

Nested CES Framework

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Overview

- ▶ Why nested CES
- ▶ Solution concepts
- ▶ Distortions
- ▶ Computing GE

Why

Advantages:

- ▶ Bassboosted industry equilibria
- ▶ Variable substitution elasticities
- ▶ Variable markups

Disadvantages:

- ▶ No closed-form solutions
- ▶ Strategic interaction at all levels

Applications

Nests can represent

- ▶ Industries ([Atkeson & Burstein 2008](#), [Edmond, Midrigan & Xu 2015](#))
- ▶ Geographical locations ([Berger, Herkenhoff & Mongey 2019](#))
- ▶ Multiproduct firms ([Midrigan 2011](#), [Alvarez & Lippi 2014](#))
- ▶ Location-industry pairs
- ▶ Time periods

Solution Concepts

At two levels, need to choose:

- ▶ Cournot (treat others' prices as constant)
- ▶ Bertrand (treat others' output as constant)

Extensions:

- ▶ Stackelberg in any of those
- ▶ Multi-product firms within nests
- ▶ Multi-nest firms

Static Setup

Consumption aggregator:

$$C^{\frac{\eta-1}{\eta}} = \int q_j^{\frac{\eta-1}{\eta}} dj \text{ where } q_j^{\frac{\theta_j-1}{\theta_j}} = \sum_{i=1}^{n_j} q_{ij}^{\frac{\theta_j-1}{\theta_j}} \quad (1)$$

Elasticities $\theta_j > \eta$ within and across nests

Production technology $q_{ij} = z_{ij} l_{ij}$ with one input (later fixed):

$$\max_{p_{ij}, q_{ij}} p_{ij} q_{ij} - \frac{w}{z_{ij}} q_{ij} \text{ s.t. industry conditions} \quad (2)$$

Static Setup

From consumer maximization:

$$q_{ij} = p_{ij}^{-\theta_j} p_j^{\theta_j - \eta} P^\eta C \quad (3)$$

$$p_{ij} = q_{ij}^{-\frac{1}{\theta_j}} q_j^{\frac{1}{\theta_j} - \frac{1}{\eta}} P C^{\frac{1}{\eta}} \quad (4)$$

Price indices are as usually

$$p_j^{1-\theta_j} = \sum_{i=1}^{n_j} p_{ij}^{1-\theta_j} \text{ and } P^{1-\eta} = \int p_j^{1-\eta} dj \quad (5)$$

Either

- ▶ treat $\{p_{kj}\}_{k \neq i}$ as constant and use (3)
- ▶ treat $\{q_{kj}\}_{k \neq i}$ as constant and use (4)

Shares

Revenue shares within industries:

$$s_{ij} \propto p_{ij}^{1-\theta_j} \propto q_{ij}^{\frac{\theta_j-1}{\theta_j}} \quad (6)$$

Markups:

$$\mu_{ij} = \frac{\epsilon_{ij}}{\epsilon_{ij} - 1} \quad (7)$$

Elasticities:

$$\epsilon_{ij}^C = \left[s_{ij} \frac{1}{\eta} + (1 - s_{ij}) \frac{1}{\theta_j} \right]^{-1} \quad (8)$$

$$\epsilon_{ij}^B = s_{ij} \eta + (1 - s_{ij}) \theta_j \quad (9)$$

Examples

perfect substitutes $\theta_j = \infty$

- ▶ zero markup in Bertrand
- ▶ variable markup $\mu_{ij} = \eta/(\eta - s_{ij})$ in Cournot

unit elasticity $\eta = 1$

- ▶ infinite markup in Bertrand
- ▶ variable markup $\mu_{ij} = \theta_j/[(\theta_j - 1)(1 - s_{ij})]$ in Cournot

same elasticity $\theta_j = \eta$

- ▶ constant markup $\mu_{ij} = \eta/(\eta - 1)$ in both

Solving for the Shares

Use two facts:

- ▶ $p_{ij} = \mu_{ij}(s_{ij})MC_{ij}$
- ▶ $s_{ij} \propto p_{ij}^{1-\theta_j}$

In equilibrium we must have

$$\frac{s_{ij}}{s_{kj}} = \left(\frac{\mu_{kj}(s_{kj})}{\mu_{ij}(s_{ij})} \right)^{\theta_j-1} \left(\frac{MC_{kj}}{MC_{ij}} \right)^{\theta_j-1} = \left(\frac{\mu_{kj}(s_{kj})}{\mu_{ij}(s_{ij})} \right)^{\theta_j-1} \left(\frac{z_{ij}}{z_{kj}} \right)^{\theta_j-1} \quad (10)$$

Hence,

$$s_{kj} = \left(\frac{z_{kj}}{\mu_{kj}(s_{kj})} \right)^{\theta_j-1} \left[\sum_{i=1}^{n_j} \left(\frac{z_{ij}}{\mu_{ij}(s_{ij})} \right)^{\theta_j-1} \right]^{-1} \quad (11)$$

Recursive Algorithm

Set up the recursion:

$$\hat{s}_{kj}^{(n+1)} = \left(\frac{z_{kj}}{\mu_{kj}(s_{kj}^{(n)})} \right)^{\theta_j-1} \left[\sum_{i=1}^{n_j} \left(\frac{z_{ij}}{\mu_{ij}(s_{ij}^{(n)})} \right)^{\theta_j-1} \right]^{-1} \quad (12)$$

$$s_{kj}^{(n+1)} = x s_{kj}^{(n)} + (1-x) \hat{s}_{kj}^{(n+1)} \quad (13)$$

Use $x \in (0, 1)$ to dampen fluctuations

Good in practice (no idea why)

$$x = 1 - 2^{-\theta_j} \quad (14)$$

Price Leadership

Extend model to allow Stackelberg competition

Firm i leader, internalizes effect on other prices

Optimal markup has same form, leader's elasticity now

$$\tilde{\epsilon}_{ij} = \tilde{s}_{ij}\eta + (1 - \tilde{s}_{ij})\theta_j \quad (15)$$

$$\tilde{s}_{ij} = s_{ij} \left[1 + \sum_{k \neq i}^{n_j} \frac{(\theta_j - \eta)(\theta_j - 1)s_{kj}^2}{\epsilon_{kj}(\epsilon_{kj} - 1) + (\theta_j - \eta)(\theta_j - 1)s_{kj}(1 - s_{kj})} \right] \quad (16)$$

As though her share was higher, so markup increased

Optimal Concentration

Social planner allocates quantities subject to labor constraint

Relative output levels

$$\frac{q_{ij}}{q_{kj}} = \left(\frac{z_{ij}}{z_{kj}} \right)^{\frac{1}{\theta_j}} \quad (17)$$

For shares this implies

$$\frac{s_{ij}^o}{s_{kj}^o} = \left(\frac{z_{ij}}{z_{kj}} \right)^{\theta_j - 1} \quad (18)$$

Concentration

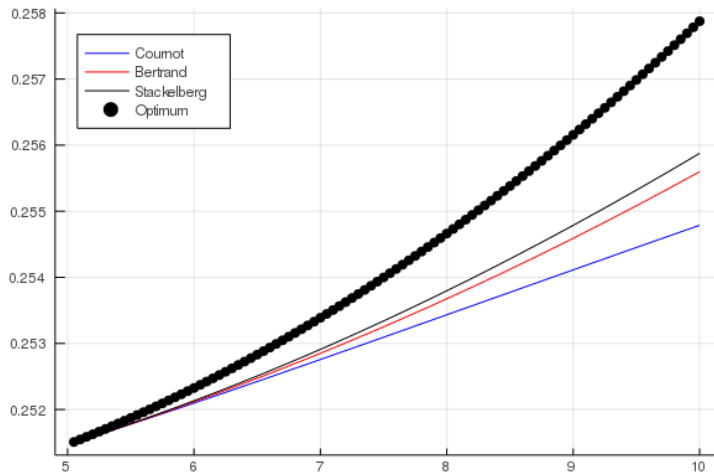


Figure: $\mathbf{z} = (1, 1.01, 1.02, 1.05)$

Concentration

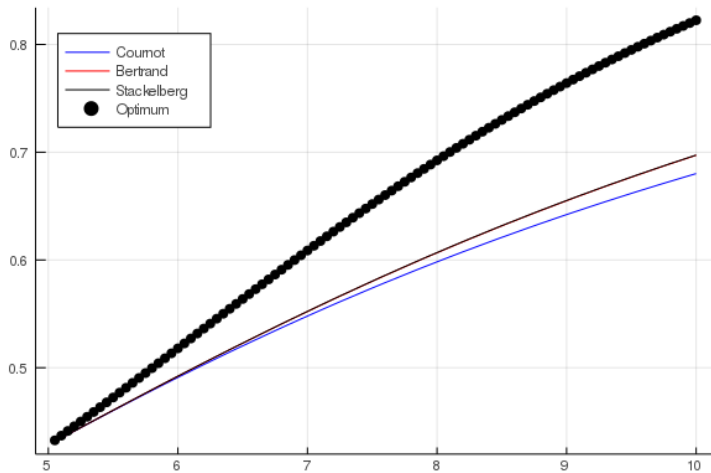


Figure: $\mathbf{z} = (1, 1.1, 1.2, 1.5)$

Concentration

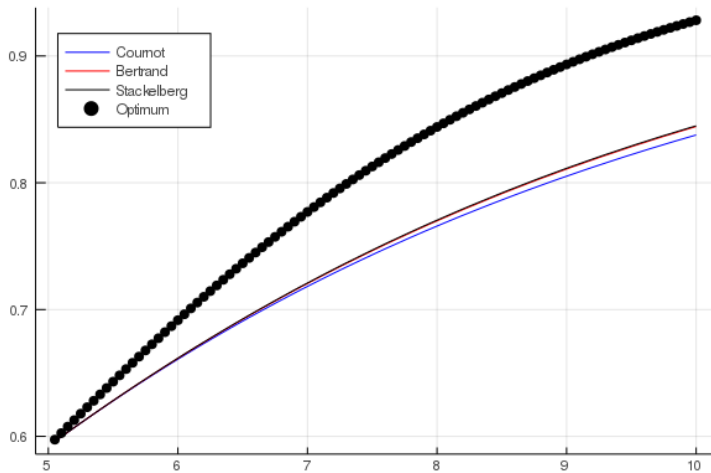


Figure: $z = (1, 1.1, 1.5)$

Concentration

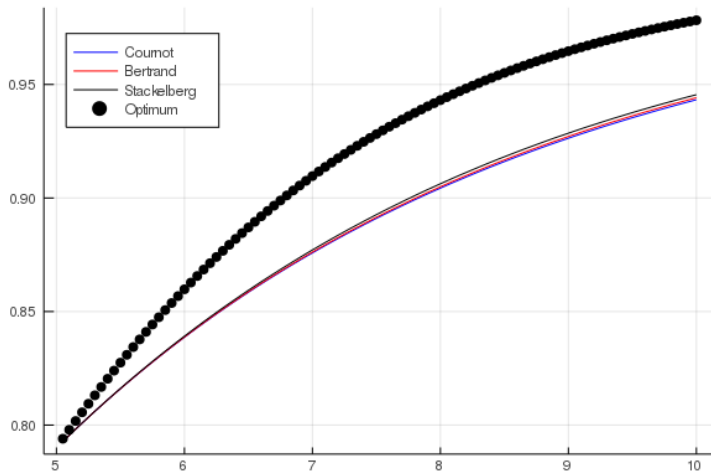


Figure: $z = (1, 1.5)$

Distortions

Following [Edmond, Midrigan & Xu \(2015\)](#), define aggregate markup:

$$WL = \mathcal{M}^{-1}PC \quad (19)$$

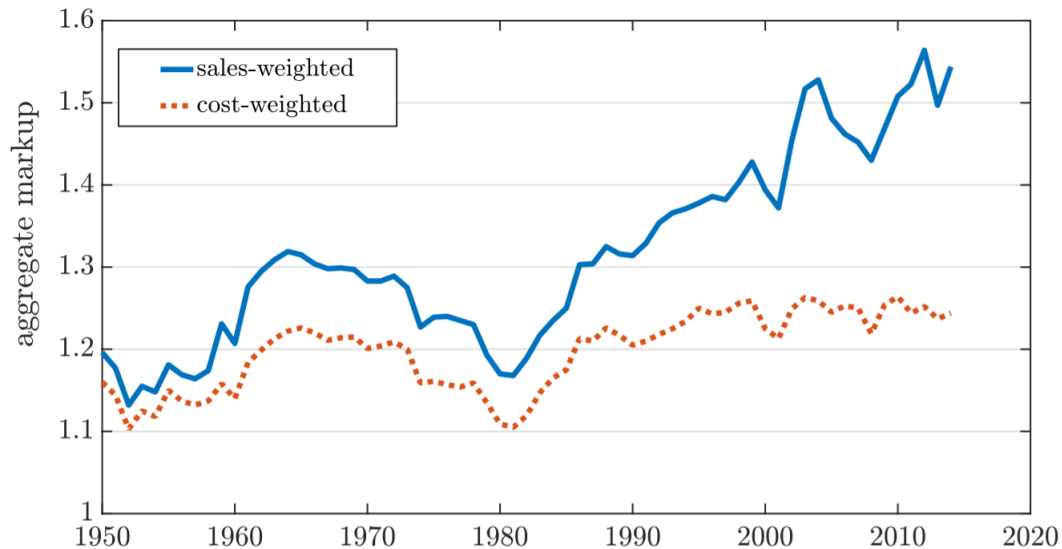
How to aggregate:

- ▶ **harmonic** average weighted with sales
- ▶ arithmetic average weighted with **costs**

In another paper they report $\mathcal{M} \sim \underline{1.25}$

Compare to sales-weighted arithmetic average of 1.6 in [De Loecker & Eeckhout \(2020\)](#)

Cost-weighted Markups



Distortions

With CRS, industries under-concentrated:

- ▶ Highest markup firms are most productive
- ▶ Also face lowest (and decreasing elasticities)

Gains from correcting misallocation smaller than with CES:

- ▶ In CES high markup points to large misallocation
- ▶ In NCES planner runs into same diminishing returns

Intuition:

$$q_j = \left(\underbrace{\frac{\frac{\theta_j - 1}{\theta_j}}{q_{j-i}}}_{\text{intercept}} + q_{ij}^{\frac{\theta_j - 1}{\theta_j}} \right)^{\frac{\theta_j}{\theta_j - 1}} \quad (20)$$

Aggregate Markup

Why harmonic average

$$l_{ij} = \frac{1}{z_{ij}} p_{ij}^{-\theta_j} p_j^{\theta_j - \eta} P^\eta C = \frac{1}{z_{ij}} p_{ij}^{-\theta_j} p_j^{\theta_j - 1} \left(\frac{p_j}{P}\right)^{1-\eta} PC = \frac{s_{ij} s_j}{z_{ij} p_{ij}} PC = \frac{s_{ij} s_j}{\mu_{ij}} \frac{PC}{W} \quad (21)$$

$$L = \int \sum_{i=1}^{n_j} l_{ij} dj = \frac{PC}{W} \int \left(\sum_{i=1}^{n_j} s_{ij} \mu_{ij}^{-1} \right) s_j dj \quad (22)$$

Hence,

$$\mathcal{M} \cdot WL = PC \text{ where } \mathcal{M} = \left(\int \left(\sum_{i=1}^{n_j} s_{ij} \mu_{ij}^{-1} \right) s_j dj \right)^{-1} \quad (23)$$

With decreasing returns literally same up to multiplier

Aggregate Markup

Why weight with costs

$$\frac{\mu_{ij} \cdot Wl_{ij}}{\mathcal{M} \cdot WL} = \frac{p_{ij}q_{ij}}{PC} \quad (24)$$

Rearrange:

$$\mu_{ij} \frac{Wl_{ij}}{Wl_j} \frac{Wl_j}{WL} = \mathcal{M} \frac{p_{ij}q_{ij}}{p_jq_j} \frac{p_jq_j}{PC} \quad (25)$$

Integrate:

$$\int \left(\sum_{i=1}^{n_j} \mu_{ij} \bar{s}_{ij} \right) \bar{s}_j dj = \mathcal{M} \quad (26)$$

Here \bar{s}_{ij} and \bar{s}_j cost shares

Solving for GE

Consumption:

$$U(C, L) = \ln(C) - \frac{\chi L^{1+\varphi}}{1+\varphi} \quad (27)$$

Budget:

$$\int \left(\sum_{i=1}^{n_j} p_{ij} q_{ij} \right) dj = \int \left(\sum_{i=1}^{n_j} w l_{ij} \right) dj + \Pi \quad (28)$$

Production:

$$q_{ij} = z_{ij} l_{ij}^{\alpha} \quad (29)$$

Within Industries

The condition for shares:

$$\frac{s_{ij}}{s_{kj}} = \left(\frac{\mu_{kj}(s_{kj})}{\mu_{ij}(s_{ij})} \right)^{\frac{(\theta_j-1)\alpha}{\alpha+(1-\alpha)\theta_j}} \left(\frac{z_{ij}}{z_{kj}} \right)^{\frac{\theta_j-1}{\alpha+(1-\alpha)\theta_j}} \quad (30)$$

Can be solved for without aggregate quantities

Set up the recursion and iterate

Within Industries

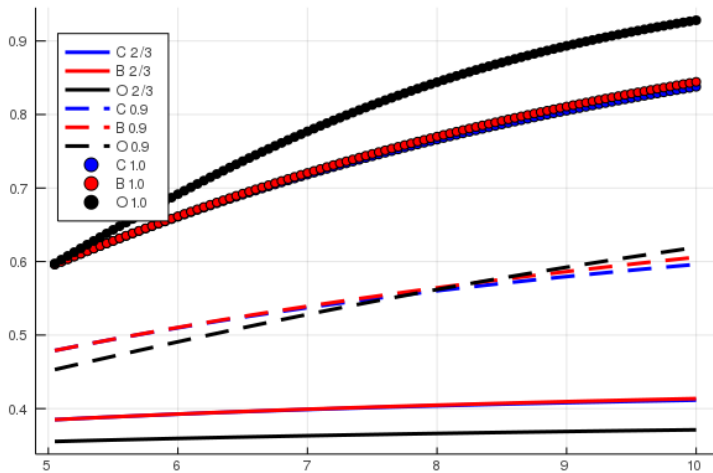


Figure: $\mathbf{z} = (1, 1.1, 1.5)$

Across Industries

Make use of the consumption-leisure tradeoff:

$$W = \chi L^\varphi PC \quad (31)$$

Start from q_{ij} :

$$q_{ij} = p_{ij}^{-\theta_j} p_j^{\theta_j - \eta} P^\eta C = p_{ij}^{-\eta} s_{ij}^{\frac{\theta_j - \eta}{\theta_j - 1}} P^\eta C = z_{ij}^{\frac{\eta}{\alpha}} \mu_{ij}^{-\eta} s_{ij}^{\frac{\theta_j - \eta}{\theta_j - 1}} \left(\frac{\alpha P}{W} \right)^\eta q_{ij}^{-\frac{(1-\alpha)\eta}{\alpha}} C \quad (32)$$

$$q_{ij} = \left(z_{ij}^{\frac{\eta}{\alpha}} \alpha^\eta \mu_{ij}^{-\eta} s_{ij}^{\frac{\theta_j - \eta}{\theta_j - 1}} \right)^{\frac{\alpha}{\alpha + (1-\alpha)\eta}} \left(\frac{P}{W} \right)^{\frac{\alpha\eta}{\alpha + (1-\alpha)\eta}} C^{\frac{\alpha}{\alpha + (1-\alpha)\eta}} = \xi_{ij} \left(\frac{PC^{\frac{1}{\eta}}}{W} \right)^{\frac{\alpha\eta}{\alpha + (1-\alpha)\eta}} \quad (33)$$

Integrating,

$$C = \xi \left(\frac{P}{W} \right)^{\frac{\alpha}{1-\alpha}} \quad (34)$$

Across Industries

Do the same for l_{ij} to obtain L :

$$l_{ij} = \left(z_{ij}^{\eta-1} \left(\frac{\alpha}{\mu_{ij}} \right)^{\eta} s_{ij}^{\frac{\theta_j - \eta}{\theta_j - 1}} \right)^{\frac{1}{\alpha + (1-\alpha)\eta}} \left(\frac{PC^{\frac{1}{\eta}}}{W} \right)^{\frac{\eta}{\alpha + (1-\alpha)\eta}} = \zeta_{ij} \left(\frac{PC^{\frac{1}{\eta}}}{W} \right)^{\frac{\eta}{\alpha + (1-\alpha)\eta}} \quad (35)$$

Integrating,

$$L = \zeta \left(\frac{PC^{\frac{1}{\eta}}}{W} \right)^{\frac{\eta}{\alpha + (1-\alpha)\eta}} \quad (36)$$

Equilibrium

Now we have the system:

$$\omega = \chi L^\varphi C \quad (37)$$

$$C = \xi \omega^{\frac{\alpha}{\alpha-1}} \quad (38)$$

$$L = \zeta (C \omega^{-\eta})^{\frac{1}{\alpha+(1-\alpha)\eta}} \quad (39)$$

Up to finitely many mistakes in arithmetics,

$$L = \left(\frac{\zeta}{\chi \xi} \right)^{\frac{1}{\varphi+1}} \text{ with } C = \xi^{\frac{1+\varphi-\alpha}{1+\varphi}} \chi^{\frac{\alpha}{1+\varphi}} \zeta^{-\frac{\varphi\alpha}{1+\varphi}} \text{ and } \omega = \zeta^{\frac{\varphi(1-\alpha)}{1+\varphi}} (\chi \xi)^{\frac{1-\alpha}{1+\varphi}} \quad (40)$$