



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Designing visually appealing certificate

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Successfully completed a degree

A degree certificate is an important.

Applying in any jobs.

The degree certificate is an most important.

Credentian that on unlock opportunities.

Enapling you to quality for better career parts or higher salaries.

A documents as evidence.

As of status an qualifications.

I am very haoou my axhluements and I will take the certificate.

Privileges or the truth of something.

A certificate can help boost your resume.

I am very enjoying study journey.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?