

# Yuntian Hou

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## Education

### Peking University | Beijing, China

Sep 2022 – Present

Bachelor of History, Minor in Information Management & Information Systems

Selected courses: Introduction to Computing, Python for Data Analysis, Applied Statistics, Visualizing China

### Aoyama Gakuin University | Tokyo, Japan

Mar 2024 – Jul 2024

Selected courses: Microeconomics, Applied Probability and Stochastic Processes, IT in Business Applications (all taught in English), Japanese

### MITx MicroMasters in Supply Chain Management (Online)

Mar 2024 – Jul 2024

Focus: Supply Chain Analytics

## PROJECT EXPERIENCE

### Cardiovascular Risk Prediction & Population Heterogeneity Analysis

Mar 2025 – Jun 2025

- Developed a heart disease risk prediction system using 240k+ CDC survey records, identifying key risk factors via statistical and ML methods
- Designed age-stratified frameworks, mined high-risk variable combinations, and built interaction models to evaluate synergistic effects
- Compared multiple ML models (Logistic Regression, Random Forest, GBDT) to improve medical data modeling and risk stratification

### Visualization of Tang Dynasty Poets and Poetry

Mar 2025 – Jul 2025

- Built a visualization system for Complete Tang Poems to analyze poets' creative patterns, imagery usage, and social networks
- Preprocessed text (normalization, keyword extraction) with Python, created poet-imagery frequency matrices with simple NLP
- Delivered a data presentation video & poster with six visualization types, enhancing understanding of structured humanities data

### Independent AI Content Creator & Community Lead

Jul 2025 – present

#### Xiaohongshu (Red Note)

- Content Creation & Technical Communication: Spearheaded an AI-focused education channel, publishing \$50+ in-depth tutorials on LLM fundamentals, AI-native coding (e.g., Cursor, Trae), and Prompt Engineering. Amassed a following of \$10,000+ users by translating complex AI logic into intuitive, visual-driven guides.
- Knowledge Product Development: Authored and launched the "Gemini 3 Pro Comprehensive Mastery Manual," deconstructing model architectures, long-context windows, and multimodal capabilities. Achieved \$400+ paid sales, demonstrating strong market intuition and the ability to define high-value digital products.
- Community Management & Ecosystem Growth: Orchestrated a specialized AI community of \$500+ members. Facilitated daily industry analysis and technical Q&A, establishing a high-retention funnel that successfully converted organic content traffic into an engaged community ecosystem.
- Data-Driven Iteration: Leveraged platform analytics to perform user profiling, iteratively refining prompt templates and pedagogical pathways. Improved the engagement-to-reach ratio (Likes & Saves) to a level 25% higher than the industry average for educational content.

### ScholarScout: AI-Powered Academic Identity Verification & Data Tool

Oct 2025 – Present

- Key Achievements & Impact:
- Massive Efficiency Gain: Transformed the faculty research process for academic consulting; reduced manual verification time per department from 2 hours to 5 minutes, delivering a 20x productivity boost.
- User Growth & Adoption: Successfully served a user base of 50+ students and academic consultants, facilitating the accurate collection and verification of over 1,000+ professor profiles.
- Solving Real-World Ambiguity: Engineered an intelligent matching algorithm to resolve "Same-Name Ambiguity," accurately distinguishing between researchers in different fields (e.g., Medical vs. Anthropology), achieving enterprise-grade data precision.

- End-to-End Automation: Integrated DeepSeek LLM to automate the entire pipeline—from web scraping to the generation of professional research summaries in both English and Chinese, significantly lowering the barrier to critical academic information.
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## INTERNSHIP EXPERIENCE

### Consulting Project Intern

**Deloitte China | Beijing, China**

**Aug 2025 – Nov 2025**

- Large-scale System Implementation & Digital Transformation:
- Actively participated in the full-lifecycle implementation of a Sales Planning and Reporting (SPR) system for a large-scale multinational client, encompassing development, User Acceptance Testing (UAT), and official Go-live.
- Conducted continuous performance monitoring and optimization post-launch to ensure system stability and efficiency.
- Business Requirement Analysis & Strategic Alignment:
- Supported the IT department's digital transformation by conducting and synthesizing internal stakeholder interviews to capture precise business requirements and system pain points.
- Ensured the technical system design remained highly aligned with the client's long-term strategic objectives and operational workflows.
- Data-Driven Growth & Investment Optimization:
- Assisted in developing data-driven growth strategies and optimizing investment allocations through quantitative analysis and business intelligence insights.

### Strategic Analysis Intern

**Microsoft - Developer Division, STCA| Suzhou, China**

**Nov 2025 – Present**

- Market Research & Competitive Intelligence: Conducted in-depth research on the AI-native IDE market (e.g., Cursor, Trae, Windsurf) and the evolution of AI Coding Agents. Authored \$10+\$ deep-dive reports on developer behavior, identifying GitHub Copilot's competitive advantages in multi-file editing and sophisticated context awareness.
  - User Growth & Data Analytics: Leveraged SQL and Power BI to analyze active user behavior and extract key retention metrics for Copilot. Collaborated on optimizing the developer onboarding flow, resulting in a \$15\%\$ increase in conversion rates for targeted feature modules.
  - Product Strategy & Feasibility: Formulated strategic frameworks for AI-native workflows within the developer ecosystem. Provided feasibility assessments for integrating Copilot plugins into complex enterprise-level projects, delivering direct briefings to Product Managers and Engineering Leads.
  - Cross-functional Collaboration: Bridged communication between Product Management and Engineering teams by translating market feedback into high-priority roadmap requirements, driving the decision-making process for 2 key feature iterations.
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## SKILLS

- Programming & Data Analysis: Python, SQL, Power BI
- Software & Tools: ERP systems, Microsoft Office Suite
- Languages: English (Fluent, TOEFL Reading 30, Listening 28), German (Basic)