# **AKANJI, FOLUKE OLABISI**

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### **Summary**

- 3+ years of experience, seamlessly managing recruitment, training programs, and placement processes, converting leads to learners and learners to employees.
- Proficient in using virtual communication tools, Microsoft Office Suite, and Google Workspace.

#### Skills

- Growth mindset
- People management
- Strong organizational skills
- Strong administrative skills
- Excellent communication skills

### **Experience**

**Operations Manager** 

Jan 2023 - Current

Certa Support Limited - Lagos, Nigeria

- Managed the recruitment, training, and placement processes efficiently, increasing client and staff base by 30%.
- Embraced professionalism and managed client-staff relationships by being objective, resulting in 95% client satisfaction and staff retention.

Training Manager

Jan 2021 - Jan 2023

Certa Support Limited - Lagos, Nigeria

- Trained 50+ students in personal and child development courses, and influenced a
  positive mindset about the nanny job as a profession
- Developed 5 supplementary courses to enhance the curriculum, created a good transition in the course schedule, and ensured that training materials remained current to address evolving training needs.

Sales Associate

Feb 2018 - Mar 2020

Mark Carlthers Consulting - Gbagada, Lagos

- Organized racks and shelves to maintain store visual appeal and increase sales
- Engaged with customers to build rapport and promote specific merchandise

## **Education**

BSc Psychology University of Ibadan - Oyo state, Nigeria	Mar 2011 - Sept 2016
Certificates	
CIPM in View	
Data Analytics Course Certificate of Completion by Side Hustle	Mar 2023
Virtual Assistant Programme Certificate of Completion by ALX	Sept 2022
Develop Your Emotional Intelligence A certificate course in EI by Alison	Jun 2022
Diploma in Customer Service Scholars Industrial Information Technology	Sept 2015