

FINANCIAL TIMES

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Gillian Tett

Argentina's woes are a reminder of global weakness — OPINION, PAGE 11

Property barons

Hong Kong tycoons face pressure to spread their wealth — BIG READ, PAGE 9



Portrait of a PM

The strange case of Theresa May's photo — ROBERT SHRIMESLEY, PAGE 10

Trump makes date with Kim in Singapore

Donald Trump said he would meet North Korean leader Kim Jong Un in Singapore next month in a high-stakes summit aimed by the US at ending Pyongyang's nuclear arms programme.

The US president tweeted the meeting would take place on June 12. "We will both try to make it a very special moment for World Peace!" he said.

The announcement came hours after Mr Trump welcomed home three American prisoners held in North Korea, right. Mr Trump, who this week pulled the US out of an international deal freezing Iran's nuclear ambitions, said the prisoners' release was a sign of Mr Kim's good intentions.

Mideast tensions page 6

Philip Stephens page 11



Michael Reynolds/EPA

BT slashes 13,000 jobs in drive to free up cash for fibre and 5G

► Plan to quit City headquarters ► Managerial and admin cuts ► Investors grow impatient

NIC FILDES — TELECOMS CORRESPONDENT

BT Group has triggered its most significant overhaul in a decade, announcing 13,000 managerial and administrative job cuts and a plan to leave its historic home in the heart of the City, close to St Paul's Cathedral.

The lay-offs are part of an effort to strip £1.5bn in costs from the biggest UK telecoms group, which has struggled through an accounting scandal in Italy and missed targets over the past year, allowing it to free up cash for investment in full-fibre and 5G networks.

The company said it would hire 6,000 engineers to speed up its rollout of faster broadband, and revealed it had reached a deal with trustees to tackle a pension deficit that had widened to £11.3bn.

Despite the shake-up, Gavin Patterson, chief executive, said BT was still two years from a return to profit growth and would not see revenue growth for three. Its shares, which have halved in the past two years, closed 7 per cent lower, with investors showing new displeasure with the pace of the turnaround.

Mr Patterson, who has been under fire after a difficult 2017, said he recognised that the restructuring would be painful for staff, but insisted he needed to act because the company's structure was "complex and overweight".

"I make no bones about it, it's probably the most significant reorganisation in 10 years," he said. "The shares might be down at the beginning of the day but it doesn't mean that it isn't the right thing to do."

BT kicked off a major review of its business called Project Novator after the Italian accounting scandal hit in January last year. That forced BT to halt its strategy of growing by spending heavily on sports rights and mobile phone networks, and into a retrenchment which had led to 4,000 jobs cut last year.

Although BT will remain in London, it will move from the building it has occupied since 1984. The former telephone exchange was bombed in the second world war. BT will also cut the number of offices across the country from 50 to about 30, Mr Patterson said.

BT hopes to reassure investors by holding dividend payments at the same level for another two years, when it expects the cost savings to kick in. The pension deficit of £11.3bn was



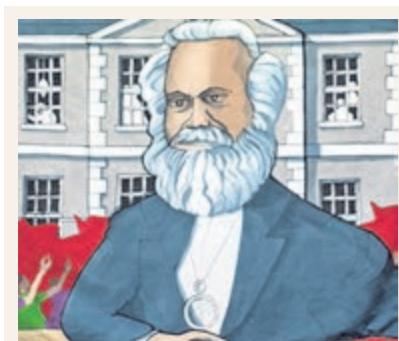
Gavin Patterson,
chief executive,
said BT was still
two years from a
return to profit
growth. Its
shares closed
down 7 per cent

lower than some analysts had expected. BT will pump £4.5bn into the scheme by 2020 as part of a new funding plan agreed with trustees that also includes a new £2bn bond to be held by the BT Pension Scheme. Balancing the demands of investment with its pension and dividend liabilities has been a concern for BT's management.

It reported a 3 per cent fall in revenue in the fourth quarter and 1 per cent for the year to £23.7bn. Pre-tax profit rose 98 per cent in the quarter but this was because of weak comparative figures rather than strong performance.

BT expects its revenue to fall 2 per cent in the next financial year, with adjusted cash flow of about £7.4bn.

BT pulls plug page 15
Lombard page 18



Workers of Clerkenwell unite behind Corbyn

Its members may number no more than 1,000 but the Communist Party of Britain has found new life. Treasured policies such as public ownership are suddenly in vogue and it has friends at the highest levels of Jeremy Corbyn's Labour party. Still fond of leaflets and loud hails, it is almost quaint to hear leader Robert Griffiths, at the Marx Memorial Library in Clerkenwell, label the Financial Times a 'mouthpiece of the enemy class'. He reads it every day.

Analysis ► PAGE 3

Bank of England makes light of weak first quarter but keeps rates on hold

CHRIS GILES AND DELPHINE STRAUSS

The Bank of England played down signs of weakness in the UK economy yesterday but voted to hold interest rates at 0.5 per cent in case activity failed to pick up in the second half of the year.

With inflation projected to return to the central bank's 2 per cent target within two years and remain on track, Mark Carney, governor, agreed with financial markets that it was more likely than not that one interest rate rise was needed this year and that rates would increase gradually to 1.25 per cent by mid-2021.

The bank's Monetary Policy Committee voted 7-2 against raising interest rates immediately. The majority said there was a need "to see how the data unfolded over coming months to discern whether the softness in the

first quarter might persist", leaving the path open for a rate rise in August or November.

In its assessment of the current state of the economy, the MPC contradicted the Office for National Statistics' assessment that the weakness was largely unrelated to snowy weather, saying it thought the statistical office would soon revise higher the 0.1 per cent estimate of the growth rate.

The weak first quarter forced the BoE to cut its growth forecast for 2018 from 1.8 per cent to 1.4 per cent, but the majority of the committee thought poor data reflected just a temporary soft patch. Mr Carney said: "The overall economic climate in the UK looks little changed thus far."

The two hawkish members, Michael Saunders and Ian McCafferty, who voted for an immediate rate rise, judged

the recent data to be "temporary or erratic [and] heavily affected by adverse weather".

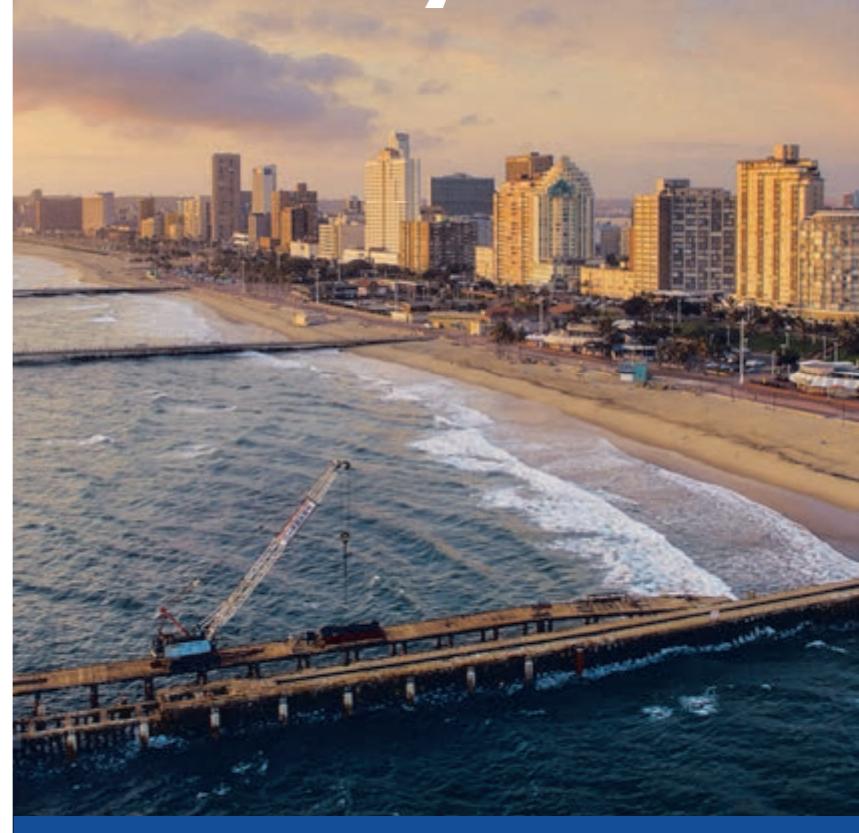
Despite ignoring most of the weakness in the data, the MPC's projections for inflation over the next three years were lower than in February because import prices have not grown as fast as the committee previously expected.

In the medium term, the committee judged, the economy would grow at an average pace of about 1.7 per cent a year, almost exactly the same as its forecast in February, slightly faster than the UK economy can sustain without generating inflationary pressure.

With such an outlook, "any future increases in [interest rates] are likely to be at a gradual pace and to a limited extent", Mr Carney said.

Analysis page 2
Chris Giles page 11

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STOCK MARKETS

May 10

prev

%chg

S&P 500

2718.88

2697.79

0.78

Nasdaq Composite

7393.92

7339.91

-0.74

Dow Jones Ind

24736.53

24542.54

0.79

FTSE Eurofirst 300

1537.57

1539.61

-0.13

Euro Stoxx 50

3569.02

3569.74

-0.02

FTSE 100

7700.97

7662.52

0.50

FTSE All-Share

4228.42

4210.60

0.42

CAC 40

5545.95

5534.62

0.20

Xetra Dax

13022.87

12943.06

0.62

Nikkei

22497.18

22408.88

0.39

Hang Seng

30809.22

30536.14

0.89

MSCI World \$

2109.84

2095.07

0.70

MSCI EM \$

1143.76

1142.66

0.10

MSCI ACWI \$

513.62

510.39

0.63

CURRENCIES

May 10

prev

%chg

\$ per €

1.188

1.186

-0.02

\$ per £

1.347

1.358

0.01

€ per £

0.882

0.873

-0.01

¥ per \$

109.585

109.690

0.005

£ per £

147.598

148.948

-0.2%

€ index

94.809

94

NATIONAL

Belhaj case

May apologises to Libyan torture victim

MI6 alleged to have tipped off Gaddafi before rendition of politician and his wife

HENRY MANCE

The UK yesterday apologised for the "appalling" treatment of a Libyan politician who was tortured after the Secret Intelligence Service helped Muammar Gaddafi's regime to detain him in 2004.

The move settles a groundbreaking legal claim brought by Abdul-Hakim Belhaj and his wife, Fatima Boudchar, which raised questions about the conduct of British ministers and MI6 during the war against terror.

Britain will pay £500,000 in compensation

sation to Mrs Boudchar, who was held for nearly four months while pregnant.

Mr Belhaj sought an apology but not compensation for his torture at the hands of the Gaddafi regime, which occurred at a time when Tony Blair's government was courting Tripoli.

Prime Minister Theresa May has written to Mr Belhaj and Mrs Boudchar to apologise to both of them.

"It is clear that you were both subjected to appalling treatment and that you suffered greatly, not least to the dignity of Mrs Boudchar who was pregnant at the time," said Mrs May in the letter.

The couple had sued the government, former foreign secretary Jack Straw, and ex-MI6 official Mark Allen.

Their legal claim, which the UK failed

to stop last year, has been dropped. It raised an important precedent for others who alleged that the UK had facilitated their extraordinary rendition during the fight against terrorism.

Mr Straw and Sir Mark denied wrongdoing.

Ken Clarke, chair of the parliamentary group on extraordinary rendition, welcomed the settlement, but said he regretted it had taken "so many years". Mr Belhaj had offered in 2013 to settle for £3 in compensation, Mr Clarke told MPs.

Mr Belhaj, a former rebel commander against the Gaddafi regime, had fled Libya in 1998.

He and his wife alleged that MI6 informed the Libyan authorities by fax

of their whereabouts in 2004, allowing them to be moved from Malaysia to Thailand then Libya.

They claimed the UK "arranged, assisted and encouraged" their rendition, and Mr Belhaj said that British agents interrogated him at least twice in Libya.

In her letter of apology, Mrs May said the government believed the account of Mr Belhaj and his wife.

The Supreme Court ruled last year that, although their legal claim might embarrass foreign states including the US, and undermine UK diplomacy, this was no barrier to it going ahead.

Jeremy Wright, attorney-general, said yesterday the government and intelligence agencies were "in some respects not prepared for the extreme demands

suddenly placed on them" after the terror attacks of September 11 2001.

"We should have understood much sooner the unacceptable practices of some of our international partners, and we sincerely regret our failures," he added.

Mr Wright said ministers would have to be consulted by officials whenever UK personnel were involved in a planned operation and believed a detainee was at risk of mistreatment by a foreign state.

Sonya Sceats, chief executive of Freedon from Torture, a campaign group, said yesterday the government and intelligence agencies were "in some respects not prepared for the extreme demands

March data

Building and factory woes bear out poor start to year

GAVIN JACKSON

The building and manufacturing sectors both contracted in March, according to official statistics, providing more evidence that the economy has made a weak start to 2018.

The construction sector contracted at the sharpest rate for just over five years during March, with output falling 2.3 per cent as poor weather crimped an already struggling industry.

Manufacturing output fell by 0.1 per cent compared with the previous month as both domestic and export orders fell, the Office for National Statistics said.

The trade deficit narrowed by £700m in the three months to March, but this was down to a fall in imports, mainly of machinery and transport equipment such as ships and aircraft, rather than an increase in exports.

"Despite the narrowing in the UK's trade deficit in [the first quarter], with the construction sector in recession and manufacturing output slowing, this is further confirmation that the UK's economic performance in the opening months of 2018 has been overwhelming," said Suren Thiru, head of economics at the British Chambers of Commerce.

The figures followed growth and inflation data that suggested the economy lost momentum in the first three months of 2018 as lower global growth and snow hit an economy already growing more slowly than many of its peers.

Yesterday's data showed all types of construction work declined during the month including housebuilding, which had been a rare bright spot for the industry as commercial work and infrastructure work decreased — housebuilding dropped by 1.5 per cent compared with the previous month.

Britain's construction sector, which accounts for about 6 per cent of the economy, has struggled as a number of big projects have ended without being replaced by new work. In March builders were hampered by poor weather, which made working outside difficult. The ONS said it had received "anecdotal information" that the bad weather had hurt businesses in February and March.

But construction figures are often volatile and change as more businesses report their figures to the ONS. Data for January and February, which also pointed to a sharp slowdown, were revised up in the latest figures.

The ONS now estimates construction fell by 2.7 per cent in the first quarter as a whole. It initially estimated it had contracted 3.3 per cent. The revisions make no difference to overall growth.

Construction output fell further in March

Volume index, 2015=100



Source: ONS

MPC. Inflation outlook

Bank of England keeps all options open on rates

Growing pains



Mark Carney:
the central bank
governor says
businesses are
not fixated on
rates but want
to know the
direction of the
economy — Simon
Dawson/Bloomberg

Mark Carney: the central bank governor says businesses are not fixated on rates but want to know the direction of the economy — Simon Dawson/Bloomberg

The BoE's view of the underlying situation is essentially unchanged. It thinks there is very little slack left in the economy, with unemployment close to its equilibrium rate and wage growth picking up. It believes that while demand growth will be modest by historical standards, supply growth will be even weaker, curbing the rate at which the economy can expand without stoking inflation.

Supply growth will be held back by lower net migration, in particular migration from the EU, which tends to be disproportionately work-related. And while the UK's poor productivity growth may improve slightly, it will be constrained by businesses' reluctance to invest — even in such a favourable environment for exporters — while the uncertainty over post-Brexit trade arrangements persists.

The overall picture of growth, driven increasingly by net trade and less by consumers, is also unchanged. Real incomes have barely risen since 2016, the BoE notes, and households have managed this partly by saving less.

With wage growth now picking up, the squeeze on householders will lessen, but it is not clear whether they will choose to spend more, or to rebuild their savings.

The BoE has already come under fire for its communication of monetary policy.

ING, the Dutch Bank, this week described the "sheer confusion" in financial markets over U-turns in signalling on the likely path of interest rates.

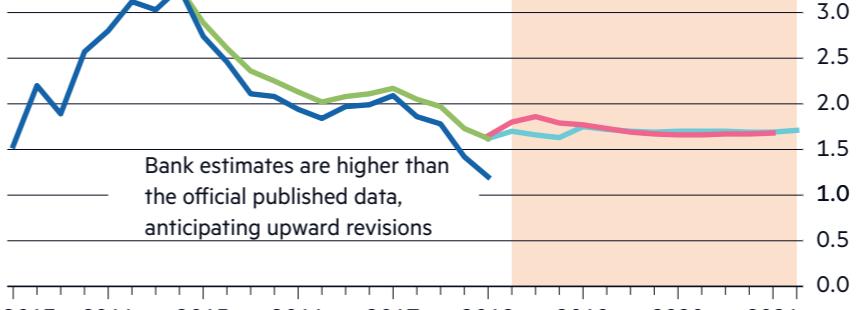
The latest message — that the pace of tightening may be slower than previously signalled even though the broad

The BoE thinks that slower growth in early 2018 will soon pick up

GDP growth (annual % change)

ONS data BoE estimates of past growth

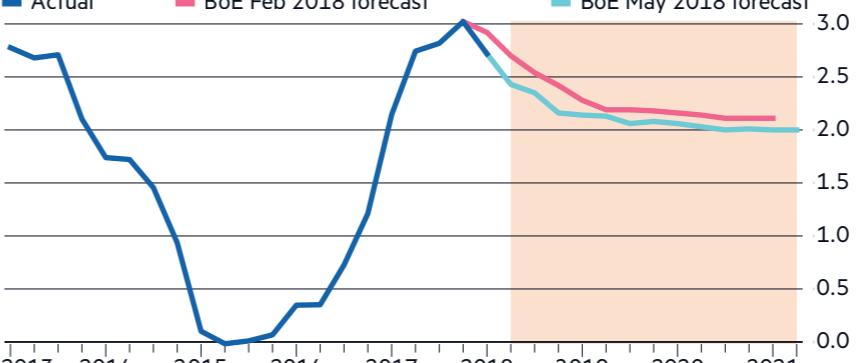
BoE forecast made in Feb 2018 BoE forecast made in May 2018



Inflation forecasts were lowered due to slower growth in import prices

Annual % change in CPI

Actual BoE Feb 2018 forecast BoE May 2018 forecast



Source: Bank of England

The households and businesses we speak to do not trade short sterling'
Mark Carney

outlook is unchanged — will not make matters easier.

Mr Carney, repeatedly pressed on this point, maintained that the BoE had given clear guidance on how it saw the balance of supply and demand in the economy, and enough information for market participants to draw their own conclusions.

"The households and businesses we speak to do not trade short sterling. They are not fixated on whether we raise interest rates on May 10 or in June. They want to know the general orientation of the economy," he said,

He added that these actors already had the information they needed to plan for a gradual rise in borrowing costs.

Allan Monk of JPMorgan, said the report was "not a great advert for clarity in central bank communication".

Chris Giles page 11

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Cabinet paralysis

Customs policy impasse forces postponement of Brexit bills

GEORGE PARKER AND LAURA HUGHES
LONDON
ARTHUR BEESLEY — DUBLIN

Theresa May has postponed Brexit legislation while allies yesterday played down the prospect of imminent agreement over future customs policy, deepening the paralysis over Brexit strategy.

The prime minister's allies believe there is unlikely to be a breakthrough over customs arrangements and the Irish border at next Tuesday's meeting of the inner Brexit committee, even though she wants the issues settled before next month's EU summit.

Meanwhile, senior Tories admitted they do not dare to bring back two Brexit bills to the House of Commons — on trade and customs — until the autumn, because of fears that Mrs May could be defeated.

"Madame May is weak and Boris Johnson has the same hair-do as Trump; that says everything," said Günther Oettinger, EU budget commissioner.

"We can only hope that sensible citizens will put Madame May on the path to a clever Brexit," he told students at a European school in Karlsruhe on

Wednesday, according to remarks by national news agency DPA.

Mr Johnson is leading cabinet resistance to Mrs May's preferred plan for a hybrid "new customs partnership" with the EU, which Eurosceptics see as a backdoor attempt to keep Britain in the EU's customs union.

Mrs May's officials are trying to end the impasse, but some close to the process say they can see no way out of a deadlock that has immobilised the government. "It's looking sticky," said one.

Officials are exasperated by the lack of progress on the customs and trade

bills, which have been frozen for months and are not expected to return to the Commons until the autumn.

Mrs May has also abandoned plans to complete work on the government's flagship EU withdrawal bill before the Whitsun recess at the end of May, after fears of further defeats. The House of Lords has amended the bill 14 times.

Instead, next week's House of Commons business includes bills on haulage permits and council tax reforms and a debate

NATIONAL

Communist Party of Britain puts trust in comrade Corbyn to deliver

Fringe organisation experiences unlikely burst of relevance as UK redisovers leftwing politics

JOSHUA CHAFFIN

As the longtime leader of the Communist Party of Britain called comrades to order at London's Marx Memorial Library, it was hard not to regard him as a museum piece in a room cluttered with them.

On the far wall facing Robert Griffiths, 66, was a faded banner honouring the British Battalion that fought in the Spanish civil war; behind him, portraits of Fidel Castro and Karl Marx gazed at one another. In the space in between, a few dozen greying Communists congregated like veterans of an old war.

"It's never been quite as bad on the ground as the pundits announcing the end of history say," Mr Griffiths assured me. "There have always been people who share at least some of your ideals."

Its members may number no more than a thousand, and even some on the left deride them as a joke — or worse, as apologists for Vladimir Putin and Bashar al-Assad. Still, the Communist Party of Britain is experiencing an unlikely burst of relevance in a nation that is rediscovering leftwing politics.

The communists' longstanding policies — from public ownership of the railroads and utilities, to taxing the rich and opposing the EU — are suddenly in vogue. And they have friends at the highest levels of a changing Labour party led by Jeremy Corbyn.

Mr Corbyn for many years wrote a regular column in *Morning Star*, the Socialist daily newspaper with close links to the party. He surprised guests at *Morning Star's* Christmas party last year.

Andrew Murray, one of the Labour leader's advisers, was — until recently — a Communist party member. Seumas Milne, Mr Corbyn's communications director, is also close to the party.

Still fond of printed leaflets and loud hailer, Britain's communists appear to operate in a vinyl world of politics. It sounds almost quaint when Mr Griffiths pronounces the FT "the mouthpiece of the enemy class" — one that he admits to reading every day.

Yet they may be a useful guide to political developments altering mainstream Britain, including Mr Corbyn's rise. While puzzling to much of the country, it looks to the communists like the beginning of the fulfilment of a grand plan set out in one of their sacred texts, *Britain's Road to Socialism*.

First published in 1951 as *The British Road to Socialism* (before the party decided the word "British" smacked of empire) the Stalin-era document sets out a plan to take power.

Step one is a leftwing takeover of the Labour party (check), followed by electoral triumph (incomplete), taking control of the state (incomplete) and building a socialist society as a transition to communism (incomplete).

"The programme is actually turning out to be a good guide as to how things could turn out," said Mr Griffiths.

The party's mission, as Mr Griffiths sees it, is less about attracting its own recruits than helping to build a broad, grassroots movement around Mr Corbyn.

As *Britain's Road to Socialism* makes clear: the left cannot hope to push through its programme merely by winning an election and forming a government. It must be able to mobilise popu-



Eyes left:

Robert Griffiths, general

secretary,

addresses party

members at the

Marx Memorial

Library. Below,

communists

celebrate May

Day in London,

1928 — Charlie Bibby,

Central Press/Getty Images

lar support outside parliament. "That is when we are on the road," Mr Griffiths declared.

Before he was a British communist, Mr Griffiths was a Welsh nationalist. He grew up in Cardiff, the son of a national health insurance worker and a printer.

In 1998, he was elected secretary-general, and has been re-elected every two years since. He shuttles between his home in Wales and the Marx Memorial Library in London's Clerkenwell, where the walls are decorated with commemorative plates from various miners' union chapters, and its warren of rooms is crammed with books and memorabilia.

A windowless office where Lenin worked in 1902 and 1903 has been preserved, including his desk and a forbidding overcoat.

The evening meeting was dedicated to a discussion of *Britain's Road to Socialism*, which is undergoing one of its periodic revisions. But it began with a condemnation of the suspected Russian nerve agent attack against a former double agent living in Salisbury.

"The Communist party doesn't have

any hesitation in condemning that attack," Mr Griffiths said. But, he added, what really riled Britain and its western allies was Russia's opposition to their strategic goals, be it in Ukraine, Georgia or Syria.

The crowd was mostly older and subdued, but there were a few younger faces. A university professor was decked out in a kind of leftwing military chic: olive trousers and an unbuttoned army jacket. A father appeared to have brought along his teenage son.

One attendee asked if the ferocious rightwing attacks on Mr Corbyn risked stirring disillusionment with the Labour leader. Another wanted to know if he opposed Britain's membership of the EU "then why doesn't Jeremy Corbyn just say so?"

Afterwards, a handful of members retired to a nearby pub and Ruth Styles, the chair of the party's London branch, warned me not to make them look foolish.

It can be "difficult", Mr Griffiths acknowledged, to be a committed communist in a country that is distinctly anti-communist. Founded in 1920, the party has never attracted the mass following in Britain it has achieved in France and Italy.

The Thatcher years and the nation's rightward shift were a rallying cry for the left and created an obvious villain. But the triumph of Tony Blair's New Labour in 1997 arguably posed a greater challenge, according to Mr Griffiths.

"We never thought New Labour was the real left. What you've got now is the revival of a left that has radical ambitions."

The radical left was awakening in the aftermath of the 2008 financial crisis. Demonstrations against the austerity imposed by David Cameron's Conservative government brought together public sector workers, students disgruntled

Still fond of printed leaflets and loud hailer, Britain's party appears to operate in a vinyl world of politics

'It's never been quite as bad on the ground as the pundits announcing the end of history say'

Robert Griffiths

over rising tuition fees, veterans of the antiwar movement and many others concerned about an erosion of the National Health Service.

A unifying factor was Mr Corbyn, who entered the party's leadership contest after its defeat in the 2015 general election. The communists — among others — rushed to his cause. The buzz around him was evident. "You began to realise: this could actually take off, big time," Mr Griffiths recalled.

In last year's general election, the party did not field any candidates — for the first time since its formation — urging its followers instead to back Mr Corbyn.

"He's very much his own person," Mr Griffiths replied, when asked how close Mr Corbyn was to the party. Still, he acknowledged there were "no major differences on immediate issues", including their shared opposition to Nato and nuclear weapons. And possibly Brexit, too.

While Mr Corbyn's stance on the EU has been difficult to pin down — perhaps deliberately so — the Communist Party of Britain is firmly opposed.

Many on the left have long regarded the EU as a capitalist, corporatist project.

The problem, according to Mr Griffiths, is that left priorities, such as nationalisation of utilities and state aid for industries, run foul of the EU's single market. "To all who want a progressive, left-led Labour government, many of the policies they want to implement directly contradict the fundamental treaties of the EU," he said, dismissing these as "pro-big business, pro-capitalist market rules".

He also faults many on the left for ceding the Brexit cause to the right. They should have been making their own case for an EU exit, or "Lexit", on class grounds.

Road maintenance

'Pot hole epidemic' costs insurers £4m in four months

OLIVER RALPH

The UK is suffering from a "pot hole epidemic", with cavities in the road causing a boom in insurance claims.

According to the AA, there were about 4,200 pothole-related insurance claims between January and April, a 171 per cent increase on the same period last year. At an average of £1,000 per claim, that adds up to a £4.2m bill for insurers.

The number of pothole-related callouts to AA patrols has doubled in the same period.

"The pothole epidemic has become nothing short of a national disgrace," said Janet Connor, the AA's director of insurance.

"Drivers are hitting potholes and ruining their suspension, steering, the underbody of the car, breaking axles and occasionally being knocked off course and hitting other vehicles, kerbs or lampposts."

"This year we are seeing a growing number of pothole claims described as: 'car severely damaged and un-drivable' which didn't happen at all last year."

The bad weather in the UK during the winter is partly responsible. Rain can widen any cracks in the road, while the freezing temperatures and snow caused by the "beast from the east" in February and March put an extra strain on the nation's highways.

Ms Connor said the government and local authorities need to put more money into road maintenance.

"Even the secretary of state for transport, who in March announced £100m funding to be sunk into road repairs, admitted we haven't spent enough on the country's roads since the 1980s," she said.

"That fund is welcome but nowhere near enough. Local council budgets have been squeezed to the extent that competing priorities mean they don't have the resources to keep their roads up to scratch."

According to filthathole, a website created by a cyclists' group, local authorities in Scotland and Wales score badly when it comes to repairing potholes. Authorities in the north-east of England, including Hartlepool, Newcastle, and Redcar and Cleveland, are at the top of the league table for road repairs.

The Asphalt Industry Alliance said that 24,000 miles of road need to be repaired during the next year.

The jump in the cost of pothole insurance claims comes as prices for car insurance are falling. Industry data released in recent weeks show that the cost of the average policy has fallen during the past year, partly in anticipation of government reforms that will cut the cost of injury claims. Insurers have promised to pass any savings from the reforms on to their customers.



A doll in a Swindon pothole, placed by a resident to highlight the issue

Shipbuilding

Labour seeks to block foreign yards from £1bn navy tender

DAVID BOND, HENRY MANCHESTER AND PEGGY HOLLINGER

Jeremy Corbyn will call for foreign companies to be blocked from a £1bn navy contract, in a move that will delight UK shipyards but could push up costs for the already stretched Ministry of Defence.

The opposition Labour leader is planning to demand "decisive public intervention" today to protect Britain's shipbuilding industry from "anti-competitive practices by overseas firms and other states".

The MoD is expected to issue a tender shortly for three large auxiliary vessels, known as fleet solid support ships, and the government has repeatedly indicated it intends to put the contract out for international bidding. This has infuriated unions and shipbuilders, who are pushing for the 40,000-tonne vessels to be considered as complex warships, which would exempt them from EU laws on protectionism.

Roughly two-thirds the tonnage of Britain's new aircraft carriers, they will have flight decks and advanced weapons systems plus extensive storage to carry the ammunition, food and spares needed by the carrier fleet on a mission.

Defence experts said the MoD wanted to cut costs by using the subsidised shipyards of other countries, but that this might be a false economy. Francis Tusa, editor of Defence Analysis, said a report commissioned by the unions would show next week that 25 per cent of the spend on the vessels would return to the government in direct taxes.

Separately, the public accounts committee has said the MoD does not have enough money to build all the equipment it says it needs.

"We are highly sceptical that the modernising defence programme will be able to return the department to a balanced position," the report said, adding the MoD equipment plan for the next decade is facing an "affordability gap" of £4.9bn rising to £20bn.

Misconduct claims

Student loan chief appointed despite Whitehall warning

ROBERT WRIGHT

Civil servants warned ministers against appointing a chief executive of the Student Loans Company who was suspended over misconduct allegations after just over a year in the role, according to a report by parliament's spending watchdog.

However, a special adviser at the business department successfully argued against the civil servants' advice, leading to Steve Lamey's appointment on an extended probation period, said the National Audit Office.

Meg Hillier, chair of the Commons public accounts committee, said the NAO's report published today chronicled the "failure" of two Whitehall departments to monitor a public body effectively.

The Student Loans Company manages £100bn of loans owed by 8m graduates and students studying in the UK.

Mr Lamey was appointed in June 2016, when the company was super-

vised by the business department, but monitoring passed in July 2016 to the Department for Education.

He was suspended in July 2017 over a series of allegations, including some brought to the company's attention by whistleblowers, said the NAO.

The claims included allegations of bullying, the taking out of a lease on a new building without proper approval, and unauthorised changes to the Student Loan Company's governance.

Mr Lamey, who denies any wrongdoing, was dismissed in November 2017.

Headhunters had told the business department that Mr Lamey was the only appointable candidate. However, his references from HM Revenue & Customs, where he previously worked, "raised questions", said the NAO report.

Business department officials said it would be "too risky" to appoint him.

But a special adviser at the department pointed out that Mr Lamey's 2011-12 performance review at HMRC called him a "top performer".

Quinn Emanuel

City firm axes top lawyer for acting inappropriately

JANE CROFT

A senior lawyer who acted for the late Russian oligarch Boris Berezovsky has been dismissed from a City law firm following allegations of "inappropriate behaviour".

Mark Hastings, a partner at Quinn Emanuel, was fired by the US law firm on Tuesday following an investigation into allegations of inappropriate behaviour made against him by two members of staff. Quinn Emanuel said Mr Hastings was suspended in February and the firm commissioned an investigation after it was made aware of the claims.

Alison Levitt QC, partner at Mishcon de Reya, was brought in by Quinn to undertake the investigation. Her findings were delivered to Quinn late last month and the firm expelled Mr Hastings with immediate effect.

In a statement the firm said: "Quinn Emanuel takes allegations of the nature made against Mr Hastings extremely seriously."

"Where allegations of inappropriate behaviour are brought to our attention, they will be investigated and appropriate action will be taken, without exception," it said.

No further detail has been given about the nature of the allegations against Mr Hastings or his departure, which was first reported by The Lawyer magazine.

Mr Hastings is a well-known figure in the international commercial litigation field and joined Quinn Emanuel in 2016 after 12 years at Addleshaw Goddard where he was head of fraud, regulatory and corporate crime. He acted for Berezovsky in 2011 during his \$6bn High Court battle with Chelsea football club owner Roman Abramovich.

Quinn said it did not wish to comment further to protect the privacy of the two complainants. But it said it had not asked the two employees to sign any form of non-disclosure agreement in relation to the allegations. Mr Hastings could not be reached for comment.

INTERNATIONAL

Italy

Populist parties close to forming alliance

Five Star and the League
hail progress in talks
on Eurosceptic tie-up

JAMES POLITI — ROME

The anti-establishment Five Star Movement and the far-right League took a big stride towards forming a Eurosceptic government in Italy, as they launched detailed talks over an alliance that would secure power for two avowedly populist forces.

In a meeting yesterday, Luigi Di Maio, Five Star leader, and Matteo Salvini, League leader, who were rivals during March's general election campaign, began discussing the agenda and policies of a joint government, as well as picks for prime minister and cabinet positions. The pair then instructed staff

to begin "technical" talks to reconcile their platforms.

"Significant steps forward were taken amid constructive collaboration on all sides, with the aim of quickly giving an answer and a political government to the country," Mr Di Maio and Mr Salvini said in a joint statement.

An alliance between Five Star and the League is considered the most destabilising outcome to the eurozone because both parties have attacked EU fiscal rules, banking regulations, trade deals and sanctions against Russia.

The parties were the winners of the poll but their gains were not decisive enough to allow either to govern single-handedly. Together, they would have a small majority in parliament.

Yesterday the yield on Italy's 10-year bond — an important measure of investor confidence — rose to 1.9 per cent, a

six-week high, reflecting investor jitters about the possible government.

Mr Di Maio and Mr Salvini have held on-off talks about forming a governing alliance for weeks, following Italy's indecisive general election. But they had

'Significant steps forward were taken with the aim of giving a government to the country'

never come as close as they did yesterday to crafting a deal. The negotiations are expected to last through the weekend, at the very least.

As recently as Monday, Five Star and the League had settled on a second election this year as the only way to break the stalemate, which would have been

unprecedented in Italy's postwar history. Sergio Mattarella, the president who is shepherding the talks, had been preparing to name a caretaker government to steer the country to a new poll.

But a breakthrough came on Wednesday night when Silvio Berlusconi, the former prime minister who is close to Mr Salvini but a Five Star foe — in effect gave a green light to a deal. While Mr Berlusconi, who still wields considerable influence, would not support a tie-up between the populist parties, he would not stand in its way either.

Lawmakers from the incumbent centre-left Democratic party, which suffered big losses in the election, vowed to fight the populist alliance.

"Our public opinion decided to endorse values which are not in line with our political tradition and our European roots," Ivan Scalfarotto, a PD

lawmaker, said. "They embrace a closed society."

Mr Mattarella issued a thinly veiled warning to Five Star and the League not to tear up Rome's longstanding ties with Brussels, which have frayed amid discontent with Brussels over economic policies and migration. "To believe one can go it alone is pure illusion, or even worse, a wilful hoax against public opinion," he said. "Everyone knows that none of the great challenges facing our continent can be tackled by any single member state, on its own."

But some economists were more sanguine about a Five Star-League tie-up. "Italy has done a fair amount of structural improvements in the past few years, it's still frail but much better than before," said Raffaella Tenconi, managing director of Ada Economics.

Populists' embrace page 25

Brink of power Anti-establishment duo will test EU harmony

JAMES POLITI

Italy's Five Star Movement and the League, two populist, anti-establishment parties, are on the brink of securing power in Rome.

After a campaign dominated by lavish campaign promises to reboot the economy and defend Italian interests in defiance of Brussels — and weeks of tortuous negotiations to form a government — the attention will turn rapidly to how destabilising their policies might be if the two parties cement an alliance. Here is where they stand on main issues.

The euro

Both Five Star and the League have questioned Italy's membership of the single currency in recent years. The League has been the most strident. Matteo Salvini, its leader, has repeatedly called the euro a failed currency that only benefited Germany and was bound to collapse. But Mr Salvini has wavered on the terms of an outright Italian exit, and toned down his anti-euro talk during the campaign.

Five Star has called for a referendum on euro membership, with Beppe Grillo, the party's founder, floated the idea last week. But Luigi Di Maio, Five Star's political leader, has said this would only be a "last resort" if the EU did not change its economic policies.

Fiscal policy

Both Five Star and the League have vowed to defy EU budget rules, on the grounds that austerity has damaged Italy and that fiscal expansion — through additional spending and tax cuts — is the only way to revive growth. One of the most likely first moves by a joint government would be a reversal of 2011 pension reforms, which raised the retirement age and helped reassure investors of Italy's fiscal discipline.

Five Star has called for a guaranteed income scheme for the poor, and the League has called for a flat income tax — both proposals that could sharply increase deficits unless they are offset by budget cuts elsewhere.

A joint government could be expected to disregard EU calls for budgetary corrections. Mr Salvini has said he would imple-



ment fiscal policies that are "the opposite" of what Brussels demands.

Banking rules

Rome clashed repeatedly with Brussels over EU banking regulations as several Italian financial institutions, saddled by bad loans, had to resort to multibillion-euro bailouts in recent years. From the sidelines, Five Star and the League have been even more critical of the new EU banking rules, particularly "bail-in" requirements that force holders of banks' junior debt — including small domestic investors — to take losses.

Both Five Star and the League have suggested that nationalisation of weak banks would be better than recapitalisations or resolutions under EU rules.

Trade

Five Star and the League have been staunch opponents of EU free trade deals supported by the incumbent centre-

left Italian government, and could throw a wrench into Brussels' trade agenda. In particular, both parties would seek to revive protections and subsidies for Italian farmers.

Deals involving Italian assets could also come under more scrutiny: both parties say the current government has been too open to foreign investment, allowing Italian companies to be "sold out" to foreigners.

Immigration

The League made big gains in the election on a promise to deport more than half a million migrants who have arrived in Italy over the past four years after being rescued in the Mediterranean Sea. While mass expulsions would be hard to put into practice immediately, a crackdown on immigration is bound to be a central pillar of any joint government with Five Star, which has also veered to the right on the issue in recent years.

Although migrant rescues co-ordi-

Possible allies:
Five Star leader Luigi Di Maio walks through central Rome yesterday after a meeting with League leader Matteo Salvini, below

Giuseppe Lami/AP

nated by Italian authorities have declined over the past year, there might also be an effort to shut down all arrivals in Italian ports.

Foreign policy

There is little doubt that Italy's traditional alignment with its western allies could be strained. The League and Five Star are likely to shift Italy away from Brussels and Washington — and more towards Moscow's positions on vital international issues. Both agree on scrapping international sanctions against Moscow.

In the past both have questioned the value of Italy's Nato membership, though Mr Salvini and Mr Di Maio rolled back some of that criticism during the campaign.

Divisions emerged over the recent air strikes on Syria led by the US, France and the UK, with Mr Salvini taking a sharply critical position and Mr Di Maio adopting a more cautious attitude.

Investment setback

Apple drops move to build Irish data hub after delays over planning

ARTHUR BEESLEY — DUBLIN

Apple has scrapped plans to build an €850m data centre in Ireland in a blow to the country's efforts to attract global technology investment.

The US company said it was abandoning the project, announced in 2015, after planning hold-ups. "Despite our best efforts, delays in the approval process have forced us to make other plans and we will not be able to move forward with the data centre," the company said.

The decision follows controversy over Apple's tax affairs in Ireland, after EU competition regulators ruled that the company received a sweetheart deal that amounted to years of illegal state aid. Such findings have been rejected by Apple and the Irish government, which have each appealed to the European court in Luxembourg to try to overturn Brussels' ruling.

Ireland has recovered from the economic crash that led to an international bailout in 2010 but remains heavily dependent on foreign direct investment for jobs and tax revenue. Apple's decision comes as Dublin resists a European plan to tax big digital companies on their revenues, the latest step in a crackdown by Brussels against the tax practices of US tech groups.

Proposed three years ago, the data centre was to have been near the Galway town of Athenry. Cast as the biggest private investment in western Ireland, the project was a cornerstone of efforts to push investment into Ireland's regions to rebalance growth away from Dublin.

Planning disputes brought the project before the supreme court. Apple said shortly before an appeal hearing yesterday that it was abandoning the plan.

Leo Varadkar, premier, has proposed fast-track planning for infrastructure such as data centres, but any new laws would be too late for Apple, prompting sharp criticism of his government.

"Ireland's message that it is open for business has been seriously called into doubt," said Billy Kelleher, business spokesman for the opposition Fianna Fáil party.

"The fact the company has referenced the ongoing delays in the planning process for this decision not to proceed sends a dangerous message to future international investors."

Apple said it remained "deeply committed" to its Irish operation, based near Cork, which holds large amounts of intellectual capital for the company and which the IMF estimates was responsible for one-quarter of Ireland's 7.8 per cent GDP growth in 2017.

Apple announced the Athenry project alongside plans for a similarly sized data centre in Viborg, Denmark, which is to open next year. Apple has since decided to build a second data hub in Denmark.

Ibec, the biggest Irish business lobby, was quick to criticise "dysfunctional" planning rules. "Ireland has set out its stall as a globalised economy that is open for business and investment. As the Apple Athenry case demonstrates, our planning system as presently constituted does not support this vision," said Neil Walker, Ibec infrastructure chief.

Heather Humphreys, business minister, said she regretted the move to scrap what would have been "a source of significant investment and job creation".

Two economic regimes

UK eyes Liechtenstein for solutions to Brexit problems

ALEX BARKER — BRUSSELS

Unfazed by EU criticism of its "magical thinking" on Brexit, Britain is looking to a land of fairytale castles for more creative ideas on how to trade with Europe.

The tiny principality of Liechtenstein, with a population of just 38,000, seems an unlikely inspiration for the UK as it aims to leave the EU customs union, maintain frictionless trade with Europe and avoid a hard border in Ireland.

But the Alpine state's place inside two separate regimes — the Swiss customs union and the EU-linked European Economic Area (EEA) — has made it a laboratory for Brussels-compliant, hybrid solutions to vexing trade problems.

Britain is exploring Liechtenstein's system of "parallel marketability", a legal fix agreed by the EU in 1995 that allowed Liechtenstein to straddle two distinct economic spaces with conflicting standards on goods.

A senior Whitehall official described it as "a very interesting idea", with relevance to the effort to avoid a hard Northern Ireland border. "It is a good answer in theory," said the official.

The UK cabinet is deadlocked over Prime Minister Theresa May's "customs partnership", an idea that would involve Britain levying both UK and EU duties depending on goods' final destination. As a result, there is now an even higher premium on hybrid ideas to straddle the political divide, both in Westminster and between the UK and Brussels.

"It is high time they looked at [Liechtenstein]," said Carl Baudenbacher, the former president of the European Free Trade Association Court, which oversees the EEA agreement. "He argued the model was 'a generalised concept that could be used in other circumstances'."

Parallel marketability emerged more than 20 years ago out of another referendum-related conundrum. Liechtenstein voted to join the EEA in 1992, in spite of its customs union partner Switzerland rejecting the EEA a week earlier. That left the principality caught with one foot in two regimes.

The solution — negotiated by Prince Nikolaus von Liechtenstein — effectively allowed the free circulation of both Swiss and EU goods inside Liechtenstein's territory, which covers just 62 square miles.

The relevance for Brexit comes from

the monitoring system. Importers are reimbursed if EEA tariffs are lower than Swiss duties. Exports, meanwhile, are required to match the standards of their destination market, whether that is Switzerland or the EU. Heavy penalties act as a deterrent against circumvention. This allows an open border with Switzerland, even though goods circulate in

Liechtenstein, where one expert says its model "relies on flexibility and goodwill from the EU".

Liechtenstein that do not meet Swiss standards, such as medicines, chemicals or genetically modified organisms.

"Two legal systems meet in one place . . . If there is no conflict between the systems, they are permeable," wrote the late Dámaso Ruiz-Jarabo Colomer, a senior EU judge, in a 2004 opinion on parallel marketability for the bloc's highest court. "If, on the other hand, there is conflict, the barriers are raised and the markets are sealed."

Senior EU officials scoff at the thought

of Liechtenstein, the world's sixth-smallest country, providing a template for EU-UK trade relations. "This is definitely not a precedent for the UK," said one. There are fewer than 10 companies making goods in Liechtenstein with more than 250 employees — a fraction of the figures for Northern Ireland.

Such an approach fails to overcome a big Brexit problem: the customs border. Liechtenstein's special arrangements still require customs checks along the border with Austria, its EU neighbour.

Yet the principality offers one of the few working examples of how conflicting standards for goods can be managed while minimising checks — a big challenge for Northern Ireland after Brexit.

Some experts doubt Liechtenstein's relevance. "The context is very different," said Christian Frommelt of the Liechtenstein Institute think-tank. "Northern Ireland is much bigger; we only have one or two border crossings where we have to deal with this system."

The Liechtenstein model relies on flexibility and goodwill from the EU. The question is whether that flexibility and goodwill will be there for Northern Ireland in the context of Brexit.

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INTERNATIONAL

Mahathir vows to retrieve missing billions after Malaysia election victory

Veteran leader sworn in as world's oldest elected prime minister after ousting ex-protégé Najib



BEN BLAND AND HARRY JACQUES
KUALA LUMPUR

Mahathir Mohamad was sworn in as Malaysian prime minister yesterday after sealing a historic general election victory that ended the six-decade rule of the coalition he once headed.

Mr Mahathir, 92, became the world's oldest elected leader after trouncing outgoing prime minister Najib Razak, his one-time protégé who had been widely accused of corruption, in a sensational political comeback.

Speaking after taking the oath of office at the state palace in Kuala Lumpur, Mr Mahathir pledged to boost the economy, stabilise the currency, cut the nation's debt and return billions of dollars plundered from 1Malaysia Development Berhad (IMDB), the sovereign wealth fund.

"We intend to build up Malaysia's economy with the help of investors from inside and outside the country," he told reporters. "We would like to see a very active stock market and increase the capitalisation of the stock market."

Mr Mahathir added: "We believe we can get most of the 1MDB money back. We know the money is in America, in Singapore, in Switzerland."

The veteran leader's Pakatan Harapan (Alliance of Hope) opposition bloc won 113 seats in Wednesday's polls, one more than the 112 required to hold a simple majority. Mr Najib's Barisan Nasional (National Front) coalition took 79 seats in the elections, with the Malaysian Islamic party (PAS) and others taking the remainder.

The result marked the first democratic transition to an opposition party since Malaysia achieved independence from Britain in 1957.

Although a gleeful Mr Mahathir

promised a new era of cleaner and fairer government, he is weighed down by the heavy baggage of his previous strongman rule. "All those things are in the past," he said to applause at a late-night press conference in Kuala Lumpur. "We will work for the future of this country."

Despite the celebrations at the ouster of his predecessor, Malaysians are wary about Mr Mahathir's ability to deliver on his promises, from cutting the cost of living and clamping down on graft to handing over power to his jailed former protégé Anwar Ibrahim.

As prime minister from 1981 to 2003, Mr Mahathir quashed opposition, stoked racial tension in the multi-ethnic nation and sparred with the international financial community during the Asian financial crisis of 1997-98 before ousting and jailing Mr Anwar, then his deputy.

'Mahathir . . . must appoint a cabinet quickly and take control of the civil service and security services'

Mr Mahathir will have to overcome scepticism from international investors concerned about the fiscal impact of his populist electoral pledges, his combative style, and how he will manage the transition of power after 60 years of uninterrupted rule by the Barisan Nasional, his former party.

"This week Mahathir must move fast on two key issues," said James Chin, director of the Asia Institute at the University of Tasmania. "One, he has to appoint a cabinet quickly. Second, he has to take control of the civil service and the security services."

Across this country of 31m people, many spent yesterday cheering the defeat of Mr Najib, who had become embroiled in a torrid scandal involving misappropriation of funds from IMDB, a state investment fund, although he has always denied any wrongdoing. Mr



Clockwise from left: supporters of Mahathir Mohamad cheer the result in Kuala Lumpur; Mahathir Mohamad with opposition leader Wan Azizah Ismail; Najib Razak, right, after the election result

Ulet Ifansasti/Getty; Lai Seng Sin/Reuters; Athit Perawongmetha/Reuters

Mahathir had a more tense day, waiting until just before 10pm to be sworn in, amid fears that Mr Najib might not be willing to stand down quietly.

The initial transfer of power helped to calm nerves. Nurul Izzah, daughter of opposition leaders Wan Azizah Ismail and Mr Anwar, said that with the swearing-in ceremony out of the way, the new governing coalition could "focus on the main task at hand, delivering our reform pledges".

But international investors are less confident, with the ringgit falling to the lowest level since December in offshore trading, and Malaysian markets closed until Monday because of the election.

Some doubt if Mr Mahathir can and will go through with his promise to hand over power to the respected Mr Anwar, who must first be pardoned for a sodomy conviction and then enter parliament through a by-election.

The pair have a difficult history, with Mr Anwar, who had been deputy prime minister, jailed for sodomy (a separate case to his current conviction) and corruption in 1999 on charges he said were trumped up by Mr Mahathir. Mr Mahathir said his government would re-examine previous charges against those in the opposition to see if there was "unfairness" and look at "wrongdoings of the previous government . . . based on the law of this country".

Investors also worry about Mr Mahathir's vow to review the billions of dollars of Chinese investment that have surged into the country after Mr Najib courted China's President Xi Jinping with promises to make Malaysia an important link in Beijing's Belt and Road Initiative.

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Markets page 25

Peso crisis

Argentina and IMF start talks in bid for stability

BENEDICT MANDER — BUENOS AIRES
ROBIN WIGGLESWORTH — NEW YORK
SHAWN DONNAN — WASHINGTON

Argentina began formal talks with the IMF yesterday as it sought emergency financial support to stabilise its economy, a controversial move in a country with painful memories of involvement with the multilateral lender.

Nicolas Dujovne, Treasury minister, was expected to meet Christine Lagarde, fund managing director, to discuss a standby arrangement, or SBA.

Argentina is once again seeking IMF aid after a series of drastic interest rate rises failed to stop the slide in the peso, in a blow for a country that was taking steps to restore its credibility after years as a financial pariah.

To try to gain support for one of the fund's traditional economic adjustment programmes Mr Dujovne also met David Malpass, US Treasury undersecretary for international affairs.

President Mauricio Macri on Tuesday announced the start of talks with the IMF, which are estimated to last about six weeks. Initial reports indicated Argentina was seeking an IMF flexible credit line (FCL), but analysts and ex-IMF officials had been sceptical. They are for countries deemed to have strong economies and policy records.

Under its more traditional SBA programme, the IMF offers a precautionary credit line that can be tapped as needed, or where bailout funds are paid in tranches. SBAs are conditional on a country adhering to pre-agreed policy conditions and fiscal discipline, and the IMF monitors adherence.

Some analysts had worried an SBA might be politically unacceptable to the government, given widespread hostility in the country towards the IMF. Many blame it for exacerbating the country's financial crisis in 2001-02.

Marcos Pena, cabinet chief, said: "There has been no suggestion from the IMF to impose conditions or the possibility of receiving a loan. They are technical conversations." Mr Macri inherited a bloated fiscal deficit. Last week Mr Dujovne cut the target for the primary fiscal deficit for 2018 from 3.2 to 2.7 per cent to calm investors. It has raised interest rates to 40 per cent to defend the peso.

Some analysts said the government probably had no choice but to risk a politically unpalatable SBA. Claudio Loser, Argentine former director of the IMF's Western Hemisphere department, warned: "It will put immense pressure on the government."

Others suggested IMF conditions might be crafted to reflect reforms already under way. "A request for an SBA is probably more supportive for market sentiment than any consideration of an FCL/PCL [precautionary and liquidity line], which was simply not credible, and better to get this out the way now than try to fool the market for longer," said Stuart Culverhouse at Exotix Capital. Mr Pena said Ms Lagarde had visited Argentina a month ago, which he said signalled support for Mr Macri's economic programme.

Gillian Tett page 11
Tail risk page 25

Columbus Nova payment

Russian mogul dragged into fallout from porn star's lawsuit

KATHRIN HILLE — MOSCOW

For a man who tries to stay out of the limelight, Viktor Vekselberg is failing badly. Not only has his metals, energy and telecoms empire become embroiled in US sanctions, but now the 61-year-old Russian tycoon has been dragged into the fallout from porn star Stormy Daniels' lawsuit against US president Donald Trump.

Columbus Nova, a US-based investment management company, paid \$500,000 to Essential Consultants, a vehicle through which Mr Trump's lawyer Michael Cohen paid Ms Daniels, whose legal name is Stephanie Clifford, before the 2016 US presidential election to keep silent about an alleged affair with Mr Trump 10 years earlier. Mr Trump denies the affair.

Ms Clifford's lawyer, Michael Avenatti, claims that Columbus Nova's payment was money from Mr Vekselberg.

Columbus Nova has denied that Mr Vekselberg used the company as a conduit for a payment to Mr Cohen. Describing itself as American-owned and US-controlled, Columbus Nova has said it is independent from the Russian businessman. The payments to Mr Cohen were for his services as a "business consultant regarding potential sources of capital and potential investments in

real estate and other ventures", it said. Ukrainian-born Mr Vekselberg is Russia's ninth-richest man with a net worth of \$13.5bn, according to Forbes. Last month he was targeted, with six other Russian businessmen, by US sanctions intended to respond to Russia's actions in Crimea, Syria and elsewhere.

He set up Renova Group, his holding company, in 1990 as a joint venture with former college classmate Len Blavatnik, a Soviet-born US citizen.

Mr Vekselberg made his fortune in the privatisation of the Russian aluminium industry in the 1990s after the collapse of the Soviet Union. The single biggest contribution to his wealth came from the sale of a minority stake in oil joint venture TNK-BP to Russian state oil company Rosneft for \$7bn in 2013.

Spokesman Andrey Shtorkh denied any ties to Mr Cohen. "Neither Viktor Vekselberg nor Renova has ever had any contractual relationship with Mr Cohen or Essential Consultants," he said.

But Mr Vekselberg could struggle to disassociate himself completely from Columbus Nova, which described itself as "the US-based affiliate of the Renova Group of companies", in a May 2017 SEC filing by Columbus Acquisition Corp.

Columbus Nova also identified its chief executive, Andrew Intrater, as Mr Vekselberg's cousin, in the same fil-

ing. According to other filings, Mr Intrater has served as a director at Renova US Management LLC and held other executive positions at Renova Group.

Mr Shtorkh said: "As to [the] relationship between Columbus Nova and Mr Cohen, you have to ask Mr Andy Intrater, because Columbus Nova is a company owned and managed by him."

According to CNN and The New York

Viktor Vekselberg: the Russian tycoon could struggle to disassociate himself from Columbus Nova

Times, Mr Vekselberg and Mr Intrater were questioned by US investigators about the payments this year. It was reported that Mr Vekselberg was confronted by federal prosecutors as he disembarked from a private plane near New York. He has not been accused of wrongdoing.

Mr Intrater gave \$250,000 for the US president's inauguration fund in January last year. He also contributed \$35,000 to a committee for his re-election five months later. Mr Vekselberg was among the Russian guests at Mr Trump's inauguration last year — on a ticket supplied by Mr Intrater.

Mr Vekselberg was also among guests including Ivanka Trump and her husband Jared Kushner at an event hosted by fellow billionaire Roman Abramovich in Moscow in 2014.

Links to Mr Trump's circles go beyond this. He is the largest shareholder in the Bank of Cyprus, where US commerce secretary Wilbur Ross was an investor and vice-chairman until last year.

During his confirmation hearings last year, Mr Ross said he had met Mr Vekselberg only once for an hour. Yet they were involved in the bailout of the bank in 2014, and men who had links with Mr Vekselberg's Renova were later proposed as members by the bank board at a time Mr Ross was a shareholder.

In many western media accounts, the oligarch has been described as "close to Mr Putin". But this is based mainly on the fact that in 2004 he spent \$100m to buy nine Fabergé eggs made for the Russian imperial family to bring them back to Russia, and that he was head of Skolkovo, the technology incubator often described as Russia's Silicon Valley.

A Russian banker familiar with Mr Vekselberg said: "By bringing this national treasure back to Russia, he demonstrated that he was a patriot. But nothing more than that."

Additional reporting by Max Seddon and Kadhim Shubber

TOM MITCHELL, EMILY FENG AND XINNING LIU — BEIJING
PETER CAMPBELL — LONDON

Chinese inspectors are delaying imports of US agricultural products, luxury cars and even pet food, exacerbating tensions days before bilateral trade talks are scheduled to resume.

Industry executives said Chinese officials had not cited bilateral trade friction for any of the delays, which have been caused by more stringent environmental checks and quarantine procedures. Products affected by the new inspections include Lincoln cars — exported from the US by carmaker Ford — pork, apples, logs and pet food.

A delegation led by Liu He, China's vice-premier, is due to arrive in Washington next week for a second round of trade talks with US officials. Last month the Trump administration threatened punitive tariffs on \$50bn worth of Chinese industrial exports in retaliation for alleged intellectual property theft. China then provisionally targeted \$50bn of US exports for retaliation.

A person briefed on the situation said imports of Lincoln cars had been held up by port authorities in Shanghai and Tianjin for additional emissions checks.

Imports of US pork were also delayed by a stricter inspection regime intro-

duced in mid-April. "China public inspection rates have increased with no official notification," said one US industry official, who asked not to be named.

A Chinese pork importer said all US pork shipments were suddenly subject to inspections last month, compared with about 30 per cent previously.

Last month, China's cross-border ecommerce regulator also ordered online platforms to increase inspections of imports of foodstuffs, healthcare products and cosmetics imported from the US, according to a document seen by the Financial Times. So far only US pet food groups appear to have been affected, with at least three brands halting sales last week on Tmall, Alibaba's ecommerce platform.

The White House voiced concern about the delays, first reported by Reuters. "The president has been clear that China needs to treat US products more fairly and we are troubled by reports that China continues to impose unjustified restrictions on US products," a spokesperson said.

China's customs administration did not immediately respond to a request for comment. China's commerce ministry, Ford and the US Meat Export Federation declined to comment.

Additional reporting by Tom Hancock in Shanghai and Shawn Donnan in Washington

Cross-border escalation

Israel says Iranian military sites hit in Syria

Strikes aimed to deplete Quds force after missiles fired near Golan Heights

MEHUL SRIVASTAVA — JERUSALEM

Israel said it had targeted almost all of Iran's military sites in Syria in its most aggressive attempt to cripple its regional rival's advances in the war-torn country.

The aim of the extensive strikes overnight on Wednesday was to deplete the capabilities of Iran's elite Quds force in Syria that Israel said had fired missiles on its military posts near the occupied Golan Heights earlier in the day. An Israeli official said that dozens of targets were hit in at least seven locations, including close to Damascus international airport and at a military compound 20km south in Al-Kiswah.

The barrages, the largest operation by

Israeli armed forces in Syria since the 1973 Yom Kippur war, capped a week of escalating tensions between Iran and Israel. It came a day after President Donald Trump pulled the US from a nuclear deal with Iran, which has the potential to increase tension in the region.

Benjamin Netanyahu, Israel prime minister, who has long called for the need to confront Iranian influence, met Russia's President Vladimir Putin in Moscow on Wednesday before the Israeli action.

While Russia and Iran's involvement in the Syrian civil war has helped turn the conflict in favour of President Bashar al-Assad, Mr Netanyahu has continued to cultivate deeper relations with Mr Putin. An Israeli spokesman said Russia had been notified of the strikes in Syria in advance.

The US and Israel accuse Iran of exploiting the seven-year conflict in

Syria to build its military presence in the country and supply weapons to proxies, including Hezbollah, the militia group that fought a month-long war with Israel in 2006.

Mr Netanyahu has authorised dozens of strikes within Syria since 2013 to

'The ball is in the Iranian side. They need to decide if they want to increase the friction'

blunt the build-up and stop what Israel says is the transfer of sophisticated weaponry from Iran to Hezbollah.

"The ball is in the Iranian side," said Nitzan Nuriel, a reserve brigadier general in the Israel Defense Forces and a former head of Mr Netanyahu's counter-terrorism bureau. "They need to decide if they want to increase the fric-

tion or if they understand, that at this stage, they cannot take [more] actions against us."

Iran has always insisted its presence in Syria is to support the country's legitimate government against terrorists. There was no Iranian response to the Israeli strikes and Tehran neither confirmed nor denied it fired rockets towards the Golan Heights.

Iranian regime insiders acknowledged that the presence of its forces so close to the Israeli border increased the risks of accidental war. But Iranian analysts also believe that, emboldened by Mr Trump's harsh rhetoric, Israel is seeking to deliberately escalate tensions to drag the US into a military confrontation with Tehran.

Earlier this week Syria blamed Israel for an air strike near Damascus reported to have killed at least eight Iranians. The alleged Quds force attack on Israeli positions in the Golan Heights could have

been in retaliation for that and other recent air strikes in Syria that Israel has not acknowledged but has been accused of carrying out.

The White House said it "strongly supported" Israel's right to self-defence in the face of "the Iranian regime's provocative rocket attacks from Syria".

Emmanuel Macron, French president, called for "a de-escalation in the situation" and said he would discuss the mounting tensions with the German chancellor, Angela Merkel, yesterday.

The Syrian Observatory for Human Rights, a UK-based monitoring group, said at least 23 people were killed in the overnight Israeli strikes. Syrian state media showed video footage of Syrian air defensive systems targeting what it said were Israeli missiles.

Israeli said none of the alleged Iranian missiles reached its territory.

Additional reporting by Rebecca Collard in Beirut and Najmeh Bozorgmehr in Tehran



Israeli tanks are lined up at the Golan Heights yesterday. Above, an image released yesterday by the Syrian government purportedly shows Syrian air defence systems intercepting Israeli missiles over Damascus

Ronen Zvulun/Reuters; Central War Media/AFP



Nuclear agreement

Tehran's Asian trade partners weigh options after Trump's deal pullout

YUAN YANG — BEIJING
DON WEINLAND — HONG KONG

Asia is home to Iran's biggest trade partners and oil importers, potentially making its companies the most exposed if the US reimposes sanctions on the Islamic republic after Donald Trump's withdrawal from a nuclear deal with the country.

But while some companies in the region have already stopped, or plan to stop, trade with Iran, leading partners — notably China — are likely to continue doing business there, say analysts.

Individual countries would not be forced to comply with any new US sanctions imposed after Mr Trump withdrew from the deal — signed in 2015 by Iran, the US, UK, France, Germany, Russia and China and which gave Iran relief from some international sanctions in return for limits on its nuclear programme. But the US could potentially retaliate against companies that maintain business links with Iran.

China is Iran's third-biggest source of imports, mostly telecoms equipment and cars, and its biggest export destination, according to EU figures, accounting for 27.5 per cent of the Islamic republic's exports by value.

China and India are the top two importers of Iranian oil, the country's most valuable export.

However, Beijing has said in recent months that it is opposed to US unilateral sanctions rather than those set by the UN. It also already faces US curbs in some sectors, such as technology exports: Chinese telecoms company ZTE this week ceased operations after being banned for seven years from doing business with US companies.

"Since America has all but blocked Chinese telecoms operators from exporting to the US, there's no reason for Chinese telecoms companies to have to pander to the US," said Zhang Yi, chief executive of market research firm iiMedia. "Iran is an important client for these companies, who see its importance in expanding into the Middle East."

Great Wall Motors, one of China's top-selling carmakers, said yesterday that there was "no reason for us to comply with US unilateral sanctions".

Gregory Wendell Dennis, a technology and IP lawyer serving Chinese companies, added: "China is likely to find other ways to continue to exchange technology with Iran, such as through visas for talent exchange, or through routing goods through third countries as proxies."

India has invested heavily in Iran, particularly in its Chabahar port, seen as a way for Indian goods to reach the Gulf and Europe without going via Pakistan. New Delhi also views the port as an important way to counteract the growing Chinese presence in the region, analysts say.

The port is being developed by a government-owned company, India Ports Global, although private companies are expected to bid for subcontracts. New Delhi has said it will allow them to do so in rupees, bypassing US sanctions.

China, India and South Korea rapidly increased their oil imports from Iran from 2016 to 2017. China alone imported 222m barrels worth \$11.9bn from Iran last year, accounting for almost 30 per cent of Iran's total oil exports. Iran accounted for 13 per cent of South Korea's crude imports last year.

But South Korean oil refiners have cut back imports from Iran this year, fearing geopolitical risks.

"Iran is one of the markets we believed was promising," said an executive at one of Japan's biggest trading houses. "We're very disappointed."

But trading houses had avoided long-term contracts, the executive said.

ZTE shutdown page 17

Tehran sanctions. Crude shortfall

Pipeline squeeze tests US ability to lift supplies

Capacity constraints in Texas shale boom limit scope for offsetting lost Iranian exports

ED CROOKS — NEW YORK

As President Donald Trump's decision to reinstate sanctions on Iran sends oil prices higher, consumers and the administration might hope that US producers could come to the rescue with increased production.

But logistical constraints, in particular insufficient pipeline capacity at the heart of the US shale boom in west Texas, are limiting how quickly American companies will be able to replace any lost Iranian crude exports taken off the global oil market.

The difficulties in shale country help explain why the US has talked to large oil producers abroad about ways to lift supply and offset any impact from its exit from the Iran nuclear deal. The talks were revealed by Steven Mnuchin, Treasury secretary, hours after Mr Trump's announcement on Tuesday.

Oil produced in the Permian Basin of Texas and New Mexico, the white-hot centre of the shale boom, is becoming trapped with no easy route to a refinery

or an export terminal. The hectic pace of drilling and the productivity gains have boosted output from the Permian Basin by 60 per cent in the past two years, to 3.2m barrels a day. The problem is that the pace of the boom is straining the ability of the region to keep up, with workers, with equipment and with pipelines.

"There is a huge capacity issue," said John Zanner of RBN Energy, a research firm. "For all intents and purposes, pipelines are full."

The favourable economics for shale producers created by higher prices and lower costs mean US oil output is rising fast, and is expected to average about 1.4m b/d more in 2018 than in 2017.

In the US oil industry's recovery since May 2016, the Permian Basin has seen the strongest rebound in activity, with the number of active oil rigs tripling in the past two years. It now has 55 per cent of the oil rigs running in the country.

But expanding production any faster will have to wait for new pipelines that are not coming online until the end of next year.

Inadequate transport capacity in the region is reflected in the soaring discount for oil in Midland, western Texas, compared with US benchmark crude. That discount hit \$13 a barrel this week,

meaning that while the easier-to-trade West Texas Intermediate was selling for about \$70 a barrel, oil in Midland was just \$57 a barrel.

Supply has risen because cost cuts and productivity gains have lowered the oil prices needed for Permian wells to be profitable. Scott Sheffield, chairman of Pioneer Natural Resources, one of the most successful Permian producers, said that the company's wells needed oil only in the "low \$20s" to break even.

Production techniques are also still improving. Concho Resources, another leading Permian producer, is one of many shifting to longer wells, running for up to two miles horizontally instead of one, to improve how much oil can be



Pumped up: raising production any faster will require new pipelines

recovered from its reserves. Timothy Leach, Concho's chief executive, told analysts on a call this month that working that way raised the value of its acreage by about 45 per cent.

"The exploration and production industry has really done well to cut the cost of supply," said Artem Abramov, an analyst at Rystad Energy. "But the pipeline companies really missed their opportunity when there was a need for investment in new capacity."

Some producers in the region, typically larger companies including Pioneer, have booked capacity on pipelines to refineries and export terminals along the Gulf of Mexico. Others, such as Parsley Energy, sell their production to customers with access to those pipelines. But some are stuck without any attractive options for reaching customers.

"It is hard to get enough trucks and it is hard to get enough truckers," said Jenna Delaney, of S&P Global. "So not many barrels are able to move that way."

Trains are another possible transport route, but the railways of Texas are congested with increased deliveries of sand, used in hydraulic fracturing to bring wells into production. The result is that companies that have not secured enough of that space on a pipeline are

considering delaying some production. Analysts at Tudor, Pickering, Holt & Co said this week that even though many companies in the Permian Basin could still sell oil at a profit, investors might prefer them to delay production, to wait for better prices later.

The US government's Energy Information Administration said in its short-term energy outlook this week that weaker crude prices in the Permian Basin expected until mid-2019 meant that it "does not expect crude oil production in that region to rise as sharply as it would under a scenario with no transportation constraints".

There is some flexibility in those constraints. Using drag-reducing agents, for example, can help oil flow through the pipelines faster. Rystad Energy thinks Permian production could rise to 3.7m–3.8m b/d by the end of this year.

The real change will come next year, though, when three large pipelines — Cactus II, Gray Oak and Epic — are scheduled to enter service, with a combined capacity of about 1.9m b/d.

When that happens, US output should be able to rise again, taking heat out of oil prices. Until then, the Trump government will need to keep an eye on what its Iran policy means for oil consumers.

Philip Stephens page 11

Shia blocs

Iraqi elections expected to highlight Iran's influence as Washington takes harder line

ANDREW ENGLAND — BAGHDAD

No matter who wins Iraq's elections tomorrow, Iran is likely to maintain or even increase its sway over the country just days after Donald Trump said he wanted to curtail Tehran's regional influence.

All five of the Shia political blocs contesting the election have, or have had, ties to Iran. The outcome will determine the extent to which Baghdad tilts towards Tehran, at a time when Iraq is no longer so reliant on the US after declaring victory over Isis.

Even if the bloc led by Prime Minister

Haider al-Abadi, who improved relations with the US while maintaining close ties with Iran, wins most votes he would probably need to enlist support from more staunchly pro-Iran rivals to form a government.

Mr Trump, who withdrew from a landmark nuclear deal with Iran this week, accuses Tehran of fuelling conflicts and carrying out "sinister acts" across the Middle East.

In March, US defence secretary Jim Mattis said the US had "worrisome evidence that Iran is trying to influence using money — the Iraqi elections".

A western diplomat in Baghdad said

Iran "funds them all [Shia groups] and has done so from post-2003. It's often small stakes, some more than others, and Tehran will use it to threaten 'if you do this you get more, if you don't you will get less'."

Dhiha al-Assadi, an MP in Shia cleric Muqtada al-Sadr's bloc, said some parties would feel beholden to Tehran if hostilities between the US and Iran escalate.

"[The parties that are close to Iran] get support from Iran and . . . they think they should pay back this debt to Iran, which means standing with Iran in times of distress or danger," he said.

The US-led invasion that toppled

leader Saddam Hussein in 2003, paved the way for the Shia majority to dominate Iraqi politics, inadvertently presenting Iran with the opportunity to exert its influence in a country it fought a brutal war with in the 1980s. Tehran then filled the gap left by the US troop withdrawal and considers Iraq its most strategic ally.

The Shia power's regional expansion is traced to the 1979 Islamic revolution after which it sought to export its ideology and develop proxies, often aided by the activities and inaction of its rivals, analysts say.

Tehran insists the Islamic republic's

relations with Iraq and elsewhere are motivated by legitimate national security and foreign policy concerns. In 2014, Iran was the first nation to come to Iraq's aid as Isis advanced on Baghdad.

"[Iran] has been able to be one step ahead of the US because Iran thinks in long-term goals rather than immediate gains," said Lina Khatib, at Chatham House. "The lack of real engagement from the west has paved the way for it to increase its influence."

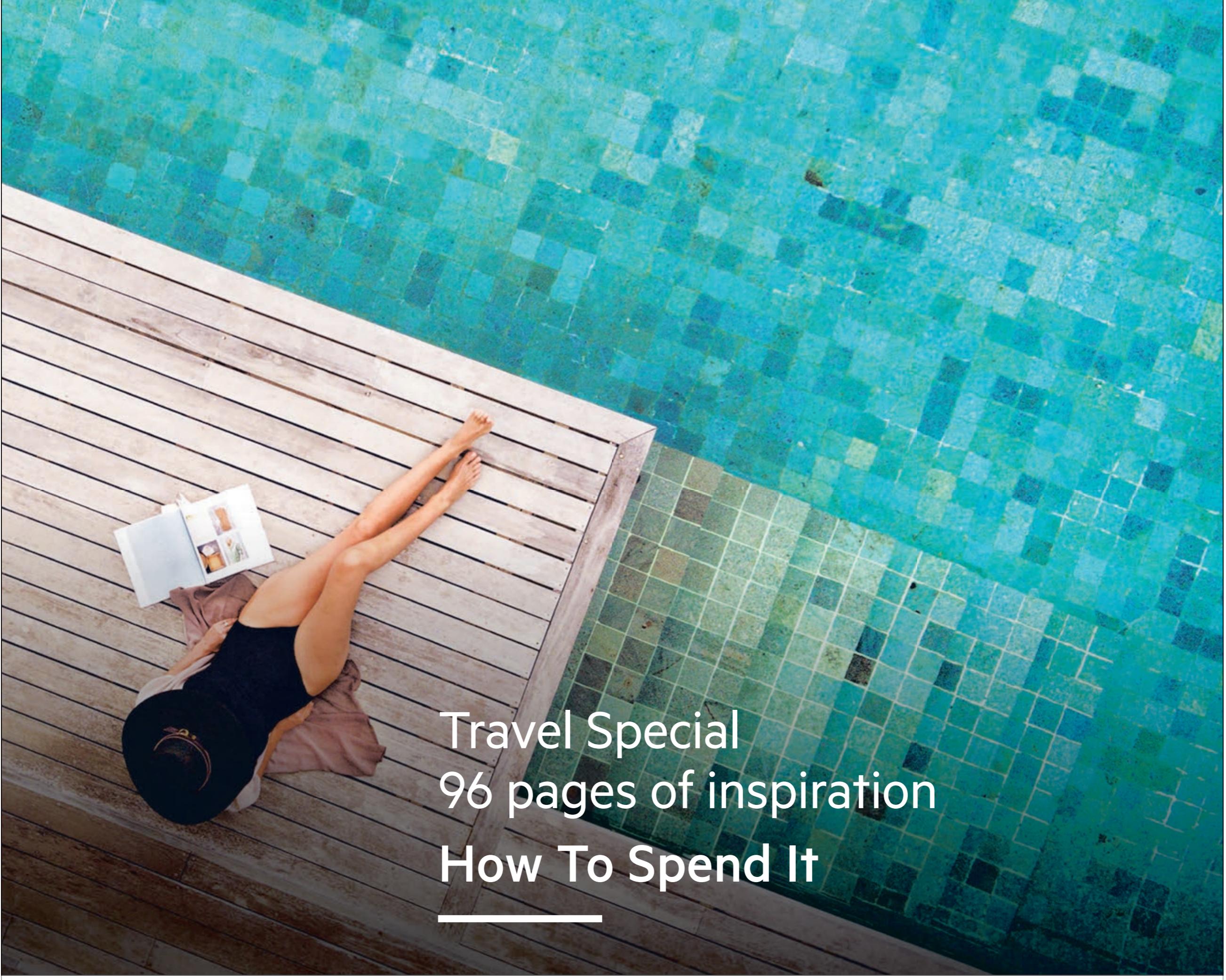
But Ms Khatib reckoned Mr Trump's decision to withdraw from the nuclear deal could mark the "turning of the tide" and the US together with Israel and

Saudi Arabia could start to counter Iran more assertively. Saudi Arabia has also courted Baghdad in recent months.

Mr Abadi's main challenge could come from a pro-Iranian alliance led by Hadi al-Ameri who is expected to be a key power broker in the formation of the next government.

Mr Ameri told the Financial Times he wanted to maintain ties with both Washington and Tehran but "wouldn't let anybody interfere in Iraq's affairs". He is nevertheless considered close to Qassem al-Soleimani, commander of the Quds force, the overseas wing of Iran's Revolutionary Guards.

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'My self-image fell into tatters' – Thomas Middelhoff has a redemptive Lunch with the FT

Life & Arts

A movie that dazzled – on the red carpet

Hopes were high that the opening feature at this year's Cannes Film Festival would buck a trend. Raphael Abraham reports

It was a brave move of the Cannes Film Festival to open with a film called *Everybody Knows*. In an industry in which, famously, "nobody knows anything", one thing everybody does know: the Cannes opener is often a dud. From the graceless *Grace of Monaco* in 2014 to last year's wayward *Ismael's Ghosts*, they are often quickly (and best) forgotten as better films wash up in their wake.

This year promised to be different: the latest offering in the main Competition from beloved Iranian auteur Asghar Farhadi, director of a string of critical hits and Cannes prize winners – *The Past*, *The Salesman* – now making his Spanish-language debut with a cast including Penélope Cruz, Javier Bardem and Ricardo Darín. It also brought some much-needed star wattage to a festival running a little low on big names (partly the fallout from its falling out with Netflix). The Cruz-Bardem power couple duly dazzled on the red carpet but then the flashbulbs faded and the lights dimmed for the movie itself...

Everybody Knows opens with the sight and sound of bells being rung in a small town in central Spain. In the church tower dust swirls and birds flutter. Wedding preparations are underway but an ominous air makes us wonder for whom the bell really tolls. We don't have to wait long. Laura (Cruz) arrives home from Argentina with her two offspring: little Diego and teenager Irene (Carla Campra), that most doomed of thriller protagonists: the impetuous adolescent girl. Immediately she takes up with the motorbike-riding nephew of Paco (Bardem), a vintner and ex of Laura's who seemingly just improves with age.



First come the celebrations, an extended wedding fiesta during which Farhadi seems to get drunk on the old Spanish excesses: swirling señoritas, salvos of flamenco stamping, endless familial kissing. He also shows an appetite for well-worn genre tropes, though we sense a terrible event is coming even before the power cut and thunderstorm. And then – just like that – Irene is gone, a free spirit spirited away by an unseen hand.



First come shock and grief, then a ransom demand arrives by text message, and soon the recriminations begin: old grievances concerning land ownership are unearthed, hatchets unburied, the finger of blame and suspicion for the kidnapping is waved in the face of all assembled. The warmly jovial family dinner table becomes a chilly dock where all are accused and everyone looks guilty enough to make Hercule Poirot want to RSVP. Here Farhadi is in his element, drawing on elements from his previous missing-girl mystery *About Elly* and his masterly portrait of a family divided, *A Separation*. Meanwhile, Bardem is at his bearish best, pacing and growling his lines like a caged beast while Cruz emotes effectively in what feels like a somewhat one-note reprise of her lynchpin mother-daughter role in Almodóvar's *Volver*. (Later she is joined by Argentine husband Darín, who alas is saddled with the unenviable role of an ex-alcoholic God-bothering fatalist and adds little.)

We wait for the culprit to be exposed but instead get more exposition and

further layers of melodramatic intrigue that risk snuffing out the flickering flame of tension. Such mystery movies live or die by their final acts: they either come together seamlessly or unravel. This one feels loose and a touch haphazard, like a pasted-together ransom note. It could credibly make an enjoyable slice of Sunday night TV Euro-noir but from a past master like Farhadi we can expect more, especially at a festival of this stature. It might count as a modest improvement on recent years but another mystery still remains to be solved: the curse of the Cannes opener. ★★★★☆

After such disappointment, we may not have thought we needed an Egyptian comedy about a destitute, leprosy-scared widow – but we got one. In *Yomeddine* ("Judgment Day") we find Beshay (Rady Gamal) literally on the scrapheap of life, foraging for trinkets on Garbage Mountain and setting off on a road trip in search of his past, accompanied by a Nubian orphan boy nicknamed Obama (Ahmed Abdelhafiz) and an ageing donkey called Harby. With nubs for fingers and a flattened,

Intrigue: Carla Campra and Penélope Cruz in 'Everybody Knows'. Below left: Rady Gamal (left) with Ahmed Abdelhafiz in 'Yomeddine'

but better still is Carey Mulligan, generating real heat as a refreshingly frank and flawed oversharing mother who refuses to fall into victimhood and fights as much for herself as for her family. It is further bolstered by a winning turn from Bill Camp as a used-car salesman with a spare tyre and oily designs on Mulligan, who further aggravates the growing marital frictions.

The raging wildfire is not the subtlest of metaphors for looming trouble ("Once it reaches us it'll be too late," intones a schoolgirl Cassandra), but Dano doesn't overplay it, opting instead for simple yet elegant framing, intimate family drama and dabs of sly humour. (The famously fiercely private Gyllenhaal must have particularly relished a scene in which his character advises his son always to ask people personal questions – and then promptly gets fired for being overly intrusive.) For Dano – and we very much hope for Cannes 2018 – there may be better yet to come. ★★★★☆

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ARTS

Undramatic, but gripping

THEATRE

Nightfall

Bridge Theatre, London

★★★★★

Ian Shuttleworth

It's all too easy to denigrate a play for being "undramatic". In the few years since his breakthrough, however, playwright/novelist Barney Norris has shown his work to be undramatic in the very finest sense. There are tensions, a gripping sense of important things at stake both for individuals and the entirety of his picture, but these emerge out of characterisation and relationships rather than seismic events. In *Nightfall*, the revelation in the second-act truth-telling phase almost seems a bit much by Norris's standards, but he buys that moment by remaining true throughout to the four personalities onstage.

The four are brother and sister Ryan and Lou, their mother Jenny, and Ryan's best friend and Lou's ex (as we begin) Pete. We meet them as Ryan and Pete are trying to tap into an overground oil pipeline which runs across the family's Hampshire farm. It serves as an initial flashpoint, but becomes one more pretext for the various parties' means of dealing with the loss of their father from cancer and Ryan and Pete's involvement at around the same time in a criminal

assault. All four are tangled up in an assortment of ways, but matters coalesce around Jenny's attempts to control the narrative both of the family and of all its members.

Claire Skinner turns in a beautiful, slightly unsettling performance as someone who usually comports herself reasonably but often sounds worryingly unbalanced. Ophelia Lovibond's touching Lou is the most confused and uncertain, yet in some ways also the most mature for her candour in facing up to this.

It's a small dramatic canvas for a venue such as the 900-seat Bridge.



Unsettling:
Claire
Skinner
and Sion
Daniel
Young in
'Nightfall'
Manuel Harlan

THEATRE

World Without Us

Battersea Arts Centre, London

★★★★★

Sarah Hemming

Species have faced extinction before. But were they able to contemplate their own absence? One trouble with being human is that, not only could we hasten our own demise, we are also able to envisage it. Not that we want to: most of us are reluctant to imagine the lack of our individual presence on earth, never mind the disappearance of the whole human race. But it is precisely that scenario that this quiet, meditative piece from Belgian company Ontroerend Goed presents. Actor Valentijn Dhaenens walks on to the stage and, aloud, thinks his way through a world from which humans have vanished.

You might expect something angry, confrontational even: a big, challenging

piece about war, nuclear weapons or climate change (particularly given the group's track record of provocative, interactive shows). In fact the tone is elegiac, low-key and quizzical. Dhaenens, working his way through a text written by himself, Alexander Devriendt, Karolien De Blieser and Joeri Smet, never specifies what has happened to eliminate human existence, or argues about what led to that point. Rather, he calmly outlines what the absence of human intervention on the planet might do, bit by bit, starting with the auditorium in which we sit during the show.

It would become instantly colder, he says, (a human body gives off the heat of a 100-watt bulb). Machines – lights, laptops, mobile phones – would run for a while then gradually stop without people to minister to them. Small animals might first revel in the lack of interruption, but then suffer in an urban environment no longer offering ready food sources. Over centuries the wild would return.

We would no longer be there to pollute the planet; we would no longer be there to care for it either. Philosophy, time, music, mathematics – all conscious efforts to record, shape and interpret life and its meaning would be gone. Pandas might die out; no one would mourn them. Eventually the dying sun would swallow the earth. The only trace left of human activity might be the images, music and greetings on the disc affixed to the Voyager 1 space probe forging its way through the universe.

This is not a play in a straightforward sense. Delivered on an empty stage that is embellished only by a strange dark monolith, the monologue offers no drama except the communal act of imagination it takes to envisage this scenario, to consider what matters and why. In this context, that collaboration between performer and audience becomes ironic and immensely poignant.

To May 12, bac.org.uk

FT BIG READ. HONG KONG

Li Ka-shing's retirement is part of a power transition among Hong Kong's property tycoons. The new generation faces waning influence with Beijing and risks being blamed for the city's growing inequality.

By Ben Bland

Pressure to spread the wealth

For decades, aspiring Hong Kongers dreamt of emulating the rags-to-riches rise of Li Ka-shing, the wealthiest man in a city built by commerce, improvisation and not a little luck. But when the 89-year-old billionaire announced his retirement in March, his right-hand man Canning Fok was one of many warning that his like may never be seen again in the semi-autonomous Chinese territory.

"If I was young, I wouldn't work in Hong Kong," said the managing director of Mr Li's main holding company, CK Hutchison, and one of the city's best-paid executives, earning US\$27m last year. "I wouldn't spend HK\$10m [\$1.3m] on a 300 square foot apartment, I'd go over there [to mainland China] and spend HK\$2m and put HK\$8m into a start-up."

Like the other tycoons who dominate Hong Kong, Mr Li made much of his money through property development, recycling the profits into a wide range of businesses ranging from ports to retail, telecommunications to energy.

But the decades-long property boom that helped turn the likes of Li Ka-shing, Lee Shau-kee, the majority owner of Henderson Land, and the Kwok, Cheng and Woo families into billionaires has left Hong Kong saddled with the world's most unaffordable housing prices – and much of the economy controlled by a handful of closely connected business groups.

Many young people are unable to buy, or even rent, a home of their own, and are deterred from starting a business by equally astronomical commercial rents.

Kenneth Tong, a 33-year-old academic researcher who lives with his parents, compares his generation's predicament to playing a game of Monopoly that has been going on for 50 years, with all the properties already taken and only the prospect of paying ruinous rents.

"If you continue to play the game, the disparity between the rich and poor will be wider . . . and more and more people will live in abysmal conditions," says Mr Tong, who runs a campaign called No Flat Slave. "The tycoons are heartlessly rich. They used the power they attained to alter policies and strengthen their status."

Beware the 'transition discount'

Family businesses dominate economies across Asia but no place is as synonymous with its tycoons – nor its tycoons as synonymous with it – as Hong Kong.

Mr Li's retirement, passing the baton to his elder son Victor Li, is the most high-profile handover of a wider transition of power in Hong Kong, as the second and third generation of Ivy League and business school-trained offspring take over from their pioneering, self-made fathers and grandfathers.

It symbolises the end of an era in more ways than one. The first generation of billionaires like Mr Li were trusted advisers to Communist leaders such as Deng Xiaoping as they sought expertise and capital during the "reform and opening up" of China's economy in the 1980s and 1990s. In today's far richer, more powerful China, President Xi Jinping has little need to take advice from second-generation Hong Kong tycoons.

In fact, the roles have been reversed. Hong Kong's government looks to Chinese tech entrepreneurs such as Jack Ma of Alibaba and Pony Ma of Tencent, who both have luxury homes in the city, for help in re-energising an economy that many Hong Kongers feel does not work for them any more.

"The dominance of several tycoons over generations has impeded economic development here because of their anti-competitive practices and rent-seeking behaviour," says David Webb, a corporate governance campaigner and former director of the Hong Kong stock exchange. "That . . . has resulted in less economic dynamism."

The primary challenge for every senior Hong Kong tycoon is how to transfer their business empire and wealth to the next generation. With multiple heirs, siblings and, sometimes, wives, it is not an easy task, especially in a culture where billionaires are reluctant to discuss succession openly. "Many Asian founders never retire, they just die at a desk," says Joseph Fan, a professor of finance at the Chinese University of Hong Kong.

Family businesses listed on the stock market in Hong Kong, Singapore and Taiwan lose, on average, 60 per cent of their value during the five years before and three years after their founder steps



The Woos

Douglas Woo, the grandson of shipping tycoon Pao Yue-kong, took over as chairman of property and logistics group Wheelock in 2014. Turning 40 this year, he is one of the younger family business leaders in Hong Kong. The group owns a range of luxury residential and retail developments in Hong Kong and mainland China, controls part of the city's container port and operates the historic Star Ferry, which connects Hong Kong island and Kowloon.



The Lees

Ninety-year-old Lee Shau-kee is one of the few patriarchs still in charge of his empire, as well as being vice-chairman of Sun Hung Kai Properties, which he co-founded with the Kwok brothers' father, Kwok Tak-seng, and Fung King-hei, an entrepreneur known as the "king of securities". Lee's two sons, Lee Ka-kit (right) and Lee Ka-shing (left), are both vice chairmen of Henderson Land, handling projects in mainland China and Hong Kong respectively. Mr Lee has said he is "gradually retiring", letting his sons take on more responsibility for the business.



The Chengs

Leadership of the Cheng family's jewellery, property and transportation empire is shifting slowly from the third to the fourth generation. Henry Cheng is still chairman of the two main listed companies — Chow Tai Fook and New World Development — but his Harvard-trained art collector son, Adrian Cheng, is taking a more prominent role leading key projects in what he calls a "spontaneous evolution". The Cheng family also has a stake in the Ho family entity that controls the SJM gambling company.



The Kwoks

Raymond Kwok (left) leads Sun Hung Kai Properties, which has emerged relatively unscathed after a period of turbulence. His older brother Walter was ousted as chairman in 2008 before both Raymond and Thomas, another brother, were charged in a high-profile trial with "conspiracy to commit misconduct in public office". Raymond was found not guilty in 2014 but Thomas was convicted and sentenced to five years in jail. Thomas's son Adam (right) and Raymond's son Christopher, both Ivy League graduates in their 30s, are executive directors.

'People see that a landlord is better off than a business owner, who is better off than a wage earner. What kind of society is that?'

down, according to Prof Fan's research. He says this transition discount is driven by the difficulty of passing on "intangible critical assets" such as the founder's relationships and values, as well as the fear of festering family feuds.

A key characteristic of ethnic Chinese family businesses that survive more than a century is their ability to "prune ownership" to head off such disputes, says Roger King, who runs the family business studies centre at Hong Kong University of Science and Technology.

On a scale of smoothness, Li Ka-shing's handover to Victor Li would come near the top, while the formal retirement of Stanley Ho, another Hong Kong tycoon who is known as the "god-father" of the booming casino industry in neighbouring Macau, would be closer to the bottom.

Victor, 53, has spent 30 years learning the ropes from his father, before formally becoming chairman of CK Hutchison and CK Asset, the family's property group, this week. Rather than see Victor and his younger brother Richard tussle for influence, Mr Li backed Richard in a separate business venture and today he runs PCCW, a telecoms and media group.

By keeping his family small, Li Ka-shing made life much more straightforward. Mr Ho, who stood down as chairman of his casino company SJM Holdings in April at the age of 96, has had a much tougher task, with 17 known, living children by four different partners.

A messy legal dispute over who controls the family's shares in his gambling group was eventually resolved in 2011. But Mr Ho, who stepped back from

Speed read

New era Li Ka-shing's retirement in favour of his son Victor is the most high-profile of several handovers

Property barons The high cost of buying a flat in Hong Kong has led to resentment of the tycoons' wealth

Beijing's shadow The expansion in the Chinese economy has made Hong Kong businesses less influential

active involvement several years ago due to ill health, has never identified a clear successor. He is being replaced by three co-chairmen, including Angela Leong, his fourth partner, and Daisy Ho, a daughter by his second partner. Meanwhile Ina Chan, his third partner, was also appointed as an executive director.

Vitaly Umansky, an analyst at Bernstein, an equity research group, says this sort of messy structure creates an "enormous discount for the company" in investors' eyes. "There's a giant hodgepodge of conflicts of interest at the board, shareholder and management level," he says. "Many US and European investors would never invest in a company like SJM for that reason."

Housing's crisis point

While ageing tycoons struggle to get their house in order, many young Hong Kongers wonder if they will ever be able to buy one. The densely populated city of 7m people has the world's most unaffordable residential property, measured as a proportion of median income, according to Demographia, an urban planning consultancy.

In response to soaring prices, limited land supply and stagnating wages for many graduates, developers have been racing to build ever smaller micro-flats, some no bigger than a parking space. More than 200,000 Hong Kongers live in often-squalid cubbyholes known as "subdivided homes", which are typically about 10 square metres but rent for about \$570 per month.

The average living space per person in Hong Kong is just 16 sq m, compared with 20 sq m in Tokyo, which is also infamous for its tiny apartments, and 28

sq m in Shenzhen, China's tech metropolis just over the border from Hong Kong, according to research by Our Hong Kong Foundation, a think-tank backed by many of the city's tycoons.

Stephen Wong, a former investment banker and head of public policy at the think-tank, says the housing situation has reached "crisis" point. "We're going to be short by another 70,000 private flats over the next 10 years," he says. "People have lost hope."

Tycoons get much of the blame for the situation – and a large share of the resulting profits. Five of the best-known tycoon families – the Lis, the Lees, the Woos, the Chongs and the Kwoks – took home more than \$3bn in dividends, which are not taxable in Hong Kong, from their main listed companies alone last year, according to FT calculations.

But economists and politicians disagree about the causes of the crisis, with some blaming developers for hoarding land, some blaming the public for resisting the development of greenfield sites and others blaming the influx of around 1m mainland migrants since the UK handed back control to China in 1997. Quantitative easing, which has pumped cheap money into the global economy since the financial crisis, has helped drive prices even higher.

Mr Wong understands why residents resent developers, given that property prices have, over the past decade, grown faster than gross domestic product and way ahead of wages. "People see that a landlord is better off than a business owner, who is better off than a wage earner," he says. "What kind of society is that?"

Even some tycoons are balking at soaring prices. Lau Ming-wai, chairman of property group Chinese Estates, says his company has not bought land at government auctions in Hong Kong for five years because "we see better risk-return in other investments".

Mr Lau, 37, who took over when his father stepped down after being convicted of bribery and money laundering in Macau in 2014, advises the Hong Kong government on youth policy. He compares the situation to the UK and other developed economies struggling with a "toxic mix" of high property prices and declining social mobility.

The difference is that Hong Kong has no hinterland and the city's residents cannot elect their own leaders, leading

200,000

Hong Kongers living in subdivided homes, typically

about 10 square metres and costing

about \$570 a month

60%

Loss of value for

listed family

businesses in places

such as Hong Kong

during the five years

before and three

years after their

founder steps down

3%

Hong Kong GDP as a

percentage of

China's; in 1997 it

was nearly 20%

to a sense of "pent-up anger". He adds: "You can see and feel the resentment and frustration."

Unique strengths

President Xi Jinping's concentration of power – and Beijing's growing influence in Hong Kong – has killed off hope for democratic reform and eroded the autonomy and civic freedoms that helped make the city an international gateway for China.

Economically Hong Kong is much less important to Beijing than it was 20 years ago. On the eve of the handover, the city's GDP was nearly a fifth of China's, but today it represents just 3 per cent, only slightly more than the neighbouring cities of Shenzhen and Guangzhou.

The Chinese economy is not just much bigger, it is far more technologically advanced, led by the likes of Alibaba, Baidu and Tencent, whose innovative businesses make the Hong Kong tycoons' traditional empires look like relics from an earlier era.

The shift in influence has seen Chinese investors buying up some of Hong Kong's most prominent buildings and most storied assets. Alibaba acquired the South China Morning Post, the city's main English-language newspaper, in 2015. Cosco, the state-owned shipping group, is in the process of taking over Orient Overseas, the shipping company controlled by the family of former Hong Kong leader Tung Chee-hwa, for \$6bn.

While some tycoons worry about Beijing's interventions in Hong Kong's legal system, few are willing to stand up for the territory's autonomy. When asked at his final press conference in March what he thought of Mr Xi's decision to end term limits, allowing him to be leader for life, Mr Li, who has expressed support for democracy in the past, replied: "If I had a chance to re-elect him, I would have voted for him."

Anson Chan, who worked with many of the tycoons when she was deputy leader of Hong Kong before and after the handover, argues that this willingness to put profit before principle is as big a threat to the city as the housing crisis.

"At some stage business people here need to ask themselves if they have a bottom line and are they prepared to defend it," she says. "We have to keep Hong Kong's unique strengths or it will become marginalised."

Additional reporting by Nicolle Liu





FINANCIAL TIMES

'Without fear and without favour'

FRIDAY 11 MAY 2018

Malaysia has the chance for more accountable rule

Mahathir's return is an opportunity for the country to transition

There have been too few occasions to celebrate the march of democracy in Asia of late. The unexpected victory of Mahathir Mohamad in Malaysia's elections is definitely one – even if the return of the authoritarian former prime minister makes for an unlikely story of change. His political revival, at a ripe if sprightly 92 years old, is in purely age terms the equivalent of Jimmy Carter coming back for another stint in the White House.

The defeat on Wednesday of the Barisan Nasional (National Front) coalition brings an end to its 61-year rule, marking the first transfer of power in Malaysia's post-independence history. It was made all the more remarkable by how heavily stacked the odds were against such an outcome. In bid to prevent an opposition victory, the government of outgoing prime minister Najib Razak used most of the tools in the authoritarian rule book: egregious gerrymandering, vote-buying, ethno-nationalist populism and the suppression of free speech.

That none of this worked is testament to how deeply the Malaysian population yearned for change, and how frustrated they had become at the scale of government corruption. The ruling coalition's parliamentary majority was decisively overturned with the opposition Pakatan Harapan (Alliance of Hope) opposition bloc gaining 113 seats to Barisan Nasional's 79.

In such upsets, the foundations of real democracy are often laid. Malaysia has the chance to turn a new page and join countries such as Taiwan and South Korea on a path to more accountable rule. Given the scale of the present democracy deficit in Asia – with Thailand under military rule, Myanmar failing to transition away from it, and other countries such as Cambodia experiencing severe reversals – this is a more than welcome development.

Mr Mahathir was stirred out of retirement by the 1MDB scandal (in which billions of dollars were allegedly misappropriated from the state development fund). To oust his former protégé Mr Najib, who stands accused of personally benefiting to the tune of \$700m, Mr Mahathir went through several conversions. He had to defect to the opposition Pakatan Harapan and bury his differences with its jailed leader, Anwar Ibrahim, whom he once sacked and persecuted with dubious sodomy charges.

Mr Mahathir has promised to arrange a royal pardon for Mr Ibrahim and pave the way for him to take over as prime minister. Given his years it makes sense for him to treat his political reincarnation as a transitional role.

What Malaysia might transition to remains uncertain. As prime minister in the 1990s Mr Mahathir was no democrat or liberal. Instead he was one of the leading lights of the "Asian values" school of thought that rejected western ideas about individual freedoms and espoused an authoritarian style of government for the supposed collective good.

If he is going to make Malaysia work better this time round, Mr Mahathir must put an end to the ethnic jingoism that has predominated under Barisan Nasional. All Malaysians should be equal citizens, be they ethnic Malay or of Chinese or Indian origin.

He must also meet his promise to restore the rule of law and institutional integrity of the state. This means fully investigating the outgoing prime minister's role in the 1MDB scandal and seeking redress before the courts should allegations stick. That way Malaysia could join the small group of developing countries – Brazil, South Africa and South Korea – that have blazed a trail in fighting corruption by holding former leaders to account.

Trump reflects desire for bold approach on China

In many past articles, Martin Wolf has identified the unfair practices which China has used to maintain its huge trade surplus. Over several decades, no country or organisation has been able to confront China successfully to change their trade policies. In his latest article ("Trump declares trade war on China," May 9), Mr Wolf condemns President Donald Trump's forceful approach towards righting these wrongs as "ridiculous" and "crazy". As an alternative, he suggests multilateral rather than bilateral discussions.

Multilateral efforts in many areas in recent decades have not, with exceptions, been successful. It is hard to put a multi-country team to work, and then the team has to shrink its power to match that of the weakest or most reluctant member. And Mr Wolf is just displaying his hatred of Mr Trump by implying that an organisation such as the WTO can be an effective negotiator with China.

I believe a large majority of Americans such as me support a new and very aggressive approach to China. And I think Mr Wolf is kidding himself by not recognising the powerful hole cards we have in threatening to cut off the vast Chinese exports to our country. We can survive without Chinese furniture, clothes, phones, sporting goods and the lot. There are plenty of other potential suppliers.

If it takes a "self-regarding bully", as Mr Wolf describes Mr Trump, to step forward, so be it.

Phillip Hawley
La Jolla, CA, US

Post-Brexit trade starts with small silver linings

In reply to Lord Wallace of Saltaire (Letters, May 10), the way to start off a UK trade policy in its own right is in small steps. A US/UK trade agreement has far too many challenges. Therefore it makes manifest sense for a mutual phasing out of non-contentious trade barriers with the nearest and dearest countries within the Commonwealth – Canada, Australia and New Zealand.

Yes, like Lord Wallace, I voted remain and am a passionate European. However, the prerogative to conclude mutually beneficial deals with those countries is a silver lining of Brexit.

The reclaiming of fishing rights as per normal international law is another such silver lining with the potential for more employment, especially in coastal communities.

John Barstow
Pulborough, West Sussex, UK

With asset managers increasingly using alternative data sets to bolster returns (or at least in an attempt to bolster returns), consumers should be advised that a portion of this data literally comes out of their wallets: in the form of retail financial account data repackaged by third parties – often, without the consumer's knowledge or consent ("Asset managers double spending on new data in hunt for edge," May 9).

Robin Wigglesworth's article brings to light how technology and big data is changing asset management, but it omits the role that consumers and

their account data play in this process. The article focuses on the firms that provide alternative data sets to investment firms. Some of the most popular underlying data sets are massive pools of anonymised retail bank or investment account transactions, which are furnished by account aggregation companies – technology platforms that bring financial account information from disparate sources into one app or digital experience to create a holistic view of a consumer's finances.

When consumers connect their financial accounts to a platform that

uses aggregation – such as a personal finance app, robo-adviser or online lender – they are agreeing to give the third-party aggregator access to their financial data so that they can gain more transparency into their own financial life.

However, buried within some applications' terms of use, consumers may also be permitting the third-party aggregator to use their data for vague and various "analytics" purposes, such as compiling research for asset managers to inform their investment decisions. Although the data may be anonymised, it is hard to imagine that

consumers would permit their data to be sold in such an opaque way, if given the choice.

A lack of transparency in finance was largely the impetus for the proliferation of account aggregation services to emerge, yet the monetisation of consumer data without clear, conspicuous consent contradicts that mission.

Consumers deserve to know who is handling their data and for what purpose.

Lowell Putnam
Co-Founder and Chief Executive, Quovo,
New York, NY, US

Transparency is the best protection for assets

Like your correspondent Nathan Gelber (Letters, May 10), I am the descendant of people whose property was misappropriated in Hitler's Germany. But I draw the opposite conclusion about opaque tax havens. The best protection from abuse is the rule of law. The best protection of the rule of law is transparency. And the best protection for gangsters financial or political is the ask-no-questions banker who helps them live a life of luxury while immiserating their fellow citizens. The harm the Nazis did went well beyond asset theft. In other words, does anyone imagine a once-wealthy Jewish businessman spent his dying minutes in a gas chamber wishing that those IG Farben bearer shares bought by his ethics-free stockbroker had been hidden somewhere safer?

Philip Abrams
London SW3, UK

Goodwill should be valued as an accounting artefact

The issues on goodwill accounting raised by Jonathan Ford in his article (May 7) and Patrick Leblond in his response (May 9) arise from the belief that goodwill is an asset, like intellectual property or software. This leads to consequential problems whichever way you then decide to deal with it.

There is the alternative view that goodwill is not an asset at all, merely an accounting artefact. It arises from the way in which we choose to add together the accounts of the many different corporate entities in a group.

At the time of the original standard on goodwill accounting I was finance director of Abbott Mead Vickers PLC. We had dealt with goodwill as an aggregate deduction from shareholder funds on the face of the consolidated balance sheet. Shareholders then knew what had been spent on acquisitions over time, and were in a position to judge whether results were good enough to justify the amount the board had spent on their behalf. There was also nowhere for directors to hide if acquisitions had gone wrong.

Jeremy Hicks
London SW19, UK

Correction

• Nestlé paid Starbucks \$7.2bn for rights to distribute the US chain's packaged coffee. The Swiss group did not receive payment from Starbucks as incorrectly stated in a Lex note on May 8.

Germany's surpluses should be put to work

Fiscal largesse would serve the country's interests, and the world's

You can't be too careful, says Olaf Scholz, Germany's finance minister. He is referring to his country's growing budget surpluses, and his determination not to fritter them away. Mr Scholz is wrong. You can be too careful, and Germany is. There are several excellent uses the money could be put to; the country will have absolutely no problem sustaining its current levels of debt; and higher spending would bring the eurozone economy into a healthier balance, making Germany's own long-term outlook brighter as well.

In January, Germany was anticipating surpluses totalling €46bn between 2018 and 2021. A budget deal struck between Angela Merkel's Conservatives and the Social Democrats set out commendable plans for spending the surpluses, in the face of criticism from fiscal hawks. Now the robust German economy has tilted the fiscal balance further: an additional €63bn in surplus revenue is now expected over the next four years.

Germany has no reason to spend these riches to reduce its indebtedness. Its debt is manageable at 65 per cent of gross domestic product, and is expected to fall below 60 per cent next year. At present Germany can borrow money for 30 years at less than 1.3 per cent. The government expects nominal GDP to grow 2.3 per cent. The debt burden is light and growing lighter.

Germany could usefully lower taxes, improve its physical and digital infrastructure, or increase its defence budget. Mr Scholz prioritises tax relief, while pledging some funds for broadband; but the third option is just as pressing. The size of the surplus means he does not have to exclude defence.

Despite increases to its defence budget, Germany will not fulfil its Nato commitment to spend 2 per cent of GDP on the military. Military spending is budgeted to grow at more than 3 per

cent a year through 2022, but projected output growth will keep the target out of reach. Despite significant domestic political resistance, particularly from the Social Democrats, Germany can and should do better. Donald Trump's indifference to his European allies underlines the fact that, as Ms Merkel said this week, "it is no longer the case that the United States of America will simply protect" Europe.

Increased spending in Germany, whatever form it took, would increase domestic demand. Given that the country is at full employment, some increase in inflation and wages should result (overall inflation is low and stable at present, despite strong wage growth). From the point of view of the wider eurozone, this is desirable. It would drag the eurozone as a whole closer to its inflation target. Higher German wages would make peripheral countries more competitive, all else being equal, helping to reduce the internal imbalances that have bedevilled Europe and led to the build-up of bad debt. It would also make the European Central Bank more likely to tighten monetary policy, which would please German depositors.

Economic imbalances are not restricted to Europe. Mr Trump likes to complain that Germany exports much more to America than it imports from it. This is not a problem in itself, or an appropriate target of policy, but countries with an excess of savings must export them. In a world with an apparent dearth of good investment opportunities, the result tends to be poorly allocated capital or other distortions.

It would be better for the world, in other words, if Germany put its surpluses to work at home, where there are good targets for investment. That would have a pleasant side effect, too: it would make Germany a better place for Germans to live in.

A portrait of Brexit defaced by geographers and cabinet members

Notebook
by Robert Shrimley



In a row that spoke happily to everyone's prejudices, geography students at Oxford university forced the faculty to take down a picture of Theresa May which it had hung as part of a display of its most famous female alumni. Students, using the Twitter hashtag #notallgeographers (and wouldn't you enjoy completing that sentence?), had surrounded the image with protest slogans. After an outcry at the faculty's apparent cowardice, the university insists the image will be restored to its place, although at time of writing this has yet to happen.

The Conservative party last night insisted it would not be taking down the picture of Theresa May from its display of famous Tory leaders at the party headquarters even though it has been consistently defaced by current members of her cabinet.

The decision to put up a picture of the current leader had seemed uncontroversial at the time and was also part of an equality initiative, designed to show the Conservatives' commitment to disadvantaged groups like geographers. But no sooner had the picture gone up than members of the cabinet started using it to voice anger at her Brexit strategy under the banner of a Twitter campaign headed "not all conservatives".

It was surrounded by empty sheets of paper on which cabinet ministers have been scrawling criticism of her leadership. Boris Johnson, the foreign secretary, wrote that her latest plan for a customs partnership was "crazy", while someone else had written

"Gavin Williamson for leader" in handwriting that experts thought remarkably similar to that of the defence secretary.

Not all the critics identified themselves. Some of the abuse was signed "sources close to Michael Gove" and "friends of Liam Fox". Others completed the "not all conservatives" slogan with phrases like "not all conservatives are hung up on having a functioning economy".

Other comments included "vacillating", "unable to reach a decision" and "leads from the back".

However, a Downing Street source dismissed such abuse, adding: "You say that like it's a bad thing."

But party officials stressed that it was not only Brexiters who had defaced the display. The business secretary Greg Clark is understood to be behind one slogan that stated: "Hard Brexit costs jobs".

Another of the blank sheets stated: "Customs union plans welcome". It later emerged that this was not a political insult, but that it had been put there by Mrs May herself.

The prime minister is facing a split in her top team over alternatives to staying in the customs union, neither of which will work without a lengthy extension of British membership of the trading bloc, but that might help her cling on to power.

Mrs May has not commented on the defacement of her picture but allies said that she welcomes the robust debate as part of the process of securing a cabinet agreement on the

best strategy for delivering a Brexit that maintains jobs, has no hard border with Ireland and allows the UK full access to the Galileo programme.

In spite of the sustained criticism, party officials have ruled out taking down the picture. Party chairman, Brandon Lewis said: "We are not going to let the juvenile pranks and political posturing of a few cabinet ministers prevent us from showing our pride in a woman who some people consider this country's best prime minister since David Cameron".

He said Mrs May was an inspiration to many who had battled her way to the top in spite of serious hardships, such as a poor political touch, no clear principles and a degree in geography. But Mr Lewis did say the picture may be moved to a new and more fitting location at the back of the stationery cupboard near the portrait of Austen Chamberlain.

He disputed claims that this was giving in to the protests arguing that though the position is less prominent it will be seen by more people because "everyone needs Post-it notes". Mr Lewis added it could be restored to its old slot "as soon as we have a clear policy on the customs union or by the next election – whichever it's first".

Aides stressed that there was no question of the picture being removed entirely. One official said: "We know people don't like the picture, but no one wants to take it down in case we have to put a worse one in its place."

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Customers need to know who is handling their financial data

consumers would permit their data to be sold in such an opaque way, if given the choice.

A lack of transparency in finance was largely the impetus for the proliferation of account aggregation services to emerge, yet the monetisation of consumer data without clear, conspicuous consent contradicts that mission.

Consumers deserve to know who is handling their data and for what purpose.

Lowell Putnam
Co-Founder and Chief Executive, Quovo,
New York, NY, US

Free trade deals will need to resemble single market

This week we have heard Theresa May insist once again that the UK will leave the single market and the customs union ("Will Theresa May be able to win over Eurosceptics?" May 7), and we have even heard Boris Johnson interpreting the English local council elections as demonstrating "key" electoral support for this policy. But 32 years on since Margaret Thatcher set out on the single market on March 29, 1985, why so much urgency for leaving it 33 years later, on March 29, 2019?

We have heard many times that our government wishes to leave the single market and customs union on the basis that continued membership would involve accepting EU laws and would hamper our ability to trade freely throughout the world. Beyond the simple observation that it is necessary to accept the laws of our trading partners in any trading relationship, a closer look at the single market helps to debunk this myth.

With the single market we already have an extensive agreement for free trade. We have removed all customs duties on trade in goods, we have protected our borders with a unified agreement on external tariffs, and we have removed a vast swath of non-tariff barriers to trade, such as food standards for farming products or regulatory standards for financial services. And, moreover, we have achieved all this with our single biggest trading partner for external trade.

A simple, or even a super, free trade agreement, can be only a pale imitation, and it is far from certain that any countries are offering trade agreements to make up the shortfall.

The single market was agreed by Thatcher, and Sir Arthur Cockfield, her commissioner often referred to as its "architect", in the spirit of expanding economic relations with key trading partners. So, 33 years later, and with a government for which free trade is a stated goal, are these not exactly the sort of results we should be keeping?

Hew Donald
London W5, UK

Big city, bigger conurbation

Andy Bounds is incorrect when he writes Manchester is the UK's third-biggest city (May 10). Birmingham, Bradford, Glasgow, Leeds and Sheffield have more people than Manchester.

Andy Burnham is mayor of the conurbation of Greater Manchester which technically is not a city.

Opinion

Argentina's latest turmoil is a reminder of global weakness

FINANCE
Gillian Tett



A year ago, Argentina was the darling of global investors. So much so that, when it issued a pioneering 100-year bond with a yield of just 7.9 per cent, investors gobbled it up, ignoring the fact that the country has defaulted eight times in the past 200 years.

Whoops! This week Mauricio Macri, Argentina's president, asked the IMF for help, after the peso tumbled to record lows. And that century bond? After rising to 105 per cent of its face value last year, it is now trading nearer to 85 per cent.

This is deeply painful for the Macri government – and for long-suffering Argentine voters who had hoped that "gradualist" reforms could deliver an

exit from years of economic turmoil, indebtedness and decline. But there is a silver lining too, at least for the wider world: Argentina's turmoil could offer a timely wake-up call about the bigger challenges in 2018.

After all, financial history shows that when rapid currency swings are combined with a turn in the credit cycle, this can flush out leveraged entities – and deliver Argentina-style surprises.

Some elements of this dangerous combination are now starting to materialise. In the past three weeks the dollar has strengthened, on a trade-weighted basis, by 5 per cent.

Meanwhile, global credit conditions are finally tightening a little after six interest rate rises from the US Federal Reserve in three years. This does not necessarily mean that the Argentine debacle will spark a full-blown emerging markets crisis right now. Although countries such as Turkey seem vulnerable, overall financial conditions remain loose by historical standards.

However, the momentum in global markets is shifting. Or to put it another way (and as I noted in the Financial

Times last year), when future historians look back at Argentina's 100-year bond, it will probably look like the bond market's equivalent of the pets.com initial public offering during the 2000 tech boom – namely a sign of a bubble that, at best, is starting to deflate slowly, or, at worst, doomed to pop.

This has at least three implications. First, investors urgently need to stress

Investors need to prepare their portfolios for a world of currency swings and higher interest rates

test their portfolios for a world of currency swings and higher rates. Second, borrowers must become more resilient. After all, as Jay Powell, the Fed chair, observed this week: "Some investors and institutions may not be well positioned for a rise in interest rates."

Third, policymakers need to prepare too. In recent years, the IMF has urged

governments to use the gift of cheap money to make much needed structural reforms, and improve public finances. But, as the fund lamented last month, most governments have ignored that call, and public sector debt has surged. The fact that Argentina has a fiscal deficit of 9 per cent (when central bank borrowings are added in) is symbolic.

This means governments should accelerate structural reforms. Policy-makers must also re-examine the wider global financial safety net.

This has four overlapping elements: many countries have precautionary foreign exchange reserves; many also have bilateral swap agreements between central banks (to supply funds in a crisis); regional financial assistance programmes have emerged; and the IMF's lending programmes.

This combination is robust enough to cope with limited shocks. The turmoil in Argentina, for example, will probably be contained if the IMF agrees to its request for a standby credit agreement. But if the turmoil spreads, the safety nets will undergo a far more searching test.

Interaction between the RFAs and the IMF, for example, is wobbly. Nobody really knows what would happen if a country ever failed to repay a swap line. It is also unclear how much firepower the IMF will have in the future.

The fund is due to conduct a quota review next year, and IMF officials are keen for member countries to increase their support, by many tens of billions of dollars. But it is unclear whether the US administration of Donald Trump will agree to support any increase. It is even less clear what might happen if it does not.

This is why the Argentine episode is timely. One hopes that Mr Macri will cut a deal with the IMF in the coming days, which will calm the markets, enable the government to save face and accelerate domestic reforms.

But we should also hope that complacency does not return. After all, the best way to prevent a really big shock is to have regular, small jolts. All eyes, then, on that ill-starred 100-year bond.

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Productivity gains can end generational conflict

ECONOMICS
Chris Giles



Britain's contract between the generations is in peril. We are simultaneously failing to improve the lot of young people while skimping on health and social care for the elderly. That is the stark conclusion of two years' research by a committee of the great and the good.

The evidence mustered by the Intergenerational Commission is impressive. Within some families, financial support from one generation for another is as strong as ever. The young benefit from the bank of mum and dad while the infirm can count on their children to provide care. Sadly, public policy has made a mess of similar intergenerational responsibilities nationally.

Those born after 1980 have drawn the short straw. Their pay was hit harder than others by the financial crisis, they have less secure pensions, higher costs for worse quality homes and the state has imposed higher education charges on them. No wonder millennials are the first generation with lower living standards than their predecessors at the same age. Security for the silver-haired generation is also under threat. The UK is already failing to organise adequate health and social care, well before the huge additional pressures of an ageing population hit in the 2020s.

Anyone who thinks millennials are flighty avocado toast-munching spend-thrifts while the old are all sitting pretty on their round-the-world cruises should acquaint themselves with some facts.

To bridge the gap between the age

The state's power to generate or destroy growth will always override its power to redistribute

groups, the report recommends a package of additional taxes on the richer old – to pay for health and social care – alongside higher taxes on inheritance and property, to be redistributed to the young. Sadly, these proposals fail to match the quality of the diagnosis. They are timid where they should be bold; reckless where caution is warranted.

Any solution must first recognise Philip Hammond's favourite hard truth: "The only sustainable way to raise living standards is to improve our productivity growth." The state's power to generate or destroy growth will always trump its power to redistribute. So avoiding a damaging hard Brexit is the most urgent task in this area, yet the report shies away from the issue.

Timidity also constrained the commission's proposals for spending on health. Its proposed injection of £2.3bn into the National Health Service is only a tenth of the annual sum the Office for Budget Responsibility says is needed just to maintain the current quality of the welfare state over the next decade.

Housing is cheap in Britain where job prospects are poor and unaffordable where they are bright, so fixing this is the most important intergenerational task. Yet here, again, the report is weak. The solution the commission should have proposed is a huge building programme for social housing in places where rents are high. To make housing affordable, the state should use land it owns or purchases to build large numbers of homes to bring rents down. While the necessary expenditure is huge, the borrowing costs would be covered by the revenue from new homes. The £1.7bn proposed by the commission is close to an irrelevance.

And yet in other areas, the commission is cavalier. Its proposal of a stiff new property tax of 1.7 per cent for homes valued above £600,000 and 0.85 per cent below that threshold would impose the largest burden on London residents. The capital is a young city, where housing affordability is already most stretched. You do not lower the burden of housing costs by extra taxation.

For all its deficiencies, the commission's spotlight on strains in society's generational contract is welcome. Repairing the damage will take time, involving both intra-family transfers and the power of the state. Most important, though, will be efforts to raise the national growth rate. Consuming the proceeds of the family silver is strictly finite.

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GLOBAL POLITICS
Philip Stephens



efforts to uphold a rules-based order. It surrenders the international high ground to a deeply unpleasant regime in Tehran. And it pours petrol on a region already in flames. A region, incidentally, that sits alongside Europe.

Saudi Arabia's Mohammed bin Salman and Israel's Benjamin Netanyahu have been banging the drums for war against Iran. Mr Trump in effect has now joined them. The deal restricting Iran's nuclear activities was imperfect. Without it, Tehran has means and incentive to build a bomb.

For European policymakers there is an additional dimension. If Iran, or any other unpleasant regime, had needed a rationale for a nuclear programme, former president George W Bush offered it with his Axis of Evil speech and the US-led invasion of Iraq. North Korea is unlikely to learn this lesson when its leader Kim Jong Un meets Mr Trump next month to talk about Pyongyang's nuclear arsenal.

A diplomatic path for Iran was initially mapped by France, Germany and Britain – the so-called EU3. The 2015 accord, drawing in China and Russia as well as the US, was the culmination of a dozen years of painstaking and often painful diplomacy. North Korea, and everyone else, now know that America's word, even on a solemn international agreement, cannot be trusted as long as Mr Trump is in the White House.

In most European capitals, the first reaction to this wrecking strategy is to say America is now on its own. If the US intends to act as a rogue state, blind to



the views of its allies, there is no longer the glue left to hold together an Atlantic partnership that long assumed a coincidence of values as well as interests.

Turning off the TV set on Mr Trump is a more than beguiling prospect. Sadly, it also defies the reality that Europe depends on the US for the continent's defence. Last year, in a moment of public frustration, Germany's Angela Merkel said that Mr Trump's arrival in the White House invited Europe to take more responsibility for its affairs. Every politician has done since suggests that Germany is less rather than more willing to shoulder the costs of its own security. Europe will secure independence from the US when it is prepared to pay the price.

Realism, though, does not require

Turning off the TV on the US president is a beguiling prospect but defies the reality of the situation

submission. The first priority must be to hold together what is left of the nuclear agreement. The US may have reneged, but Europe – and the rest of the international community – can demonstrate that they are prepared to keep the bargain with Iran – the lifting of sanctions in return for nuclear compliance.

European politicians have said they will seek an exemption for their companies from Mr Trump's sanctions. They may need to go further. If the president insists on deploying US economic might to punish, say, German, French or British companies, Europe must retaliate. This is not about defending commercial interests, but about recognising that Iran will respect the deal only if gets promised sanctions relief.

In the absence of exemptions, the EU should indemnify against the threat of US sanctions any of its businesses trading with Iran. The attempt to penalise European companies should be met also with offsetting penalties on US corporations. There would be a danger of tit-for-tat escalation, but if Europe is serious it will have to take risks.

The second imperative is for European leaders to make it as clear as it is possible to make it that they would oppose vigorously any military strikes against Iran, and that the US would be debarred from using European bases in such a conflict. The Tehran regime is obnoxious. Its interventions in the region are destabilising. But the war sought by Israel and Saudi Arabia would be still more dangerous.

Europeans should not draw comfort from the fact that Mr Trump's decision has left them sitting in the same camp as China and Russia – though some may recall that at the time of the Suez crisis in 1956 Washington lined up with Moscow formally to denounce Britain and France at the UN.

There must, though, be food for serious thought here for Mr Trump's fellow Republicans in Washington. How has the US managed so comprehensively to isolate itself among friends and allies and thus empower its adversaries? Enough really is enough.

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Armenians should grasp the chance to transform their homeland

Ruben Vardanyan

minister after a decisive vote in parliament. This closed a long, difficult chapter and opens a new one filled with opportunity and uncertainty. Armenia can become a beacon for other nations if it successfully transforms its government while remaining peaceful and abiding by its new constitution.

This is a watershed moment for Armenia. A quarter century after gaining its independence, the young republic remains vulnerable, as does the state of the Armenian identity globally. We have a rare and unexpected opportunity to transform our country into a vibrant, modern, secure, peaceful and progressive homeland for a global nation.

It's important to note that this was not the victory of one man, but rather of an entire nation and particularly of our youth. I remember, as a young man, I was also frustrated by the status quo and took part in similar mass protests 30 years ago. The changes that did come fell short of expectations. This time must be different.

The disaffected youth must be heard so that they agree to remain in Armenia

and contribute to the success of the nation. If euphoria turns into disappointment yet again, we could witness the emigration of the entire next generation. Our small and fragile economy could not withstand a further brain drain.

Moreover, those who have taken to the streets in celebration must be realistic. Armenia's problems won't be solved

Now is the time for our country to tap its émigrés to help build long-term prosperity

overnight. No one should believe those who promise to rapidly attract billions of dollars of investment. Instead, we have to increase our competitiveness as a country to thrive within the global economy.

There is no doubt Armenia presents an attractive investment opportunity: its rapid growth in the early part of the 2000s led the World Bank to call it the

Caucasian tiger. Armenia's people are innovative and creative; it is the perfect bridge between the EU, Iran and the Eurasian Economic Union of Belarus, Kazakhstan and Russia, and we have the unique expertise and resources of a global network of emigrants.

As a proud member of that diaspora, I have been seeking to foster systemic change in Armenia on behalf of the new generation for many years. That is why, together with my Armenian-American partner Noubar Afeyan, I co-founded the Armenia 2020 initiative to draw on global knowledge and create scenarios through which the country could achieve a vibrant future.

Economic development will require a long-term strategy that helps rebalance the economy toward resilient, inclusive and environmentally sustainable growth.

It is abundantly clear what Armenia's new prime minister must do.

First, Mr Pashinyan must harness the skills and enthusiasm of Armenians across the globe, and encourage them to contribute to accelerating Armenia's growth. Less than one-third of the

world's 11m Armenians lives in the country. Now is the ideal time for our homeland to tap its émigrés and ask for their help in building long-term prosperity.

Second, he must faithfully carry out the mandate he has been given. Armenian citizens want a vibrant, affluent country committed to justice, freedom and equal opportunity. Our people do not want one oligarchy to replace another. The new government needs to be qualitatively different from the previous ones.

Next month hundreds of humanitarian leaders will meet in the Armenian capital of Yerevan as my organisation awards our annual Aurora prize, which honours those who came to the aid of our ancestors during the Armenian genocide in the early 20th century.

I hope that this year's ceremony will coincide with the dawn of a new era where Armenian citizens and diaspora alike can be proud of their ever-transforming nation.

The writer is co-founder of the Aurora Humanitarian Initiative

After nationwide strikes, prime minister and former president Serzh Sargsyan capitulated to the overwhelming voice of the Armenian people by resigning unconditionally. To his credit, he ceded control after 10 years in office without bloodshed or civil unrest.

On Tuesday, Nikol Pashinyan, the opposition politician who led this "velvet" revolution, was declared prime

minister and will take office on 1 June.

Lex.

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Royal Bank of Scotland: don't tell Sid

Royal Bank of Scotland's \$4.9bn outline subprime settlement with the US Department of Justice would be worthy of tabloid psychology if the bank was a celebrity. The subtext was that a struggling UK lender has escaped a dark place, achieved closure and is moving on with its life. Ahead lies a sale of its shares by the government as a proxy for a restorative romance with a member of the *X Factor*.

Not so fast. As RBS admitted, its short announcement preceded a detailed settlement notice from the DOJ. Misbehaviour in RBS's US mortgage-backed securities business chronicled here will probably resemble an out-take from *The Big Short* deemed too louche for public screening.

The bank, run into the ground by Fred "the Shred" Goodwin in the noughties, has other business to settle before it can claim to have defeated its demons. The Prudential Regulation Authority has to agree that a resumption of dividends will not hurt RBS financially. The chancellor must decide what form the share sell-off will take and when it should start.

RBS has a distinguished history of having less capital than anyone ever thought possible. But on the face of it, the PRA should find it hard to block the first dividends in a decade. A DOJ settlement at the low end of forecasts lowers core tier one equity to 15 per cent. The bank could countenance another 1 percentage point drop, creating a £2bn surplus. That equates to 17p per share for a yield of 6 per cent, starting perhaps with a token payout for the first half. Baby steps.

Capital – of the political kind – is scarce for the UK's Conservative government. The temptation will be to schedule sell-offs as soon as the PRA has been satisfied. The chancellor has mooted £3bn, equal to 10 per cent of market worth, by next spring. Mind-bendingly for veteran RBS watchers, its shares actually traded *above* net asset value yesterday, at 287p. They are still 43 per cent below the state's in-price. But the bailout was a necessary intervention, not an investment.

One idea is a public share offering at a discount, mimicking Thatcherite privatisations summed up by the ad slogan "Tell Sid". A better option is to

feed shares on to the market via placings. It worked with Lloyds. With £24bn in RBS stock to shift, it could take years. Unlike a celebrity, RBS only gets one shot at rehab. There should be no second chance.

AMP: short circuit

AMP is the latest Australian financial services group to blow a fuse. Half the insurer's board has resigned after misconduct allegations. The group has lost \$4.5bn (\$3.4bn) of market value since its recent peak in mid-March, leaving it at AU\$12bn. Two class-action lawsuits were announced during its annual meeting yesterday.

AMP is cheap for a reason. Bidders will be wary until scandal fades.

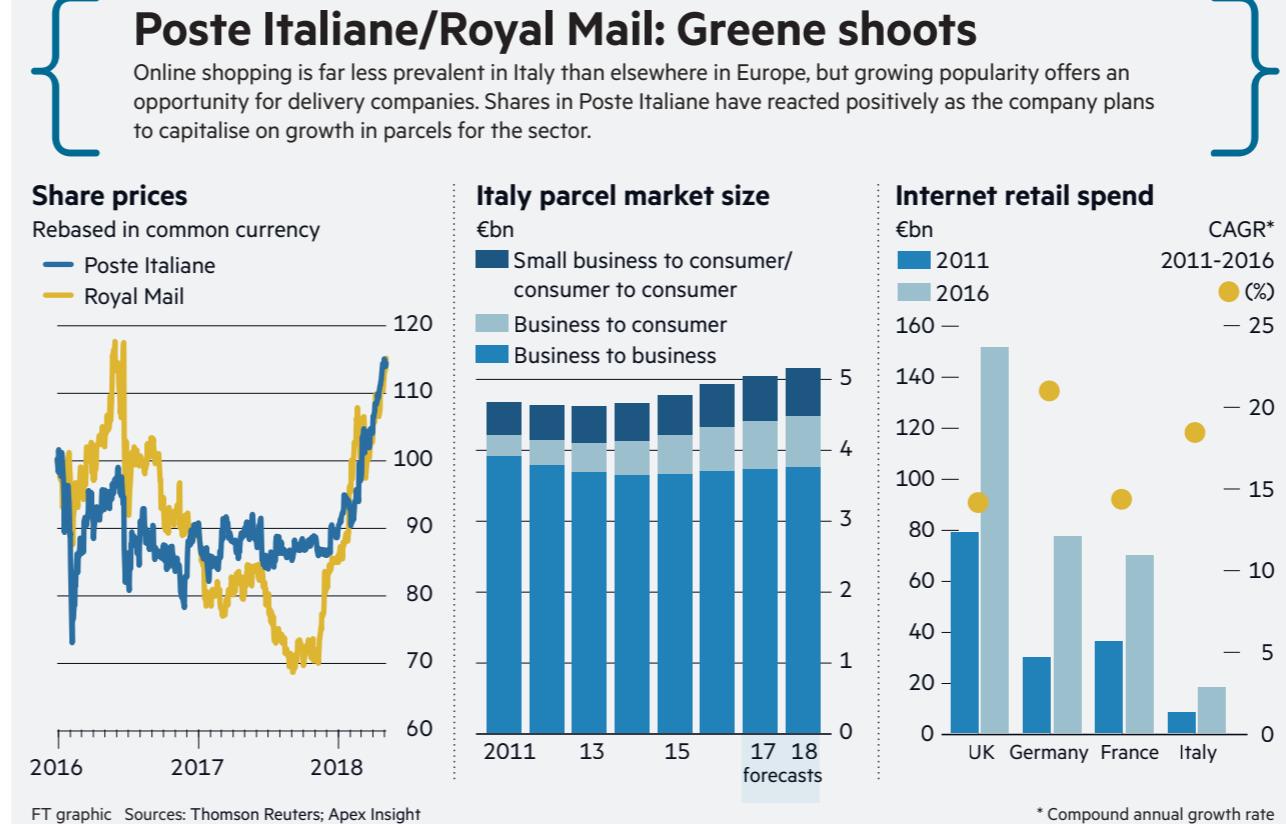
The group, which includes insurance, wealth management, banking and asset management units, is accused of charging customers without providing any services. It subsequently misled the regulator about its behaviour, and tampered with an "independent" report. A royal commission is already investigating the financial sector for its recent scandals.

The inquiry is wide ranging. It involves not only AMP but Australia's four biggest banks. Together they control a big chunk of the domestic wealth management business and about half the financial planning market. Politicians will need to ask whether there is enough competition.

This scandal has hit AMP shares hard. Its market cap is just a tenth higher than the underlying actuarial value of all its wealth and insurance businesses. A purchaser of the whole group could get a bank and a fund manager almost for free.

Asian financial services groups are hot properties. Bidders will be watching AMP's travails with interest. The group is a match with HSBC's goals. Prudential wants to focus on Asia, as it splits off its UK business. It already runs an Asia-based asset manager. Chinese insurers, too, could be interested. However, regulatory hassles will, for the moment, make an acquisition of the 169-year-old Australian group daunting.

The bad behaviour of Aussie executives means their sector is getting a shake-up. Profits will go on shrinking.



FT graphic Sources: Thomson Reuters; Apex Insight

Internet retail spend

CAGR*

2011-2016 (%)

UK 25

Germany 20

France 15

Italy 10

0

* Compound annual growth rate

120

110

100

90

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Media

Comcast plans break fee in new Fox offer

Latest twist in US cable group's battle with Disney to acquire Murdoch assets

MATTHEW GARRAHAN — LONDON
JAMES FONTANELLA-KHAN — NEW YORK

Comcast will include a \$2.5bn break fee in any new offer for the entertainment assets of Rupert Murdoch's 21st Century Fox after an earlier proposal was rejected by the mogul, according to people briefed on the deal.

The break fee would be payable in the event that any Comcast-Fox deal ran into regulatory trouble. The US cable group, which also owns NBCUniversal, did not include a break fee in its first approach to Fox in November, when an offer that valued Fox's entertainment assets at about \$60bn was rebuffed.

The Fox board instead recommended an all-stock offer from Walt Disney that valued the Fox assets, including its film studio, cable channels and 39 per cent stake in European pay-TV group Sky, at \$52bn, or \$66bn including debt.

However, Comcast will pitch its new offer at a significant premium and is in talks with US banks to secure up to \$60bn in financing, according to people briefed on its plans.

The inclusion of a break fee is the latest twist in a months-long battle that will reshape the global media landscape. Mr Murdoch's decision to break up a company that took him decades to assemble has triggered a race by Comcast and Disney, which are keen to strengthen their hands against deep-pocketed streaming players such as Netflix and Amazon.

The inclusion of a break fee would be

an important component of a new Comcast bid. A recent Fox regulatory filing revealed it walked away from Comcast's November approach because the cable group did not offer to include such a fee.

The filing said that "party B" — widely known to be Comcast — "was unwilling to agree to an acceptable allocation of regulatory risk" associated with the purchase of the Fox assets.

The subject of a break fee was raised multiple times in discussions between the two sides, according to the filing, but Comcast never included one in its offer. Disney included a \$2.5bn break fee in its own offer, which was ultimately recommended by the Fox board.

Comcast is now ready to make a comeback offer but people briefed on its plans cautioned that a new bid was not guaranteed. The final decision on whether it makes a new move is likely to

\$60bn
Value of Fox's entertainment assets at Comcast's first approach

39%
Size of Fox's stake in Sky, for which Comcast has made a formal bid

hinge on the approval by a US judge of AT&T's \$85bn takeover of Time Warner, which is being challenged in court by the US Department of Justice.

Several antitrust experts in Washington following the AT&T case believe the US telecoms group has a good chance of having its deal approved, as so-called vertical mergers between two businesses operating in different sectors are rarely challenged.

But Comcast has more overlapping business units with Fox — both companies own cable channels and a film studio — which means regulators are likely to scrutinise a Comcast-Fox combination regardless of whether AT&T's takeover of Time Warner is cleared.

Comcast has separately made a formal bid for Sky, which values the company at about £22bn — a premium to a rival offer from Fox.

Support services

US watchdog bans former Deloitte Turkey chiefs

MADISON MARRIAGE

The US accounting regulator has banned the two former chief executives of Deloitte's Turkey practice for failing to prevent individuals at the firm from altering documents ahead of an inspection by the watchdog.

The Public Company Accounting Oversight Board said the partners, Huseyin Gurer and Gokhan Alpman, were "aware of an effort" within Deloitte Turkey to alter documents improperly ahead of a 2014 inspection by the regulator and "did not try to stop it".

The watchdog fined Deloitte Turkey \$750,000 over the incident in December. It said yesterday that a third senior partner, Omer Tanriover, Deloitte Turkey's former risk and reputation leader, had also been barred for failing to co-operate with its investigation.

"Audit firms and their personnel have a fundamental duty to act with integrity," said William Duhmke, the regulator's chairman. "That integrity begins with their senior leaders and the tone they set for the audit practices they oversee. When firm leadership fails in its responsibilities, the [PCAOB] will take appropriate action to hold that leadership accountable."

The regulator said Mr Tanriover's ban was permanent as he had "refused to provide information in response to demands from PCAOB investigators".

Mr Gurer — who was additionally fined \$25,000 — and Mr Alpman can apply to have their bars lifted after two and three years respectively. However, accounting experts questioned whether the regulator's response had gone far enough given the seriousness of the wrongdoing exposed at the highest level of one of Deloitte's international practices.

Prem Sikka, professor of accounting at the University of Sheffield, said: "The big firms and their partners show little respect for rules, ethics or regulators. They play cat-and-mouse games to enrich themselves and they seem to be quite willing to bend the rules for private gains. The puny fine of \$25,000 will hardly worry anyone."

Deloitte said its Turkish practice "self-reported" this matter to the PCAOB, fully co-operated with the PCAOB's investigation, and is pleased that it is now concluded". It added that "the conduct of these three individuals was wholly incompatible with our culture, and they are no longer with the firm".

Media



Sports media company Perform Group's agreement with Matchroom Boxing will see it take on heavy-hitters of US television — Oli Scarff/AFP

Perform lands \$1bn deal to stream boxing

MATTHEW GARRAHAN — LONDON

Perform Group, the sports media company owned by Len Blavatnik's Access Industries, has struck an eight-year, \$1bn deal with Eddie Hearn's Matchroom Boxing to stream a series of fights on a new US subscription service.

The company recently hit a £3bn valuation when it sold a 10 per cent stake to Dentsu, the Japanese advertising group, for £300m, in a deal that makes it worth more than food delivery group Deliveroo, the UK's most valuable tech-startup.

Perform's DAZN streaming service is currently available in Japan, Germany and Canada, where it screens a range of sports live and on-demand, but it will use the Matchroom deal to drive US subscribers. Matchroom, which is responsible for much of boxing's recent growth in the UK with marquee fighters such as Anthony Joshua, Kell Brook and Tony Bellew, would stage 16 fights a year, the companies said.

Simon Denyer, Perform's chief execu-

tive, said the company would acquire the rights to other US sports, adding that the company was undaunted by the size of established sports media players such as Walt Disney's ESPN network. "There's plenty to aim for . . . it's a very fragmented market," he said.

The pay-per-view market for boxing in the US "isn't working any more," he added. "It's been declining and the way pay-per-view operators have dealt with it has been to put up the price of the fights. A big fight could cost \$90-\$100. The economics have killed it for the boxing fan."

DAZN would be available for a fixed monthly price, he added.

The company this week hired John Skipper, ESPN's former president, as executive chairman. Mr Skipper stepped down from ESPN at the end of last year after revealing a problem with substance abuse.

Sir Len, whose company has investments in Warner Music, Deezer and Spotify, told the Financial Times that sport was ripe for the same digital dis-

'A [pay-per-view] fight could cost \$90-\$100. The economics have killed it for the boxing fan'

ruption that has upended music and television. "Sport is the last of the major media sectors to adapt to digital and streaming technology," he said.

Mr Denyer added that there had been "radical change" in the delivery of music and TV to consumers. "But sport has not had any significant disruption or change . . . it's still delivered as a linear bundle at a high price."

Perform will face competition for media rights and subscribers when it launches DAZN in the US. The biggest sports, such as NBA basketball and NFL football are locked up in long-term deals with companies such as ESPN and Time Warner's Turner. Mr Denyer said other rights would become available in the next few years. "There is a lot of content across a lot of different sports."

Perform was listed in the UK in 2011 but taken private by Access in 2014 for £702m. Matchroom has become the leading promoter of boxing in the UK with more than 100 events in the past five years, including 57 world title fights thanks to a broadcasting deal with Sky.

INSIDE BUSINESS

TECHNOLOGY

Richard Waters



Machines that can easily fool humans raise ethical concerns

Trust Google to spoil a perfectly inoffensive demonstration of the latest in artificial intelligence by accidentally offering a glimpse of a dystopian robot future.

It happened this week at the search company's annual developer conference, an outdoor gathering of 7,000 people that felt like a cross between a religious revival meeting and a Californian summer festival.

By stringing together its latest AI chips into "pods", Google claims to be able to bring to bear almost as much power as the world's fastest supercomputer, all for the purpose of training its machine-learning models. The company's demonstrations showed this tremendous resource being put at the service of stunningly innocuous tasks, such as enhancing underexposed photos or finding matches online for fashionable clothes that catch your eye.

Then came the showstopper. A human-sounding robot phoned to book a table at a restaurant, carrying on an extended conversation without the person on the other end realising they were talking to a machine.

This prompted just the kind of uncomfortable thoughts about AI that Google's other demonstrations had managed to avoid. Machines pretending to be human have always elicited a "creepiness" factor. But what happens when the robot interacts with humans on their own terms?

Machines that fool humans into thinking they are dealing with another person raise obvious ethical concerns. AI that weakens the sense of what is real promises to accelerate the arrival of a post-truth world. And isn't a computer voice that can trick you into engaging in conversation destined to become the political robocall from hell?

The demonstration spoke volumes, not just about the predicament Google faces in how far to push its new AI powers into everyday situations but also about the challenges for all companies looking to engage customers with technologies such as these.

The Google demonstration — of a technology it calls Duplex — underlined two points about the design of these more "naturalistic" human-robot interactions. One is that it is important for people to know when they are dealing with a machine.

Besides the obvious ethical worries, there are very practical reasons for this. Today's machine-learning systems can fail suddenly and unexpectedly, and language is notoriously hard for a computer to master. So it helps for a person interacting with a robot to be prepared.

This does not just apply to language systems. Drive.ai, a driverless car start-up that began a trial passenger service in Texas this week, has gone out of its way to distinguish its cars from other cars on the road. They are painted bright orange, and a screen on the front is used to explain the car's intentions to pedestrians, with messages such as: "Waiting for you to cross."

The aim is to destroy the illusion that such intelligence systems will behave just like human drivers, says Andrew Ng, an AI pioneer and Drive.ai board member.

A second message is that it is sometimes better to bury the intelligence in the background and use it to make people smarter, rather than allowing it to intrude directly into interactions best left to humans.

Some of the technologies behind Google's robot caller — such as speech recognition, which identifies the words being spoken, and natural language understanding, which tries to derive the speaker's meaning — are being put to use in voice AI systems embedded in corporate software.

TalkIQ, for instance, uses these technologies to listen in on phone calls made by sales and customer service representatives. The software makes suggestions for how the humans can improve their performance, or offers information that might be useful during a call with a customer.

The prospect of people being guided to act by such systems raises other worries. Imagine two people holding a conversation in which each is being prompted how to respond by AI operating in the background. At what point does human will recede and machine will take over? And when that happens, why not move as quickly as possible to a full computer-to-computer negotiation?

This shows how hard it will be to avoid uncomfortable situations as human and machine intelligences start to overlap. As Google Duplex shows, the technologies are already here and companies that stand to benefit cannot avoid putting them to use. But they will have to stay on the right side of the creepiness line.

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At what point does human will recede and machine will take over?

Technology

Apple joins push on emission-free aluminium

NEIL HUME AND HENRY SANDERSON

Apple has joined forces with two of the world's biggest aluminium producers to develop a "carbon-free" metal that it plans to use in its iPhone and laptops.

The consumer electronics group is backing a joint venture between Rio Tinto and Alcoa that is seeking to commercialise a new technology to eliminate greenhouse gas emissions from aluminium smelting.

The move is the latest effort by Apple to reduce its emissions and shows how metals and mining companies are trying to lower their carbon footprints to satisfy customer demands.

Miners are also emerging as some of the key suppliers to the electric car and clean-energy industries, which

require metals such as aluminium, copper, lithium and cobalt.

Apple announced last month that all of its facilities were now powered by clean energy, and has pledged to eventually make all of its products from recycled or renewable materials.

"Apple is committed to advancing technologies that are good for the planet and help protect it for generations to come," said Tim Cook, chief executive.

The engineers found Alcoa had already designed a new process for smelting alumina, the raw material used to make the lightweight metal. Apple then brought in Rio, one of the world's biggest aluminium producers, to help accelerate its development.

Alcoa and Rio each have a 48 per cent stake in the JV, with the rest owned by the government of Quebec.

biggest aluminium producers and both Rio and Alcoa have significant operations in the country.

Elysis, which was launched yesterday in Canada, was born out of an effort by Apple engineers to find a greener way of producing aluminium. While there have been efforts to develop low-carbon aluminium, these have focused mainly on smelters that use hydro-power.

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Banks

Wells Fargo set to reduce penalty charges

ALISTAIR GRAY AND BEN MCCLANNAHAN — NEW YORK

Wells Fargo has told investors that it expects to make less in future from overdraft fees and other penalty charges as it works to rebuild its reputation after a series of scandals.

Deposit account "service charges" and card fees are among the most important sources of revenues at the US bank. It generated \$9.32bn from these fees in 2017, accounting for almost a quarter of its total non-interest income.

Lawmakers have criticised Wells for its charges, and it has come in for wider scrutiny over its treatment of customers.

Speaking at Wells Fargo's investor day yesterday, John Shrewsbury, chief financial officer, said that while card

fees were expected to increase this year, deposit service charges would decline.

The lower revenues reflect what Mr Shrewsbury called "customer friendly" changes at the bank.

Wells now sends about 20m alerts per month via text or email to account holders whose balances are running low. Last November, it introduced a scheme called "overdraft rewind", which the bank said had helped about 800,000 customers avoid the charges.

Mr Shrewsbury said: "While we believe using data and technology in this way will enable us to grow and build more long-term relationships, it has had a negative impact on our fee income."

Peter Smith, senior researcher at the Center for Responsible Lending, said: "Wells Fargo has long been an industry

leader in charging customers for overdraft fees."

While its initiatives to curb the charges were "good to hear", he said Wells had "a long way to go".

Wells is battling to restore its image after thousands of its employees opened accounts for customers who knew nothing about them. It has been embroiled in compliance problems in areas from car insurance to wealth management.

This year, the Federal Reserve introduced a cap on the bank's balance sheet as punishment for years of wrongdoing. Tim Sloan, chief executive, said yesterday that the restrictions were likely to remain in place into the start of 2019.

Wells told investors it expected non-interest expenses to fall as low as \$52bn next year, down from \$58.5bn last year.

COMPANIES

BT pulls plug on history with radical overhaul

Telecoms group to move its London base in shake-up that will slash jobs as chief aims to deliver £1.5bn in savings

NIC FILDES — MILAN
JOSEPHINE CUMBO — LONDON

BT's headquarters, an imposing edifice overlooking St Paul's Cathedral in the City of London, has been intrinsic to the history of telecoms in the UK. It was the site of England's first post office, was bombed when it was the main telegram sorting centre during the second world war, and bears a blue plaque celebrating Guglielmo Marconi's first public wireless transmission.

But the parlous state of the company's balance sheet has forced it to cut its ties with that rich history as it slashes its workforce and radically overhauls. BT will now leave the site to find more modern — and modest — surroundings elsewhere in London.

The move would have been unthinkable even in 2001 when the group almost collapsed under the weight of its own debt. It will also go down badly with thousands of staff at its EE mobile division, who moved in only 18 months ago after BT closed its base across the capital in the Paddington Basin.

A shake-up announced this week, devised by McKinsey and led by BT chief executive Gavin Patterson, has deemed the building expendable as management looks to deliver £1.5bn worth of savings within three years. The plan is designed to drag the business out of the mire.

BT suffered a torrid year in 2017 when its growth strategy, based on the move into mobile phone services and pay-TV, backfired. Government ministers and

'This management team has quite obviously run out of ideas for a simple and articulate equity story'

Ofcom, the UK communications regulator, started baying for more funds to be put into new fibre networks rather than football broadcasting rights. BT started 2018 under huge pressure, with its share price at five-year lows, forcing the need for a new strategy.

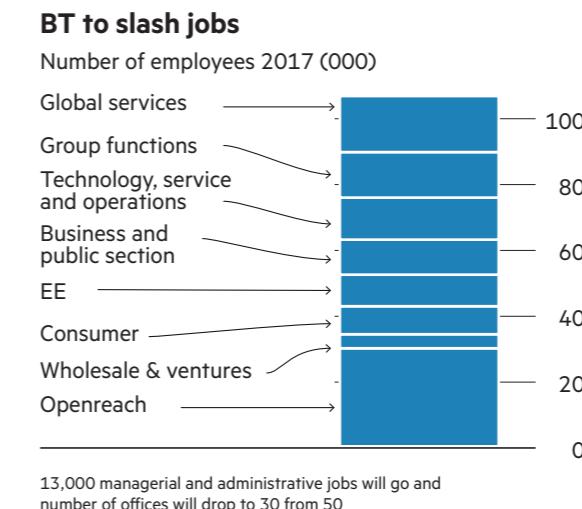
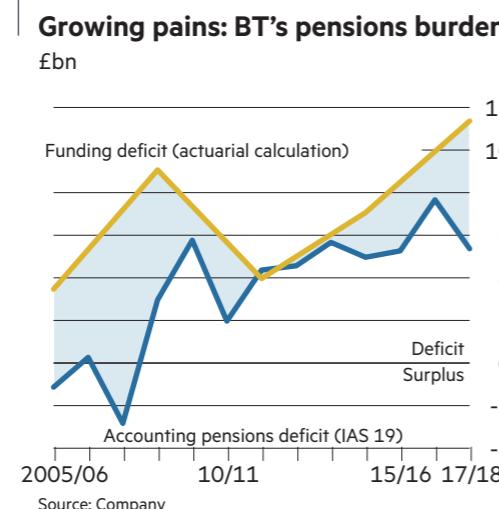
Mr Patterson has committed the company to being the UK leader in 5G with a launch within 18 months. But other elements of the strategy fell flat. The company's former growth engines stalled, with BT adding a meagre 2,000 net new broadband customers in the fourth quarter and shedding 14,000 TV users.

It has thus entered a retrenchment phase, with 13,000 managerial and administrative jobs to be cut — about 10 per cent of its workforce — and dividend growth put on hold.

The share price crashed by almost 10 per cent as investors balked at a profit

Tough call

BT is set to vacate its eye-catching offices in the City of London for more modern and modest surroundings elsewhere in the capital — Hannah McKay/Reuters



warning hidden in BT's outlook, doing little to instil confidence in Mr Patterson's restructuring plan.

Dhananjay Mirchandani, an analyst at Bernstein, said the cost cuts looked staggering but that savings would be offset by the recruitment of 6,000 engineers to roll out more fibre.

"What it also tells us," he added, "is that this management team has quite obviously run out of ideas for a simple and articulate equity story: one that springs few surprises and rests on consistent delivery capabilities without political and regulatory acrimony."

George Salmon, an equity analyst at Hargreaves Lansdown, said Mr Patterson "has his work cut out" to steady the ship. "13,000 job cuts and a move out of central London are drastic actions... but they still aren't going to be enough to dig BT out of the hole it's in."

Mr Patterson said the business had grown "complex and overweight" and that the cost-cutting was necessary for BT to remain competitive. He said regulation was likely to leave a £1bn hole in the company's revenue over the next three years so BT had cut its cloth.

Jean du Plessis, the new chairman, also tried to calm the waters. "You do not change an organisation like BT on the basis of this morning's share price," he said.

Mr Patterson has been under fire since BT's downward spiral kicked in, triggered by an accounting scandal at its Italian division in January last year. "It is fair to say that the year has been volatile but we have proved our mettle," he said.

BT has made some positive moves. It secured 5G spectrum and TV rights to Premier League football matches in recent auctions without breaking the

conditions of the payment of dividends

Conditions for the Payment of Dividends
Based on the legal regulations in effect, payment necessitates the provision of the following data in view of registration in the Share Registry and tax payment (supply of data) considerations:

- In the case of shareholders who are private persons, the data required for the payment of dividends include: name, name at birth, place/time of birth, mother's birth name, citizenship, tax identification number (or passport number in the case of foreigners), the shareholder's gender and address.
- In the case of companies with legal personality: company name, seat, place of registration; tax or registration number in the case of companies registered in Hungary.
- In the case of nominees: the name in respect of the nominee, seat, place of registration (including tax number for nominees registered in Hungary), as well as a declaration regarding the number and composition of shares held by the nominee and regarding the extent to which the nominee represents private and legal persons. The Company would like to draw nominees' attention to the fact that it will effect payment to both legal and private persons after deducting the applicable tax as set forth in the legislation. As the system, rate and assessment of taxation of private and legal persons differ, we will not be able to accept changes to the given rates following the payment. In lack of the declaration, the Company will not pay dividend. We would also like to highlight that we will be able to issue certificates for secondary legal and private persons if the nominee supplies data in a declaration concerning the above-listed data relating to those represented in the format of a deed in the Hungarian or the English and Hungarian languages duly signed by the company at the latest by the last day of the calendar year in which payment is made.

Missing data will cause delays in payment but payment can be effected by supplying the missing data. We would like to call our shareholders' attention to the fact that the right to dividends may only be practised by registration in the Company's Share Registry.

In the event the account keeper does not identify, or does not identify properly, its shareholder customers, it may do so at a later time. Payments made pursuant to missing data supplied subsequently will be transferred in the month following the month in which the missing data was supplied.

Tax Deductions at the Time of Payment
For payments made to domestic and foreign private persons, we will deduct 15% as personal income tax based on Sections 8 (1) and 66 of Act CXVII of 1995 on Personal Income Tax (hereinafter "Personal Income Tax Act"). Healthcare Contribution (EHO) shall not be deducted from the payments.

We will make payments to legal persons (domestic and foreign alike) without tax deductions.

In case of shares kept on long-term investment account, the payment of the dividends is made without tax reduction. (Personal Income Tax Act 67/B.§ (6) c)

Simultaneously with the claim for dividends, the securities account keeper shall report to KELER Zrt. at the identification of ownership that the shares are kept on long-term investment account. Should the securities account keeper fail to comply with such obligation, the dividends will be paid after the deduction of 15% personal income tax.

Tax Certificates
We will provide certificates of the dividends paid and the tax deducted to our shareholders (to the correspondence or permanent address given in the identification of ownership) following the transfer to the account holder at the latest by January 31, 2019, except in cases where the securities account keeper has requested by way of a declaration that tax certificates be forwarded to it.

Dividend Payments in respect of Previous Years
We would like to inform our shareholders that the payment of overdue dividends may be requested in the manner and with the conditions described above and at the same time as dividends in respect of 2017.

In case of private persons, dividends for preceding years not yet paid are equally subject to a personal income tax deduction of 15%.

In case of shareholders that are legal persons, dividends for the preceding years which were not yet paid will be paid also without deduction.

For further information, please contact the Shareholders' Office of the Company (H-1103 Budapest, Győmrői út 8., tel: +36 (1) 431-5733, +36 (1) 431-5878, e-mail: reszonyi@richter.hu).

Budapest, May 11, 2018

Board of Directors of Chemical Works of Richter Gedeon Plc

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COMPANIES

Banks. Turnaround strategy

RBS chief ticks another 'biggie' off his to-do list



Exit plan: RBS's chief executive hopes soon to resume dividends and lift shares so the government can start selling down its 71 per cent stake — Luke MacGregor/Bloomberg

US mis-selling settlement prompts questions over how long McEwan will stay

MARTIN ARNOLD — BANKING EDITOR

When asked how much longer he plans to continue as chief executive of Royal Bank of Scotland, Ross McEwan has often listed the many "biggies" he still has to clear up before he can say his job is done.

This week the 60-year-old New Zealander struck one of the biggest items off his to-do list after RBS said it would pay \$4.9bn to the US Department of Justice to settle its probe into mis-selling of residential mortgage-backed securities (RMBS) before the financial crisis.

Assuming the settlement is finalised, the other "biggies" on Mr McEwan's list could also soon be ticked off, leading some analysts and bankers to wonder whether RBS could have a new chief executive by this time next year.

Apart from the long-awaited DOJ settlement, Mr McEwan has told colleagues he also wants to pay the bank's first dividend for a decade and to generate a rebound in its share price that ena-

bles the government to start selling down its 71 per cent stake.

"With the job of RMBS settlement almost complete and a return to dividends in sight, we also expect RBS to confirm a successor to current CEO Ross McEwan in the second half of 2018," said Jason Napier, banking analyst at UBS.

Asked yesterday whether he was planning to step down after almost five years in the job, Mr McEwan dodged the question, saying that the agreement with the DoJ was "just another milestone for this bank" — hinting at more hurdles still to be cleared.

Bankers who know him well say the RBS boss seems happier to imagine a handover to one of his team, perhaps with a successor being named this year to take over after the annual results in February. Internal candidates include Alison Rose, head of commercial and private banking; Les Matheson, head of personal and business banking; and Ewen Stevenson, finance director.

Since he took over from Stephen Hester in 2013, shares in RBS have fallen more than 20 per cent, underperforming most rivals. In that time, Mr McEwan has taken his fair share of criticism, over everything from closing branches

in remote areas to mistreatment of small businesses by its Global Restructuring Group unit after the 2008 crisis.

Yet there seems to be little pressure on Mr McEwan to leave, even though the board may have doubts over how much longer he is committed to staying in the job. One top shareholder admires how "he has executed his restructuring plan with great determination" to shrink by more than two-thirds what was once the biggest balance sheet of any bank in the world.

"I think he has been through hell and probably wants to leave on a high note," said one banker who has worked with Mr McEwan.

Mr Hester, who now runs insurer RSA, sent Mr McEwan a message yesterday to congratulate him and his team on the DoJ settle-

ment, underlining its significance. "That's the last really big milestone before the bank can be seen to be fully normalised," Mr Hester said.

RBS said the settlement, if confirmed, would reduce its common equity tier one ratio — a key benchmark of banking strength — by 50 basis points to 15.1 per cent, which remains well above its target of 13 per cent. This is fuelling hopes that the bank will soon be able to fulfil its promise of restoring

the dividend after making its first annual net profit in almost a decade last year.

After RBS agreed to inject £3.5bn into its pension scheme earlier this year to address a deficit, Mr McEwan said the agreement with the DoJ opened the door to discussing a return to dividend payments with its supervisors at the Bank of England. Ultimately the deci-

Ross McEwan 'has been through hell and probably wants to leave on a high note', according to a banker who has worked with him — John Stillwell/PA



Sources: company; Bloomberg; Thomson Reuters

Technology

Daimler helps SoftBank hit \$100bn fund target

ARASH MASSOUDI — LONDON
LEO LEWIS — TOKYO
PATRICK MCGEE — FRANKFURT

Daimler is among a group of new international investors that have committed to backing SoftBank's \$100bn Vision Fund, allowing Masayoshi Son, the Japanese billionaire, to close the world's biggest technology investment vehicle.

The German group behind Mercedes-Benz will join MUFG, Mizuho and Sumitomo Mitsui Banking Corp, the Japanese banks; Larry Ellison, Oracle's co-founder; and Bahrain's sovereign wealth fund to put the last \$7bn needed to reach \$100bn goal, according to people briefed on the negotiations.

SoftBank is also debating when it should begin fundraising for its next fund, one of those people said, which is expected to be named Vision Fund II.

Mr Son's success in closing out financing for the \$100bn vehicle in a little more than a year comes even as rival investors question whether his tech-focused strategy has pumped too much capital into unproven start-ups, distorting valuations to unsustainable levels.

It also comes as Mr Son's relationships, and his network of backers in China, Saudi Arabia and the United Arab Emirates, have raised regulatory scrutiny in the US, where transfer of sensitive technologies abroad has become a focal point for the White House.

Mr Son, who started SoftBank in the 1980s as a small Japanese software distributor and transformed it into one of the most influential technology investors in the world, is set to make a personal investment and create structures that allow the company's executives to participate in the fund. It was launched with the backing of the state investment fund of Saudi Arabia in October 2016.

Daimler and the banks are set to be among the smaller investors, alongside earlier participants such as Apple, Qualcomm, Foxconn and Sharp. About \$88bn of the fund comes from SoftBank, Saudi Arabia and Abu Dhabi.

Like SoftBank, Daimler has been among the most active investors in ride-hailing and car-sharing. In 2014, it acquired MyTaxi, a cab-hailing service with 70m passengers in Europe, and last year it acquired Chauffeur Privé in France. The company also owns car2go, the car-sharing group.

To build scale, Daimler and BMW intend to team up on services including electric vehicle charging.

Additional reporting by Kana Inagaki in Tokyo, Simeon Kerr in Dubai and Richard Waters in San Francisco

Legal Notices

IN THE HIGH COURT OF JUSTICE
BUSINESS AND PROPERTY COURTS OF
ENGLAND AND WALES
COMPANIES COURT (CD)CR-2017-009254
In the matter of Lindrick Holdings Limited
and
In the matter of the Cyprus Companies Law Cap 113

Notice is hereby given that the creditors of the above-named company which is being voluntarily wound up are required on or before the 11th day of June 2018 to send in their full names, their addresses and descriptions, full particulars of their debts or claims and the names and addresses of their solicitors (if any) to the Professional Comptroller, Comptroller of PremisesCoopers Limited, Julius House, 70-72 Dennis Street, London EC1V 2ED, or to the Consulate of Cyprus, the joint liquidator of the said company, and if no notice of notice in writing is received from the said joint liquidator, to come in and prove their said debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated this 11th day of May 2018

Constantinos Constantinos
PrestwichHouseCoopers Limited
Joint Liquidator of Lindrick Holdings Limited

(1) under section 111 of FSA, sanctioning an insurance business transfer scheme for the purpose of the transfer of a portion of its liability and entitlements, liability and assets arising by virtue of the Scheme (as defined in the Transferor's Application) on or before 31 December 2018 (the "Transferring Business") carried on by the Transferor (the "Scheme"); and

(2) making such a provision in connection with the Scheme pursuant to sections 112 and 124 of FSA.

A copy of a report on the terms of the Scheme prepared in accordance with section 109 of FSA, by an Independent Expert, Mr Philip Tippins of KPMG LLP whose appointment has been approved by the Prudential Regulation Authority, setting out the terms of the Scheme, the terms of the Scheme and containing a summary of the Scheme's report of charge at <http://www.axa.co.uk/help-and-support/businesses/insurance-companies/section-109-report-of-charge/>.

NOTICE IS HEREBY GIVEN that on 17 April 2018, AXA Insurance UK plc (the "Transferor") and RiverStone Insurance (UK) Limited (the "Transferee") made an application (the "Application") to the High Court of Justice, Business and Property Courts of England and Wales, Chancery Division, at the Commercial Court in London (the "Court") pursuant to section 107(1) of the Financial Services and Markets Act 2000 (as amended ("FSMA")) for an Order:

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Telecoms

Washington ban forces ZTE to shut down

Equipment manufacturer is biggest casualty so far as Sino-US trade ties worsen

YUAN YANG AND XINNING LIU — BEIJING

China telecoms group ZTE has "ceased operations" after being banned for seven years from doing business with US groups, making it the biggest casualty so far of deteriorating trade relations between Beijing and Washington.

ZTE had been China's biggest publicly listed telecoms equipment manufacturer, with a market capitalisation of

about \$20bn, before it suspended its shares from trading last month.

It was deemed of such national importance that government negotiators requested that the US lift its ban as part of trade negotiations last week.

ZTE told the Hong Kong stock exchange late on Wednesday that "as a result of the Denial Order, the major operating activities of the company have ceased".

However, it added that it had sufficient cash and would comply with its commercial obligations.

The group was cut off from US suppliers last month after the US commerce

department ruled that ZTE had violated a settlement on the export of goods to countries on a no-export list, specifically Iran and North Korea.

The ruling "will lead to increased balkanisation of the tech world and speed up the tech arms race between China and the US", said a tech lawyer who wished to remain anonymous.

Kiranjeet Kaur, smartphone analyst at market research firm IDC, said: "With its heavy reliance on the US market for component supply as well as sales of its smartphones, it was inevitable that the ban would cripple ZTE's business."

Ms Kaur said: "The picture right now does look very grim for ZTE."

She said smartphone sales had already been affected, and the company's only hope of business as usual was to reverse the ban.

ZTE said in its exchange statement: "The company and related parties are actively communicating with the relevant US government departments in order to facilitate the modification or reversal of the Denial Order."

China's trade negotiators had raised the ZTE ban as a crucial issue in its negotiations with Washington last week.

In a statement drafted by Beijing,

China asked Washington to note its "high concern for the ZTE Corporation case, listen to ZTE's complaints seriously, and consider the company's progress in compliance construction and efforts to announce the adjustment of export injunction orders".

Last year ZTE pleaded guilty to criminal charges of violating US sanctions against North Korea and Iran, and agreed to pay up to \$1.2bn in fines.

Last month US investigators said ZTE had lied to government authorities as part of its settlement negotiations. ZTE could not immediately be reached for comment.

Insurance

Axa chief upbeat over US division's listing despite \$1bn shortfall

NICOLE BULLOCK, ALISTAIR GRAY AND OLIVER RALPH

Axa chief executive Thomas Buberl said he was "very happy" with the IPO of the insurer's US business, despite the flotation raising about \$1bn less than the company had hoped.

Axa raised \$2.75bn, making it the largest US-listed IPO in terms of amount raised since Snap, the owner of Snapchat, floated in March last year, according to Dealogic.

The insurer's bankers priced shares of Axa Equitable at \$20 per share, significantly beneath the indicated range of \$24 to \$27. That valued the business, in which the parent is selling a near 25 per cent stake, at \$11.2bn. At the top of the range Axa sought, it would have been valued at \$15.1bn.

The shares fell as much as 2.5 per cent in their trading debut yesterday. By mid-morning in New York, the stock had trimmed losses to trade down 0.6 per cent to \$19.89.

Axa revealed its plan to float the US business a year ago. Mr Buberl told the Financial Times: "We are extremely happy . . . we did all the work in one year, which is record time."

The disappointing valuation is a sign investors remain sceptical about the prospects for the life and pensions industry, where profitability has been crimped by persistently low interest

The IPO was 'one of the key milestones in our transformation, reducing exposure to financial risk'

rates. Mr Buberl added: "The markets change relatively quickly at the moment. We are in the middle of earnings season in the US, and there have been a few surprises."

The IPO market has been buoyant. So far this year, 72 companies have listed in the US, raising \$24.7bn, the most deals by this point in the year since 2014 and the most money raised since 2008.

The business Axa is floating includes the group's US life business, which it bought in 1991, as well as its 64 per cent stake in the investment manager AllianceBernstein. Proceeds will help Axa fund the \$15.3bn purchase of Bermuda-based insurer XL Group, which will expand Axa's position in US property and casualty insurance and specialist parts of commercial insurance.

Mr Buberl said that the IPO was "one of the key milestones in our transformation, reducing exposure to financial risk and increasing exposure to technical [insurance] margins". He added that the US IPO put to bed any questions over how the XL deal would be financed.

Matthew Kennedy, an IPO market strategist at Renaissance Capital, said shares in large life insurers had been particularly hard hit over the past three months, but added: "Axa's trying to get this off their books, so investors likely pushed on price."

Axa plans to sell the rest of its holding in Axa Equitable over the next two years, subject to market conditions. The float is the latest move in what John Nadel, an analyst at UBS, described as an "enormous, ongoing restructuring" in the life and pensions industry.

*Additional reporting by Eric Platt
See Lex*

Technology. On-demand aviation

Uber takes pains to prove electric taxi service will fly



The joke was always, where's my flying car? Well guess what – it's finally here'

The San Francisco technology group has claimed credit for galvanising investment in the air taxi market since its first Elevate event a year ago. "We are in this for the long term," Mr Khosrowshahi told the conference.

Hundreds of millions of dollars are pouring into start-ups that hope to build new kinds of small, passenger aircraft. Dozens of ventures have emerged in the past few months pursuing various approaches to "electric, vertical take-off and landing" technology.

"There is nothing more iconic to represent the future than flying cars," said Peter Diamandis, the Silicon Valley entrepreneur and investor behind the X Prize and Singularity University. "The joke was always, where's my flying car? Well guess what – it's finally here."

However, Uber's list of Elevate partners is missing several key players, from Boeing and Airbus to some of the best-known and best-funded start-ups in this nascent market, including Europe's Lilium and Volocopter, Kitty Hawk, Terrafugia and Joby Aviation.

Such start-ups are still unsure Uber will prove to be an ally, a rival or just full of hot air. "I'm very excited a big partner like Uber is in this space," said Mary-

anna Saenko, an investor at DFJ, a Silicon Valley venture capital company that backed Tesla and SpaceX. "It's great to create buzz and excitement. It's even better to execute on it."

Even if the technology proves to be ready, much else remains uncertain – from business models and regulations to whether city dwellers will tolerate a swarm of aircraft in their skies.

Nonetheless, there is growing consensus that these vehicles will be operated as a taxi service, shared between many people, rather than owned and used only by a rich few, as helicopters or private jets are today.

That ride-sharing model, integrated with other land-based transport to ferry passengers to their nearest skyport, presents a huge opportunity for Uber.

The company envisages itself as operating air-traffic control, managing a fleet of vehicles and bringing in customers through its existing car-hailing apps, while relying on manufacturers to bear the costs of making and maintaining the aircraft.

Its putative model resembles the "asset-light" approach that proved so successful with cars. But in the Evtol market, none of the assets has been

manufactured yet – a process that is likely to cost billions of dollars.

Only a handful of companies have fully subscribed to that vision so far. Uber this week added a new Evtol manufacturer to its roster of partners, Karem Aircraft, an independent developer, as well as E-One Moli Energy, a battery supplier.

Mr Khosrowshahi said that he had recently pitched Sebastian Thrun, Kitty Hawk's chief executive, on joining the Elevate programme. "It's the beginning of a conversation with them," Mr Khosrowshahi said. "They are unbelievably smart . . . We would love to have them as partners."

More important still will be winning the backing of regulators.

Dan Elwell, acting administrator of the US Federal Aviation Administration, said this week that any air taxi service would have to be at least as safe as today's commercial airlines.

He added he was "absolutely" prepared to fly in a pilotless electric plane himself.

"I don't think [launching in] 2023 is too ambitious," Mr Elwell said. "But I'm certainly not going to make any commitments."

Technology

Avast valued at £2.4bn ahead of market debut

ALIYA RAM

Avast Software has revealed the price of its initial public offering, valuing the Czech cyber security group at £2.4bn in one of the UK's biggest technology listings.

Stock in the company is due to start trading on the main London market next week at £2.50 per share, the bottom of a range pitched to investors. Conditional trading started yesterday.

The company raised £147.4m in gross primary proceeds, which exclude various fees, from the sale, which it will use to repay debt. The overall flotation of 25.3 per cent of the company was worth £602m.

"Today is a significant milestone for Avast," said Vince Steckler, chief executive. "I am confident that our listing on the London Stock Exchange will help support further growth."

Avast's stock market debut is the largest in London this year and one of the five biggest from the technology sector.

Since 2015, tech companies have raised £18bn in initial public offerings and follow-on listings on the London Stock Exchange.

The flotation will also create a rare UK publicly listed technology company after chipmaker Arm Holdings was bought by Japan's SoftBank in 2016 and China's Canyon Bridge acquired chip designer Imagination Technologies last year.

Among the public companies left in the sector are Sophos, a rival cyber security group, which listed in 2015.

"[Avast's] successful initial public offering confirms London's position as one of the world's leading international technology centres," said Robert Barnes, global head of primary markets at the London Stock Exchange.

"[It] underlines the exceptional investor appetite for dynamic tech companies listing in London."

Founded in the 1980s, Avast is one of the world's largest cyber security companies that sells directly to consumers

in a competitive market dominated by McAfee and Symantec's Norton. Avast offers its basic products for free.

The company's biggest shareholders are co-founders Eduard Kucera and Pavel Baudis whose combined stake will fall to 37.5 per cent after the listing. Funds managed by private equity group CVC Capital Partners will own between 19.7 per cent and 22.7 per cent of the group, depending on whether underwriters utilise a so-called "greenshoe" provision in case of high demand.

Avast, which has 435m customers, opted to list in London rather than on New York's Nasdaq as it believes its mature business and dividend plans make the UK market a natural home for the company, according to people with direct knowledge of the decision.

The company reported adjusted revenues of \$780m in 2017 and adjusted cash earnings before interest, taxation, depreciation and amortisation of \$451m.

Additional reporting by Nic Fildes

Financial services

Angry shareholders reject AMP pay report

JAMIE SMYTH — SYDNEY

AMP has lost a shareholder vote on its remuneration report amid an investor backlash over a scandal that has wiped about A\$4.5bn (£US\$3.4bn) off the financial services company's market cap and forced the resignation of its chairman and chief executive.

More than 60 per cent of the company's shareholders voted against AMP's remuneration report, which represented a "first strike" under Australia's corporate governance rules.

The rules trigger a shareholder vote enabling board changes if more than one quarter of shareholders reject the pay report twice in a row.

The 169-year-old Australian group said yesterday that it faced two class-action lawsuits from disgruntled shareholders linked to revelations aired at a public inquiry that AMP knew it was charging fees to clients without providing any services.

AMP said it would vigorously defend

itself in these cases, while simultaneously issuing another grovelling apology to shareholders over its conduct.

"We let you down. We have let our customers down. And we have let the wider community down," Mike Wilkins, AMP's interim executive chairman, told shareholders at the general meeting.

AMP, one of Australia's biggest financial services companies, is at the centre of a widening scandal in the country over misconduct by banks, financial advisers and insurance companies.

Hearings at a royal commission — a formal public inquiry — detailed how customers were systematically ripped off, with evidence showing how Commonwealth Bank of Australia continued to charge fees to dead clients, and staff at National Australia Bank falsified witness signatures on client forms.

AMP's behaviour was shown to be among the most egregious in the sector with the inquiry detailing how it systematically charged fees when it provided no services, misled the regulator

on at least 20 occasions and interfered with a supposedly independent report prepared by law firm Clayton Utz.

At AMP's meeting in Melbourne, Mr Wilkins faced criticism from shareholders angry about the company's misconduct and the damage done to its reputation. He had earlier conceded a negative vote was likely on the pay report and told shareholders the board had heard their concerns and acted accordingly.

This week two AMP directors — Holly Kramer and Vanessa Wallace — tendered their resignations in anticipation that they would lose re-election votes at the meeting. A third director, Patty Akopian, AMP's longest-serving board member, signalled she would step down by the end of the year. "The board has accepted accountability. To date, some 50 per cent of the board has left or is leaving," Mr Wilkins said.

AMP's chief executive Craig Mellor and chairman Catherine Brenner both resigned as a result of the scandal.

See Lex

Lombard



BT must ensure strategy does not develop into a Kodak moment



Matthew
Vincent

Kodak chief executive
Colby H. Chandler, 1988:
"For Kodak shareowners, the merger with Sterling Drug will accelerate our entry into the \$110bn-plus worldwide pharmaceutical industry... And it will provide us with attractive long-term sales and earnings potential."

BT Group chief executive

Gavin Patterson, 2014:

"BT Sport has proved very popular and we are delighted the service is now in around five million homes... These results provide a strong platform for growth and from which to achieve our outlook for the years ahead."

A maker of photographic film and an incumbent telecoms provider do not, perhaps, invite an obvious comparison. At least they didn't until Sharon White – chief executive of BT's regulator, Ofcom – chose to draw one, two weeks

ago: "Incumbents face a choice in my view: fibre-up or risk fading away. History is strewn with once-successful companies that failed to anticipate and act on shifts in customer demands and to innovate. Think Kodak..."

This potential similarity was arguably reprinted on investors' minds by BT's strategy announcement yesterday. It only highlighted the fact that the telecoms provider – like the photographic group – had previously chosen to spend billions on a non-core business when many were urging investment in core technologies, such as fibre connectivity. But that left it having to refocus itself fast – like Kodak – with shareholders and employees paying the price. BT said dividends would be frozen for three years, and a net 7,000 jobs lost. Kodak ended up cutting its workforce and its dividend in the 1990s and 2000s.

Kodak had more of an excuse. It entered a joint venture with Apple to develop a digital camera in 1994, but not even its partner foresaw the technological revolution coming in the shape of smartphone cameras. BT – which until 2005 owned a mobile

phone operator and in 2015 spent £12.5bn buying another one – can hardly claim fixed and mobile telecoms convergence was impossible to predict.

That makes the £5bn it has spent on BT Sport TV rights as hard to justify as the \$5bn Kodak spent on Sterling's pharmaceuticals. In fact, BT's outlay on sports spending to date is more than the £3.7bn of capital expenditure it has allocated this year to connect fibre to 10m premises. It is also more than the £4.4bn it is paying into its pension schemes by 2020, to reduce an £11bn funding deficit.

BT does have some valid excuses for its investment priorities, though.

Sports spending did increase revenues in its consumer division – at one time, the group's sole growth area – boosting cash, retaining customers and thereby generating a low teens return on investment that ensured it paid for itself.

Fibre investment was not necessarily a viable alternative use of the money, either, as market conditions were not right to justify it. BT suggests it has taken until now for customer demand, cost effective engineering methods and

support from other telecoms providers to come together and make the investment case.

Nor could pension contributions be sensibly increased until BT had reached a deal with employees on closing its expensive defined benefit scheme and moving to new hybrid arrangements, and a triennial review completed. All that has now happened and BT is clearing 36 per cent of the deficit in the next three years, rather than 30 per cent under the old plan.

Shareholders might have liked the picture a little better had there been as good an excuse for the dividend freeze.

Dividends cost BT £1.5bn but it has decided to stop increasing them while finding £1.2bn for European football. Mr Patterson said it was because of "current market and regulatory headwinds and our investment plans". However, Kodak was still blaming market conditions – "rising silver and aluminium costs" – and increased investment in "ink-jet printer products" as recently as 2008.

BT may be nowhere near a Kodak moment. But it does need regulators to believe nothing like one could develop.

Paying heed on pay

Metro Bank's recent annual general meeting raised several questions – and suggested one answer. How could 96 per cent of votes be cast in favour of the chairman's re-election when shareholder advisory group Glass Lewis had expressly criticised million-pound payments to his wife's design agency? Given Metro's less than innovative logo and colour scheme, what exactly was being paid for? And if shareholders are going to ignore advisers, for how much longer will they be paid? News that Manifest, adviser to shareholders controlling Stn, had gone into administration made the answer seem perhaps not much longer.

Thankfully, for those advisers and for guardians of corporate governance, yesterday's spate of protest votes – at Melrose, Direct Line, SIG and Robinson – show that voting recommendations are still being heeded. Importantly, too, Manifest is back in business, so there are more than just one or two voices for investors to heed.

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City Insider



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Martin Gilbert

Circus act

Martin Gilbert is a man used to complicated relationships. For a year he has juggled the challenges of being co-chief alongside Keith Skeoch at recently merged Standard Life Aberdeen. Over at Sky, as deputy chairman, he's had to deal with an attempt by Rupert Murdoch to buy the pay-TV company where the mogul's son is chairman, and more recently has been caught in an M&A power struggle. At the same time he's been wrestling with how to deliver on his pledge to give up one of his



non-exec directorships within the month: abandoning Sky in its hour of need or ditching Glencore after only a year. All this pales, though, after Lloyds in February pulled a contract that allowed SLA to run £110bn for Scottish Widows, the pensions and savings arm of Lloyds, over competition concerns. But Gilbert isn't one to walk away without a fuss. This week he suggested counselling or "dispute resolution" but so far the bank has seemed in no mood to make up. But Gilbert, married for nigh-on 36 years to a Cambridge radiology professor, is the consummate relationship manager. It may be unwise to bet against him.

Norman Blackwell

Positive contribution

Talking of Lloyds, Norman Blackwell, the bank's chairman, has been stoking controversy again. In an FT opinion article this week, the arch Eurosceptic exhorted us all to think positively about Brexit and take an "optimistic view of Britain's future" rather than be "entrenched in a negative outlook". He was duly flooded with hundreds of reader comments that seemed pretty, er, entrenched in a negative outlook. Silence from within Lloyds – not least from the office of pro-European chief exec António Horta-Osório. The two first clashed on the topic back before the 2016 referendum, though they swear it hasn't affected their working relationship. Among the reader comments are a few that question Lord Blackwell's role as Lloyds chairman. But no one has brought up the last chairman's role he had – at Interserve – up until shortly before the vote. The outsourcer that last month saw losses balloon to £244m has been suffering from some Carillion-like pressures – including clients not renewing contracts due to Brexit doubts. Hopefully not an omen for Lloyds.

Garth Richie

Mixed messages

Spare a thought for the young blood going into Deutsche Bank's equities division. The German bank doubled this year's graduate hires for equities, wooing most of the recruits before it hastily changed CEO and signalled cuts at its global equities business last month.

Deutsche's new CEO Christian Sewing has spoken about the need for cuts and restructuring, and singled out global equities, run from Deutsche's US HQ on Wall Street, as a segment to "review".

New investment bank boss Garth Richie was notably absent from that announcement. The grads are still slated to join in June despite the division's unclear future. If they're after a thrilling ride, they're unlikely to be disappointed.

Clydesdale

Virgin bride

City rainmakers are unlikely to get to celebrate a merger that creates the Co-operative Virgin – a deal that was on the cards in 2017, after years of crisis at the Co-op. Sadly for the wags, the Clydesdale Virgin just doesn't have the same ring. So what fate awaits the still troubled Co-op? Maybe TSB could buy it, once it's sorted out its own computer problems? Then again, combining two Total Shambles Banks may be a bad idea.



Share debacle

Aviva chief risks hit to bonus

Aviva chief executive Mark Wilson risks losing some of this year's bonus because of a controversy over the company's suggestion that it could cancel £450m of preference shares.

Many investors had considered the preference shares, which offer investors fixed dividends that take priority over ordinary share dividends, irredeemable.

The insurer's suggestion in March that it could cancel the shares prompted a plunge in their prices, an outcry from investors and a probe from the Financial Conduct Authority. A fortnight later, Aviva pulled the plan.

Last week, the company promised to

make goodwill payments of £14m to people who had lost money because of changes in the preference share price.

At an often ill-tempered annual meeting in London yesterday, Adrian Montague, chairman, said that "the remuneration committee will look at the whole situation when it comes to this year's [long-term investment plans] and bonus arrangements... if there are reputational implications to actions taken during the year, that will be taken into account in assessing management's entitlement to bonus". Oliver Ralph

Charlie Bibby

Melrose Industries, SIG, Robinson and Direct Line caught up in day of protest

ATTRACTA MOONEY, MICHAEL POOLER AND OLIVER RALPH

UK businesses suffered a series of shareholder rebellions yesterday as investors rejected the reappointment of auditors at building materials group SIG, the re-election of the chairman at plastics manufacturer Robinson and protested over high executive pay at turnaround specialist Melrose Industries and insurance company Direct Line.

More than 78 per cent of investors voted against Deloitte's reappointment at SIG, in a move one corporate governance expert described as "unprecedented". The rebellion came just months after the company admitted repeatedly overstating its profits in previous years.

Melrose, the company behind the £8bn hostile takeover of UK engineer GKN, was hit by a shareholder protest after it handed more than £40m each to its four top executives.

Almost a quarter of investors – 22.8 per cent – rejected the company's remuneration report. Including abstentions, more than 25 per cent did so. Any vote of 20 per cent or more against a resolution counts as a significant shareholder protest.

At Direct Line, more than 23 per cent of votes cast went against the company's pay report, following recommendations from shareholder advisory groups Glass Lewis and ISS.

Penny James, who became chief

Financial services

Beaufort Securities clients angered at PwC bill

KATE BEIOLEY

Customers of collapsed UK stockbroker Beaufort Securities clashed with administrators PwC yesterday over its plans to use client funds to pay the insolvency bill, which could top £100m.

At a fiery meeting in London, PwC rejected a proposal from customers and creditors to cap administration and legal fees at £35m.

PwC held to its worst-case estimate of £100m in costs to return the £550m in assets and cash to Beaufort clients, although it forecast the likely eventual cost to be in the tens of millions. Client assets will be used to cover the cost of insolvency proceedings and irate investors have criticised the scale of the bill. The rejection angered many of the

voting for the proposals, but people are confused too. They were very frightened by PwC telling them it could take longer and cost more if we rejected them."

The results of the vote were expected today. It could result in a return to the courts to appoint a new administrator if PwC's proposals are rejected. Customers have until June 8 to confirm their claims to assets via an online portal.

PwC has written down the value of the assets recoverable from £800m to £500m, after discovering a "number of highly illiquid and potentially nil value positions". Some 700 clients with portfolios of more than £150,000 could lose up to 40 per cent of their ringfenced assets. Customers can claim from the Financial Services Compensation Scheme but only to a maximum value of £50,000.

"People were furious," said Beaufort customer Anthony Breton. "It was very hard to find anyone in the room who was

Retail

House of Fraser racks up loss

JONATHAN ELEY

House of Fraser had a net loss of £37m in 2017, according to documents released in connection with the acquisition of a controlling stake in the department store group by Hong Kong-listed C.banner International.

Earnings before interest, tax, depreciation and amortisation in the year to end-December were £24m, less than half the £51.6m reported in 2016. Revenue fell from £841m in 2016 to £788m.

In a statement to the Hong Kong Stock Exchange, the department store said the Brexit vote and terror attacks in London "resulted in a difficult trading environment" in UK retailing.

The figures are from the House of Fraser Group, which comprises the UK operating company and the brand's

activities in China. They include the start-up costs of two stores in China and a licensing payment to the UK chain for use of the name, plus £25m in proceeds from the sale of some in-house brands. Results for House of Fraser UK have not yet been released.

C.banner, primarily known as a foot-wear maker, House of Fraser is acquiring 34 per cent of House of Fraser Group from Nanjing Xinjiekou Department Store for £71.6m and subscribing to £70m of new House of Fraser Group shares, giving it a total stake of 51 per cent. The transaction values the group at £278m, compared with the £480m that Nanjing Xiekou paid for 89 per cent of the UK chain in 2014.

The transaction is conditional on a restructuring plan that includes a company voluntary agreement.



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MARKET DATA

FT500: THE WORLD'S LARGEST COMPANIES

Stock	52 Week					Stock	52 Week					Stock	52 Week					Stock	52 Week					Stock	52 Week															
	Price	Day Chg	High	Low	Yld	P/E	MCap m	Price	Day Chg	High	Low	Yld	P/E	MCap m	Price	Day Chg	High	Low	Yld	P/E	MCap m	Price	Day Chg	High	Low	Yld	P/E	MCap m												
Australia (ASX)								Finland (€)							Japan (¥)							Sweden (SEK)							Switzerland (Fr)											
ANZ	29.09	-0.13	30.63	26.11	8.55	12.68	61055.56	Nokia	5.30	0.02	5.96	3.81	0.33	-20.05	35385.12	AstellasPh	1655.5	5.00	1675	1391.5	2.05	1919	31253.69	AT&T	31.85	0.45	39.45	31.17	1.24	1252	19577.34	B2B	325.30	-0.82	363.00	266.0	2.28	249.20	929.74	
BHPBillt	37.75	-0.56	39.00	33.00	4.06	4.78	78691.39	SampoA	44.00	-0.18	48.92	43.10	5.28	10.40	28069.07	Brookstone	37.91	-1.00	5095	4533	3.22	12.42	31484.19	AveaTech	12.60	0.01	12.65	12.55	1.05	12.65	121.05	Lowell	11.22	0.00	12.72	10.27	1.05	12.72	218.92	95795.33
CmvBkuAu	70.98	-0.43	85.12	70.08	8.97	12.31	33665.39	AlfaLippe	100.80	0.40	111.60	91.64	2.41	20.67	52629.95	Ericsson	70.40	0.88	71.18	43.75	1.52	61.14	24839.84	Marathon	78.16	0.00	72.27	12.05	1.05	72.27	49.30	1.94	11.72	36105.45						
CSL	176.08	2.94	177.11	119.01	1.03	38.21	59313.73	Asahi	99.63	0.42	100.42	68.42	1.93	26.27	91978.99	ConPwry	21350.0	1.00	4472	3623	3.03	17.75	46128.25	H&M	145.24	-4.36	229.60	117.10	6.95	15.36	24293.43									
NetUsBk	28.58	-0.14	32.98	28.01	10.40	12.27	58345.23	AsiLogi	100.80	0.03	111.60	91.64	2.41	20.67	52629.95	Denso	5518	-58.00	2207	1752	0.64	10.42	39984.23	BankAmp	30.89	0.27	33.05	22.07	1.25	19.85	316806.68									
Telstra	3.17	-0.08	4.52	3.05	14.51	9.54	28720.61	AsiLogi	100.80	0.03	111.60	91.64	2.41	20.67	52629.95	EastUpW	10710.0	60.00	1615	1145	1.74	20.67	40134.14	BaxIn	70.19	0.87	72.58	55.73	0.87	54.23	379123.34									
Westfarmers	43.82	-0.30	45.02	39.52	7.55	11.27	37582.37	AsiLogi	100.80	0.03	111.60	91.64	2.41	20.67	52629.95	FastRetail	48550.00	2.00	5158	30000	0.77	39.23	47019.75	BectonD	224.75	1.38	248.39	177.68	1.30	179.15	600533.61									
Westpac	29.85	0.10	33.68	27.60	9.45	12.39	76625.18	AsiLogi	100.80	0.03	111.60	91.64	2.41	20.67	52629.95	Fiat Hvy Ind	3659.00	30.00	4172	3400	3.78	12.84	25911.15	BerkHse	300100.01	100.00	326550	242186	-	11.03	24377.88									
Woolworths	28.67	0.11	28.93	24.45	4.35	23.62	28234.1	CredAgr	13.43	-0.02	15.68	12.9	4.47	8.88	45930.13	Fiat Hvy Ind	3659.00	30.00	4172	3400	3.78	12.84	25911.15	Bios	275.08	1.05	370.57	244.22	23.15	280.44	94941.44									
Belgium (€)								Finland (€)							Japan (¥)							Sweden (SEK)							Switzerland (Fr)											
AnBnbvBn	79.86	-0.28	110.00	76.94	8.95	4.28	24.06 16063.65	Eagle SA	14.60	-1.56	12.15	12.15	5.82	32.44	42237.56	AsiLogi	100.80	-0.05	111.60	91.64	2.41	20.67	52629.95	AT&T	31.85	0.45	39.45	31.17	1.24	1252	19577.34									
KBC Grp	71.98	0.76	78.80	62.94	9.54	10.00	35793.55	Eesti	15.20	-0.55	12.25	12.25	5.82	32.44	42237.56	AsiLogi	100.80	-0.05	111.60	91.64	2.41	20.67	52629.95	Lockheed	325.30	-0.82	363.00	266.0	2.28	249.20	929.74									
Brazil (R\$)								France (€)							Japan (¥)							Sweden (SEK)							Switzerland (Fr)											
Ambev	21.93	-0.11	24.56	17.66	2.55	4.27	45.20	95311.2	Emar	100.80	-0.18	48.92	43.10	5.28	10.40	28069.07	Ericsson	70.40	0.88	71.18	43.75	1.52	61.14	24839.84	Lowell	14.52	0.00	12.65	12.05	1.05	12.65	218.92	95795.33							
Bradesco	10.47	-0.84	12.00	7.22	1.98	10.37	3502.32	Emar	100.80	-0.18	48.92	43.10	5.28	10.40	28069.07	Ericsson	70.40	0.88	71.18	43.75	1.52	61.14	24839.84	Lvandell	11.22	0.00	12.72	10.25	1.05	12.72	20.91	95795.33								
Galo	18.25	-0.41	29.25	17.15	4.36	11.45	13840.72	Emar	100.80	-0.18	48.92	43.10	5.28	10.40	28069.07	Ericsson	70.40	0.88	71.18	43.75	1.52	61.14	24839.84	Marathon	78.16	0.00	72.27	12.05	1.05	72.27	49.30	1.94	11.72	36105.45						
IataUlfFin	42.83	0.95	48.31	30.28	3.08	4.61	10.19	38782.37	Emar	100.80	-0.18	48.92	43.10	5.28	10.40	28069.07	Ericsson	70.40	0.88	71.18	43.75	1.52	61.14	24839.84	Mercantile	192.96	2.33	193.72	115.55	0.34	130.10	74987.49								
Petrobras	28.67	1.45	28.68	12.47	4.47	8.88	55987.12	Emar	100.80	-0.18	48.92	43.10	5.28	10.40	28069.07	Ericsson	70.40	0.88	71.18	43.75	1.52	61.14	24839.84	McDonald's	165.19	0.15	165.40	143.21	1.05	150.38	47953.81									
Renault	88.40	-0.14	90.14	71.31	1.70	12.27	43.72	37582.37	Emar	100.80	-0.18	48.92	43.10	5.28	10.40	28069.07	Ericsson	70.40	0.88	71.18	43.75	1.52	61.14	24839.84	McKesson	148.75	3.94	178.00	147.00	1.05	150.38	74953.81								
Vale	51.71	0.27	51.29	20.00	3.64	10.72	40.771.93	Emar	100.80	-0.1																														

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Odey European Fund Focus 20.02 - 0.07 0.00

Odey Swan Fund EUR I £45.63 - 0.55 0.00

Odey Absolute Return Focus Fund 92.75 - 6.63 0.00

Odey Wealth Management (CI) Ltd (IRL) FCA Recognised

Odey Opportunity EUR I £240.98 - 1.01 0.00

Omnia Fund Ltd Other International Funds

Estimated NAV \$955.65 - 46.68 0.00



Optima Fund Management Other International Funds

Cuttyhunk Fund II Limited £1626.81 - 27.63 0.00

JENOP Global Healthcare Fund Ltd £16.15 - 0.48 0.00

OPTIKA Fund Limited - CI A £136.59 - 1.41 0.00

Optima FA NAV (Est) 98.73 - 0.47 0.00

Optima Discretionary Macro Fund Limited £87.07 - 0.17 0.00

The Dorset Energy Fd Ltd NAV 23.67 - 0.00 0.00

Platinum Fd Ltd (Est) £112.25 - 0.20 0.00

Platinum Fd Ltd EUR (Est) £20.62 - 0.03 0.00

Platinum Japan Fd Ltd (Est) £70.30 - 0.13 0.00

Optima Partners Global Fd (Est) £16.90 - 0.02 0.00

Optima Partners Focus Fund A £17.47 - 0.08 0.00

Optima STAR Fund (hedged) £108.13 - 0.05 0.00

Optima STAR Long Fund £144.53 - 1.29 0.00

Oryx International Growth Fund Ltd Other International Funds

NAV (Fully Diluted) £9.00 - 0.23 0.00



Pictet Asset Management (Europe) SA (LUX) FCA Recognised

Pictet-Absl Rtn Fix Inc-HI EUR £105.76 - 0.04 0.00

Pictet-Asian Equities Ex-Japan+USD F \$320.39 - 0.20 0.00

Pictet-Asian Local Currency Debt I USD F \$167.18 - 0.60 0.00

Pictet-BioTech-I USD F \$782.02 - 7.51 0.00

Pictet-BCH Bonds I CHF Sfr504.51 - 0.27 0.00

Pictet-China Index I USD £166.56 - 0.46 0.00

Pictet-Clean Energy-I USD F \$102.82 - 0.90 0.00

Pictet-Digital-I USD F \$411.35 - 3.82 0.00

Pictet-Em Lcl Ccy Dblt-I USD F \$178.79 - 2.66 0.00



Polar Capital Funds Plc (IRL) Regulated

Automation & Artificial Intelligence CI USD Acc \$10.58 10.59 0.09 -

Asian Financials I USD \$389.77 388.97 -0.14 0.00

Biotechnology I USD \$23.57 23.57 0.34 0.00

RobecoSAM Sustainable ILGn/Eq/N \$190.06 - 1.16 0.00

RobecoSAM Sustainable Sm.Materiels/Na \$148.19 - 0.96 1.33

RobecoSAM Sustainable Sm.Materiels/Na \$112.83 - 1.02 1.13

RobecoSAM Sm.Energy/N \$16.23 - 0.07 0.00

RobecoSAM Sm.Materials/A \$203.08 - 1.12 1.34

RobecoSAM Sm.Materials/N \$208.50 - 1.42 0.00

Strategic Bond I-Class Acc 142.93 143.57 -0.01 2.90

Strategic Bond I-Class Inc 115.68 116.32 0.00 2.95

S. W. MITCHELL CAPITAL

S. W. Mitchell Capital LLP (IRL) Regulated

Blue Chip Income Inc 148.60 153.58 0.63 4.22

Blue Chip Income Acc 242.35 250.04 1.03 4.02

Ethical Bond Inc 93.77 95.65 0.03 4.10

Ethical Bond Acc 197.51 200.89 0.40 4.00

Global Opportunities Acc 210.99 217.37 1.56 0.00

Income Inc 912.98 945.02 6.52 3.92

Income Acc 1584.16 1685.15 11.09 3.61

Multi Asset Enhanced Growth Acc 163.53 - 0.53 0.08

Multi Asset Strategic Growth Inc 175.31 - 0.45 1.39

Multi Asset Strategic Growth acc 192.64 - 0.49 1.37

Multi Asset Total Return inc 130.63 - 0.15 1.50

Multi Asset Total Return acc 149.38 - 0.18 1.50

Rathbone UK Opportunities Inc 508.56 527.48 2.83 2.39

Rathbone UK Opportunities Acc 649.55 672.77 3.59 2.32

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MARKETS & INVESTING

Analysis. Capital markets

Italian populists' embrace lacks the power to shock investors



Longer maturities and ECB buying of government debt have led to greater resilience

MILES JOHNSON AND KATE ALLEN
LONDON

For years debt investors have feared a populist government taking power in a large European country. Now, with a deal likely to be struck in Italy to share power between two parties openly hostile to the euro, investors are not clamouring for the exit.

The arrival of a coalition government in Italy between the Five Star and League parties marks the first time populist politicians will take hold of a European economy significant enough in size to reignite concerns over the future of the single currency.

One barometer of investor sentiment, Italy's 10-year bond yield, merely nudged higher yesterday as details of the shape of a coalition government emerged. At 1.91 per cent, the benchmark yield remains below the 2.12 per cent peak seen on the day after the country's inconclusive election in early March.

Italian bank shares have remained stable during the post-election uncertainty, although the sector remains burdened by non-performing loans and lenders have been forced to raise bil-

lions of euros in fresh equity to bolster balance sheets.

Why, considering that in 2013 the notion of leaders like the Five Star's Luigi Di Maio and Matteo Salvini of the League taking power would have sent Brussels politicians into panic, are investors so apparently relaxed?

Luca Cazzulani, deputy head of fixed income strategy at UniCredit, said any unease about Italian politics might be offset by bond-buying by the European Central Bank.

"The modest reaction in yields so far reflects a mix of structural factors and market conditions which have become supportive for Italian debt. Since the beginning of QE, the investor base has changed. About 15 per cent is held by the ECB, which buys and does not sell."

Another way of measuring sentiment involves looking at the additional yield demanded from holding Italian 10-year debt over equivalent German bonds. Investors are seeking an extra 136 basis points over 10-year Bunds. While this is above the low of 114bp seen in late April, it is less than the 145bp seen after the March poll confirmed that populist Eurosceptic parties were the dominant force in Italian politics.

Mr Cazzulani pointed to the fact that Italy had taken advantage of lower rates to refinance itself at longer maturities, meaning it was less vulnerable to sudden shifts in sentiment forcing it into borrowing at much higher rates.

"The debt itself has become more resilient to shocks because the government has been issuing at longer maturities, increasing the average maturity; as a result, shocks to the yield curve take longer to feed through into a rise in the cost of debt. The country can stand a longer shock to the yield curve without endangering debt sustainability."

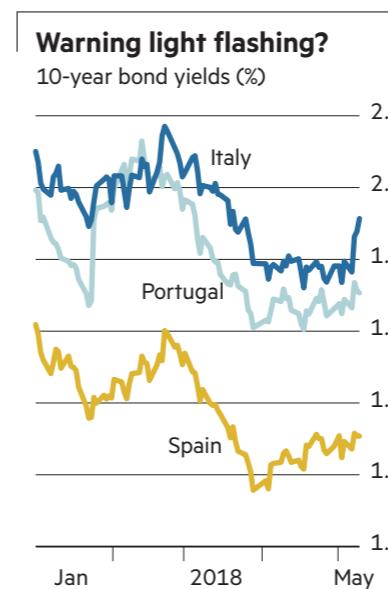
Many Italian-listed groups are multinationals doing much business abroad. That has helped the FTSE MIB shrug off political events and remain up 10 per cent in the year to date, making it Europe's best-performing bourse.

Yet the economic backdrop remains challenging. Italian government debt as a percentage of gross domestic product remains above 130 per cent, with the European Commission forecasting it will begin to fall next year. While Italian economic output grew 1.5 per cent last year, growth has eased in 2018 and the country remains among the slower-growing countries in Europe.

Alberto Gallo, head of macro strategy at Algebris, said most of the political news was "already in the price" for Italian assets, and Italian yields, while still historically low, reflected some uncertainty when compared to the debt of Spain and Portugal. "Are we going to get back to a scenario where there is a threat to Italy's membership of the euro? The Italian economy is growing and both parties have backtracked on the anti-European slogans they had been using."

Pedestrians take snaps of a Rome graffiti portraying Matteo Salvini, right, leader of the League, with Luigi Di Maio, head of the Five Star Movement — Alessia Pierdomenico/Bloomberg

Are we going to get back to a scenario where there is a threat to Italy's membership of the euro?



Source: Thomson Reuters

Tail risk

It is too soon to mock Argentina's century bond

ROBERT SMITH

When Argentina issued its so-called "century bond" in June last year, many held it up as the peak of bull market insanity. After all, what sane individual lends money for 100 years to a serial defaulter?

After the Latin American country began discussions with the IMF earlier this week, the schadenfreude in some quarters was palpable.

"Hands up all of those who bought infernal Argentinian century bonds," one tweeter observed yesterday. "It is time for the mocking to begin."

But is it really time for mockery? Argentina's \$2.75bn 7/25 per cent 2117 bond is trading around 14 points below par, at 86 cents on the dollar. This presents steep paper losses for fund managers who bought the bonds when they were trading at face value as recently as January.

Those who bought the bonds when they were initially raised, however, got a much better deal. This is because Argentina sold the debt at a steep discount, offering the notes to investors at 90 cents on the dollar.

This means investors who bought the bonds last June are not yet sitting on a paper loss, in spite of the recent drama. This is because the "carry" — the income bondholders earn from interest payments — outweighs the drop in the bond's price.

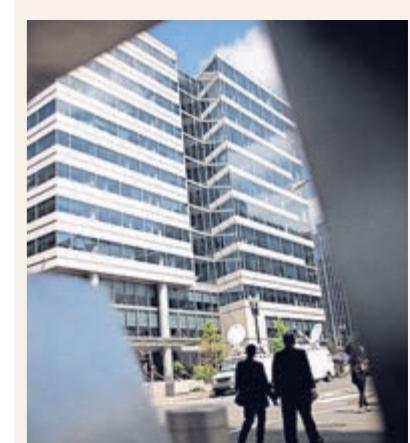
Pricing bonds deeply below par is a common tactic for countries and companies raising century bonds, as it reduces their duration.

Duration is not the same as maturity: no investor bought Argentina's debt hoping their grandchildren would get the money back in 2117. Instead, duration is the amount of time it takes to earn back the principal amount you originally invested. Argentina's over 7 per cent coupon meant its initial duration was just over 12 years.

Century bonds are a piece of capital markets showmanship that plays on this bond maths. You get to tell your shareholders or electorate that you're able to raise money for 100 years, when really money managers only care about the first 12 or 13.

If Argentina defaults before 2030, then we can have a good laugh at the bond funds that got suckered in by the deal's high coupon.

After all, as the market maxim goes: the road to hell is paved with positive carry.



Argentina's talks with the IMF has reignited fears of another default

Currencies

Malaysian ringgit jolted as power shift leaves country in 'uncharted' territory

EMMA DUNKLEY — HONG KONG

The Malaysian ringgit faces pressure after a surprise election victory for the opposition that put the south-east Asian country in what credit rating agency Moody's described as "uncharted" territory.

Mahathir Mohamad's victory on Wednesday night marked a comeback for the 92-year-old leader, ending Najib Razak's tenure as prime minister after nearly a decade.

Markets were closed in Malaysia yesterday, but one-month forward ringgit contracts dropped as much as 4.7 per cent in early Asia trading, putting the currency at RM4.2650 to the US dollar. The contract pointed to a 1.5 per cent drop in the ringgit against the dollar in late trade in Hong Kong.

The ringgit's fall comes amid a broader global sell-off in emerging market currencies, spurred by a strengthening US dollar and measures in Argentina to support the peso. Last week, EM currencies suffered their worst weekly performance in more than a year.

Mr Mohamad has a history of disdain for currency traders, spanning back to the Asian financial crisis in 1998 when he was prime minister, raising questions over whether he will intervene in the

local currency. He famously rejected the offer of a bailout from the IMF, and imposed capital controls to curb investment profits from leaving the country.

He applied controls on currency trading and pegged the ringgit to the US dollar in 1998 — measures aimed at stamping out international speculators and stemming a sharp slide in the currency.

A spat with hedge fund investor George Soros also ensued during the Asia crisis, after Mr Mohamad called Mr Soros a "moron . . . with a lot of money", accusing him of targeting the Malaysian currency to make "unnecessary, unproductive and immoral" profits from



The ringgit's fall comes amid a global sell-off in EM currencies

speculation. Mr Mohamad signalled in his party's manifesto there could be further intervention to support the ringgit.

"Another factor that contributes to rising prices is the drop in our ringgit value in the international market," the manifesto said.

"When ringgit plummets, the prices of these items surge. The Pakatan Harapan Government will give the responsibility to Bank Negara Malaysia to devise a strategy to revive the ringgit value within three years, in a more sustainable way."

The poll result also boosted the cost of insuring against defaults in Malaysia, in a sign of increasing risk. Five-year credit default swaps jumped nearly 8 basis points, putting the contracts at their costliest level in nearly a year.

Analysts and investors warned that the election outcome, which represents the first big shift in power in about 60 years, could weigh on the ringgit.

"The Malaysia election outcome is a huge upset," said Aninda Mitra, an analyst at BNY Mellon Investment Management in Singapore.

He said he expected the ringgit to remain under pressure "as policy continuity will come under a cloud".

Additional reporting by Hudson Lockett and Edward White

Capital markets

New York suit over PDVSA promissory notes threatens 'nightmare for Caracas'

JONATHAN WHEATLEY

PDVSA, Venezuela's national oil company, is being sued in New York for non-payment of a \$25m promissory note in an action that opens the door to suits for an estimated \$2bn regarding a string of suppliers with unpaid bills.

"It is now open season on PDVSA," said Russ Dallen of Caracas Capital, an investment bank. "This will start an avalanche of legal actions."

The suit in the New York Southern District Court was opened on Wednesday by SNC-Lavalin, a Canadian engineering and construction company, which is one of several suppliers to have accepted the promissory notes from May 2016.

An initial \$1.15bn of the notes were issued to 10 companies including GE Capital Financing and a subsidiary of Halliburton, the oil services group.

Others, including SNC-Lavalin and Schlumberger, another oil services group, accepted the notes at later dates. Mr Dallen said an additional \$800m to \$1.5bn of the notes had been issued.

The suit is the second significant blow to PDVSA in two weeks, after ConocoPhillips, the US oil major, was awarded more than \$2bn in compensation by the International Chamber of

Commerce. Mr Dallen said most of PDVSA's fleet of oil tankers had returned to Venezuelan waters since the award on April 25, for fear of being seized, disrupting oil exports worth about \$1.8bn a month.

The SNC suit "is the worst possible nightmare for Caracas", said Mr Dallen, who first made the action public to his clients. "They were doing their utmost not to put PDVSA at risk."

President Nicolás Maduro shocked bondholders in November by saying

'It is now open season on PDVSA. This will start an avalanche of legal actions'

Venezuela would seek to renegotiate approximately \$100bn of bonds issued by the government and PDVSA.

Last month, it emerged that the country had stopped making payments on its sovereign bonds in September.

However, Caracas has continued to make sporadic payments on bonds issued by PDVSA, as the oil company's overseas assets are at much greater risk of seizure by creditors than any sovereign assets.

The promissory notes were guaranteed by PDVSA Petróleo, a subsidiary that receives payments of about \$30m a day from buyers of Venezuelan oil in several bank accounts based outside Venezuela, which Mr Dallen said would become vulnerable to seizure if the SNC suit was successful.

PDVSA's revenues have fallen sharply as its output collapsed from about 2.4m barrels a day at the end of 2015 to about 1.5m bpd at present, largely due to mismanagement and corruption, a situation that has worsened since an army general with no oil industry experience was put in charge of the company late last year.

Revenues from gold mining have also collapsed under army mismanagement, leaving Caracas with ever-decreasing funds to deal with an economic and humanitarian crisis that has seen an estimated 2m people flee the country.

In what Mr Dallen described as a sign of desperation, Venezuela withdrew \$475m last month from its reserve tranche position at the IMF — money deposited by a country in its own currency.

"Essentially, Venezuela has borrowed billions from the IMF and is leaving the organisation with a bunch of worthless, monopoly money bolívares," he said.

Markets & Investing

FINANCIAL TIMES

The day in the markets

What you need to know

- Dollar slips after tame US CPI reading
- Sterling below \$1.35 as BoE holds rates
- Italian assets under renewed pressure
- Oil prices dip after Trump-driven rise

The prospects for monetary policy on both sides of the Atlantic came under the spotlight yesterday as participants digested muted US inflation data and the Bank of England's decision to leave interest rates on hold.

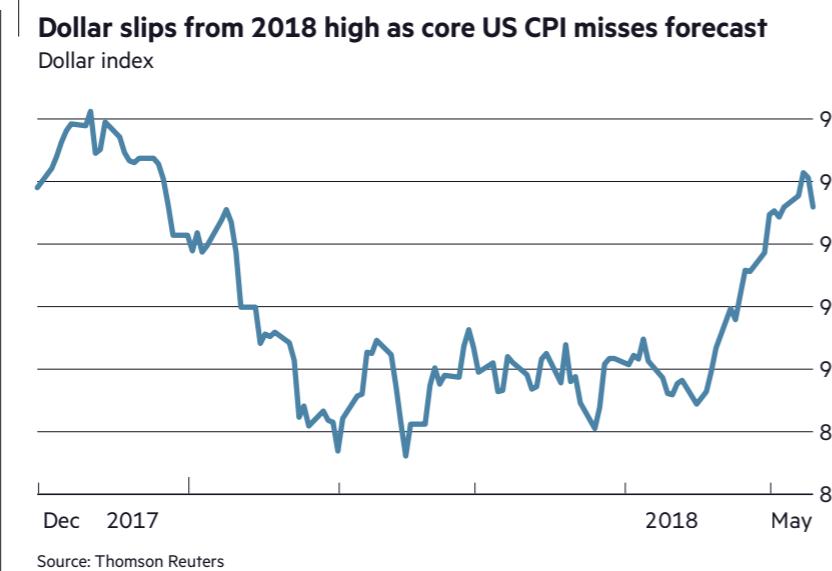
US "core" consumer prices, which strip out volatile food and energy components, rose 0.1 per cent last month, less than economists had expected — keeping the year-on-year rise at 2.1 per cent.

Michael Pearce at Capital Economics noted that the three-month annualised core inflation rate, which hit a more than decade high a few months ago, had fallen to just 1.8 per cent in April.

"Even so, we still expect core inflation to rise further from here, as tighter labour market conditions push wage costs gradually higher. We continue to expect the Federal Reserve to raise rates at its next policy meeting in June and a total of four times in 2018."

The dollar index fell as much as 0.5 per cent after the release of the CPI data, before partially recovering, while the yield on the two-year Treasury retreated from the day's high of 2.538 per cent.

Meanwhile, sterling dipped back below \$1.35, and the two-year gilt yield dropped 4 basis points, as the Bank of England



held interest rates at 0.5 per cent even as it sought to play down recent signs of UK economic weakness.

"Limited and gradual rate hikes are still to be expected, with three hikes over the three-year policy horizon judged as being fair, in the bank's view," noted Peter Schafffrak, global strategist at RBC.

"However, much of this remains contingent on the incoming data, as the key assumption behind the Bank's judgment is that the soft patch in the first quarter is likely temporary."

The drop in sterling helped support the

FTSE 100 equity index while Wall Street got a lift from the tame inflation reading.

However, Italian stocks and bonds came under fresh pressure as populist parties in the country moved closer to forming a Eurosceptic government.

The FTSE MIB stock index shed 1 per cent while the spread between Italian and German 10-year government bonds widened to the greatest since March.

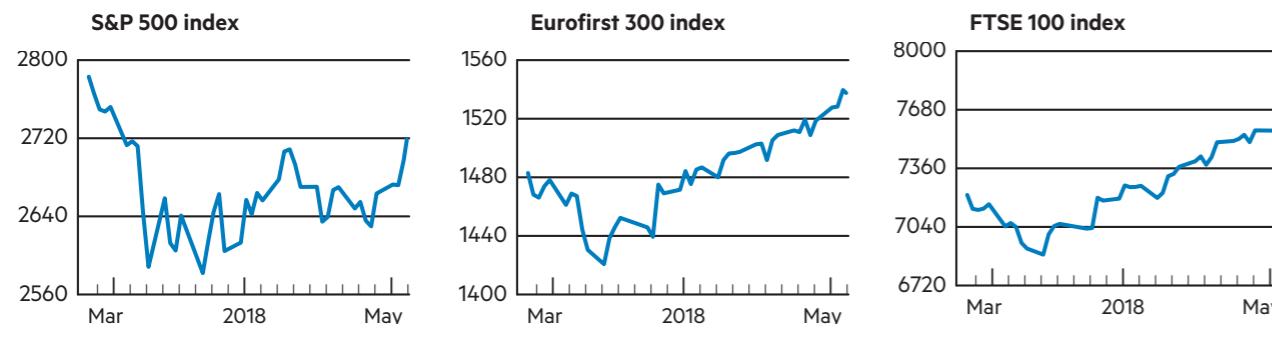
Oil prices gave back some of the strong gains recorded in the aftermath of Donald Trump's decision to pull the US out of the Iranian nuclear deal. **Dave Shattock**

Markets update

	US	Eurozone	Japan	UK	China	Brazil
Stocks	S&P 500	Eurofirst 300	Nikkei 225	FTSE100	Shanghai Comp	Bovespa
Level	2718.88	1537.57	22497.18	7700.97	3174.41	85980.13
% change on day	0.78	-0.13	0.39	0.50	0.49	2.03
Currency	\$ index (DXY)	\$ per €	Yen per \$	\$ per £	Rmb per \$	Real per \$
Level	92.889	1.188	109.585	1.347	6.363	3.559
% change on day	-0.162	0.169	-0.096	-0.810	-0.235	-1.066
Govt. bonds	10-year Treasury	10-year Bund	10-year JGB	10-year Gilt	10-year bond	10-year bond
Yield	2.976	0.554	0.047	1.429	3.675	9.862
Basis point change on day	-1.940	-0.300	-0.020	-2.900	-3.900	-24.900
World index, Commodity	FTSE All-World	Oil - Brent	Oil - WTI	Gold	Silver	Metals (LMEX)
Level	342.37	77.03	70.96	1313.85	16.44	3333.60
% change on day	0.85	-0.40	-0.43	0.55	-0.03	0.54

Yesterday's close apart from: Currencies = 16:00 GMT; S&P, Bovespa, All World, Oil = 17:00 GMT; Gold, Silver = London pm fix. Bond data supplied by Tullett Prebon.

Main equity markets



Biggest movers

	US	Eurozone	UK
Ups	Centurylink 7.32	Statoil 3.17	Next 6.14
	Envision Healthcare 6.19	Coloplast 3.16	Itv 6.05
	Cardinal Health 5.23	Edf 3.04	Royal Bank Of Scotland 3.77
	Discovery 4.78	Omv 2.41	Kingfisher 3.12
	Dentsply Sirona 4.73	Novozymes 1.86	Rsa Insurance 3.12
Downs	L Brands -9.05	Aegon -4.08	Bt -7.36
	Booking Holdings -5.49	Telecom Italia -3.86	Randgold Resources Ld -6.98
	Technipfmc -5.43	Ab Inbev -3.46	Centrica -5.76
	Aldemarle -3.35	Heidelbergcement -3.43	Admiral -1.99
	Macy's -3.35	Allianz -3.27	Mediclinic Int -1.76

Prices taken at 17:00 GMT

Based on the constituents of the FTSE Eurofirst 300 Eurozone

All data provided by Morningstar unless otherwise noted.

Wall Street

L Brands, the company behind Victoria's Secret and Bath & Body Works, was the biggest decliner on the S&P 500 by mid-session yesterday — falling 8 per cent after warning that its first-quarter earnings would be at the lower end of its previously disclosed guidance of between 15 and 20 cents a share.

The move came as Jefferies analysts said the company's latest monthly update showed "share losses are mounting and promos are being used to drive sales which are still weak".

A rise of 1 per cent for healthcare stocks meant they led gains for all 11 major sectors of the benchmark index while telecoms were close behind with a 0.8 per cent rise.

Consumer discretionary and financials posted the slimmest gains, both up about 0.1 per cent.

Department stores were under pressure after analysts at Morgan Stanley downgraded **Macy's** — off 3 per cent — ahead of its quarterly update next week.

Armo Biosciences surged 67 per cent after **Eli Lilly** (up 1.5 per cent) agreed to buy the immuno-oncology drug developer with a cash offer of \$1.6bn, or \$50 a share. Armo had floated in January at \$17 per share.

Marta Badkar and Bryce Elder

Eurozone

UniCredit rose 2 per cent after it reported quarterly net profit was up 22.6 per cent year on year to €1bn, the bank's best first quarter since 2007. Although revenues were a shade weaker at €5.1bn, down 0.7 per cent year on year, operating costs of €2.7bn were 5.3 per cent lower year on year. UniCredit said it would "accelerate" selling and writing off non-core assets as part of the bank's transformation plan.

But it was a mixed bag for Italian banks. **Banco BPM** fell 4 per cent on Milan's FTSE MIB after missing analysts' consensus estimates in its quarterly earnings report. Analysts at Citi wrote that Banco BPM's net first-quarter profit of €223m missed consensus "due to weaker revenues" and "higher risk and charges provisions". But costs stayed steady, and Citi said Banco BPM was "showing progress" with a raised cost-cutting target of €400m.

Brewer **Anheuser-Busch InBev** was one of the sharpest fallers in the pan-European Stoxx 600 index, down 3 per cent following first-quarter results the day before, which revealed a 0.2 per cent decline in total volumes of beer sold. However, revenues were 4.7 per cent higher year on year at \$13bn. **Chloe Cornish**

London

Sterling's weakness put the FTSE 100 on course for its seventh straight weekly gain, the longest winning streak for the index since 2005.

But **BT Group** slipped after cutting targets, largely to reflect regulatory pressures on its Openreach wholesale business, while **Randgold** was under pressure after quarterly production from the gold miner was held back by strikes.

Superdry led the FTSE 250 fallers after a profit warning from the fashion label, which followed disappointing high street sales and problems with US store leases.

Retailer **Next** jumped after full-price brand sales recovered more quickly than expected, driven by a rebound for its directory mail-order business.

ITV gained after reporting quarterly advertising growth up 3 per cent, as online advertising and sponsorship income offset TV weakness. Separately, Exane BNP Paribas added ITV to its basket of possible takeover targets, with Discovery and Liberty Global named as plausible bidders.

On The Beach, the holiday website, fell from a record high after raising marketing spend at its lossmaking international business and cautioning that the failure of Monarch Airlines was continuing to hold back revenue growth. **Bryce Elder**

Risk of Turkish fireworks as FX-denominated debt piles up and lira sinks



Steve Johnson

Markets Insight

Argentina's latest capitulation might have helped keep Turkey out of the headlines, but some believe the latter country's banking sector could provide the biggest fireworks.

When a country has loaded up on foreign-currency-denominated debt, the last thing it wants to see is a plunge in its currency. Turkey has seen just that, with the lira down 12.6 per cent against the dollar since mid-February.

A look at the metrics is sobering.

Turkey's stock of private sector debt has risen from 33 per cent of GDP in 2007 to 70 per cent today, a build-up comparable to that seen in Greece prior to its crisis in 2009, says Charles Robertson, chief economist at Renaissance Capital, an emerging-markets-focused investment bank.

It is a world away from Argentina, where private debt has barely edged up to 16 per cent of GDP.

Turkey saw the biggest rise in its financial sector debt-to-GDP ratio of 39 developed and emerging countries tracked by the Institute of International Finance, an industry association, last year.

The banking system's loan-to-deposit ratio has risen to a record of 120 per cent as the financial sector has increasingly relied on borrowing from abroad to fund its activities.

So when it comes to total FX-denominated debt, Turkey is in a class of its own, with this figure hitting 69.5 per cent of GDP last year (up from 39.2 per cent in 2009), comfortably ahead of second-placed Poland (53.5 per cent) and Argentina (51 per cent) of 18 emerging markets analysed by the IIF.

Jason Tuvey, emerging markets economist at Capital Economics, says he

harbours fears about the risk to Turkey's banks, given that their 60 per cent rise in dollar lending in the last five years "may be a sign that lending standards have slipped".

Banks' foreign-currency-denominated debt, mostly in dollars, is equivalent to 22.5 per cent of GDP, behind only the banking entrepôts of Singapore and Hong Kong and (marginally) South Korea among 21 major emerging markets in the IIF's database.

Non-financial corporates have a further 35.9 per cent of GDP in FX debt (behind only Hong Kong and Singapore), liabilities that would also end up on banks' balance sheets in the event of default.

At first glance, the situation bears a resemblance to that in Poland and Hungary during the financial crisis, when a craze for Swiss-franc-denominated mortgages crashed as the Swisse rallied thanks to its haven status.

There are reasons not to fear a repeat of that debacle.

First, Turkish households have effectively zero FX debt, as foreign currency lending to them has been banned since 2009.

Second, local banks are only allowed to make FX loans to companies that either have FX receipts or are large (and presumably sophisticated enough to hedge their exposures), says Mr Tuvey.

While Polish and Hungarian households had no FX assets to offset against their FX liabilities, Turkish companies hold \$100bn of deposits with the central bank.

So far, the lira's slide does not appear to be creating balance sheet strains, Mr Tuvey says, although some fear that a restructuring at Dogus Holding, one of Turkey's largest conglomerates, might be the canary in the coal mine.

The banks are in good shape more broadly, with return on equity rising two points to 16 per cent last year and their capital adequacy ratio firming 1.3 points to 16.9 per cent of risk-weighted assets.

Moreover, the country's share of loans that are non-performing has remained at around 3 per cent since 2013, even as the lira has dropped from TL1.8 to the dollar to TL4.29, suggesting that the financial system can absorb temporary shocks, says Ugras Ulku, deputy chief economist at the IIF, although this figure does exclude restructured loans and those sold to third parties.

Recep Tayyip Erdogan's shock decision to bring elections forward 19 months to June 24, largely seen as a negative by markets, might also be a positive, at least in economic terms.

With the elections out of the way, there must at least be a chance that Mr Erdogan will be less visceral in his opposition to the tighter monetary policy that the inflation-ravaged country sorely needs.

Turkey is far from out of the woods, though, given its long-running structural imbalance between domestic savings and investment.

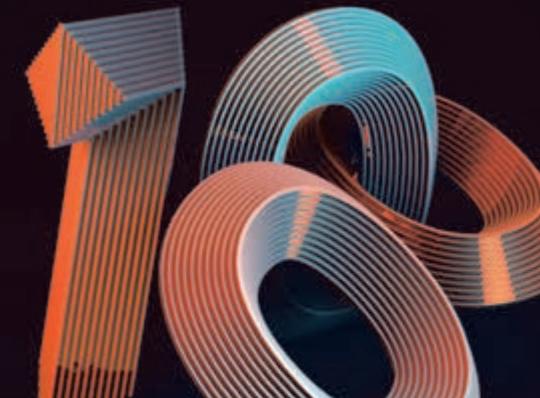
Hung Tran, executive director of the IIF, estimates that Turkey needs to attract foreign capital equivalent to 25 per cent of its GDP every year in order to cover both its large current account deficit and amortisation of its existing debt.

Given a backdrop of a challenging global environment and domestic political and macroeconomic uncertainty, the only way of achieving this is for Turkish assets to become cheap enough to attract sufficient international investment.

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