

# Review

## Establishment of a Central Process Governance Organization Combined with Operational Process Improvements

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# Definitions

- Operational Process  
An operational process a method to get a specific, singular task done.
- Business Process  
A business process is a series of operational processes that result in a specific goal, such as creating and delivering a product or service to a customer.

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# Definitions

- Business Process Management (BPM)  
BPM is concerned with improving a business process from start to finish. (Plan-Do-Act-Check; Design-Model-Execute-Monitor-Optimize; ...)
- Business Process Governance (BPG)  
BPG is the practice of overseeing, monitoring, regulating, and managing how business processes are aligned and executed.

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# Project Introduction

The telecommunication company "ME Telco" adapted to changing market conditions & new innovations, with the objective to increase competitive advantages, improve customer satisfaction and operational efficiency.

ME Telco is a leading telecommunications operator with more than 100 million customers.

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# Project Introduction – Core issues

The company suffered from the following problems:

- Customer satisfaction on the decline
- Competition by innovative market rivals
- Requests and incident resolutions took too long
- Unclear responsibilities leading to task reassignment

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# Project Introduction – Organizational issues

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Among the main difficulties for the organization to handle, in order to alleviate the core issues, are as follows:

- Organization's functional structure is oriented around technical infrastructure
- Growing complexity was no longer manageable with existing structures

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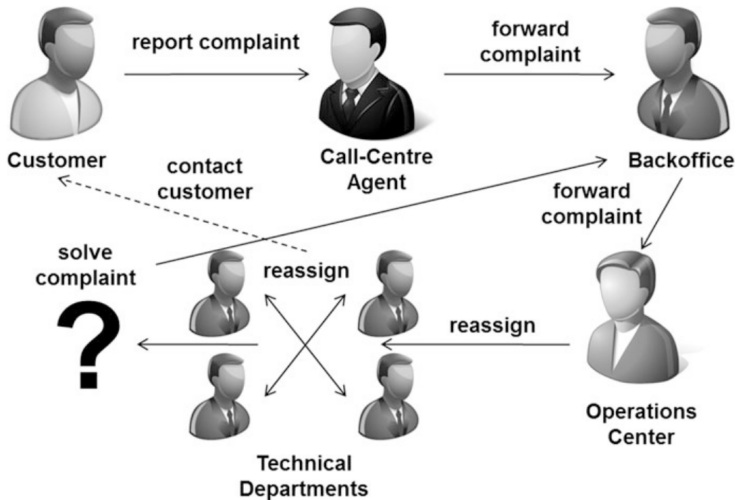
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**Fig. 1** Exemplary illustration of the incident management process (as-is)

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# Project Introduction – Problem analytics

## Identification of core problems via BPM diagnostics:

- Missing process management structure  
Each department had it's own silo-oriented process management
- Process definition level  
Processes were defined only on operational level
- Intransparency  
Activities between departments were not aligned
- Responsibility  
Searching for a responsible person was a major effort
- Task reassignment  
Many tasks being reassigned, leading to long delays

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# Problem approach

Split the project restructuring into three phases:

1. High-Level diagnostics study of present situation utilizing BPM.
2. Use findings from phase 1 to design, implement and improve BPM.
3. Monitor results and transition to the line organization

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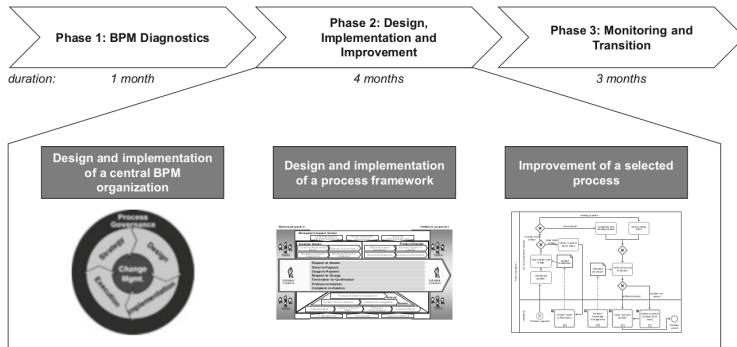
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**Fig. 3** Project overview

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# Problem approach – 1. Phase

BPM diagnostics served as preliminary assessment based on general maturity criteria. It covered organizational responsibilities, methods and tools of BPM, existing process framework and process reengineering.

In summary, findings were related to process ownership, alignment with strategic targets, planning and realization of improvement measures.

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# Problem approach – 2. Phase

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Based on Phase 1, Phase 2 consists of 3 core topics:

- I. Development of a central BPM department
- II. Development of company-wide process framework
- III. Refining of selected processes

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# I. Development of a central BPM department

Create an organizational entity that is responsible for management and methodical governance of business processes.

This encompasses the creation of an BPM department, selecting tools, defines roles and responsibilities, and development of policies and templates.

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## II. Development of company-wide process framework

Based on the industry-specific process model "eTOM", a process framework as generated. It followed a hierarchical process structure, detailed to level 2 process descriptions for the whole company.

This covered identifying and involving appropriate stakeholders, changing employee communication and documents, employee training and a final approval by the executive board.

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# III. Refining of selected processes

The incident management process was selected as a proof of concept.

The process was re-developed through employee training and changes of existing applications.

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# Governance & BPM Department

The new process governance involved the following positions:

1. Process ambassadors  
Responsible for communication and escalations
2. Process owners  
Senior managers, who had functional responsibility for whole business processes.
3. Process team leader & Sub-Process partners  
Design and implementation on operational process level
4. Business process office  
Responsible for the overall governance

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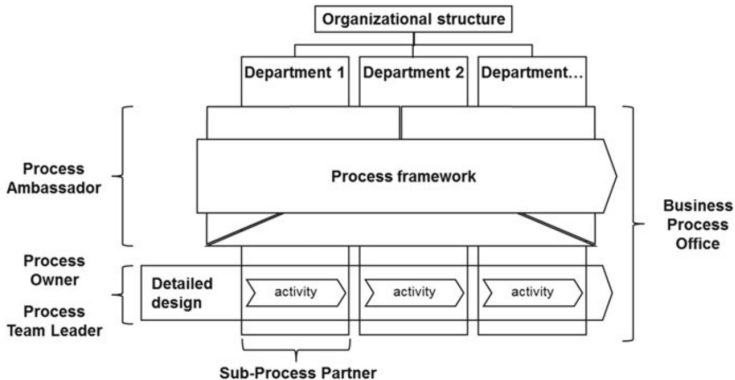
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# Process Framework

A cross-functional process framework to form the bridge between central BPM department and operational processes was formed.

It provides high-level definitions of all processes based on the eTOM process model.

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# Process Framework – Domains

The process framework contains five domains:

1. Customer-centric: Sales and customer service; Tasks started and ended with the customer
2. Technology: The development and realization of telecommunication services
3. Product: Development and launch of services, provided by the technology domain
4. Customer: Market research and campaigns; Supports customer-related activities
5. Support: General support activities, including finance and human resources

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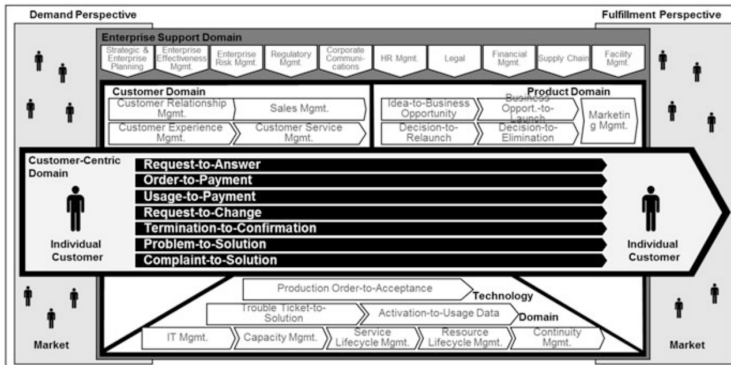
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# Phase 3 – Results monitoring

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In respect to Phase 2, the following results were achieved:

1. Creation of BPM department
2. Company-wide process framework was established
3. Major improvement of the incident management process

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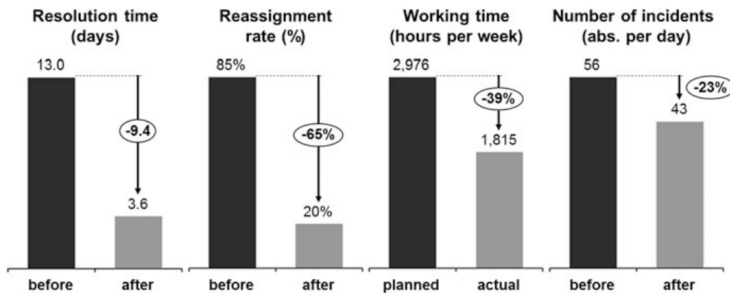
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Figures are average based on a two months period

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# Project results – Extent

- Project duration of 8 months
- 18 stakeholder groups were involved
- 170 employees received training
- 30 interviews and site visits were conducted for as-is analysis
- 120 employees received operational training on the new incident management process alone
- 8 employees received detailed off-site BPM training

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# Project results – Some numbers

All figures are averages that were calculated based on performance for 2 months before and 2 months after implementation.

- Incident resolution time: 13 days → 3,6 days
- Task reassignment rate: 85% → 20%
- Working hours: 2976 → 1815

Additionally, the numbers of incidents declines by 23%, presumably due to elimination of repeated reports. A positive effect on customer satisfaction was not analyzed, but can be assumed.

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# Project results – Notable

- Implementation tasks were partially finished – 45% were realized, further 38% have been started.
- Planned changes for application systems were partially – 40% were implemented, 60% required additional budget and/or decisions.
- Continuous change of organizational positions – Parallel reorganization initiatives, re-nominations and additional training has to be considered
- Future plans were not completely ensured – Other initiatives were launched during the project that could influence the process management

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# Important takeaways

From a BPM perspective, the following points can be derived from this study:

- Process content is an important factor in BPM implementations
- Process ownership requires considerations of different BPM elements
- Early involvement of stakeholders is essential
- Customization of industry-standard models require transparent decisions and approaches
- General BPM governance and methods are important for an operational process improvement

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# Summary – Problem and Approach

A telecommunication company strategically transformed their workflows via business process management (BPM).

- **Problems**

- Silo-oriented process management
- Missing cross-functional transparency
- Lack of assigned responsibility

- **Approach**

- Identification of counter-measures
- Create new organizational unit responsible for central BPM
- Monitoring and transferring project results to daily operations

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# Summary – Results and Outlook

## ○ Results

- Improve average resolution time from 13 to 3,6 days
- Decrease task reassignment rate from 85% to 20%
- Decrease working time from 2976h to 1815h

## ○ Outlook

- Process content is an significant business success factor
- Early involvement of stakeholders is essential
- Decision making models require transparency

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**Thank you for your attention**

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