

# pleo

A company payment card that does your expense reports



# Agenda

- Nice to meet you
- What is Pleo?
- Software Processes @Pleo
  - Yesterday, today, and tomorrow
- Wrapping up

# About me



**2004** Msc Computer Science @Udine University (Italy)

**2007** Account&Product Manager @infoFACTORY

**2010** PhD @IT University of Copenhagen

“Collaboration in distributed software teams”

**2015** Product Manager @Bownty

**2016** Product Director @Pleo

<https://www.linkedin.com/in/rosalbagiuffrida/>



# About you

- How many know what Agile methodologies are?
- How many have industrial experience with Software Development?
- How many know what an *expense report* is?



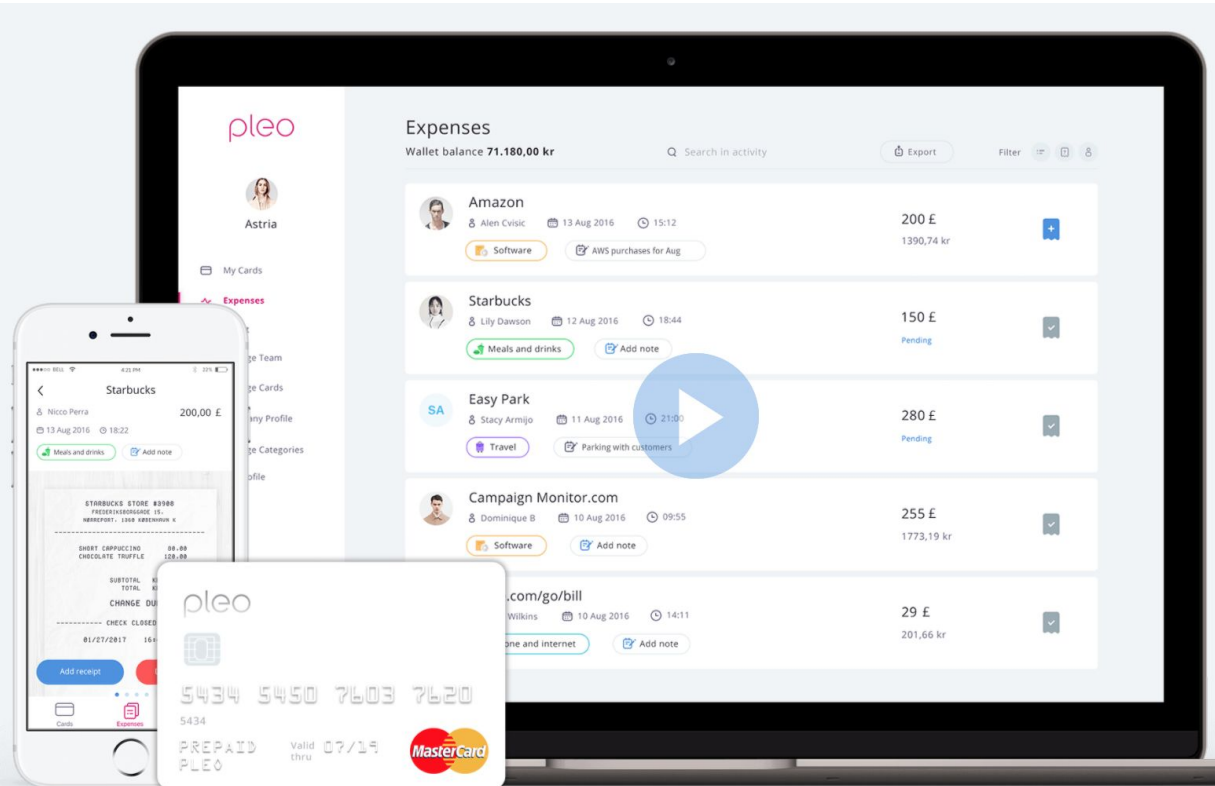
## Today's topics

How do we do agile development in Pleo?

How are we planning  
to get things done on time in Pleo?



# What is Pleo

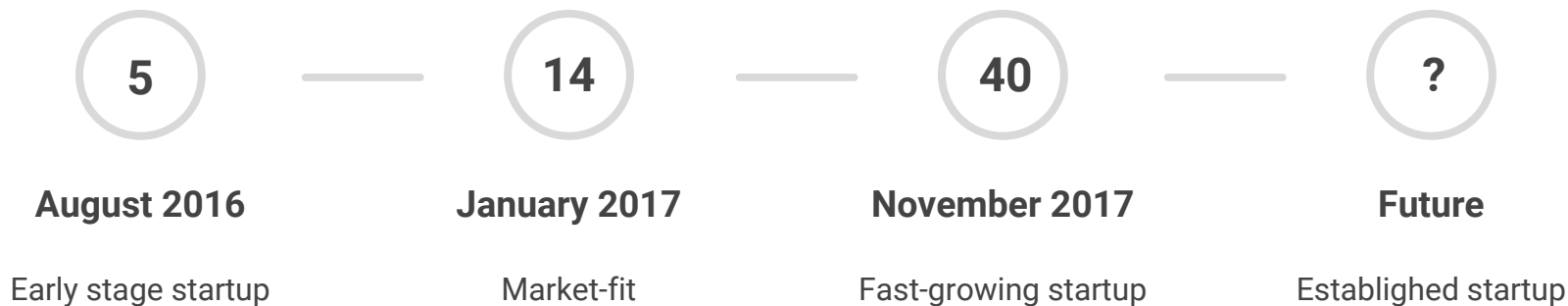


- A credit card
- A mobile App for employees
- A web app for managers and bookkeepers

<http://www.pleo.io>



# Processes@Pleo: yesterday, today & tomorrow





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CEO



CTO



Frontender



Backender



Marketing



Designer

Early stage

User Research for  
understanding market-fit

First (working!) product

Various Issue Tracking tools:  
Asana, Trello, Pivotal Tracker

No formal process





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CEO



CTO



Marketing



Frontender



Backender



Designer



Full stack



PM

First Customers

First (tight) deadlines

Bigger team

Validate ideas

Taiga for issue tracking

Start structuring processes  
(Kanban/Scrum-ish)



**14 employees:**

5 Developers, 1 PO

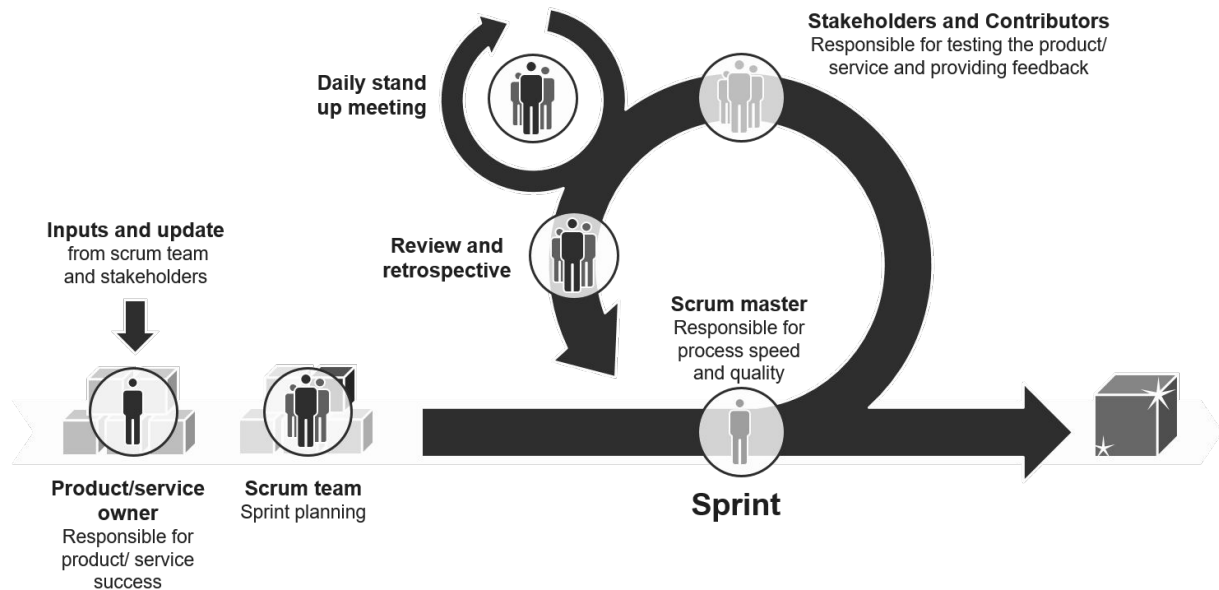
## 2 Customer Success

1 Designer

## 1 Marketing, 1 Sales

## 1 Financial Manager

2 Founders (CEO, CTO)



2-weeks Sprint

Dual-track Agile

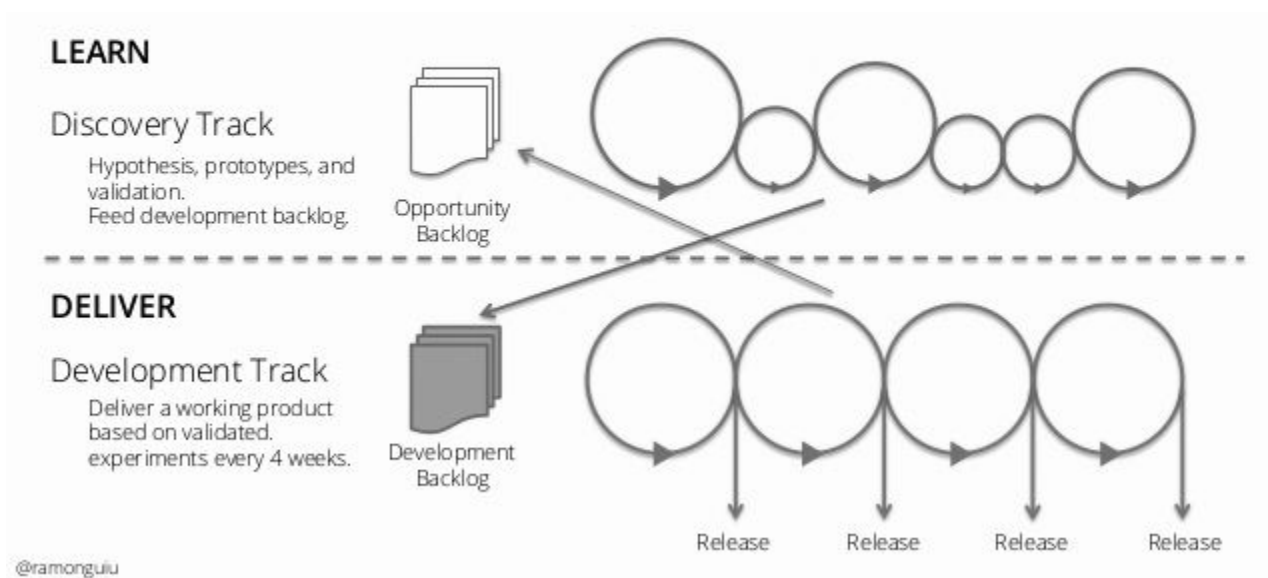
Start structuring  
company processes

Jira, Scrum-ish

Increasing  
product complexity

<https://www.scrumalliance.org/>

# Dual Track Agile



<https://svpg.com/dual-track-agile/>

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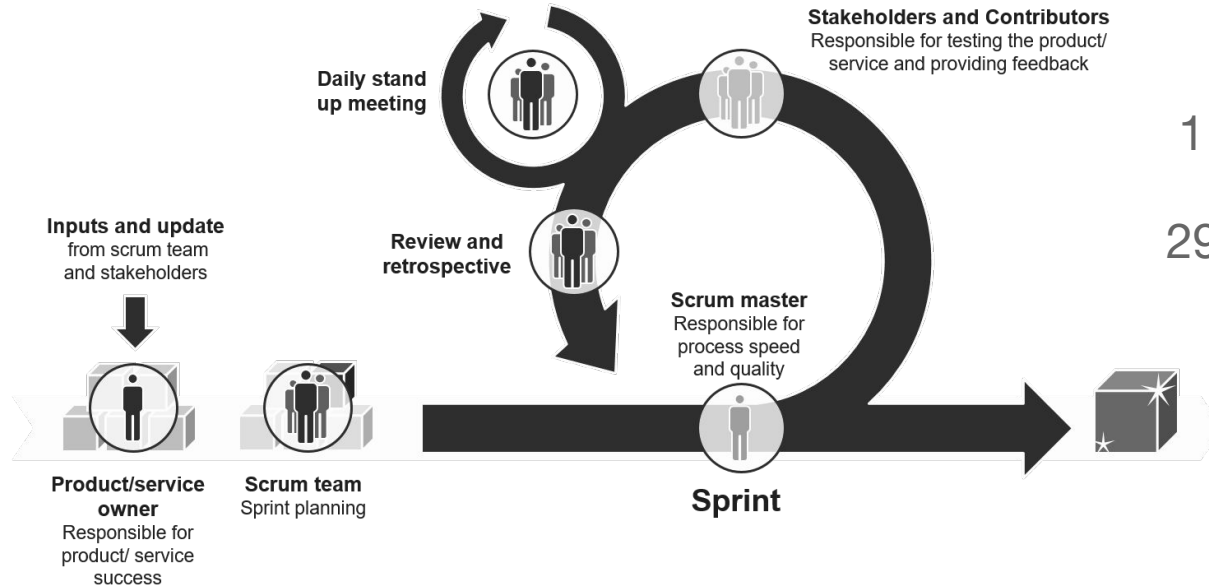


8 Developers, 1 PO

1 Devops, 1 QA, 2 Designers

29 Sales, Customer Success,  
finance, compliance, ...

Hundreds of customers  
in 2 markets



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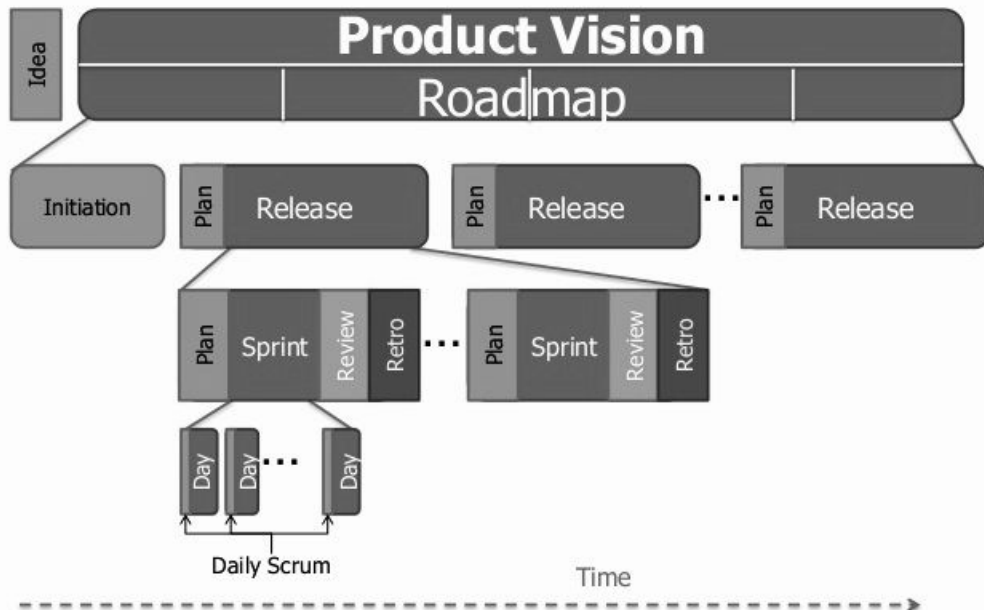
Hundreds of customers  
in 2 markets

<https://www.scrumalliance.org/>

# How do you know you get things on time?

## Scrum Overview

CONSULTING





## “Out of beta” crunch

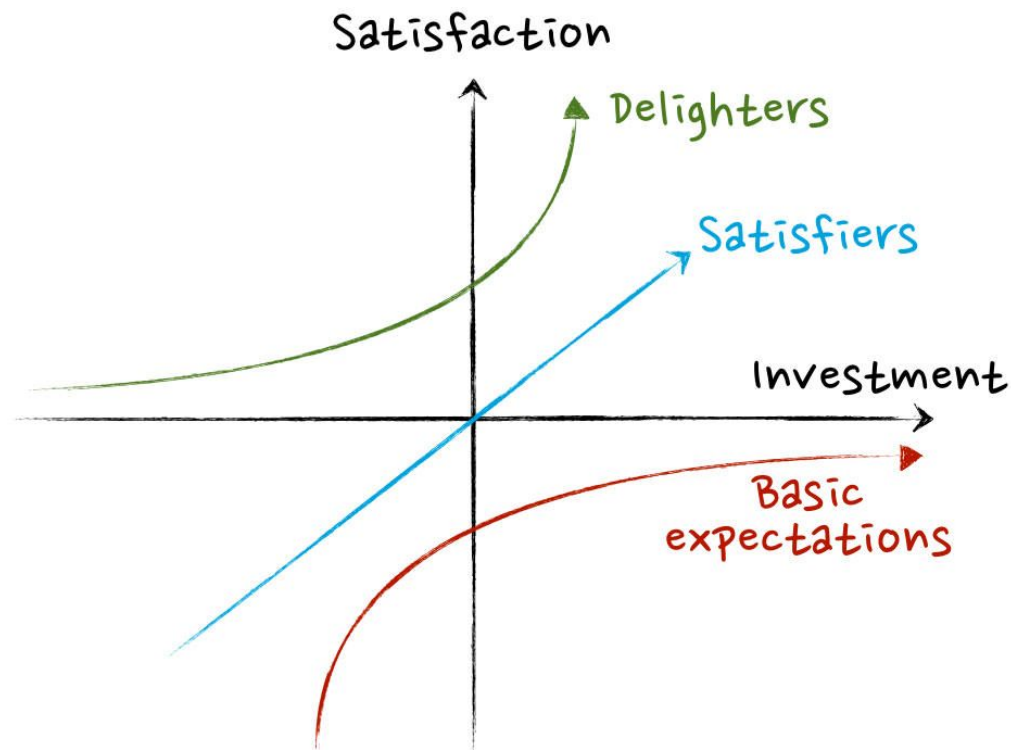
4 weeks time

1 week sprint

Tight deadlines

Big crunch of “basic expectation”  
features + “Satisfiers”

Fail to get “delightful” features  
on time



<http://thebrandmanual.com/2016/09/the-kano-model/>





# The secret recipe for getting things done on time

Small self-organizing teams

Clear Goal

Motivation

Collaboration

Smart people



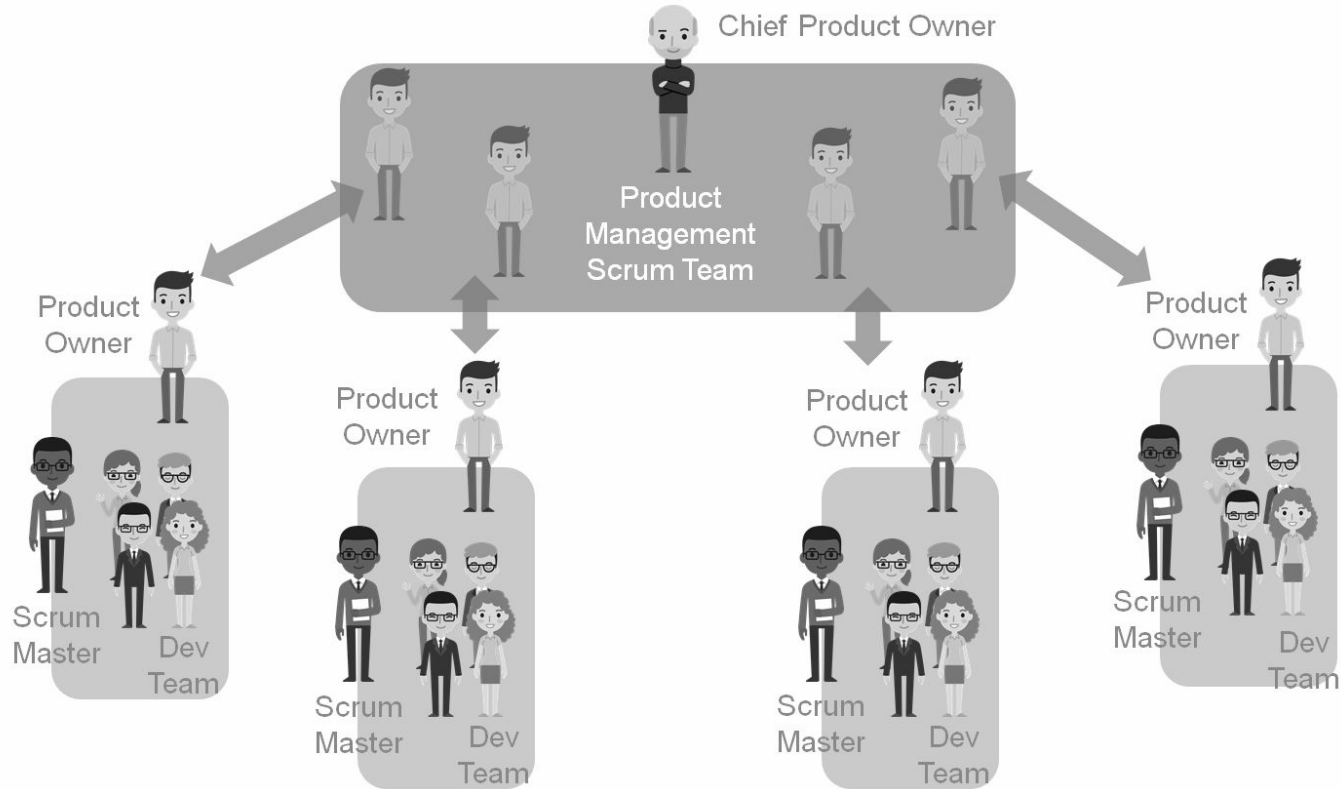
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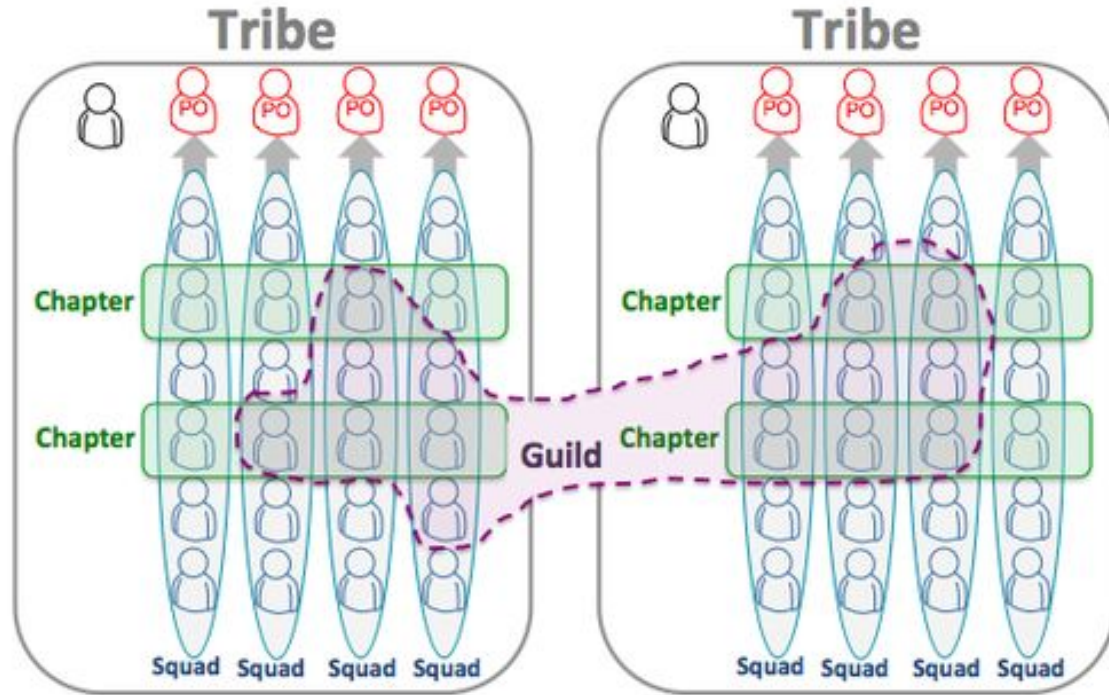




<http://www.full-stackagile.com/2016/07/20/scale-scrum-teams/>

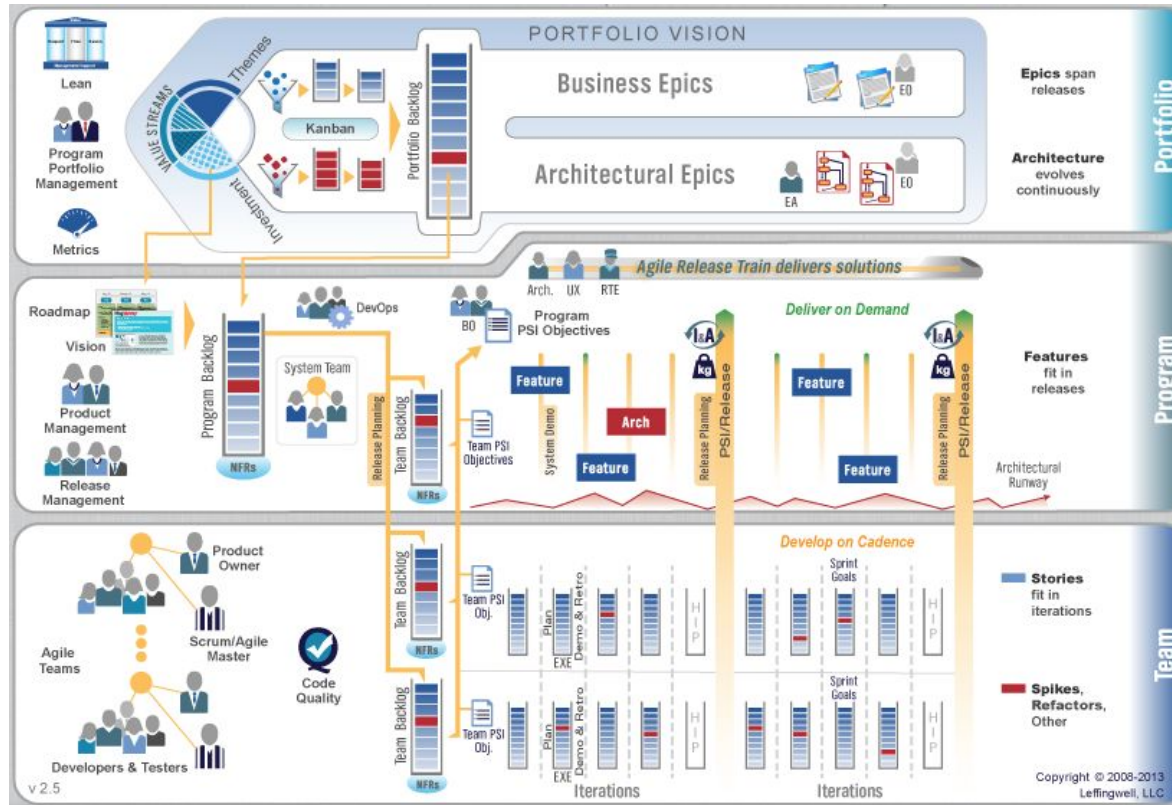


# Scaling Agile @Spotify



<https://labs.spotify.com/2014/03/27/spotify-engineering-culture-part-1/>

# SAFe



<http://www.scaledagileframework.com/what-is-safe/>





# We are hiring - PAID internships!

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- Javascript Developer
- Java Developer
- Software QA Engineer

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