

Customer Loyalty Engagement Program

Tune4U





Website

https://overflowingfeature.firebaseapp.com/

https://overflowingfeature.web.app/

https://tune4u.jingjietan.com/

APK

https://drive.google.com/drive/folders/1W0_I9W3 Y22LcOofjMCxtAajvgdu-qXUY?usp=drive_link





Problem Statement



Limited Engagement



- Customers can't get in immediate contact with high quality advisors
- As a result, companies can't get accurate customer insights





Lack of risk & insurance literacy

Therefore, 40% out of a sample size of 701 young Malaysians between 24 to 34 do not have existing insurance of any kind.







Solutions

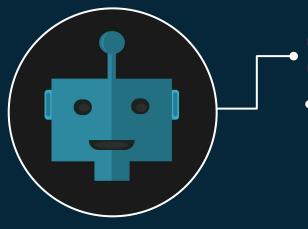


Main Features

Loyalty Chat

Easter Egg





Loyalty Chat

- Help users perform specific action
 - E.g. Customer A doesn't know how much points he/she has, chatbot can solve the solution by querying basic info like customer name / IC / unique number
- Reward users who provide constructive feedbacks / fill up survey with loyalty points



User Insight

- Deeper customer analytics can be applied to the loyalty programs to get new insights into customer purchase trend
- Avoid misleading insights and underperforming strategies

Data visualization















Easter Egg

- Machine Learning results in ability to detect if user is focus on certain informative pages/sections
- Linked to chatbot to showcase usefulness of it + improve visitor's literacy
- Find easter eggs which gives loyalty points.





Rewards

- Discounts can be given for certain amount of purchases by customers in the loyalty program
- Behaviours like reading through informative pages rewards easter eggs (loyalty points)





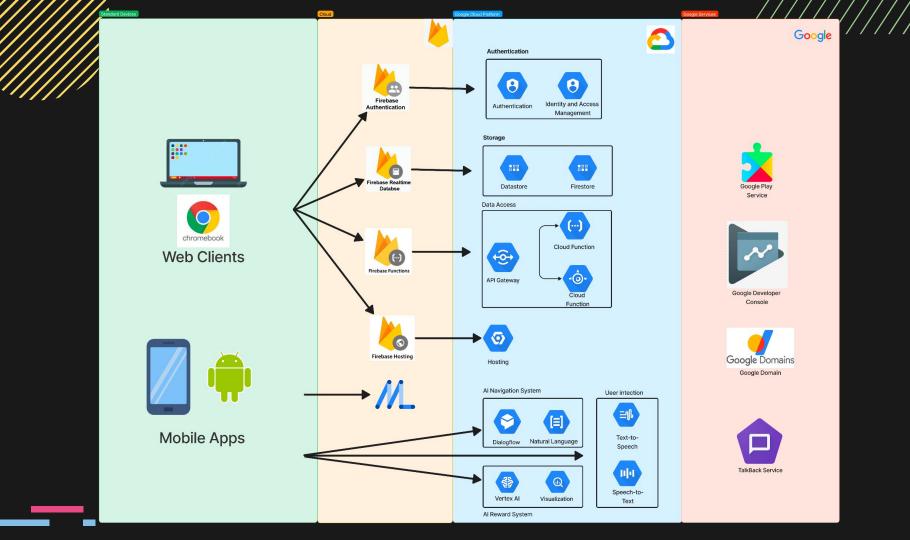
Speech (2-way conversion)

- Encourage inclusivity in the web application usage
- Can help with loyalty program reputation & build relationships with customers











Thank you

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