# Thilakkumar V

J +91-9092776817 | ■ vinaythilak002@gmail.com | In linkedin.com/in/thilakkumar-v | Q github.com/Thilak-07

#### **EDUCATION**

# National Institute of Technology, Tiruchirappalli

2020 - 2024

Bachelor of Technology in Civil Engineering, Minors in Computer Science

8.21 CGPA

Relevant Coursework: Data Structures, DBMS, Artificial Intelligence, Operating Systems, Software Engineering

## Shree Niketan Matric. Hr Secondary School, Chennai

2020

Class XII, Central Board of Secondary Education

91.17%

#### **EXPERIENCE**

#### **Business Analyst Intern | BlockTrack**

May 2023 - Jul 2023

An IIT Madras incubated Health-tech startup specializing in Blockchain and SaaS products

Chennai, TN

- Conducted competitive analysis of **50+ rivals**, identifying trends and fostering collaboration.
- Applied PEST analysis to refine market positioning, boosting profit margins by 5% and market share by 15%.
- Designed advanced insurance modules, enhancing functionality and targeting a 75% increase in customer base.
- Analyzed 2000+ stakeholder surveys, deriving insights that informed 6 strategic action plans.

## **PROJECTS**

#### Predictive Drought Risk Model | Python, ArcGIS, MLR, SVM, Data Studio

Jan 2024 – May 2024

- Integrated historical data & EC-Earth3 projections under CMIP6 framework, covering 6500+ rain gauge stations.
- Enhanced predictive accuracy by 20% with advanced bias correction techniques (MLR, SVM)
- Automated 7.5 lakh SPI iterations to quantify drought characteristics in the Cauvery River Basin.
- Designed interactive dashboards and spatial visualizations using Google Earth Engine for actionable insights.

YouTube Revenue Forecast System | Machine Learning, Pandas, Scikit-learn, SQL, Folium

Oct 2023 - Dec 2023

- Executed Data Cleaning: Addressed outliers, null values, and empty records to ensure robust dataset quality.
- Conducted Exploratory Data Analysis (EDA): Created choropleth maps and informative bar charts to reveal subscriber concentrations, regional trends, and niche opportunities within channel categories.
- Engineered Features: Developed the "Engagement Rate" feature and applied data scaling for model consistency.
- **Developed Predictive Models:** Applied hyperparameter tuning for model optimization, Achieved 93% accuracy with Linear Regression, 100% with Decision Tree, and 95% with Random Forest for forecasting channel earnings.

#### TECHNICAL SKILLS

**Languages:** Python, SQL (MySQL), C/C++, JavaScript

**Libraries:** Pandas, NumPy, Matplotlib, Seaborn, Scikit-Learn, TensorFlow **Web Stack:** HTML/CSS, ReactJS, Node.js, Express.js, Tailwind, Bootstrap

**Dev Tools:** PowerBI, Advanced Excel, Tableau, Data Studio, Jupyter Notebook, MATLAB, VS Code, Google Cloud Platform **Certifications:** Data Analysis and Visualization using Python, Excel and Cognos, Databases & SQL for Data Science

#### LEADERSHIP / ACTIVITIES

# Chairperson, Nittfest'23 | The Annual Cultural Festival of NIT Trichy

Mar 2022 - May 2024

- Led and coordinated a **3-tier team** of **250+ members**, executing 80+ events for 12000+ students.
- Managed a 75 lakh INR budget with strategic marketing, promotions, and risk management.
- Organized events featuring high-profile guests like **Dr. Kamal Haasan**, partnering with **7+ production houses**.
- Increased corporate **sponsorship by 70**% through innovative branding and outreach for **50+ companies**.

# Consultant | 180 Degrees Consulting, NIT Trichy

Aug 2022 - May 2024

- Handled 4 consulting projects (3 startups, 1 NGO), with an NPS of 100% across clients.
- Within the **FinTech Innovation Project BharatX**, conducted primary research on 10+ professional education loan systems, analyzed 5-year Indian Ed-Tech market growth with 7 parameters, and **devised 3 innovative strategies**.

### **ACHIEVEMENTS**

• Secured 2nd Position at TransfiNITTe'23, a 42-hour long hackathon on software projects

Oct 2023

• Winner - Bid and Build, eSummit'23, IIT Bombay