Thurston Cox

Charlotte, NC
(704) 408.6167
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Full-Stack Web Developer with background in FinTech and Health Systems Software sales. Proficient in product development and known for the ability to meet tight deadlines and adaptability. Known for enthusiastically going above and beyond to produce a marketable and user friendly interface.

PROJECTS

Essence of Music

Deployed: https://eom-10-4.herokuapp.com/login

GitHub: https://github.com/Thurstoncox3/Essence_Of_Music

Description: Essence of Music is a responsive and interactive application designed to fill the needs of our Users. We focused on the Users experience, therefore Essence of Music (EOM) includes the following:

- Sign-In capabilities for the users safety of personal information.
- Mobile phone adjustments, for the user on the go!
- A Lyric driven API installation allowing the user to read along, learn the song, and maybe even enjoy some Karaoke.
- Timed logout cookie, for user information protection.

Employee Management System

Video Walkthrough: https://drive.google.com/file/d/1iF13AN21copzBf8aOjp4LgTH8lxeV2Uu/view?usp=sharing

GitHub: https://github.com/Thurstoncox3/employee_management_system

Description: Command-line application that manages a company's employee database, using Node.js, Inquirer, and MySQL.

National Park Roadtrip

Deployed: https://national-park-roadtrip.herokuapp.com/

GitHub: https://github.com/AlexWilsonNC/national-roadtrip

Description: This web application allows you to create your own itinerary based on the national parks you would like to visit. Without logging in, you can visit the parks pages and see the weather, location, and activities connected to that specific park. We also provide beautiful photographs to help you select your next destination. When you create your own login, you can save the parks that you would like to visit and delete the park you have already visited from your itinerary.

TECHNICAL SKILLS

APPLICATIONS - GitHub, MongoDB, MySQL, PWA, AWS

TOOLS: Express, Node, Handlebars, Query, Bootstrap,

OTHER PLATFORMS

GitHub: https://github.com/Thurstoncox3

LinkedIn: linkedin.com/in/thurstoncox3

Portfolio: https://thurston-cox-portfolio.herokuapp.com/

EDUCATION

University North Carolina of Charlotte, NC — *Certificate*

AUG 2021-OCT 2021

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, JavaScript, JQuery, Bootstrap, Node JS, MySQL, MongoDB, Express, Handlebars JS, & React JS.

University North Carolina of Charlotte, NC — *Associates*

JUNE 2016

Associates Degree in Sociology & Philosophy

EXPERIENCE

Sales Development Representative- Phreesia

Dec 2020-Aug 2021

Managing outbound demand while generating activity for my Account Executives, by using phone/email outreach. Working closely with Sales and Client Services team members to ensure that prospects understand Phreesia's value. Thriving for beneficial results to meet monthly quota expectations. Monetizing my team and my own KPI's through the tracking of Salesforce.

Senior Supplier Growth Specialist- AvidXChange, Inc

2018–2020

Introducing new suppliers to the AvidPay Network and client offerings by fostering the relationship between the buyer and our unique suppliers. Consistently overachieving key KPI's attributed to cost and revenue, while proactively using our client outreach initiatives to help potential leads understand our Saas platforms.