Sales Agent - Newly Launch Web Platform

Job Type - Part-time

Job Description

As a Sales Agent, you will be the face of our service, responsible for expanding our network of restaurant partners. Your primary role will be to visit restaurants, engage with their management teams, and register them on our platform via the dedicated agent app. Your work will contribute directly to increasing restaurant engagement on our innovative web platform, enhancing the restaurant count.

Key Responsibilities

- Restaurant Registration: Visit local restaurants to register them on our platform, ensuring each restaurant profile is verified, accurate, and approved with consent from the management of the restaurant.
- **Data Collection:** Gather all necessary details about each restaurant and submit them on the provided Google Sheet before every visit.
- **Relationship Building:** Build positive relationships with restaurant managers and staff to represent our platform professionally.
- **Platform Engagement:** Actively contribute ideas to improve restaurant engagement and provide feedback to the team to help refine our platform experience.

Dress Code

 Smart Casual Attire: Agents should dress professionally in smart casual attire, including shoes (no slippers or sandals), to maintain a respectful and professional appearance.

Eligibility Requirements

- Age: 20-25
- **Personal Transportation:** A motorbike OR good transport method for efficient travel to various restaurant locations.
- **Smartphone**: Possess a smartphone with <u>a Good Camera</u>.
- **Communication Skills:** Strong verbal <u>communication in Sinhala</u>, (with basic English skills preferred.)
- Laptop (optional): a laptop (not required).

Payment and Allowance

- *** Following payments and allowances based on targets (per month).
 - Fuel cost
 - Internet cost
 - Restaurant registration payment
 - Target bonus

Payment Structure

Payments are based on performance packages according to the number of restaurant registrations *per month*. The details are as follows:

Package	Restaurant Count	Fuel Allowance	Internet Allowance	Registration Payment (per restaurant)	Monthly Maximum Payment
1	31-50	Rs. 2,000	Rs. 1000	First 30: Rs.500 Next 20: Rs. 600	Rs. 30,000 (for 50 restaurants with bouns)
2	21-30	Rs. 1,500	Rs. 1000	Rs. 500	Rs. 17,500 (for 30 restaurants with bouns)
3	11-20	Rs. 1,500	Rs. 500	Rs. 500	Rs. 12,000 (for 30 restaurants with bouns)
4	6-10	Rs. 600	Rs. 200	Rs. 120	Rs. 2,000 (for 10 restaurants)

^{*}Conditions apply.

<u>5</u>	3-5	Rs. 200	Rs. 200	Rs. 120	Rs. 1000 (for 5 restaurants)
6	1-2	Rs. 0	Rs. 0	Rs. 50	Rs. 100 (for 2 restaurants)
7	0	Rs. 0	Rs. 0	Rs.0	Rs. 0

^{**} If any restaurant would like to use our other services you will get a portion from them.

About Our Company

• Name: Food World 3D

• Website: www.foodworld3d.com

• Business Profile: Google Business Profile

• Facebook Page: https://www.facebook.com/people/Food-World-3D/61563405520455/

^{**} No Payment if you can't register any of the restaurants.