	<pre>import numpy as np import pandas as pd import matplotlib.pyplot as plt import seaborn as sns import warnings warnings.filterwarnings('ignore') #% matplotlib inline #allows us to view our graphs in jupyter notebook itself</pre> Setting function to display all the rows and columns of the dataset	
[n [3]: [n [4]:	pd.set_option('display.max_rows', None) Reading the train and test dataset	
[n [5]: Out[5]:	train_data.head() id Gender Age Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_	_Cha
	0 1 Male 44 1 28.0 0 > 2 Years Yes 40454.0 1 2 Male 76 1 3.0 0 1-2 Year No 33536.0 2 3 Male 47 1 28.0 0 > 2 Years Yes 38294.0 3 4 Male 21 1 11.0 1 < 1 Year	1:
	 id: Unique ID for the customer Gender: Gender of the customer Age: Age of the customer Driving_License: 0 : Customer does not have DL, 1 : Customer already has DL Region_Code: Unique code for the region of the customer Previously_Insured: 1 : Customer already has Vehicle Insurance, 0 : Customer doesn't have Vehicle Insurance Vehicle_Age: Age of the Vehicle 	
[6]:	 Vehicle_Damage: 1 : Customer got his/her vehicle damaged in the past. 0 : Customer didn't get his/her vehicle damaged in the past. Annual_Premium: The amount customer needs to pay as premium in the year PolicySalesChannel: Anonymized Code for the channel of outreaching to the customer ie. Different Agents, Over Mail, Over Phone Person, etc. Vintage: Number of Days, Customer has been associated with the company Response: 1 : Customer is interested, 0 : Customer is not interested 	
[6]:	id Gender Age Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Previously_Insured 381104 381105 Male 74 1 26.0 1 1-2 Year No 30170.0 30170.0 381105 Male 30 1 37.0 1 <1 Year	olicy_
7]: 7]:	train_data.describe() #gives information of non-null values	V
	count 381109.000000 381109.000000 381109.000000 381109.000000 381109.000000 381109.000000 mean 190555.000000 38.822584 0.997869 26.388807 0.458210 30564.389581 112.034295 std 110016.836208 15.511611 0.046110 13.229888 0.498251 17213.155057 54.203995 min 1.000000 20.000000 0.000000 0.000000 2630.000000 1.000000 25% 95278.000000 25.000000 1.000000 15.000000 0.000000 24405.000000 29.000000 50% 190555.000000 36.000000 1.000000 28.000000 0.000000 31669.000000 133.000000	1109.0 154.3 83.6 10.0 82.0
3]:	train_uata.uescribe(inciude= object)	227.0
]:	unique 2 3 2 top Male 1-2 Year Yes freq 206089 200316 192413	
	RangeIndex: 381109 entries, 0 to 381108 Data columns (total 12 columns): # Column Non-Null Count Dtype	
	6 Vehicle_Age 381109 non-null object 7 Vehicle_Damage 381109 non-null object 8 Annual_Premium 381109 non-null float64 9 Policy_Sales_Channel 381109 non-null float64 10 Vintage 381109 non-null int64 11 Response 381109 non-null int64 dtypes: float64(3), int64(6), object(3) memory usage: 34.9+ MB from observations: it has 381109 rows/data points with 12 columns/features.	
[10]: t[10]: [11]:	train_data.select_dtypes(exclude=['int64','float64']).columns Index(['Gender', 'Vehicle_Age', 'Vehicle_Damage'], dtype='object')	
	<pre>#checking categorical and numerical variables using loop # categorical var for i in train_data.columns: if train_data[i].dtype == '0': print('categorical var:',i) #numerical variables for j in train_data.columns: if train_data[j].dtype != '0': print('numerical var:',j)</pre>	
	categorical var: Gender categorical var: Vehicle_Age categorical var: Vehicle_Damage numerical var: id numerical var: Age numerical var: Driving_License numerical var: Region_Code numerical var: Previously_Insured numerical var: Annual_Premium	
:	numerical var: Policy_Sales_Channel numerical var: Vintage numerical var: Response Working on the train data Checking the shape of dataset print('shape of our datset in rows and columns: ',train_data.shape)	
	<pre>shape of our datset in rows and columns: (381109, 12) Checking for duplicate values train_data.duplicated().sum() Checking for missing values</pre>	
:	<pre>#checking the null values train_data.isnull().sum()</pre>	
	Previously_Insured 0 Vehicle_Age 0 Vehicle_Damage 0 Annual_Premium 0 Policy_Sales_Channel 0 Vintage 0 Response 0 dtype: int64 Dividing the data into categorical and numerical data	
:	df_num=train_data[['id', 'Age', 'Driving_License', 'Region_Code',	
:	df_cat['Gender'].value_counts() Male 206089 Female 175020 Name: Gender, dtype: int64 df_cat['Gender'].describe() count 381109	
:	<pre>unique 2 top Male freq 206089 Name: Gender, dtype: object sns.set(rc={'figure.facecolor':'orange'}) sns.countplot(df_cat['Gender'])</pre>	
	200000 175000 150000 125000 75000	
:	50000 25000 Male Female Gender	
:	Name: Vehicle_Damage, dtype: int64 df_cat.Vehicle_Damage.describe()	
:	<pre>freq 192413 Name: Vehicle_Damage, dtype: object sns.countplot('Vehicle_Damage', data=df_cat) <axessubplot:xlabel='vehicle_damage', ylabel="count"> 200000</axessubplot:xlabel='vehicle_damage',></pre>	
	175000 150000 125000 75000 50000	
:	1.2 Voor 200216	
]:	> 2 Years 16007 Name: Vehicle_Age, dtype: int64 df_cat.Vehicle_Age.nunique() 3	
]:]:	top 1-2 Year freq 200316 Name: Vehicle_Age, dtype: object sns.countplot('Vehicle_Age', data=df_cat)	
]:	<pre><axessubplot:xlabel='vehicle_age', ylabel="count"></axessubplot:xlabel='vehicle_age',></pre> 200000 175000 125000 100000	
	75000 50000 25000 > 2 Years 1-2 Year Vehicle_Age For understanding numerical data	
:	print(df_num.Age.max()) 20 85	
]:	count 381109.000000 mean 38.822584 std 15.511611 min 20.000000 25% 25.000000 50% 36.000000 75% 49.000000 max 85.000000 Name: Age, dtype: float64	
:	sns.countplot(df_num.Age)	
	15000	
)]:)]:	train_data['Response'].value_counts()	83 8485
Ð]:	count 381109.0000000 mean 0.122563 std 0.327936 min 0.000000 25% 0.000000	
.]:	#df_num['Response'].hist(bins=50) sns.distplot(df_num['Response'])	
,	40 30 10 20	
]:	df_num['Previously_Insured'].value_counts()	
]:]:	0 206481 1 174628 Name: Previously_Insured, dtype: int64 df_num.Previously_Insured.describe() count 381109.000000 mean 0.458210 std 0.498251	
]:	min 0.000000 25% 0.000000 50% 0.000000 75% 1.000000 max 1.000000 Name: Previously_Insured, dtype: float64	
:	<pre>cAvesCubplet.vlabel=!Draviously_Incured!vlabel=!count!></pre>	
	75000 50000 25000 0 Previously_Insured	
]:	<pre>sns.barplot(x=df_num['Age'], y=df_num['Response'], hue=df_cat['Gender']) plt.subplot(1,2,2) sns.barplot(x=df_num['Age'], y=df_num['Response']) </pre> <pre><axessubplot:xlabel='age', ylabel="Response"></axessubplot:xlabel='age',></pre> <pre> 0.25 Gender Male Male O.25 O.25 O.25 O.25 O.25 O.25 O.25 O.2</pre>	
	0.20 Male Female 0.20 9 0.15 0.10 0.05 0.05	
]:	Age Age pd.crosstab(index=[df_num['Age']], columns='Median_Premium', values=df_num['Annual_Premium'], aggfunc='median_Premium' col_0 Median_Premium	dian'
	Age 20 29426.0 21 30859.0 22 30851.0 23 30763.5 24 31042.0	
]:]:	sns.heatmap(train_data.corr(), annot=True) <pre></pre>	- 1.0 - 0.8
		,
	Vintage	- 0.6 - 0.4 - 0.2 - 0.0 0.2
	Drivii Annua Annua Iicy_Sale	- 0.4 - 0.2 - 0.0
]:	Policy Property of the control of th	- 0.4 - 0.2 - 0.0 0.2
]:	#sns.boxplot('Annual_Premium', data=df_num) plt.figure(figsize=(15,5)) print(sns.boxplot(data=df_num)) AxesSubplot(0.125,0.125;0.775x0.755)	- 0.4 - 0.2 - 0.0 0.2
	#sns.boxplot('Annual_Premium', data=df_num) plt.figure(figsize=(15,5)) print(sns.boxplot(data=df_num)) AxesSubplot(0.125,0.125;0.775x0.755) 500000 400000 200000 100000 200000 100000 #removing outliers q1 = train_data['Annual_Premium'].quantile(0.25)	- 0.4 - 0.2 - 0.0 0.2 0.4
)]:	#removing outliers q1 = train_data['Annual_Premium'].quantile(0.25) q3 = train_data['Annual_Premium'].quantile(0.75) iqr = q3 - q1 upper_fence = q3+(1.5*iqr) lower_fence = q1:(1.5*iqr) print(iqr, upper_fence, lower_fence) 14995.9 61892.5 1912.5	- 0.4 - 0.2 - 0.0 0.2 0.4
)]:	### ### ##############################	- 0.4 - 0.2 - 0.0 - 1.2 - 0.4 - 0.4
8]: 1]:	### ### ### #### #####################	- 0.4 - 0.2 - 0.0 0.2 0.4
9]:	### ### ##############################	- 0.4 - 0.2 - 0.0 0.2 0.4 Vehi
9]:	### ### ### ### #### #################	- 0.4 - 0.2 - 0.0 0.2 0.4 Vehi
9]: 1]:	### ### ##############################	- 0.4 - 0.2 - 0.0 - 1.02 - 1.04 Vehi
)]: L]:	### Space April Diving D	- 0.4 - 0.2 - 0.0 - 0.0 - 0.2 - 0.4 - 0.2 - 0.0 - 0.2 - 0.4 Vehi Vehi - 1.00 - 0.75 - 0.50 - 0.25 - 0.00 0.25