Quick measure

Sales Performance Analysis

^{gм∨} 18.9bn₫ nmv 11bn ₫ **Cancellation Rate**

22.63%

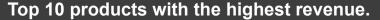
AOV All Orders

1.2M₫

Total Completed Orders

7.5K

Ngày đặt h… ∨





Order Status

Trạng Thái
Hoàn thành
Đã hủy

2.37K (24.16%)

7.45K (75.84%)

MoM Growth Rate for NMV

Month	NMV	NMV Previous Month	% MoM Growth Rate
January	294,003,929 ₫		
February	336,693,128 ₫	294,003,929 ₫	14.52
March	549,143,375 ₫	336,693,128 ₫	63.1
April	255,512,763 ₫	549,143,375 ₫	-53.47
May	743,211,436 ₫	255,512,763 ₫	190.87
June	762,459,011 ₫	743,211,436 ₫	2.59
July	990,350,464 <u>d</u>	762,459,011 ₫	29.89
Total	10,959,575,804 ₫	9,322,596,714 ₫	17.56

NMV by Month



Customer Behavior Analysis

Total Completed Orders

7.5K

Total Cancelled Orders

2.4K

Orders with Discounts

10.5K

Orders without Discounts

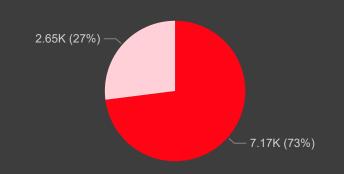
5.5K

AOV All Orders

1.2M₫



Weekday vs. Weekend Order Ratio







Người Mua	NMV	Total Discounts	Total Completed Orders	% MoM Growth Rate
SEdantuyen12OP	102,398,240 ₫	65,695,500.00 ₫	41.0	17.04
SEmebemerries120P	97,221,760 ₫	60,310,320.00 ₫	35.0	15.27
SEngocbaotran1212OP	81,613,340 ₫	48,350,480.00 ₫	34.0	5.5
SEsumi09201112OP	77,348,460 ₫	43,834,740.00 ₫	30.0	2.04
SEmrkazk12OP	79,758,080 ₫	32,052,260.00 ₫	11.0	8.42
SEhjlove1512OP	100,718,160 ₫	22,693,920.00 ₫	3.0	6.17
SEpipi.popo12OP	57,843,756 ₫	21,057,222.00 ₫	18.0	0
Total	10,959,575,804 ₫	3,560,492,639.00 d	7453.0	17.56

Top 10 Reasons for Cancellation

