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Labour puts brave face on manifesto leak

Labour party campaigners unveil an election poster in London after the opposition was wrongfooted by the leaking of its 20,000-word manifesto to the press. Labour was keen to put a brave face on the episode and quickly signed off the document, which was not due to be launched until next week.

Key measures include renationalising the railways, scrapping tuition fees, building 1m homes and injecting an extra £6bn into the NHS and schools. The plans, which leader Jeremy Corbyn said would "transform the lives of many people", would be funded by raised taxes on companies and high earners.

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Boost for British tech as SoftBank invests \$500m in software start-up

Deal values developer Improbable above \$1bn • Venture finance eases sector's Brexit fears

MADHUMITA MURGIA AND ARASH MASSOUDI

Improbable, a UK virtual simulation start-up, is raising \$502m from Japan's SoftBank in a deal that will value the business at more than \$1bn and mark the largest-ever venture financing round for a private British company.

The investment is set to transform the prospects for the London-based software developer, founded by two Cambridge university graduates, which creates sophisticated virtual worlds for games and other applications.

Its previous venture financing round saw it raise \$20m at a \$100m valuation from well-known Silicon Valley backers Andreessen Horowitz and a fund run by British tech investor Saul Klein.

Although such sums are routine for

Silicon Valley counterparts, the SoftBank move is the biggest so-called Series B investment Europe, according to CBInsights. European start-ups have usually struggled to secure chunky cheques from later-stage investors.

Improbable, which has never disclosed revenues and is still in beta mode, has built a platform called SpatialOS. It distributes computing power across thousands of servers, like a giant supercomputer, and enables highly detailed modelling of lifelike situations, such as a marine ecosystem.

"Our hope is that that is not just a good thing for Improbable but for the whole ecosystem," said Herman Narula, the 29-year-old India-born chief executive. "The knock-on effect can be massive. The goal is for Britain and Europe to

produce big world-leading platform companies, like what the six US tech companies have managed to do. Our ambition is to make it to that."

For SoftBank, the deal is the second big UK investment in under a year by Masayoshi Son, globe-trotting founder of the telecoms-to-technology conglomerate. Last July, Mr Son bought Cambridge-based chip designer Arm Holdings for £24.3bn, just weeks after the UK voted to exit the EU.

People involved in the deal declined to elaborate on the exact valuation that the investment puts on Improbable. But Improbable confirmed that SoftBank will own a non-controlling stake in the business, meaning that it holds less than 50 per cent of the company's equity.

SoftBank is expected to offer the



For SoftBank, the deal is the second big UK investment in under a year by Masayoshi Son, founder of the conglomerate

Improbable stake to its soon-to-be consummate Vision Fund, which is preparing for its first close with commitments of more than \$90bn from investors led by the sovereign wealth funds of Saudi Arabia and Abu Dhabi.

Although focused on gaming, Improbable also has customers tackling real-world problems, such as groups using it for applications such as training a virtual fleet of self-driving cars in London.

SoftBank's investment will be invaluable to the British tech sector. David Rowan, Improbable's first outside investor and the founding editor-in-chief of Wired UK, said there was a risk Brexit would hit investments. "So now any influx of large-scale funding from respected out-of-Europe investors is a huge boost to the sector's confidence."



Carney says rate rises depend on Brexit deal

Mark Carney, governor of the Bank of England, said yesterday that interest rates could rise back to normal levels within three years. But in a stark warning to Theresa May less than a month before the general election, he said the central bank's sanguine forecasts depended on the prime minister returning from Brussels with a Brexit deal that ensures companies will not have to make sharp adjustments when the UK leaves the EU.

Report ▶ PAGE 2

Macron pushes Brussels to get tough on dumping and foreign investment

ANNE-SYLVAIN CHASSANY — PARIS

France's president-elect Emmanuel Macron is to push the EU to adopt a tougher stance on trade and foreign investment in an early attempt to win over domestic critics calling for greater protectionism.

Mr Macron, who campaigned on a strongly pro-EU platform, will visit chancellor Angela Merkel next week to urge the German leader to quickly strengthen EU anti-dumping measures and tighten control of foreign investments in strategic sectors, aides said.

French voters' choice of Mr Macron over far-right Eurosceptic candidate Marine Le Pen in Sunday's election has sparked optimism that EU leaders will redouble efforts to strengthen the bloc after Brexit, helped by a stronger Franco-German alliance.

But an adviser said Mr Macron, who takes office this Sunday, also wanted the EU to address the Euroscepticism and working-class anger towards globalisation that powered Ms Le Pen to the final round of the presidential campaign.

"He has embraced a resolutely pro-EU stance during the campaign but this doesn't mean he wants to defend the status quo," the official said. "If the Europhiles don't change the EU themselves, they will no longer be trusted."

Jean Pisani-Ferry, economic adviser to Mr Macron, said the new president would seek to respond to the "fear" voters had expressed during the campaign. "He is not [there] just to speak to happy France," Mr Pisani-Ferry said.

By advocating that the EU be more protective of its own interests, Mr Macron also hopes to restart talks with Germany before engaging on topics

such as a reform of the eurozone, where his views are more at odds with those of Ms Merkel and most German voters.

Mr Macron's priorities include a "Buy European Act" modelled on US rules that would make it more difficult for non-EU companies to win public procurement deals. He also wants greater Franco-German military co-operation.

He has argued that Europe needs more effective control over defence, anti-terrorism, migration and trade to be a counterpoint to the US and China. He advocates "government" for the eurozone, with a common budget and even a parliament, to boost growth.

Mr Macron has criticised predecessors for talking tough to Germany as a way to boost domestic popularity.

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STOCK MARKETS

	May 11	prev	%chg
S&P 500	2387.04	2399.63	-0.52
Nasdaq Composite	6095.34	6129.14	-0.55
Dow Jones Ind	20857.27	20943.11	-0.41
FTSEurofirst 300	1550.04	1556.94	-0.44
Euro Stoxx 50	3621.01	3645.74	-0.68
FTSE 100	7386.63	7385.24	0.02
FTSE All-Share	4050.64	4053.08	-0.06
CAC 40	5383.42	5400.45	-0.32
Xetra Dax	12711.06	12757.46	-0.36
Nikkei	19961.55	19900.09	0.31
Hang Seng	25125.55	25015.42	0.44
FTSE All World \$	303.26	304.00	-0.24

CURRENCIES

	May 11	prev	
\$ per €	1.087	1.087	
£ per €	1.288	1.295	
€ per £	0.844	0.839	
¥ per \$	113.705	114.030	
¥ per £	146.418	147.658	
€ index	89.404	89.529	
SFr per €	1.094	1.096	

INTEREST RATES

	price	yield	chg
US Gov 10 yr	98.63	2.41	0.00
UK Gov 10 yr	100.18	1.24	-0.01
Ger Gov 10 yr	98.30	0.43	0.01
Jpn Gov 10 yr	100.53	0.05	0.01
US Gov 30 yr	99.21	3.04	0.01
Ger Gov 2 yr	102.29	-0.68	0.00
Fed Funds Eff	0.91	0.82	0.09
US 3m Bills	0.90	0.91	-0.01
Euro Libor 3m	-0.37	-0.36	0.00
UK 3m	0.31	0.32	0.00

COMMODITIES

	May 11	prev	%chg
Oil WTI \$	47.91	47.33	1.23
Oil Brent \$	50.81	50.22	1.17
Gold \$	1223.15	1222.95	0.02

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Inflation report

Rate rises hang on smooth Brexit, says BoE

Bank links its forecasts on growth and price increases to new relationship with EU

CHRIS GILES
ECONOMICS EDITOR

Interest rates are likely to rise towards more normal levels over the next three years, the Bank of England said yesterday, but it delivered a sting in the tail by basing its optimistic forecasts on the assumption that Theresa May secures a "smooth" Brexit.

In a stark warning to the prime minister less than a month before the general election, the central bank made it clear its sanguine forecasts depended on her achieving success in negotiations in Brussels that ensured companies would not have to make sharp adjustments to their business plans.

Mark Carney, BoE governor, said a smooth Brexit required "an agreement about future trading arrangements and ... a transition, or an implementation

period, from the negotiation to that new agreement".

Despite bad blood between the UK and the 27 other EU countries before the negotiations start in earnest, the BoE has assumed the prime minister will succeed.

On this basis, it thinks the growth slowdown will be temporary and inflation will fall back towards the 2 per cent target after peaking at the end of this year.

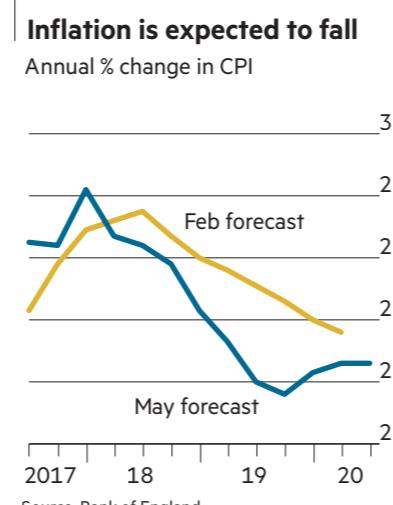
The BoE has marked down its 2017 growth forecast only 0.1 percentage points to 1.9 per cent, reflecting weaker consumption in the first quarter, which it assumes will continue until the summer.

Poor manufacturing output data yesterday led the National Institute of Economic and Social Research to estimate the economy grew only 0.2 per cent in the three months to the end of April.

But its central forecast becomes more optimistic in the second half of this year and thereafter, with the BoE predicting growth of 1.7 per cent in 2018 and

1.8 per cent in 2019, both 0.1 percentage points higher than in the February forecasts.

The rate-setting Monetary Policy Committee made a point of highlighting that the healthy forecasts relied upon the assumption "that the adjustment to the UK's new relationship with the EU is



"smooth". The improved medium-term outlook stems partly from sterling's recent recovery helping to boost incomes next year alongside an improvement in productivity, business investment and exports.

If the economy performs as expected and Brexit talks go well, the BoE indicated it would be able to raise interest rates from their current low of 0.25 per cent.

The rises would be "somewhat greater ... than the very gently rising path implied by the market yield curve underlying the May projections", the BoE said in its inflation report.

"It would take relatively little further upside news on the prospects for activity or inflation for [MPC members] to consider that a more immediate reduction in policy support might be warranted," said the May meeting minutes.

Such a move is not imminent, however. At its May meeting, the MPC voted 7-1 in favour of keeping rates unchanged and maintaining the level of money pumped into the economy under the

quantitative easing scheme at £435bn. Kristin Forbes was the only committee member who voted for an immediate interest rate rise. Michael Saunders, who had given a hawkish speech last month, surprised some analysts by not joining her in voting to tighten policy.

In the inflation report, the MPC accepted it had been too optimistic about economic performance in the first half of 2017, and that the weak 0.3 per cent growth rate recorded in the first three months of the year was likely to extend into the second quarter.

But the committee added it expected the squeeze on household incomes from higher inflation to ease later in the year, with higher business investment and exports aiding a recovery.

The MPC made it clear that the stable growth it was predicting depended on many favourable assumptions.

It also assumed that higher inflation would not prompt successful wage demands in companies in the near term, but a recovery in productivity would naturally boost wages in 2018 and 2019.

Output

Construction and industry shrink as trade deficit swells

GAVIN JACKSON

Industrial and construction output declined for the third consecutive month in March while the trade deficit widened, according to statistics published yesterday.

The figures, from the Office for National Statistics, further underline a divergence between upbeat surveys of business sentiment and official figures suggesting the economy lost momentum in the first three months of 2017. The falls were also worse than analysts had expected.

Builders and manufacturers have been reporting higher expectations of growth and increased export orders in surveys; by contrast, the ONS found that output declined in those industries in every single month of the first quarter.

Industrial production, which accounts for roughly 15 per cent of the economy, fell by 0.5 per cent in March compared with February.

The decline was partly driven by unseasonably warm weather, which reduced the output from power stations and gas distributors by more than 4 per cent. Even so, manufacturing, which makes up 80 per cent of industrial output, contributed equally to the contraction.

Industrial output in the first quarter of 2017 underwent three consecutive months of contraction but still ended up 0.1 per cent higher overall than in the previous quarter.

Construction – about 6 per cent of the economy – contracted by 0.7 per cent in March. Infrastructure and repair and maintenance drove the fall, whereas housebuilding continued to grow.

The construction figure was considerably worse than expected. Analysts had expected a monthly decline of 0.4 per cent in industrial output and an expansion of 0.4 per cent in the construction sector.

Overall, the two measures of output reduced the ONS's initial estimate of economic growth for the first quarter by 0.02 percentage points. This was not enough to change the headline growth rate of 0.3 per cent.

However, Howard Archer, chief UK economist with IHS Markit, pointed out that the poor data "dilute any hopes" that the growth figure could be revised up.

"Indeed, the actual industrial production data were weaker than estimated in the preliminary first-quarter gross domestic product estimate, while the trade deficit unexpectedly widened," he said.

The UK's trade deficit increased £5.7bn to £10.7bn in the first quarter of 2017, compared with the previous quarter.

Excluding so-called erratics – a category that includes big single items such as ships and aircraft as well as gold and precious stones that can distort the figures – the trade deficit widened to £10bn compared with £8bn in the previous quarter.

The ONS says that while both exports and imports have increased since February 2016, export growth flattened in the first three months of 2016.

Increases in imports of chemicals and cars from the EU, as well as oil and mechanical machinery from outside the EU, meant the trade deficit grew.

Fantastic drey Sculptor wins pole position

Sculptor Dan Gough installs 2,000 ceramic red and grey squirrels at Cheeseburn, a historic mansion and grounds in Northumberland.

The artist was the inaugural winner of the Gillian Dickinson North East Young Sculptor of the Year competition in 2016. He has spent the past nine months creating "Scurry" – firing, glazing and placing the 2,000 squirrels on mounts by hand.

Cheeseburn curator Matthew Jarratt said: "Dan had some stiff competition ... but his project really struck a chord with us in that it is particularly topical ... with the worrying decline in the red squirrel population."

The exhibition opens to the public on May 20 and runs until September.



Mark Pinder

High Court

Oil trader's former wife awarded £454m in divorce settlement

JANE CROFT

A billionaire oil trader must pay his former wife £453.58m in a divorce settlement, one of the largest awards made by an English court.

The 61-year-old Caucasus-born billionaire worked in London as an oil and gas trader before building up energy interests in a Russian company and later selling his shares for \$1.37bn in 2012.

He met his wife, now aged 44, while she was studying in Moscow and the couple married and moved to London in 1993. Their marriage came to an end in 2014.

Yesterday, a judge in London's High Court ordered that the man, who has not been named, should pay his wife 41.5 per cent of their £1bn fortune. This includes £350m in cash as well as assets

including a £350,000 Aston Martin car and a £90.5m modern art collection.

The judge accepted the wife's arguments that she needed £39.2m to buy a London house plus £27.8m to purchase a holiday home in France and £5m a year for living costs.

The size of the settlement – and the fortune being divided – is striking even by the standards of London, which is dubbed the divorce capital of the world because of the generosity of its awards to non-working spouses.

Previous cases have included Jamie Cooper, the former wife of hedge fund manager Sir Chris Hohn, who received a third of his \$1.5bn fortune, and the £100m-£200m received by Galina Berezovskaya, the former wife of the late Russian oligarch Boris Berezovsky.

The ruling gives a glimpse of the couple's luxurious lifestyle including her husband's generous gifts – he bought her £400,000 of jewellery in 2013. He also paid all bills and running costs for their marital home in Surrey and their

The settlement is striking even by the standards of London, which is dubbed the divorce capital

holiday home in France, and provided his wife with unrestricted use of two of his credit cards and the use of his yacht, plane and helicopter.

She was responsible for choosing their art collection of modern paintings worth

"many tens of millions" the ruling said. Their two adult children were bought London flats costing £29m and £7.2m.

During the marriage, the wife was a housewife and cared for their children herself without help from a nanny in their Surrey home. Her husband travelled abroad frequently to Russia on business.

Family holidays were always spent abroad in Maldives, in ski resorts but mostly in their holiday home in France, the judge noted.

Some of his assets were held in various offshore trusts, including a yacht purchased for £260m and a private jet bought for \$52.6m in 2014, as well as a helicopter purchased for €10m in 2015, according to the ruling.

The husband argued to the court that

he had made a special contribution to the marriage through his business acumen and so deserved a greater share of the marital assets.

However, Mr Justice Haddon-Cave said that while the trader had "clearly worked very hard to create wealth out of the Russian company", he had failed to show he had made an exceptional financial contribution through his wealth-creating skills.

This ruling underlines the difficulty of one divorcing spouse claiming they have made a stellar financial contribution to the marriage and so deserve a greater share of the marital assets.

Last month Randy Work, a former private equity executive, failed in his efforts to cut the £72m divorce payment he must make to his ex-wife.

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Tax changes

FTSE 100 groups offer staff cash over pension contributions

JOSEPHINE CUMBO
PENSIONS CORRESPONDENT

Most of the UK's 100 largest listed companies are offering staff cash in lieu of pension contributions as recent tax changes drive higher earners out of pension saving.

A survey of FTSE 100 companies by LCP, the consultants, found that 84 per cent were offering cash supplements, such as a salary top-up, as an alternative to pension contributions to employees who are worried about breaching the annual or lifetime saving allowances. Some are offering the cash option to all employees, not just the top earners.

"The current tax regime has seen companies reduce how much they put into their employees' pension schemes for fear of them being hit with significant penalties for breaking the new allowances," said Alasdair Mayes, a partner with LCP.

"Our survey shows just how sensitive pensions are to changes in the tax regime. Threats to change the tax treatment further will lead to a continued, and rapid, shift to flexible alternatives to pensions. This could have a significant impact on retirement incomes in the decades ahead."

The current lifetime and annual allowances, which govern how much can be saved into a pension and thus benefit from tax relief, are £1m and £40,000 respectively. Tax changes that took effect in April 2016 included the introduction of a "tapered" annual allowance, which saw it fall gradually from £40,000 to £10,000 for those with total income of £150,000-£210,000.

At the same time, the lifetime allowance was also cut from £1.25m to £1m. The government said this would make the system of pensions tax relief "fair, sustainable and affordable".

Steve Webb, former pensions minister and now policy director with Royal

Savings amounts that go over the new allowances are subject to tax charges. The Treasury says only those with pension savings near or at the £1m cap will be hit by the lifetime allowance cut.

But the LCP survey found the combined tax changes were having a broader impact beyond "capped out" top earners. Now, one in five FTSE 100 companies are offering all employees the option to take cash instead of pension contributions. "This is consistent with our wider experience that the tax regime is hitting more employees than first thought," said Mr Mayes.

Steve Webb, former pensions minister and now policy director with Royal

Canary Wharf, London: 84% of FTSE 100 groups offer cash as an alternative to contributions into employees' retirement funds, according to an LCP survey

Simon Dawson/Bloomberg

London, the insurer, said the survey confirmed successive changes to pension tax relief were "driving higher earners out of pension saving altogether".

"This should worry us because these are the same people who make the key decisions about workplace pensions in British industry," he added. "If they have little or no stake in the quality of the workplace pension offering, this cannot be good for the vast majority of workers for whom a decent pension is essential."

NATIONAL

Labour unshakeable in conviction that radical manifesto will win votes

Party policymakers shrug off chaos of leaked document, doubts over Corbyn as leader and low polls rating

JIM PICKARD
CHIEF POLITICAL CORRESPONDENT

The Labour party, trailing heavily in the polls ahead of the election in June, predicted that its sprawling 20,000-word manifesto — offering to renationalise railways, mail delivery and the energy grid — would prove to be “very popular”.

The manifesto, which also offered to scrap university tuition fees, build 1m homes and inject an extra £6bn each into the NHS and schools, is “an offer that will transform the lives of many people in our society”, said Jeremy Corbyn, Labour’s leader.

But Mr Corbyn, 67, was wrongfooted after the entire document was prematurely leaked to both the leftwing Daily Mirror and the rightwing Daily Telegraph. There was further chaos when a car he was travelling in accidentally ran over the foot of a BBC cameraman yesterday.

The rival Conservatives were quick to mock, saying that Labour is “an absolute shambles”.

But while a blame game between rival camps over the leak played out behind the scenes, Labour was keen to put a brave face on the episode. The manifesto was put to party and union officials yesterday, who signed it off without major changes.

Andrew Gwynne, Labour’s campaign chief, said it provided “an opportunity to talk about the Labour party”.

The Conservatives have largely dictated the narrative of the election so far, framing it as a simple choice for voters over who they trust to carry out Brexit. But Labour is convinced that its legions of proposals, including one to force the Premier League to pay 5 per cent of its income from television rights to grassroots football clubs, will prove popular, having tested them with focus groups.

Labour said its plans would be funded by higher taxes on companies and high earners. A pledge to freeze the state pension age could cost £300bn over 40 years, said Steve Webb, a former pensions minister, now at Royal London, the insurer.

Josh Hardie, deputy director-general of the CBI business group, said the policies risked putting the economy into “reverse gear”.

Paul Johnson, director of the Institute for Fiscal Studies, described the manifesto as “unprecedented” even in the 1970s: “This is a level of state intervention that probably goes back more decades than that.”

But Chris Williamson, an old ally of Mr Corbyn who is standing in Derby North, insisted that the policies — many of which had already been rolled out — go down well on the doorstep.

“Scraping tuition fees is popular, so is the higher minimum wage, scrapping zero hours contracts is popular,” he said. “People know we are offering a significant improvement in their standard of living.”

However, Derbyshire was among the many regions which saw a swing from Labour to the Tories in last week’s local elections.

Even if the policies attract voters, there remain doubts over Mr Corbyn’s personal ratings. Polls suggest he is the least popular leader of a mainstream



Spending

Additional spending likely to prove a taxing effort

Labour’s leaked manifesto outlined nearly £60bn a year of new spending commitments and £25bn a year in tax rises to fund public services, out-of-work benefits and university tuition fees.

The plans included £33bn of day-to-day spending and £25bn a year of public investment. The manifesto also suggested establishing a national investment bank that would provide a further £250bn of funding, though little detail was provided on how this would operate.

Although Labour has said its policies will be “fully costed and transparent”, the draft manifesto contained policies without specific costings, including some that independent experts estimate will cost billions of pounds.

There was little new information on a plan to raise extra revenue from those earning more than £80,000 a year. Labour is looking to raise £6bn a year from the roughly 150,000 people in the UK who have income above that level, with the money earmarked for the NHS.

Because high earners are very responsive to changes in their tax rates — putting increasing effort into avoiding tax or reducing their income — it is difficult to estimate what tax increase would be effective in raising this sort of money, and the leaked draft did not supply a figure.

However, data published by HM Revenue & Customs suggest Labour could have to raise the higher and additional rates of income tax for those on more than £80,000 by approximately 5 percentage points, pushing the top rate of tax back up to 50 per cent.

The second — and larger — proposed tax increase was the rise in corporation tax. The Institute for Fiscal Studies estimated this could raise a maximum of £19.4bn a year,

but it would probably raise much less in the longer term as companies reduce investment and shift profits abroad.

The proposal to abolish university tuition fees and reintroduce grants will cost about £12.7bn a year, according to the IFS. But the benefits will accrue disproportionately to higher-earning graduates because lower earners already have their outstanding loans written off if they do not earn enough to repay within 30 years.

The manifesto pledged an extra £6bn a year for the NHS by the end of the next parliament, £7bn a year more on schools and £8bn in total of extra social care spending over five years.

Proposals to employ an additional 10,000 police officers, 3,000 prison officers and 1,000 border guards could add about £400m a year to the bill.

The manifesto also pledged to abolish some of the most unpopular cuts to working-age benefits, including the “bedroom tax” and the cut of £30 a week paid to disabled people judged capable of work-related activity. The IFS says these policies would cost £11bn a year.

A further proposal to raise payments to out-of-work carers by £11 a week would cost about £500m a year based on figures published by the Department for Work and Pensions.

Labour has said it will adhere to a fiscal credibility rule that requires it to borrow only to invest on a five-year rolling timescale and to leave debt as a share of national income lower at the end of the parliament than at the start.

This would allow them to spend more than the current government is planning without having to raise taxes. By the end of the next parliament, the government’s plans imply they will raise £37bn more in tax revenues than they will spend on day-to-day items. Gemma Tetlow

Step-change:
Labour leader Jeremy Corbyn after a meeting of the party in London, when the manifesto was formally signed off without major changes — Andy Rain/EPA

political party for decades — although his allies blame that on a hostile “mainstream media”.

There are also doubts about Labour’s economic credibility and ability to balance the books. “Frankly, we could offer the moon on a stick, in the circumstances,” said one union official.

Other union leaders fretted that there was not enough in the manifesto to reassure voters that Labour would tackle the level of immigration. Instead, the document says the party will not make “false promises” on the issue. On Brexit, too — the biggest issue for many voters — policy is vague, offering simply to “put the national interest first”.

The manifesto fudges the issue of welfare, scrapping some cuts such as the bedroom tax, but only promising a “review” of cuts to work allowances in Universal Credit and benefit cuts for large families.

The reaction from moderate Labour MPs was one of phlegmatic despair. “It’s old-style tax and spend, the kind of thing that went out of fashion when I was a child, but it’s exactly what I expected,” said one.

Another said: “I’ve been campaigning on the doorsteps all morning and not one person has raised Labour’s manifesto. People are bored.”

Steven Fielding, professor of political history at the University of Nottingham, said that manifestos only have a minimal impact on elections as most people had already made up their minds four weeks from polling day.

There was a limit to how many might read the full document, he added. “One way in which this is like 1983 is that there’s a lot of stuff, like a concerto with too many notes and not a single theme,” he said. “It’s about trying to energise Corbyn loyalists and the core vote.”

Editorial Comment page 10



Red blueprint. Policy reception

Workers unsure Corbyn can deliver leftwing vision

Sceptical northern voters are both tempted and turned off by the party’s proposals

CHRIS TIGHE AND ANDY BOUNDS

In his orange work overalls, sunbathing on wasteland next to the Tyneside yard where he works as a scaffolder, John Scott said he was tempted by the idea of renationalising British industry.

The 52-year-old is one of the swaths of working-class voters who say they have considered forsaking the leftwing Labour party in the general election. Mr Scott said he used to support Labour “but not now”.

Workers such as Mr Scott are the clear targets of a radical Labour manifesto that seeks to put unions and public ownership back at the centre of the British economy.

Mr Scott said he was interested in the ideas, but would go further and “nationalise everything again”.

“Our water rates go up every year — these French shareholders are making a fortune,” he added, referring to Britain’s privatised utilities.

Others working on nearby wind turbines

bine fabrications had mixed views on the prospect of renationalising the railways, mail delivery and energy grid.

Chris Malbon, 40, a health and safety inspector from Saltburn, said the manifesto was “a lot of fantasy”. Energy industry nationalisation would leave “no competition, which is the key to the industry”.

He said he would probably be one of the former Labour voters who switched to the Conservatives on June 8.

At Huddersfield railway station, John Cottam, a 61-year-old retired account-

ant, applauded Labour’s courage. “I did not vote Labour last time because they were not brave enough,” he said. “I can vote for them on these policies.” His co-volunteer at the railway’s information stand, David Nixon, 76, an ex-engineer, also backed railway nationalisation.

But both in Huddersfield and in Tyne-side, the distrust of politicians was overwhelming. Sitting next to Mr Scott, 32-year-old Tony Tweedie said he did not vote, knew nothing about politics and, unlike Labour, wanted immigration cut to zero.

Breaking from tradition:
workers at a technology park in Low Walker on Tyneside, an area where distrust of politicians is high

Mark Pinder



Stephen Wilson, 39, on a cigarette break outside the plant hire company where he is a mechanical fitter, said he liked the manifesto but worried it might be “pie in the sky”.

“People vote for things, then they don’t follow up on it.” He intended to vote Labour — he is in the safe Newcastle East constituency — but was worried about whether the party could afford all its pledges, and about its factional splits. “The party doesn’t seem to be together as one, as it used to be.”

Nearby, buying his lunch from the refreshment van, Craig Byers, a 30-year-old armature winder who is an assistant rail manager at an electrical engineering business, said he would vote Labour but “they do need to scrub up on some of the ideas. What no one likes is false promises.”

In Huddersfield, 91-year-old Eric Townsend, a former tractor builder, said: “They issue these manifestos and they don’t have to do any of it. There should be a law to make them. They are all liars.”

Meanwhile Gillian Davies, a nurse, said she could not back Labour despite it pledging to increase her pay. “I just don’t believe them,” she said.

Nominations

Ukip decline reflects scramble for candidates and tactical shift

ROBERT WRIGHT
POLITICAL CORRESPONDENT

The electoral challenge from the UK Independence party looks likely to fall away at the general election when it will field candidates in only about two-thirds of the seats it stood in two years ago.

The decline reflects a mixture of tactical efforts to help Eurosceptic candidates from other parties and a shortage of volunteers to stand. It is likely to boost the Conservatives, as appeared to happen in last week’s local elections, when the Ukip vote collapsed and the Conservatives recorded big gains.

Robert Hayward, an election analyst and Conservative peer, acknowledged yesterday that not all Ukip voters would go to the Conservatives but “a pretty high proportion of them will do”.

As nominations for the election closed yesterday, Ukip insisted it would still field “upwards of 400” candidates and the decline reflected a change of strategy.

The party, which put up candidates in 624 seats in 2015, wanted to focus on winning more parliamentary seats, one

Highlights Policies for the many not the few

Labour’s leaked draft manifesto, entitled *For the Many Not the Few*, focuses on the economy, Brexit, education and work. Some key points are listed below.

Economy

- No rises in income tax for those earning less than £80,000 a year but rises for those earning above to raise £6bn annually
- Corporation tax for large companies to rise “a little more”
- Plan to eliminate the current budget deficit on a rolling five-year timescale
- Leave debt as a proportion of gross domestic product lower at the end of each parliament
- Invest £250bn over 10 years in upgrading transport, energy and digital infrastructure, plus £250bn made available via a national investment bank

Brexit

- Guarantee existing rights for all EU nationals living in Britain and secure reciprocal rights for UK citizens in EU countries
- Negotiate transitional arrangements for leaving the EU
- Ensure no return to a “hard border” with Ireland and no change in sovereignty of Gibraltar

Education

- High-quality childcare places with direct government subsidy
- Abolish university tuition fees
- Allow local authorities to open schools

Work

- Ban zero-hours contracts
- Ensure any employer wishing to recruit labour from abroad does not undercut workers at home
- Introduce four new public holidays

Social security

- Guarantee the state pension “triple lock” throughout the next parliament

Housing

- By the end of the next parliament build at least 100,000 council and housing association homes a year
- Introduce controls on rent rises and new consumer rights for renters

The NHS and social care

- Guarantee patients can be seen in A&E within four hours
- Commit to more than £6bn extra in annual funding

Transport

- Bring railways back into public ownership as franchises expire
- Complete the HS2 high-speed rail line from London through Birmingham to Leeds and Manchester, and then into Scotland

Environment

- Introduce a new Clean Air Act

Media

- Ensure future of BBC and public service broadcasting
- Implement the recommendations of part one of the Leveson Inquiry and commence part two of the inquiry

Scotland

- Oppose a second Scottish independence referendum

party official said. While Ukip took 12.6 per cent of votes across the UK at the last general election, it succeeded in winning only one of the country’s 650 parliamentary seats.

Ukip is not the only party scaling back numbers in the scramble to find candidates during the short unexpected election campaign. The Scottish Green party has said it will field candidates in only three of Scotland’s 59 constituencies and will focus its efforts on electing Patrick Harvie, the party’s leader in the Scottish parliament, as the Scottish Greens’ first member in Westminster.

Calls to Ukip’s local and regional heads revealed the party was fielding no candidate in three key constituencies in Birmingham, would stand in only one of four constituencies in Bristol and in only one of the six constituencies in Cornwall, a former power base.

“We’re probably not going to be able to stand candidates in many of the constituencies,” said Andrew Garcarz of Ukip’s Sutton Coldfield branch.

Ukip said it did not want to challenge Eurosceptic MPs or to prevent second-placed anti-EU candidates from winning.

INTERNATIONAL

Comey dismissal

FBI acting chief disputes White House line

McCabe backs record of predecessor and probe into election campaign

BARNEY JOPSON AND COURTNEY WEAVER — WASHINGTON

The Federal Bureau of Investigation's acting director has contradicted Donald Trump over the firing of James Comey, denying the ousted chief had lost the support of employees as he insisted the FBI's Russia probe would not be knocked off course.

Andrew McCabe, the FBI acting director, told the Senate intelligence committee that the probe into alleged collusion between Moscow and the Trump election campaign was "highly significant" as a senior Democrat accused Mr Trump of trying to obstruct investigators.

Mr Trump doubled down on his claim that he had fired Mr Comey because of his performance, telling NBC: "He's a

showboat. He's a grandstander. The FBI has been in turmoil."

The atmosphere in Washington grew more feverish when the committee's two top lawmakers broke off from the hearing for a previously unannounced meeting with Rod Rosenstein, the deputy attorney-general.

His visit to Capitol Hill followed reports that he had come close to resigning after White House officials had implied that the president fired Mr Comey on Mr Rosenstein's recommendation. Mr Trump told NBC, however: "I was going to fire [Comey] regardless of [his] recommendation."

Mr McCabe's testimony to the committee, on his second day in the job, challenged the White House account of why Mr Comey was fired on Tuesday.

The White House said on Wednesday that Mr Comey had "lost the confidence" of rank-and-file FBI employees, but Mr McCabe said that was inaccurate. "I can confidently tell you that the

majority, the vast majority, of FBI employees enjoyed a deep and positive connection with director Comey."

Mr Trump's decision to sack the man overseeing a Russian election interference investigation appeared designed to

'The vast majority of FBI employees enjoyed a deep and positive connection with director Comey'

quell controversy over alleged ties between the president's campaign and Moscow, but it has only intensified scrutiny of the president's motives.

Mr Trump claimed in his letter publicly firing Mr Comey, that the FBI director had told him he was not under investigation on three separate occasions.

Mr McCabe said the FBI's investigation into potential ties between Trump associates and Moscow was continuing.

"There has been no effort to impede our investigation to date. Simply put, you cannot stop the men and women of the FBI from doing our job," he said. He vowed to inform the committee if the White House attempted to put political pressure on the FBI or on him personally over the agency's probe.

Mark Warner, the top Democrat on the Senate intelligence committee, told the hearing the president had already hindered the search for the truth about the matter. "It is hard to avoid the conclusion that the president's decision to remove director Comey was related to [the FBI's Russia] investigation. And that is unacceptable," he said.

Mr Warner said the committee planned to call Mr Comey to answer "a series of difficult questions" related to whether the Trump campaign colluded with Russian officials.

"However, President Trump's actions this week cost us an opportunity to get at the truth – at least for today," he said.

Mr Comey had been due to appear before the committee yesterday.

Mr McCabe, appearing in his place, told senators he was not at liberty to comment on whether Mr Comey had indeed told Mr Trump that the president was not under investigation. It was "not standard practice" for the FBI to inform an individual whether or not they were under investigation, he added.

Mr McCabe, Central Intelligence Agency director Mike Pompeo, director of national intelligence Dan Coats, and National Security Agency director Mike Rogers all said they agreed with the intelligence committee's assessment that Russia had interfered in the 2016 election.

Claims that the president was seeking to frustrate the FBI probe intensified after reports that Mr Comey had sought more resources from the US attorney-general's office for its Russia investigation shortly before he was dismissed.

Notebook page 10

Gig economy

Uber must be treated as taxi company, EU top court official rules

DUNCAN ROBINSON — BRUSSELS MADHUMITA MURGIA — LONDON

Uber should be regulated as a transport company and be subject to the same rules as normal taxis, according to a non-binding opinion by the advocate-general at the EU's top court.

The opinion, stating that the US ride-hailing app "must be classified as a 'service in the field of transport'", would deal a blow to Uber if followed with a final judgment by the European Court of Justice later this year.

Uber had argued that it was providing "information society services", a classification that is subject to looser rules in the EU. But this was dismissed, in an opinion that will reverberate among digital companies that offer peer-to-peer services in sectors such as accommodation and transport.

The court's adviser argued that since Uber imposed conditions on drivers, guided them on where to go to pick up passengers and determined fares, it "cannot be regarded as a mere intermediary" between drivers and the app's users.

"The service of connecting passengers and drivers with one another by means of the smartphone application is a secondary component" behind taking passengers to their destination, according to an ECJ statement.

Although such opinions are not binding on — and are sometimes ignored by — the court, the case raises the tricky question of how regulators should treat companies such as Uber, Airbnb and Skype, which offer rides, accommodation and communications despite not owning taxis, hotel rooms or telephone lines.

In the short term, the ECJ case has the potential to add to Uber's European woes where it has faced an extremely tough regulatory ride. Uber's introduction was met with a mixture of riots, fines and even the arrest of senior executives in some cities, while the app was broadly welcomed in others, such as London.

If Uber were considered to be an "information society service", the app would be able to avoid some local legal requirements, such as special taxi licences, giving the company a regulatory edge over rivals. But being labelled a transport service would require Uber to abide by the same rules as normal taxi companies.

Uber played down the opinion. "Being considered a transportation company would not change the way we are regulated in most EU countries, as that is already the situation today," said Uber.

"It will, however, undermine the much needed reform of outdated laws which prevent millions of Europeans from accessing a reliable ride at the tap of a button."

In recent years, Uber has attempted to abide by local rules, after initially ignoring them. For instance, after initially facing fines of up to €10,000 per driver in Brussels, the company operates a legal, regulated service in the city.

The current case was brought by Asociación Profesional Elite Taxi, a taxi drivers' group in Barcelona.

In Brussels, the European Commission is pushing for member states to use a light touch with the car-hailing app.

Attorney-general. Recusal

Sessions denies breaking vow on Russia probe

Department of Justice says role in firing Comey was not related to earlier promise

DAVID J LYNCH — WASHINGTON

When US attorney-general Jeff Sessions said in March he was stepping aside from "any matters related in any way" to investigations of Donald Trump's presidential campaign, it appeared that one of the president's closest advisers had permanently sidelined himself from the federal probe of the campaign's alleged Russia links.

Little more than eight weeks later, however, Mr Sessions played a central role in firing the head of that investigation, Federal Bureau of Investigation director James Comey, and is interviewing candidates to run the bureau on an interim basis.

Democrats and legal scholars say the attorney-general, one of the president's closest advisers, has reneged on his vow. "Sessions said he'd recuse himself from anything to do with Russia. It's clear he did not," tweeted Senator Ron Wyden, in a call for his resignation.

"The obstruction of justice that we witnessed in the firing of Comey is very similar to the obstruction of justice that was the first article of impeachment against Richard Nixon," said Laurence Tribe, a constitutional specialist at Harvard Law School, who says Mr Sessions could face such charges if Democrats regain the House in 2018.

The Department of Justice defends Mr Sessions' role in Mr Comey's firing as "unrelated" to his recusal. The FBI chief was sacked for violating department policies in his handling of last year's investigation of Hillary Clinton's emails, not for anything to do with his supervision of the bureau's Russia probe, the department says.

"I know Jeff Sessions well enough to know he is not going to get anywhere near the Russia investigation," said one ally of Mr Sessions.

On Tuesday, the initial White House explanation was that Mr Comey had been fired because his repeated public



Under pressure: attorney-general Jeff Sessions attends a meeting on public safety in New York last month

Kena Betancur/AFP/Getty

statements about the investigation into Mrs Clinton's emails breached long-standing DOJ regulations. The attorney-general's May 9 letter to the president recommending Mr Comey's dismissal makes no mention of the FBI's Russia probe, nor does an attached memorandum from deputy attorney-general Rod Rosenstein.

But the president's letter to Mr Comey informing him that he was "hereby terminated and removed from office" does. "I greatly appreciate you informing me, on three separate occasions, that I am not under investigation," Mr Trump wrote, in a clear reference to the bureau's Russia investigation.

In numerous reports since Mr Comey's discharge, the president's irritation over the bureau's Russia inquiry has emerged as his principal motiva-

tion. To critics, that puts Mr Sessions right where he promised not to be: in the thick of an investigation of the president's campaign.

"It is inconsistent with his commitment to recuse himself," said Kathleen Clark, a legal ethicist at Washington University School of Law in St Louis. "It was improper for him to get involved in the firing of Comey."

Mr Sessions' recusal followed disclosures that he had concealed from Congress two conversations with Sergei Kislyak, Russia's ambassador to the US. Mr Sessions described the omission as unintentional, but nonetheless accepted the recommendation of DOJ ethics officials that he step aside.

"I have decided to recuse myself from any existing or future investigations of any matters related in any way to the

'Sessions said he'd recuse himself from anything to do with Russia. It's clear he did not'

Ron Wyden

campaigns for president of the United States," he said, adding: "I should not be involved investigating a campaign I had a role in."

The move quelled for a time an uproar over his conduct, but it angered the president.

Since 1989 there have been at least 15 recusals by attorneys-general. The most recent came in 2013 when Eric Holder stepped aside from a criminal investigation of a leak to the Associated Press of classified information about a failed al-Qaeda terror plot after he was interviewed by FBI agents in the case.

Even if Mr Sessions' role in the Comey affair were to fall foul of his recusal pledge, there would not be any immediate consequences. Recusals are governed by internal DOJ regulations, not federal law.

Lavrov visit

US and Russia face test to bridge gaps on Syria and Ukraine

KATRINA MANSON — WASHINGTON

A fledgling effort to improve frayed US-Russia relations may founder on what top Russian diplomat Sergei Lavrov called the "devil" in the detail after his first meeting with Donald Trump, amid mutual mistrust and contrasting objectives.

The US president and the Russian foreign minister gave upbeat assessments of their meeting on Wednesday, but beyond the rhetoric they remain far apart on a range of issues.

The US has lost sway over Syria since the fall of Aleppo last year and fears the influence of long-time foe Iran is spreading in the Middle East where Russia, an Iran ally, is becoming a key foreign policy broker.

It is unclear how the pair will "jointly implement" four proposed de-escalation zones in Syria as they claim, while Russia appears unwilling to make concessions over Ukraine.

"Expectations for a grand bargain are misplaced — there's still way too many areas where the US and Russia fundamentally disagree," said Andrew Weiss, a former White House adviser on Russia

who is now at the Carnegie Endowment for International Peace.

"It is foolish to imagine a world in which we suddenly become partners with Russians either in Syria or on issues like Ukraine. The real challenge is how to manage this relationship so things don't get appreciably worse, rather than engage in a 19th century set of trade-offs."

The US is calibrating its approach to seek out areas where it can treat Russia as an equal partner, such as with small steps towards peace in Syria or over counterterrorism, without capitulating on thorny issues.

Those include Afghanistan, where Russia denies it is rearming the Taliban, and eastern Ukraine, where Russia denies it is backing separatists.

The effort by both sides this week to portray closer relations came at an awkward moment for the US. Mr Lavrov visited the country for the first time since 2013 just as Mr Trump fired James Comey, the Federal Bureau of Investigation chief who was charged with investigating whether Russia intervened to help bring Mr Trump to power.

"In the wake of the Comey firing the

political traffic in Washington is not going to bear much of a US-Russia rapprochement," said Cliff Kupchan, Russia expert at Eurasia Group. He added there was little sign of movement on the Minsk peace deals that have failed to resolve the impasse over Russia-backed separatists in Ukraine.

The Kremlin has also greatly reduced expectations for a relationship that some in Moscow had hoped might be improved by Mr Trump's election, leading to a grand geopolitical deal.

"It is still early to draw conclusions, but the mere fact that dialogue is under



Shake on it: Donald Trump and Sergei Lavrov meet in the Oval Office

way is, of course, a positive sign," said President Vladimir Putin's spokesman Dmitry Peskov. There was still "a lot of work ahead".

For Moscow, progress is vital as the Russian government is keen to wind down its military campaign in Syria and use US support to extract financial contributions from other western countries for reconstruction of the war-torn country. The US wants to counter both Iran and Islamist militants in the region. But real progress on Syria remains elusive.

The US also remains far apart from Russia over Ukraine. After talks with Mr Lavrov, Mr Trump hosted Ukraine foreign minister Pavlo Klimkin in the Oval Office for a symbolic demonstration of what Mike Pence, vice-president, described in a tweet as "unwavering US support for Ukraine's sovereignty and territorial integrity".

But there was no sign the US leader, under scrutiny at home for his inner circle's alleged Russia connections, has made progress in pressuring Moscow to end Europe's bloodiest military conflict since the 1990s Balkan wars.

Additional reporting by Kathrin Hille, Erika Solomon and Roman Olearchyk

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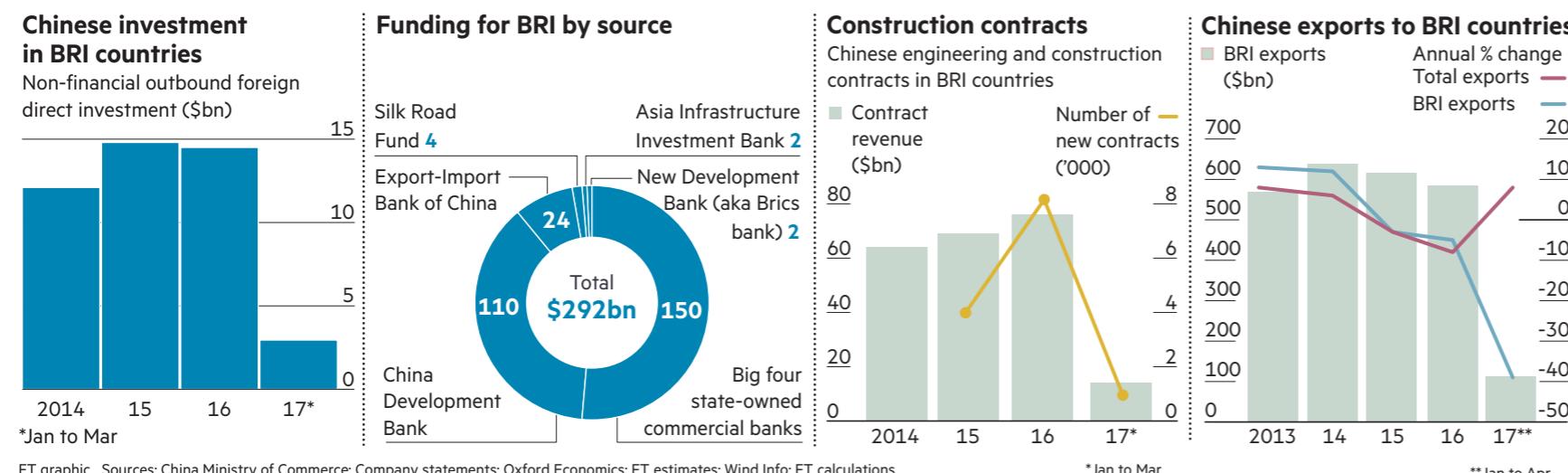
INTERNATIONAL

China's drive for modern-day Silk Road pulls into slow lane

Fall in overseas investment raises doubts on Beijing enterprises' commitment



Under construction: the Beipanjiang Bridge in south-west China last year
STR/AFP/Getty Images



GABRIEL WILDAU AND MA NAN
SHANGHAI

Investment in President Xi Jinping's signature "Belt and Road Initiative" declined last year, according to several measures, raising doubts about whether commercial enterprises are committed to a strategy for a new Silk Road defined as much by geopolitics as profit-seeking.

Twenty-eight heads of state will gather in Beijing this weekend for a conference intended to "define and actuate" Mr Xi's plans for a "Silk Road economic belt" and a "21st-century Maritime Silk Road", first proposed in 2013.

The initiative centres on building a network of roads, railways, ports, power plants and fuel pipelines connecting China with Southeast and central Asia, the Middle East, Africa and Europe.

The initiative has become the centrepiece of Chinese economic diplomacy and the subject of an aggressive and occasionally bizarre propaganda campaign. But some hard data suggest the hype surrounding the initiative may exceed the substance.

Foreign direct investment from China to countries identified as part of the BRI

fell 2 per cent in 2016 year on year and has dropped an additional 18 per cent so far in 2017, according to commerce ministry data. Non-financial FDI to 53 Belt and Road countries totalled \$14.5bn last year, comprising only 9 per cent of overall outbound overseas investment.

This decline occurred despite a 40 per cent jump in outbound FDI in 2016, which raised overseas investment to a record high and prompted regulators to clamp down on foreign deals in a bid to curb capital outflow.

The geographic distribution of initiative-linked investment by country raises doubts about how much of that investment flowed into infrastructure. Among BRI countries, the leading investment destination in 2016 was Singapore, a high-income country with well-developed infrastructure.

"Big investments, especially overseas, mean the numbers might not rise every year," said Xiao Yaqing, chairman of the Beijing-owned Assets Supervision and Administration Commission, which oversees state-owned enterprises. "Let's not look at year-on-year growth but at the development of the investment and

the projects themselves. Over the long term, I believe investment into BRI countries will rise."

Mr Xiao disclosed figures showing 47 central government-owned state enterprises were involved in 1,676 projects in Belt and Road countries.

Some bankers and state-owned enterprises complain privately that the gov-

'A lot of SOEs [say] "the country is making me do it" . . . Well, do you want to be an SOE or don't you?'

ernment is pressuring them to undertake BRI projects that are unprofitable.

"A lot of SOEs are stuck on this idea that 'the country is making me do it, and I don't want to do it,'" said a recently retired senior executive at a large state company. "Well, do you want to be an SOE or don't you? Have you ever counted all the benefits you get from being an SOE?"

In addition to foreign investment, cross-border bank lending is also a key

component of the initiative. But loans outstanding from China Development Bank, the largest of China's three state-owned development lenders, fell to \$110bn at the end of 2016, down from \$111bn a year earlier, according to CDB's website.

As a share of CDB's total foreign lending, loans to Belt and Road countries peaked at 41 per cent at the end of 2014 and fell to 33 per cent by the end of 2016. CDB did not respond to questions.

But Jia Jinjing, chief researcher at Renmin University's Chongyang Institute for Financial Studies in Beijing, said much outbound FDI passed from China through an intermediate country before reaching its final destination, making the commerce data an unreliable gauge of BRI investment.

"To evaluate BRI, we have to look at how many countries have signed BRI memoranda of agreement and how many heads of state or other important people and delegations will attend this summit. This is the most important thing," he said.

Additional reporting by Lucy Hornby in Beijing

Southern Africa. 'Dictatorship' claims

Treason charge plunges Zambia into political crisis

Opposition leader's arrest comes as country struggles with lower copper prices

DAVID PILLING — LUSAKA
JOSEPH COTTERILL — JOHANNESBURG

In many African countries, a traffic violation generally results in nothing worse than a fine or demand for a bribe. In Zambia, one man faces a somewhat stiffer charge: treason.

The man in question is Hakainde Hichilema, an opposition leader who claims he was cheated of the presidency, and the violation, which was his refusal to move over for President Edgar Lungu, helps explain why the seemingly minor incident has plunged Zambia into a political crisis.

Mr Hichilema, a businessman who narrowly lost August's presidential election, a result he unsuccessfully challenged in court, has been charged with treason. The motorcade escorting him to a traditional ceremony last month allegedly refused to give way to the presidential convoy, a show of bravado that is said not only to have shown disrespect to the office of the president, but also to

have put Mr Lungu's life in danger.

Tension in Zambia, which has been one of southern Africa's most vibrant democracies, is threatening to destabilise a country already grappling with rising debt, widening deficits, sluggish growth and weak revenues from copper that account for 70 per cent of export earnings. Unknown assailants have burnt public buildings and Mr Lungu has threatened to impose a state of emergency that would give him sweeping powers of arrest and detention.

"This used to be a beautiful, stable country but unfortunately it is sliding into the abyss," said Jack Mwiimbwa, Mr Hichilema's lawyer. He accused the police who arrested Mr Hichilema last month of acting like goons, raiding his house, pepper-spraying the groins of his employees and dragging Mr Hichilema to jail on what, he said, was the ridiculous charge of treason.

Treason can carry the death penalty, although nobody is thought to have been executed in Zambia for 20 years. Mr Hichilema's defence team is challenging the charge in court this week.

Public opinion is divided over the motorcade incident, with some Zambians accusing the government of suppressing the opposition leader on a

flimsy pretext, but others blaming Mr Hichilema for what they describe as arrogant and reckless behaviour.

Telaphore Mpundu, the Catholic archbishop of Lusaka, weighed in on Zambia's most serious political crisis in years, saying: "Our country is now all, except in designation, a dictatorship."

Hakainde Hichilema's motorcade allegedly refused to give way to the presidential convoy

Zambia, Africa's second-largest copper producer, issued three eurobonds between 2012 and 2015, totalling about \$2.8bn. While its ratio of debt to gross domestic product is a manageable 50 per cent, a low tax base means it spends almost 20 per cent of revenue on debt service, according to Fitch, the rating agency.

Razia Khan, chief economist for Africa at Standard Chartered, said the foreign debt burden made the conclusion of a long-delayed International Monetary Fund programme essential to restore investor confidence.

A delegation from the fund is due in Lusaka this month. But Mr Lungu's government is believed to be reluctant to agree to some IMF conditions, which include cutting politically sensitive fuel subsidies, especially at a time of rising public discontent. In a sign of the economic hardship, eight people were crushed to death and 28 injured in a stampede for free food being handed out by a Lusaka church in March.

One foreign investor said Zambia's economic fundamentals were reasonable, if copper prices stabilised. But he added that political stability was crucial. "What we would like to see is the wheels of democracy run safely," he said.

Aircraft security

US considers widening Mideast laptop ban to European flights

SHAWN DONNAN — WASHINGTON
PATTI WALDMEIR — CHICAGO
TANYA POWLEY — LONDON

The US is considering extending a ban on laptops in aircraft cabins to transatlantic services from Europe, in what would be a big disruption to business travellers and airlines in one of the world's busiest air corridors.

The ban on carrying electronic devices larger than mobile phones into aircraft cabins was applied to nine Middle Eastern airlines on some flights from the region earlier this year. David Lapan, a US Department of Homeland Security spokesman, said yesterday that the US was reviewing whether to extend the measure. The department "continues to evaluate the threat environment and will make changes when necessary to keep air travellers safe", he said.

No decision had yet been made, Mr Lapan said. However, one US airline industry said that official carriers had been called to a meeting yesterday with US officials and considered the extension of the ban "a foregone conclusion".

The European Commission has sent a letter to the US authorities demanding an explanation for the proposed extension of the ban and clarification of the proposal. The letter asked for meetings "to jointly assess the risk and review possible common measures".

"We'd rather tackle this jointly and in

co-operation with US colleagues," said an official.

Beyond the disruption to business travellers, who have become used to working on laptops on WiFi-enabled long-haul flights, extending the ban raises enormous logistical and business questions for airlines.

Emirates, the largest Gulf carrier, yesterday reported an 82 per cent fall in profits, which it blamed in part on the laptop ban and a resulting reduction in its flights to the US. In April, the airline announced it was cutting the number of US-bound flights because of weak demand after introducing the measure.

A laptop ban would also mean affected airlines quickly amending rules prohibiting lithium ion batteries being carried in hold baggage. But European airlines have been "working on plans in case this scenario occurred", said one industry executive.

The initial measure was taken because of terror concerns, notably the threat posed by the Yemen-based al-Qaeda in the Arabian Peninsula, which is widely seen as among the most sophisticated bombmakers among international terrorist organisations. But it has been caught up in the heated political debate in the US over the Trump administration's efforts to ban or curtail travellers from Muslim-majority countries.

Additional reporting by Paul McClean in Brussels

Current account surplus

Japan bounces back from downturn and Fukushima

ROBIN HARDING — TOKYO

Japan's current account surplus has hit its highest since 2007 in an illustration of the country's recovery from an economic slump and the Fukushima nuclear disaster.

For the fiscal year to March 2017, the surplus reached ¥20.2tn (\$177bn) — equivalent to 3.8 per cent of gross domestic product and the third largest absolute figure on record.

The scale of the surplus highlights the improvement in Japan's terms of trade falling oil prices, as well as the income it earns as one of the world's largest creditor nations.

Japan's trade balance in goods and services moved back into a small surplus of ¥4.3tn, or 0.8 per cent of GDP, due to lower imports because of the weaker oil price as well as a pick-up in exports due to global growth.

That represents a turnaround compared with the trade deficits recorded from 2011 to 2015, after the Fukushima disaster shut down Japan's nuclear power stations, forcing it to import more fossil fuels.

The greater significance of the figures, however, is showing Japan's evolution from the export-driven model of the past to a headquarters economy that earns large sums from its huge international creditor position.

Horn of Africa

UN chief appeals for \$900m to help Somalia tackle famine

DAVID PILLING — NAIROBI

The fate of Somalia "hangs in the balance" as the country faces famine and a virulent Islamist insurgency, the head of the UN warned yesterday.

Appealing for \$900m in aid for the Horn of Africa nation this year, António Guterres, UN secretary-general, warned that 275,000 malnourished children faced the risk of starvation if help could not be mobilised quickly.

"The drought is the most pressing priority," Mr Guterres told a conference in London held to address the crisis in Somalia. Theresa May, British prime minister, and James Mattis, US defence secretary, were among those attending.

Somalia has been blighted by decades of violence and has lacked an effective central government since 1991. Al-Shabaab, an Islamist militant group, has taken advantage of the chaos to seize swaths of territory, from where it has also launched attacks into Kenya.

Somalia's new president, Mohamed Abdullahi Mohamed, said the militants could be defeated within two years.

"I will spare no effort to realising the promise of my campaign, which was to fight Somalia's three major enemies: terrorism, corruption and poverty," he said.

The defeat of al-Shabaab has gained added urgency, as its fighters have regu-

larly attacked groups trying to deliver aid to people affected by the country's worst drought in living memory. Troops belonging to Amisom, a 20,000-strong African Union peacekeeping force, are also due to start leaving the country at the end of next year.

Speakers said before they pulled out, Somali's armed forces needed to work more closely with international troops to defeat the terrorists.

In her opening speech, Mrs May said much progress had been made.

"Al-Shabaab has been pushed back, piracy largely contained, and new momentum brought to the political process," she said, referring to the elections that brought Mr Mohamed to office last February.

However, she also noted that al-Shabaab had "tripled its attacks on Mogadishu, and Somali forces do not yet have the capability to take over control of their own security".

Kevin Watkins, head of Save the Children, who spoke at the conference, said the fact that such senior figures were present showed that the international community had woken up to the crisis in Somalia.

However, he said that there was still a funding gap of \$200m to the middle of this year, adding that at least 3m people were in a state of chronic food insecurity.

INTERNATIONAL

Forecasts

Brussels warns France over worsening deficit

Macron faces challenge to meet manifesto pledge on hitting EU budget target

JIM BRUNSDEN — BRUSSELS

MEHREEN KHAN — LONDON

Brussels laid out the scale of the task facing new French president Emmanuel Macron to balance France's public finances as it warned that Paris's efforts to rein in spending would prove more difficult than previously thought.

In its latest economic forecast the European Commission said France's budget deficit was on course to come in at 3 per cent of gross domestic product in 2017 – the outer limit allowed under EU budget rules – before deteriorating to 3.2 per cent in 2018. The commission previously predicted a deficit of 2.9 per cent this year and 3.1 per cent next year.

Brussels said the numbers for France reflected lower than expected tax and social security receipts and higher spending on education, security and civil servant salaries.

It also warned that rising inflation would make it harder for the French government to comply with domestic rules that cap state spending, representing "a risk to the forecast".

Mr Macron's win has been followed by calls from Brussels for budgetary prudence. Jean-Claude Juncker, commission president, said in Germany on Monday that "the French spend too much money and spend it on the wrong things".

In contrast to his main rivals, Mr Macron's manifesto promised to bring France's deficit under the euro area's 3 per cent ceiling as early as this year. The commission's forecasts throw those ambitions into doubt, as they predict that total government spending will

be higher than it estimated in February. Total state expenditure will hit 56.2 per cent of GDP in 2018 while debt will climb to 97 per cent of GDP.

Yesterday, Pierre Moscovici, EU economics commissioner and a former French finance minister, said Brussels was not aiming to put the Macron government under pressure and dismissed the idea that sanctions might be applied.

"The 3 per cent [deficit target] is within reach," said Mr Moscovici. "I hope France seizes this opportunity."

France has consistently missed the 3 per cent target since the financial crisis. Brussels hopes Mr Macron's reform programme can spur growth and create jobs. Brussels made clear its numbers do not take into account the new president's policies, which include slashing spending on public administration and an investment-led jobs programme.

The worsening French deficit num-

bers contrast with a generally improving economic outlook for the eurozone, enjoying its best period of growth since the continent's debt crisis seven years ago. Overall GDP growth is expected to come in at 1.7 per cent this year, a slight upgrade from an earlier forecast of 1.6

per cent, and rise to 1.8 per cent in 2018. Unemployment has been falling steadily, with the commission predicting it will slip below 9 per cent for the first time in almost a decade in 2018. It is at an eight-year low of 9.5 per cent.

Amid criticism from the US administration over Germany's over-sized trade surpluses, the commission forecasts a significant reduction in the country's current account surplus from record levels in 2016.

The forecasts suggest the surplus will decline from 8.6 per cent in 2016 to 7.6 per cent in 2018 driven by higher domestic spending in the eurozone's largest economy.

However, Italy is set to remain a concern for EU officials. The eurozone's third-largest economy will be the slowest growing in the 19-country bloc this year, expanding just 0.9 per cent – unchanged from 2016 – while its debt

ratio will grow to peak at 133.1 per cent. Unemployment will remain stubbornly above 11 per cent to 2018.

Brussels warned that Greece's economic fundamentals had worsened – a result of delays in getting an agreement between euro area governments and the International Monetary Fund on the next stages of its bailout programme.

After stagnating last year, Greece's economy is expected to grow 2.1 per cent in 2017 and 2.5 per cent in 2018, a sharp revision downwards compared with the 2.7 per cent for 2017 and 3.1 per cent for 2018 estimated in the commission's February forecasts.

The commission also raised doubts about President Donald Trump's plans to revive US growth, with Mr Moscovici noting the world's largest economy was "maxed out" before his prospective corporate tax cuts and spending rises.

Editorial Comment page 10

France. Legislative elections

Macron places his trust in newcomers

President-elect's ambition to shake up national politics is reflected in his candidate list

ANNE-SYLVAIN CHASSANY — PARIS

Emmanuel Macron's start-up party has picked mostly political novices to run for seats in parliamentary elections next month, as the French president-elect seeks to reconcile his promise of renewal with the need to win a majority.

Only 24 on the list of 428 candidates unveiled yesterday are sitting MPs, all Socialists, and only 52 per cent have never before held any elected office. Half are women and the average age is 46. By comparison, fewer than a quarter of sitting MPs are women and the average age is 60.

"Never has a party had the audacity to present so many candidates without political experience," said Richard Ferrand, secretary-general of the now renamed La République en Marche! and one of the 24 sitting lawmakers.

Mr Macron also appears to have sidestepped a dilemma about whether to embrace some high-profile defectors from the Socialists and centre-right Republicans who would swell the new

'We want to leave a space to allow this overhaul of the French political landscape to materialise'

party's ranks but weaken its claim to represent a clean slate. In many cases, REM will simply not run against them.

But the new party also showed its inexperience by publishing a list of candidates with several incorrect names, which were promptly withdrawn.

Mr Macron is a political novice: on Sunday, he won France's highest office without having been elected before. The National Assembly elections on June 11 and 18 are critically important for his presidency. The centrist party needs a presence in parliament to become a real political force.

If it were to win a majority, it would complete the up-ending of French politics that began with Mr Macron's victory in the first round of the presidential election on April 23. However, it is far from assured of doing so, even after his landslide victory on Sunday.

Mr Macron attracted less than a quarter of the vote in the first round of the presidential elections and won in the



run-off largely because many voters backed him simply to block far-right candidate Marine Le Pen from power.

Many of France's 577 constituencies could see a three- or four-way run-off in the second round of voting, as any candidate with a tally of at least 12.5 per cent of the registered voters in the first round goes through to the run-off.

One prominent Socialist looking to

jump ship to REM is Manuel Valls, a former prime minister, who fell out with Mr Macron when the latter served as his economy minister.

Mr Valls, a reformist Socialist who lost his party's presidential primary in January to leftwinger, is seeking re-election in Essonne, southern Paris. He said earlier this week that he wanted to run under the REM banner.

Mr Macron's party did not endorse him because it did not accept candidates who had represented the same seat three times, Mr Ferrand said. But Mr Macron has decided not to present a competing candidate in Mr Valls' constituency.

The same could apply to other prominent MPs reluctant to leave their parties, such as Socialists Stéphane Le Foll and Myriam El Khomri, and moderate Republicans such as Bruno Le Maire and Nathalie Kosciusko-Morizet, both former presidential hopefuls.

Supporters of Emmanuel Macron wave flags and banners as they listen to him speaking in Paris on May Day. Left, Richard Ferrand yesterday

Ian Langsdon/EPA; Eric Feferberg/AP

"We want to leave a space to allow this overhaul of the French political landscape to materialise," Mr Ferrand said.

Some 19,000 people across the country applied to become REM candidates (of which only 29 per cent were women), Mr Ferrand said. To qualify, applicants had to submit online applications with CVs, cover letters and references. They were then screened to ensure they met the criteria outlined by Mr Macron. The full list of candidates has to be disclosed by Wednesday.

Candidates include Mr Macron's spokesman, Benjamin Griveaux, many local heads of REM, such as Coralie Dubost in Montpellier, southern France, and Bruno Studer, in Strasbourg, north-eastern France. Others are close acquaintances of Mr Macron, such as Gaspard Gantzer, the current head of communications of Socialist president François Hollande.

Philip Stephens page 11



Barnier address

EU's main Brexit negotiator tells Ireland of potential for border controls

VINCENT BOLAND — DUBLIN
GEORGE PARKER — LONDON

The EU's chief Brexit negotiator has pledged he will work to avoid a "hard" border between the Republic of Ireland and Northern Ireland after the UK leaves the bloc, but pointed out that some controls might be necessary to protect the single market.

"Brexit changes the external borders of the EU" following the decision by Theresa May, UK prime minister, that Britain should leave both the single market and customs union, Michel Barnier said in a speech to both houses of the Irish parliament yesterday. "The UK's departure from the EU will have consequences," he warned.

"Customs controls are part of EU border management. They protect the single market. They protect our food safety

and our standards," Mr Barnier has told Britain that a deal must be reached on the Irish border question as a prerequisite to the start of any talks on a future EU trade deal. The former French foreign minister wants an agreement by December at the latest.

He also wants agreements on EU citizens' rights and Britain's exit bill before starting trade talks, amid fears in Brussels the talks could founder on either issue.

David Cameron, former UK prime minister, has said he hopes Mrs May will win a big Commons majority in the general election on June 8, allowing her to face down those in Britain and Brussels who wanted to see "an extreme Brexit".

Mr Barnier said: "I want to reassure the Irish people: in this negotiation, Ireland's interest will be the Union's interest."

"We are in this negotiation together and a united EU will be here for you."

Yet he suggested that some change to the status and nature of the Irish border might be inevitable to facilitate EU external border management.

The Irish border, once heavily fortified and militarised, has virtually dis-

appeared since the Good Friday Agreement ushered in a fragile but enduring peace in Northern Ireland nearly 20 years ago.

Any reimposition of customs and security controls will carry echoes of partition and of the violence that scarred Northern Ireland for three decades up to the late 1990s.

It also threatens to disrupt centuries-old ties that bind Ireland and the UK together more closely than any other two EU countries.

Dublin is also concerned that Brexit might disrupt the £1.2bn of trade that crosses the Irish Sea every week.

Mr Barnier has become the focus of intense Irish diplomatic lobbying in Brussels as the government seeks to highlight its concerns. He is due to visit the border today with Charlie Flanagan, the Ireland foreign minister, and Phil

Hogan, the EU agriculture commissioner.

The EU negotiator is the first person who is not a head of state or government to address the Irish parliament. He played to the emotions of his audience, referring to the long and deep links between Ireland and Europe, quoting Seamus Heaney, the late Nobel Prize-winning poet, who once wrote a poem celebrating the expansion of the EU.

He also praised the Irish contribution to the development of the EU and the EU's modernisation of Ireland.

Policymakers in Dublin believe the country will be more adversely affected by the UK's departure from the EU than other member states because of its relative dependence on the UK market for its own exports, and because much Irish trade with the EU goes through the UK for logistical reasons.

Business leaders said Germany could afford tax cuts and investment increases. The BDI, the biggest industry lobby, is demanding corporate tax reforms, notably in the treatment of research and development spending, which it said was more heavily taxed in Germany than in other industrialised states.

Mr Schulz, who boosted the SPD's poll ratings when he took over as leader in January, is coming under pressure from falling opinion polls. In the latest, published yesterday, ARD television put the Social Democrats on 27 per cent, 4 percentage points lower than in the same poll last month. The CDU was up 3 per cent to 37 per cent.

Both he and Ms Merkel are campaigning hard in North Rhine-Westphalia, where the CDU is threatening to overturn an SPD-led coalition.

The SPD, which was comfortably ahead in the region a month ago, is now running neck and neck with the conservatives.



Michel Barnier, left, meets Irish premier Enda Kenny yesterday

ARTS

When new ideas are an alien concept

FILM

Nigel Andrews



"Take Me Home, Country Roads" as a message from an alien race (liked that one). Japanese-style second-world-war caped hats worn as space-crew safari gear: interesting if puzzling.

But it's left to Fassbender, split in two, to provide what real freshness there is. In one identity he gets a teasing prologue, testing notions of creature and creator, with his "father" Guy Pearce. Cultural references are lightly flung out here — Wagner, Michelangelo — to resonate later. The film also tests our knowledge, *inter alia*, of *Ozymandias* and its authorship. Maybe the *Alien* saga, if determined to soldier on, should go upscale, arty and eclectic? We can't keep screaming, can we, at the same old things? In space no one has yet determined the potential for cinematic reverberation of art, thought and culture. How about *Alien: Civilisation Beyond?* Or *Alien: Sensibility and Heritage in the Cosmos...*?

Miss Sloane has the roar of a good political satire/thriller, Merlin-engined for velocity and plot panache. Ex-lawyer and first-time screenwriter Jonathan Perera wrote the script, directed with verve by Britain's John Madden (*Mrs Brown, Shakespeare in Love*).

Jessica Chastain, too often a blank-cheeked actress whom filmmakers fail to



fill in (*The Tree of Life*, *The Zookeeper's Wife*), makes sure the ink is bold on her character here. She's an actress who sometimes reminds us of other actresses (Bryce Dallas Howard, Julia Roberts). Here cleverly she's gone for Geena Davis — pillar-box red lips, big teeth, pneumatic cheeks — while also finding lots of untapped Jessica Chastain. She is terrific as the conviction lobbyist in Washington who accepts a pay cut to fight for a gun control bill. Her opponents, taking the NRA dollar, are her old firm, led by a nicely gnashing Sam Waterston. The film is sharp-witted, sassy, and slightly yet winningly camp in later scenes of melodramatic heft.

Question: What is the difference between Stella Gibbons and Edward Gibbon? Answer: None, when the film in question is *The Levelling*. In British writer-director Hope Dickson Leach's weirdly powerful debut, *Cold Comfort Farm* meets *The Decline and Fall of the Agricultural Empire*. Atmos (local) is

fused with apocalypse (national). The old Somerset farmer (David Troughton) caravan-dwelling beside his flood-ruined home — insurers won't pay up — bonds, or tries to, with the estranged daughter (Ellie Kendrick of *Game of Thrones*), back for the funeral of her brother, who may have committed suicide. It's that year of West Country flood catastrophe, 2014.

There's lots of gloom and glums; lots of dialogue teetering on the gauche brink of the expository. (A whole family past must be packed into the parlays.) Yet the film grows and grows. Not just as a character piece with pain and poignancy; also as a swirlly, dystopian, ugly-beautiful landscape painting. Here, Constable is the invisible police artist sketching dark rural troubles, while Turner is the pastoral pathologist turning over stones and sods to find the creepy, egregious things beneath.

Is British independent cinema having a sudden heyday? **Jawbone** is a cracking

Alien: Covenant (15)

Ridley Scott

★★★★★

Miss Sloane (15)

John Madden

★★★★★

The Levelling (15)

Hope Dickson Leach

★★★★★

Jawbone (15)

Thomas Napper

★★★★★

Frantz (12A)

François Ozon

★★★★★

Shock: from left, Amy Seimetz, Benjamin Rigby and Carmen Ejogo in 'Alien: Covenant'. Below left: Jessica Chastain in 'Miss Sloane'

movie about an ageing boxer limbering up for a last, hazardous, bone-crunching fight. An ex-alcoholic, with a question mark against the "ex", he wants to win money and re-win some self-respect.

Actor and ex-fighter Johnny Harris stars and wrote the script. The film has the gritty conviction of a partial memoir. It's dunked in doomy wit and dark depreciation — of the protagonist and his world — with even old screen lags Ray Winstone and Ian McShane finding depths of saturnine humour. "I can't promise you the Marquess of Queensberry," quips gangster/impresario McShane of the unlicensed, barely legal prizefight he has offered Harris. McShane sits in a shady dive, as this actor always seems to in films, letting the script come to him.

Winstone looks like a professor from Hades, suited, bespectacled, sinistly twinkling. "Wanna cup of tea?" he says after surprising Harris with a broom attack one night, when the homeless hero crashes the skylit office of Winstone's gym, hoping for a kip in a vacant pad. Thomas Napper directs with quiet élan. The sculptural, darkly glowing lighting, by cinematographer Tat Radcliffe, is a wow.

To say François Ozon's **Frantz** moves at a snail's pace is unfair to snails. We're in a quiet town in Germany in 1919. The images are black and white, sometimes shyly blushing with colour. The pretty, inexperienced Anna — a wistful pout and doleful simper being the most that newcomer Paula Beer seems able to bring to the role — pines with a love we never believe in for a slain soldier fiancé. Soon she pines the same way for the visiting French youth (Pierre Niney) who himself once pined, we are led to suspect, for the dead Frantz. Everyone's pining.

Is it a crypto-gay story? (Ozon's gay oeuvre includes *Water Drops on Burning Rocks* and *Time to Leave*). Is it a ghostly homage to *Jules et Jim*, with Niney a spitting likeness to Truffaut's Henri Serre while there's a lick of Oskar Werner in the flashback images of dead Frantz? Beer's Anna is neither dead nor alive. And certainly no Jeanne Moreau. By the end of *Frantz* we feel we're still waiting for this aching, reticent, glacial drama to begin.

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Lashings of innuendo — and sizzling Bacon

TELEVISION

I Love Dick

Amazon

★★★★★

India Ross

"You wanna know how big my ranch is?" Maybe not. But if you enjoy the title *I Love Dick*, you're likely to enjoy the show itself, which is full of lines like this.

Jill Soloway's riotously sexual new series (which is indeed about a man named Dick, but also about what your mind jumped to first) is dripping with the kind of innuendo suggested by its title. In her follow-up to the acclaimed Amazon series *Transparent*, which centres on a transgender father, she shifts her focus to the more mundane territory of the cisgendered heterosexual, but unearths from it something sensational.

Based on the 1997 novel of the same name by Chris Kraus, *I Love Dick* stars Soloway's longtime muse Kathryn Hahn as a filmmaker whose husband enrolls in a writing course in the rural town of Marfa, Texas. She follows him there only to find that her intellectually-but-otherwise-not-at-all-stimulating spouse isn't half as interesting as Dick (Kevin Bacon), the man who'll be teaching him. A cultural theorist and academic mentor, Dick arrives in the first episode riding a horse bare-chested through town, and goes on to spend a good deal of time licking his cigarette papers as if they were edible lingerie and looking at Hahn as if he's going to eat her alive.

I Love Dick is in many ways a spiritual successor to *Transparent*, but where that show handled a radical subject with great delicacy, *I Love Dick* does the exact opposite: taking something that is superficially unremarkable — a woman with a crush on a man — and exploding it into fantastic melodrama.

The result is a show that is at times ridiculous. The innuendo is excruciating; the sex acrobatic; and Bacon's smouldering Dick is such a preposterous display of masculinity that he makes Don Draper look like Kenneth Williams.

But beneath the sexcapades is something important. Soloway has said that *I Love Dick* is intended to probe the "female gaze", and to that end her writers' room is entirely staffed by women. It shows, Dick, who is so distant and so cartoonishly drawn that one often

wonders if he's actually real, is more than just the collateral of a fatigued marriage. He is for Hahn a sort of erotic subconscious, the living embodiment of the unsaid and the unthought, articulating not just her desires but also her anxieties. "Maybe there's this graveyard of unmade films by women filmmakers," he says, when she tells him about a failed project, "because ultimately most films made by women aren't that good."

This is a show that, like its predecessor, dives into the consciousness of someone "other". That is to say — in the world of TV at least — someone who is not a man. It shows us the world as we've rarely seen it on screen. Painful and funny and sad and beautiful and endlessly frustrating — what a view it is.

From May 12, Amazon Video



Preposterous masculinity: Kevin Bacon in 'I Love Dick'

CLASSICAL MUSIC

Kyung Wha Chung

Barbican, London

★★★★★

Hannah Nepli

The programme notes promised an evening of drama and charged emotion. The reality delivered the wrong kind of both: Wednesday's Barbican recital, featuring the Korean violinist Kyung Wha Chung, occasionally teetered on the edge of derailment.

What went wrong? Chung was once as celebrated as Pinchas Zukerman and Itzhak Perlman, with whom she towed over the international arena in the 1970s and 80s, until motherhood, and then injury, put her solo career on hold. Now well into her sixties, she is battling

heroically to resurrect past glory. In this programme she took on Bach's entire output of unaccompanied violin sonatas and partitas, presumably just to prove that she still can.

And she can, in the recording studio. That much we know from her recent CD release for Warner Classics. The problem is that she can't do it live, at least not with the kind of polish and fluidity that originally sealed her reputation. The once-gorgeous tone has grown rougher, the intonation is wayward. During the Fuga of the Second Sonata a memory lapse forced her to go round in circles, then stop and return to the beginning of the movement. With a performance of enough interpretative insight, she might have compensated. But too often it seemed as though she was merely focused on clawing her way to the finishing line.

So large portions of the first two

sonatas lacked dynamic variety, or indeed coherence. The slower movements, in particular, were a jumble of chopped-up phrases. And often there was a hard, almost militaristic edge to Chung's playing that sat oddly with Bach's sense of calm reflection. What a relief, then, when she eventually relaxed and we caught glimpses of the young Chung: the sparkle in the Corrente of the 2nd Partita; the delicacy of the 3rd Sonata's Allegro assai; the vibrancy and aplomb with which she delivered that monumental warhorse, the Ciaccona.

Admittedly, little about this highly mannered interpretation suggested that Chung has embraced authentic "Baroque" style. Oh well. It was a sacrifice almost worth making to be presented, finally, with the right kind of musical drama.

barbican.org.uk

FT BIG READ. BRITAIN AND THE EU

After nearly disappearing a decade ago, cod has made a comeback in the North Sea thanks in part to Brussels' policy. But Brexit could unleash a free-for-all between Scottish and other European fishermen.

By Joshua Chaffin

Will Clark admired the merchandise lying atop a bed of ice — the green shimmer of its flesh, its dark clear eyes and the blood red of its gills, which gave the impression its heart might still be pumping.

"That's a beautiful fish," says Mr Clark, a long-time buyer at the seafood market in Peterhead, Scotland.

The fish in question was a North Sea cod, a stock that once sustained fleets and communities up and down Britain's east coast before it nearly disappeared a little more than a decade ago.

The fate of North Sea cod should be a source of pride for the EU, which has played a pivotal role in its revival.

Instead, the fish could become a major flashpoint in Britain's departure from the EU. Along with much of the rest of the local fishing industry, Mr Clark is determined that post-Brexit Britain should enjoy the fruits of the cod recovery — even if that means shutting out fishermen from elsewhere in Europe.

"We don't want people to come in willy-nilly and rape and pillage our stocks that we've nurtured back to health," he says, standing on a pier where a late-arriving boat was disgorging boxes of iced cod, much of which would be on dinner plates across Europe by the next day.



Thanks to sustained efforts by the EU and Scottish fishermen, North Sea cod has moved from the danger zone to relative abundance. The Marine Stewardship Council, an independent conservation group, is soon expected to declare the stock sustainable, allowing restaurants to serve it without guilt and capping an extraordinary comeback.

The cod's recovery has taken place under a framework of international agreements that have divided the annual catch between Norway and the EU, with the latter share apportioned again among the group's 28 member states. But British fishermen, among the most ardent of Brexiters, are demanding those agreements be torn up when the UK leaves the bloc. Many still fume that Edward Heath effectively handed over their fish when the then prime minister negotiated the UK's accession to the European Economic Community, the forerunner of the EU, in 1973.

Scottish fishermen, in particular, believe they are now entitled to a much larger share of North Sea cod, based on geography and the sacrifices they made to ensure the stock's survival.

A race for the stock

In the emerging stand-off, some fear the cod could be the biggest loser as all sides race to fill their nets.

"Could we be faced with a free-for-all, which would be disastrous for the fishing industry and undo all the good work we've done over the last 15 years?" wonders Andrew Charles, another buyer inspecting merchandise at Peterhead.

There is precedent. Five years ago, a "mackerel war" broke out between the UK, Faroe Islands and Iceland that led to overfishing. As the stocks swam north — possibly because of global warming — the Faroes and Iceland decided they were entitled to catch more fish than previously agreed. British fishermen refused to back down.

"We have seen it so many times," says Mogens Schou, a fisheries adviser from Denmark, which shares the North Sea cod stock as a member of the EU. "As long as you don't agree, the stock suffers. There is a tendency to race for the stock."

Danish officials have already warned they will contest any UK attempt to restrict access to the 200-mile zone off the British coast, citing agreements that date back hundreds of years. The other EU countries that border the North Sea — Germany, France, the Netherlands and Belgium — are also on edge.

Their response may decide the next chapter for a fish that was once a staple of the British diet and which Bryce Stewart, a marine ecologist at the University of York, calls "both a poster child for overfishing and now recovery and good fisheries management".

Managing a shared resource is supposed to be the EU's specialty, but fish have proved particularly challenging.

The catch for cod



Trawlers unload their catch at Peterhead harbour for sale in the town's fish market — Jeff J. Mitchell/Getty Images

83%

EU share of North Sea cod catch agreed under the common fisheries policy. Norway's is 17%

47%

The UK's current share of the EU's catch under the policy

21%

Scottish fishermen's demand for increase in the UK share of the total North Sea cod quota

£35m

UK revenue from the North Sea cod fishery in 2007, from about £450m a year in the late 1970s

35,700

North Sea cod breeding stock in tonnes in 2007, down from about 250,000 tonnes in 1970

Will Clark, a fish buyer at Peterhead



Here come the hake Cod's rival moves onto British menus

Prepare to eat hake, if you're British. Lots of it.

Once scarce in the North Sea, there is now a hake glut there, puzzling biologists and fishermen alike.

Measured by weight, their population has roughly quintupled since the early 1990s. Their arrival is evident at the Peterhead fish market in northern Scotland.

"When I started, you might have five boxes of hake in this market," says Andrew Charles, a third-generation buyer. On a recent day, there were 1,506 boxes of hake on offer, more than double the cod take.

"It's just scary how much hake there is," says one fisherman, who first noticed the shift about six years ago.

Unlike cod, which breed once a year,

they swim across borders, sometimes feeding in one country and spawning in another. "Fish have no boundaries," Mr Clark says.

The current North Sea cod stock is comprised of several, distinct populations. Some of the fish tend to be "resident" in coastal waters; others will migrate hundreds of kilometres. A fish might spend its winter in Britain and in summer spawn in the cooler waters of Scandinavia.

While their recovery has been impressive, biologists warn it is not complete. Numbers have increased in the north of the North Sea but not the south. Research suggests that the population has grown because the fish are living longer. But frustratingly, these survivors do not yet appear to be breeding in large numbers. That could simply be a matter of time — or the result of lasting changes in their environment, such as warming waters or a scarcity of food.

"They're very variable," says Nick Bailey, a fisheries adviser at Marine Scotland's laboratory overlooking the harbour in Aberdeen.

An explosion in numbers

Cod have been part of the Scottish economy at least since the Norsemen arrived in the ninth century. They almost seem to have been designed for commercial fishing. They grow quickly — hence the nickname "beef of the sea" — and are easy to catch. Before modern refrigeration, their low-fat content made them ideal for salting and trading.

A turning point in cod's modern history began in the early 1960s, when North Sea stocks experienced a dramatic expansion. On a graph in Mr Bailey's office, this appears as a bulge. "There really was a huge explosion of

hake do so five or six times. They are predatory and will eat just about anything, including other hake.

Biologists speculate that warming ocean temperatures may have lured hake from the Atlantic into the North Sea. The same trend may also be pushing cod further north. Fishing restrictions in the North Sea may have also played a role.

While seemingly good news for fishermen, consumers still need to get used to the taste of hake. The fish has long been standard fare in France but it has traditionally been less popular among British diners. Now however hake appears more regularly on the menu in fish and chip shops.

There is also the question of catch quotas. They were apportioned by the EU in 1983 when there were few hake in the North Sea. With more fish, British and other North Sea vessels are clamouring for the right to catch them.

these fish at that time," he says. "Nobody is really sure why."

The Gadoid Outburst, as the surge in numbers was known, coincided with Britain's EEC admission and the development of the bloc's common fisheries policy. Inaugurated in 1983, the CFP formalised the right to fish in EU waters, and agreed a distribution of the annual catch among national fleets. It was a messy negotiation based on historical fishing patterns. For North Sea cod, Norway took 17 per cent and the EU 83 per cent. Of the latter, the UK received 47 per cent.

But when the CFP came into force, North Sea cod were in decline, a situation that worsened over the following 20 years as governments helped float ever-larger vessels.

"During the Gadoid Outburst, we built a fleet to chase that stock. Then the stock turned but we kept going," explains Mike Park, a former fisherman

"There's a justification to say to [the EU]: you can continue to take fish out of our waters, but there's a negotiation to be had"

and now president of the Scottish Whitefish Producers Association.

He knows first-hand about the industry's past excesses: like other local fishermen, he used to regularly deal in "black" — or undeclared — fish. Sustainability was not always his top priority. "I built a new boat at 25. I had a huge mortgage," he explains. "I did what I had to do."

North Sea cod are especially vulnerable because they are part of a mixed fishery. So trawlers targeting plaice or sole might sweep the cod up, too, and then simply discard them.

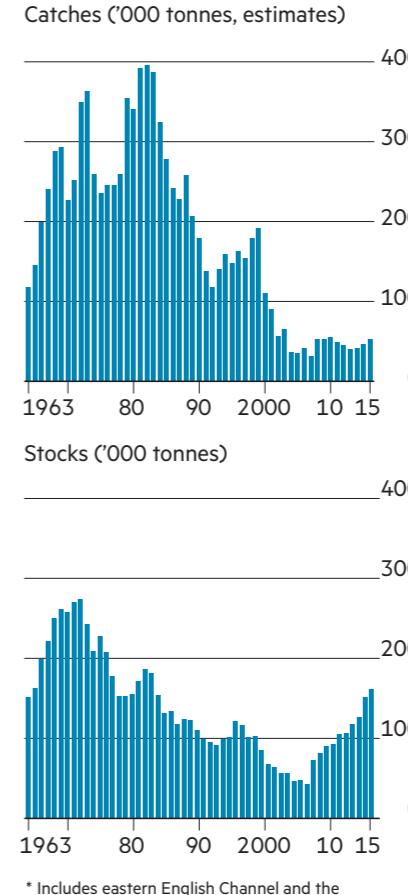
Making matters worse, politicians would routinely overrule scientists and enlarge catch quotas in the annual meeting of EU fishing ministers in Brussels each December.

By the turn of the century, scientists were sounding the alarm. A North Sea cod fishery that generated as much as £450m a year in the late 1970s, according to the University of Strathclyde, dropped to a low of £35m in 2007. The volume of breeding stock — fish old enough to reproduce — fell from 250,000 tonnes in 1970 to 35,700 over the same period. "In the period from 2004 to 2006, we really did reach rock bottom," Mr Bailey says.

Brussels responded with a cod recovery plan that tightened quotas and slashed the number of days that fishing vessels could spend at sea. The EU also helped to engineer a management plan with Norway that limited politicians' flexibility to play with quotas. Those

Better management is helping replenish North Sea* cod stocks

Catches ('000 tonnes, estimates)



* Includes eastern English Channel and the Skagerrak strait

Source: International Council for the Exploration of the Sea

changes set the stage for a larger overhaul of the CFP in 2013 that focuses on sustainability. Science now trumps politics while harmful practices, such as the discarding of unwanted, often juvenile fish, are being phased out.

"There's more cod now than I've ever seen," says Scott Thores, 30, a Peterhead skipper. "Literally, as much cod as you want to catch, you can catch."

You have to open the box'

To varying degrees, Scottish fishermen recognise the EU's contribution. But almost uniformly, they believe their own efforts have been overlooked. It was local fishermen, they note, who unilaterally moved to close spawning grounds in the North Sea and introduce new nets. They also bore the brunt of government programmes to downsize fleets by decommissioning boats.

"There's been a lot of pain for the last two decades," Mr Clark says, noting that he regularly encounters men still broken from those tough times on Peterhead's streets.

With Brexit, Scottish fishermen are convinced they will now reap a harvest sown by years of hardship. They are demanding a 21 per cent increase in the UK's share of the total North Sea cod quota — fish that would come at the expense of Denmark, the Netherlands and France — along with double-digit increases for many other species. They have commissioned scientific studies to back up their claims that most of the fish are within Britain's 200-mile exclusive coastal zone recognised by the UN.

"There's a justification to say to [the EU]: you can continue to take fish out of our waters, but there's a negotiation to be had," Mr Park said.

He envisions EU fleets gradually relinquishing more of their quota for North Sea cod and other fish to Britain in exchange for access to its fishing grounds: "The fact remains, those fish are in our waters."

Mr Schou, the Danish adviser, concedes the UK might well be entitled to more fish. But he worries that, if excluded from British waters, other boats would harvest young cod in their own waters, putting more pressure on the stock. The mackerel war only eased after the EU threatened to impose trade sanctions on Iceland.

Some speculate that the EU could retaliate against the UK by blocking the scampi, scallops and other seafood that it exports to the continent. "That's very dangerous," he says.

There is also despair at the thought that governments could soon reopen fishing agreements that were so agonising to negotiate in the first place — and just as the CFP, at long last, appears to be functioning well.

"It's like Pandora's box," Mr Stewart says. "No one wants to open it. But, of course with Brexit, you have to open it."

Speed read

Outburst to downturn A boom in North Sea cod fishing from the 1960s led to overfishing and depleted stocks

Recovery plan Harmful practices such as discarding unwanted fish or catching 'undeclared' fish are being phased out

Quota change A Danish fisheries adviser says the UK may be entitled to a bigger cod catch



FINANCIAL TIMES

'Without fear and without favour'

FRIDAY 12 MAY 2017

Corbyn's misguided bid to turn the clock back

Labour's radical prospectus would undermine confidence in the UK

The draft election manifesto from the Labour party bears every mark of the most leftwing programme for government in a generation. This says more about the state of the opposition party than the state of the country. Under the leadership of Jeremy Corbyn, Labour is looking to turn back the clock, abandoning the market economy consensus that has held since Margaret Thatcher and delivered prosperity for Britain.

Labour's proposals to increase taxation, ramp up spending and nationalise key sectors of the economy do not represent a shift back to a command economy. They are, however, a throwback to the 1970s, when markets were heavily regulated and the UK government regularly intervened in the economy, at great cost. This was a dismal interlude for the country: high inflation, low growth, militant trade unions and stagnant corporatism. Mr Corbyn's path is profoundly misguided.

Yet there are elements in the leaked manifesto that deserve debate, starting with public sector spending. The strain on public services, particularly in social care, is beyond doubt. It is possible that the next government, almost certainly to be led by Theresa May's Conservative party, will have to raise taxes to bridge the gap. Health and education are pressing for investment, driven by an ageing and growing population. Mr Corbyn is not wrong to identify the problem, even if his solutions are wrong-headed.

Labour's wider economic agenda stretches credibility. Renationalising the railways, the Royal Mail and parts of the energy market would not only impose a prohibitive cost on the public purse, it demonstrates how dogma has triumphed over common sense. Commuters may well be frustrated at the second-rate service on some lines, particularly in the south of England. But a return to a nationalised British Rail

feels more like a return to the steam age. Royal Mail has thrived since privatisation, despite ferocious competition from online operators such as Amazon. Mr Corbyn and his allies are fuzzy over whether they intend to return the National Grid to the public sector. Given its near £40bn market capitalisation, they are wise to be so.

The party claims that its manifesto is fully funded. This does not stand up to scrutiny. It has promised to raise taxes for the top 5 per cent of earners but it has not said by how much. Corporation tax would be lifted substantially. But neither of these measures would begin to fund the spending spree that Mr Corbyn intends to embark on. The abolition of university tuition fees would cost £8bn a year alone, according to the Institute for Fiscal Studies, and increase the deficit by more.

The proposed fiscal framework aims to bring the budget deficit into balance within five years. This offers some manoeuvre room compared with the Conservatives' expected pledge to eliminate the total deficit by the end of the next parliament. Until Labour offers a credible explanation, this will remain an empty promise.

On the most critical issue of all, Brexit, Labour has next to nothing to say. The party is, of course, split on whether to follow Mrs May's lead. Mr Corbyn has skirted over immigration and he has little to say about how the UK will cope with life after leaving the EU. Indeed, he has made matters worse by a radical economic programme that would increase exponentially the risk of a loss of confidence in the UK economy.

Leadership in an age of uncertainty defines the 2017 general election. On the evidence of their manifesto, Mr Corbyn and his team fall well short of providing a realistic shot at power or a credible opposition.

The EU economy from recovery to resilience

The upturn is a good chance to pursue reform of the banking system

Over the past year or so, an unaccustomed sentiment has spread through the chancelleries of Europe: a sense of confidence in the EU's economies. The sovereign debt crisis has receded – with the unfortunate exception of Greece, which nonetheless appears well-insulated from the rest. Unemployment, the bane of Europe's economics and often its politics, has fallen.

On Thursday came the latest increment of good news, when the European Commission revised up its projections for growth and tilted the risks further away from the downside. Although quarterly growth rates are generally too volatile to read very much into them, it is at least symbolically satisfying that the eurozone economy as a whole appears to have outgrown those of both the US and the UK in the first three months of the year.

The irony is that the upswing owes a lot to official European rules and orthodoxies being ignored rather than followed. Much of the credit should go to the European Central Bank's extraordinarily loose monetary policy, which has done its job of prodding the reluctant and sluggish EU economies into a cyclical upturn.

This week, on the principle that no good deed goes unpunished, Mario Draghi, the ECB's president, underwent a misguided series of attacks during an appearance in the Dutch parliament – a known incubator of wrong-headed ideas about economics. Those Dutch MPs who sharply criticised the ECB's highly successful policy of quantitative easing clearly have no grasp of what the eurozone – and the Netherlands – economy would look like by now had it been allowed to slide into stagnation and corrosive deflation.

Similarly, the European Commission this week showed it had learnt little about the potential for fiscal policy to support the upturn by once again chid-

ing France for failing to meet its target of a deficit equal to 3 per cent of gross domestic product. Having predicted a deficit of 2.9 per cent this year and 3.1 per cent next year, the commission tweaked those forecasts up to 3 per cent and 3.2 per cent respectively. Jean-Claude Juncker, the commission president, appeared to consider this worthy of a broadside against the French who, he said, "spend too much money and spend it on the wrong things".

In fact, it is a very good thing that the fiscal rules have been bent, if not completely broken, by the larger economies like France and Spain. Procylical cuts in spending or rises in taxation over the past few years would have made the European funk worse.

If the European authorities really want to address the weaknesses in the eurozone, they should attend to the financial system rather than the macroeconomy. The biggest threat to EU economic stability right now is Italy, and specifically the risks arising from its banking system. If the EU is to fulfil its plan of extending the banking union with a deposit insurance scheme, it needs to build confidence that national authorities will move promptly to resolve any problems that arise, something Rome has failed to do.

It is much harder to address such issues than to indulge in another round of public grandstanding about fiscal deficits. But the eurozone sovereign debt crisis was, in essence, caused by excessive lending rather than fiscal profligacy, and extending the banking and capital markets unions is hugely important to ensure the resilience of the EU economy in future.

For once, and for the moment, the EU economies are doing well. This would be an excellent time to make sure that they are robust enough to withstand the downturn that will inevitably come at some point.

UK is not obliged to pay EU a pension lump sum

Sir, When the UK and Ireland entered the EU, no payment was received from the EU to fund the back pension costs of the employees and pensioners of the EU Commission. There was no abatement or reduction in annual payments to account for the accrual of pension rights by EU Commission employees before we and Ireland joined. I have searched very hard to see whether there was such a payment but I can find nothing at all.

On the accession of other states to the EU, for example Poland and the other eastern European states, no such similar payments or abatements have

been made. Pensions have been treated for the whole period of the existence of the EU as a liability of just the commission, unguaranteed by member states because the commission is a distinct and separate legal entity. Pensions for the EU are essentially on an unfunded, pay-as-you-go basis. There has been no suggestion that the EU is akin to a partnership for example of member states.

Accordingly I was surprised that your report "How Brussels came up with a €100bn Brexit settlement" (May 4) suggested that the commission thinks a lump sum should be paid for

pensions. The burden of future pensions should fall on the commission itself as they arise and hence future members of the EU. To my mind we might volunteer a small amount on an annual basis to recognise some service but we have no legal or moral liability to fund present and future pensioners at all.

The reverse side of this argument is that, unless there is a specific funding or side agreement, the UK can have no claim to EU buildings, land and other assets.

John Newman
Thornford, Dorset, UK

Estimated reductions in schemes' liabilities must be placed in context

Sir, Jo Cumbo's report "Mortality update bodes well for pension deficits" (May 4) refers to an assertion by PwC that slowing mortality improvements could reduce UK defined benefit pension scheme liabilities by £310bn, which is about 15 per cent of their estimated total liability of £2tn.

In our opinion, this is a relatively extreme outcome and would be widely viewed as such among UK actuaries. We feel it is potentially misleading to refer to liability reductions of 15 per cent without placing such estimates in a proper context.

Andrew Cairns
Professor, Heriot-Watt University

Deborah Cooper
Risk and Professionalism Leader, Mercer

Cobus Daneel
Consulting Actuary (Retirement), Willis Towers Watson

Sacha Dhamani
Head of Longevity, Prudential

Matthew Edwards
Head of Longevity/Mortality (Insurance), Willis Towers Watson

Matthew Fletcher
Longevity Consultant, Aon Hewitt

Tim Gordon
Head of Longevity, Aon Hewitt

Dave Grimshaw
Head of Longevity Consulting, Barnett Waddingham

Steve Haberman
Professor of Actuarial Science, Cass Business School

Stuart McDonald
Head of Longevity, Lloyds Banking Group

Kevin O'Regan
Head of Longevity and Portfolio Reinsurance, PartnerRe

Brian Ridsdale
Peter Tompkins
Actuarial Consultant



surprised to see the low scores the accountants achieved in numerical critical reasoning. The post hoc rationalisation might be that we had targeted people who had stayed in audit rather than branching out into financial management, and that audit requires more process skills than fundamental understanding of the underlying financial reality.

It might be suggested that one of the weaknesses of UK management training has been over-reliance on accountancy qualifications. Nevertheless I still find it frightening when I encounter managers whose numeracy is inadequate for the jobs they are in.

Roger Gill
Cradley, Herefordshire, UK

Big majority may be even harder for PM to handle

Sir, I hope Martin Wolf is correct ("Britain has the chance to secure a smooth Brexit transition", May 5) that a large Conservative majority will give UK prime minister Theresa May the space for a considered Brexit deal, but I fear the worst. Many of the new Tory MPs will have been chosen by very anti-EU party selection committees and most will have no ministerial responsibilities. The risk is that many MPs will find it much more interesting to stand for a fast and radical Brexit, supported by the Euro-sceptic press. The PM may find a big majority more difficult to handle than the current smaller one.

Robert Strauss
Brussels, Belgium

Greece rescue package and the seven-year itch

Sir, Two excerpts from EU agreements relating to the rescue package for Greece read as follows:

First: "Reforms are, in particular, needed to modernise the public sector, to render product and labour markets more open and accessible business environment for domestic and foreign investors... The deep structural reforms foreseen in the programme, including reform of public management, will not only help address current challenges but will also boost growth prospects in the medium and long run."

Second: "Greece will design and implement a wide range of labour and product market reforms that not only ensure full compliance with EU requirements but which aim at achieving European best practices..." Particular attention is being paid to the

implementation of reforms to increase the quality and efficiency of the public sector in the delivery of essential public goods and services."

One is from the EU Economic Adjustment Programme for Greece (May 2010), while the other is from the Supplemental Memorandum of Understanding: Greece (May 2017). Does it matter which is which?

Marcos Komondouros
Athens, Greece

Three economies on a parallel journey

Sir, Wolfgang Münchau is right to dismiss the notion that France is an economic basket case ("The hard work on reform in France begins", May 9). The French economy harbours

numerous sources of competitiveness and more of them could be unleashed by the reforms promised by the president-elect. But it is not entirely correct that Italy is the only major eurozone economy that has fallen behind the leading one (Germany) in productivity terms.

Data from the International Monetary Fund confirm a disquieting divergence between the three largest eurozone economies since the 2007-08 financial and economic crisis in gross domestic product per capita terms (which, of course, reflects productivity of the entire population and is depressed by France's and Italy's lower employment rates). This is in stark contrast to the remarkably parallel journey of the three leading economies in their GDP per capita in the quarter of the century preceding the crisis.

Incidentally, reversing this divergence will be critical in maintaining the cohesiveness of what is left of the EU. **Deniz Erçal**
Paris, France

Corrections

• China's outstanding corporate debt at the end of 2015 was \$17.8tn, not \$17.8bn, as incorrectly stated in an article on May 8.

• Pakistan's state net reserves did not peak at \$25bn, as incorrectly stated in an article on April 26. This figure included other banks' reserves and should not have been compared with last year's state reserves of \$17.1bn.

Trump to FBI chief Comey: worse things happen in Moscow

Notebook
by Robert Shrimley



Donald Trump has stunned Washington by firing FBI director, James Comey, while the organisation was investigating links between his campaign and Russia. The letter of dismissal, delivered by Mr Trump's personal bodyguard Keith Schiller, was made public but the FT has seen the unwritten first draft.

Dear Director Comey,
Over the past few days I have had lengthy and extensive conversations about your future with the attorney-general, as well as the Son-in-Law of State, the vice-president, the First Daughter and the First Keith. I have now received letters from the attorney-general and his new boy recommending your dismissal as director of the Federal Bureau of Investigation. I should have received them earlier but Keith had to pick up my dry cleaning.

I have, with absolutely no regret, accepted their recommendation and you are hereby terminated. TELL-MINATED. Hasta la vista baby. (You probably expected me to say "You're fired" but this is a new show. New show, new catchphrase.) You are removed from office immediately. You will have no access to your files; your phone has been deactivated and don't even think of coming to Mar-a-Lago this weekend.

I gave you a chance pal, even though I may never forgive you for what you did to Hillary. You destroyed that beautiful woman who wanted nothing but to serve our country. I wanted you

out on day one for that alone, but the others said you were a good guy and deserved a chance. But you blew it. Totally blew it. Not one of your family ever stayed at the Trump Washington DC even though it is a beautiful hotel, probably the best hotel ever built in the capital. I don't know; I've completely cut myself off from the business but it's what I hear.

You have not done a good job. You had four months to prove a link between my campaign team and Russia and you couldn't do it. You have confirmed to me on three separate occasions that I am not under investigation. I'm actually meeting the Russian foreign minister in the White House and you still can't make the connection. Can't do it. Mike Flynn, Paul Manafort. What more do we have to do, give you the codebooks? All the stuff on Twitter – did you even think to cross-check every sixth letter against Ephesians 5? Eliot Ness would have been all over it by now. Eliot Ness would do a much better job. He's dead, by the way, but he would do a better job.

You did not do a good job, tovarish. Didn't do it. I tipped you off weeks ago to the way Obama was wiretapping my calls and you have not come up with a single lead. Stellar witnesses like the president of the United States – and Sean Hannity – came forward and you still can't close the case. You even contradicted me in public though you know that legally the president can never be wrong.

And this is not the only time you

have failed. Attorney-general Sessions has identified three Kenyan villages where Obama might have been born but you could not find one conclusive piece of evidence. Couldn't do it.

Some will say we got rid of you because of the investigation. But I need a director who can deliver; a director who is loyal; a director I can count on. You calculated that by continuing your investigations you made yourself unsackable. But in this White House no one is unsackable. Except, maybe Keith. Keith is unsackable.

And now you have asked for more money to continue your ill-founded and outrageous investigations into me. I cannot watch TV without hearing about you. Jake Tapper talks about nothing else.

I thought you understood that this is my show. I am the star. You are taking way too much air time. That is why I told Jeff Sessions and other scriptwriters that you had to go.

But don't feel too bad. You will still be on television. Once you write your book Anderson Cooper will have you on whenever you want.

It could be worse. As Sergey says, if this were Moscow you would be on a ponzi drip by now.

I wish you the best of luck in your future media career.

Dasvidaniya
Donald J Trump
President of the United States
robert.shrimley@ft.com

Comment

Crazy times and calm markets make odd bedfellows

FINANCE
Gillian Tett



Two peculiar things happened in America this week. One of these made headlines: Donald Trump sacked James Comey as head of the Federal Bureau of Investigation, just as the agency intensified investigations into the president's dealings with Russia. It has plunged Washington into a political drama which, at best, could create months of distraction and, at worst, spark a Nixon-style crisis.

The second peculiar event, however, was less noticed: the so-called Vix index of volatility for American stocks sank below 10, to the lowest level seen since 1993, before slightly rebounding.

Yes, you read that correctly. What the Vix now implies is that the outlook for the US economy and markets is more

Macron, Trump and a moment for optimism

GLOBAL POLITICS

Philip Stephens



There are politicians and there are leaders who change the weather. France's Fifth Republic has had its share of politicians. In Emmanuel Macron it has now chosen a rainmaker as president.

At this point, it is almost mandatory to list the ifs and buts. France is a deeply divided nation (I thought that was what happened at elections). A touch above a third of the voters felt driven to cast their ballot in favour of Marine Le Pen's noxious National Front. Mr Macron's *En Marche!* has yet to win seats in the National Assembly. Powerful trade unions are lined up against any proposals for economic modernisation. Remember Barack Obama's "Yes We Can"? Well, Americans have now put Donald Trump in the White House.

Cavils and caveats are inevitable, but their constant enunciation even before Mr Macron has crossed the threshold of power in politics. The ancien régime is gripped by fatalism – watch Britain's moderate Labour MPs hurl themselves over the cliff rather than confront their hard-left leader Jeremy Corbyn. If nothing else, Mr Macron's victory ought to

restore a measure of confidence to politics, in France and beyond. Leaders with the courage of their convictions can change things.

The digital age holds other temptations for commentators. It too often demands that the world be described in grand sweeps. Thus Mr Trump's elevation to the US presidency signed the death warrant of liberal democracy. Mr Macron's spectacular success has brought it back to life. The real world is not quite so obligingly neat.

In a continent drenched in pessimism, Mr Macron's victory should be celebrated as indeed spectacular. Not much more than a year ago he was a minister in François Hollande's failing administration. He dumped the president and the Socialist party to create the *En Marche!* movement. That took resolve. Still more impressive than the fact of his success was the substance and manner of his campaign.

Politicians have run scared of the populists – afraid to defend the open, tolerant internationalism that has underpinned European peace and prosperity. Mr Macron made no such apologies. He put openness, Europeanism and economic modernisation at the heart of his campaign. Europe's anthem *Ode to Joy* played at his victory celebration. Contrast this with the fearful nationalism that compels Theresa May's British government to haul down the EU flag.

The president-elect set out the pivotal choice of our age, that between competing and retreating – the French choice between exceptionalism and Poujadism.

stable and benign than anything seen for 24 years – irrespective of missile threats from North Korea, dangers of China's debt bubble, uncertainty around European populism – and this week's speculation about Mr Trump.

And while the Vix index is not a perfect barometer, since it can be distorted by opaque trades, what is equally striking is that other market indicators also signal calm. US equity prices are high and have not budged in response to these dramas. Credit markets are frothy. Indeed, confidence in future stability seems so high that Bridgewater, the hedge fund, is telling clients it is seeing an explosion in the "carry trade", or a situation where investors borrow cheaply to invest in riskier assets.

How to explain this juxtaposition? One, cynical, explanation might be that investors, unlike journalists, simply don't care about politics. The US economy has been expanding for eight years and groups such as the International Monetary Fund predict healthy global growth this year. And though the Federal Reserve is tightening, the Bank of Japan and European Central Bank are

The Vix index of volatility for US stocks sank to the lowest level seen since 1993, before rebounding

lines this week by telling Mr Comey in effect, "You're Fired!", and subsequently embarked on a Twitter rage against his opponents.

The second face is the sensible part of his senior team, which includes respected figures such as Rex Tillerson, Lieutenant General HR McMaster and General James Mattis (on the foreign policy side) and Gary Cohn, Steven

Mnuchin and Wilbur Ross (on economic policy). These men appear to embrace a sober foreign policy stance and Reagan-style agenda of tax cuts, infrastructure plans and deregulation. It is the latter that has investors excited, since they think the "sensible" face will outlive the crazy dramas.

Investors know that there is also a danger that Mr Trump's Russia scandals prove so distracting that Congress never gets a chance to discuss tax reform or healthcare. But optimists around the White House insist that work on the reform agenda is proceeding apace; some believe that the scandals might make congressional Republicans more – not less – determined to pass some economic reform bills; after all, they will need some good news to campaign on in the next midterm elections.

There is, however, a third, more alarming, way to interpret the Vix: investors are dangerously complacent about (geo) political risks. More specifically, one way to frame the situation is that markets have stealthily slipped into a "normalisation of deviance" pattern, to use the phrase coined by sociologist

Diane Vaughan: so many political boundaries and precedents have been broken that investors have lost perspective on events, because the bizarre seems almost normal.

After all, Mr Comey's removal is no usual political blood-letting: it overturns the time-honoured principle that presidents do not fire the people investigating them, or attack independent bodies. If this is undermined, America's political economy looks more like an emerging market than western democracy: rule of law is supposed to be a bedrock of America's political culture (and its capital markets).

Most senior Republicans would dismiss this interpretation of events as alarmist. I still think that there is a reasonable chance that the antics of Trump-the-Reality-TV-President will be reined in by the judiciary and more sensible aides. But the longer the Vix stays low, the more peculiar the juxtaposition between markets and politics seems to be; and, of course, the greater the risk of a future snapback.

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A challenge for May: reward effort over inheritance

ECONOMICS

Chris Giles



Theresa May styles her appeal to the electorate as the strong and stable champion of ordinary working British families. The prime minister, who will still be in post on June 9, has stamped this new branding on a Conservative party still awed by her soaring national popularity. Such is her passion to defend the interests of the struggling classes, she has insisted the Tories ditch some of their long-held policies.

Free market Tories have to accept there will be a cap on energy bills, saving the beneficiaries an average of £100 a year. Half a century of Conservative support for parental choice in education will be swept away, with more schools again allowed to select favoured children. Mrs May insists the lucky ones will come from ordinary families.

No one should doubt Mrs May's sincerity, but these policies border on the irrelevant. Savings on energy amount to a one-off 0.4 per cent improvement in after tax median incomes, while the available evidence suggests grammar schools favour the prosperous elites. On house prices – the subject that matters more than anything else to ordinary families – the prime minister says little.

For first-time buyers, UK house prices have more than doubled relative to earnings; in London, house prices have tripled in the same 20 years. The price of a home in the capital is now roughly 18-times average earnings, up from six times in the mid-1990s.

The gap between the haves and have-nots will widen as people die and their offspring inherit

Overall housing affordability has not declined quite so fast because rents have stayed closer to income levels, but too much focus on rents ignores the polarising effect of the unexpected growth in housing equity for those fortunate enough to have owned property for the past two decades. Families on modest incomes can live quite comfortably if they have been part of a rising market for the past two decades. Those with access to the bank of Mum and Dad or bequests are equally blessed. The sharply rising importance of cash in property purchases demonstrates that, if your family has been property poor, you will be at a severe disadvantage almost regardless of your income.

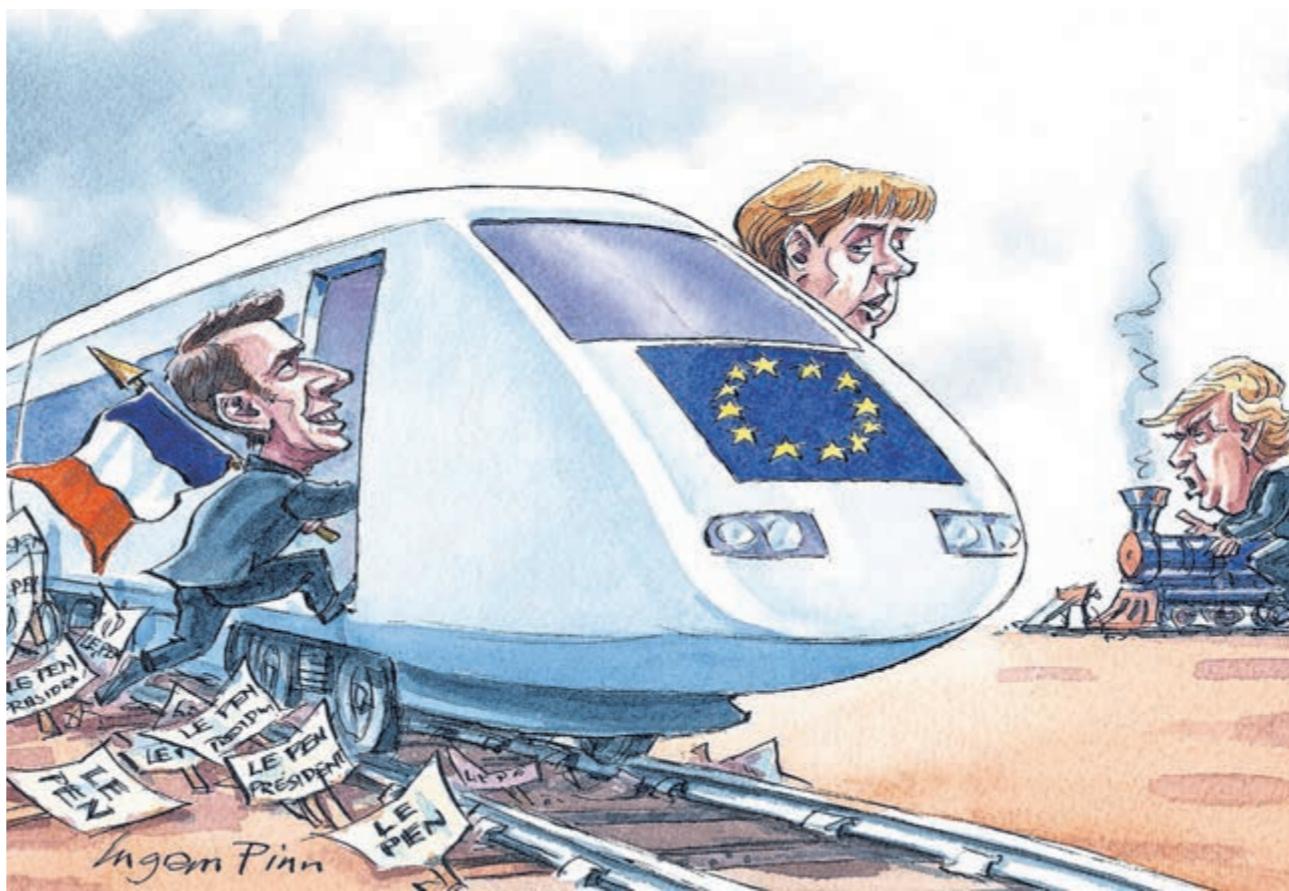
Because housing was widely owned in the UK, high house prices initially kept wealth inequality stable, but this has begun to change. There is little doubt the gap between the haves and have-nots will widen as people die and their offspring inherit, so long as house prices stay so far detached from income levels.

In a sobering public lecture last week, Professor David Miles of Imperial College demonstrated that there is no natural upper limit on house prices relative to incomes if certain conditions hold. The bad news is that house prices can rise forever if people prefer to bequeath housing equity rather than spend it in retirement; if people are unwilling to build more homes on existing land; if people prefer not to economise much on housing as prices rise; and if the available land for new building is constrained.

The positive news is his model of house prices, which does a good job of explaining our predicament, is very sensitive to changes in these parameters. Build a lot more in places accessible to cities, where work is plentiful and house prices can stabilise. Taxing inheritance sharply to extract accumulated equity from the housing market would help wealth inequalities rising.

Policy details are complicated, but elections require simplification. Here is the challenge to Mrs May. If she really wants to help ordinary working families, if she wants to build a Britain where effort matters more than inheritance, she can demonstrate this with two simple policy proposals. First, build heavily on the green belt outside London, with good transport links to the capital. Second, pledge to raise inheritance tax sharply on property assets. If neither is part of her platform, there is only one possible conclusion. She is not serious about ordinary working families.

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ism. He won. More Europe means more France. Those who quibble about the margin of his victory might recall that Mr Trump lost the popular vote to Hillary Clinton and the Brexiters won by only a sliver.

In Washington this week, I heard comparisons drawn with Mr Trump. Both presidents in their way are outsiders; both upended their respective political establishments. And, if you want to continue the analogy, Mr Trump has found himself constrained by realities just as Mr Macron will now confront the harsh truths of a fractured France.

Superficially attractive, these parallels say very little. Mr Trump arrived at the White House with no more than a set of prejudices, as seen in the capricious chaos that reigns in his administration.

The president-elect's prospectus comes at a price. But Berlin cannot let this opportunity slip

You do not have to share Mr Macron's convictions to see he has a strategy.

European democracy now has two powerful champions. Not so long ago Angela Merkel's unapologetic defence of liberal values during the migration crisis threatened to break her grip on power. Now, all the signs are the German chancellor is heading back for a fourth term in the coming autumn elections.

Plenty of tussles await Europe's two leading politicians. I have no doubt that Ms Merkel will cling to the economic orthodoxy that can suffocate weaker economies. She has already warned that "German support cannot replace French policymaking". Mr Macron will struggle at once to push through his reforms at home and persuade Berlin that a monetary union needs an economic framework. But argument and compromise have always been the way of Franco-German co-operation.

The continent's two leading powers are now pulling in the same direction. For Mr Macron the reinvigoration of France and the restoration of faith in European collaboration are indivisible. Ms Merkel has long complained that, in the absence of a serious French partner, Germany has carried the burden of European leadership. Mr Macron's prospectus comes at a price. But Berlin cannot afford to let this opportunity slip.

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The rich may be different but they pay a lot of tax

OPINION
Paul Johnson

As happens so often in politics, Labour wants to fund much of its spending plans by, apparently, not taxing people at all – by increasing corporate taxes – and by taxing the rich.

But who are the rich? We can all agree that everyone on the Sunday Times Rich List is rich. All 1,000 have assets worth in excess of £100m; 134 are billionaires. If they are the rich then I suspect you are not rich. They make up 0.00002 per cent of the UK population. The same sorts of comparisons hold in most developed countries.

Given demographic and other pressures, the need for tax revenue is not going to go away, irrespective of whether we follow Labour's expansionist path.

And who could object to getting a bit more money off billionaires? Sadly, though, there aren't enough of them to generate serious revenue. More importantly, tax authorities tend to find it rather hard to get their hands on the wealth of the super-rich.

What about the top 1 per cent then? They must be rich – richer than the other 99 per cent for sure. To be in the top 1 per cent of households for wealth in the UK you need about £5m, including the value of your house and any private pension. Plenty of middle-aged homeowners in London and the South East with a good pension qualify as top 1 per cent. To be in the top 5 per cent – wealthier than 95 per cent of your compatriots – you need total assets worth about £1.5m. If half is tied up in a house there would be enough, at age 65, to secure an index-linked pension of perhaps £25,000 a year.

What about income then? Sometimes by the rich we mean those with high levels of assets, sometimes we mean those with high incomes.

The top 1 per cent of income taxpayers – and don't forget 40 per cent of the

population don't have incomes high enough to pay income tax – have pre-tax incomes in excess of £160,000 a year. That sounds good. But it's still £340,000 below the top 0.1 per cent. And there's one clue as to why many of those who – on any objective measure of their position in the income distribution – are rich but don't feel rich. The higher you get up the distribution, the

Whatever we think of the very wealthy, we are, perhaps uncomfortably, dependent upon them

further you are behind those just above you in the distribution.

Think about the person at the 95th centile among income taxpayers – that is someone with income higher than 95 per cent of all taxpayers. They will have a gross income just above £70,000 a year. That is £50,000 more than the median income taxpayer. However, it is also £90,000 less than someone at the

99th percentile. So someone earning £70,000 might be forgiven for feeling more similar to the median taxpayer, who is 13.7m people (45 percentiles) below them in the distribution, than to the taxpayer just 1.2m people (4 percentiles) above them.

For many, richness will depend on the combination of assets and income. If I happen to own a house outright, income of £70,000 makes me much richer than if I am paying rent. It also makes a difference whether that £70,000 is supporting just one person, or also a spouse and a couple of children.

Official figures do correct for family composition, so a single childless person needs a net income of £33,000 to put them in the top 10 per cent or £86,000 to make the top 1 per cent. A couple with two children, on the other hand, needs nearly £70,000 or £180,000 respectively to qualify for the same categories.

On one or other of these definitions quite a lot of us will be rich at some point in our lives. We will have more wealth as we get older. Our incomes, we hope, will rise over time. Children will come and go. Only a few individuals are rich

throughout their lives. But the tax system is too blunt an instrument to recognise that. A 25-year-old earning £80,000 a year, or a 65-year-old with pension income at that level, are hugely richer than a 45-year-old whose salary peaked at £80,000, and who has rent to pay and children to provide for.

However we define the rich, we know one thing: they pay an awful lot of tax. The richest 1 per cent of income taxpayers pay over a quarter of all income tax; the top 10 per cent pay 60 per cent of the total. Whatever we think of the rich, we are, perhaps to an uncomfortable extent, dependent upon them. We would like to get a bit more money from them to fund the public services we want, but we should not pretend they are the only ones who will need to pay more if we are to increase spending on health, education and infrastructure.

I'm all in favour of taxing the rich. Just so long as they are richer than I am, and just so long as we keep those revenues coming in.

The writer is director of the Institute for Fiscal Studies

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Companies & Markets

FINANCIAL TIMES

Golden goodbye Goldman bids farewell to 'Woody'

CITY INSIDER, PAGE 18



ProSiebenSat
5.95%
€38.74

S&P 500
0.4%
2,391.03

NZ \$/ US \$
1.3%
US\$0.6847

Hikma
8.2%
£17.95

Ibex 35
1.6%
10,861.4

Vix
4.8%
10.70

BT
3.7%
189p

Sterling/dollar
0.4%
\$1.2881

Turmoil-hit BT to shed 4,000 jobs

◆ Profit outlook lowered ◆ Dividend to fall ◆ Chief's pay cut £4m ◆ EE offers ray of hope

NIC FILDES
TELECOMS CORRESPONDENT

The scale of the task that BT faces to restore its reputation after a calamitous start to the year was thrown into sharp relief yesterday when its full-year results detailed a dividend cut, a lower profit outlook, 4,000 job cuts and further executive departures.

It has been a tumultuous year for the telecoms group, which was riding high in 2016 following its acquisition of mobile operator EE and success in building a pay-TV business around its sports content.

Instead, BT kicked off 2017 with a profit warning triggered by an account-

ing scandal in Italy and a collapse in orders in its public sector business. That was followed by a record £42m fine from regulator Ofcom related to past misdemeanours at its Openreach division.

The turmoil was evident in its full-year results, with pre-tax profit dropping by a fifth to £2.3bn. Shares in the company fell to a four-year low as it pointed to lower profits and cut dividend expectations for the year ending March 2018.

That will heap further pressure on chief executive Gavin Patterson, whose total remuneration was cut by £4m for the year as a result of the company's problems. "Let me be clear: this has

been a challenging year," Mr Patterson said.

The Italian scandal claimed another scalp this week in the form of Luis Alvarez, head of BT's international operation Global Services for the past five years and a close ally of Mr Patterson. He will be replaced by Bas Burger, a Dutch industry veteran who has worked within Global Services for nine years.

BT revealed a restructuring plan to cut 4,000 jobs, mostly in the UK, as it looked to cut down on managerial and back-office roles to provide what Mr Patterson called "firepower" to cope with a tougher market.

The company set out a more subdued outlook for the year to March 2018,

'Let me be clear: this has been a challenging year'

Gavin Patterson
BT chief

with earnings before interest, taxation, depreciation and amortisation to drop to as low as £7.5bn, compared with £7.6bn last year. BT also said it would cut the dividend growth rate to below 10 per cent in the current financial year.

EE offered a ray of hope, with revenue up 50 per cent and earnings 85 per cent higher in the final quarter. That was overshadowed by a slowdown in BT's own consumer business, previously run by Mr Patterson, which added only 11,000 TV customers during the fourth quarter. Mr Patterson admitted that that was "soft" and said it reflected slower broadband growth.

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BT chief's challenge page 15

Short View

Robin Wigglesworth



The financial Twittersphere's latest member couldn't help but crow over the Treasury market's recent setback. "Where are all the investors who turned bullish at 2.17 per cent, talking about a 1.5 per cent target?!" DoubleLine Capital's Jeffrey Gundlach tweeted on Wednesday, referring to the 10-year Treasury yield.

This is tilting at windmills. Few investors have ever predicted that the benchmark Treasury yield will fall that low. But the bond fund manager's Treasury calls have been pretty accurate, and he was right to highlight a steady, silent but notable sell-off in US government debt.

After touching a five-month low of 2.17 per cent in mid-April, the yield on the 10-year Treasury has jumped to 2.4 per cent, driven by expectations that growth will rebound from the first-quarter disappointment and that the Federal Reserve will lift interest rates again in June. The odds on that are now as high as 88 per cent, according to the CME's FedWatch tool. In other words, the rate increase is already in the mail as far as markets are concerned.

Treasuries found some support yesterday, but the Fed could spring a surprise that would quicken the sell-off. Despite two rate increases over the past half-year, "financial conditions" – a measure of the net economic impact of factors such as currency movements, bond yields, volatility, money flows and the stock market – have continued to slacken. That will spur the central bank to act more aggressively, Jan Hatzis at Goldman Sachs predicts.

That would unsettle investors who remain sceptical even of the Fed's existing plans to lift its interest rate corridor twice more this year. Fed funds futures imply only a 46 per cent chance of the central bank doing so in 2017, and only a 16 per cent possibility of the Fed accelerating its pace. So today's inflation and retail data could exacerbate pressures on Treasuries.

Still, the longer-term gravitational forces pinning down bond yields remain in place. So the safest bet is for the Treasury yield curve to flatten, as long-maturity bond yields stay subdued even as the Fed lifts short-term interest rates. The difference between two and 10-year US government debt yields currently stands at 105 basis points. It will probably be in double digits again soon.

US 10-year Treasury



The yield on the 10-year Treasury has jumped to 2.4 per cent, driven by expectations that growth will rebound

Source: Thomson Reuters Datastream

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Emirates challenge

Profits fall for first time in five years

Emirates airline reported its first full-year profit decline for five years as an erosion in travel demand delivered one of the Dubai carrier's "most challenging years to date", writes Simeon Kerr in **Dubai**.

Profits plunged 82 per cent to Dh1.3bn (\$350m) for the 2016-17 financial year as the Gulf carriers face serious economic and political headwinds after years of untrammelled growth.

The global challenges, which are undermining ambitious fleet and airport expansion plans as airlines compete with each other for long-haul custom, have combined with a sluggish regional economy hit by a slump in oil prices.

Sheikh Ahmed bin Saeed al-Maktoum, Emirates chairman, put out an upbeat message in the company's financial statement, saying the airline's business capabilities and brand had "helped us to weather the destabilising events which have impacted travel demand during the year".

He said the government-owned airline, delivering its 29th year of consecutive profit, had been hit by the UK's vote to leave the EU, terrorist attacks in Europe, new US policies on air travel to the US, currency devaluation and a sluggish oil and gas industry.



Alexander Hassenstein/Getty

Lloyds sale to generate £500m profit for UK taxpayers as final stake is sold

EMMA DUNKLEY

UK taxpayers will gain at least £500m in profit from the government's bailout of Lloyds Banking Group as it sells off its remaining stake in the coming days, the bank said yesterday.

Norman Blackwell, chairman, told the lender's shareholder meeting in Edinburgh that the government's holding in Lloyds was down to just 0.25 per cent, from 43 per cent at the height of the financial crisis.

The sell-off, which is expected next week, will mark a watershed moment in the UK banking sector.

António Horta-Osório, the bank's chief executive, said: "Taxpayers will get back at least £500m more than was

originally put in to save the group in 2009."

Lord Blackwell added: "There is no sense of complacency here that the job is done . . . we recognise there is still a lot to do to transform this bank."

The sell-off is a milestone in the recovery of Lloyds. Mr Horta-Osório said that since he arrived the bank had offloaded some £200bn of toxic loans acquired following its takeover of HBOS in 2009, and has removed more than £100bn of "cheap but very dangerous" short-term wholesale funding.

The expected profit from Lloyds exceeds the estimated £100m by the Office for Budget Responsibility in March. It is a stark contrast to Royal Bank of Scotland, which is 72 per cent

backed by the government and is expected to be sold at a loss. Philip Hammond, chancellor, warned last month that achieving "fair value" for the sale of RBS shares "could well be below what the previous government paid", at 50p.

Speaking at RBS's annual meeting in Edinburgh, chairman Sir Howard Davies warned of "further significant one-offs in 2017", pointing to conduct and restructuring costs that will lead to "a bottom-line loss at the end of the year".

Chief among these is an impending fine from US authorities for the mis-selling of mortgage-backed securities during the crisis. However, the change of administration in the US has cast further doubt over the timing of any deal.

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Companies / Sectors / People



Snap report gives cause for jitters, say analysts

Evan Spiegel, Snap's co-founder and chief executive, was asked during his first earnings call as a public company whether he was 'scared' of Facebook. His initial response was to laugh — but analysts say Snap's first-quarter report will leave many investors nervous.

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Oil & gas

Neptune plans global exploration push

Laidlaw sets out ambition to build on Engie assets after agreeing \$3.9bn deal

ANDREW WARD — ENERGY EDITOR

Sam Laidlaw has vowed to build a new international force in oil and gas after his company, Neptune Energy, agreed to buy the exploration and production assets of Engie of France for \$3.9bn.

The former chief executive of Centrica, the UK utility, said he planned to add further assets to those in the North Sea, north Africa and Southeast Asia acquired from Engie.

He noted the relative absence of large independent exploration and production companies outside of the US and

said there was an opening for Neptune. "We want to become a large, independent E&P company with international scale and geographical diversity," Mr Laidlaw told the Financial Times.

Yesterday's agreement ended a two-year hunt by Neptune for its first big deal since it was set up by Carlyle Group and CVC Capital Partners, the private equity groups, with a \$5bn war chest and Mr Laidlaw at the helm.

The acquisition, which is subject to the completion of exclusive negotiations with Engie, would catapult Neptune into the top rank of European independent E&P companies with 60 productive oil and gas fields in Europe and Egypt as well as exploration and development licences in Algeria, Indonesia, Australia and elsewhere.

Engie had average daily production of 148,000 barrels of oil and oil equivalent last year and proven and probable reserves of 672m barrels, similar to Aker BP and exceeding Premier Oil and Tullow.

China Investment Corporation, the Chinese sovereign wealth fund, is expected to translate its existing 30 per cent stake in the Engie portfolio into a 49 per cent stake in Neptune as part of the deal, although this was not confirmed yesterday.

For Engie, 29 per cent owned by the French state, the deal accelerates its shift away from fossil fuel production and thermal power generation towards renewable energy, power distribution and consumer services.

Assuming the deal is completed it will

60
Neptune Energy's productive oil and gas fields in Europe and Egypt after the Engie deal

€15bn
Amount Engie is looking to raise from disposals by the end of next year

take Engie about 70 per cent of the way towards its target to raise €15bn from disposals by the end of next year to reduce debt and finance investments.

Engie's shift in priorities was further highlighted yesterday by the launch of its new household energy business in the UK, taking on existing gas and electricity suppliers such as Centrica's British Gas and Iberdrola's Scottish Power.

Engie said the total value of yesterday's deal was €4.7bn with the inclusion of €1.1bn of decommissioning liabilities to be taken on by Neptune and €90m of contingent payments dependent on operational milestones.

Zaoui & Co acted as lead financial adviser to Neptune. BNP Paribas and Citi also provided financial advice to Neptune.

Technology. Competition

Snap faces pressure as valuation cracks widen

Investors hunt for numbers to justify confidence displayed during first earnings call

TIM BRADSHAW — SAN FRANCISCO

In the two months since Snap went public, one big question has hung over the social media company: can it survive a full-on attack from Facebook, which is trying to steal its users and even its description of itself as a "camera company" by copying Snapchat features such as photo-diary "stories" and augmented-reality selfie masks?

When Evan Spiegel, Snap's co-founder and chief executive, was asked by an analyst during his first earnings call as a public company whether he was "scared" of Facebook, his initial response was to laugh.

"If there's one thing I want to communicate today, it's the overall importance of creativity to our business," he said. "The bottom line is, like, if you want to be a creative company, you've got to get comfortable with and basically enjoy the fact that people are going to copy your products if you make great stuff."

The trend is nothing new in the tech industry, the 26-year-old Stanford dropout explained. "Just because Yahoo has a search box, it doesn't mean they are Google," he said, referring to Alphabet's continued dominance in web search despite repeated attempts by its rivals to unseat it.

Some analysts found Mr Spiegel's cocksure confidence hard to square with his company's first earnings report since March's initial public offering, which saw lower revenues, bigger losses and more slender revenue growth than Wall Street had expected.

Shares in Snap fell as much as 25 per cent in after-hours trading on Wednesday, slashing Mr Spiegel's paper wealth by about \$1bn. At one point, the stock came within a few cents of the \$17 price set by bankers at its IPO.

Even if Mr Spiegel is not worried about Facebook, the first-quarter report will leave many investors nervous, said Rich Greenfield, the BTIG Research analyst who asked him about that rivalry.

Mr Greenfield said that investors would probably need to see a "few quarters in a row" of strong performance before Snap can win back their trust, especially as the disappointment came when other internet groups reported strong results. "Even Twitter, with low expectations, outperformed," he said.

Beyond laughing it off, Snap's response to concerns about competition was to point to the continued increase in usage of its app. The number of "snaps" created every day in Snapchat has increased by 20 per cent since the third



Snap shares tumbled 25% in after-hours trading on Wednesday after the group disappointed as rival Facebook gained ground

Dado Ruvic/Reuters

quarter of last year to 3bn, while the time people spend in the app has risen to more than 30 minutes a day.

However, some observers were unimpressed by a 5 per cent increase in daily active users compared with the previous quarter, taking Snap's total to 166m. Cathy Boyle, mobile analyst at research group eMarketer, had been predicting double-digit user growth this year. "Growth is settling into a single-digit range," she said. "We did expect there would be a dip in adoption but we didn't expect it this quickly. That suggests competition is having an impact."

The growth looked relatively meagre when compared with Facebook's main photo-sharing app, Instagram, which added 100m monthly active users in the past four months to take its total to 700m (Snap does not disclose a directly comparable monthly figure).

"Instagram is already substantially bigger than Snap in terms of the advertising revenue allocated to the platform," says Brian Wieser, analyst at Pivotal Research. "They are trying to downplay the competitive threat from Facebook but the reality is that it's real."

While Snap is often compared to

social media rivals, the degree of secrecy with which Mr Spiegel guards his plans recalls Apple.

When asked about what investors might expect from Snap's product development this year, Mr Spiegel replied: "I think at this point we are famous for not giving guidance on our product pipeline." All he would say is that anything Snap can do to "reduce friction from the creative process" would help drive usage.

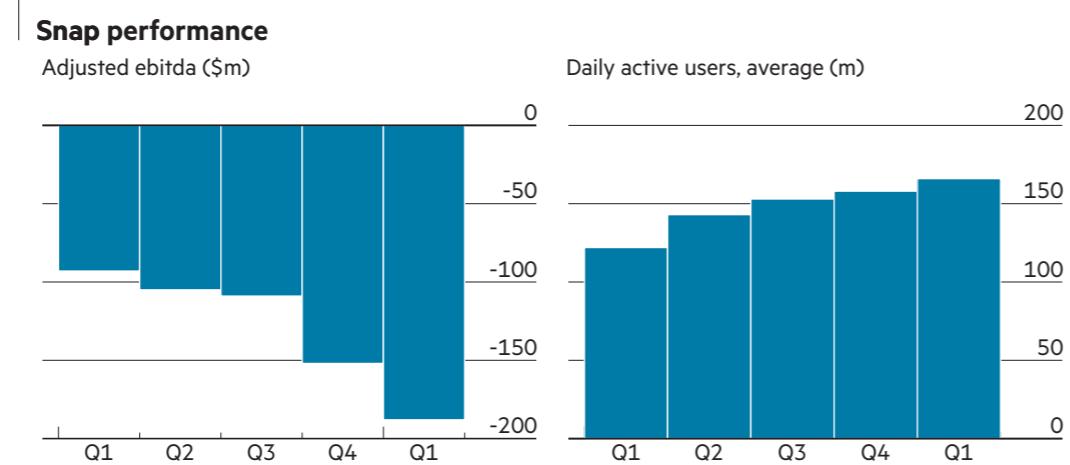
Drew Vollero, Snap's chief financial officer, was similarly cautious, refusing to give any quarterly financial guidance that many public companies offer analysts to help calibrate expectations.

Some analysts felt that Snap's first outing lacked some of the big-picture vision that might have got Wall Street excited in spite of the numbers.

"He's got a sales job to do but they weren't really selling," Mr Wieser says. "They were not trying to impress and maybe that's OK, but the problem is they have a ridiculous valuation to either justify or demonstrate that they'll grow into."

Even after this week's declines, Snap is still valued at more than \$20bn. That reflects the confidence that over time, it can build a meaningful advertising business out of its young audience.

See Lex



Industrials

Rebellion forces Bombardier scion to step back

PATTI WALDMEIR — CHICAGO
PAN YUK — NEW YORK

An investor revolt at Bombardier forced the grandson of the company's founder to step down as executive chairman yesterday, even as the Canadian train and aircraft maker reported a smaller-than-expected quarterly loss.

Pierre Beaudoin, a member of the founding family that still controls Bombardier through multiple voting shares, agreed to step back from his executive duties but remain as non-executive chairman.

Several Canadian pension funds and other big shareholders had made clear they would vote against Mr Beaudoin's re-election at the annual general meet-

ing yesterday. His new role as non-executive chairman, however, was approved with 92 per cent of the vote in favour.

The decision to announce Mr Beaudoin's removal before the annual meeting appeased investors who had protested over a contentious move in March to award large pay rises to top executives on the heels of a government decision to give the company a further C\$572.5m in government support.

The Canadian company's finances have been strained by unexpectedly high costs and delays bringing its C series single aisle jet — designed for a market for 100 to 150-seat planes — into service. In 2015 the company was forced to turn to its home province of Quebec for a \$1bn cash infusion.

Bombardier said it broke even on an adjusted basis in the first quarter ended March 31, better than the loss of two cents a share which was the consensus analyst estimate. But revenue of \$3.58bn fell short of estimates of \$3.85bn.

But dissident shareholders knew they would likely be unable to vote Mr Beaudoin out of office entirely, since he and his family control a majority of the A class multiple voting shares.

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COMPANIES

INSIDE BUSINESS

TECHNOLOGY

Richard Waters



Digital giants can no longer take favourable status for granted

The shift of value to platform companies has been a clear feature of the computing age. At least since the time that media and entertainment companies worried about Microsoft using its PC monopoly to make itself the gatekeeper for all digital content, it has created a potential imbalance of power in the digital economy.

Yet the key questions are unresolved. How much value should the platforms suck out of the digital ecosystems they support, and what kind of checks and balances should there be to make sure they treat others fairly? As companies such as Google, Facebook and Apple assume an economic power that even Microsoft in its monopoly heyday could only dream of, these issues are starting to force themselves into the limelight.

So far, the debate around platform power has led to more hand-wringing than revelation. The EU has ploughed in, but it is still unclear how it will act. A complaint last week from Spotify and others about the way platform companies wield their power adds to the chances that European regulators will try to intervene before the end of the year. Brussels has also yet to apply sanctions in its long-running competition case against Google over allegations that the search company gives preferential treatment to its own services.

On the face of it, the contract between platforms and the businesses that depend on them looks healthy. Developers made more than \$20bn through Apple's App Store last year. Based on the standard 30 per cent take, that means Apple made \$8.6bn, and the store continues to grow at a 40 per cent annual rate.

But there are two big caveats to this apparently positive symbiosis. Platforms have a strong incentive to promote in-house services at the expense of others, as Google is accused of doing. And companies such as Apple set the terms of trade: the companies that depend on them often don't get access to data about customers acquired on the platforms, or are limited in how they can interact.

Competition between digital platforms might be expected to sort out some of these problems. The rival app stores might be expected to fight for the right to distribute exclusive content, much as the pay-TV systems compete for the best shows. Google, Facebook and Apple all claim to be trying to build the best environment for digital news services to thrive. But competition has been slow to develop, perhaps because the digital giants sometimes appear more like an oligopoly. Facebook and Google claim to be building better news distribution systems. Neither has come up with satisfactory ways for news companies to monetise their content.

One answer may be to stop treating some of these companies like digital platforms. Yesterday's opinion from an adviser to Europe's top court that Uber should be regulated as a transport company raises this possibility. And it points to a broader vulnerability for all platform companies: they have enjoyed favourable treatment but as they become increasingly central to business and personal life, that status cannot be taken for granted. Traditional antitrust enforcement might also provide part of the answer. But Brussels' long-running case against Google highlights the difficulty. That investigation began more than seven years ago — a lifetime in the digital world.

Another response is to rely on self-interest. Google has long known that a vibrant web is a prerequisite for its business, otherwise users will have less reason to carry out internet searches. That has led it to promote the most useful and valuable content and crack down on those trying to cheat, like the so-called "content farms" that tried to win big audiences with low-quality, recycled news.

Yet the incentives to police their own ecosystems may not be strong enough. Constant gaming of the system is a perennial hazard, as Facebook's fake news crisis makes clear — and users, who are often expected to provide the front line of defence, may not have the understanding nor the means to keep the platform companies on their toes.

Against this background, pressure to regulate is likely to escalate. Owning a successful platform often looks like a licence to print money. To protect those printing presses, internet companies should think harder about whether they plough enough of their profits from platform dominance back into the ecosystems they support, and whether their rules meet the right standards of transparency and fairness.

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Insurance

Duperreault poised for return to AIG as chief

ALISTAIR GRAY — NEW YORK
OLIVER RALPH — LONDON

Brian Duperreault, a 40-year veteran of the insurance industry, is poised to return to AIG as chief executive, as the company works to revive its fortunes following a series of quarterly losses and a battle with activist investors.

Mr Duperreault, chairman and chief executive of Hamilton Insurance Group, could be appointed as soon as this week, according to people familiar with the matter.

AIG had been talking about buying Hamilton as part of a broader tie-up, one person said.

The 70-year-old — who worked at AIG for 16 years under Hank Greenberg before leaving in 1994 — would become

AIG's seventh chief executive since 2005.

People in the industry said Mr Duperreault was unlikely to be a long-term appointment. One of his priorities would be to put a new leadership team in place, from which a successor could be chosen.

They said improving morale would be one of his priorities. AIG has suffered a string of high-profile departures in recent years.

The insurer has been looking for a chief executive since March, when Peter Hancock said he would stand aside. AIG was targeted by activist Carl Icahn and came under wider shareholder pressure after a difficult period culminated in a \$3bn quarterly loss.

News of the prospective appointment

was reported earlier by the Wall Street Journal.

AIG and Hamilton did not provide a comment.

The incoming chief executive will be leading efforts to return AIG to its former glories in a difficult environment for the industry, hurt by weak investment income and pressure on premium levels.

After leaving AIG, Mr Duperreault ran Ace for a decade, turning it from a catastrophe insurance boutique into a global group operating across the industry. Ace, renamed Chubb, has become one of the biggest insurers.

He went on to lead the insurance broker Marsh from 2008 to 2012 and is credited with turning it round after a scandal.

COMPANIES

BT chief's challenge is to restore investor faith

'Flawless execution' is needed to deliver change after Patterson notches up the toughest year of his tenure

NIC FILDES
TELECOMS CORRESPONDENT

BT has attempted to draw a line under its worst annual results for seven years with a restructuring of its scandal-hit international arm, the loss of 4,000 jobs and a warning over the size of its dividend next year.

But with an alleged accounting fraud still being investigated in Italy and questions over future free cash flow amid tighter regulatory scrutiny, Gavin Patterson was forced to put a brave face following the toughest period since he took over as chief executive in 2013.

"Let me be clear: this has been a challenging year. We must learn from what we found in the Italian business," said Mr Patterson, who will miss out on an annual bonus after BT's remuneration committee ruled that his total pay should be cut sharply from £5.3m to £1.3m. "We needed to give that signal to the organisation that there has to be consequences when these sort of things happen and that starts with the chief executive."

Mr Patterson, who will be working with a new chairman when former Rio Tinto chairman Jan du Plessis takes over from Sir Mike Rake in November, argued that BT's domestic business was still sound, however.

Revenue in the year grew 27 per cent to £24bn but pre-tax profit dropped a fifth to £2.3bn owing to the cost of Italian debacle. "BT has the breadth and depth and strength to withstand setbacks," he said.

Some analysts were more sceptical. "Flawless execution will be crucial in order to both deliver some dividend growth and to restore management credibility in the eyes of beleaguered BT investors and the market," said Dhananjay Mirchandani, an analyst with Bernstein.

Shares in BT dropped 3 per cent to near a four-year low yesterday at £3.03, close to the level reached after the telecoms group revealed details of an alleged accounting fraud at its Italian arm in January. The stock has dropped 30 per cent in the past year.

The question now is what Mr Patterson can do to restore faith among investors who had happily backed BT's aggressive push into pay-TV and mobile services only to be blindsided by the second damaging accounting scandal at its Global Services arm in less than decade.

The lower dividend guidance was highlighted by analysts as a disappointment. Jefferies said that BT's decision not to issue dividend guidance for next year diverged from traditional policy, "underlining lack of visibility on a return to free cash flow growth".

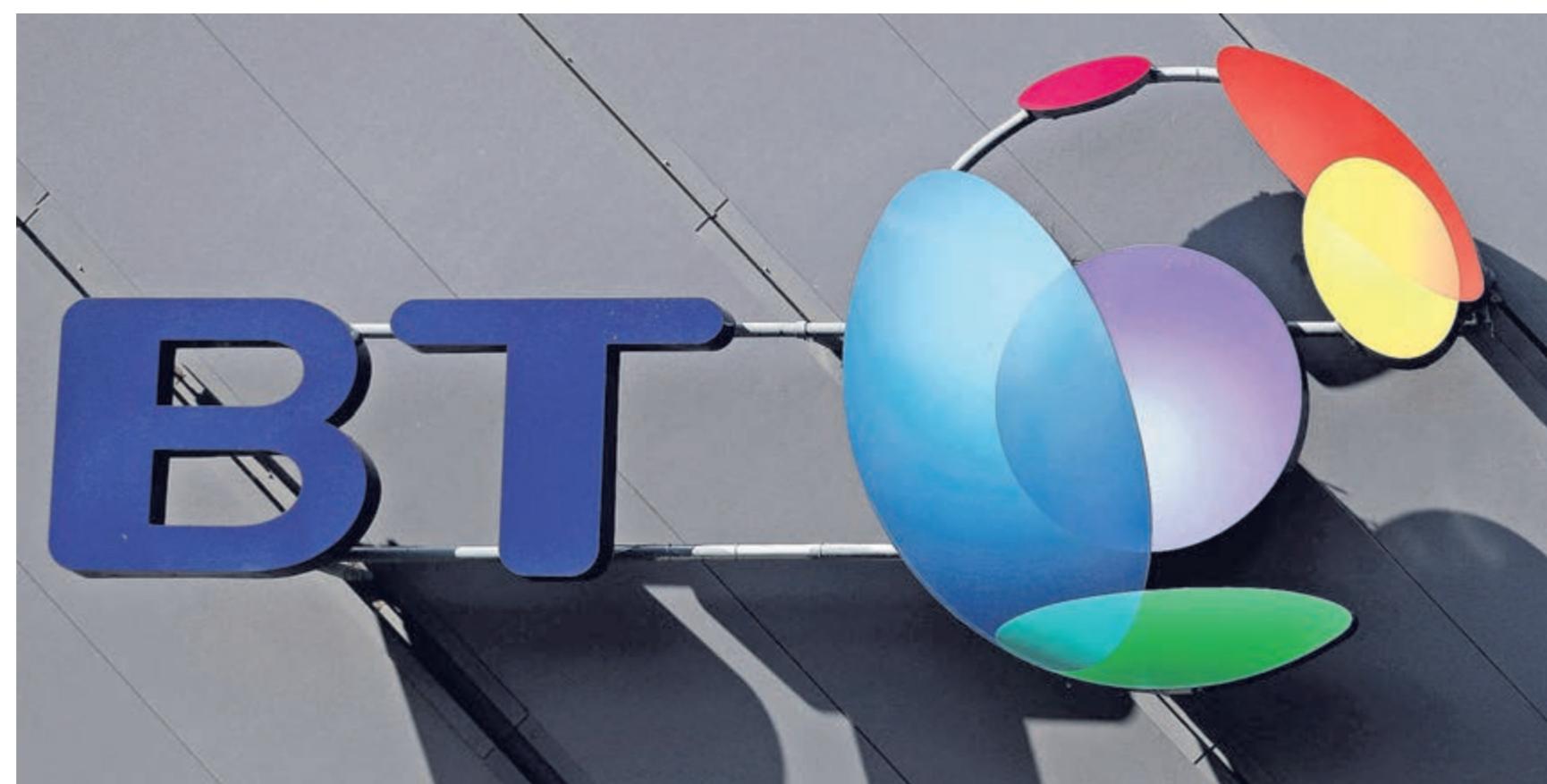
George Salmon, an analyst with Hargreaves Lansdown, agreed that the pledge to remain a progressive dividend payer was by no means certain. "BT has got several millstones hanging around its neck at the moment . . . so one has to wonder how 'progressive' the new dividend policy can be."

Mr Patterson said that BT had always been an outlier in providing long-term forecasts, adding that its move to drop specific guidance was the result of the uncertainty surrounding the business in areas such as fibre investment, plugging its pension deficit and proposed charge controls on its wholesale products.

The company, which has £8.9bn of debt, said that its pension deficit widened to £7.6bn at the end of March, excluding tax, compared to £5.2bn in 2016.

Some of the uncertainty over the outlook for BT has been caused by a potential shift in its position on building a more widespread fibre network, with a new consultation on a strategy to

Losing the signal

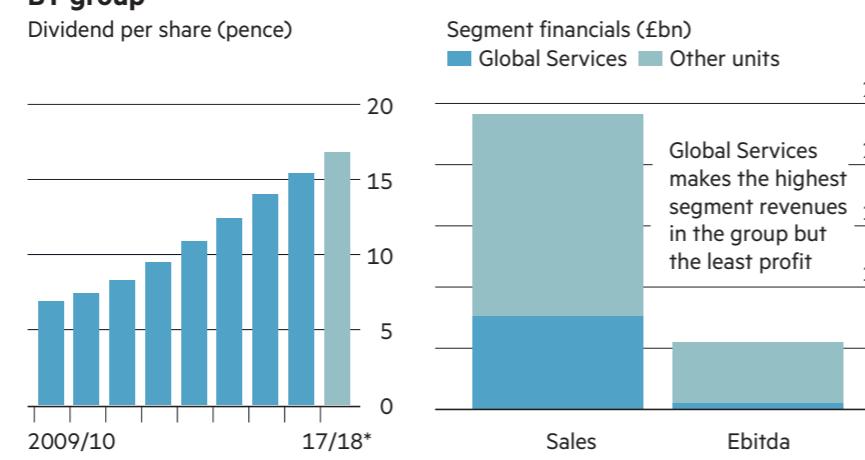


Phil Noble/Reuters

BT group

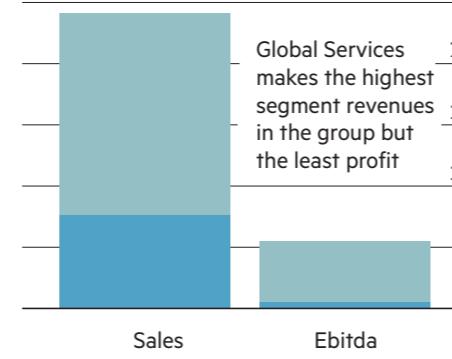
Dividend per share (pence)

Source: company *Forecast **Total number of employees may differ from last year's figure

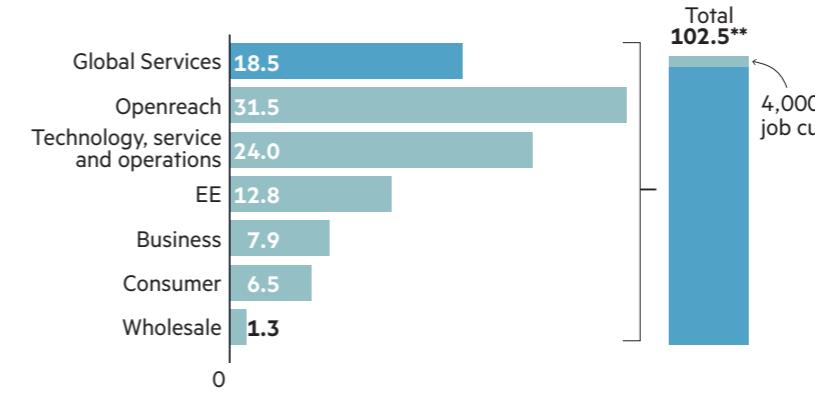


Segment financials (£bn)

Global Services Other units



Employees, 2015/16 ('000)



Wired up

Openreach seeks to expand UK fibre network

Openreach, the broadband arm of BT, wants to build a more widespread fibre network in the UK with support from rivals such as TalkTalk and Sky.

Openreach, which connects most homes to broadband using copper lines, said that it "could" connect as many as 10m homes and businesses to the faster fibre networks by 2025.

That is five times the rate of its current rollout plan, which relies instead on speeding up the existing copper network to offer ultrafast speeds to 10m homes by 2020, with only 2m connected via full fibre networks.

Openreach made the claim alongside its parent company's full-year results.

It has begun a consultation with other broadband companies, including TalkTalk, Vodafone and Sky, to rally support for investment in fibre.

The consultation is aimed at assessing demand for faster broadband services among the companies that would need to sell it to consumers.

Clive Selley, chief executive of Openreach, said that it would take months before it could determine whether the 10m target were feasible. "I want this to be a positive outcome," he said.

However, CityFibre, a rival fibre builder, poured cold water on the plan, stating: "It is laughable that Openreach claim to be the nation's digital champion when it is responsible for the UK being stuck in the digital doldrums."

upgrade the Openreach division which provides the majority of broadband connections in the UK. Openreach, which is still owned by BT but functionally separated, provides broadband services to BT and its rivals.

But for some analysts this also pointed to one potential solution for BT – in effect investing its way out of trouble by upgrading its national broadband network and continuing to expand its consumer arm through TV rights acquisitions and new mobile offers.

In this light, some praised the more conservative policy of dividends as sensible given the need for capital expenditure.

The first task will be to fix Global Services after repeated attempts to do so have failed

ture, with savings from job losses and restructuring also potentially to be funnelled back into this strategy.

Stephen Snaith, head of telecoms research at Allianz Global Investors which owns around 1 per cent of the company's shares, argued that the dividend cut was "understandable" and that the valuation of BT was "lowly" even for a business "under a cloud of regulation, operational/fraud issues in Italy and a tough competitive backdrop".

Mr Patterson's reputation has largely been built on the success of the company's pay-TV and sports business dur-

ing his reign as the telecoms company has taken the fight to Sky.

Yet a slowdown in TV subscribers to 11,000 new users on the back of a weaker performance in broadband growth in the fourth quarter added to the sense that the consumer end of the telecoms market is getting tougher.

Simon Weeden, an analyst with Citi, noted that the unexpected slowdown was offset by a stronger performance at EE, the mobile business acquired in 2015.

But the most immediate task will be to once again try to fix Global Services after repeated attempts to do so have failed. Of the 4,000 job cuts, many will fall within the international division as BT moves to cheaper forms of connectivity to connect its multinational customers.

Selling off the Italian division and other small parts of the international empire will further draw a line under the scandal. BT has brought in a new management team at Global Services, with its boss Luis Alvarez leaving as a result, which will need to act fast to improve the struggling unit's performance little more than a year after BT fancifully claimed that it had been turned round.

Sending off Mr Alvarez, Mr Patterson said that "five years is a long time for a chief executive of Global Services". With four years under his belt, he may start thinking the same thing of the group role should Mr du Plessis remain unconvinced of his plan.

See Lex

FT

FINANCIAL
TIMES

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Banks

Wells' plans for more cost cuts attacked

ALISTAIR GRAY — NEW YORK

Executives at Wells Fargo yesterday unveiled deeper cost cuts at the scandal-hit US bank, prompting criticism that workers are paying the price for C-suite mismanagement but also disappointing some investors for not going far enough.

Managers disclosed plans for an additional \$2bn in annual cost savings to be delivered in less than three years – in effect doubling the size of an expense reduction programme they set out just four months ago. Tim Sloan, chief executive, said the bank's cost base, which rose 7 per cent between 2014 and 2016 to \$52bn, was "unacceptable".

As part of the cost-cutting push, Wells plans to close about 450 branches this year and next. But the world's third-biggest bank by market capitalisation, which has about 272,800 full-time employees, did not say how many, if

any, jobs would go. The activist group Neighbourhood Assistance Corporation of America said the cuts would result in "thousands of lay-offs", saying the measures offered "even greater proof that Wells Fargo's executives and board are disconnected from working people, including their own staff".

Renata Pumarol, spokesperson for the Committee for Better Banks, said it was "another example of how they continue to punish front-line workers for their terrible mismanagement".

At the same time, however, shares in the bank were 1.2 per cent lower by lunchtime as the cost cuts were less extensive than some investors hoped. Some analysts had anticipated additional cuts of \$3bn.

Wells also cautioned it expected to operate at the "low end" of targeted ranges for return on equity and return on assets. The bank had lowered the targets at the investor day last year.

Susan Katzke, an analyst at Credit Suisse, said the update was "mixed" but that she was awaiting further detail.

Criticism of the cost cuts highlights the tightrope managers are walking as they try to keep Wall Street satisfied without alienating workers. The bank has endured a public and political backlash after pressure on employees to sell products led thousands of them to turn to fraud, opening accounts and credit cards for customers who knew nothing about them.

Dennis Kelleher, chief executive of the Wall Street and Washington watchdog Better Markets, said the cuts were a "phony short-term solution to a fundamental business crisis".

Measures included "centralisation of staff functions" and "streamlining key customer activities", said John Shrewsbury, Wells' chief financial officer. The bank was also "evaluating the number of managers to staff".



Industrials

Noble warns on profit as it reveals new chairman

Former KPMG partner Brough to succeed Elman as shares hit 14-year low

NEIL HUME — LONDON
JEEVAN VASAGAR — SINGAPORE

Noble Group revealed a new chairman yesterday to replace founder Richard Elman and warned that it might not be profitable until 2019, as its share price plunged by almost a third.

The struggling Singapore-listed commodities trader said that Paul Brough, a former partner at accounting firm KPMG, would succeed Mr Elman and lead a strategic review of the company.

Mr Elman, Noble's biggest shareholder, is to take a new non-executive directorship as chairman emeritus.

The changes were made as Noble's share price hit its lowest level in more than 14 years, as investors reacted to a first-quarter profit warning.

Shares in Noble, which counts Chi-

nese sovereign wealth fund CIC as one of its largest investors, dropped 32 per cent to close at \$S0.87 yesterday.

Noble's loss, blamed on market conditions and unusual movements in coal prices, comes after a torrid period.

Over the past two years it has been battered by a downturn in commodities markets and questions from analysts on its ability to convert profit into cash. Its accounting also came under scrutiny after a little-known research firm called Iceberg queried its financial reporting.

Noble has sought to revive its fortunes by replacing its chief executive, raising cash from shareholders to reduce its debt and provide fresh working capital, and selling unwanted businesses.

The company has strongly defended its accounting and dismissed the criticism of its financial reporting as the work of a disgruntled former employee.

Mr Elman, who founded the company in 1986, said in a message to shareholders on Noble's revamped strategy: "We have told people repeatedly, and I

repeat it here, that this undertaking will not be some superficial overnight Botox fill-and-smile."

"Rather, it will be a long, hard slog with ups and downs along the way, until we regain profitability, a goal that we are most likely to achieve in 2018/19."

Noble's market value has shrunk to \$810m, from more than \$10bn seven years ago, when it was one of the biggest commodities traders in the world.

It reported a net loss of \$129.3m for the three months to March 31, com-

pared with a profit of \$40.5m in the same period last year. Revenue rose 10 per cent to \$12.6bn.

Finance director Paul Jackaman said most of Noble's \$65m operating loss before working capital changes in the quarter was related to its coal business and difficulties hedging supply contracts because of unusual price movements.

Noble's results also recorded a cash outflow from operating activities of \$523m in the first quarter.

Corporate leadership. Diversity

Asia-Pacific lags behind in recruiting women to boards

Lack of progress seen by some as threatening the region's efforts to improve governance

SARAH GORDON AND KANA INAGAKI

Women hold just one in eight seats on the boards of Asia's largest public companies, a level that puts them behind peers in Europe and North America despite the region's economic growth and increasingly mature stock markets.

In the 1,557 largest listed companies in 20 Asia-Pacific countries, measured by market value, women account for just 12.4 per cent of board seats, according to Corporate Women Directors International, a Washington-based research group.

Asia-Pacific lags behind well behind Europe, where women hold 30 per cent of board seats at the top 500 companies, and North America, where just over a fifth of board members at the 500 largest public companies are women, according to the research. In Africa, women hold 14.4 per cent of board seats at the 300 largest listed companies.

The low levels of representation of women in top positions in boardrooms across Asia has been blamed in part on ingrained corporate norms, as well as very long working hours and childcare burdens that still fall on mothers.

But the lack of progress is now seen by some executives as threatening the region's attempts to improve governance and develop meritocratic corporate structures. The majority of Asia-Pacific companies with women on the board still only have a token representation of a single female director.

"While there is global momentum – largely driven by Europe – to increase the presence of women board directors globally, Asia-Pacific companies are being left behind in moving women to corporate leadership roles," says Irene Natividad, CWDI chair. The report will be released today in Tokyo at the Global Summit of Women. "The irony is that



Equality drive Astellas leads way in Japan

Astellas Pharma took steps to improve working conditions for women after it became clear that many female employees in their thirties were leaving after getting married or giving birth.

Japan's second-largest drugmaker has seen the ratio of women in management positions rise to 32 per cent last year from 28 per cent in 2013. One of its six board members is female.

Japan's female workers enjoy benefits such as 12- to 18-month maternity and childcare leave, but long hours and attitudes that assume women are responsible for raising children make it hard for them to pursue careers after giving birth. Unlike in Hong Kong and Singapore, childcare can be expensive.

Another hurdle is the comparatively small pool of women senior enough to be promoted on to boards in many companies.

Yoshihiko Hatanaka, chief executive of Astellas Pharma, says that it has taken time to groom internal female talent for management positions, and argues that the individual efforts of companies have their limits.

"It has to be a combination of what individual companies can do together with the efforts of local and national governments in terms of social infrastructure," says Mr Hatanaka.

"Unless these two are aligned, it will continue to be challenging."

this region has a wealth of highly educated women, many with strong business experience, who were equal contributors to the region's explosive economic growth," she added.

Wide differences exist between countries in the region. In Australia, women hold 27.2 per cent of board seats at the 100 largest public companies, more than twice the regional average, and in New Zealand they hold 19.3 per cent. But only 14 out of South Korea's 100 largest listed companies have any female directors.

Tim Payne, chair of the Hong Kong steering committee of the 30% Club, which campaigns for more senior corporate women, says governments, and particularly securities regulators and listing committees, should play a role in

Driving force: Yuriko Koike, the governor of Tokyo, and Irene Natividad, CWDI chair, speak during the 2017 Global Summit of Women, which is being held in Tokyo this week

Aflo/REX/Shutterstock

encouraging future progress. Hong Kong ranks ahead of Asian rivals but behind the developed markets it compares itself to. The number of blue-chip company boards with no women members has halved in five years but that still leaves a fifth of companies led by men.

"Diversity is one of the hallmarks of good governance and therefore of a leading stock exchange," Mr Payne says. "The future reputation of markets like Hong Kong will depend on making progress on these issues."

But only eight out of the 20 countries in the Asian survey have strategies in place to increase the number of women directors. India adopted a quota of at least one woman on the board of all publicly listed companies in 2013. Companies were slow to comply, however, amid complaints that the move was tokenism that did little to change India's male-dominated, "old-boy" network corporate culture. Among those that moved slowest were state-owned companies in heavy industry.

But the law has still had some impact. According to report by the Credit Suisse Research Institute, the share of women on Indian boards has risen from 5.5 per cent in 2010 to 12.7 per cent now, closing the gap with a global average of 14.7 per cent. In family-owned companies, the female board member has typically been the wife or daughter of the controlling shareholders.

Malaysia imposed a quota of 30 per cent women directors, which has resulted in the proportion of female board members at its largest companies more than doubling from 7.6 per cent in 2011 to 16.6 per cent. In Japan, one of the prime minister Shinzo Abe's early goals in his "womenomics" programme was for women to occupy 30 per cent of all management positions by 2020.

The government has scaled back its target to 10 per cent, although that is still seen as ambitious with the share of women executives at listed Japanese companies stuck at just 3.4 per cent.

Additional reporting by Jennifer Hughes and Amy Kazmin

Payment of dividends by Chemical Works of Gedeon Richter PLC

The Chemical Works of Gedeon Richter PLC (hereinafter the "Company") would like to inform its shareholders that based on a resolution of the Annual General Meeting held on April 26, 2017, dividends will be paid from the results of the 2016 fiscal year ending on December 31, 2016 in the case of common shares: 106% of the nominal value, that is HUF 106 per share will be paid as dividends pursuant to paragraph 7.11. of the Company's Statutes, in a way that the Company will increase the payment, i.e. distribute the dividend after treasury shares among the shareholders entitled to dividend, in the proportion of their shares. The per share amount of dividend so increased will be established and published by the Company on June 07, 2017 on the website of the Budapest Stock Exchange and of the Company.

The dividend is paid according to the following:

Right to Dividends

All natural and legal persons who own shares of the Company as of the below specified date according to the identification of ownership initiated by the Company and to be carried out in accordance with the Regulations of KELET Zrt., who have had their names registered in the Share Registry and who have rendered their identification data as required by the legislation at the Company's disposal by way of their securities account keeper are entitled to dividends.

Conditions for the Payment of Dividends

Based on the legal regulations in effect, payment necessitates the provision of the following data in view of registration in the Share Registry and tax payment (supply of data) considerations:

In the case of shareholders who are private persons, the data required for the payment of dividends include: name, name at birth, place/time of birth, mother's birth name, citizenship, tax identification number (or passport number in the case of foreigners), the shareholder's gender and address.

In the case of companies with legal personality: company name, seat, place of registration/tax or registration number in the case of companies registered in Hungary.

In the case of nominees: the name in respect of the nominee, seat, place of registration (including tax number for nominees registered in Hungary), as well as a declaration regarding the number and composition of shares held by the nominee and regarding the extent to which the nominee represents private and legal persons. The Company would like to draw nominees' attention to the fact that it will effect payment to both legal and private persons after deducting the applicable tax as set forth in the legislation. As the system, rate and assessment of taxation of private and legal persons differ, we will not be able to accept changes to the given rates following the payment. In lack of the declaration, the Company will not pay dividend.

We would also like to highlight that we will be able to issue certificates for secondary legal and private persons if the nominee supplies data in a declaration concerning the above-listed data relating to those represented in the format of a deed in the Hungarian or the English and Hungarian languages duly signed by the company at the latest by the last day of the calendar year in which payment is made.

Missing data will cause delays in payment but payment can be effected by supplying the missing data. We would like to call our shareholders' attention to the fact that the right to dividends may only be practised by registration in the Company's Share Registry.

In the event the account keeper does not identify, or does not identify properly, its shareholder customers, it may do so at a later time. Payments made pursuant to missing data supplied subsequently will be transferred in the month following the month in which the missing data was supplied.

Highlighted Dates

June 12, 2017
The starting date for the payment of dividends determined in the above-mentioned manner. Those entitled to claim dividends may do so from this date.

June 02, 2017
Reference date for the identification of ownership. Those who own shares at the end of this day are entitled to dividends.

May 31, 2017
The last day for trading shares on the Budapest Stock Exchange in order to obtain shares that will allow entitlement for the payment of dividends.

The Method of Dividend Payments

The payment of dividends due in respect of common shares will be made by transfer to the account of the shareholder's securities account keeper or to the bank account indicated by the shareholder to the securities account keeper and to the bank account indicated by the securities account keeper in the case of domestic legal persons. We will not be liable for delays or damages caused by the supply of erroneous data or missing account information.

Tax Deductions at the Time of Payment

For payments made to domestic and foreign private persons, we will deduct 15% as personal income tax based on Sections 8(1) and 66 of Act CXVII of 1995 on Personal Income Tax. Healthcare Contribution (EHO) shall not be deducted from the payments.

We will make payments to legal persons (domestic and foreign alike) without tax deduction.

In case of shares kept on long-term investment account, the payment of the dividends is made without tax reduction. (Personal Income Tax Act 67/B § (6) c)

Simultaneously with the claim for dividends, the securities account keeper shall report to KELET Zrt. at the identification of ownership that the shares are kept on long-term investment account. Should the securities account keeper fail to comply with such obligation, the dividends will be paid after the deduction of 15% personal income tax.

Tax Certificates

We will provide certificates of the dividends paid and the tax deducted to our shareholders (to the correspondence or permanent address given in the identification of ownership) following the transfer to the account holder at the latest by January 31, 2018, except in cases where the securities account keeper has requested by way of a declaration that tax certificates be forwarded to it.

Dividend Payments in respect of Previous Years

We would like to inform our shareholders that the payment of overdue dividends may be requested in the manner and with the conditions described above and at the same time as dividends in respect of 2016.

In case of private persons, dividends for preceding years not yet paid are equally subject to a personal income tax deduction of 15%.

In case of shareholders that are legal persons, dividends for the preceding years not yet paid will paid will paid also without deduction.

For further information, please contact the Shareholders' Office of the Company (H-1103 Budapest, Győrök út 8., tel: +36 (1) 431-4027, +36 (1) 431-4028, e-mail: reszvényiroda@richter.hu).

Budapest, May 12, 2017

Board of Directors of Chemical Works of Richter Gedeon Plc

FUJITSU LIMITED

International Depository Receipts

ISIN code: IE0078821577

Issued by Morgan Stanley Trust Company of New York, Brussels Office

Soges-Fiduciary SA, acting as Depository of the bearer International Depository Receipts ("IDRs") of the Fujitsu Ltd., ISIN code BE0078821577, decides to terminate the Fujitsu Limited IDR program, due to the small size of the remaining IDR program.

The termination date is July 17, 2017.

In accordance with the Terms and Conditions of the IDRs, the IDRs Holders can convert their IDRs, ISIN code BE0078821577 into Fujitsu Limited deposited shares, ISIN code JF3818000006, by the deposit of the IDRs, current coupon attached, with the necessary instructions to ING Belgium SA/NV, in Belgium, to receive, after payment of any outstanding charges, the corresponding deposited shares.

The deposit of the IDRs presented by the IDRs not presented by the IDRs Holders on July 17, 2017, will be sold and the net proceeds will be at the disposal of the IDRs Holders against presentation of their IDRs, current coupons attached.

Depository:
Soges-Fiduciary SA, Avenue Marinx 24,
1000 Brussels, Belgium.
tel. +32.2.547.64.44

ING

Legal Notices

In the matter of
KG FAR EAST (CYPRUS) HOLDINGS LIMITED, 3D BS HOLDINGS LIMITED, GFE (CYPRUS) HOLDINGS LIMITED and
In the matter of the Cyprus Companies Law Cap 113

Notice is hereby given that the creditors named in their full names, their addresses and descriptions, full particulars of their debts or claims and the names and addresses of their solicitors (if any) to the undersigned Costa Holdings, of Crystalline Fiduciary Services Ltd, 5th Floor, 100, Gloucester Road, London SW1 9RL, Cyprus as Mrs Arlet Chardoussi, of 21 Via Michalini, 00193, Rome, Italy, the Liquidators of the said companies, and if so required by notice in writing to them as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated this 12th day of May 2017

Costa Chardoussi
Arlet Chardoussi
Liquidator

Folksam International Insurance Company (UK) Limited
(In Administration) ("Folksam") (Company number: 0128764)

Notice of termination of Folksam's Scheme of Arrangement pursuant to section 895 of the Companies Act 2006 (the "Scheme")

NOTICE IS HEREBY GIVEN THAT the Scheme terminated on 10 May 2017 with the Scheme Administrators, Grant Thornton LLP, 429, Cannon Street, London EC4N 6AA, England ("Grant Thornton").

Notice of termination of Folksam's Scheme of Arrangement ("Folksam's Scheme") was given to Folksam on 10 May 2017 by Folksam's Scheme Administrators, Grant Thornton LLP, 429, Cannon Street, London EC4N 6AA, England ("

Financials

Former head of IMF drawn into Bankia probe

Trial will investigate role of managers and advisers in bank's 2011 flotation

TOBIAS BUCK — MADRID

The collapse of Bankia has prompted a new wave of criminal charges against former pillars of the Spanish establishment, after the High Court in Madrid named 52 top managers and advisers to the bank as defendants in a forthcoming fraud trial.

The decision to open a trial was revealed by the investigating magistrate yesterday, ending a sprawling criminal probe that lasted five years.

Among the high-profile defendants will be Rodrigo Rato, the former head of the International Monetary Fund, who was appointed chairman of Bankia in 2010 and presided over the group's ill-fated flotation in 2011. Bankia crumbled under the weight of its toxic real estate portfolio less than a year later, forcing the Spanish government to bail out the stricken lender with the help of EU funds.

Bankia went on to post an annual loss of €19.2bn, the largest in the country's corporate history, and absorbed more than €20bn in rescue funds. The lender eventually returned to profit, but hundreds of thousands of retail investors who bought into the 2011 listing saw the value of their holding wiped out as a result of the recapitalisation.

The trial against Rato and 31 other defendants — including a former government minister and much of Bankia's top management — will focus specifically on their role in the run-up to the initial public offering.

According to Fernando Andreu, the investigating magistrate, the bank's management and board "approved accounts that concealed the true situa-

tion of the entities they administrated". In a 253-page court ruling that announced the start of the trial, the judge argued the false accounts ultimately caused "damage both to those who later bought shares on the stock market and to the [Spanish] state".

The failure of Bankia marked the nadir of Spain's 2012 financial crisis, which forced Madrid to nationalise and recapitalise swaths of the country's banking system.

It has already spawned multiple trials and criminal probes, most notably into the widespread use of off-the-books corporate credit cards by senior managers and board members. In February, a Spanish court sentenced Rato to four-and-a-half years in prison for his role in the credit card scandal. The IPO case, however, is especially significant, both because it raises wider questions about the role of financial regulators and auditors in the flotation, and because of the large number of investors who were hurt by the Bankia collapse.

Bankia was formally created in January 2011 as the result of a merger between seven separate regional savings banks, or *cajas*. It floated on the Madrid stock exchange six months later. Shares were issued at an IPO price of €3.75, but fell rapidly as the scale of Bankia's problems became clear. Investors saw the value of their holding wiped out entirely as a result of the government bailout.

It has emerged since that senior officials at the Bank of Spain were aware of the management and financial problems at Bankia before the listing. According to internal emails released by the court this year, the central bank's supervisors described the lender as a "money-losing machine" with "very severe and growing problems of profitability, liquidity and solvency".

Despite the emails, Judge Andreu decided ultimately not to charge any of the officials involved in the IPO, neither at the Bank of Spain nor at the CNMV market regulator. Their actions, he found, did not give rise to any "criminal responsibility".

The judge also decided not to bring criminal proceedings against Deloitte, the company that audited Bankia's IPO documents, though he did issue formal charges against the Deloitte accountant in charge of the audit personally.

Rato has always denied wrongdoing.

COMPANIES

Technology. Apps



Heady ambitions: Microsoft's HoloLens augmented reality headset is among gadgets that will sit alongside the group's push to span devices — Elaine Thompson/AP

Microsoft's future lies at 'intelligent edge'

Chief eyes post-smartphone platform heavily dependent on artificial intelligence

RICHARD WATERS — SAN FRANCISCO

The army of independent software developers producing applications for the Windows operating system was once one of Microsoft's strongest assets. As the number of applications grew, users were drawn to buy PCs, in turn attracting more attention from developers — a virtuous circle that turned Microsoft into a monopoly.

These days, though, developers have become one of its toughest audiences.

The rise of the smartphone has turned Apple's iOS and Google's Android into more popular mobile computing platforms. One recent Microsoft attempt at renewed relevance — an app store launched alongside Windows 10, intended to popularise a new class of apps capable of being run on a range of devices — is sparsely populated.

"Universal Windows apps remains

the weak spot in the Windows 10 strategy," says Geoff Blaber, an analyst at CCS Insight.

It is against that background that Satya Nadella this week took on what has become an annual burden for Microsoft chief executives. At Build, the company's developer conference, he boasted of the 100m people a month who use the Office 365 service, along with the 140m Windows users who turn to Cortana, the embedded "smart" assistant — mass audiences waiting for today's developers who are looking to expand the reach of their apps.

But he also had a new message for the developers. If missing the smartphone boom was a glaring business failure, then Mr Nadella sketched out a future where his company might be able to look past this, to a new post-smartphone computing platform that will depend heavily on artificial intelligence.

"It's no longer mobile first," the Microsoft boss declared. Applications in future would not be written to run on a single gadget, he said, but to span devices. And he jettisoned the slogan that had defined his first four years at

the helm — "Cloud first, mobile first" — for a new piece of inspirational jargon: "Intelligent cloud and intelligent edge".

The subtle shift — putting a new emphasis on artificial intelligence and replacing the idea of smartphones with a wider range of "edge", or local, devices — is an extension of the strategy that has shaped Mr Nadella's tenure. He had abandoned his predecessor's plan of

'What we want is one device in a person's life to be a Microsoft device'

Satya Nadella

using the Nokia handset acquisition to take Apple and Google head-on.

"It's clear that Microsoft is ceding the device market for now," says Joshua Trupin, an analyst at Directions on Microsoft. Instead its aim is to provide the infrastructure for developers to reach their users on any and all devices — an increasingly disparate range as digital intelligence spreads. That might sound surprising at a time when Micro-

soft is still coming up with new gadgets to stamp its name on. This month it has unveiled a Surface laptop computer, as well as a copycat "smart" speaker modelled on Amazon's Echo. Yesterday, it was also expected to give an update on HoloLens, its ambitious augmented reality headset.

But Mr Nadella outlines a modest aim for the amount of Microsoft hardware the average user will encounter. "What we want is one device in a person's life to be a Microsoft device," he said. With that foothold, the company believes it can "make it better on all a person's devices" — in other words, that users will want the services and apps they encounter in the Microsoft universe to be available wherever they go next.

Much depends on Azure, the "intelligent cloud" platform at the centre, which is second to Amazon Web Services in the cloud computing market. In the future as seen by Mr Nadella, "you can build an Azure function that runs in their cloud, and move it out to edge devices", says Ed Anderson, an analyst at Gartner. "From a developer perspective, it feels more compelling."



Ex-IMF head Rodrigo Rato oversaw Bankia's ill-fated IPO as chairman

Retail

Setbacks continue for US department stores

PAN KWAN YUK AND MAMTA BADKAR
NEW YORK

Investors hoping that US department stores would have a better start to the year after the annus horribilis of 2016 were left disappointed yesterday.

Three chains — Macy's, Kohl's and Dillard's — reported another quarter of steep declines in comparable sales, missing expectations and sending their shares sliding.

Retailers are facing unprecedented upheaval amid falling traffic in shopping malls, shifting consumer-shopping patterns that prioritise spending on recreation, and fierce competition from online stores and cut-price retailers that offer branded goods at steep discounts.

In response, companies are shutting shops and shedding jobs at a pace not seen since the Great Recession.

Macy's has already said this year that it could cut up to 10,000 jobs and close 100 stores, and Jeff Gennette, its chief executive, told analysts that the US remained "over-retailed compared to other markets".

Kohl's, which has been trying to lure shoppers by selling Under Armour athletic wear, also saw little improvement.

Like-for-like sales for the three months to the end of April fell for a fifth straight quarter, dropping 2.7 per cent, a much steeper fall than the 0.6 per cent dip that the market was expecting. Shares in Kohl's slid 7 per cent.

Dillard's said that same-store sales had fallen 4 per cent, the seventh consecutive quarter of decline, sending its shares down more than 13 per cent.

Few analysts expect conditions to improve soon. S&P is forecasting double-digit declines in first-quarter earnings for department store operators and "big box" retailers.

top of the 6.1 per cent fall the company reported for the same quarter a year ago. Macy's shares tumbled more than 14 per cent to a five-and-a-half year low.

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Personal & household goods

Boost for Dyson in court dust-up with Brussels

ROCHELLE TOPLANSKY — BRUSSELS

European courts will reconsider Dyson's case to force Brussels to use dust-loaded bags when it tests vacuum cleaners after the UK engineering company unexpectedly won its appeal yesterday.

Dyson, best known for its bagless vacuum cleaner, wants Brussels to use a dust-loaded bag when testing energy efficiency, rather than an empty one, to better reflect real-life conditions.

It argued that the current tests, which use empty dust bags, give bagged vacuum cleaners an "artificially high level of performance" and put its bagless appliances at a disadvantage.

"Consumers are being misled, reading one thing on the box, but what they are buying is not what they are getting. Testing is reflecting artificial conditions," said Max Conze, Dyson chief executive.

The European Court of Justice's ruling said a test of energy performance of vacuum cleaners should use conditions, where technically possible, "as close as possible to actual conditions of use, requiring the vacuum cleaner's receptacle to be filled to a certain level".

The difference can be substantial.

Dyson, which was founded by British inventor Sir James Dyson, commissioned and published independent laboratory tests of some Bosch and Siemens vacuums. This showed they achieved a good A energy efficiency rating when run with an empty bag, but dropped to a poor D or E as the dust bags filled up.

Dyson filed cases in Germany, Belgium, France and the Netherlands that the advertising and communication of the machines they tested were misleading, according to Mr Conze.

The UK trading arm of BSH Haus-

geräte, which manages Bosch and Siemens household appliances, disputed the claims but has not taken legal action against Dyson for them.

Initially, the court rejected Dyson's case in November 2015 saying it had "failed to demonstrate that there were more reliable, accurate and reproducible tests than the one endorsed by the [European] Commission".

But Dyson insists a 'real-world' vacuum test exists. It said in a statement: "A dust loaded test method was devised by the IEC (International Electrotechnical Commission) and has been adopted by consumer test bodies and manufacturers worldwide and has never been questioned in the 12 years it has existed."

The European Commission has used tests and energy labels to inform consumers about the energy efficiency of appliances since September 2014.

Legal Notices

ABERDEEN ASSET MANAGEMENT PLC

Registered in Scotland, Company No. SC082015

NOTICE IS HEREBY GIVEN that by an Order dated 5 May 2017 made by the Court of Session at Edinburgh (the "Court"), the Court has directed that a meeting (the "Aberdeen Court Meeting") be convened of the Scheme Shareholders (as defined in the Scheme of Arrangement defined below) for the purpose of considering and, if thought fit, approving (with or without modification) a scheme of arrangement proposed to be made pursuant to Part 26 of the Companies Act 2006 (the "Companies Act") between Aberdeen Asset Management PLC (the "Company") and the Scheme Shareholders (the "Scheme of Arrangement") and that the Aberdeen Court Meeting shall be held at Bow Bells House, 1 Bread Street, London EC4M 9HH on 19 June 2017 at 1.00 p.m., at which place and time all holders of the Scheme Shares are requested to attend.

At the Aberdeen Court Meeting, the following resolution will be proposed:

"That the scheme of arrangement dated 9 May 2017 (the "Scheme") between the Company and the Scheme Shareholders (as defined in the Scheme), a print of which has been produced to this meeting and, for the purpose of identification, signed by the Chairman hereof, in its original form or with, or subject to, any modification, addition or condition approved or imposed by the Court and jointly consented to by the Company and Standard Life plc, be approved and the directors of the Company be authorised to take all such actions as they may consider necessary or appropriate for carrying the Scheme into effect."

Voting on the resolution to approve the Scheme of Arrangement will be by poll, which shall be conducted as the chairman of the Aberdeen Court Meeting may determine. For the Aberdeen Court Meeting (or any adjournment thereof) to be properly convened, a quorum of two persons entitled to vote on the business to be transacted, each being a Scheme Shareholder, the proxy of a Scheme Shareholder or (where the Scheme Shareholder is a corporation) a duly authorised representative, must be present.

A copy of the circular (the "Circular") incorporating the Scheme and the explanatory statement required to be furnished pursuant to section 897 of the Companies Act has been published and is available for Scheme Shareholders from the Company's website (www.aberdeen-asset.com) and is being sent to, among others, Scheme Shareholders. Further copies of the Circular may be obtained by any Scheme Shareholder by contacting the Shareholder Helpline on 0333 207 6542 (from within the UK), or +44 121 415 0826 (from outside the UK), between 8.30 a.m. and 5.30 p.m. (London time) Monday to Friday (excluding English and Welsh public holidays) or by writing to the Company's registrars, Equiniti, at Ascot House, Spencer Road, Lancing, West Sussex, BN99 6D, United Kingdom.

By the Order, the Court has appointed Mr Simon Troughton, whom failing Ms Julie Chakraverty, whom failing Mr Richard Mully, to act as chairman of the Aberdeen Court Meeting and has directed the chairman to report the result thereof to the Court. The Scheme of Arrangement shall be subject to the subsequent sanction of the Court.

Dated 9 May 2017

Macay Murray & Spens LLP

Quartermile One

15 Lauriston Place

Edinburgh EH3 9EP

Solicitors for the Company

Freshfields Bruckhaus Deringer LLP

65 Fleet St

London EC4Y 1HS

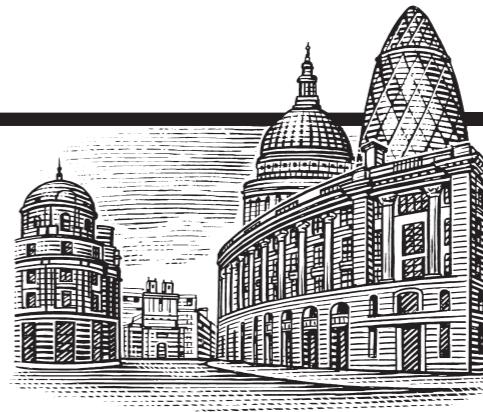
Solicitors for the Company

Information for Scheme Shareholders

1. Scheme Shareholders entitled to attend and vote at the Aberdeen Court Meeting may vote in person at the Aberdeen Court Meeting or they may appoint another person or persons, whether a member of the Company or a Scheme Shareholder or not, as their proxy to attend and vote in their stead. A BLUE form of proxy for use in connection with the Aberdeen Court Meeting accompanies the Circular. Holders of Scheme Shares entitled to attend and vote at the Aberdeen Court Meeting who hold their shares in uncertified form through CREST may appoint a proxy or proxies through the CREST electronic proxy appointment service by using the procedures described in the CREST manual (www.euroclear.com).
2. Completion and return of the BLUE form of proxy, or the appointment of a proxy through CREST, shall not prevent a holder of Scheme Shares from attending and voting in person at the Aberdeen Court Meeting or any adjournment thereof.
3. Scheme Shareholders are entitled to appoint a proxy in relation to the Aberdeen Court Meeting in respect of some or all of their Scheme Shares. Scheme Shareholders are also entitled to appoint more than one proxy in relation to the Aberdeen Court Meeting, provided that each proxy is appointed to exercise the rights attached to a different share or shares held by such holder. A space has been included in the BLUE form of proxy to allow holders of Scheme Shares to specify the number of shares in respect of which that proxy is appointed. Scheme Shareholders who return the BLUE form of proxy duly executed but leave this space blank shall be deemed to have appointed the proxy in respect of all their Scheme Shares.
4. Scheme Shareholders who wish to appoint more than one proxy in respect of their shareholding should contact the Company's registrars, Equiniti, on 0333 207 6542 (from within the UK) or +44 121 415 0826 (from outside the UK) between 8.30 a.m. and 5.30 p.m. (London time) Monday to Friday (excluding English and Welsh public holidays) for further BLUE forms of proxy or photocopy the BLUE form of proxy as required.
5. It is requested that BLUE forms of proxy, and any power of attorney or other authority under which they are executed (or a duly certified copy of any such power or authority), be lodged with the Company's registrars, Equiniti, at Ascot House, Spencer Road, Lancing, West Sussex, BN99 6D, United Kingdom, or be submitted electronically via CREST, by no later than 1.00 p.m. on 16 June 2017 (or not less than 24 hours (excluding non-working days) before the time appointed for any adjourned meeting), but if forms are not so lodged or submitted they may be handed to Equiniti, the Company's registrars on behalf of Mr Simon Troughton, chairman of the Aberdeen Court Meeting, whom failing Ms Julie Chakraverty, whom failing Mr Richard Mully, at the start of the Aberdeen Court Meeting.
6. In the case of joint holders of Scheme Shares, the vote of the senior holder tends a vote, whether in person or by proxy, shall be accepted to the exclusion of the vote(s) of the other joint holder(s), and for this purpose seniority shall be determined by the order in which the names stand in the register of members of the Company in respect of the joint holding.
7. Forms of proxy may alternatively be submitted electronically by logging on to the following website: [www.sharevote.co.uk</](http://www.sharevote.co.uk)

Lombard

UK COMPANIES



SuperGroup's wholesale change makes sense as it translates into sales



Matthew Vincent

"Discern Dwarf Bravery 1859, Come Over Exhilarate Kitten". "Smooth Trooper Lovers Yo Mammas Flapjacks." "Don't Choice A Wicked Want Funny."

Any readers hoping this proves what they'd long suspected — that the Lombard column is now generated by a poorly written algorithm — may be disappointed. These are not more random gibberings but Japanese T-shirt slogans. And they are cited here because they explain much about retailing today. People will apparently pay money to walk down Tokyo High Street with meaningless English words on their chests, such is the cachet still ascribed to — if hopelessly transcribed from — all things anglophone.

But before western readers snigger too much, they might also consider this: in the UK, US and Europe,

SuperGroup has just achieved a 27 per cent increase in sales of T-shirts that proudly declare " " and " ". If the clothing brand's 20-to-30-something devotees ever took selfies with the Google Translate app switched on, they might discover that the fashion statement they are actually making is: "Project Entertainment Section Today" and "Extremely Desiccated Please".

They don't need to, however, because the maker of their favourite T-shirts gets the message all too well. A spokesperson admits that while the latter was an early attempt to internationalise SuperGroup's brand — not "Extremely Desiccated Please", but "Superdry" — the former is just "Chinese lettering, used idiomatically".

In other words, it doesn't have to translate, to translate into overseas sales.

While SuperGroup's mainly UK retail operation increased like-for-like sales by 12.7 per cent, its wholesale division — which sells clothes via international franchised outlets, department stores and independent shops — achieved 42.9 per cent growth, by removing

inefficiencies and carrying the same range as its retail stores. Higher wholesale orders also provide visibility: what an independent retailer is willing to stock up on can indicate the ranges that will perform well in retail, too.

Admittedly, selling more lower priced wholesale goods will cut the gross margin by 120-140 basis points. But profitability should settle as the wholesale improvements have been made, allowing wholesale sales growth to fall to mid teens and the split with retail to remain at 50:50.

Tellingly, the wholesale order uplift has not been country specific, giving SuperGroup the confidence to open 62 new international franchises — seven in new territories, such as Russia and Romania.

Having already broken even in the US, after paying £22m to buy itself out of an old licensing deal, analysts now forecast further growth potential. All of which makes SuperGroup's 20 per cent discount to rivals' valuations as hard to fathom as its T-shirts. Investors will just hope that those 20-to-30 somethings don't ever start to ask what their clothes say about them.

GSK buoyed by air delay

GlaxoSmithKline is renowned for scientific breakthroughs in many areas of medicine: antibiotics, antivirals, genome sciences. But its shareholders may be coming to appreciate its expertise in two less well-known disciplines: precision engineering and micro-aerodynamics. Because in the space of two days, both of the rival groups seeking to copy GSK's asthma drug have found it is hard enough to make generic Advair powder, let alone launch it perfectly into a patients' airways via a high-tech plastic inhaler.

Yesterday, Hikma Pharmaceuticals and its inhaler maker Vectura said the US Food and Drug Administration had indicated "a low likelihood of approval" for their generic solution this year. A day earlier, Mylan also said its Advair copy had failed to be approved.

GSK has long expected competitors to get off the ground with a generic version of its drug, which has delivered annual sales of up to £5bn. However, it seems an investment that it made some years ago will protect these revenues a bit longer. GSK recalls how it assigned

hundreds of engineers at its UK research facility in Ware to the task of finding the optimal design for a dry powder inhaler: a project that resulted in its Diskus device.

Hikma points out that the FDA raised "no material issues" about the substitutability of its proposed device, suggesting it could be cleared for take-off within a year. But this is one airborne delay that GSK's City and Wall Street investors won't mind.

Lloyds' bailout doubt

News that the government will make £500m profit from its £20.3bn bailout of Lloyds Banking Group in late 2008 invites an obvious comparison. Over eight-and-a-half years, that government stake achieved a compound annual return of 0.31 per cent. But a £20.3bn deposit in Lloyds' highest paying instant access account would have earned £2.9bn in interest, or a compound annual return of 1.7 per cent. Are we doing bailouts right?

matthew.vincent@ft.com

City Insider



Edited by
Caroline Binham
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Goldman Sachs Woody's golden goodbye

To 34 Mayfair, the steak-and-game restaurant, where the great and the good of Goldman Sachs, past and present, descended to bid farewell to the man known simply as "Woody". That's Michael Sherwood (pictured) for the unacquainted, the co-chief executive of Goldman's international business who is "refiring" (age 51).

A troupe of New York-based Goldmantines were in evidence, with chief executive Lloyd Blankfein, and presidents Harvey Schwartz and David Solomon leading the charge. Ever the multi-tasker, Blankfein managed to fit in an interview with the BBC where he warned that the City "will stall" due to the risks of

Brexit. The evening was organised by Woody's former co-head Richard Gnodde. Meanwhile, former Goldman luminaries such as Jim "Brics" O'Neill, and Peter Weinberg, who went off to found M&A boutique Perella Weinberg Partners, were among the 40 or so people who attended.

After the party, there was the after-party. Woody led half a dozen or so Goldmantines around the corner to Loulou's, the glitzy nightclub beneath Mayfair members' club 5 Hertford Street that is owned by prominent Brexiter Robin Birley.

The Goldman throng were very good sports and lived it up until the small hours, according to City Insider's man in Mayfair. No sign then of Brexit "stalling" the City quite yet.

FCA Less is More

A rebrand by the City regulator, the Financial Conduct Authority, has garnered publicity for all the wrong reasons: the watchdog paid nearly £70,000 to Saatchi & Saatchi to re-vamp its white-on-burgundy logo.

The new "refreshed" design is now purple-on-white and has lost 14 squiggles. That works out at £5,500 per squiggle. Well, as every design aficionado knows, less is more. Various former Treasury select committee members — who should have known better — predictably fulminated about what a waste of public money this was.

But as City firms know all too well, the FCA is funded by industry, not the taxpayer — to the tune of £500m a year. And after all, those City firms may be a little more understanding of how invaluable branding is.

They include HSBC, whose five-month exploration of what to call its UK ringfenced unit ended up with the groundbreaking HSBC UK. Then there is Schroders, which has done away with its traditional crest, and gone for a strikingly modern logo: we think it might be a tunnel or a vault . . . or perhaps a bagel? In any case,

after the FCA's week, it is understandably keeping schtum on how much it cost.

Eddie Jones Team Spirit

Now that Nomura's international arm is finally turning a profit, its bankers have a new challenge — playing nicely together.

Enter Eddie Jones, the Australian coach of the England rugby team who also finds time to try to inspire leadership at Nomura. Its bankers have been basking in the glow of the first profit in a decade at the Japanese bank's international arm (in turmoil since the acquisition of Lehman Brothers' European business) but Jones brought them back to earth. He told about 250 of them he had no time for players who "kicked and screamed" when they didn't make the team.

Instead, Jones expects anyone benched to help those on the field put in the best possible performance. "It involves quite a lot of sacrifice," says one banker, admitting selflessness did not normally sit well with competitive investment bankers.



Striking home Foxtons faces pressure over pay proposals

Foxtons is facing pressure over pay as the world's largest shareholder advisory group urges investors to vote against a new remuneration policy at the estate agency, saying it will enable "exceptionally high" bonuses.

Institutional Shareholder Services (ISS) warned of the potential for a new five-year share option scheme to dilute existing shareholders, calling on investors to oppose it in a binding vote at the annual meeting on May 17.

The criticism comes after a tough year for the London-focused estate agency group. Its shares are down 32 per cent over the past year, to 104p, as

its business has been hit by a weakening London property market and the outcome of the EU vote.

ISS said the new scheme carried the potential for shares equivalent to 2.4 per cent of the company's equity capital, worth £6.8m at yesterday's price, to be paid out to the chief executive Nic Budden.

The company's remuneration committee "has not put forward a convincing rationale" for this transfer and has not responded to shareholder concerns over a pay rise for Mr Budden last year, ISS said.

Judith Evans

Matthew Lloyd/Bloomberg

FALCON FUND SICAV

Société d'Investissement à Capital Variable
24, avenue Victor Hugo
L-1750 Luxembourg
R.C.S. Luxembourg B.84227

Notice is hereby given to the shareholders of Falcon Fund SICAV (the "Company") that the

ANNUAL GENERAL MEETING

(the "General Meeting") will be held at the registered office of the Company on Friday, 19th May 2017 at 3.00 p.m. CEST for considering and voting upon the following matters:

1. To hear and to approve the report of the Board of Directors as well as the report of the Auditor for the financial year ended 31st December 2016;

2. Approval of the financial statements for the financial year ended 31st December 2016;

3. Allocation of the results for the financial year ended 31st December 2016;

4. Discharge of the Board of Directors in the exercise of their mandate during the financial year ended 31st December 2016;

5. Re-election of Mr. Daniel MALKIN, Mr. Markus LEININGER and Mr. Bastian SCHWIND-WAGNER as Directors of the Board until the next annual general meeting;

6. Election of Mr. Jean-Christoph Amtz as Director of the Board, subject to the approval of the Commission de Surveillance du Secteur Financier, until the next annual general meeting;

7. Approval of the Directors' remuneration;

8. Re-election of PricewaterhouseCoopers Société coopérative as Auditor until the next annual general meeting;

9. Consideration of such other business as may properly come before the meeting.

Resolutions on the Agenda will require no quorum and will be taken by the majority of votes validly cast at the General Meeting.

To attend the General Meeting respectively to exercise their voting rights by means of an appointed proxy, shareholders must register with the Management Company of the Company, Falcon Fund Management (Luxembourg) S.A. (email: FalconFundMgmt-Lux@falconpb.com) respectively return the duly completed proxy form, which is available at the registered office of the Company, no later than 18th May 2017.

Shareholders of shares held in securities accounts must provide a confirmation from their custodian bank that their shares are blocked (the "blocking certificate") from the date of the issue of the confirmation until the day following the General Meeting. Such blocking certificate must be deposited at the registered office of the Company no later than 18th May 2017.

The annual report is available on the website www.falconpb.com or can be obtained free of charge at the registered office of the Company during usual business hours.

Luxembourg, May 2017

Falcon Fund SICAV
The Board of Directors

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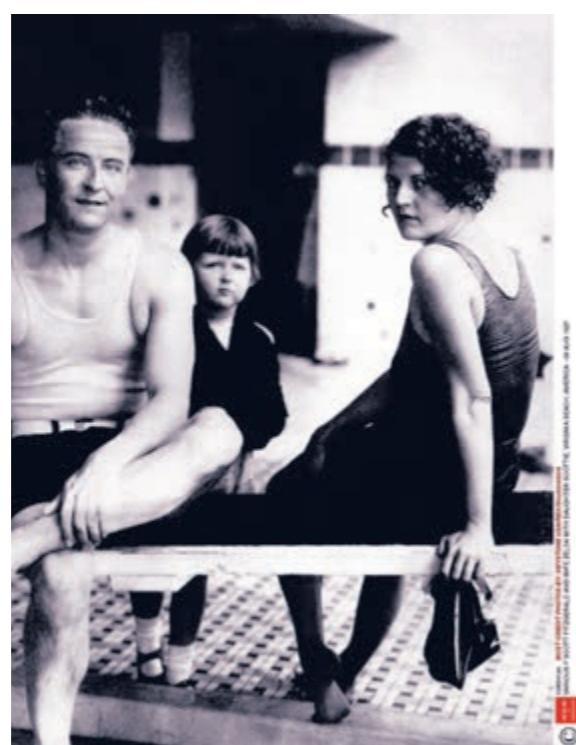
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FT Weekend Magazine

Pick up your copy this weekend

UK COMPANIES

Support services

PwC faces record £5m fine in audit misconduct case

Connaught accounting failures lead FRC to levy its biggest penalty yet

CHLOE CORNISH AND JOHN MURRAY BROWN

The UK's accounting watchdog has fined professional services firm PwC a record £5m for "misconduct" in relation to the audit of Connaught, a FTSE 250 social housing maintenance group put into administration in 2010.

The Financial Reporting Council also imposed a £150,000 penalty on Stephen Harrison, a retired PwC audit partner, in relation to the audit of the collapsed group.

'We are sorry our work fell short of professional standards . . . we've worked hard to improve'

PwC was "severely reprimanded" by the FRC for misconduct in three areas of the Connaught audit: mobilisation costs, which are linked to pricing contracts; accounting for long-term contracts; and intangible assets.

It is the third time the regulator has ruled against PwC. Last year the firm was ordered to pay £3m in fines and costs for its audit of Cattles, a collapsed financial services group. In 2012 it was fined £1.4m and suffered a severe reprimand for misconduct in reports it compiled for the then Financial Services Authority or JPMorgan Securities Limited – which did not identify that JPMorgan was failing to segregate client and company funds.

During the Connaught tribunal in March, PwC admitted failure to exercise

appropriate scepticism or gather sufficient evidence for the audit of the 2009 accounts, but said its auditors had been intentionally misled by the company's management.

"We are sorry that our work fell short of professional standards," the group said yesterday. "Since 2010 when the case began, we've worked hard to improve our procedures and processes. Audit quality is of paramount importance to PwC and the FRC's annual audit quality assessments have shown a trend of improvement in our work over several years."

Connaught maintained social housing – fixing or replacing boilers and taps, for example – but was hit by profit warnings in 2010.

The company's finance directors artificially boosted cash flow by using a short-term loan of £4m from its chief executive, unbeknown to the auditors or audit committee. The pair, Stephen Hill and David Wells, were disciplined by the FRC in 2016.

A spokesperson for the FRC, the independent regulator for accountants and actuaries, said that the fine was its biggest to date. The tough penalty comes amid a number of high-profile accounting scandals at companies from BT to Tesco, as the FRC takes a harsher stance on accounting misconduct.

PwC controls more audits in the FTSE 350 than any other auditor, according to its own market share data. It was ordered to pay the FRC's legal costs and to make an interim payment of £1.5m.

In public hearings in March, lawyers for PwC suggested a £2m-£2.5m penalty for the firm and £50,000 for Mr Harrison, arguing the case was insufficiently exceptional to merit a record fine. However, the watchdog's counsel had pushed for a £6m fine.

See Lex

Pharmaceuticals



GlaxoSmithKline is braced for a hit to earnings when approval is granted for rival treatments including respiratory medication Advair — Oli Scarff/Getty Images

Drug reprieve for GSK as Hikma generic is blocked

SARAH NEVILLE AND NICHOLAS MEGAW

GlaxoSmithKline has won a second reprieve over a potential threat to its respiratory medication Advair, after US regulators withheld approval for a generic substitute manufactured by Hikma Pharmaceuticals.

GSK has been braced for competition from a copycat version of its blockbuster drug, which has long powered its pivotal respiratory portfolio, and at its peak in 2013 achieved £5.27bn in annual sales.

However, yesterday Hikma and Vectura Group, the company with which it is collaborating, said that from the feedback they had received from the US Food and Drug Administration, there was "a low likelihood of approval" this year.

They added that they did not anticipate sales royalties or other payments from the medicine this year.

The drug, which treats asthma and chronic obstructive pulmonary disease, went off patent in the US in 2010, although the inhaler through which the medicine is delivered lost exclusivity only last year.

Hikma and Vectura said they had received a "complete response letter" categorised as "major", meaning its application for approval will require significant amendments.

Andrew Baum, global head of healthcare research at Citigroup, said it also meant further studies would be required. It is the same categorisation received by Mylan in March when its own application to the FDA for a generic version of Advair was rejected.

Hikma's shares dropped 8.2 per cent and Vectura's were 9 per cent lower. Shares in GSK were flat.

Hikma and Vectura said it appeared the FDA had raised "no material issues . . . regarding the substitutability of the proposed device" and they would provide an update on the application "as soon as practicable".

For months the eventual arrival of a generic Advair has been factored into GSK's assessment of future performance. Guidance first issued in February, and reiterated yesterday, underlines the potential impact on investors if a substitute for Advair is brought to market, however.

In the event of a midyear introduction of a substitutable generic version of Advair, it expects full year 2017 US Advair sales of about £1bn in

currency-adjusted terms, with core earnings per share flat to a slight decline in percentage terms at constant currencies.

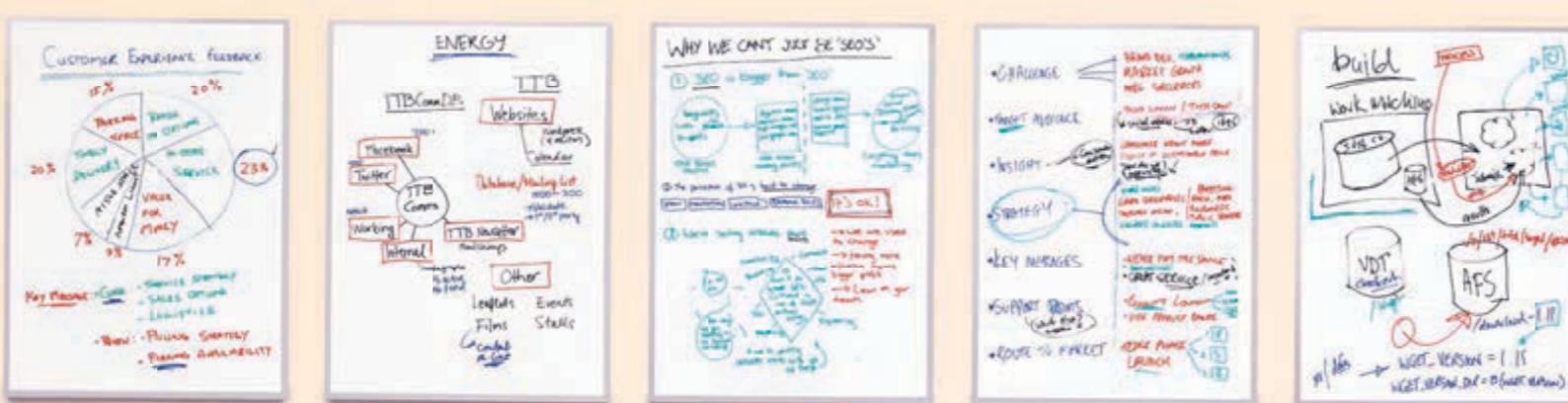
In the event that no generic version of Advair is introduced in the US market this year, GSK expects 2017 core EPS growth of 5-7 per cent at constant exchange rates.

The pressure on GSK over Advair is unlikely to abate soon.

Sandoz, the generics division of the Swiss drugmaker Novartis, is awaiting approval for a rival treatment, and Michael Leuchten, co-head of European pharmaceutical research at UBS, said that analyst consensus estimates still assumed that at least one generic would be approved this year.

See Lombard

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MARKET DATA

FT500: THE WORLD'S LARGEST COMPANIES

Stock	Price	Day Chg	High	Low	Yld	P/E	MCap m	Stock	Price	Day Chg	High	Low	Yld	P/E	MCap m	Stock	Price	Day Chg	High	Low	Yld	P/E	MCap m	Stock	Price	Day Chg	High	Low	Yld	P/E	MCap m	Stock	Price	Day Chg	High	Low	Yld	P/E	MCap m
Australia (ASX)								Nokia	5.60	-0.04	5.68	3.66	2.93	42.46	35518.81	AstellasPh	1429	-9.00	1779	1495	2.39	13.91	27089.41	AutomData	95.97	-0.66	105.69	84.36	2.36	24.08	42937.97	Lockheed	271.21	-0.53	276.64	228.50	2.64	21.27	74949.85
BHPBilliton	29.30	-0.09	22.95	22.68	8.52	14.00	63596.97	BridgeStone	4904	-2.00	4623	3083	2.98	13.97	34333.31	Avaya Tech	229.38	-1.68	233.41	139.52	1.41	20.47	40121.74	Lowe's	84.56	-1.00	86.26	64.50	1.23	23.37	72491.81								
CmdeBau	82.07	0.04	87.74	69.22	7.49	14.06	10425.32	Carrefour	3018	-2.00	2889	2780	4.13	22.32	44785.72	BakerHaus	55.80	-0.07	55.80	52.00	1.24	22.32	32551.68	Lowell	61.00	-0.63	67.84	52.00	4.25	20.05	533								
CSL	126.76	1.03	126.85	81.62	1.48	28.80	49459.5	Asahi Grp	74.00	-1.24	76.07	48.07	1.78	48.91	9225.52	H & M	213.40	-3.30	278.93	211.80	4.67	18.64	35043.79	Merathon Ptl	52.97	0.53	54.54	32.00	7.23	22.65	24245.65								
NetAusBk	32.30	0.10	34.09	23.90	9.34	14.10	36384.61	Adi-Liquide	13.50	-0.55	11.25	68.25	2.05	2.11	47855.05	Investor	410.40	-0.90	414.00	270	2.50	21.05	21015.73	Baxter	56.08	-0.12	56.50	42.22	0.95	16.11	30496.26								
Telstra	4.40	-0.06	5.88	4.00	9.88	14.68	38565.09	Agipoly	44.26	-0.29	45.20	25.80	16.11	4.58	92.60	60092.71	BB & T+	43.11	-0.26	49.88	32.85	2.82	16.35	34978.17	Merchandise	72.49	-0.30	75.62	62.32	1.91	20.06	37785.67							
Wesfarmers	44.13	0.01	46.06	38.62	6.36	16.25	11111.51	AXA	24.28	-0.20	25.80	16.11	4.58	92.60	60151.45	Swedbank	22890	-1.00	23410	15445	2.29	30.06	41081.96	McKesson	144.86	1.63	199.43	114.53	0.77	16.40	30171.93								
Westpac	32.62	-0.05	35.39	27.57	8.48	14.55	80690.94	ChristianDior	250.03	-0.25	256.00	133.75	1.10	33.91	49542.36	FastRetail	38570	-1.00	44370	25305	0.93	38.12	35981.36	Metronic	82.41	-0.48	89.27	69.35	2.07	26.04	112809.81								
Woolworths	27.11	0.31	27.72	20.30	4.15	12.75	25600.96	Cred Agr	14.18	-0.13	14.70	6.70	4.28	8.20	43860.95	Fiji Hwy Ind	3995	13.00	5017	3252	3.66	9.96	27024.83	Merk	64.52	0.58	66.68	53.59	2.97	39.90	176459.14								
Belgium (E)								Danon	66.73	0.50	70.53	57.66	1.98	36.39	47568.84	Hitachi	631.70	-3.30	679.95	400.00	1.93	12.84	26529.75	BlackRock	380.23	-2.05	399.46	317.06	2.51	19.16	16465.61								
ANB/Bnlv	109.05	-0.05	119.60	92.13	3.31	34.67	24.0076.65	Engie SA	13.82	-0.21	12.51	10.77	2.72	59.41	74.75	25841.54	Japan	3881	-0.01	3881	4559	2.18	13.50	51775.99	BNY Mellon	46.83	-0.33	49.54	35.72	1.61	13.99	48974.71							
BK Grp	64.60	-2.10	70.98	35.95	-	20.31	30717.02	Korea	119.52	0.30	120.45	114.50	1.24	34.50	50366.56	AutomData	95.97	-0.66	105.69	84.36	2.36	24.08	42937.97	MetLife	51.94	-0.28	58.02	36.17	3.17	83.13	55871.59								
Brazil (RS)								Ambev	19.52	0.30	20.09	15.79	2.02	26.67	97189.65	Swed(Skr)	265.50	-0.00	183.80	21.20	9.28	13.07	13007.59	Lockheed	271.21	-0.53	276.64	228.50	2.64	21.27	74949.85								
Bradesco	30.34	-0.08	31.05	21.78	9.19	18.74	26895.33	BridgeStone	4904	-2.00	4623	3083	2.98	13.97	34333.31	BakerHaus	55.80	-0.07	55.80	52.00	1.24	22.32	32551.68	Lowe's	84.56	-1.00	86.26	64.50	1.23	23.37	72491.81								
Iteh/Hir*								Centra	3018	-2.00	2889	2780	4.13	22.32	44785.72	Investor	410.40	-0.90	414.00	270	2.50	21.05	21015.73	Merathon Ptl	52.97	0.53	54.54	32.00	7.23	22.65	24245.65								
Petrobras	14.04	-0.05	14.58	12.86	2.35	21.40	20565.67	Asahi Grp	14.00	-0.08	14.70	12.80	2.35	21.40	20565.67	BankHaus	54.80	-0.07	54.80	52.00	1.24	22.32	32551.68	Merchandise	116.22	-0.43	119.71	85.65	0.73	29.47	124288.86								
Petrobras	14.04	-0.05	14.58	12.86	2.35	21.40	20565.67	Asahi Grp	14.00	-0.08	14.70	12.80	2.35	21.40	20565.67	MasterCard	124.00	-0.51	144.98	110.33	1.26	24.71	117373.25	MetLife	51.94	-0.28	58.02	36.17	3.17	83.13	55871.59								
Wesfarmers	44.13	0.01	46.06	38.62	6.36	16.25	11111.51	Autelis Grp	14.00	-0.08	14.70	12.80	2.35	21.40	20565.67	Investor	410.40	-0.90	414.00	270	2.50	21.05	21015.73	McKesson	144.86	1.63	199.43	114.53	0.77	16.40	30171.93								
Westpac	32.30	-0.05	35.39	27.57	8.48	14.55	80690.94	Autelis Grp	14.00	-0.08	14.70	12.80	2.35	21.40	20565.67	Swedbank	22890	-1.00	107.30	67.75	5.05	21.44	27438.55	Metronic	82.41	-0.48	89.27	69.35	2.07	26.04	112809.81								
Baileys	27.11	0.31	27.72	20.30	4.15	12.75	25600.96	ChristianDior	126.76	1.03	126.85	91.62	1.48	34.80	49459.5	FastRetail	38570	-1.00	44370	25305	0.93	38.12	35981.36	Merchandise	116.22	-0.43	119.71	85.65	0.73	29.47	124288.86								
Woolworths	27.11	0.31	27.72	20.30	4.15	12.75	25600.96	ChristianDior	126.76	1.03	126.85	91.62	1.48	34.80	49459.5	BankHaus	54.80	-0.07	54.80	52.00	1.24	22.32	32551.68	MetLife	51.94	-0.28	58.02	36.17	3.17	83.13	55871.59								
Belgium (E)								Unilever	30.34	-0.08	31.05	21.78	9.19	18.74	26895.33	Centra	3018																						

Main Market

Main Market																																									
52 Week				52 Week				52 Week				52 Week				52 Week				52 Week																					
Price	+/-Chg	High	Low	Yld	P/E	Vol	000s	Price	+/-Chg	High	Low	Yld	P/E	Vol	000s	Price	+/-Chg	High	Low	Yld	P/E	Vol	000s	Price	+/-Chg	High	Low	Yld	P/E	Vol	000s	Price	+/-Chg	High	Low	Yld	P/E	Vol	000s		
Aerospace & Defence								AeroVironment	-375.38	6.13	410.6	265.00	6.33	125.6	13.8	TedBaker	-2640	-58.00	3150	2069	1.87	25.26	57.9		MuckRock	500.00	11.13	521.00	380.00	4.29	15.86			Hays	173.70	-0.90	176.30	91.10	1.61	20.75	2409.6
BAE Sys	641.00	-0.50	657.00	464.80	3.29	22.23	8182.1	DBAG €	37.34	0.24	37.58	25.03	0.90	16.73	39.8	Bodycote	-805.50	-14.50	485.50	500.00	1.90	22.88	370.8	Industrial Engineering	AngloAm	1052	10.50	1528.01	557.00		10.57	8265.7	PrimlyHtB	112.75	-0.50	115.50	100.58	4.51	15.18	129.07	
Chesapeake	184.26	-5.75	208.00	90.25			IndraLabs	1437	-9.00	1450	1056	1.54	38.53	667.2	Casting	-278.00	1.90	192.60	4.36	24.36	4996.2		Redefine	38.44	0.48	47.25	34.39	8.32	16.71	2251.5											
Cobham	134.00	-1.77	178.80	102.50	5.80	-2.92	9131.6	HBM Hitt SFr	113.60	-1.40	118.00	98.30	5.00	-8.45	8.8	Barrick CS	159.96	-3.26	317.75	125.02		72.07	2120.6	Howden	467.70	-6.80	518.50	339.70	2.22	15.91	1945.4										
Meggitt	481.10	1.30	485.10	361.80	2.93	21.01	3236.0	HedgeGas	238.70	1.90	278.80	192.60	4.36	24.36	4996.2	Indavard Skr	211.60	1.00	215.60	128.00	5.00	-8.45	8.8	Furnier	321.75	-2.25	351.25	138.00	3.19	229.82	474.4										
RollsRoyce	871.50	-3.00	895.00	588.00	1.34	-3.96	5687.2	IndraVaz	441.60	1.00	444.00	300.00	3.00	13.46	510.1	Goodwin	161.00	-0.50	230.00	120.00	4.36	24.36	4996.2	Shafrazy	948.00	9.00	1000	650.00	1.48	26.70	450.1										
Senior	220.70	-1.80	245.00	95.00	1.26	20.38	1481.0	ICG	813.00	-3.50	821.00	500.96	3.18	14.19	485.1	Investec	587.00	1.00	623.00	387.00	3.05	13.65	1575.9	Jupiter	863.90	-2.80	890.00	247.00	2.76	17.19	105.8										
UltraElec	208.00	-31.00	224.5	157.5	2.22	25.31	213.3	Landmark	441.00	-0.50	444.00	255.00	2.00	10.50	30.0	Lindner	150.20	-0.50	168.00	125.00	5.00	-30.0	88.0	MelroseInd	247.5	1.00	284.50	125.75	0.31	32.60	487.2										
Automobiles & Parts								Renold	63.38	0.15	65.00	33.50	3.50	8.61	6.9	Rotork	239.30	-0.75	269.40	170.00	2.87	14.04	304.0	Severnair	86.75	-0.80	88.00	43.00	1.72	21.24	23.3										
FordMtr \$s*	11.02	-0.02	14.04	10.90	-0.27		18478.8	NH GRIF	98.90	-0.10	100.00	87.00	-0.27	85.00	94.1	TedBaker	-2640	-58.00	3150	2069	1.87	25.26	57.9	MunkRock	500.00	11.13	521.00	380.00	4.29	15.86	1848.9										
GKN*	351.60	-3.10	379.30	249.40	2.47	30.84	6244.5	Paragon	483.50	-2.50	490.80	225.10	5.24	12.18	1578.0	ParityHtB	1052	10.50	1528.01	557.00	-0.00	22.67	129.07	Howden	689.00	1.00	705.50	411.30	1.82	35.43	10028.2										
Banks								Skf Skr	137.34	-0.20	140.00	105.00	5.24	12.18	1578.0	Skf Skr	185.50	-4.20	203.20	123.00	6.74	-7.19	175.7	Redefine	38.44	0.48	47.25	34.39	8.32	16.71	2251.5										
ANZ AS*	29.30	-3.25	22.66	8.32	14.00		9466.1	BHP Billiton	113.60	-1.40	118.00	98.30	5.00	-8.45	8.8	Barclay CS	159.96	-3.26	317.5	125.02	0.25	12.06	210.6	Refine	38.44	0.48	47.25	34.39	8.32	16.71	2251.5										
BkGeorgia	82.00	-92.00	57.00	230.56	3.42	12.27	1722.5	RathbarBr	244.48	-0.30	245.00	177.25	2.35	31.30	47.6	Goodwin	159.00	-0.30	165.00	120.00	4.36	24.36	4996.2	Shafrazy	948.00	9.00	1000	650.00	1.48	26.70	450.1										
BankAe	0.25	-0.04	0.27	14.20	3.37	22.25	1452.9	Record	44.75	0.25	47.55	20.94	3.65	17.76	18.1	Wittor	22																								

INANCIAL TIMES

MANAGED FUNDS SERVICE

Fund	Bid	Offer	+/-	Yield
Abbey Life Assurance Company Limited (UK) 100 Holdenhurst Road, Bournemouth BH8 0AL 0360 900 900 additional fund prices can be found @ www.abbeylife.co.uk				
Life Funds				
Prop. Acc. Ser 2	1510.10	1589.60	0.00	-
Selective Acc. Ser 2	1805.70	1900.14	0.45	-
American Ser. 4	2242.00	2360.30	0.90	-
Custodian Ser. 4	546.50	575.00	1.50	-
Equity Ser. 4	656.80	691.30	1.50	-
European Ser 4	731.80	770.40	1.40	-
Fixed Int. Ser. 4	950.70	1000.70	0.00	-
Int'l Ser. 4	563.30	592.40	2.40	-
Japan Ser. 4	469.30	494.00	0.60	-
Man. Ser. 4	1961.50	2064.70	7.00	-
Money Ser. 4	525.00	552.70	1.50	-
Prop. Ser. 4	1082.10	1139.00	0.00	-
Custodian Ser 5	522.90	550.40	1.50	-
International Ser 5	538.90	567.30	2.30	-
Managed Ser 5	1867.70	1975.60	5.70	-
Money Ser 5	514.10	541.10	0.00	-
Property Ser 5	1035.30	1089.00	0.00	-
Pension Funds				
American	2710.80	2850.13	1.30	-
Equity	5980.70	6210.33	0.60	-
European	1534.70	1615.20	10.30	-
Fixed Int.	1773.40	1866.70	1.10	-
International	1243.80	1339.30	6.90	-
Japan	512.50	539.40	0.80	-
Managed	525.60	562.10	2.50	-
Property	2794.10	2941.20	0.00	-
Security	1481.70	1559.70	-0.10	-
Selective	2310.40	2432.00	9.70	-
Formerly Hill Samuel Life Assurance Ltd 100 Holdenhurst Road, Bournemouth, BH8 0AL 0360 6023 603 Managed Ser A (Life)	1857.20	1955.40	-3.20	-
Managed Ser A (Pensions)	1266.00	1329.40	0.20	-
Formerly Target Life Assurance Ltd 100 Holdenhurst Road, Bournemouth, BH8 0AL 0360 6023 603 Managed (Life)	1877.10	1976.40	-3.70	-
Managed Growth (Life)	616.60	649.00	0.50	-
Managed (Pensions)	7568.60	7989.10	1.20	-
Managed Growth (Pensions)	778.70	819.70	0.80	-
additional fund prices can be found on our website				
CLLA Investment Management Ltd (UK) Senator House 85 Queen Victoria Street London EC4V 4ET Authorised Inv Funds				
Diversified Income 1 Units GBP Inc £	1.57	1.57	0.00	-
Diversified Income 2 Units GBP Inc £	1.51	1.51	0.00	-
The Public Sector Deposit Fund				
The Public Sector Deposit Fund-share class 1 ♦	100.00	-	0.00	0.28
The Public Sector Deposit Fund-share class 2 ♦	100.00	-	0.00	0.00
The Public Sector Deposit Fund-share class 3 ♦	100.00	-	0.00	0.00
The Public Sector Deposit Fund-share class 4 ♦	100.00	-	0.00	0.22
The Public Sector Deposit Fund-share class 5 ♦	100.00	-	0.00	0.00
CLLA Investment Management Ltd (UK) Senator House 85 Queen Victoria Street London EC4V 4ET Property & Other UK Unit Trusts				
CBF Church of England Funds				
Investment Inc	1553.11	1510.29	19.14	3.78
Investment Fund	334.04	338.01	41.20	-
Global Equity Inc	175.92	178.87	1.90	4.31
Global Equity Acc	275.28	278.32	2.96	-
UK Equity Inc	163.90	166.38	2.73	4.05
Fixed Interest Inc	257.47	259.80	4.28	-
Arteag Macro Bond F	168.74	170.60	-1.12	3.95
Fixed Interest Acc	547.68	559.42	-3.58	-
Property Fund Inc	130.69	135.07	0.14	5.69
The Antares European Fund Limited Other International				
AEE Ltd Usd (Est)	\$ 651.15	-	17.42	-
AEE Ltd Eur (Est)	\$ 647.69	-	16.61	0.00
Artsaig Partners Other International Funds				
Artsaig Africa Consumer Fund Limited	\$ 11.98	-	0.01	0.00
Artsaig Asia Consumer Fund Limited	\$ 75.58	-	0.44	-
Artsaig Global Emerging Markets Consumer Fund	\$ 10.61	-	0.08	-
Artsaig Global Emerging Markets Consumer UTISG	\$ 13.41	-	0.08	0.00
Artsaig Latin America Consumer Fund	\$ 26.20	-	0.36	-
Artsaig Latin America Consumer Fund	\$ 108.70	-	0.26	-
Artemis Fund Managers Ltd (1200)F 57 St James's Street, London SW1A 1LD 0890 092 2051 Authorised Inv Funds				
Artemis Capital R Acc	1496.75	1592.40	2.23	-
Artemis European Growth R Acc	328.30	341.64	2.14	0.93
Artemis European Opps R Acc	99.24	104.00	0.31	-
Artemis Global Eng Mktcs G/BGP Dist	121.53	-	0.77	-
Artemis Global Energy R Acc	30.28	32.10	0.53	0.40
Artemis Global Growth R Acc	237.95	251.15	1.02	0.91
Artemis Global Income R Acc	122.21	129.00	0.65	2.92
Artemis Global Income R Inc	94.15	93.98	0.54	2.99
Artemis Global Select R Acc	94.22	93.95	0.36	-
Artemis High Income R Inc	80.08	85.12	0.08	5.83
Artemis Income R Acc	406.36	436.09	0.00	-
Artemis Income R Inc	223.50	236.88	0.00	-
Artemis Monthly Dist R Inc	72.54	76.81	0.17	-
Artemis Pan-Euro Ret GBP	124.26	-	0.77	-
Artemis Strategic Assets R Acc	84.12	88.95	0.20	-
Artemis Strategic Bond R Acc	93.14	98.74	0.10	3.68
Artemis Strategic Bond R Mkt In	57.27	60.72	0.64	-
Artemis Strategic Bond R O Acc	93.31	98.92	0.10	3.64
Artemis Strategic Bond R O Inc	57.65	60.76	0.06	3.72
Artemis Total Return Fund	102.16	-	0.33	7.26
Artemis Total Return Fund	\$ 174.01	-	1.11	1.01
Artemis Total Return Fund Total Return	\$ 99.20	-	0.36	6.26
Artemis TSMC Corp. Debt USD F	\$ 97.76	-	0.31	7.20
Artemis TSMC Corp. Debt USD F	\$ 84.62	-	0.21	4.67
Artemis Total Duration Fund Acc	\$ 129.45	-	0.19	0.00
Artisan Partners Global Funds PLC Beaure House, Mercer Street Lower, Dublin 2, Ireland Tel: +44 (0) 207 765 7130				
Artisan Partners Other International Funds				
Artisan Global Equity Fund Class I USD Acc	\$ 15.88	-	0.02	0.00
Artisan Global Opportunities Fund Class I USD Acc	\$ 14.89	-	0.06	0.00
Artisan Global Value Fund Class I USD Acc	\$ 19.00	-	0.00	0.00
Artisan US Equity Fund Class I USD Acc	\$ 13.68	-	0.03	0.00
Artisan Global Opportunities Class I EUR Acc	€ 20.58	-	0.09	0.00
Ashmore Sicav 2 rue Albert Borschette L-1246 Luxembourg				
FCM Recognised				
Ashmore SICAV Emerging Market Debt Fund	\$ 102.16	-	0.33	7.26
Ashmore SICAV Emerging Market Fund	\$ 174.01	-	1.11	1.01
Ashmore SICAV Emerging Market Total Fund	\$ 99.20	-	0.36	6.26
Ashmore SICAV Global Small Cap Equity Fund	\$ 155.66	-	0.52	-
Ashmore SICAV Global Small Cap Equity Fund	\$ 95.77	-	0.27	4.67
Ashmore SICAV Global Small Cap Fund USD	\$ 84.62	-	0.19	4.67
Ashmore SICAV Global Small Cap Fund USD	\$ 129.45	-	0.19	0.00
Aspect Capital Ltd (UK) Other International Funds				
Aspect Diversified USD	\$ 387.42	-	0.00	0.00
Aspect Diversified EUR	\$ 228.36	-	0.00	0.00
Aspect Diversified GBP	\$ 119.21	-	0.00	0.00
Aspect Diversified CHF	\$ 107.96	-	0.00	0.00
Aspect Diversified Trends USD	\$ 155.96	-	0.44	0.00
Aspect Diversified Trends EUR	\$ 113.92	-	0.44	0.00
Aspect Diversified Trends GBP	\$ 120.38	-	0.47	0.00
Atlanta Sicav (LUX)				
American Dynamic	\$ 4134.71	-	26.47	0.00
American Ore	\$ 3806.74	-	18.05	-
Bond Global	\$ 1475.64	-	0.15	-
Eurocoissance	\$ 1000.02	-	18.00	0.00
Far East	\$ 809.51	-	3.20	0.00
Bank of America Cap Mgmt (Ireland) Ltd Regulated				
Global Liquidity USD	\$ 1.00	-	0.00	0.61
Barclays Investment Funds (CI) Ltd (JER)				
49/41 Broad Street, St Helier, Jersey, JE2 3RR Channel Islands 0134 812800				
FCM Recognised				
Sterling Bond F	£ 0.48	-	0.00	0.00
Charles Schwab Worldwide Funds Pic (IRL)				
Schwab US Liquid Assets Fd	\$ 1.00	-	0.00	0.02
Cedar Rock Capital Limited (IRL)				
Cedar Rock Capital Fd Pic	\$ 414.66	-	3.34	1.38
Cedar Rock Capital Fd Pic	\$ 503.16	-	11.92	1.45
Cedar Rock Capital Fd Pic	\$ 396.35	-	5.99	1.43
Chartered Asset Management Pte Ltd Other International Funds				
CM-GT Limited	\$ 3047.92	3047.92	3047.92	0.00
CAM-GT Limited	\$ 687.41	-	3.60	-
Raffles-Asia Investment Company	\$ 1.62	1.62	-0.01	1.90
Cheyne Capital (UK)				
CFM-Ltd				
Clarendon Asset Management Pte Ltd Other International Funds				
Stuart House, St John's Street, Peterborough PE1 5DD				
Consistent Unit Tst Mtg Co Ltd (1200)F (UK)				
Stuart House, St John's Street, Peterborough, PE1 5DD				
Consistent Ut Inv Services				
50.26	61.86	0.17	3.78	-
Consistent Ut Acc				
143.00	152.40	0.37	4.38	-
Practical Investment Inc				
237.10	253.20	0.09	2.95	-
Practical Investment Inc				
121.00	125.00	0.40	2.95	-
Prudential				

MANAGED FUNDS SERVICE

Fund	Bid	Offer	+/- Yield	Fund	Bid	Offer	+/- Yield	Fund	Bid	Offer	+/- Yield	Fund	Bid	Offer	+/- Yield	Fund	Bid	Offer	+/- Yield	
NatWest (2200)F (UK)																				
PO Box 28000, Edinburgh EH7 5WJ**																				
Entered 0800 085 5888																				
Authorised Inv Funds																				
Series 1 (Minimum initial investment £16375.00)																				
Global Spec Inv Grade Bd Fund GBP £ 9.75 - 0.00 2.66																				
Series 2 (Investment Management customers only)																				
UK Specialist Equity Inc £ 21.36 - 0.12 0.49																				
Global Spec Inv Grade Bd Fund GBP £ 9.97 - 0.00 2.66																				
The initial charge you will pay will depend on the amount you invest.																				
**Address and Telephone number for series 1 only																				



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New Capital Fund Management Ltd (IRL)	
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Leconfield House, Curzon Street, London, W1J 5JB

www.newcapitalfunds.com

FCA Recognised

New Capital Asia Pacific Bond Fund - USD Inv. \$ 94.83 - 0.06 2.52

New Capital Asia Pacific Income Fund - USD Inv. \$ 110.25 - 0.17 3.15

New Capital Asian Equities Fund - USD Inv. \$ 192.28 - 0.01 1.30

New Capital China Equity Fund - USD Inv. \$ 144.39 - 0.85 -

New Capital Global Value Fund - USD Inv. \$ 180.21 - 0.11 0.00

New Capital Gold Fund - USD Inv. \$ 105.30 - 0.06 0.00

New Capital Gold & Commodity Fund - USD Inv. \$ 108.50 - 0.21 -

New Capital Weather Fund - USD Inv. \$ 119.43 - 0.06 3.22

New Capital Silver Fund - Cof Inv. SF 151.54 - 0.15 0.00

New Capital US Growth Fund - USD Inv. \$ 232.93 - 0.64 0.00

New Capital Weather Fund - USD Inv. \$ 101.59 - 0.18 -

New Capital Dynamic Fund - GBP Inv. \$ 109.51 - 0.29 -

New Capital Small Cap Fund - USD Inv. \$ 107.91 - 0.83 -

New Capital Global Alpha Fund - USD Inv. \$ 103.38 - 0.05 -

OASIS

NORTHWEST INVESTMENT MANAGEMENT

Northwest Investment Management (HK) Ltd

11th Floor, Kwun Tong Centre, 22 Hollywood Road, Central Hong Kong +852 3984 4373

Other International Funds

Northwest China Opps S Class \$ 3099.89 - 74.85 0.00

Northwest S Class \$ 2463.33 - 60.07 0.00

OASIS

Capital markets

Eurozone bank bonds: coco v corporate high yield

There is a striking divergence in yields across eurozone bank and high-yield bonds.

The chart below shows the extent to which the riskiest class of bank bonds, known as cocos, yield more than similarly rated corporate high-yield bonds.

One possible explanation for this divergence is that coco bonds are absent from the main indices as they are a recent regulatory innovation. Thus institutional investors may not have mandates from clients to invest in them. Chris Telfer, a portfolio manager at ECM Asset Management, says the bonds were often priced at a yield comparable to equity dividend yields.

Also the European Central Bank is buying corporate bonds, which has suppressed yields on investment-grade debt, but it is not buying unsecured bank debt. This has helped

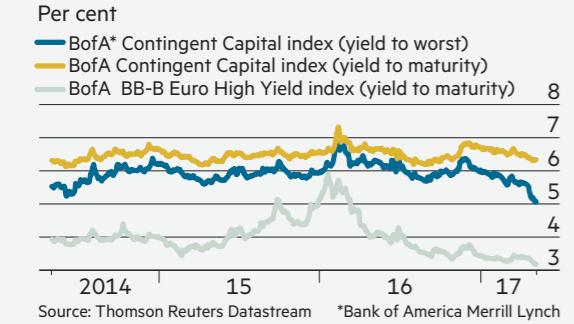
push down the yield on high-yield debt. But investors appear not to be rotating into coco bonds, given a marked absence of yield compression when compared to high yield.

There are important differences between these two kinds of bonds. Coco bonds are in principle perpetual, but can be called after a certain date. If they are not called, their coupon resets to a defined level.

Measuring their yield is not straightforward; it can be calculated to the first call date, or to the "worst" scenario, which may be to a date in the future (the two measures are shown on the chart).

The bonds are explicitly designed to take losses, which are incurred when a bank's capital ratio falls to a certain level. High-yield bonds, in contrast entail credit exposure to companies at the lower end of the risk spectrum. Thomas Hale

Coco bonds outperform



Lenders' share prices hinge on interest rate movements

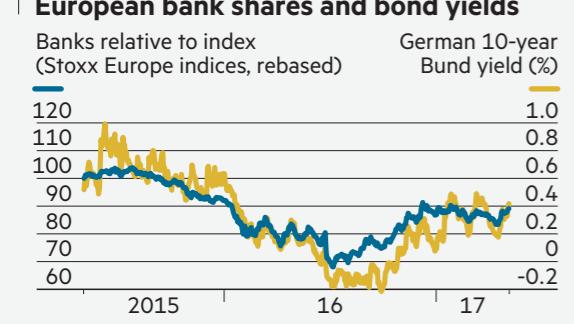
The 10-year German Bund yield correlates very strongly with the performance of European bank shares.

Because banks typically borrow money in the short term, and lend it in the longer term — a so-called maturity transformation — higher rates in future serve to boost profits.

Currently, deposit rates at the European Central Bank are negative, but commercial banks are reluctant to charge retail customers negative rates on their deposit accounts.

This means a portion of commercial bank assets are losing money, and these losses cannot be offset by an increased return on their most significant portion of liabilities. However, banks can and have charged corporate clients for holding their deposits. Thomas Hale

European bank shares and bond yields



Capital markets

Sinking level of US listings spurs debate

Slump in floats attributed to tougher regulation and venture-backed funding

NICOLE BULLOCK — NEW YORK

Regulation has played a role in shrinking the pool of US-listed companies, but issues such as a white-hot market for private funding and mergers and acquisitions might be bigger factors, according to investors, lawyers and other market participants.

A drop in the number of listed companies in the US coupled with a slow period for new listings has fuelled debate over what has caused the decrease and calls for easing the regulatory burdens for companies seeking to list.

That includes talk of a "Jobs Act 2.0", building on the first set of rules that

eased regulations for listings. "Regulation is part of the issue, but not the issue," Steven Bochner, partner at Wilson, Sonsini Goodrich & Rosati said at a conference sponsored by the Securities and Exchange Commission and New York University Salomon Center for the Study of Financial Institutions.

The conference followed the recent confirmation of Walter "Jay" Clayton as chairman of the SEC. In his Senate confirmation hearing, Mr Clayton signalled interest in addressing the listings slump.

"In recent years, our markets have faced growing competition from abroad. US-listed IPOs by non-US companies have slowed dramatically," he said.

The latest crop of hot tech companies, such as Airbnb, have been able to raise billions of dollars at attractive levels,

swelling the herd of "unicorns", or companies that have achieved valuations of \$1bn or more without going public.

Meanwhile, large companies have the cash to buy out small upstarts that may find it hard to compete.

The number of listed companies in the US has fallen to 3,603 as of the end of February from more than 7,000 in the dotcom bubble of the late 1990s, according to Wilshire Associates.

While business is picking up in 2017 with the high-profile listing of Snap, the owner of Snapchat, 2016 was the slowest year for US listings since the crisis in 2009.

Thomas Farley, president of the New York Stock Exchange, pointed out areas such as the rise of activist investors and market focus on short-term results as concerns for private companies thinking about listing. While rules passed

Hot tech companies have been able to raise billions of dollars at attractive levels without going public

after fraud scandals such as Enron "did a lot of good", complying can be time-consuming and expensive for small companies, Mr Farley said.

"The proliferation of private capital at various layers of the stack — private equity, venture capital, angel and incubation — is at a historic level," said Chris Cooper, global chief financial officer at Sequoia Capital.

"The second-biggest factor is the consolidation of market capitalisation by large companies with unprecedented levels of cash on the balance sheets, so M&A."

Still, participants largely agreed that venture-backed tech companies, including the large unicorns, are ultimately destined for a "liquidity event" — a listing or a sale — because early investors want to cash out on the investment.

Analysis. Capital markets

Heckler & Koch stands at the ready for debt deal

Interest in potential offer from German gunmaker underlines shortage of high-yield paper

ROBERT SMITH

When the German government blocked arms sales from Heckler & Koch to the Middle East in 2014, many investors thought the gunmaker would never be able to raise debt again.

However, the German company has hosted investor meetings in recent weeks to gauge appetite for a bond deal. Feedback indicates that most investors want a yield north of 8 per cent to buy a seven-year bond, according to several sources close to the deal.

That there is appetite for an offering from the likes of Heckler & Koch, which was unsuccessfully sued in 2009 by lenders for allegedly allowing majority owner Andrea Heeschen to use the proceeds of the loans to buy a yacht and a private plane, reflects the dearth of high-yield paper in the European junk bond market.

Flush with inflows, managers are looking to put money to work and the gunmaker may have picked the perfect time to return to the market.

Kristian Orssten, head of Emea debt capital markets at JPMorgan, says: "It's no surprise that companies are taking advantage of the historically low-yield environment, but investors are crying out for new money deals and there are just not many of them coming through."

While the gunmaker is rated triple C — the lowest bracket before default — one of the sources says it is targeting a stronger single-B rating for the new deal. And with the single-B index yielding little over 3 per cent, it is increasingly difficult to find an 8 per cent yield in the so-called high-yield market.

Heckler & Koch, which is seeking to to refinance its €220m 9.5 per cent note maturing next year, did not respond to requests for comment.

It has been the slowest start for single-B-rated supply in years, with the exception of 2016 when a global sell-off shut the market. The first quarter of 2017 saw just €6.6bn of single-B-rated high-yield bonds issued in Europe, according to S&P Global's unit LCD, compared with €8.7bn in the first quarter of 2015, €7bn in 2014 and €9.3bn in 2013.

The supply shortage in high yield is particularly acute as many riskier borrowers have opted to refinance bonds in the even more buoyant leveraged loan market. As a result, the single-B bonds



An officer from Germany's anti-terror squad with a Heckler & Koch G36C assault rifle — FT montage.
Getty Images

that have emerged have mostly come at razor-thin yields, with Netflix's debut euro deal offering just 3.625 per cent last month.

More and more leveraged finance deals are also simply recycling old debt. "Volumes have been decent but around three-quarters of the deal flow this year has been straightforward refinancing," says Mr Orssten.

Plunging yields have also spurred banks to up the aggression.

"There's a strong suspicion that some deals have been 'bought' recently and banks have had to work them aggressively to get to the price they needed," says Jeffrey Mueller, a high-yield portfolio manager at Eaton Vance.

So-called "bought deals" are when banks offer hard underwriting to win a bond mandate. This guarantees that the issuer will not have to pay more than an agreed rate of annual interest, but leaves underwriters on the hook if they cannot sell the deal at that price.

Several bankers say Morgan Stanley backstopped a €1bn bond for Grifols last month, which carried one of the lowest coupons for a single-B-rated deal — just 3.2 per cent.

A spokesman for the Spanish pharmaceutical company would not comment on whether it was underwritten.

While Heckler & Koch's troubled his-

'Investors are crying out for new money deals and there are just not many of them coming through'

tory has put some investors off, one fund manager said he would consider buying the bonds, as the German group is "a very different company today".

Earnings fell off a cliff after the export block and bond prices soon followed, with the value of its debt collapsing to just 64 cents on the euro in April 2015.

Cash price bid of Heckler & Koch's 2018 bond



Yield-to-worst on BofA's Single-B Euro High Yield index



Now Heckler & Koch focuses on selling arms to what it dubs "green countries" — which are members of Nato, "Nato-equivalent" or the EU, with reputable rankings on transparency and democracy indices — and earnings have recovered substantially.

Mr Heeschen actually injected €60m of cash into the group in November 2015. And management said in the recent meetings that they might raise more equity to back the new deal.

And for investors bored with the lack of thrills in the market, Heckler & Koch hosted a site visit at its plant in Germany last week. Several investors say that previous visits have offered the opportunity to fire guns.

"Boys and toys," says the fund manager. "It's how they've got deals done in the past."

Currencies

Forex in a lull – but Aussie, loonie and kiwi decline to stick to the script

ROGER BLITZ

Dollar bloc currencies are straying from the script that foreign exchange markets are in the midst of a lull, neutralised by low volatility, easing of political risk and a favourable global growth climate.

The currencies of Australia, Canada and New Zealand are being knocked about like pinballs as they have fallen since the second quarter began.

The Aussie has dropped 3.5 per cent against its US counterpart, the loonie by 2.8 per cent and the kiwi by 2.3 per cent.

The declines do not reflect a wider strengthening in the US dollar.

While the yen is also 2.4 per cent lower since the beginning of April, several currencies have strengthened against the US dollar — by at least 2 per cent in the case of sterling, the euro, the

Polish zloty, the Czech krona and the Danish krona.

Local factors are driving some of the dollar bloc declines.

The loonie dropped 0.4 per cent after Moody's downgraded Canadian banks, citing high levels of household debt. It also has Trump-driven trade problems to contend.

The kiwi fell 1.5 per cent to its lowest level in nearly a year after a surprise no-change rates decision by the Reserve Bank of New Zealand, which investors thought was leaning towards tighter policy on the back of a strong economy and rising inflation.

Analysts also note how dollar bloc currencies are feeding off each other's bouts of weakness.

Stephen Gallo of Bank of Montreal said the New Zealand central bank's

decision was "the catalyst that led the bloc lower against the dollar in general".

According to Adam Cole at RBC Capital Markets, the banks downgrade has spillover effects.

"Markets rightly assume that the banking sectors in all three are similarly structured, so what's bad for Canadian banks must be bad for all three," he said.

Broader macro issues also explain the falls in the trio: commodity prices, and growing rate differentials. Commodity prices are under pressure.

Steven Saywell at BNP Paribas said that it was "all about China", where liquidity is being tightened.

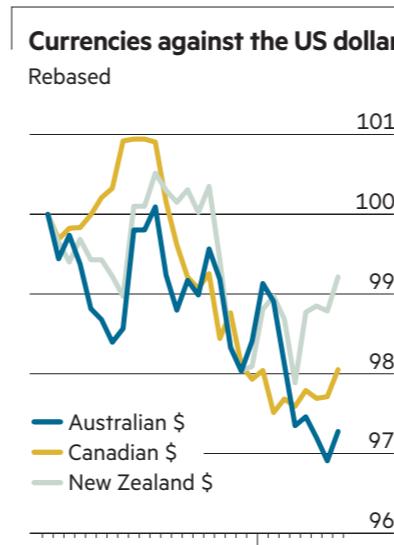
"That's what is really driving price action in the past month or so," he said.

Some of these commodity-related moves look a little out of kilter.

Analysts note that the kiwi was

Currencies against the US dollar

Rebased



already being marked down before the New Zealand central bank's decision, which was odd considering that prices in its biggest export market, dairy, were holding up rather well. The Aussie looks vulnerable to further falls if prices in iron ore keep sliding.

Tracking commodity prices to currencies is not as straightforward as investors expect.

They might have expected the loonie to rally on Wednesday's rise in crude, but as John Hardy at Saxo Bank noted, the banks downgrade "easily outpaced" the implications of firmer oil.

An issue for the dollar bloc is interest rate differentials. Attention is being paid towards next month's Fed meeting, when overnight rates are expected to rise, with another shift higher possible in September. Yet far from following

the Fed down the rate-tightening path, other central banks seem to be pulling in different directions.

TRADING POST

Jamie Chisholm

Intercontinental Exchange's cotton futures have dropped to their lowest in a month after the latest crop report from the US added to a bout of profit-taking by traders.

Is this a correction in the rally or the start of a longer-term pullback?

Well, the cotton market's fundamentals remain supportive.

The World Agricultural Supply and Demand Estimates (Wasde) survey published on Wednesday was deemed not as bullish as hoped. However, it still predicted that global stocks would fall about 2.4m bales for 2017/18 as consumption was greater than output for the third season in a row.

Still, arguably, the cotton price was looking vulnerable before the Wasde report was published.

Futures reached near an intraday three-year high last week. The peak of 81.56 cents a pound represented a 47 per cent gain since the price hit 55.66 cents a pound a year ago.

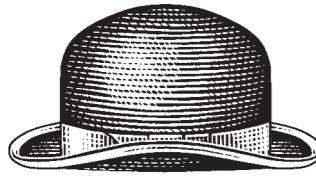
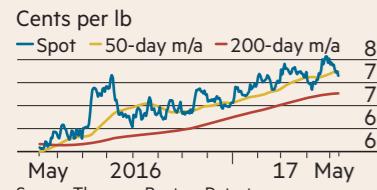
Also, at the recent high the cotton future's 14-day relative strength index — a closely watched momentum gauge — flirted with the "overbought" threshold of 70. Of further concern to traders is that the cotton price has dropped below support provided by the 50-day moving average.

But perhaps the main cause of the price dip — and one suggesting further weakness — is that traders' bullishness had reached extreme levels.

In March, speculators were net long a record 127,000 cotton futures contracts. That has been trimmed to 105,000, but is still way above the historic average net long of 13,000.

jamie.chisholm@ft.com

Cotton No. 2 futures



London

Pets at Home plumbs depths as bank slashes earnings forecasts

Bryce Elder

Pets at Home hit a record low yesterday amid fears of a profit warning with its full-year results this month.

Morgan Stanley slashed earnings forecasts for the retailer's 2018 financial year to reflect margin pressure, continued weak sales and rising costs.

So-called "category killer" specialist retailers need high gross margins to be economically viable because they suffer from low sales densities and slow stock turn, said Morgan Stanley. However, the same products are typically 20 per cent cheaper online or at general discounters such as B&M, meaning category killers such as Pets At Home, Dunelm and Halfords "face a bleak future", it argued. All three retailers trade at more than

Global overview

Equities beat a retreat as sterling slides amid UK industrial gloom

Stocks sell-off extends into US market session as lower jobless claims increase expectations of Fed rate rise in June

STEPHEN SMITH

Global stocks staged their biggest retreat for nearly a month while sterling slid to one-week lows in the wake of poor UK industrial data and the Bank of England's "Super Thursday" deliberations that kept policy on hold.

Selling of equities accelerated into the US trading session, moving the S&P 500 benchmark decisively away from the 2,400 level that it has tested all this week.

"Equities are extending declines as Senate hearings on the FBI investigation into Russian interference gets going in true partisan fashion," said Action Economics. "Hotter US producer price data and lower jobless claims also contributed to opening declines as they elevated chances of a Federal Reserve hike in June."

A more upbeat and hawkish tone from the Bank of England's Monetary Policy Committee meeting failed to support sterling as the currency retreated further from a test of \$1.30. Weak UK industrial production data also weighed on sentiment.

"A ropey set of March data for the UK economy that point to a poor end to a disappointing first quarter, certainly food for thought for the Bank of England," said Howard Archer of IHS Global Insight.

James Smith, of ING said: "The overall tone of the BoE statement was fairly upbeat."

"That all sounds fairly hawkish but we still aren't convinced that the bank will look to raise rates any time soon."

"Markets appeared to discount this



Shale industry's show of rugged resilience: FT.com/video

The US sector's resurgence after 2014's oil decline is a vital factor in crude prices falling back below \$50 a barrel

apparently more hawkish appraisal," said David Page, of Axa Investment Managers.

"Two-year and 10-year yields eased back modestly, and sterling fell against the US dollar and the euro. We share market scepticism. The materialisation of some downside risk is likely to leave the MPC keeping its policy rate on hold through the Brexit period and into 2019."

Diyang Shah of IFR Markets reflected an analyst consensus that the central bank would tread carefully in regard to any interest rate rises.

"The BoE has already had a taste of the politics of Brexit when its doom and gloom forecasts for a post-Brexit

referendum saw an economy that proved more resilient. Just imagine what would happen if the BoE were to pre-emptively hike interest rates or unwind QE, only to find that the Brexit negotiations were going to have a significantly negative impact on the UK economy."

Sterling weakened to \$1.2851 at session lows before paring some losses to stand 0.4 per cent lower at \$1.2881, and also fell 0.4 per cent to £0.8436 against the euro.

The UK 10-year gilt yield eased 1 basis point to 1.16 per cent. "Several factors suggest higher yields," said Boris Glass of S&P Global Ratings. "These include higher short- and long-term inflation expectations, the end of the latest phase

of quantitative easing and market expectations of an earlier hike by the BoE. Yet, yields have declined.

"The decline is partly due to a significant deterioration of market-implied real rates which seems overly pessimistic and can only to some extent be explained by a more muted outlook for UK economic growth due to Brexit."

In equities, despite a positive session for Asian stocks, US and European markets dragged the FTSE All World index down 0.3 per cent, its worst performance since April 18.

The S&P 500's 0.4 per cent dip was also its weakest session in a month while in Europe the Euro Stoxx 600 lost 0.5 per cent.

In currencies, the New Zealand dollar fell 1.3 per cent to US\$0.6847 — its weakest level in 11 months — after the Reserve Bank of New Zealand held its key interest rate at a record low of 1.75 per cent and signalled that it did not expect to raise rates until late 2019.

The dollar index was down 0.1 per cent but the euro struggled to make any headway against the US currency and was marginally lower at \$1.0864.

"The euro is not exactly the life and soul of the party at present," said Antje Praefcke of Commerzbank. "The European Central Bank is not thinking about an exit [from expansionary monetary policy] as it is still too early. So no reason for the FX market to change its view towards the euro in any way."

In commodities, crude oil prices extended Wednesday's big gains with Brent up 1.1 per cent to \$50.77 a barrel and US benchmark WTI gaining 1.2 per cent to \$47.89.

"These gains could be short lived as US crude production continues to be buoyant," said Mihir Kapadia of Sun Global Investments.

In government bonds, 10-year US Treasury yields dipped 1bp to 2.39 per cent but Bund yields rose 1bp to 0.43 per cent.

Markets update



US equities Wall Street was led lower by Macy's delivering another set of disappointing sales figures, but energy stocks were buoyed by oil prices



UK equities A slew of ex-dividends offset gains for energy and mining stocks to leave the FTSE 100 only marginally higher on the day



European equities Stocks on the continent had their worst performance for nearly a month, with Madrid hit by its biggest losses since November



Asian equities The region's stocks were the global outperformers as Seoul set a record high and Shanghai bounced off seven-month lows

Pets at Home



Indices	Close	Day's change
FTSE 100	7386.63	1.39
FTSE 250	19795.69	-81.12
FTSE 350	4105.38	-2.27
FTSE All-Share	4050.64	-2.44
FTSE All-Share Yield	3.52	-
FTSE 100 Futures	7351.00	12.50
10 yr Gilt Yield	1.24	-0.01
20yr Gilt All-Share Ratio	0.53	-

12 times earnings even though they carry debt and have mostly leased store estates, which gives them no asset backing if earnings continue to fall, Morgan Stanley added. It saw Pets at Home most at risk going into full-year results due on May 25, as consensus forecasts still bake-in modest earnings growth for 2018, yet management has openly acknowledged it has a "value perception" problem.

Pets at Home closed 7.6 per cent lower at 164.5p. Since flotation in early 2014 the stock has fallen 32 per cent.

In the wider market, a lot of ex-dividends offset gains for the energy and mining stocks to leave the FTSE 100 barely changed at 7,386.65.

with AT&T. The deal between Verizon and Straight Path is subject to review by the Federal Communications Commission and is expected to close within nine months. Straight Path shares were down 20.4 per cent to \$178.08, below Verizon's offer price and were on track for their biggest one-day decline since July 2016. Verizon shares were down by less than 1 per cent.

Straight Path's fall made it the worst performing stock in the Russell 2000 small-caps index going into the New York afternoon yesterday, helping drag the broader index down 0.9 per cent to 1,390.

The deal comes as Verizon has lost customers in the first quarter as rivals T-Mobile and Sprint have won market share by offering deals with unlimited data plans, prompting Verizon to do the same.

AT&T had last month offered \$1.6bn for Straight Path, which specialises in millimetre wave communications that could become valuable in the push for 5G networks. Verizon will pay a termination fee of \$58m to AT&T on behalf of Straight Path.

The S&P 500 pulled back from its record close on Wednesday, falling 0.4 per cent to 20,858 and the Nasdaq Composite fell 0.6 per cent to 6,095.

Centrica, which was trading at an 8.4p ex-dividend, was down 5.4 per cent to 192.2p. JPMorgan Cazenove turned negative on the British Gas owner on fears that new entrant Engie was starting a price war. Three of the big six energy suppliers have cut tariffs after Engie last month undercut the market average by about 15 per cent with a dual fuel offer at less than £900 a year.

"This fresh round of heavy discounting does not auger well for portfolio margins with price regulation on the horizon," said JPMorgan.

Hikma Pharmaceuticals dropped 8.2 per cent to £17.95 after confirming the US Food and Drug Administration had requested more data on its generic version of **GlaxoSmithKline**'s top-selling Advair inhaler, which will probably push its launch into next year. **Vectura**, which licenses its inhaler system to Hikma, dropped 9 per cent to 131.9p while GSK (trading at an 18p ex-dividend) added 0.2 per cent to £16.28.

BT Group dropped 4.5 per cent to 297.9p after ditching its target of at least 10 per cent dividend growth target and cutting cash flow guidance.

ITV fell 3.7 per cent to 189p after John Malone of Liberty Global, its 10 per cent shareholder, said a takeover did not make "economic sense" at current levels.

Ladbrokes was down 1.9 per cent to 123.9p. After the close, shareholders Apollo and Cerberus began selling a 3.2 per cent stake in the bookmaker.

per cent to 2,384 heading into the New York afternoon. The energy sector led the index, buoyed by rebounding oil prices.

The sector's rise over the past couple of days has helped pull the sector above Telecoms, which has now become the worst performing large S&P group so far this year. The Telecom sector of the S&P 500 consists of just four stocks with weighting heavily toward AT&T and Verizon, down 9.8 per cent to \$38.36 and 13.5 per cent to \$46.16, respectively this year.

Sears also trailed the broad market, falling 10 per cent after chief executive Eddie Lampert's assurances that the company is still on firm footing.

Wall Street turned its attention to the start of retail companies reporting, as the broader earnings season begins to draw to a close. Macy's fell almost 10 per cent after delivering yet another quarter of steeper than expected drop in like-for-like sales.

Investors will be scanning for clues on the health of US consumers after the sharp drop in consumer spending during the first quarter.

The Dow Jones Industrial Average fell 0.4 per cent to 20,858 and the Nasdaq Composite fell 0.6 per cent to 6,095.

The S&P 500 pulled back from its record close on Wednesday, falling 0.4 per cent to 20,858 and the Nasdaq Composite fell 0.6 per cent to 6,095.

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Markets & Investing

FINANCIAL TIMES

INSIGHT

Dan McCrum



Doomsayers shift focus to Italy's sovereign debt pile

Bleaguered pessimists of the eurozone, searching for the next threat on the horizon, have settled on Italy as the likeliest source of doom, or at least disorder.

Some bond investors choose to avoid the country's debt, while others have bet it will fall in value as borrowing costs start to rise. Digging into the reasons why uncovers the usual combination of politics, bad finance and hard economic reality, but it also suggests that the world has been fretting about Italy all along, even while attention has been elsewhere.

Start with the voters, who prompted the resignation of reformist prime minister Matteo Renzi in December after the rejection of proposed constitutional reforms. A caretaker government is in charge and an election needs to be held by next May. An unstable coalition government is again likely, with the anti-establishment Five Star movement potentially set to win the greatest support, but not enough to govern on its own.

At the same time the country's weaker banks are struggling with the consequences of a long recession and loose lending practices. They need fresh capital to make up for loans unlikely to be repaid and can't raise it from stock markets. Bank bonds sold as savings products make them very hard to reorganise without inflicting losses, which would surprise and alarm large numbers of customers, threatening faith in the other banks.

The state, whoever is in charge, will probably have to be involved in sorting out the mess with the help of public money and a liberal interpretation of European rules.

Yet the state is also part of the problem due to Italy's great pile of sovereign bonds, the largest in the eurozone. National debt is more than 1.3 times the size of annual economic output. Shrinking that over time will require the pace of economic growth to be higher than Italy's borrowing costs and for the government to spend less each year than it receives in revenue (excluding interest costs, a so-called primary budget surplus).

For the last five years the primary balance has deteriorated, from 2.1 per cent of gross domestic product to 1.4 per cent last year, according to the International Monetary Fund.

But the economy hasn't been doing its bit. In statistics highlighted by Bank of America Merrill Lynch, since 2009, Italy has lost 7 per cent of its GDP, 12 per cent of its disposable income and 20 per cent of its industrial production. The Milan stock market is worth less than half its 2007 peak.

Indeed, each step forward runs into a problem. Faster growth for Italy and the eurozone is likely to spur higher borrowing costs, because it means the European Central Bank will reduce its programme of debt purchases designed to suppress bond yields.

Economic reforms could generate a more vibrant economy in the long term, but require more short-term pain, which favours populists and hurts the banks. A free-spending populist government might produce growth, but by adding to the already large debt pile. Leaving the euro to devalue the currency would help exporters, but at the cost of blowing up banks and insurers with liabilities in euros and large holdings of sovereign debt.

Help from outside Italy, meanwhile, requires changes to the way the government and monetary system of the EU is organised. The ECB could carry on buying Italian debt, even as it stops purchasing that of Germany, an end to unified and proportional stimulus measures. Eurozone governments could agree shared liability for part or all of the national debt, or to issue collective bonds. The ECB could write off its holdings of government debt.

The horrified faces that tend to greet such ideas suggest they would only follow another crisis.

Yet Italy was the subplot to nervous markets as other countries have gone to the polls. The difference between German and Italian borrowing costs peaked in April, before the first round of voting in France's presidential election, and has only moderately retreated since, even as French yields plunged. If Italy's bond market won't abide populism, Euroscepticism, inflation or growth, how long will it abide the status quo?

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Italy's great pile of sovereign bonds is the largest in the eurozone

Bulls point to signs economy has lost momentum while BoE hopes for a 'smooth' Brexit

KATE ALLEN

Any concern that the Bank of England would administer a minor shock to the gilt market yesterday proved misplaced. Kristin Forbes remained the sole member of the Monetary Policy Committee to vote for higher interest rates, while rate setters acknowledged they had been too optimistic about growth so far this year.

That helped the UK government bond market to outperform the US and European markets — something it has been doing all year. While the MPC expects growth to pick up in the second half of the year, as a relatively stronger currency eases the squeeze on household incomes, gilt bulls are focused on signs the economy has lost some momentum.

Industrial and construction output fell for the third successive month in March, data published earlier yesterday showed, while the trade deficit widened. The figures come despite improving business sentiment indicators which do not yet seem to be translating into economic activity.

Darren Ruane, head of fixed interest at Investec Wealth & Investment, says although the gilt market has looked expensive for a very long time, "the performance of the UK economy, which is showing signs of consumer spending weakness" mean that "the [interest] rate could remain lower for longer than many commentators expect".

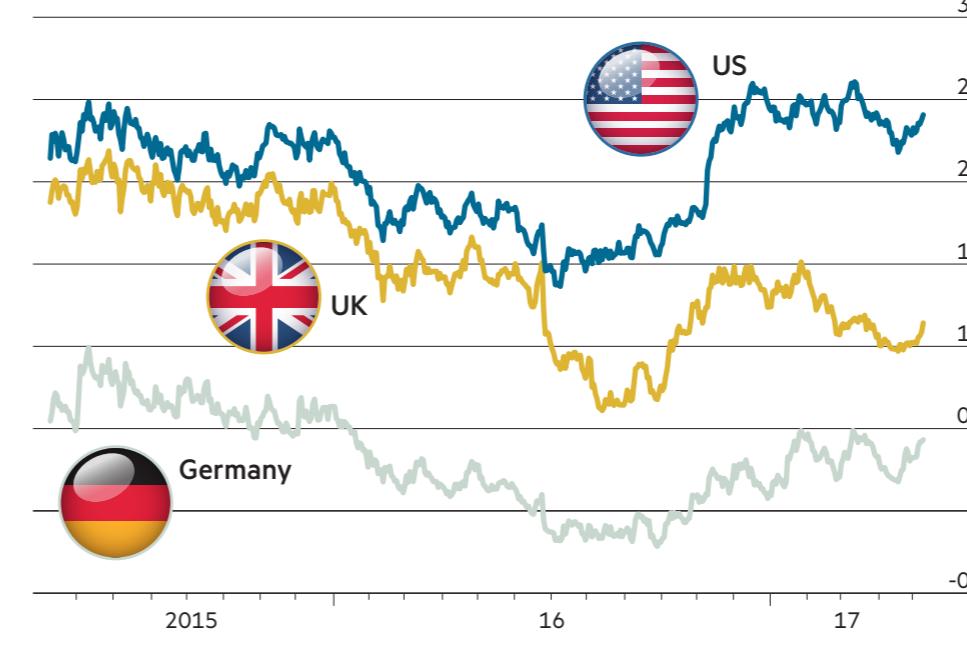
While the yield on the benchmark 10-year gilt remains a long way from the record low of 0.53 per cent touched in the weeks after last June's EU referendum, it has dropped significantly from the 1.49 per cent it reached at the start of the year when developed bond markets all suffered from a reflation trade given extra vim by Donald Trump's election.

The yield on the 10-year gilt was little

Yielding returns

10-year bond yields

Per cent



Sources: Thomson Reuters Datastream; Bank of England

Yields are at 'the richest levels of all developed markets, suggesting we should expect rise in yields'

changed at 1.16 per cent after the MPC meeting, while the yield on the two-year — which is more sensitive to changes in expectations for the BoE's key rate — dropped a basis point to 0.11 per cent. By contrast, the yield on the two-year US government bond moved in the opposite direction.

It is not just unease over the economic outlook buoying the gilt market. The BoE still holds nearly a quarter of all outstanding issuance through its quantitative easing programme of bond buying, something that "contributes to the generally low level of yields", according to S&P.

And the supply dynamic should provide another tailwind this year thanks to a dip in the volume of new debt being issued. Last month, the Debt Management Office cut its pipeline of gilt sales this year by more than a fifth.

Vatsala Datta, a UK rates strategist at Royal Bank of Canada Capital Markets, says the DMO's planned sale next week of a gilt maturing in 2057 will be a useful indicator of investors' appetite. He forecasts "strong demand" despite ultra-long-dated gilts "appearing rich" in pricing terms.

However, some believe that the low level of gilts are defying gravity, and are betting against them in the expectation that the yield gap between gilts and Treasuries will narrow.

David Serra, head of hedge fund Algebris, said this week that betting against UK debt was "the safest fixed income bet globally". There is a gap of more than 2 percentage points between the 10-year gilt yield and 10-year inflation expectations, he pointed out.

Nor is Mr Serra the only investor who is bearish and anticipates higher yields.

Deutsche Bank has also taken out short gilt positions. Abhishek Singhania, a bank director, says inflation-adjusted UK yields are at "the richest levels of all developed markets, and this suggests we should expect yields to rise".

Those anticipating an upward move in gilt yields also cite the influence of the Federal Reserve and the US government market, which historically have wielded the most influence over the direction of global bond markets. Mike Riddell, an Allianz Global Investor fund manager, says: "The Fed is what really matters, and it is desperate to hike rates, which the market still has not fully priced in."

If gilt investors must keep one eye on the Fed, keeping track of the Brexit negotiations will also be key. The BoE said that a "smooth" Brexit will allow it to raise interest rates to more normal levels over the next three years.

Equities

Riyadh ready to ease Saudi bourse access

SIMEON KERR — RIYADH

Saudi Arabia is prepared to ease regulations limiting foreign investment in the stock market ahead of the Saudi Aramco initial public offering next year.

Khalid al-Hussan, chief executive of Tadawul, the Saudi bourse, said he expected it to be picked for potential inclusion in the MSCI emerging markets index in June, with formal entry a year later.

To ensure flows into Saudi stocks increased during this consultation period, the kingdom would consider further changes to its regulatory regime governing foreign investments.

"I am positive that we have made all the changes needed to be in line with international investors' requirements," Mr Hussan said.

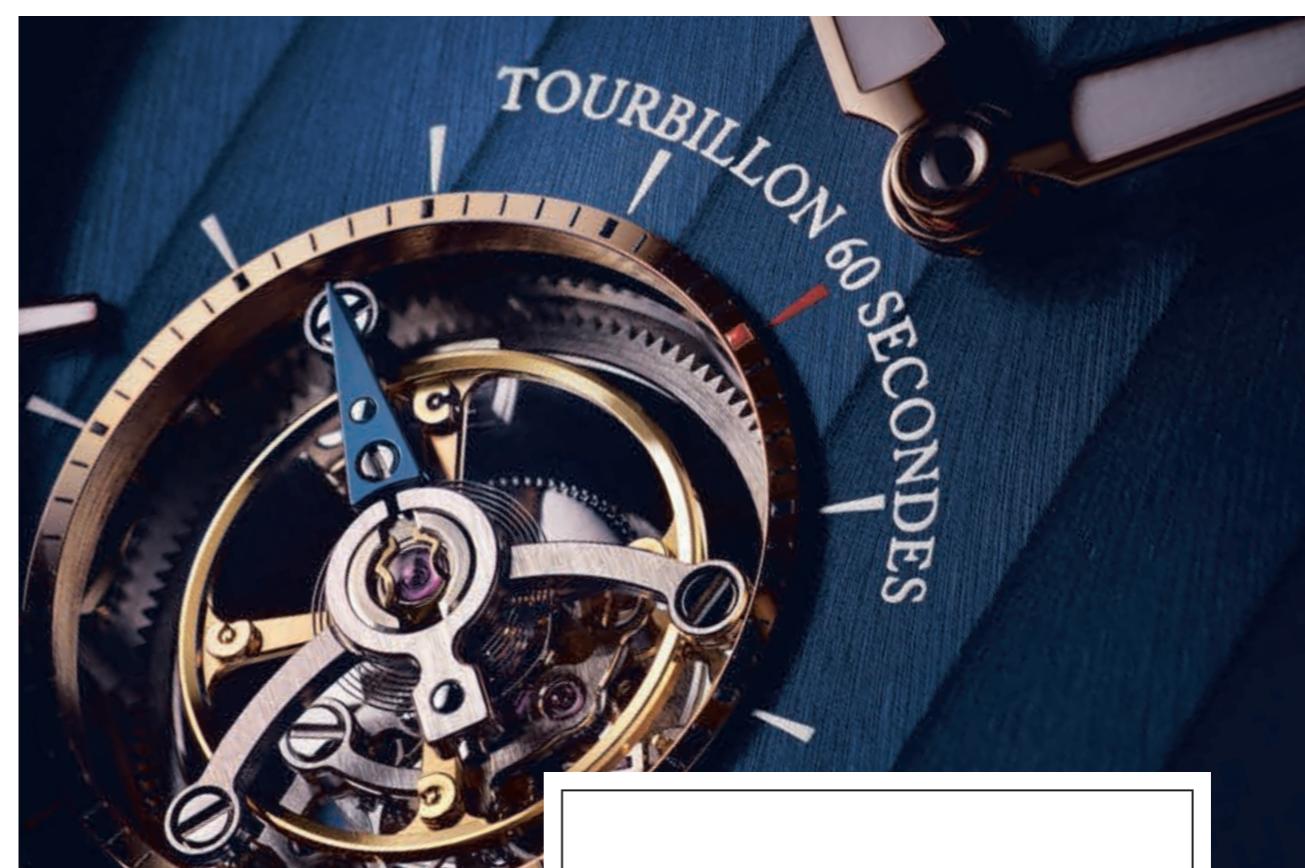
"Of course, this is demand-driven. If we see appropriate changes on the current framework, in terms of operations or regulations, during the consultation period, we will be closely listening to these changes."

Opening up to foreign capital is one part of the Vision 2030 programme aimed at diversifying the economy away from oil revenues.

Tadawul and regulatory officials are in the US meeting investors to gather feedback regarding its latest technical reforms, which included setting settlement procedures in line with international norms.

The MSCI's decision on whether to include Saudi Arabia in its index could hinge on traders' feedback.

Large inflows were expected if Tadawul joined, Bank of America Merrill Lynch noted in a report.



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