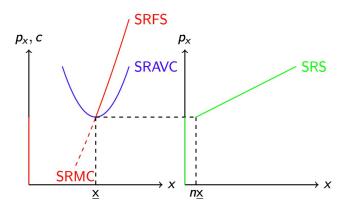
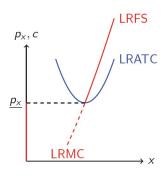
### Lecture 13 Perfect Competition

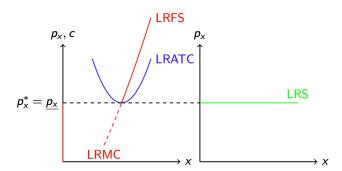
- 1. Characteristics of Perfect Competition.
  - a. Price-taker
  - b. Perfect information
- 2. Difference between SR and LR.
  - a. Short Run
    - i. Number of producers is exogenous.
    - ii. Market supply: summation of individual firm supply (from firm's profit optimization)
    - iii. Some input factors are fixed. (Fixed cost incurred)
    - iv. Finitely many(n) producers in the market.
    - v. Infinitely potential producers outside the market.
  - b. Long Run
    - i. Number of producers is endogenous.
    - ii. Market supply is determined by <u>zero-profit condition for the marginal producer</u> (The <u>last producer</u> joint the market earn zero profit.)
      - 1. (See below) If all firms are identical then the long run market supply is perfectly elastic at
- 3. Find short run firm supply.
  - a. Given production function  $x_i = f(L, \overline{K})$
  - b. Check if  $p \ge min\{AVC\}$  to decide produce or not.
  - c. Producer maximize profit  $\pi = x_i * p w * l F$  (Producers are price-takers for p, l, F) and find the optimal quantity to produce.
  - d. FOC gives MC(x) = MR(x) = p
- 4. Find short-run market supply.
  - a. Summation of short run supplies from individual firm.



- 5. Find long-run firm supply.
  - a. Fixed cost F = 0 in the long run
  - b. Firm maximize  $\pi = x_i(p_x ATC(x_i))$
  - c. Firm's supply curve is the portion of LRMC no less than  $min\{LRATC\}$



- 6. Find long-run market supply.
  - a. Long run market price  $p^* = min\{LRATC\}$  (endogenous price)
    - i. Proven by contradiction.
  - b. (Assuming firms are identical)LRS perfect elastic at  $p^* = min\{LRATC\}$ 
    - i. If p > p then infinitely many producers enter the market.
    - ii. If p < p then all producers exit the market.
    - iii. If firms are not identical, LRS might be upward sloping: as price increases, producers with higher  $min\{LRATC\}$  enter the market.

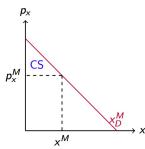


- 7. Find short-run equilibrium price and quantity.
  - a. Solving  $x_s(p) = x_d(p)$
- 8. Find long-run equilibrium price and quantity.
  - a. LR equilibrium price is determined by  $min\{LRATC\}$
  - b. (If all firms identical) Quantity found by  $x_d(p)$
- 9. Find number of producers.
  - a. Short-run: number of producers is fixed.
  - b. Long-run:
    - i. Find  $x^M$  using  $p_D(x) = min\{LRAC\} = p$
    - ii. Find individual firm's supply  $x_f = argmin_x\{LRATC\}$
    - iii. Number of firms  $n = \frac{x_M}{x_f}$

#### Lecture 14 Welfare and Distortions

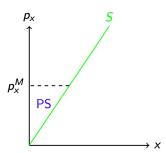
- 1. Measuring consumer surplus
  - a. Use compensated demand to capture MWTP.
  - b. Aggregation of MWTP is total utility gained.
  - c. Minus the cost of consumption  $p_x * x$

- d. Individual  $CS_i = \int_{p_x}^{\infty} x_i(p) dp$
- e. Aggregate  $CS = \sum_{i=1}^{N} CS_i = \sum_{i=1}^{N} \int_{p_x}^{\infty} x_i(p) dp = \int_{p_x}^{\infty} \sum_{i=1}^{N} x_i(p) dp = \int_{p_x}^{\infty} x_D^M(p) dp$

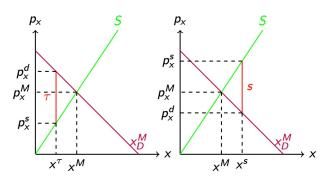


2. Measuring producer surplus

a. 
$$PS = \int_{0}^{p_x} x_s^M(p) dp$$

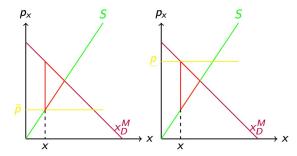


- 3. Measuring welfare
  - a. CS + PS + Government Revenue (if applicable and could be negative)
- 4. Per-unit taxes and subsidies.

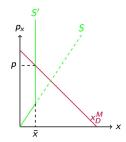


- a. (Generally, also applicable for percentage tax/sub) Market price (after) is the price faced by the party unaffected.
  - i. Statutory incidence on producer ⇒ Market price is the price paid by consumers.
  - ii. Statutory incidence on consumer ⇒ Market price is the price received by producers.
- b. Expressions
  - i. Tax on producer  $p^d = p_x$ ,  $p^s = p^d \tau$
  - ii. Tax on consumer  $p^s = p_x$ ,  $p^d = p^s + \tau$
  - iii. Subsidy on producer  $p^d = p_x$ ,  $p^s = p^d + s$
  - iv. Subsidy on consumer  $p^s = p_x$ ,  $p_d = p_s s$
- Percentage tax/subsidy.

- a. Expressions
  - Tax on producer  $p^d = p_x$ ,  $p^s = (1 t)p^d$
  - Tax on consumer  $p^s = p_x$ ,  $p^d = (1 + t)p^s$
  - Subsidy on producer  $p^d = p_x$ ,  $p^s = (1 + s)p^d$ iii.
  - Subsidy on consumer  $p^s = p_x$ ,  $p^d = (1 s)p^s$ iν.
- 6. Price manipulation and quantity manipulation.
  - a. Price ceiling and price floor.
    - Notice, at a given price p, the actual quantity sold is  $min\{S(p), D(p)\}$
    - ii. With price ceiling, only most efficient producers produce.
    - iii. With price floor, only consumers willing to pay the most purchase.



b. Quantity manipulation. (quota)



- 7. Statutory and Economic incidence
  - a. Statutory incidence does not affect the new equilibrium quantity.
  - b. Economic incidence depends on relative elasticities  $\varepsilon$ ,  $\eta$  of consumers and producers.
- 8. Compute economic incidence
  - a. Calculate by definitions (*Normally calculated by definition*): comparing price before and after.

    - ii.
    - iii.
    - El of tax on consumer  $\frac{p^d_x p^M_x}{\tau}$ El of tax on producer  $\frac{p^s_x p^M_x}{\tau}$ El of subsidy on consumer  $\frac{p^d_x p^M_x}{s}$ El of subsidy on producer  $\frac{p^M_x p^S_x}{s}$
  - b. Calculate with linear approximation. (Absolute proportion)
    - On producer  $\frac{-\epsilon}{-\epsilon + n}$ i.
    - On consumer  $\frac{\eta}{-\epsilon + \eta}$ ii.

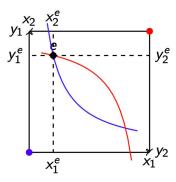
# Lecture 15 General Equilibrium

- 1. Assumptions on individual.
  - a. Individuals maximize their utility given constraints (e.g. budget, non-negativity)

- b. Convexity.
- c. Monotonicity.
- d. No externality.

### 2. Edgeworth Box

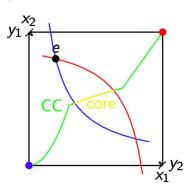
- a. Represents <u>feasible</u> (i.e. new allocations of individuals sum up to the aggregate initial endowment) <u>allocation</u> of all goods among all individuals.
- b. Let there are n goods to trade between N agents, then the Edgeworth Box is a set of N vectors from  $R^n$ . Therefore, the Edgeworth box is a subset n \* N dimensional space.
- c. One point in the box represents a feasible allocation/distribution of goods among individuals.



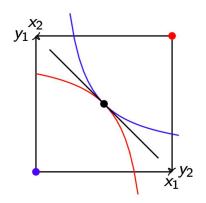
- 3. Contract curve (See attached images for examples)
  - a. **Pareto Efficiency**: an allocation is Pareto-Efficient if it is impossible to make someone better off without making someone worse off. (Impossible to make Pareto-improvement)
  - b. **Contract Curve**: the contract curve is the set of <u>all</u> pareto-efficient allocations.
  - c. Find contract curve.
    - i. <u>In general (Always consider corner solution, i.e. on the edge of box)</u> it is where indifference curves are tangent.
    - ii. Find expression  $MRS_1(x_1, y_1)$ ,  $MRS_2(x_2, y_2)$
    - iii. Use <u>aggregate</u> initial endowment to substitute  $x_2 = e_x x_1$ ,  $y_2 = e_y y_1$
    - iv. Solve equation  $MRS_1(x_1, y_1) = MRS_2(e_x x_1, e_y y_1)$  for  $y_1$
    - v. Solution  $y_1(x_1)$  plots the contract curve.

#### 4. Core

a. **Core** the core is the set of points which are Pareto-efficient and are mutually beneficial for each individual to trade. (Mutually beneficial portion of contract curve)



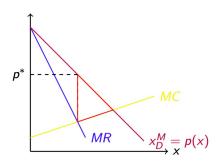
- a. **Competitive Equilibrium**: A Competitive Equilibrium is an allocation and a set of prices such that all individuals, given prices, choose to consume their allocation (allocation satisfies the solution of their constrained optimization problem).
- b. We have to determine the (relative) price of the trade (competitive equilibrium price).
- c. Compute: <u>budget line must be tangent to IC of each individual and ICs of each individual are tangent at Pareto efficiencies.</u>
  - i. (notes: for corner cases, the tangency equation might not hold.)
  - ii. Let p be the placeholder for relative price (normalize the price of one produce to 1, as the numeraire).
  - iii. (Optimization) Solve demand for each good for each individual as function of p and initial endowments as their <u>endogenous income</u> (no exogenous income).
  - iv. Substitute  $x_2(p) = e_x x_1(p)$  and  $y_2(p) = e_y y_1(p)$
  - v. Solve  $MRS_1(x_1(p), x_2(p)) = MRS_2(e_x x_1(p), e_y y_1(p))$  for  $p^*$  as the competitive equilibrium price.



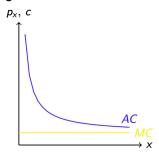
- 6. Welfare Theorems
  - a. <u>First welfare theorem(CE ⇒ PE)</u>: Given our assumptions, the allocation of a competitive equilibrium is Pareto-efficient.
  - b. <u>Second welfare theorem(PE⇒ CE)</u>: Given our assumptions, any Pareto-efficient allocation can be implemented as a competitive equilibrium with an appropriate choice of initial allocation.
- 7. Walras' Law
  - a. With n markets in total, if n-1 markets are clear, the last market also clears.
  - b. Only have to consider n-1 markets in our analysis and the other market left is automatically clear.

Lecture 16 Monopoly and Monopsony

1. Monopoly



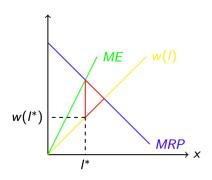
- a. Possible causes of monopoly
  - i. Barriers to entry
  - ii. Patents
  - iii. Ownership of scarce resource
  - iv. Technology
  - v. Natural Monopoly (large minimum efficient scale)



- 2. Monopoly's optimization problem
  - a. Monopoly faces market demand x(p)
  - b.  $max_x x * p(x) c(x)$
  - c. Or, equivalently  $max_p x(p) * p c(x(p))$
  - d. Check if  $\pi > 0$  otherwise, exist the market.
- 3. Marginal revenue below demand
  - a. Without implementing price discrimination, have to lower price for all consumers to get one additional consumer.
- 4. Monopoly and distortions (Adding to price or subtracting from per-unit cost are equivalent)
  - a. With per-unit tax  $\tau$  on product.
    - i. Optimization  $max_x x * (p(x) \tau) c(x)$
  - b. With per-unit subsidy s
    - i. Optimization  $max_x x * (p(x) + s) c(x)$
- 5. Monopsony
  - a. Definition: they have market power in their <u>input markets</u>. (Output market might be perfectly competitive or not)
  - b. (No input price discrimination) all inputs have to be paid same price.
- 6. Monopsony optimization problem
  - a. Optimization:  $max_l p * x(l) w(l) * l$  (assuming monopsony only in input market)

b. FOC Marginal Revenue Product (of labor) = Marginal Expenditure. MRP = ME

c. Assert  $\pi(\cdot) \geq 0$ 



7. Price distortion

a. With per-worker subsidy s to monopsony.  $max_x p * x(l) - l * (w(l) - s)$ 

b. With per-worker tax  $\tau$ .  $max_x p * x(l) - l * (w(l) + \tau)$ 

Lecture 17 Price Discrimination

1. Different types of price discrimination

Туре	Market Segments	Required Information	Implementation
First Degree	Each individual	i) Identifiable individual ii) know <mark>Individual</mark> demand/MWTP	Charge individual exactly their MWTP
Second Degree	Each individual	i) Know demand for each <mark>type</mark>	Customer self-selection Monopoly selects (Quantity, Price) bundles
Third Degree	Each groups	i) Identifiable group ii) Know demand for each <mark>group</mark>	Charge different per-unit price for each group
Two-Part Tariff	Each individual	i) Know demand for each <mark>type</mark>	Charge per-unit price and a fixed fee. Sell to high type only or sell to both types

2. First Degree Price Discrimination

a. Requirements

i. Know Demand/MWTP for each individual.

ii. Could identify consumers.

iii. Prevent arbitrage.

- b. Implementation
  - i. Produce at the efficient quantity by solving MC(x) = MR(x) = p
  - ii. Then charge each individual at their MWTP.
  - iii. Monopoly captures all the consumer surplus.
  - iv.  $\pi = CS + PS = Social Welfare$
- c. Alternative implementation
  - i. Sell the efficient quantity  $x^*$ .
  - ii. Charge each individual the same price using demand  $p^* = P_D(x^*)$
  - iii. Charge each individual different cost for the right of purchasing  $F_i = CS_i$
- 3. Second Degree Price Discrimination
  - a. Requirements
    - i. Known demands for different types.
    - ii. Prevent arbitrage
  - b. No need to identify different types ⇒ Customer self-selection process.
  - c. Optimization problem
    - i. Objective  $\max_{\{x_L,x_H,p_L,p_H\}}\pi = p_L + p_H C_L(x_L) C_H(x_H)$
    - ii. Constraints (Original form)
      - 1. Individual Rationality

a. 
$$u_H(x_H) - p_H \ge 0$$

b. 
$$u_L(x_L) - p_L \ge 0$$

- 2. Incentive Compatibility
  - a.  $u_H(x_H) p_H \ge u_H(x_L) p_L$

b. 
$$u_L(x_L) - p_L \ge u_L(x_H) - p_H$$

- iii. Constraints (Reduced form)
  - 1.  $u_L(x_L) = p_L \in \text{Low type is indifferent between buying or not.}$
  - 2.  $p_H = u_H(x_H) u_H(x_L) + p_L \in \text{High type is indifferent between buying two bundles}$ .
  - 3.  $x_L < x_H$
- iv. Problem solving procedure
  - 1. Find  $x_H$  by solving  $MC_H(x_H) = MR_H(x_H) \in$  Efficient quantity for high type.
  - 2. Find expression of  $p_I(x_I) = u_I(x_I)$
  - 3. Find expression of  $p_H(x_L) = u_H(x_H) u_H(x_L) u_L(x_L)$
  - 4. Write objective function  $\pi(x_L) = \theta_L * p_L(x_L) + \theta_H * p_H(x_L) \theta_L * C_L(x_L) \theta_H * C_H(x_H)$
  - 5.  $max_{x_I}\pi(x_L)$  and find  $x_L = argmax_x\pi$
- 4. Third Degree Price Discrimination
  - a. Requirements
    - i. Identifiable groups, Known group demands.
    - ii. Prevent arbitrage.
  - b. Optimization problem:  $\max_{x_A, x_B} p_A(x_A) * x_A + p_B(x_B) * x_B C(x_A + x_B)$
  - c. Consider corner solutions. (sell to one group only)
  - d. Third degree price discrimination do weakly better than single price monopoly.
- 5. Two-part tariff (As alternative to second degree price discrimination)

- a. Requirements
  - i. Known demand for each type.
  - ii. Not identifiable (requires self-selection).
  - iii. Need to prevent arbitrage.
- b. Operations: same unit price p + fixed fee F .
- c. Options: comparing the profit from two options.
  - i. Sell to both types.

1. Set 
$$F(p) = \int_{0}^{x_L(p)} p_L^D(x) dx - p * x_L(p)$$
 as the consumer surplus for **low type**.

Let  $\theta_L \in (0,1)$  denote the percentage of low type customer.

2. 
$$max_p \theta_L * \pi_L(p) + (1 - \theta_L) * \pi_H(p)$$

3. 
$$\max_{x} \theta_L * x_L(p) * p + (1 - \theta_L) * x_H(p) * p + 1 * F(p) - C(\theta_L * x_L(p) + (1 - \theta_L) * x_H(p))$$

- ii. Sell to high type only.
  - 1. Set p and  $x_H(p)$  such that  $MC(p) = MR_H(p)$  the <u>efficient</u> (maximize consumer surplus for high type) quantity and price.
  - 2. Charge F as the amount of individual consumer surplus.
  - 3.  $\pi = x * p + CS$
- 6. Firm's choice if arbitrage was a concern.
- 7. For more than two market segments.

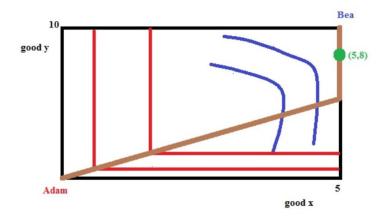
## Lecture 18 Game Theory

- 1. Normal form game.
  - a. Players  $i \in \{1,...,N\}$
  - b. Strategy picked  $s_i \in S_i$  from individual's strategy set  $S_i$
  - c. Strategy profiles: collection of individuals' strategies.  $\{s_1, ..., s_N\}$
  - d. Payoff functions: transformation strategy profile  $\rightarrow R^N$ .
  - e. Competitor's strategies  $S_{-i}$
  - f. Assumptions
    - i. Complete information: common knowledge on payoff function.
    - ii. Pure strategies: no distribution among strategies.
- 2. Strictly dominated/dominates
  - a.  $u(s_i, s_{-i}) > u(s_i', s_{-i}) \ \forall s_{-i}$ 
    - i. then  $s_i$  strictly dominates  $s_i$
    - ii. and  $s_i$  is strictly dominated by  $s_i$
  - b.  $u(s_i, s_{-i}) \ge u(s_i', s_{-i}) \ \forall s_{-i}$ 
    - i. then  $s_i$  weakly dominates  $s_i$
    - ii. and  $s_i$  is weakly dominated by  $s_i$
- 3. Best Response

- a. The best response for one individual corresponding to competitor's strategy  $s_{-i}$  is a set of strategies(could be multiple) such that any  $s_i$  in this set satisfies  $u(s_i, s_{-i}) \ge u(s_i', s_{-i}) \ \forall s_i'$ . (maximizing payoffs)
- 4. Nash Equilibrium
  - a. Definition: a Nash equilibrium is a <u>strategy profile</u> such that <u>each player</u>'s strategy is <u>one of</u> their best responses to their competitor's strategy.
- 5. Finding Nash Equilibrium
  - a. Method 1: find overlapping of best responses.
  - b. Method 2: iterative elimination of strictly dominated strategies.
- 6. Relations.
  - a. Strictly dominated strategies are never chosen in a NE.
  - b. NE must be constructed from best responses.

## Past Test Questions.

- 1. [Fall 2015 2(c)] Difference between MR for perfectly competitive firm and monopolist.
  - a. PC ⇒ Horizontal demand. (Price taker) ⇒ Horizontal MR
  - b. Monopolist
    - i. Downward sloping (To sell extra unit, need to lower the price).
    - ii. Lies below the demand curve (Have to reduce price for all previous units).
- 2. [Fall 2016 1(b)] Explaining Nash Equilibrium
  - a. By definition, no incentives to change strategy.
  - b. Consider scenario and show that neither agent has incentives to deviate.
  - c. Remember to state any possible strictly/weakly dominated/dominant strategies.
- 3. [Fall 2016 4(b)]



4. Competitive equilibrium and competitive equilibrium questions (G.E.)

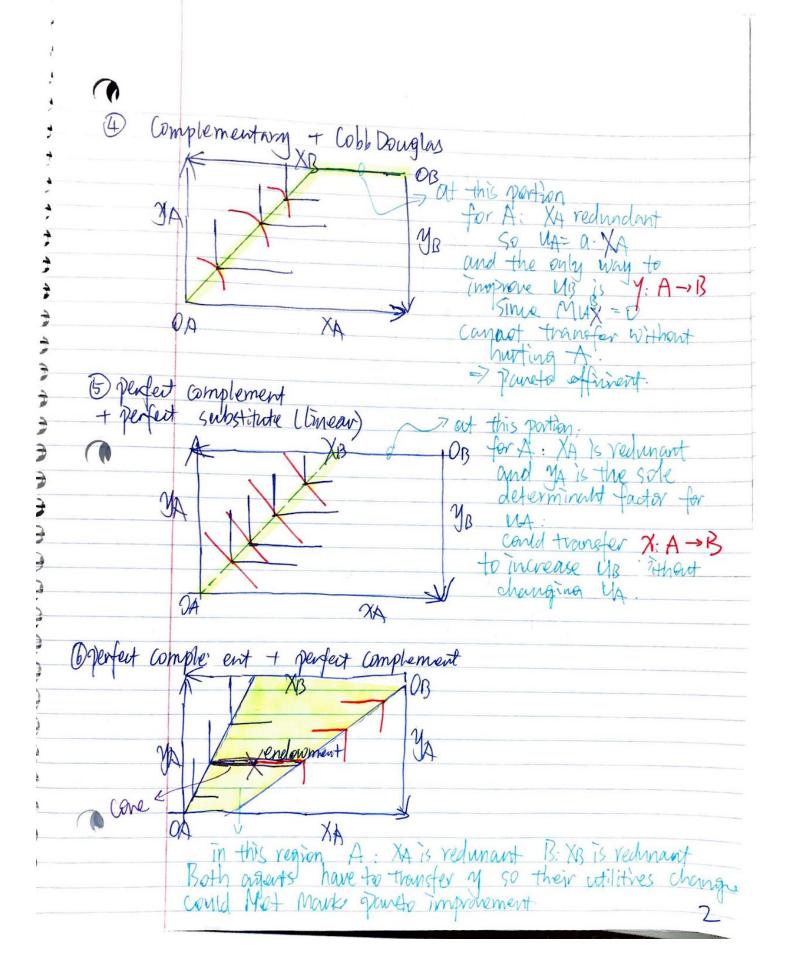
- a. Consider the supply and demand side of each good. (Comparing the equilibrium consumption and their endowment.)
  - i. (Total) Consuming more than endowed ⇒ Demand
  - ii. Consuming less than endowed ⇒ Supply
- b. (After changes) Adjust relative price consider the change in relative demand and supply
  - i. Excess demand  $\Rightarrow$  relative price increases.
  - ii. Excess supply ⇒ relative price falls
- 5. [Fall 2017 2(b)] (Game Theory) Communication without changing on the payoff matrix will **not** affect the resulting equilibrium(NE). (Since players still have incentives to cheat/deviate after communication)

Contract Curve with different preferences.

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Contract-curves over different utility (Normal) Cobb Donglas - Cobb-Donglas OB endowneyo core MB >MRSR Ashould (XB-20) Quasitinear - ancistringer 1 X: A > B Quasitinear - ancistringer 1 X: A > B OB: B - A (yr=0, INW+M Should. X. B. JAM yB YB CW.Y.t. X) form for interior soln: u; aln(xi) + by, , u= cln(xi) + dy

MRS1 = bx, MRS2 = dx = dex-xo (quasi in all XF ad+cb u= ln 00 + 4 constant Mun ad( $ex-X_1$ ) =  $ebX_1$ ad  $ex = (ad + cb)X_1$   $X_1^* = ad ex$ ad + ex = ad exdevensing MRS; - mux 3) Colo Douglas + perfect Substitute 013 Truncto improvement: B > A no Tanto improvement XIA



Both arguests of reduced ant. perfect complement X2 MA YB in this vegion: both agents X redundand
only exchanging of affects
their utilities.
No pareto simprovement
at this portion
MX.A.7. MPSB
Should & X. 13-7A (XX=0) Should & X. anus, linear Additional.

A: quasilineur W.r.t. y. un=aln(xx) + byx
B: quasilineur w.r.t. x: un= cxn + d'incyn,
cyn cyn MA temgeny MMA-MUS MRSA= bxA MRSR= CMB = C(Ey-ya) MRSA= bxA MRSB= d

cohne.  $\frac{a}{bxA} = \frac{c(Ey-y_A)}{d} \Rightarrow ad= bxA c Ey- dxA c y_A ad

xa= \frac{ad}{bc. Ey}$ => XAYA = ey XA - ad cot this portion. => yA = - ad 1 + Ey should & X: B -> A Y. A-B (YAZD)

2