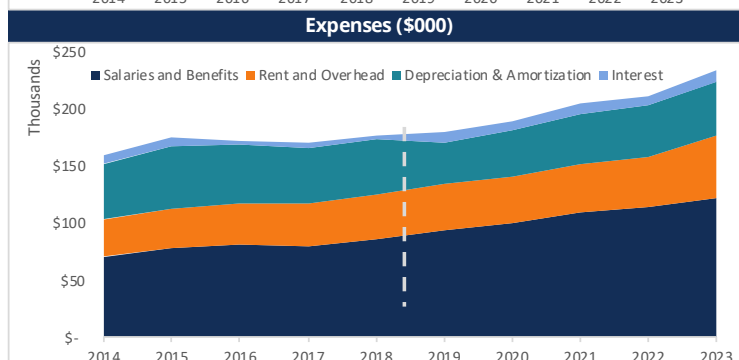
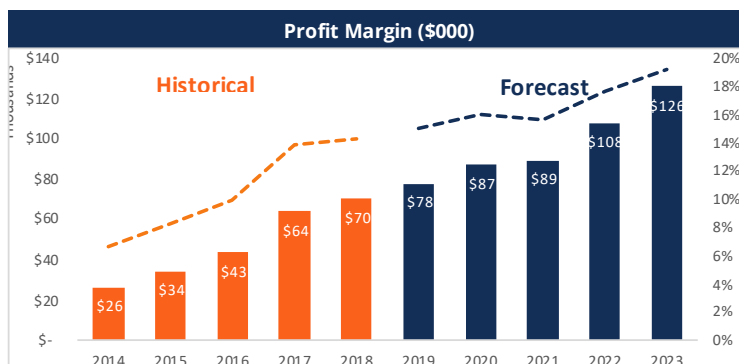


P&L Summary 2018

Revenue	\$ 490,923.00
COGS	\$ 243,130.00
Expenses	
Salaries and Benefits	\$ 85,735.00
Rent and Overhead	\$ 39,236.00
Depreciation & Amortization	\$ 48,241.35
Interest	\$ 4,500.00
Total Expenses	\$ 177,712.35
Net Operating Profit	\$ 70,080.65



Income Statement FY 2018

	Actual	Plan	Variance	Variance %
Revenue	\$ 490,923.00	475000	\$ 15,923.00	3.24%
COGS	\$ 243,130.00	238000	\$ 5,130.00	2.11%
Expenses	\$ 177,712.35	186000	\$ (8,287.65)	(4.66%)
Profit Margin	\$ 70,080.65	73500	\$ (3,419.35)	(4.88%)
Profit Margin (%)	14.3%	15.5%	(1.20%)	(8.39%)

Balance Sheet Summary 2018

Assets	
Current Assets	\$ 395,685.00
Non-current Assets	\$ 589,610.00
Total Assets	\$ 985,295.00
Liabilities	
Current Liabilities	\$ 135,374.00
Long-term Liabilities	\$ 384,962.00
Shareholders' Equity	\$ 464,959.00
Total Liabilities & Shareholders' Equity	\$ 985,295.00