

Thomas Price

Aspiring Software Engineer

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Summary

I am an A Level student passionate about web development and software engineering. Alongside my studies, I run my own business, providing web solutions for local companies and managing marketing strategies. I have experience in developing websites using modern frameworks like Next.js and managing CRM implementations to optimise business operations. My projects and freelance work can be seen at thomasprice.me.

Work Experience

Seasons Garden Centre (*Jul 2024 – Present*)

Sales Assistant

Responsibilities:

- Provide exceptional customer service at the till, ensuring an enjoyable shopping experience for every customer.
- Handle cash and process purchases accurately and efficiently, handling all transactions with high levels of customer service.
- Answer customer inquiries in person and on the phone.
- Assist with stock replenishment and visual merchandising to enhance product displays.

Baby Blue IT Consulting (*May 2024 – Present*)

Web Developer & CRM Consultant

Responsibilities:

- Designed and developed a modern, user-friendly website using Next.js and Sanity CMS, facilitating easy content management for the team.
- Implemented Bigin CRM to streamline client and business management processes, ensuring data is organised and easily accessible.
- Managed the CRM data importation process, ensuring accurate transition of client information.
- Configured and customised the CRM to optimise business operations and improved tracking of client interactions.
- Contributed to the setup of a financial quotes and billing system to improve the company's operational efficiency.

Achievements:

- Successfully improved content management efficiency for Baby Blue IT Consulting through the development of a streamlined, user-friendly website.
- Optimised client relationship management by implementing Bigin CRM, which has improved overall organisation and workflow.
- Led the data importation process, ensuring a smooth transition to the new CRM system with zero data loss.
- Assisted in setting up a financial quotes and billing system, which has enhanced operational efficiency and enabled scalability.

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Freelance Web Designer & Developer (Apr 2023 – Present)

Responsibilities:

- Design and develop responsive, user-friendly websites tailored to clients' needs using Next.js, Tailwind CSS, and Sanity CMS.
- Create custom solutions for a variety of businesses, including static websites, e-commerce platforms, and booking systems.
- Focus on providing clients with easy-to-manage websites, ensuring they can update and maintain content without needing technical expertise.
- Collaborate with clients to gather requirements, offer suggestions and turn their ideas into a final product that is suitable and they are happy with.
- Manage project timelines, ensuring efficient delivery and client satisfaction.

Achievements:

- Delivered a modern website for Paapo, enhancing their brand visibility and user engagement.
- Designed and developed Veil and Vogue's e-commerce platform, streamlining product management and allowing easy updates for the client.
- Created a simple yet effective static site for PT Lumination, meeting the client's need for a clean, professional online presence.
- Developed a dynamic, informative site for Song Squad, improving their digital marketing efforts.
- Built a custom booking system for Tiny Toes Baby Show, streamlining event management and making scheduling more efficient.
- Successfully empowered clients to take full control of their digital presence, providing them with tools to manage content effortlessly.
- Utilise AI tools with focus on prompt engineering to ensure outputs meet client expectations.

Education

Kimberley College, Year 12

Currently pursuing A Levels in:

- Computer Science
- Economics
- Mathematics
- Further Mathematics

GCSE Results (Grade/Subject):

- Computer Science: 9
- Mathematics: 9
- Further Mathematics: 9
- Business: 9
- Physics: 9
- Biology: 9
- Creative iMedia: Level 2 Distinction* (9 Equivalent)
- English Language: 8
- Chemistry: 8
- English Literature: 7

Hobbies and Interests

Outside of my studies and work, I enjoy taking on challenges that develop both my technical and leadership skills. I am currently working towards my Duke of Edinburgh Gold Award, having achieved Silver and Bronze. I have a keen interest in 3D printing and the programming which comes with these projects. I'm also a member of Wixams Runners. Through this local running club I have completed several 5k and 10k events.

I am also an organiser and member of Hack Club, a global community of teen programmers, where I collaborate on coding projects and help run events. In my free time I also enjoy attending live music gigs, and I am responsible for lighting and sound for a local drama production group.