Sparkify

September 9, 2022

1 Sparkify Churn: Capstone Project

import numpy as np

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1.1 Introduction

In this project I will load and manipulate a music app dataset similar to Spotify with Spark to engineer relevant features for predicting churn. Where Churn is cancelling their service altogether. By identifying these customers before they churn, the business can offer discounts and incentives to stay thereby potentially saving the business revenue. This workspace contains a tiny subset (128MB) of the full dataset available (12GB).

```
In [1]: # import libraries
        import pyspark
        from pyspark import SparkConf
        from pyspark.sql import SparkSession
        from pyspark.sql.functions import udf
        from pyspark.sql.types import StringType
        from pyspark.sql.types import IntegerType
        from pyspark.sql.functions import isnan, count, when, col, desc, udf, col, sort_array, a
        from pyspark.sql.functions import sum as Fsum
        from pyspark.sql.window import Window
        from pyspark.sql import Row
        from pyspark.sql import functions as F
        from pyspark.sql.functions import *
        from pyspark.ml import Pipeline
        from pyspark.ml.classification import LogisticRegression, RandomForestClassifier, GBTCla
        from pyspark.ml.evaluation import MulticlassClassificationEvaluator
        from pyspark.ml.feature import CountVectorizer, IDF, PCA, RegexTokenizer, VectorAssemble
        from pyspark.ml.regression import LinearRegression
        from pyspark.ml.tuning import CrossValidator, ParamGridBuilder
        import datetime
        import time
        import pandas as pd
```

```
%matplotlib inline
        import matplotlib.pyplot as plt
        import seaborn as sns
        sns.set()
   We can now create a Spark Session.
In [2]: # create a Spark session
        spark = SparkSession \
            .builder \
            .appName("Sparkify Project") \
            .getOrCreate()
In [3]: spark.sparkContext.getConf().getAll()
Out[3]: [('spark.rdd.compress', 'True'),
         ('spark.driver.port', '34953'),
         ('spark.app.id', 'local-1662674415282'),
         ('spark.serializer.objectStreamReset', '100'),
         ('spark.master', 'local[*]'),
         ('spark.executor.id', 'driver'),
         ('spark.submit.deployMode', 'client'),
         ('spark.ui.showConsoleProgress', 'true'),
         ('spark.driver.host', '6dfc594f9881'),
         ('spark.app.name', 'Sparkify Project')]
```

2 Load and Clean Dataset

import re

In this workspace, the mini-dataset file is mini_sparkify_event_data.json. Load and clean the dataset, checking for invalid or missing data - for example, records without userids or sessionids.

```
|-- method: string (nullable = true)
 |-- page: string (nullable = true)
 |-- registration: long (nullable = true)
 |-- sessionId: long (nullable = true)
 |-- song: string (nullable = true)
 |-- status: long (nullable = true)
 |-- ts: long (nullable = true)
 |-- userAgent: string (nullable = true)
 |-- userId: string (nullable = true)
In [6]: df.describe()
Out[6]: DataFrame[summary: string, artist: string, auth: string, firstName: string, gender: stri
   The datatypes make sense at this stage so we don't need to make any changes.
In [7]: df.take(2)
Out[7]: [Row(artist='Martha Tilston', auth='Logged In', firstName='Colin', gender='M', itemInSes
         Row(artist='Five Iron Frenzy', auth='Logged In', firstName='Micah', gender='M', itemInS
In [8]: # get the count of the dataset before we do any cleaning - this is 286500
        df.count()
Out[8]: 286500
```

The dataset before any cleaning is performed has 286500 rows.

2.0.1 Drop Rows with Missing Values

First we will drop any rows with missing values in the userid or sessionid.

As we can see from the above, the row count is still the same at 286500. Let's take a closer look.

```
10
    100|
|100001|
|100002|
100003
|100004|
100005
|100006|
|100007|
|100008|
|100009|
|100010|
|100011|
|100012|
|100013|
|100014|
|100015|
|100016|
|100017|
+---+
only showing top 20 rows
```

From the above, we can see that there are empty strings being used for a userId. We will drop these after we further investigate the sessionid.

```
In [12]: df.select("sessionId").dropDuplicates().sort("sessionId").show()
+----+
|sessionId|
+----+
         1 |
         2|
         31
         4|
         51
         61
         7|
         8|
         9|
        10
        11
        12
       13
       15
        16|
       17
```

```
| 18|
| 19|
| 20|
| 21|
+-----+
only showing top 20 rows
```

The sessionId looks as expected. However we saw from above that there are entries with an empty string for the userId. These should now be removed.

We have dropped (286500-278154) = 8346 rows in this cleaning step.

```
Out[15]:
                                              artist
                                                           auth firstName gender
         0
                                      Martha Tilston Logged In
                                                                     Colin
                                                                                Μ
         1
                                    Five Iron Frenzy Logged In
                                                                     Micah
                                                                                М
         2
                                        Adam Lambert
                                                     Logged In
                                                                     Colin
                                                                                Μ
         3
                                              Enigma Logged In
                                                                     Micah
                                                                                Μ
         4
                                           Daft Punk Logged In
                                                                     Colin
                                                                                Μ
         5
                           The All-American Rejects Logged In
                                                                     Micah
                                                                                Μ
         6
                      The Velvet Underground / Nico Logged In
                                                                     Micah
                                                                                М
         7
                                        Starflyer 59
                                                      Logged In
                                                                     Colin
                                                                                Μ
         8
                                                None Logged In
                                                                     Colin
                                                                                Μ
         9
                                            Frumpies Logged In
                                                                     Colin
                                                                                Μ
                                        Britt Nicole Logged In
         10
                                                                     Micah
                                                                                М
         11
                                                None
                                                      Logged In
                                                                     Micah
                                                                                Μ
         12
                 Edward Sharpe & The Magnetic Zeros
                                                      Logged In
                                                                     Colin
                                                                                Μ
                                               Tesla
         13
                                                     Logged In
                                                                     Micah
                                                                                М
         14
                                                None Logged In
                                                                     Micah
                                                                                Μ
                                         Stan Mosley Logged In
         15
                                                                     Colin
                                                                                М
         16
                             Florence + The Machine Logged In
                                                                     Micah
                                                                                Μ
                                   Tokyo Police Club Logged In
                                                                                F
         17
                                                                   Ashlynn
                                                                     Colin
         18
                                             Orishas Logged In
                                                                                Μ
         19
                                             Ratatat Logged In
                                                                     Micah
                                                                                Μ
         20
                                       Manolo Garcia Logged In
                                                                   Ashlynn
                                                                                F
         21
                                            Downhere Logged In
                                                                     Colin
                                                                                Μ
         22
                                               Modjo Logged In
                                                                     Alexi
                                                                                F
         23
                                   MÃČÂűtley CrÃČÂije Logged In
                                                                     Micah
                                                                                Μ
```

```
24
                                 David Bowie Logged In
                                                                         F
                                                           Ashlynn
25
                                     Skillet
                                              Logged In
                                                             Colin
                                                                         М
                                                                         F
26
                              Edwyn Collins
                                              Logged In
                                                             Alexi
27
                               Telepopmusik
                                              Logged In
                                                             Micah
                                                                         Μ
                                                                         F
28
                              Kings Of Leon
                                             Logged In
                                                           Ashlynn
29
                     Florence + The Machine
                                              Logged In
                                                             Colin
                                                                         Μ
. . .
                                                               . . .
                                                                       . . .
278124
                                        Muse Logged In
                                                            Emilia
                                                                         F
278125
                       Natural Born Deejays
                                                            Emilia
                                                                         F
                                             Logged In
                                                                         F
278126
                                        None
                                              Logged In
                                                            Emilia
                                                                         F
278127
                                      Shaggy
                                              Logged In
                                                            Emilia
                                              Logged In
                                                                         F
278128
                                    Natiruts
                                                            Emilia
                                                                         F
278129
                                   In Flames
                                              Logged In
                                                            Emilia
                                                                         F
                                                            Emilia
278130
                                      Eminem Logged In
                                                                         F
278131
                                   Blink-182 Logged In
                                                            Emilia
                                                                         F
278132
                                        None Logged In
                                                            Emilia
278133
                                  Jason Mraz Logged In
                                                            Emilia
                                                                         F
                                                                         F
278134
                       Jessica Lea Mayfield Logged In
                                                            Emilia
278135
                                Jimi Hendrix Logged In
                                                            Emilia
                                                                         F
                                                                         F
278136
                                        None Logged In
                                                            Emilia
                                                            Emilia
                                                                         F
278137
                Jamie Foxx featuring Twista
                                              Logged In
                                     Aaliyah Logged In
                                                            Emilia
                                                                         F
278138
                                                                         F
278139
                                        None Logged In
                                                            Emilia
                                                                         F
278140
                                     Hermano Logged In
                                                            Emilia
278141
                                      Saliva Logged In
                                                            Emilia
                                                                         F
                                                                         F
278142
                                Lupe Fiasco
                                              Logged In
                                                            Emilia
                                                                         F
278143
                                    Harmonia Logged In
                                                            Emilia
                                                                         F
278144
                         The Rolling Stones
                                              Logged In
                                                            Emilia
                                                                         F
                             Alejandro Sanz
                                                            Emilia
278145
                                              Logged In
278146
                       Valley of the Giants Logged In
                                                            Emilia
                                                                         F
                                                                         F
278147
                                        None Logged In
                                                            Emilia
                                       Olive Logged In
278148
                                                            Emilia
                                                                         F
278149
                                 Iron Maiden Logged In
                                                            Emilia
278150
                                        None Logged In
                                                            Emilia
                                                                         F
                                        None
                                              Logged In
                                                                         F
278151
                                                            Emilia
                                                                         F
278152
                                        None Logged In
                                                            Emilia
                                                                         F
278153
                             Camera Obscura Logged In
                                                            Emilia
        itemInSession
                        lastName
                                      length level \
0
                    50
                         Freeman
                                   277.89016
                                              paid
1
                    79
                                   236.09424
                            Long
                                              free
2
                    51
                         Freeman
                                   282.82730
                                              paid
3
                    80
                                   262.71302
                                              free
                            Long
4
                    52
                         Freeman
                                   223.60771
                                              paid
5
                    81
                            Long
                                   208.29995
                                              free
6
                    82
                            Long
                                   260.46649
                                              free
7
                                   185.44281
                    53
                         Freeman
                                              paid
8
                    54
                         Freeman
                                         {\tt NaN}
                                              paid
```

0	FF	Г	104 47701	
9 10	55	Freeman	134.47791	paid
	83 94	Long	229.87710	free
11 12	84 56	Long	NaN	free
13	56	Freeman	223.58159	paid
	85 86	Long	201.06404	free
14	86	Long	NaN	free
15	57	Freeman	246.69995	paid
16	87	Long	168.64608	free
17	0	Williams	166.11220	free
18	58	Freeman	222.22322	paid
19	88	Long	229.77261	free
20	1	Williams	283.74159	free
21	59	Freeman	223.92118	paid
22	0	Warren	250.93179	paid
23	89	Long	231.26159	free
24	2	Williams	174.41914	free
25	60	Freeman	233.32526	paid
26	1	Warren -	216.84200	paid
27	90	Long	241.60608	free
28	3	Williams -	307.46077	free
29	61	Freeman	219.66322	paid
278124	13	House 	228.93669	paid
278125	14	House 	203.85914	paid
278126	15	House	NaN	paid
278127	16	House	201.37751	paid
278128	17	House	210.88608	paid
278129	18	House	217.65179	paid
278130	19	House	250.82730	paid
278131	20	House	173.76608	paid
278132	21	House	NaN	paid
278133	22	House	218.40934	paid
278134	23	House	180.74077	paid
278135	24	House	380.68200	paid
278136	25	House	NaN	paid
278137	26	House	258.79465	paid
278138	27	House	228.28363	paid
278139	28	House	NaN	paid
278140	29	House	115.90485	paid
278141	30	House	222.56281	paid
278142	31	House	273.94567	paid
278143	32	House	655.77751	paid
278144	33	House	225.30567	paid
278145	34	House	241.52771	paid
278146	35	House	420.46649	paid
278147	36	House	NaN	paid
278148	37	House	264.12363	paid
278149	38	House	258.66404	paid

```
278150
                    39
                           House
                                         NaN
                                              paid
278151
                    43
                           House
                                         NaN
                                              paid
278152
                    44
                           House
                                         NaN
                                              paid
                                   170.89261
278153
                    45
                           House
                                              paid
                                       location method
                                                                     page
0
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
1
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
2
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
                                                                NextSong
3
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
4
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
5
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
6
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
7
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
8
                               Bakersfield, CA
                                                    PUT
                                                         Add to Playlist
9
                                                    PUT
                               Bakersfield, CA
                                                                NextSong
10
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
               Boston-Cambridge-Newton, MA-NH
                                                             Roll Advert
11
                                                    GET
                               Bakersfield, CA
12
                                                    PUT
                                                                NextSong
13
               Boston-Cambridge-Newton, MA-NH
                                                                NextSong
                                                    PUT
                                                               Thumbs Up
14
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
15
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
16
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
17
                               Tallahassee, FL
                                                    PUT
                                                                NextSong
18
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
19
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
20
                               Tallahassee, FL
                                                    PUT
                                                                NextSong
21
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
22
                    Spokane-Spokane Valley, WA
                                                    PUT
                                                                NextSong
23
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
                               Tallahassee, FL
                                                    PUT
24
                                                                NextSong
25
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
26
                    Spokane-Spokane Valley, WA
                                                    PUT
                                                                NextSong
27
               Boston-Cambridge-Newton, MA-NH
                                                    PUT
                                                                NextSong
28
                               Tallahassee, FL
                                                    PUT
                                                                NextSong
29
                               Bakersfield, CA
                                                    PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                                NextSong
278124
                                                    PUT
        New York-Newark-Jersey City, NY-NJ-PA
278125
                                                    PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                                     Home
278126
                                                    GET
        New York-Newark-Jersey City, NY-NJ-PA
278127
                                                    PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
278128
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
278129
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
278130
                                                    PUT
                                                                NextSong
278131
        New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
                                                                NextSong
278132
        New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
                                                               Thumbs Up
278133
        New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
278134
                                                                NextSong
```

```
New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
                                                                NextSong
278135
        New York-Newark-Jersey City, NY-NJ-PA
                                                              Add Friend
278136
                                                   PUT
        New York-Newark-Jersey City, NY-NJ-PA
278137
                                                   PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                   PUT
                                                                NextSong
278138
        New York-Newark-Jersey City, NY-NJ-PA
                                                                    Home
278139
                                                   GET
        New York-Newark-Jersey City, NY-NJ-PA
                                                   PUT
                                                                NextSong
278140
278141
        New York-Newark-Jersey City, NY-NJ-PA
                                                   PUT
                                                                NextSong
278142
        New York-Newark-Jersey City, NY-NJ-PA
                                                   PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                                NextSong
278143
                                                   PUT
        New York-Newark-Jersey City, NY-NJ-PA
278144
                                                   PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                   PUT
278145
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                   PUT
                                                                NextSong
278146
        New York-Newark-Jersey City, NY-NJ-PA
278147
                                                   GET
                                                                     Home
        New York-Newark-Jersey City, NY-NJ-PA
                                                    PUT
                                                                NextSong
278148
        New York-Newark-Jersey City, NY-NJ-PA
278149
                                                    PUT
                                                                NextSong
        New York-Newark-Jersey City, NY-NJ-PA
                                                   PUT
                                                                  Logout
278150
278151
        New York-Newark-Jersey City, NY-NJ-PA
                                                   GET
                                                                     Home
        New York-Newark-Jersey City, NY-NJ-PA
                                                   GET
                                                                    About
278152
        New York-Newark-Jersey City, NY-NJ-PA
278153
                                                   PUT
                                                                NextSong
                        sessionId
         registration
0
        1538173362000
                                29
1
        1538331630000
                                8
2
                                29
        1538173362000
3
        1538331630000
                                8
4
                                29
        1538173362000
5
                                8
        1538331630000
6
                                8
        1538331630000
7
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        1538173362000
8
        1538173362000
                                29
9
        1538173362000
                                29
10
        1538331630000
                                8
11
        1538331630000
                                8
12
        1538173362000
                                29
13
        1538331630000
                                8
                                8
14
        1538331630000
                                29
15
        1538173362000
16
        1538331630000
                                8
17
                              217
        1537365219000
18
        1538173362000
                                29
19
        1538331630000
                                8
20
                              217
        1537365219000
21
        1538173362000
                                29
22
                               53
        1532482662000
23
        1538331630000
                                8
24
        1537365219000
                              217
25
        1538173362000
                                29
```

```
28
                               217
        1537365219000
29
        1538173362000
                                29
                               . . .
278124
        1538336771000
                               500
278125
        1538336771000
                               500
278126
        1538336771000
                               500
278127
        1538336771000
                               500
278128
        1538336771000
                               500
278129
        1538336771000
                               500
                               500
278130
        1538336771000
                               500
278131
        1538336771000
278132
        1538336771000
                               500
278133
        1538336771000
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278134
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278135
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                               500
278136
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                               500
278137
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278138
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                               500
278139
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                               500
278140
        1538336771000
                               500
278141
        1538336771000
                               500
278142
        1538336771000
                               500
278143
        1538336771000
                               500
278144
        1538336771000
                               500
278145
        1538336771000
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        1538336771000
278146
                               500
278147
        1538336771000
                               500
                               500
278148
        1538336771000
278149
        1538336771000
                               500
        1538336771000
278150
                               500
278151
        1538336771000
                               500
278152
        1538336771000
                               500
278153
        1538336771000
                               500
                                                         song
                                                                status
                                                                        \
0
                                                    Rockpools
                                                                   200
1
                                                       Canada
                                                                   200
2
                                           Time For Miracles
                                                                   200
3
                                Knocking On Forbidden Doors
                                                                   200
4
                              Harder Better Faster Stronger
                                                                   200
5
                                              Don't Leave Me
                                                                   200
6
                                                  Run Run Run
                                                                   200
7
                             Passengers (Old Album Version)
                                                                   200
8
                                                         None
                                                                   200
9
                                                   Fuck Kitty
                                                                   200
10
                                           Walk On The Water
                                                                   200
11
                                                         None
                                                                   200
```

12	Jade	200
13	Gettin' Better	200
14	None	307
15	So-Called Friends	200
16	You've Got The Love	200
17	Citizens Of Tomorrow	200
18	Represent	200
19	Swisha	200
20	Carbon Y Ramas Secas	200
21	Here I Am	200
22	What I Mean	200
23	Sticky Sweet	200
24	Sorrow (1997 Digital Remaster)	200
25	Rebirthing (Album Version)	200
26	You'll Never Know (My Love) (Bovellian 07 Mix)	200
27	Smile	200
28	I Want You	200
29	Dog Days Are Over (Radio Edit)	200
	•••	
278124	Endlessly	200
278125	Breathe	200
278126	None	200
278127	Lucky Day	200
278128	Jamaica Roots II(Agora E Sempre)	200
278129	Embody the invisible	200
278130	Mockingbird	200
278131	Feeling This	200
278132	None	307
278133	Geek In The Pink [Phil Tan Remix]	200
278134	Greater Heights	200
278135	Bleeding Heart	200
278136	None	307
278137	DJ Play A Love Song	200
278138	More Than A Woman	200
278139	None	200
278140	Letters From Madrid	200
278141	King Of The Stereo	200
278142	Shining Down [feat. Matthew Santos] (Amended A	200
	•	
278143	Sehr kosmisch	200
278144	Tops	200
278145	Tu no tienes alma	200
278146	Bala Bay Inn	200
278147	None	200
278148	You're Not Alone	200
278149	Murders In The Rue Morgue (1998 Digital Remaster)	200
278150	None	307
278151	None	200
278152	None	200

```
userAgent \
                   ts
0
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538352117000
1
        1538352180000
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
2
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538352394000
3
        1538352416000
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
4
        1538352676000
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
5
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
        1538352678000
6
        1538352886000
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
7
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538352899000
8
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538352905000
9
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538353084000
10
        1538353146000
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
11
        1538353150000
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
12
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538353218000
13
        1538353375000
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
14
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
        1538353376000
15
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538353441000
16
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
        1538353576000
17
        1538353668000
                       "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
18
        1538353687000
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
19
        1538353744000
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
20
                       "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
        1538353834000
21
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538353909000
22
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:32.0) G...
        1538353930000
23
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
        1538353973000
24
        1538354117000
                       "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
25
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1538354132000
26
        1538354180000
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:32.0) G...
27
                       "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
        1538354204000
28
        1538354291000
                       "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
29
        1538354365000
                       Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
        1543616883000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278124
278125
        1543617111000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278126
        1543617317000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278127
        1543617391000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278128
        1543617592000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278129
        1543617802000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278130
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
        1543618019000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278131
        1543618269000
278132
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
        1543618270000
278133
        1543618442000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278134
        1543618660000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278135
        1543618840000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278136
       1543618841000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
        1543619220000
                       Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278137
```

```
278138 1543619478000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278139 1543619556000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278140 1543619706000
278141 1543619821000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278142 1543620043000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278143 1543620316000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278144 1543620971000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278145 1543621196000
278146 1543621437000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278147 1543621485000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278148 1543621857000
278149 1543622121000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278150
       1543622122000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278151
       1543622248000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
278152 1543622398000
278153 1543622411000
                      Mozilla/5.0 (compatible; MSIE 9.0; Windows NT ...
```

	userId
0	30
1	9
2	30
3	9
4	30
5	9
6	9
7	30
8	30
9	30
10	9
11	9
12	30
13	9
14	9
15	30
16	9
17	74
18	30
19	9
20	74
21	30
22	54
23	9
24	74
25	30
26	54
27	9
28	74
29	30

```
278124 300011
278125 300011
278126 300011
278127 300011
278128 300011
278129 300011
278130 300011
278131 300011
278132 300011
278133 300011
278134 300011
278135
       300011
278136
       300011
278137
       300011
278138
       300011
278139
       300011
278140 300011
278141 300011
278142 300011
278143 300011
278144 300011
278145 300011
278146 300011
278147 300011
278148 300011
278149 300011
278150
       300011
278151
       300011
278152 300011
278153
       300011
```

[278154 rows x 18 columns]

2.1 Exploratory Data Analysis

2.1.1 Define Churn

A column Churn will be created to use as the label for our model. Cancellation Confirmation events is used to define churn, which happen for both paid and free users. We will assign a 1 where a user has churned and a 0 where they have not churned.

2.1.2 Explore Data

Exploratory data analysis will be performed to observe the behavior for users who stayed vs users who churned. Starting by exploring aggregates on these two groups of users, observing how much of a specific action they experienced per a certain time unit or number of songs played.

2.1.3 Identify users who have churned

First, we will identify the users who have churned using the Cancellation Confirmation event under the page column.

```
In [16]: # check Cancellation Confirmation page
       df.select("page").dropDuplicates().show()
+----+
             page
+----+
             Cancell
    Submit Downgrade
        Thumbs Down
              Home
          Downgrade
        Roll Advert
             Logout
      Save Settings
|Cancellation Conf...|
              Aboutl
           Settings|
     Add to Playlist
         Add Friend
           NextSong|
          Thumbs Up|
              Help
            Upgradel
             Error
      Submit Upgrade
 ----+
```

From the above we can see that Cancellation Confirmation is the page that a user is taken to once they have confirmed that they would like to cancel their service. Again, this is how we are identifying churn.

From the above cell we can see that there are 52 users in our dataset that have churned. We can take a closer look at the userids that churned.

```
In [18]: df.select(["userId", "page"]).where(df.page == "Cancellation Confirmation").show()
+----+
| userId| page |
```

```
18 | Cancellation Conf... |
     32 | Cancellation Conf... |
   125 | Cancellation Conf... |
   105 | Cancellation Conf...
     17 | Cancellation Conf...
   143 | Cancellation Conf...
   101 | Cancellation Conf...
   129 | Cancellation Conf...
   121 | Cancellation Conf...
     51 | Cancellation Conf... |
    87 | Cancellation Conf... |
   122 | Cancellation Conf... |
     12 | Cancellation Conf...
     58 | Cancellation Conf... |
    73 | Cancellation Conf...
      3|Cancellation Conf...|
   106 | Cancellation Conf...
    103 | Cancellation Conf... |
     28 | Cancellation Conf... |
     54 | Cancellation Conf...
+----+
only showing top 20 rows
```

We will now create the flag for churned users who will be assigned a 1 if churned and a 0 where they have not churned. This flag will be added to the dataset as a column named "churn".

From the above example we can see that the churn column has been successfully added to the dataframe and a 0 has been assigned for this particular userId. Now we can sort our records for a userId in reverse time order and add up the values in the churn column.

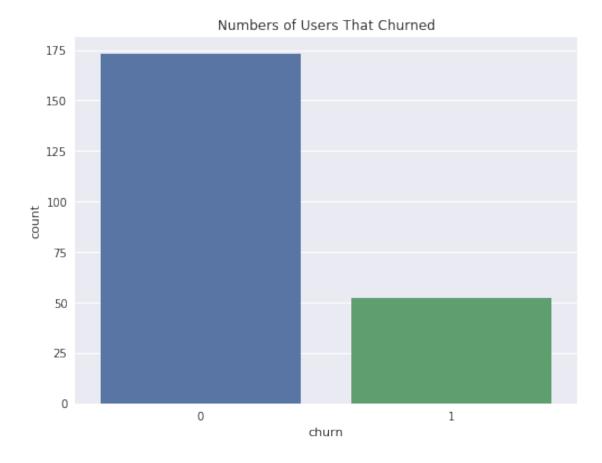
```
In [20]: # sort records for a user in reverse time order so we can add up vals in churn column
    windowval = Window.partitionBy("userId").orderBy(desc("ts")).rangeBetween(Window.unbour
    # create column churn which contains sum of churn 1s over records
    df = df.withColumn("churn", Fsum("churn").over(windowval))
    # groupby churn to get counts
    df_churn = df.select(['userId', 'churn']).dropDuplicates().groupBy('churn').count()
    df_churn.show()
```

```
+----+
|churn|count|
+----+
| 0| 173|
| 1| 52|
+----+
```

2.1.4 EDA for Users that Stayed vs Users that Churned

Now we can examine behaviour of those who churned vs those who did not churn. First we will visualise those who churned vs those who stayed.

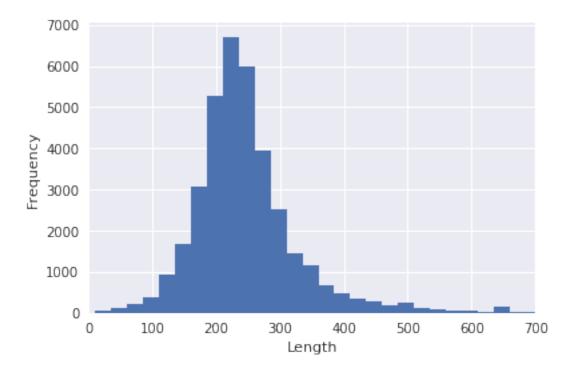
```
In [21]: # convert to pandas for visualisation
    df_churn = df_churn.toPandas()
    # plot the number of users that churned
    plt.figure(figsize = [8,6])
    ax = sns.barplot(data = df_churn, x = 'churn', y='count')
    plt.title("Numbers of Users That Churned");
```

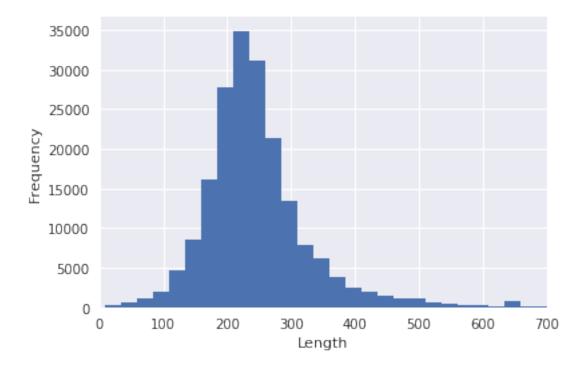


From the above, we can see that 173 users stayed while 52 users churned. Therefore this means that 23% of our users churned. It is important to note moving forward that this is an imbalance.

2.1.5 Length of time: Users that Churned vs. Users that Stayed

We can now look at the length distribution for customers who stayed and those which churned.





We can see from the above plots that length distribution is very similar for users that churned and those who stayed. This won't be very useful for predicting customer churn. Let's try a categorical feature: gender.

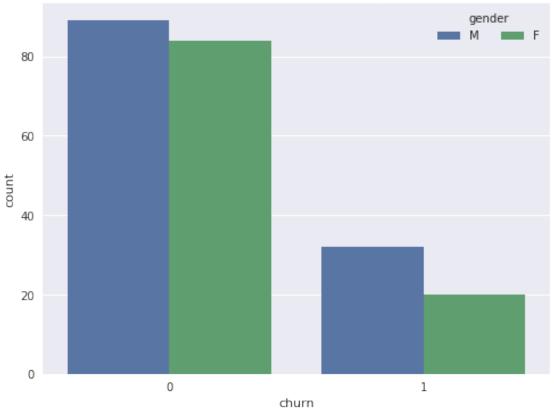
2.1.6 Gender - Users who Churned vs Users who Stayed

Now we can examine if gender had an effect on users that churned vs. those that stayed.

```
+----+
|gender|churn|count|
+----+
| F| 0| 84|
| F| 1| 20|
| M| 0| 89|
| M| 1| 32|
+----+
```

```
In [26]: # convert to pandas for visualisation
    df_gender = df_gender.toPandas()
    # order for the visualisation
    df_gender = df_gender.sort_values('count', ascending = False)
    # seaborn barplot
    plt.figure(figsize = [8,6])
    ax = sns.barplot(data = df_gender, x = 'churn', y='count', hue = 'gender')
    ax.legend(loc = 1, ncol = 2, framealpha = 1, title = 'gender')
    plt.title("Number of Users That Churned by Gender");
```

Number of Users That Churned by Gender



From the above chart, we can see that more male users churned(rate of 0.264) compared to female users (rate of 0.192).

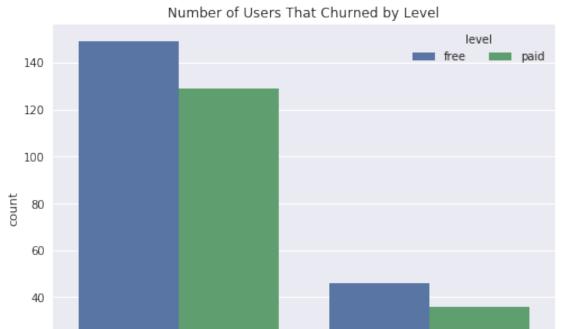
2.1.7 Users who Churned vs Stayed by Level

In [29]: # create the level dataframe

Next we can examine if level has an effect on whether a user will churn or not. By level here we mean if the user paid for the app or if they used it for free with ads.

```
df_level.show()
+----+
|level|churn|count|
+----+
         0 | 149 |
free
| paid|
         0| 129|
free
         1 46
| paid|
        1|
              36
+----+
In [30]: # convert to pandas for visualisation
        df_level = df_level.toPandas()
        # plot the barplot using seaborn
        plt.figure(figsize = [8,6])
        ax = sns.barplot(data = df_level, x = 'churn', y='count', hue = 'level')
        ax.legend(loc = 1, ncol = 2, framealpha =1, title = 'level')
        plt.title("Number of Users That Churned by Level");
```

df_level = df.select(['userId', 'churn', 'level']).dropDuplicates().groupBy('level','churn', 'churn', 'churn', 'churn')



churn

1

20

0

Out[31]: 0.2358974358974359

In [32]: # paid churn rate 36/(129+36)

Out[32]: 0.21818181818181817

We can see from the above chart that more users who used the service for free were slightly more likely to churn (rate of 0.236) compared to those who paid for the app (0.218).

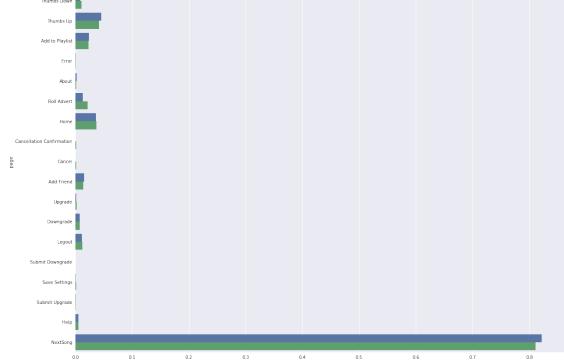
2.1.8 Pages Visited by Those that Churned vs. Those That Stayed

Next we can examine if there were different pages visited by users that churned compared to those that remained.

```
page|churn| count|
    ____+
                         0 |
                             1244
             Settings|
         Thumbs Down
                         1 l
                              496
           Thumbs Up|
                             1859
     Add to Playlist|
                             1038|
               Error
                         1 l
                               321
               About
                         1 l
                               56
         Thumbs Down
                             2050
         Roll Advert
                         1|
                               967
                Home
                             8410
                         0|
|Cancellation Conf...|
                               52|
               Error
                         0|
                               220
              Cancel
                         11
                               521
            Settings|
                         1 l
                              270
          Add Friend
                         1
                               636
                         01
             Upgrade
                              387
           Downgrade |
                         1|
                              337
              Logout |
                              553 l
    Submit Downgrade
                         1
                                9
                               252
       Save Settings
                         0 | 10692 |
           Thumbs Up
           Downgrade|
                             1718
      Submit Upgrade
                         0|
                              127
          Roll Advert
                             2966
                         0|
    Submit Downgrade
                               54
                         0|
                             2673
              Logout |
                Home
                             1672
          Add Friend
                             3641
             Upgradel
                              112
      Submit Upgrade
                         1|
                               32
                              439
               About
                         0|
     Add to Playlist|
                         0|
                             5488
       Save Settings
                               58
                         1
                Help
                         1
                               239
            NextSong|
                         1 | 36394 |
            NextSong|
                         0 | 191714 |
                Help
                         0 | 1215 |
```

Now that we have a count of the number of customers who churned and those that stayed we can calculate the rate and create this as a column on our dataFrame.

```
In [35]: # calculate the rate of pages visited by those who churned vs. those who stayed
         df_page['rate'] = np.where(
              df_page['churn'] == 0, df_page['count']/stay_count['count'], np.where(
              df_page['churn'] == 1, df_page['count']/churn_count['count'],df_page['count']/churn
         df_page.head()
Out [35]:
                         page
                               churn
                                       count
                                                   rate
         0
                     Settings
                                    0
                                        1244
                                             0.005332
         1
                 Thumbs Down
                                    1
                                         496
                                              0.011056
         2
                   Thumbs Up
                                              0.041436
                                    1
                                        1859
         3
            Add to Playlist
                                    1
                                        1038
                                              0.023137
                        Error
                                    1
                                          32
                                              0.000713
In [36]: # plot the pages by churn
         plt.figure(figsize=[20,16])
         sns.barplot(data = df_page, x = 'rate', y = 'page', hue = 'churn')
         plt.title('Rate of Pages Navigated to by Users that Churned vs. Users that Stayed');
                                    Rate of Pages Navigated to by Users that Churned vs. Users that Staved
```



From the above chart, we can see that the most popular action for both users that stayed and those that churned was to skip to the next song. We can also see that churned users rolled the ad

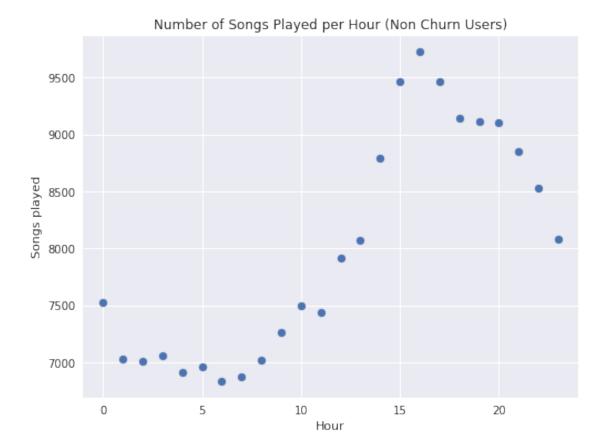
and thumbs down songs more. Those who were more likely to stay performed more thumbs up actions, added friends and also added songs to playlist.

2.1.9 Calculating Songs per Hour

We can now turn our attention to calculating the number of songs listened to by churn and non churn users per hour.

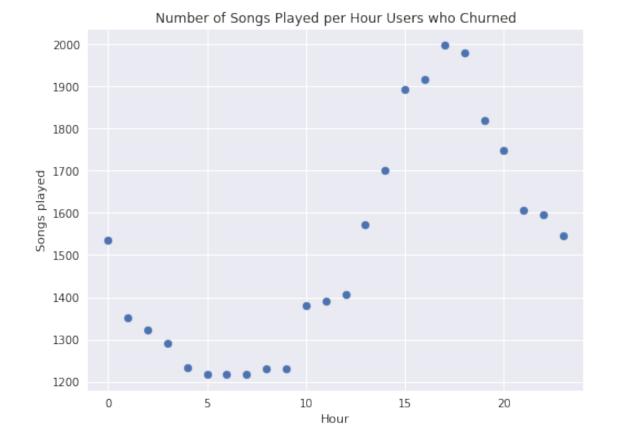
```
In [37]: # get hour from the timestamp
         get_hour = udf(lambda x: datetime.datetime.fromtimestamp(x / 1000.0). hour)
         # create hour column
         df = df.withColumn("hour", get_hour(df.ts))
         df.head()
Out[37]: Row(artist=None, auth='Logged In', firstName='Darianna', gender='F', itemInSession=34,
   First we can look at those who didn't churn.
In [38]: # create a df with those who didnt churn and which counts when user goes to next song p
         songs_in_hour_stay = df.filter((df.page == "NextSong") & (df.churn == 0)).groupby(df.ho
         songs_in_hour_stay.show(20)
+---+
|hour|count|
+---+
   0 | 7527 |
   1 | 7035 |
   2 | 7014 |
   3 | 7063 |
   4| 6914|
   5| 6960|
   6| 6836|
   7| 6873|
   8 | 7023 |
   9| 7268|
  10 | 7502 |
  11 | 7440 |
  12 | 7918 |
  13 | 8073 |
  14| 8792|
  15 | 9462 |
  16 | 9721 |
  17 | 9464 |
  18 9146
  19 | 9112 |
+---+
only showing top 20 rows
```

```
In [39]: # convert to pandas and then to numeric
         songs_in_hour_stay_pd = songs_in_hour_stay.toPandas()
         songs_in_hour_stay_pd.hour = pd.to_numeric(songs_in_hour_stay_pd.hour)
In [40]: songs_in_hour_stay_pd
Out[40]:
             hour count
                0
                    7527
         0
                1
         1
                    7035
         2
                   7014
         3
                3
                    7063
         4
                4
                    6914
         5
                5
                    6960
         6
                6
                    6836
         7
                7
                    6873
         8
                    7023
         9
                    7268
                    7502
         10
               10
         11
               11
                    7440
         12
               12
                    7918
                    8073
         13
               13
         14
               14
                    8792
         15
               15
                    9462
         16
                    9721
               16
         17
               17
                    9464
         18
               18
                    9146
         19
               19
                    9112
         20
                    9107
               20
         21
               21
                    8853
         22
               22
                    8526
         23
                    8085
               23
In [41]: #plot the distribution
         plt.figure(figsize = [8,6])
         plt.scatter(songs_in_hour_stay_pd["hour"], songs_in_hour_stay_pd["count"])
         plt.xlim(-1, 24)
         plt.xlabel("Hour")
         plt.ylabel("Songs played")
         plt.title("Number of Songs Played per Hour (Non Churn Users)");
```



From above we can see that there is a peak of songs played between 3pm and 8pm. Next we will examine users who churned by using the same process.

```
In [42]: # dataframe with customers who churned and count next song page
         songs_in_hour_churned = df.filter((df.page == "NextSong") & (df.churn == 1)).groupby(df
In [43]: songs_in_hour_churned.show()
+---+
|hour|count|
   _-+---+
    0 | 1535 |
    1 | 1353 |
    2 | 1322 |
    3 | 1292 |
    4 | 1233 |
    5 | 1218 |
    6 | 1218 |
    7 | 1218 |
    8 | 1230 |
    9 | 1230 |
   10 | 1380 |
```



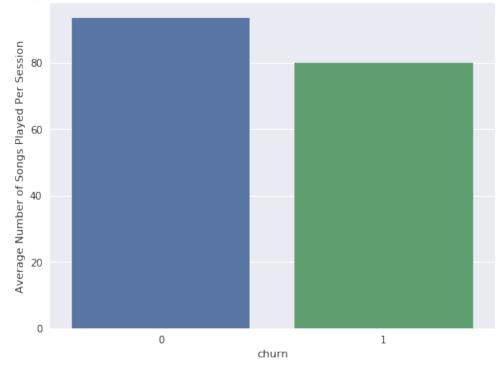
We can see users that churned had a similar distribution, however they listened to fewer songs per hour than users that stayed.

2.1.10 Songs Per Session for Users who Churned vs. Those who Stayed

We can plot this in a simple way which will allow us to compare those who churned and those who stayed in a bar chart by getting the averages for both groups.

```
In [45]: df_songs = df.filter(df.page == "NextSong").dropDuplicates().groupBy('sessionId','churr
        # get average grouped by churn
        df_songs.groupby('churn').agg({"count":"avg"}).show()
+----+
|churn| avg(count)|
    0| 93.3369036027264|
    1|79.81140350877193|
+----+
In [46]: df_songs = df_songs.groupby('churn').agg({"count":"avg"})
        # convert this to pandas df
        df_songs = df_songs.toPandas()
        #plot
        plt.figure(figsize = [8,6])
        ax = sns.barplot(data = df_songs, x = 'churn', y='avg(count)')
        plt.title("Average number of Songs Played per Session for Users that Churned vs. Users
        plt.ylabel("Average Number of Songs Played Per Session");
```





From the chart we can see that those churned from Sparkify actually listening to fewer songs on average per session.

2.1.11 Number of Unique Artists Listened to

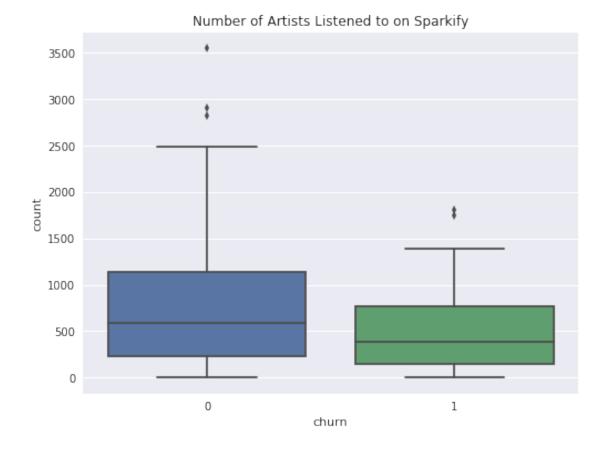
We can create a similar chart for the number of artists that users listened to.

We can plot this as a boxplot to see the max and medians for both groups.

+----+

```
#plot boxplot
plt.figure(figsize = [8,6])
ax = sns.boxplot(data = df_artists, x = 'churn', y='count')
plt.title("Number of Artists Listened to on Sparkify")
```

Out[48]: Text(0.5,1,'Number of Artists Listened to on Sparkify')



From the above we can see that those who didn't churn listened to a larger number of different artists compared to those who churned.

2.1.12 Location

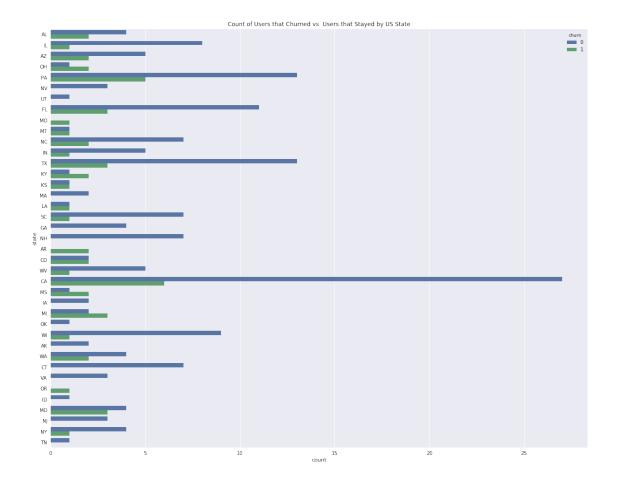
We can now examine if location had an effect on churn.

```
|San Diego-Carlsba...| 754|
|Cleveland-Elyria, OH| 1392|
|Kingsport-Bristol...| 1863|
|New Haven-Milford...| 4007|
|Birmingham-Hoover...|
                        75 l
  Corpus Christi, TX|
                        11
         Dubuque, IA| 651|
|Las Vegas-Henders...| 2042|
|Indianapolis-Carm...| 970|
|Seattle-Tacoma-Be...|
                      246
          Albany, OR
                        23
   Winston-Salem, NC| 819|
     Bakersfield, CA | 1775|
|Los Angeles-Long ... |30131|
|Minneapolis-St. P...| 2134|
|San Francisco-Oak...| 2647|
|Phoenix-Mesa-Scot...| 4846|
+----+
only showing top 20 rows
```

Let's just extract the state from the location by taking the last two characters in the location string.

```
In [50]: # get last two characters
    get_state = udf(lambda x: x[-2:])
    # create state column
    df_state = df.withColumn("state", get_state(df.location))
    # check that create state column worked
    df_state.take(2)

Out[50]: [Row(artist=None, auth='Logged In', firstName='Darianna', gender='F', itemInSession=34,
    Row(artist='Lily Allen', auth='Logged In', firstName='Darianna', gender='F', itemInSession=34,
    Row(artist=Logged In', firstName='Darianna', gender='F', itemInSession=34,
    Row(artist='Lily Allen', auth='Logged In', firstName='Darianna', gender='F', itemInSession=34,
    Row(artist='Logged In', firstName='Darianna',
```



Most users were based in CA. More users in MI, KY, and OH states churned than stayed. This may be difficult to engineer a useful feature for when it comes to modelling. Let's leave this for now and move onto another column from our dataset; operating systems and browsers.

2.1.13 UserAgent: Operating System and Browsers

Now we can extract the Operating System a user is on to understand if this has an effect on churn.

```
userAgent|churn|
|userId|
|100010|"Mozilla/5.0 (iPh...|
                                  0 |
|200002|"Mozilla/5.0 (iPh...|
                                  0|
    125|"Mozilla/5.0 (Mac...|
                                  1
    124|"Mozilla/5.0 (Mac...|
                                  0
     51|"Mozilla/5.0 (Win...|
                                  1
      7|Mozilla/5.0 (Wind...|
                                  0
     15|"Mozilla/5.0 (Win...|
                                  0
```

```
54|Mozilla/5.0 (Wind...|
                               1 |
   155|"Mozilla/5.0 (Win...|
                               0
|100014|"Mozilla/5.0 (Win...|
                               1 |
                               0
   132|"Mozilla/5.0 (Mac...|
   154|"Mozilla/5.0 (Win...|
                               01
   101|Mozilla/5.0 (Wind...|
                               1
    11|Mozilla/5.0 (Wind...|
                               0
   138|"Mozilla/5.0 (iPa...|
                               0
|300017|"Mozilla/5.0 (Mac...|
                               0
|100021|"Mozilla/5.0 (Mac...|
                               1 |
    29|"Mozilla/5.0 (Mac...|
                               1 |
    69|"Mozilla/5.0 (Win...|
                               01
   112|Mozilla/5.0 (Wind...|
                               0
+----+
only showing top 20 rows
```

Out[53]: "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0 Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) Gecko/20100101 Firefox/31.0 "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4) AppleWebKit/537.36 (KHTML, like Gecko) "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4) AppleWebKit/537.77.4 (KHTML, like Gecke "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4) AppleWebKit/537.36 (KHTML, like Gecko) "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0 "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4) AppleWebKit/537.78.2 (KHTML, like Gecke Mozilla/5.0 (Macintosh; Intel Mac OS X 10.9; rv:31.0) Gecko/20100101 Firefox/31.0 "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1_2 like Mac OS X) AppleWebKit/537.51.2 (KHTML, 1 "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4) AppleWebKit/537.36 (KHTML, like Gecko) "Mozilla/5.0 (Windows NT 6.3; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0 Mozilla/5.0 (Windows NT 6.1; WOW64; Trident/7.0; rv:11.0) like Gecko "Mozilla/5.0 (Windows NT 6.3; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0 Mozilla/5.0 (X11; Ubuntu; Linux x86_64; rv:31.0) Gecko/20100101 Firefox/31.0 "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1 like Mac OS X) AppleWebKit/537.51.2 (KHTML, like Mac OS X) "Mozilla/5.0" "Mozilla/5.0 (Windows NT 5.1) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0.1985.1 Mozilla/5.0 (Windows NT 6.3; WOW64; rv:31.0) Gecko/20100101 Firefox/31.0 "Mozilla/5.0 (X11; Linux x86_64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0.198 "Mozilla/5.0 (Windows NT 6.1) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0.1985.1 "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/37.0 "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/37.0 Mozilla/5.0 (Windows NT 6.1; rv:31.0) Gecko/20100101 Firefox/31.0

Mozilla/5.0 (compatible; MSIE 9.0; Windows NT 6.1; WOW64; Trident/5.0)

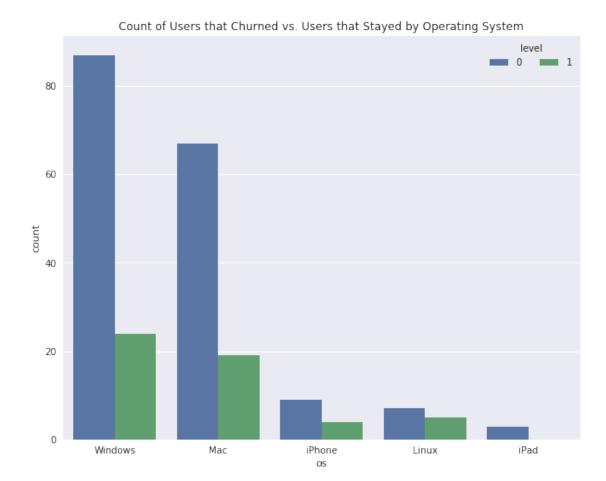
"Mozilla/5.0 (X11; Linux x86_64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0.198 "Mozilla/5.0 (Windows NT 6.2; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0

```
"Mozilla/5.0 (Macintosh; Intel Mac OS X 10_10) AppleWebKit/600.1.8 (KHTML, like Gecko)
         "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/35.0
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4) AppleWebKit/537.36 (KHTML, like Gecko)
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_2) AppleWebKit/537.36 (KHTML, like Gecko)
         "Mozilla/5.0 (iPad; CPU OS 7_1_2 like Mac OS X) AppleWebKit/537.51.2 (KHTML, like Gecke
         Mozilla/5.0 (Macintosh; Intel Mac OS X 10.7; rv:31.0) Gecko/20100101 Firefox/31.0
         Mozilla/5.0 (Windows NT 6.1; WOW64; rv:32.0) Gecko/20100101 Firefox/32.0
         Mozilla/5.0 (Windows NT 6.2; WOW64; rv:31.0) Gecko/20100101 Firefox/31.0
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_2) AppleWebKit/537.75.14 (KHTML, like Geck
         Mozilla/5.0 (compatible; MSIE 9.0; Windows NT 6.1; Trident/5.0)
         Mozilla/5.0 (compatible; MSIE 10.0; Windows NT 6.1; WOW64; Trident/6.0)
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_8_5) AppleWebKit/537.36 (KHTML, like Gecko)
         Mozilla/5.0 (X11; Ubuntu; Linux i686; rv:31.0) Gecko/20100101 Firefox/31.0
         Mozilla/5.0 (X11; Linux x86_64; rv:31.0) Gecko/20100101 Firefox/31.0
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_10) AppleWebKit/600.1.3 (KHTML, like Gecko)
         Mozilla/5.0 (Macintosh; Intel Mac OS X 10.6; rv:31.0) Gecko/20100101 Firefox/31.0
         "Mozilla/5.0 (Windows NT 5.1) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0.1985.1
        Mozilla/5.0 (Macintosh; Intel Mac OS X 10.8; rv:31.0) Gecko/20100101 Firefox/31.0
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_7_5) AppleWebKit/537.36 (KHTML, like Gecko)
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_2) AppleWebKit/537.74.9 (KHTML, like Gecko
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_8_5) AppleWebKit/537.36 (KHTML, like Gecko)
         Mozilla/5.0 (Windows NT 6.1; WOW64; rv:24.0) Gecko/20100101 Firefox/24.0
         Mozilla/5.0 (Windows NT 6.1; WOW64; rv:30.0) Gecko/20100101 Firefox/30.0
         "Mozilla/5.0 (Windows NT 6.1) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0.1985.1
         "Mozilla/5.0 (iPad; CPU OS 7_1_1 like Mac OS X) AppleWebKit/537.51.2 (KHTML, like Gecko
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_6_8) AppleWebKit/537.36 (KHTML, like Gecko)
         "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_3) AppleWebKit/537.76.4 (KHTML, like Gecke
         "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1_1 like Mac OS X) AppleWebKit/537.51.2 (KHTML, 1
         "Mozilla/5.0 (Windows NT 6.2; WOW64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/36.0
         Mozilla/5.0 (Windows NT 6.0; rv:31.0) Gecko/20100101 Firefox/31.0
         Name: userAgent, dtype: int64
In [54]: # create list of operating systems
         os_list = ["Windows", "Mac", "Linux", "iPhone", "iPad"]
         # create os column and extract strings that match our os_list and add to column
         df_opsys['os'] = df_opsys.userAgent.str.extract('(?i)({0})'.format('|'.join(os_list)))
         # check that worked
         df_opsys
Out [54]:
              userId
                                                              userAgent churn
                                                                                     0.S
         0
                      "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1_2 like...
              100010
                                                                                 iPhone
                     "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1 like M...
         1
              200002
                                                                             0
                                                                                 iPhone
         2
                      "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                 125
                                                                             1
                                                                                    Mac
         3
                      "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                                                                                    Mac
         4
                      "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
                                                                                Windows
         5
                     Mozilla/5.0 (Windows NT 6.1; rv:31.0) Gecko/20...
                                                                                Windows
                     "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
                                                                             0 Windows
```

"Mozilla/5.0 (Macintosh; Intel Mac OS X 10_7_5) AppleWebKit/537.77.4 (KHTML, like Gecko

```
7
             Mozilla/5.0 (Windows NT 6.1; WOW64; rv:32.0) G...
                                                                          Windows
             "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
8
        155
                                                                       0
                                                                          Windows
             "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
9
     100014
                                                                          Windows
                                                                       1
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                                                                       0
10
        132
                                                                              Mac
             "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
11
        154
                                                                          Windows
        101
             Mozilla/5.0 (Windows NT 6.2; WOW64; rv:31.0) G...
12
                                                                          Windows
13
             Mozilla/5.0 (Windows NT 6.1; WOW64; Trident/7...
                                                                         Windows
             "Mozilla/5.0 (iPad; CPU OS 7_1_1 like Mac OS X...
14
        138
                                                                       0
                                                                             iPad
     300017
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_10)...
15
                                                                       0
                                                                              Mac
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
16
     100021
                                                                       1
                                                                              Mac
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
17
         29
                                                                       1
                                                                              Mac
             "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
18
         69
                                                                          Windows
             Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
19
        112
                                                                          Windows
             "Mozilla/5.0 (Windows NT 6.1) AppleWebKit/537...
20
         42
                                                                         Windows
             Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
21
         73
                                                                          Windows
22
             "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
                                                                          Windows
         87
23
     200010
             Mozilla/5.0 (X11; Ubuntu; Linux x86_64; rv:31...
                                                                           Linux
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
24
                                                                       0
         64
                                                                              Mac
25
          3
             "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
                                                                          Windows
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
26
        113
                                                                       0
                                                                              Mac
27
         30
             Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
                                                                          Windows
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
28
         34
                                                                       0
                                                                              Mac
29
        133
             "Mozilla/5.0 (Windows NT 6.3; WOW64) AppleWebK...
                                                                       0
                                                                          Windows
. .
        . . .
                                                                               . . .
195
         83
             "Mozilla/5.0 (X11; Linux x86_64) AppleWebKit/5...
                                                                       0
                                                                            Linux
             Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
196
        109
                                                                          Windows
        123
             "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1 like M...
197
                                                                       0
                                                                           iPhone
198
     200022
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_7_5...
                                                                       0
                                                                              Mac
             "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1_2 like...
199
         13
                                                                       0
                                                                           iPhone
200
     200019
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                                                                       0
                                                                              Mac
201
         14
             Mozilla/5.0 (Macintosh; Intel Mac OS X 10.9; r...
                                                                       0
                                                                              Mac
202
         21
             Mozilla/5.0 (Windows NT 6.3; WOW64; rv:31.0) G...
                                                                       0
                                                                          Windows
203
         66
             Mozilla/5.0 (Windows NT 6.1; WOW64; rv:31.0) G...
                                                                          Windows
204
         91
             Mozilla/5.0 (Windows NT 6.3; WOW64; rv:31.0) G...
                                                                       0
                                                                          Windows
             "Mozilla/5.0 (Windows NT 6.2; WOW64) AppleWebK...
205
         94
                                                                       0
                                                                          Windows
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
206
        137
                                                                       0
                                                                              Mac
207
         72
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_7_5...
                                                                       0
                                                                              Mac
208
         74
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                                                                       0
                                                                              Mac
     300016
             Mozilla/5.0 (Windows NT 6.1; rv:31.0) Gecko/20...
209
                                                                       0
                                                                          Windows
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
210
        151
                                                                       0
                                                                              Mac
211
     200015
             "Mozilla/5.0 (iPhone; CPU iPhone OS 7_1_2 like...
                                                                       1
                                                                           iPhone
             "Mozilla/5.0 (Windows NT 6.3; WOW64) AppleWebK...
212
        129
                                                                          Windows
                                                                       1
213
         76
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                                                                       0
                                                                              Mac
             "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
214
                                                                          Windows
             Mozilla/5.0 (Windows NT 6.1; WOW64; rv:32.0) G...
215
     100002
                                                                          Windows
216
     100018
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_10)...
                                                                       0
                                                                              Mac
217
         80
             "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                                                                       0
                                                                              Mac
218
        145
             "Mozilla/5.0 (X11; Linux x86_64) AppleWebKit/5...
                                                                       0
                                                                            Linux
```

```
219
                  50 "Mozilla/5.0 (Windows NT 6.1; WOW64) AppleWebK...
                                                                             0 Windows
         220
                  45 "Mozilla/5.0 (Windows NT 6.3; WOW64) AppleWebK...
                                                                                Windows
         221
                  57 "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_9_4...
                                                                             0
                                                                                    Mac
        222
              200021 Mozilla/5.0 (Macintosh; Intel Mac OS X 10.7; r...
                                                                             1
                                                                                    Mac
                     "Mozilla/5.0 (Windows NT 6.2; WOW64) AppleWebK...
                                                                                Windows
        223
                 119
             100001 "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_6_8...
         224
                                                                                    Mac
         [225 rows x 4 columns]
In [55]: df_opsys.os.value_counts()
Out[55]: Windows
                    111
        Mac
                     86
        iPhone
                     13
        Linux
                     12
        iPad
                      3
        Name: os, dtype: int64
In [56]: # order for the plot
        os_order = df_opsys.os.value_counts().index
In [57]: # plot count for churn and non churn users
        plt.figure(figsize=[10,8])
        sns.countplot(data = df_opsys, x = 'os', hue = 'churn', order = os_order)
        plt.title('Count of Users that Churned vs. Users that Stayed by Operating System')
        plt.legend(loc = 1, ncol = 2, framealpha =1, title = 'level');
```



Windows was the most used. Linux users have the highest rate of churn. It is very few customers that this has affected therefore this won't be used in our model.

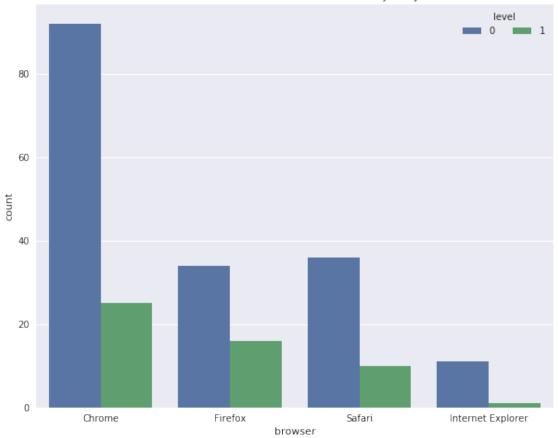
We can also look if browsers had an effect on churn using the same process.

Name: browser, dtype: int64

Here Trident is Internet Explorer software. Let's change Trident to 'Internet Explorer' as it is better known.

```
plt.figure(figsize=[10,8])
sns.countplot(data = df_opsys, x = 'browser', hue ='churn', order = browser_order)
plt.title('Count of Users that Churned vs. Users that Stayed by Browser')
plt.legend(loc = 1, ncol = 2, framealpha =1, title = 'level');
```

Count of Users that Churned vs. Users that Stayed by Browser



Chrome was the most popular browser. Firefox users were most likely to churn. Internet Explorer had the fewest number of users that churned. There is no clear issue with browsers which is making users churn. Therefore this won't be used in our model.

2.1.14 Days Since Registration for Sparkify

Finally, we can look at the number of days since a user had registered.

```
+----+
|userId| registration|
                              ts|churn|Rank|
+----+
    10 | 1538159495000 | 1542631788000 |
                                           1 l
                                           21
    10 | 1538159495000 | 1542631753000 |
                                      01
    10 | 1538159495000 | 1542631690000 |
                                      0 |
                                           31
    10 | 1538159495000 | 1542631518000 |
                                      0|
                                           4
    10 | 1538159495000 | 1542631517000 |
                                      01
                                           5 I
    10 | 1538159495000 | 1542631090000 |
                                      01
                                           6 I
    10 | 1538159495000 | 1542630866000 |
                                      0 |
                                           7
    10 | 1538159495000 | 1542630637000 |
                                      0|
                                           8
    10 | 1538159495000 | 1542630407000 |
                                           9
                                      01
    10 | 1538159495000 | 1542630394000 |
                                      0 10
    10 | 1538159495000 | 1542630248000 |
                                      0 11
    10 | 1538159495000 | 1542630247000 |
                                      0 | 12 |
    10 | 1538159495000 | 1542630029000 |
                                      0| 13|
    10|1538159495000|1542629861000|
                                      0 | 14 |
    10 | 1538159495000 | 1542629636000 |
                                      0 15
    10|1538159495000|1542629464000|
                                      0 | 16 |
    10|1538159495000|1542629238000|
                                      0 17
    10 | 1538159495000 | 1542629029000 |
                                      0| 18|
    10 | 1538159495000 | 1542629028000 |
                                      0 19
    10|1538159495000|1542628798000|
                                      01 201
+----+
only showing top 20 rows
```

```
+----+
|userId| registration|
                               ts|churn|
+----+
    10 | 1538159495000 | 1542631788000 |
                                      01
   100 | 1537982255000 | 1543587349000 |
                                      01
|100001|1534627466000|1538498205000|
1100002 | 1529934689000 | 1543799476000 |
|100003|1537309344000|1539274781000|
                                      1 l
| 100004 | 1528560242000 | 1543459065000 |
|100005|1532610926000|1539971825000|
                                      1 |
|100006|1537964483000|1538753070000|
                                      1 |
|100007|1533522419000|1543491909000|
                                      1 |
|100008|1537440271000|1543335219000|
                                      0
|100009|1537376437000|1540611104000|
                                      1
|100010|1538016340000|1542823952000|
                                      0 |
|100011|1537970819000|1538417085000|
                                      1
```

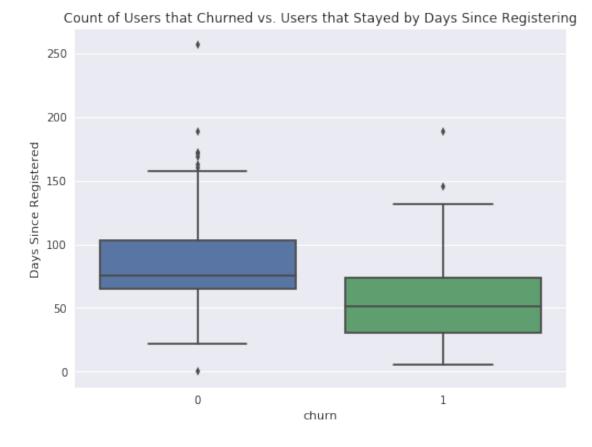
```
|100013|1537367773000|1541184816000|
                                    1 |
|100014|1535389443000|1542740649000|
                                    1
|100015|1537208989000|1543073753000|
                                    1 |
                                    01
|100016|1536854322000|1543335647000|
|100017|1533247234000|1540062847000|
|100018|1533812833000|1543378360000|
+----+
only showing top 20 rows
In [62]: # Now need to minus these and work that out in days.
        # need to minus the registration from ts
        df_days = df_days.withColumn("delta_days", (df_days['ts']) - (df_days['registration']))
        df_days.show()
+----+
|userId| registration|
                             ts|churn| delta_days|
+----+
    10 | 1538159495000 | 1542631788000 |
                                    0| 4472293000|
   100 | 1537982255000 | 1543587349000 |
                                    0 | 5605094000 |
|100001|1534627466000|1538498205000|
                                   1 | 3870739000 |
|100002|1529934689000|1543799476000|
                                    0 | 13864787000 |
|100003|1537309344000|1539274781000|
                                    1 | 1965437000 |
|100004|1528560242000|1543459065000|
                                    0 | 14898823000 |
|100005|1532610926000|1539971825000|
                                    1 | 7360899000 |
|100006|1537964483000|1538753070000|
                                    1 788587000
|100007|1533522419000|1543491909000|
                                    1 | 9969490000 |
|100008|1537440271000|1543335219000|
                                    0 | 5894948000 |
|100009|1537376437000|1540611104000|
                                    1 | 3234667000 |
|100010|1538016340000|1542823952000|
                                    0 | 4807612000 |
|100011|1537970819000|1538417085000|
                                    1| 446266000|
|100012|1537381154000|1541100900000|
                                    1 | 3719746000 |
|100013|1537367773000|1541184816000|
                                    1 | 3817043000 |
|100014|1535389443000|1542740649000|
                                    1 | 7351206000 |
|100015|1537208989000|1543073753000|
                                    1 5864764000
|100016|1536854322000|1543335647000|
                                    0 | 6481325000 |
|100017|1533247234000|1540062847000|
                                    1 6815613000
|100018|1533812833000|1543378360000|
                                   0 | 9565527000 |
+----+
only showing top 20 rows
In [63]: df_days = df_days.withColumn('days',(df_days['delta_days']/1000/3600/24))
        df_days.show()
ts|churn| delta_days|
|userId| registration|
                                                             daysl
```

1

|100012|1537381154000|1541100900000|

```
+----+
    10 | 1538159495000 | 1542631788000 |
                                       0 | 4472293000 | 51.76265046296297 |
   100 | 1537982255000 | 1543587349000 |
                                       0 | 5605094000 | 64.87377314814815 |
|100001|1534627466000|1538498205000|
                                       1 | 3870739000 | 44.80021990740741 |
1100002 | 1529934689000 | 1543799476000 |
                                       0|13864787000|160.47207175925925|
|100003|1537309344000|1539274781000|
                                       1 | 1965437000 | 22.748113425925926 |
|100004|1528560242000|1543459065000|
                                       0 | 14898823000 | 172.44008101851853 |
|100005|1532610926000|1539971825000|
                                       1 | 7360899000 | 85.19559027777778 |
|100006|1537964483000|1538753070000|
                                       1 | 788587000 | 9.127164351851851 |
|100007|1533522419000|1543491909000|
                                       1 | 9969490000 | 115.38761574074074 |
|100008|1537440271000|1543335219000|
                                       0 | 5894948000 | 68.22856481481482 |
|100009|1537376437000|1540611104000|
                                       1 | 3234667000 | 37.43827546296296 |
                                       0 | 4807612000 | 55.6436574074074 |
|100010|1538016340000|1542823952000|
|100011|1537970819000|1538417085000|
                                       1 | 446266000 | 5.165115740740741 |
                                       1 | 3719746000 | 43.05261574074074 |
|100012|1537381154000|1541100900000|
|100013|1537367773000|1541184816000|
                                       1 | 3817043000 | 44.17873842592593 |
|100014|1535389443000|1542740649000|
                                       1 | 7351206000 | 85.08340277777778 |
|100015|1537208989000|1543073753000|
                                       1 | 5864764000 | 67.87921296296297 |
|100016|1536854322000|1543335647000|
                                       0 | 6481325000 | 75.01533564814815 |
|100017|1533247234000|1540062847000|
                                       1 | 6815613000 | 78.88440972222223 |
|100018|1533812833000|1543378360000|
                                       0 | 9565527000 | 110.71211805555555 |
only showing top 20 rows
```

```
In [64]: # to Pandas for the plot
    df_days_pd = df_days.toPandas()
    # plot boxplot
    plt.figure(figsize=[8,6])
    sns.boxplot(data = df_days_pd, x = 'churn', y = 'days')
    plt.title('Count of Users that Churned vs. Users that Stayed by Days Since Registering'
    plt.ylabel("Days Since Registered");
```



On average those who had been registered with Sparkify for longer were more likely to stay. Users who had registered more recently were more likely to churn.

3 Feature Engineering

Now that EDA has been performed, we can build out the features that seem most promising to train our model on.

The features we will build out are: - Categorical: - gender - level

- Numerical:
- number of songs per session
- number of rollads actions
- number of thumb down actions
- number of thumbs up actions
- · number of friends added
- number of songs added to playlist
- number of different artists listened to on Sparkify
- number of days since registering

We will also then add a churn label and join these all together. This will create a dataFrame where each row represents information pertaining to each individual user. Once we drop the

userId, this dataframe can be vectorised, standarised and fed into our different machine learning algorithms.

First we will take our categorical variables and convert these into numeric variables, ready for our model.

3.0.1 Gender

```
In [65]: # Our first feature is gender which is a categorical one. We will assign a 1 for 'femal
        gender_f1 = df.select(['userId', 'gender']).dropDuplicates()
         # create gender column
        gender_f1 = gender_f1.withColumn('gender', when(col('gender') == 'F', 1).otherwise(0))
        print(gender_f1.count())
         # check
        gender_f1.show(20)
225
+----+
|userId|gender|
+----+
    44|
            1 l
    461
            1 l
    41 l
            1 l
    72
            1|
13000231
            1 |
    391
             1|
100010
            1
    40
            1
    941
            11
    35 l
            1
    75|
            1|
   116
            1
200001
            0 |
200020
            0 [
100008
            1
200015
            0 [
   100
            0
100006
            1 l
|300005|
            1 |
    25
            1
+----+
only showing top 20 rows
```

3.0.2 Level

```
w = Window.partitionBy("userId").orderBy(desc("ts"))
        df2 = df2.withColumn("Rank", dense_rank().over(w))
        df2.show()
+----+
|userId|level|
                      ts|Rank|
+----+
    10| paid|1542631788000|
    10| paid|1542631753000|
    10| paid|1542631690000|
                            31
    10 | paid | 1542631518000 |
    10| paid|1542631517000|
    10| paid|1542631090000|
                            6
    10| paid|1542630866000|
                            7 |
    10| paid|1542630637000|
                            8|
    10 | paid | 1542630407000 |
                            9|
    10 | paid | 1542630394000 |
                           10
    10| paid|1542630248000|
                           11
    10 | paid | 1542630247000 |
                          12
    10| paid|1542630029000|
                          13
    10| paid|1542629861000|
                          14
    10| paid|1542629636000| 15|
    10| paid|1542629464000| 16|
    10| paid|1542629238000| 17|
    10| paid|1542629029000|
                          18
    10| paid|1542629028000|
                           19
    10| paid|1542628798000| 20|
+----+
only showing top 20 rows
In [67]: level_f2 = df2.filter(df2.Rank == 1).drop(df2.Rank)
        level_f2 = level_f2.drop('ts')
        level_f2 = level_f2.withColumn('level', when(col('level') == 'paid', 1).otherwise(0))
        print(level_f2.count())
        level_f2.show(20)
225
+----+
|userId|level|
+----+
    10
   100
100001
100002
          1 I
|100003|
          0
100004
          1
```

```
100005
          01
[100006]
          01
100007
          1 |
100008
          0|
100009
          01
100010
          01
100011
          0
100012
          01
100013
          1 |
100014
          1 |
|100015|
          1 |
100016
          0|
|100017|
          01
100018
          01
+---+
only showing top 20 rows
```

3.0.3 Average Number of songs per session

```
In [68]: # Our third feature is average number of songs per session for each user.
       song_f3 = df.filter(df.page == "NextSong").groupBy('userId','sessionId').count()
       df.filter(df.page == "NextSong").groupBy('userId', 'sessionId').count().show(2)
+----+
|userId|sessionId|count|
+----+
    921
           358 l
                 57 l
    42
           433|
                 16
+----+
only showing top 2 rows
In [69]: song_f3 = song_f3.groupby('userId').agg({"count":"avg"})
       song_f3 = song_f3.withColumnRenamed("avg(count)", "avg_song")
       print(song_f3.count())
       song_f3.show(2)
225
+----+
              avg_song|
+----+
|100010|39.285714285714285|
[200002]
                  64.51
+----+
only showing top 2 rows
```

3.0.4 Number of rollads actions

Next feature we can consider is number of roll advert actions. This had a higher number of roll ad count for those who churned since those who use the app for free are shown ads whereas paid subscribers aren't shown ads.

```
In [70]: rollad_f4 = df.select(["userId", "page"])
        rollad_event = udf(lambda x: 1 if x == "Roll Advert" else 0, IntegerType())
        #creating rollad column
        rollad_f4 = rollad_f4.withColumn("rollad", rollad_event("page"))
        rollad_f4 = rollad_f4.groupby('userId').sum("rollad")
        rollad_f4 = rollad_f4.withColumnRenamed("sum(rollad)", "roll_ad")
        rollad_f4.show(2)
+----+
|userId|roll_ad|
+----+
11000101
            52 l
200002
            7
+----+
only showing top 2 rows
```

3.0.5 Number of thumb down actions

The fifth feature we can add to our feature dataframe is thumbs down. Users who had churned in the past had performed more thumbs down actions than those who stayed with the service.

3.0.6 Number of thumbs up actions

We can do the same for thumb up actions. Users who stayed with the service had performed more thumbs up actions in the past.

3.0.7 Number of friends added

Similarly, number of friends added can indicate if a user is likely to churn or not. In the past, those who added more friends stayed with the app.

3.0.8 Number of songs added to playlist

Again, those who added more songs to their playlists had stayed with the service so this can provide an indication of whether a user is likely to churn.

3.0.9 Number of different Artists Listened to on Sparkify

As we discovered in EDA, users that listened to more diverse artists were less likely to churn.

3.0.10 Number of Days Since Registering

Number of days since registering also looked useful from our EDA. We saw that users who had a shorter number of days since registering churned more than those who had used the service for a longer time.

```
100 | 64.87377314814815 |
|100001| 44.80021990740741|
|100002|160.47207175925925|
|100003|22.748113425925926|
|100004|172.44008101851853|
|100005| 85.19559027777778|
|100006| 9.127164351851851|
|100007|115.38761574074074|
|100008| 68.22856481481482|
|100009| 37.43827546296296|
|100010| 55.6436574074074|
|100011| 5.165115740740741|
|100012| 43.05261574074074|
|100013| 44.17873842592593|
|100014| 85.0834027777778|
|100015| 67.87921296296297|
|100016| 75.01533564814815|
|100017| 78.8844097222223|
|100018|110.71211805555555|
+----+
only showing top 20 rows
```

3.0.11 Label

Now we can create our label column indicating if the user churned (1) or not (0).

```
In [77]: label = df.select("userId", "churn").dropDuplicates().groupby("userId", "churn").count(
        label = label.drop('count')
        label = label.withColumnRenamed("churn", "label")
        label.show()
+----+
|userId|label|
+----+
|100010|
           0
200002
           01
   125
           1 |
   124
           01
    51|
           1 |
     7 I
           01
    15|
           0|
    54 l
           11
   155
           0
100014
           1
   132
           0
   154
           0
```

```
101|
             1|
     11|
            0|
    138
            0|
|300017|
             0|
|100021|
             1 |
     29|
             1|
     69|
             0
    112
only showing top 20 rows
```

3.0.12 Create Features Dataset

Now that we have our features we need to join these together on userId.

++		++-	+	+	+		++	
userId ;	gender le	vel avg_song r	coll_ad	thumbs_down	thumbs_up	add_friend	playlist :	num_
++		++-	+	+	+		+	
100010	1	0 39.285714285714285	52	5	17	4	7	
200002	0	1 64.5	7	6	21	4	8	
125	0	01 8.01	1	0	0	0	0	
124	1	1 145.67857142857142	4	41	171	74	118	
51	0	1 211.1	0	21	100	28	52	
7	0	0 21.428571428571427	16	1	7	1	5	
15	0	1 136.71428571428572	1	14	81	31	59	
54	1	1 81.17142857142858	47	29	163	33	72	
155	1	1 136.6666666666666	8	3	58	11	24	
100014	0	1 42.83333333333333	2	3	17	6	7	
132	1	1 120.5	2	17	96	41	38	
154	1	0 28.0	10	0	11	3	1	
101	0	1 179.7	8	16	86	29	61	
11	1	1 40.4375	39	9	40	6	20	
138	0	1 138.0	17	24	95	41	67	
300017	1	1 59.540983606557376	11	28	303	63	113	
100021	0	0 46.0	30	5	11	7	7	
29	0	1 89.05882352941177	22	22	154	47	89	
69	1	1 125.0	3	9	72	12	33	
112	0	0 23.8888888888889	21	3	9	7	7	
++	+	++-	+	+	+		+ -	

only showing top 20 rows

++	+	+	+	+	+		+-
gender le	vel avg_song	roll_ad	thumbs_down	thumbs_up	add_friend	playlist	num_artists
++	+	++	+	·+	+		+-
1	0 39.285714285714285	52	5	17	4	7	253
0	1 64.5	7	6	21	4	8	340
0	0 8.0	1	0	0	0	0	9
1	1 145.67857142857142	4	41	171	74	118	2233 1
0	1 211.1	0	21	100	28	52	1386 1
0	0 21.428571428571427	16	1	7	1	5	143
0	1 136.71428571428572	1	14	81	31	59	1303 5
1	1 81.17142857142858	47	29	163	33	72	1745 1
1	1 136.66666666666666	8	3	58	11	24	644 2
1 01	1 42.833333333333336	2	3	17	6	7	234
1	1 120.5	2	17	96	41	38	1300
1	0 28.0	10	01	11	3	1	79 2
0	1 179.7	8	16	86	29	61	1242 5
1	1 40.4375	39	9	40	6	20	535 1
0	1 138.0	17	24	95	41	67	1333
1	1 59.540983606557376	11	28	303	63	113	2071
0	0 46.0	30	5	11	7	7	
i oi	1 89.05882352941177		22	•	47		•
1 1	1 125.0		9 l	72	12		•
i 0i	0 23.88888888888889	•	3	9	 7	7	196
++	+	+	+	+	+	·	++-

only showing top 20 rows

Now we have a dataframe with all the features we can into our model where each row represents a user. However first we need to do some preprocessing.

3.1 Preprocessing

```
|-- num_artists: long (nullable = false)
|-- days: double (nullable = true)
|-- label: long (nullable = true)
```

Now we need to take these columns and convert into the numerical datatypes that will be used in our model: integers and floats. We can use write a function to adhere to DRY principles.

```
In [81]: for feature in feature_df.columns:
             feature_df = feature_df.withColumn(feature, feature_df[feature].cast('float'))
         #check this works
         feature_df.printSchema()
root
 |-- gender: float (nullable = false)
 |-- level: float (nullable = false)
 |-- avg_song: float (nullable = true)
 |-- roll_ad: float (nullable = true)
 |-- thumbs_down: float (nullable = true)
 |-- thumbs_up: float (nullable = true)
 |-- add_friend: float (nullable = true)
 |-- playlist: float (nullable = true)
 |-- num_artists: float (nullable = false)
 |-- days: float (nullable = true)
 |-- label: float (nullable = true)
```

3.1.1 Vector Assembler

1.0 | 1.0 | 81.171425 |

The purpose of vector assembler is to tranform our features into a vector. The vector can then be standardised and fed into our chosen algorithms.

```
In [82]: assembler = VectorAssembler(inputCols = ["gender", "level", "avg_song", "roll_ad", "thu
      feature_df = assembler.transform(feature_df)
      feature_df.show()
|gender|level| avg_song|roll_ad|thumbs_down|thumbs_up|add_friend|playlist|num_artists|
                                                                       days
1.0 | 0.0 | 39.285713 |
                   52.0
                              5.0
                                     17.0
                                               4.0
                                                     7.0
                                                             253.0 | 55.643658
  0.0| 1.0|
              64.5L
                     7.0
                              6.01
                                     21.0
                                               4.0
                                                     8.0
                                                             340.0 70.07463
  0.0| 0.0|
               8.0
                     1.0
                              0.0
                                      0.0
                                              0.0
                                                     0.0
                                                               9.0 71.31689
  1.0 | 1.0 | 145.67857 |
                     4.0
                              41.0
                                     171.0
                                              74.0
                                                   118.0
                                                             2233.0 | 131.55591
                              21.0
  0.0| 1.0|
             211.1
                     0.0
                                     100.0
                                              28.0
                                                    52.0
                                                            1386.0 | 19.455845
  0.0 | 0.0 | 21.428572 |
                    16.0
                              1.0
                                      7.0
                                              1.0
                                                     5.0
                                                             143.0 72.77818
  0.0 | 1.0 | 136.71428 |
                              14.0
                    1.0
                                     81.0
                                              31.0
                                                     59.0|
                                                            1303.0 | 56.513577
```

163.0

33.0

72.0

1745.0 | 110.751686

29.0

47.0

	1.0	1.0 136.66667	8.0	3.0	58.0	11.0	24.0	644.0	23.556019
	0.01	1.0 42.833332	2.0	3.0	17.0	6.0	7.0	234.0	85.083405
	1.0	1.0 120.5	2.0	17.0	96.0	41.0	38.0	1300.0	66.88911
	1.0	0.0 28.0	10.0	0.0	11.0	3.0	1.0	79.0	23.872038
	0.0	1.0 179.7	8.0	16.0	86.0	29.0	61.0	1242.0	53.96594
	1.0	1.0 40.4375	39.0	9.0	40.0	6.0	20.0	535.0	124.47825
	0.01	1.0 138.0	17.0	24.0	95.0	41.0	67.0	1333.0	66.626686
	1.0	1.0 59.540985	11.0	28.0	303.0	63.0	113.0	2071.0	74.35852
	0.01	0.0 46.0	30.0	5.0	11.0	7.0	7.0	208.0	64.73887
	0.01	1.0 89.05882	22.0	22.0	154.0	47.0	89.0	1805.0	60.10405
	1.0	1.0 125.0	3.0	9.0	72.0	12.0	33.0	866.0	71.424446
	0.0	0.0 23.88889	21.0	3.0	9.0	7.0	7.0	196.0	87.46262
_	+_	+_	+_	+_	+_	+_	+	+	

only showing top 20 rows

3.1.2 Standardisation

Now that we have our vectors we can standardise our values. This is important for our machine learning model so that those features with the highest values don't dominate the results and so that we can make the individual features look like standard normally distributed data.

Row(gender=0.0, level=1.0, avg_song=64.5, roll_ad=7.0, thumbs_down=6.0, thumbs_up=21.0

We can see from above that standardisation has worked by comparing vec_features=DenseVector([0.0, 1.0, 64.5, 7.0, 6.0, 21.0, 4.0, 8.0, 340.0, 70.0746]), to features=DenseVector([0.0, 2.0844, 1.5135, 0.3248, 0.4588, 0.3207, 0.1943, 0.2445, 0.563, 1.8606]).

3.2 Train / Test / Validation Split

Let's check how many records we have in total is 225 as it should be.

```
In [84]: feature_df.groupby('label').count().show()
+----+
|label|count|
+----+
| 1.0| 52|
| 0.0| 173|
+----+
```

This count is what we would expect, now we can split our data into train, test and validation sets. Here we will do a 60:20:20 split and include a seed so we can reproduce the result. I've included the same seed for the different machine learning models so that my results can be reproduced.

4 Modelling

Now we have created our features dataFrame with only numeric variables, we can split the full dataset into train, test, and validation sets. We will test out different machine learning classification algorithms including: - Logistic Regression - Random Forest Classifier - Gradient-Boosted Tree Classifier - Linear Support Vector Machine - Naive Bayes

We will use these classification algorithms since churn prediction is a binary classification problem, meaning that customers will either churn (1) or they will stay (0) in a certain period of time.

4.0.1 Metrics

We will evaluate the accuracy of the various models, tuning parameters as necessary. We will finally determine our winning model based on test accuracy and report results on the validation set. Since the churned users are a fairly small subset, I will use F1 score as the metric to optimize. F1 is a measure of the model's accuracy on a dataset and is used to evaluate binary classification systems like we have here. F1-score is a way of combining the precision and recall of the model and gives a better measure of the incorrectly classified cases than accuracy metric. F1 is also better for dealing with imbalanced classes like we have here.

Now we can start modelling. When we identify the model with the best F1 score, accuracy and time we will then tune the model.

The models I have selected are below with the reasons why these have been chosen. Each model that has been chosen is suitable for our binary classification problem of predicting churn.

- Logistic Regression: Logistic regression is the first machine learning algorithm we can
 try. Logistic regression is a reliable machine learning algorithm to try since this is a binary
 classification problem and logistic regression provides a model with good explainability.
 Logistic regression is also easy to implement, interpret and is efficient to train. It is also less
 inclined to overfitting.
- Random Forest: Random Forest is a powerful supervised learning algorithm that can be used for classification. RF is an ensemble method that creates multiple decision trees to make predictions and takes a majority vote of decisions reached. This can help avoid

overfitting. RF is also robust and has good performance on imbalanced datasets like we have here.

- Gradient Boosted Tree Classifier: GBT provides good predictive accuracy. This works by building one tree at a time where each new tree helps correct errors made by the previous tree compared to RF which builds trees independently. There is a risk of overfitting with GBT so this needs to be considered. However GBT performs well with unbalanced data which we have here.
- **Linear SVC:** SVC is another supervised learning binary classification algorithm. It works well with clear margins of separations between classes and is memory efficient.
- Naive Bayes: Finally, we will try Naive Bayes. This is another classifier algorithm that is easy to implement and is fast.

4.0.2 Training the Models & Evaluating the Model Performance

Steps: - Instantiate - Fit Models on Train - Predicting - Evaluating

```
In [86]: # instantiate all of our models and include a seed for reproduciblity where possible
                         lr = LogisticRegression(featuresCol = 'features', labelCol = 'label', maxIter=10)
                         rf = RandomForestClassifier(featuresCol = 'features', labelCol = 'label', seed=1996)
                         gbt = GBTClassifier(featuresCol = 'features', labelCol = 'label', maxIter=10, seed=1996
                         lsvc = LinearSVC(featuresCol = 'features', labelCol = 'label')
                         nb = NaiveBayes(featuresCol = 'features', labelCol = 'label')
                          #list of models
                         model_list = [lr,rf,gbt,lsvc,nb]
                          # evaluator we are using is multiclassclassificationevaluator to get the F1 scores
                         evaluator = MulticlassClassificationEvaluator(labelCol = 'label', predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='predictionCol='
In [87]: # for loop to go through all our models
                         for model in model_list:
                                     # get model name
                                    model_name = model.__class__._name__
                                     # print training started
                                     print(model_name, 'training started')
                                     # start time
                                     start = time.time()
                                     # fit the models on train dataset
                                     model = model.fit(train)
                                     # end time
                                     end = time.time()
                                     # print training ended
                                     print(model_name, 'training ended')
                                     # print time taken
```

```
print('Time taken for {} is:'.format(model_name),(end-start),'seconds')
            # predict
           print(model_name, 'predicting started')
           predictions = model.transform(valid)
           print(model_name, 'predicting ended')
            # get metrics to evaluate
            # f1
           print('F1 for {} is:'.format(model_name), evaluator.evaluate(predictions, {evaluator}
            # accuracy
           accuracy = predictions.filter(predictions.label == predictions.prediction).count()
           print("The accuracy of the {} model is:".format(model_name), accuracy)
LogisticRegression training started
LogisticRegression training ended
Time taken for LogisticRegression is: 118.57629203796387 seconds
LogisticRegression predicting started
LogisticRegression predicting ended
F1 for LogisticRegression is: 0.6523297491039427
The accuracy of the LogisticRegression model is: 0.722222222222222
RandomForestClassifier training started
RandomForestClassifier training ended
Time taken for RandomForestClassifier is: 177.9151096343994 seconds
RandomForestClassifier predicting started
RandomForestClassifier predicting ended
F1 for RandomForestClassifier is: 0.874074074074074
GBTClassifier training started
GBTClassifier training ended
Time taken for GBTClassifier is: 248.3633008003235 seconds
GBTClassifier predicting started
GBTClassifier predicting ended
LinearSVC training started
LinearSVC training ended
Time taken for LinearSVC is: 3572.962161540985 seconds
LinearSVC predicting started
LinearSVC predicting ended
F1 for LinearSVC is: 0.6805555555555557
The accuracy of the LinearSVC model is: 0.77777777777778
NaiveBayes training started
NaiveBayes training ended
Time taken for NaiveBayes is: 123.66462445259094 seconds
NaiveBayes predicting started
NaiveBayes predicting ended
F1 for NaiveBayes is: 0.6805555555555557
```

Now that we have our results we can choose our best model. Random Forest and Gradient Boosted Trees performed well but random forest was faster so I will choose this one to tune.

4.1 Model Tuning for Best Models:

Now we can tune our model using paramGridbuilder and CrossValidator. I am going to select Random Forest since this is the best compromise for F1 score, accuracy, and time to run. Random Forrest had a F1 score of 0.87 and accuracy of 0.88 and took 2 min 57s compared to GTB which achieved a similar score of 0.88 for both F1 score and accuracy but took 3 min 51s.

4.1.1 Random Forest

```
In [88]: #Let's see what parameters we can tune.
         print(rf.explainParams())
cacheNodeIds: If false, the algorithm will pass trees to executors to match instances with nodes
checkpointInterval: set checkpoint interval (>= 1) or disable checkpoint (-1). E.g. 10 means that
featureSubsetStrategy: The number of features to consider for splits at each tree node. Supporte
featuresCol: features column name. (default: features, current: features)
impurity: Criterion used for information gain calculation (case-insensitive). Supported options:
labelCol: label column name. (default: label, current: label)
maxBins: Max number of bins for discretizing continuous features. Must be >=2 and >= number of
maxDepth: Maximum depth of the tree. (>= 0) E.g., depth 0 means 1 leaf node; depth 1 means 1 int
maxMemoryInMB: Maximum memory in MB allocated to histogram aggregation. If too small, then 1 not
minInfoGain: Minimum information gain for a split to be considered at a tree node. (default: 0.0
minInstancesPerNode: Minimum number of instances each child must have after split. If a split ca
numTrees: Number of trees to train (>= 1). (default: 20)
predictionCol: prediction column name. (default: prediction)
probabilityCol: Column name for predicted class conditional probabilities. Note: Not all models
rawPredictionCol: raw prediction (a.k.a. confidence) column name. (default: rawPrediction)
seed: random seed. (default: 7130716980068400954, current: 1996)
subsamplingRate: Fraction of the training data used for learning each decision tree, in range (C
```

4.2 Parameters

I will select numTrees and maxDepth for our RF model tuning. - **NumTrees**: I have chosen to go up to 100 trees to improve performance. Since these trees are individual randomised models in an ensemble there is not a great risk of overfitting with this numTrees parameter. - **Maxdepth**: I have chosen a max of 15 to reduce the possibility of overfitting. Anything over 15 would increase the risk of overfitting greatly. - **Numfolds**: I originally had numFolds = 5 but had to change to 3 to speed up the process.