả cuối tháng khi đã ký hợp đồng/ Payment time: in advance by cash or monthly payment after signing contract
- \* Thời gian giao hàng: 2-3 ngày ngoại trử bị hoãn chuyến bay hoặc Hải quan bên nước đến cần kiểm tra hàng hóa. / Delivery time: 2-3 days except the Flight delays & Inspection custom
- \* Chi phí tối thiểu cho hàng hóa gửi vào ngày thứ 7 là VND 4.000.000/ lô hàng/ Min charge for sending cargoes on Sat: VND 4.000.000/shipment (cargo information before 15:00 PM Fri
- 7. Chúng tôi không nhận vận chuyển các loại hàng hóa dưới đây/ We do not transport the cargoes as following details:
- \* Thú vật, cây trồng, hoa tươi, hạt giống và trái cây tươi/ Alive animals, plants, seeds and frsh friuts
- \* Hàng hóa giá trị cao: tiền mặt, ngân phiếu, đồ trang sức, đá quí, đồ cổ/ High value cargoes: cash, cheque, jewels, precious stone, antique
- \* Hàng hóa nguy hiểm: Các loại vũ khí, kiếm, vật dễ cháy nổ, các loại bình xit / Dangerous cargoes: all kind of weapon, sword, inflamable objects, all kind of spary tank
- \* Hóa chất: Các loại hóa chất, thuốc gây nghiện, thuốc độc/ Chemicals: all kind of chemicals, drug, poison
- \* Các loại khác: Hàng nhái, hàng giả, đất cát, các vật dụng bị nghiêm câm bởi thỏa ước Washington/ Others: fake objects, soils, objects on Washington Int'l convention

ce fee for value and easy broken cargo ght or (Length \* width \*height)cm/ 6000

up time is before 12.00)

is in cargo receiving country day)