# **Project Report**

Project Name: Beauty&Beast: Database Management System and Website Design for a Skin

Care Products Company

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#### 1. Introduction

In this project, we design and implement a database management system and website for a skincare company. In our assumption, this company only sells products of its self-owned brand and has both E-commerce and in-store sales at the same time.

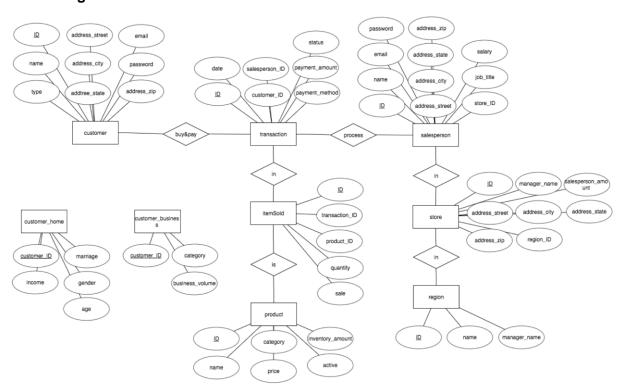
From the supply side, this company has one online center (located in New York City) and three stores (two in PA and one in OH), which form three regions. Each one of the four sites has a manager (they are salespeople at the same time), and each physical store has one more salesperson other than the store manager. The salesperson will be able to edit the information of each customer and log transactions for the customers. The managers will be able to edit the information of products, salespersons, and stores, check the status of the transactions and see aggregation information of sales.

From the demand side, there will be both home customers and business customers who will purchase products from our company and sell them in their own skincare services. The customers will be able to buy products online or in-store. If they are buying online, they will be able to browse the products, add products into a shopping cart, submit their orders and pay online through the website, and the sales will be count under the online center in NYC. If they are buying in-store, the salespersons will serve them and log the transactions into the database.

There are some other assumptions of the system: 1) Only registered customers can buy products, no matter online or in-store. New customers must be registered by themselves (online) or through a salesperson (in-store) first. 2) All customers are perfect ones since they will answer all questions asked to them, including gender, age, marriage, and income, and never return any product. 3) All stores will use the same inventory, which will not be true in the real world but can simplify our implementation. 4) This company only sells its own products, so we do not consider the company's purchasing, or in other words, increasing any inventory. 5) Correspondingly, we temporarily do not consider the situation that products may be out of stock to simplify the implementation. We only use "active" status to control each product to show on the website or not.

### 2. Database Design

### 2.1 E-R Diagram



### 2.2 Description, Schemas, And DDL of Each Relation

As the E-R diagram shows, there will be 9 tables/relations in our database. Three of them (customer, customer\_home, customer\_business) manage the information of customers. The table of customer will store common information of all customers like name, address, email, and password. The other two tables will store the different information of different types of customers, so customer\_ID in these two tables will be a primary key of themselves and a foreign key referencing customer. Another possible design here is keeping all information of customers in

the same table and set the values to NA in not applicable schemas. We chose this 3-table design to avoid unnecessary NAs and assure BCNF (if using one-table design, there will be FDs not justifying BCNF, because marriage, gender, age and income of type "business," or category and business\_volume of type "home" will always be NA), but left more problems to the front end about how to avoid illegal insertion.

#### Table 1 customer:

ID	name	address_street	address_city	address_state	address_zip	type	email	password
1	Susan Herse	35 Shady Ave	Pittsburgh	PA	15217	home	susan@gmail.com	123
2	Michael Ken	55 Oakland Ave	Pittsburgh	PA	15213	home	ken@gmail.com	123
3	Lisa Will	33 Fifth Ave	Pittsburgh	PA	15237	home	lisa@gmail.com	123

#### DDL of customer:

CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`customer` (

- 'ID' INT NOT NULL AUTO\_INCREMENT,
- 'name' VARCHAR(45) NOT NULL,
- `address\_street` VARCHAR(45) NOT NULL,
- `address\_city` VARCHAR(45) NOT NULL,
- `address\_state` VARCHAR(45) NOT NULL,
- `address\_zip` INT NOT NULL,
- `type` VARCHAR(45) NOT NULL,
- 'email' VARCHAR(45) NOT NULL,
- `password` VARCHAR(45) NOT NULL DEFAULT "123",

PRIMARY KEY ('ID'))

### Table 2 customer\_home:

customer_ID	marriage	gender	age	income
1	no	female	22	20000
2	no	female	21	15000
3	no	female	28	80000

#### DDL of customer\_home:

CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`customer\_home` (

- `customer\_ID` INT NOT NULL,
- 'marriage' VARCHAR(45) NOT NULL,
- `gender` VARCHAR(45) NOT NULL,
- 'age' INT NOT NULL,
- 'income' INT NOT NULL,

PRIMARY KEY ('customer\_ID'),

CONSTRAINT `fk\_customer\_home`

FOREIGN KEY ('customer ID')

REFERENCES `Beauty&Beast`.`customer` (`ID`)

ON DELETE NO ACTION

#### ON UPDATE NO ACTION)

#### Table 3 customer\_business:

custome	r_ID	category	business_volume
	9	beauty	200000
	10	beauty	150000

#### DDL of customer business:

```
CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`product` (
`ID` INT NOT NULL AUTO_INCREMENT,
`name` VARCHAR(45) NOT NULL,
`inventory_amount` INT NOT NULL,
`category` VARCHAR(45) NOT NULL,
`price` DECIMAL(10,2) NOT NULL,
`active` ENUM('1', '0') NOT NULL,
PRIMARY KEY (`ID`))
```

There are also three relations manage the information of the company's structure: *salesperson, store,* and *region*. Each salesperson will be assigned to a store, and each store belongs to a region. The three tables connect with each other through foreign keys: store\_ID in *salesperson,* and region\_ID in *store*. Each store or region will have a manager who is also a salesperson. We did not record the managers' salesperson\_ID in *store* or *region* but their names, which is a little problem in our database design because we did not consider about the same-name situation. Since this will not affect the functions of our database greatly, we keep it in an original way, but it can be fixed in a short time.

### Table 4 region:

ID	name	manager_name
1	Online	Ann Smith
2	PA	Jim White
3	ОН	Aya Snow

DDL of region:

```
CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`region` (
`ID` INT NOT NULL AUTO_INCREMENT,
`name` VARCHAR(45) NOT NULL,
`manager_name` VARCHAR(45) NOT NULL,
PRIMARY KEY (`ID`))
```

#### Table 5 store:

ID	address_street	address_city	address_state	address_zip	manager_name	salesperson_amount	region_ID
1	223 Mulberry Street	New York City	NY	10012	Ann Smith	1	1
2	5500 Walnut Street	Pittsburgh	PA	15232	Jim White	2	2
3	1000 Ross Park Mall	Pittsburgh	PA	15237	Jane Rain	2	2

### DDL of store:

### CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`store` (

- 'ID' INT NOT NULL AUTO\_INCREMENT,
- `address\_street` VARCHAR(45) NOT NULL,
- `address\_city` VARCHAR(45) NOT NULL,
- `address\_state` VARCHAR(45) NOT NULL,
- `address\_zip` VARCHAR(45) NOT NULL,
- `manager\_name` VARCHAR(45) NOT NULL,
- `salesperson\_amount` INT NOT NULL,
- `region\_ID` INT NOT NULL,

PRIMARY KEY ('ID'),

CONSTRAINT `fk\_store\_region`

FOREIGN KEY ('region\_ID')

REFERENCES `Beauty&Beast`.`region` (`ID`)

ON DELETE NO ACTION

ON UPDATE NO ACTION)

### Table 6 salesperson:

		•								
ID	name	address_street	address_city	address_state	address_zip	email	password	job_title	salary	store_ID
1	Ann Smith	122 North Ave	New York City	NY	10020	ann@123.net	123	manager	8000	1
2	Jim White	555 Adwood Street	Pittsburgh	PA	15217	jim@123.net	123	manager	7000	2
3	Brandy Sea	23 Morewood Street	Pittsburgh	PA	15217	bsea@123.net	123	staff	5000	2

### DDL of salesperson:

### CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`salesperson` (

- 'ID' INT NOT NULL AUTO INCREMENT,
- `name` VARCHAR(45) NOT NULL,
- `address\_street` VARCHAR(45) NOT NULL,
- `address\_city` VARCHAR(45) NOT NULL,
- `address\_state` VARCHAR(45) NOT NULL,
- `address\_zip` VARCHAR(45) NOT NULL,
- `email` VARCHAR(45) NOT NULL,
- 'password' VARCHAR(45) NOT NULL DEFAULT "123",
- 'job\_title' VARCHAR(45) NOT NULL,
- `salary` INT NOT NULL,
- 'store ID' INT NOT NULL,

PRIMARY KEY ('ID'),

CONSTRAINT `fk\_salesperson\_store`
FOREIGN KEY (`store\_ID`)
REFERENCES `Beauty&Beast`.`store` (`ID`)
ON DELETE NO ACTION
ON UPDATE NO ACTION)

The *product* table deals with the information about our products. As mentioned before, we assume that all stores use the same inventory. This could not be true for a company that has 4 sites and online and in-store sales at the same time but will simplify our implementation a lot.

### Table 7 product:

ID	name	inventory_amount	category	price	active
1	Ultra Facial Cream	985	moisturizers	27.50	1
2	Facial Fuel Anti-Wrinkle Cream	999	moisturizer	36.00	1
3	Ultra Facial Cleanser	987	cleanser	19.50	1

### DDL of product:

CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`product` (

'ID' INT NOT NULL AUTO\_INCREMENT,

PRIMARY KEY ('ID'))

ItemSold and transaction are the two tables that are in the center of our database and connect all relations together. Transaction record data, customer and salesperson ID (referencing customer and salesperson), and payment information of transactions. It connects with itemSold through using ID to reference transaction\_ID in itemSold. ItemSold records product information in transactions, including product\_ID, which references product, and quantity of each product in a transaction. We also add a trigger on itemSold so that once a tuple is inserted into itemSold, the trigger will update the inventory\_amount in product.

The information of sale (of each product in a transaction) in *itemSold* and payment\_amount in *transaction* will be calculated in the front end and inserted into the tables. We keep these two tables about transaction information because there could be different products in the same transaction. If we record all the information in one table, the information of date, customer, salesperson, and payment will have redundancy. Therefore, we keep two tables to assure BCNF: now, in the two tables, the only ID--all is an FD other than trivial FDs. Similarly, all other relations in our database are BCNF as well.

Table 8 itemSold

<sup>&#</sup>x27;name' VARCHAR(45) NOT NULL,

<sup>`</sup>inventory\_amount` INT NOT NULL,

<sup>`</sup>category` VARCHAR(45) NOT NULL,

<sup>&#</sup>x27;price' DECIMAL(10,2) NOT NULL,

<sup>`</sup>active` ENUM('1', '0') NOT NULL,

ID	transaction_ID 🔺 1	product_ID	quantity	sale
1	1	1	1	27.50
2	1	3	1	19.50
3	2	10	1	19.00

DDL of itemSold

CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`itemSold` (
`ID` int(11) NOT NULL AUTO\_INCREMENT,

`transaction ID` INT NOT NULL,

`product\_ID` INT NOT NULL,

'quantity' INT NOT NULL,

`sale` DECIMAL(10,2),

PRIMARY KEY ('ID', 'product\_ID'),

CONSTRAINT 'fk order product'

FOREIGN KEY (`product\_ID`)

REFERENCES `Beauty&Beast`.`product` (`ID`)

ON DELETE NO ACTION

ON UPDATE NO ACTION)

#### Table 9 transaction

ID	date	customer_ID	salesperson_ID	payment_amount	payment_method	status
1	2017-04-16 22:33:48	1	2	47.00	cash	received
2	2017-04-16 22:33:48	3	2	19.00	card	received

#### DDL of transaction

### CREATE TABLE IF NOT EXISTS `Beauty&Beast`.`transaction` (

- `ID` INT NOT NULL AUTO\_INCREMENT,
- 'date' TIMESTAMP NOT NULL,
- `customer\_ID` INT NOT NULL,
- `salesperson ID` INT NOT NULL,
- `payment\_amount` DECIMAL(10,2),
- `payment\_method` VARCHAR(45) NOT NULL,
- `status` VARCHAR(45) NOT NULL,

PRIMARY KEY ('ID'),

CONSTRAINT `fk\_transaction\_ID`

FOREIGN KEY ('ID')

REFERENCES `itemSold` (`transaction\_ID`)

ON UPDATE CASCADE,

CONSTRAINT `fk\_transaction\_customer`

FOREIGN KEY ('customer ID')

REFERENCES `Beauty&Beast`.`customer` (`ID`)

ON DELETE NO ACTION

ON UPDATE NO ACTION,

CONSTRAINT `fk\_transaction\_salesperson`

FOREIGN KEY ('salesperson\_ID')
REFERENCES 'Beauty&Beast'.'salesperson' ('ID')
ON DELETE NO ACTION
ON UPDATE NO ACTION)

### 2.3 Aggregation Views

We also create some views in the backend to fulfill the aggregation functions. In our design, each time when an aggregation request is submitted, a corresponding view will be created or replaced, and the result will be displayed in the frontend. Here are some sample views:

Table 10 v\_category\_sale

category	quantity	sale
moisturizers	15	412.50
body	10	295.00
cleanser	13	253.50

Table 11 v\_store\_sale

store	manager	sale
1	Ann Smith	1180.00
2	Jim White	163.50
3	Jane Rain	100.00

#### 3. Front End Design, Implementation, and Test

Our frontend page consists of two parts: customers and salespersons. Customers and salespersons use different login pages to get access to be granted independently of each other.

#### 3.1 Customers

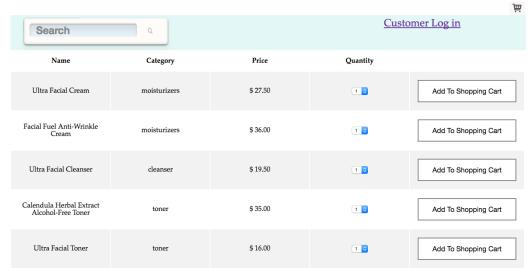
### Front End Design

The frontend design of the two parts is based on several basic web languages: HTML, PHP, and JavaScript. The main functions of the frontend for an unregistered customer are browsing all the products and fuzzy searching for what they need using keywords. The main functions of the frontend for the customer who has logged in are more, including adding products to a shopping cart, buying products online, checking personal information, and viewing order history.

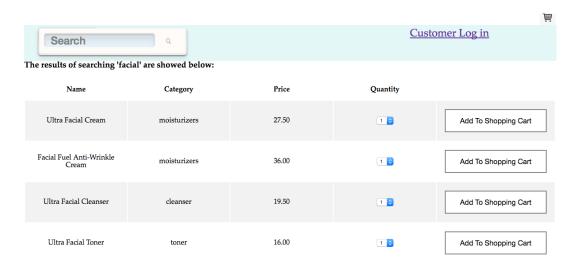
### **System Implementation and Testing**

For an unregistered customer, he can *1. Browse all the Product Information*:





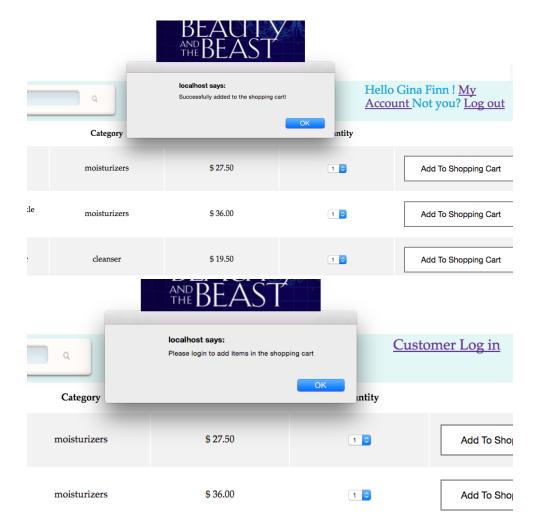
For an unregistered customer, he can 2. Search for what he needs:



For an unregistered customer, he can *3. Login:* And the email input will be **validate**d. Here's a wrong example:

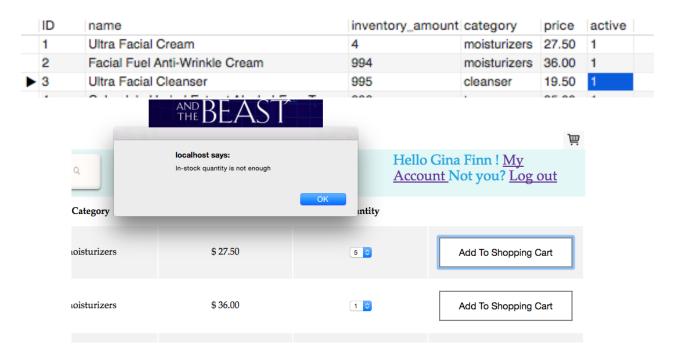


For a logged-in customer, he can *4. Add Products into Shopping Cart*.: If a customer does not log in, he cannot add products to the shopping cart.



The *in-stock amount* of the selected product will be checked when the 'Add To Shopping Cart'

button is clicked. When the 'inventory\_amount' of 'product(ID=1)' is 4, which is less than the selected quantity (which is 5), so the product will not be added to the shopping cart.



For a logged-in customer, he can 5. View the Shopping Cart and Check out:



Also, the information will be recorded in the Table cart:



After clicking 'Check out', the information will be recorded in Table transaction, itemSold:

### Table transaction:

20	2017-04-18 02:59:10	0	5	127.5	online	processing
20	2017-04-16 02:59:10	0	0	127.5	online	processing
21	2017-04-18 03:02:54	4	5	61	online	processing
22	2017-04-18 03:06:50	3	5	83	online	processing
33	2017-04-18 03:10:06	5	5	59.5	online	processing
NULL	NULL	NULL	NULL	NULL	NULL	NULL
22	2017-04-18 03:06:50	3	5	83	online	processing
33	2017-04-18 03:10:06	5	5	59.5	online	processing
34	2017-04-18 07:54:29	6	5	71	online	processing
NULL	NULL	NULL	NULL	NULL	NULL	NULL

### Table itemSold:

29	21	10	2	38					
30	22	5	3	48					
31	22	4	1	35	34	34	5	2	32
32	33	9	2	30			0	_	
33	33	8	1	29.5	35	34	3	2	39
NUUT	NUUT	PHILIP	NUTT	Permi	NIIII	NULL	NULL	NULL	NULL

# Table product (inventory\_amount of product 3&5 will be updated):

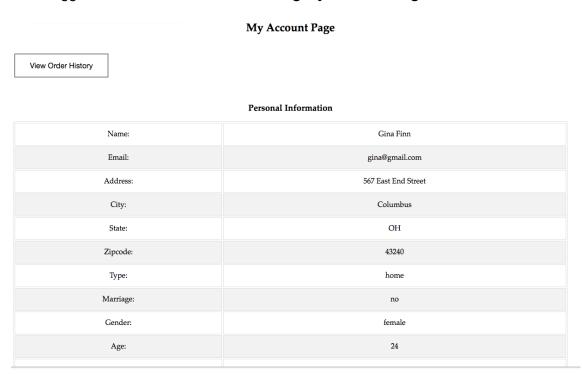


### Data will be cleared both in the frontend shopping cart and backend Table cart:



				_				-		
	ID	customerID	productID	quantity		ID	customerID	productID	quantity	
Þ	29	6	5	2	▶	NULL	NULL	NULL	NULL	
	28	6	3	2						
	NULL	NULL	NULL	NULL						

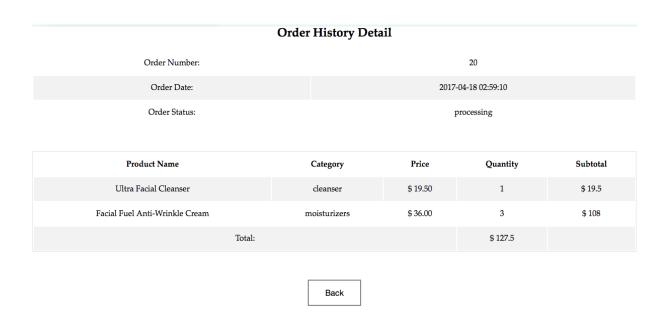
# For a logged in customer, he can 6. Viewing My Account Page:



For a logged in customer, he can 7. Viewing Order History:



After clicking 'Details' button, customer can **8. Check some more Detailed Order Information:** The 'Back' button will *Link Back to the Order History Page*.



For a logged-in customer, he can **9. Logout.** After a customer logout, the original session will be destroyed.



### 3.2 Salespersons

### Front End Design

The frontend for salespersons is a comprehensive web application that includes a login page, a privileged page displaying what operations this person has been granted to conduct, and several function pages that navigate the salesperson to conduct different operations. The job title of the salesperson will be checking when he/she log in and different function pages will be exposed to him/her depending on his/her job title. A manager will be granted a higher privilege than a staff. Any staff can add, update and delete consumers and products, and a manager is also able to add, update and delete stores and check processing orders. Interns have no privilege to work on the database system from the frontend.

### **System Implementation And Testing**

Figure 1 below shows the implementation flow of our system for salespersons at Beauty&Beast.

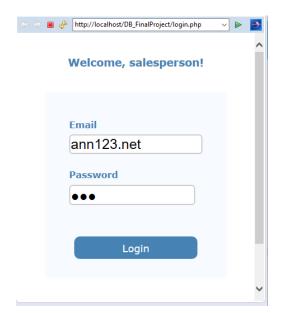
Step 1: Step 2: Step 3: **Login Page Privilege Page Function Page** Add/Update/Delete Consumers Add/Update/Delete **Products** Manager Add/Update/Delete Stores Login **Check Processing** Orders Add/Update/Delete Consumers Staff Add/Update/Delete **Products** Intern

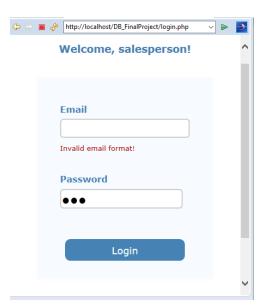
Figure 1 System Implementation Flow Chart

### Step 1: Login Page

**Input validation:** To prevent the entry of unsafe data into the web application, input validation is always performed on our front end when salespersons are adding or updating data into the system.

Login input validation testing:

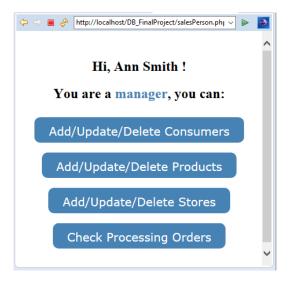


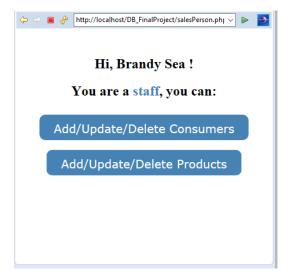


Since input validation will be performing before the frontend connects to the backend, the invalid input of "ann123.net" will generate an error message in red color. Once the user enters an email address in a valid format, the frontend will connect to the backend and match this user with data in the database.

### Step 2: Privilege Page

Different privilege pages will be displayed according to the job titles. Ann Smith using the email of "ann@123.net" is a manager, so she has been granted the highest privilege.



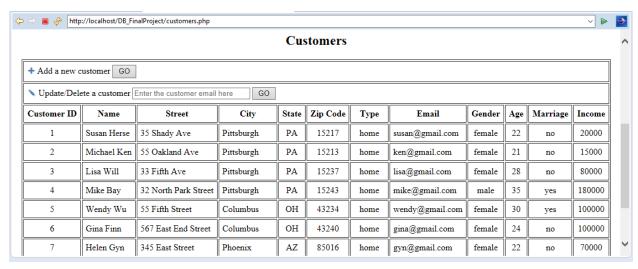




### **Step 3: Function Pages**

There are two types of customers in our system: home customers and business customers. Any salesperson can view all the customers of these two types.



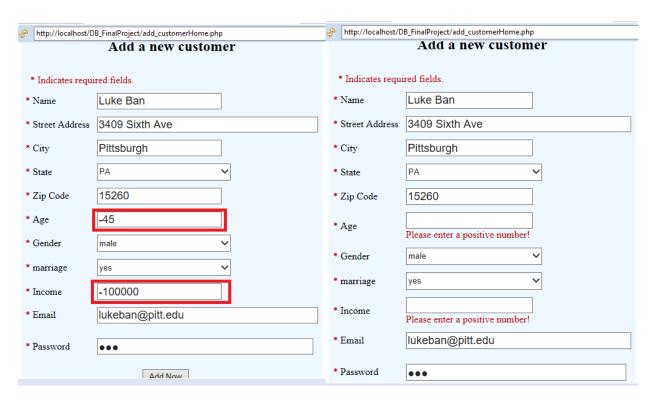


The information of the customers is selected from the table of *customer* in the database join the table of customer\_business or join the table of customer\_home. Therefore, the salesperson can easily review the specific information of the customers rather than reading some attributes that refer to indexes, such as some foreign keys.

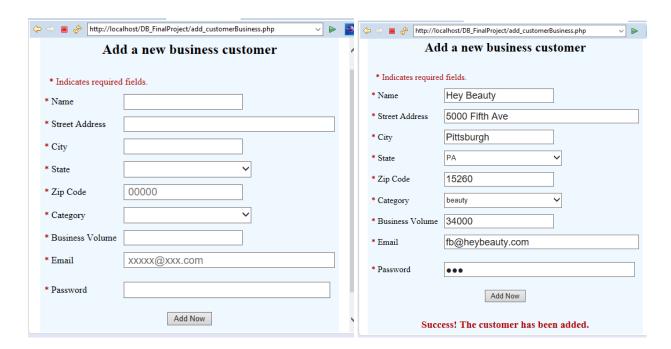
### 1) Add/Update/Delete Consumers

#### Add a new customer:

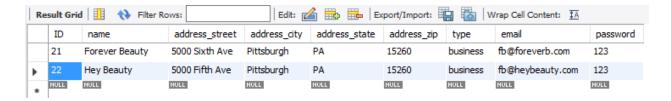
All our forms on the frontend pages are sticky; thus any page that contains input fields would keep the valid inputs when it requires the user to correct some invalid inputs. Just as the demonstration in the screenshots below, if we put a negative age and income, the page would get rid of the invalid data and keep the valid ones.



When all the inputs are valid, the system will check by email if this customer has already existed in the database. If not, this new customer will be added. If the insertion succeeds, a success message will be displayed.



Check from the backend, the new business customer of "Hey Beauty" has been successfully added.

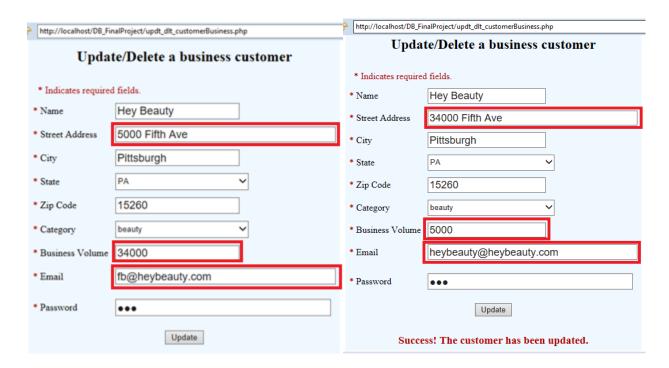


**Update a customer:** 

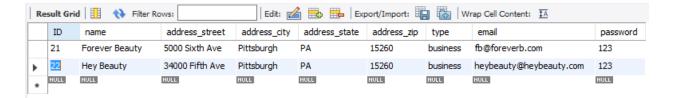
Different from the page of adding a customer, which starts with all input fields empty, the update/delete page will be fulfilled with the information in the input fields when the page is loaded. On the customer review page, the salesperson needs to input the email of the customer he/she wants to update or delete before the webheads to the update/delete page.



The screenshot on the left side below is an update/delete page with fulfilled input fields when loaded. We can modify some information as the screenshot on the right sideshows.

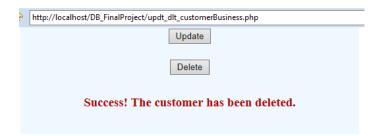


The information of this customer has been updated in the database when we check from the backend:

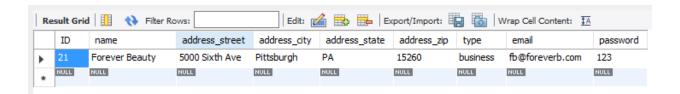


#### Delete a customer:

The salesperson can also delete the customer by click on the "Delete" button:

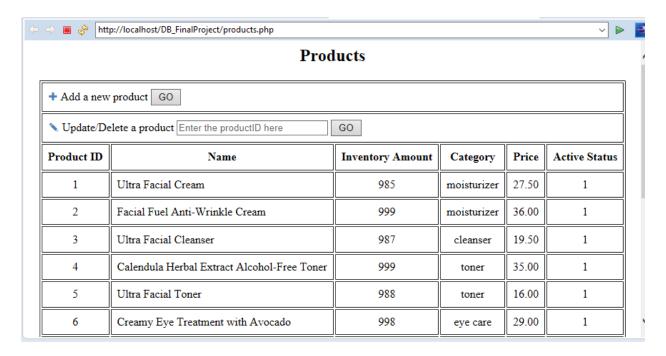


The customer of "Hey Beauty" does not exist anymore in the system:



### 2) Add/Update/Delete Products

Pages of products and pages of stores perform functions in a similar way as the pages of customers. Input is always validated, and forms are always sticky.



### Add a new product:



When all the inputs are valid, both the frontend and backend indicate that the new product of "Olay Lip Balm" has been added to the database.



The system disallows salespersons to add duplicated products. Each product will be matching by its name with the products in the database before it is added. The screenshot below shows that the system displays an error message and prevents salespersons from adding a new product that is already in the database.

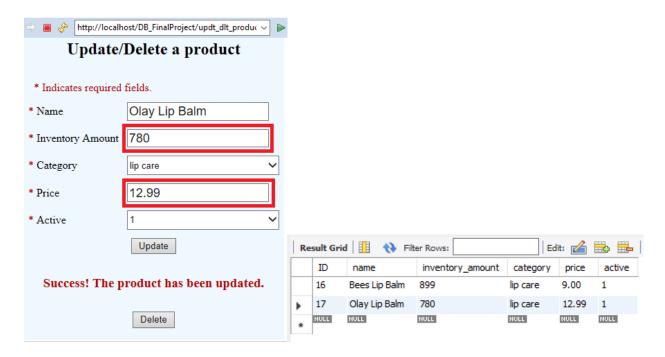


### **Update a product:**

To update or delete a product, the salesperson needs to get the information of the product by entering its product ID. But what if the person has no idea about the product ID? It can be easily found on the products review page by hitting CTRL + F keys and searching by any characters contained in the product name.

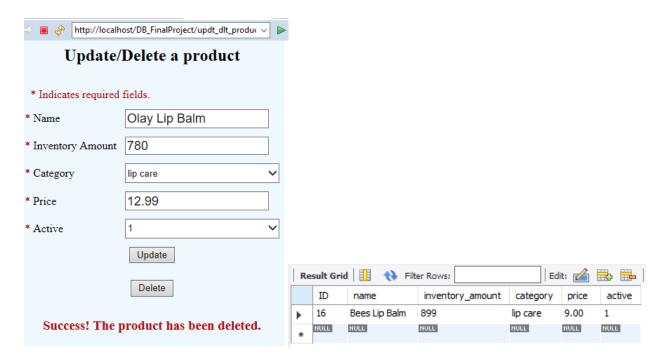


In the demonstration below, we changed the inventory amount and price of "Olay Lip Balm" from the backend, and information at the backend has been updated.



### Delete a product:

Delete is easy with one click on the "Delete" button. The product of "Olay Lip Balm" has been removed from the table of product.



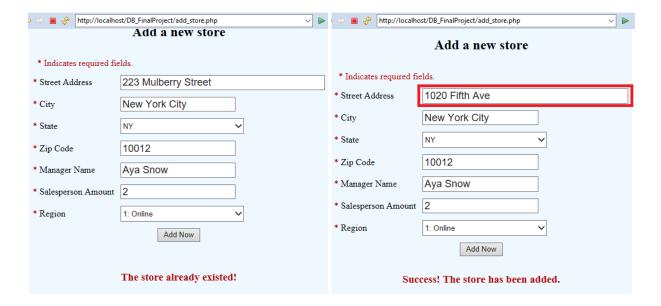
### 3) Add/Update/Delete Stores

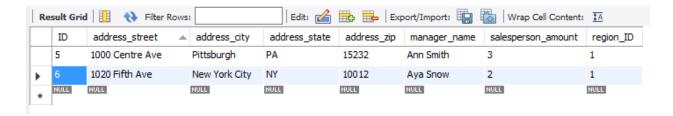
Operations on store information are only allowed to be conducted by managers. A manager can view all the information of all the stores on the review page and can add, update or delete a store.



#### Add a new store:

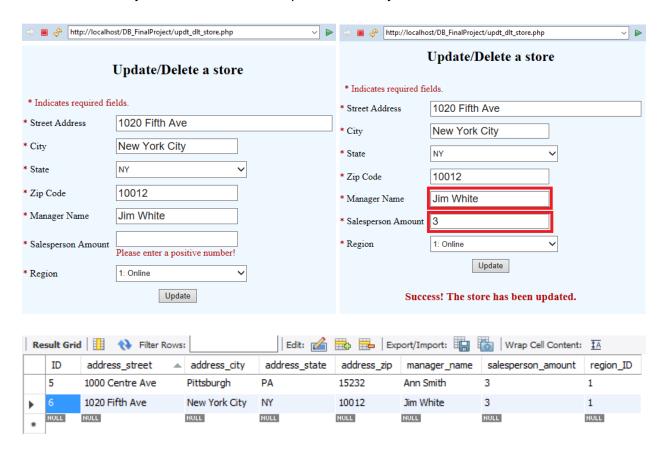
Any new store to be added will be matching by its address with the stores in the database. The store located in NYC in the screenshot on the left side below is already in the system, so an error message appears to inform the prevention of adding it. Once we change the address, the store is successfully added.





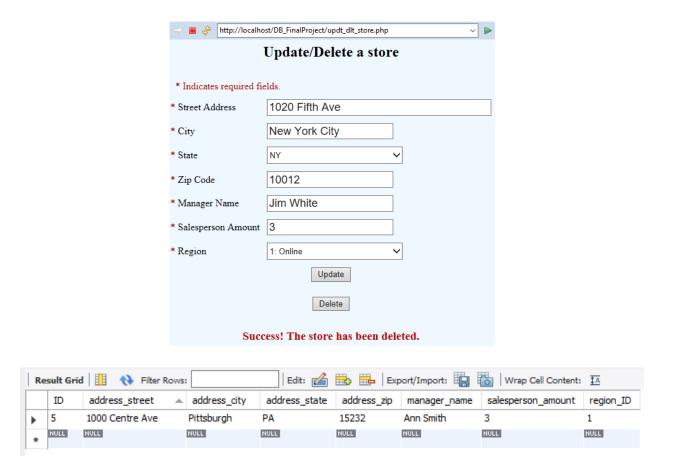
### **Update a store:**

Update the manager and salesperson amount for a store. If the input of the salesperson amount is a negative number, the system will tell it is unsafe data and will prevent sending it to the backend. The only safe will be sent and updated in the system.



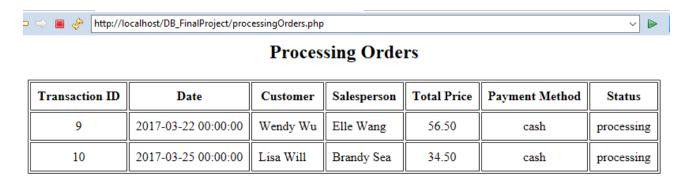
#### Delete a store:

Click on the "Delete" button will remove the store from the table of the store. The store located at 1020 Fifth Ave, New York City, NY, 10012 is no longer in the system when we check from the backend.



### 4) Check Processing Orders

Only managers can check orders under processing status. The page of processing orders allows managers to review all the processing orders with all attributes in the table of *transaction*.



### 3.3 Data Aggregation

We have generated four tables to demonstrate data aggregation:

# **Data Aggregation**

Which businesses are buying given products the most?

What are the top product categories?

How do the various regions compare by sales volume?

What are the aggregate sales and profit of the products?

For the first question, the table below shows the business-type customer who bought the products the most:

### Which businesses are buying given products the most?

Product	Category	Price	Sale	Customer
Ultra Facial Cream	moisturizers	27.50	275	Lu La La
Ultra Facial Cleanser	cleanser	19.50	195	Lu La La
Ultra Facial Toner	toner	16.00	160	Lu La La
Creme de Corps	body	29.50	295	For U
Ultimate Strength Hand Salve	hand&foot	15.00	75	For U
Amino Acid Shampoo	hair	19.00	95	For U

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For the second question, the table below demonstrates the hottest product category:

### What are the top product categories?

Category	Quantity	Sale
moisturizers	19	556.50
toner	18	326.00
body	11	324.50
cleanser	14	273.00
hair	8	152.00
hand&foot	8	120.00
eye care	2	58.00
lip care	3	21.00

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For the third question, the table below illustrates the different sales volume of each region:

# How do the various regions compare by sales volume?

Region	Manager	Sale
Online	Ann Smith	1180.00
PA	Jim White	594.50
ОН	Aya Snow	56.50

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For the fourth one, the table below would provide a clear perspective of which products have made a significant profit:

### What are the aggregate sales and profit of the products?

Name	Category	Price	Quantity	Sale
Ultra Facial Cream	moisturizers	27.50	15	412.50
Creme de Corps	body	29.50	11	324.50
Ultra Facial Cleanser	cleanser	19.50	14	273.00
Ultra Facial Toner	toner	16.00	16	256.00
Amino Acid Shampoo	hair	19.00	8	152.00
Facial Fuel Anti-Wrinkle Cream	moisturizers	36.00	4	144.00
Ultimate Strength Hand Salve	hand&foot	15.00	8	120.00
Calendula Herbal Extract Alcohol-Free Toner	toner	35.00	2	70.00
Creamy Eye Treatment with Avocado	eye care	29.00	2	58.00
Lip Balm #1	lip care	7.00	3	21.00

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### 4. Conclusion

From all the frontend and backend design, now the website can fulfill the functions like browsing products, submitting transactions, and viewing aggregation information. The backend relational database design also can update inventory information automatically and justify BCNF to remove any redundancy. There are still some limitations in our project: first, again, different stores using the same inventory is still a problem that could be improved to meet the real situations. Second, we do not have any discount system for different customers or products, which could be added to our current design and make the system more complex.